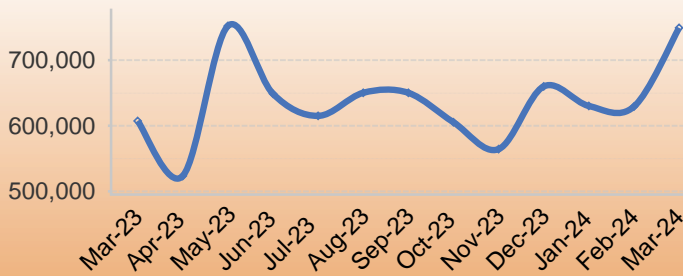


Market Activity Summary:

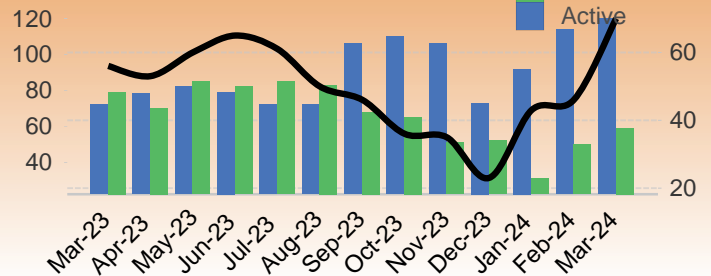
- Inventory: 120 units were listed for sale as of the last day of March - approximately 2.6 months of inventory.
- Sales Activity: 59 units were sold during March,
- Median Sales Price: \$749,000 during March
- Average price per sq.ft. in March was \$555
- Average Days-on-Market (DOM) is approximately 24 days
- Sold over Asking: On average, buyers paid 101% of list price in March



Median Sale Price



Inventory, Pending, Sold



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	120	70	59	2.6	\$774,215	\$749,000	\$787,685	24	\$541	\$555	101%
Feb-24	114	46	50	2.6	\$676,095	\$629,000	\$679,647	35	\$525	\$545	100%
Jan-24	92	43	31	2.1	\$717,028	\$630,000	\$727,393	43	\$503	\$558	101%
Dec-23	73	23	52	1.3	\$714,207	\$660,000	\$715,286	29	\$522	\$538	100%
Nov-23	106	35	51	1.8	\$672,643	\$564,000	\$678,086	21	\$527	\$562	100%
Oct-23	110	36	65	1.5	\$712,897	\$605,000	\$748,506	18	\$530	\$576	103%
Sep-23	106	46	68	1.3	\$679,928	\$650,000	\$687,164	23	\$524	\$555	101%
Aug-23	72	50	83	0.9	\$729,959	\$650,000	\$757,057	22	\$528	\$566	103%
Jul-23	72	61	85	0.9	\$671,333	\$615,000	\$679,580	26	\$555	\$553	101%
Jun-23	79	65	82	1.0	\$693,229	\$648,500	\$700,867	23	\$558	\$549	101%
May-23	82	60	85	1.1	\$770,971	\$752,000	\$800,981	18	\$551	\$597	103%
Apr-23	78	53	70	1.2	\$586,465	\$523,000	\$592,210	30	\$547	\$521	101%
Mar-23	72	56	79	1.3	\$635,304	\$607,000	\$654,607	20	\$547	\$547	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	59	-25.3%	\$717,694	13%	\$749,000	23.4%	\$787,685	20.3%	24	20%	101%
Mar-23	79	-28.8%	\$634,861	-14.1%	\$607,000	-5.01%	\$654,607	-5.09%	20	122%	102%
Mar-22	111	16.8%	\$738,661	17.8%	\$639,000	22.9%	\$689,712	20%	9	-57.1%	107%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	43	57	90	121	72
\$500-599K	17	23	44	42	22
\$600-699K	14	23	37	31	34
\$700-799K	17	18	23	24	20
\$800-899K	15	16	25	19	10
\$900-999K	11	9	13	8	5
\$1-1.299M	10	11	28	6	10
\$1.3-1.699M	8	5	12	4	1
\$1.7-1.999M	5	2	1	0	3
\$2-2.999M	0	0	0	1	0
>3M	0	0	0	0	0
Total	140	164	273	256	177

Presented by:

Includes Walnut Creek and Rossmore

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