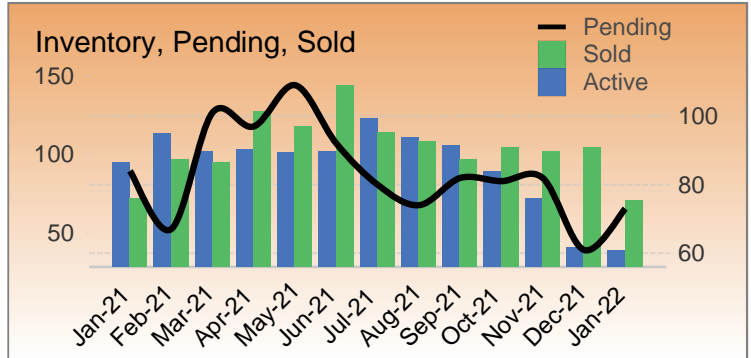
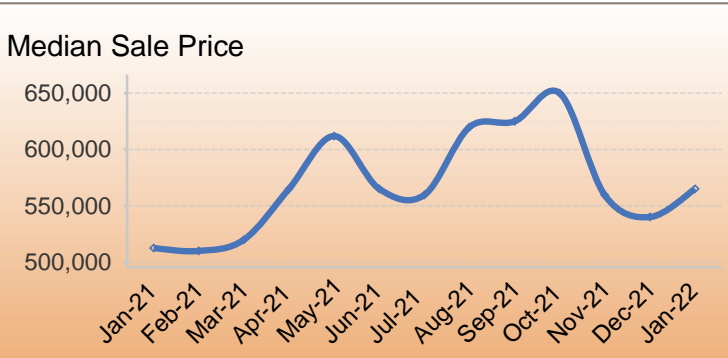


## Market Activity Summary:

- Inventory: 39 units were listed for sale as of the last day of January - approximately 0.4 months of inventory.
- Sales Activity: 71 single-family detached units were sold during January
- Median Sales Price: \$564,950 during January
- Average price per sq.ft. in January was \$529
- Days-on-Market (DOM) year-to-date is approximately 11 days
- Sold over Asking: On average, buyers paid 104% of list price in January



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-22	39	73	71	0.4	\$683,182	\$564,950	\$646,363	28	\$589	\$529	104%
Dec-21	41	61	104	0.4	\$603,216	\$540,000	\$615,330	22	\$571	\$499	102%
Nov-21	72	82	102	0.7	\$665,812	\$559,500	\$621,790	31	\$557	\$528	101%
Oct-21	89	81	104	0.9	\$625,582	\$650,000	\$677,116	29	\$533	\$536	102%
Sep-21	106	82	97	1.0	\$637,009	\$625,000	\$687,860	21	\$522	\$521	101%
Aug-21	111	74	108	0.9	\$689,154	\$620,000	\$661,480	14	\$518	\$547	102%
Jul-21	123	80	114	1.0	\$645,480	\$559,750	\$633,592	20	\$515	\$525	103%
Jun-21	102	92	144	0.8	\$622,242	\$565,000	\$638,717	20	\$536	\$519	104%
May-21	101	109	118	0.9	\$657,429	\$612,000	\$662,748	23	\$523	\$533	103%
Apr-21	103	97	127	1.0	\$622,884	\$565,000	\$632,681	23	\$528	\$511	102%
Mar-21	102	101	95	1.2	\$630,631	\$520,000	\$574,525	21	\$517	\$495	102%
Feb-21	113	67	97	1.4	\$579,994	\$510,000	\$565,686	36	\$519	\$475	100%
Jan-21	95	84	72	1.2	\$589,623	\$512,500	\$547,891	39	\$507	\$500	100%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-22	71	-1.39%	\$683,182	15.9%	\$564,950	10.2%	\$646,363	18%	28	-28.2%	104%
Jan-21	72	60%	\$589,623	-3.4%	\$512,500	-14.6%	\$547,891	-15.9%	39	18.2%	100%
Jan-20	45	4.65%	\$610,397	8.44%	\$600,000	17.6%	\$651,395	21.5%	33	-5.71%	100%

## Sales Activity and Price Trends

Price Range	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold
<500K	24	511	314	388	430
\$500-599K	16	163	139	138	157
\$600-699K	10	172	123	129	105
\$700-799K	4	118	85	112	109
\$800-899K	3	92	79	68	67
\$900-999K	4	62	34	30	27
\$1-1.299M	13	82	25	46	27
\$1.3-1.699M	1	25	7	9	7
\$1.7-1.999M	0	8	5	3	4
\$2-2.999M	0	4	1	0	1
>3M	0	0	0	0	0
Total	71	1237	812	923	907

## Presented by: