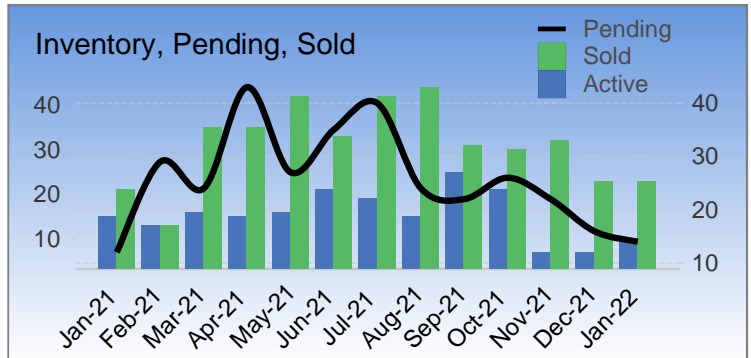


## Market Activity Summary:

- Inventory: 10 units were listed for sale as of the last day of January - approximately 0.4 months of inventory.
- Sales Activity: 23 single-family detached units were sold during January
- Median Sales Price: \$1,560,000 during January
- Average price per sq.ft. in January was \$843
- Days-on-Market (DOM) year-to-date is approximately 6 days
- Sold over Asking: On average, buyers paid 114% of list price in January



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-22	10	14	23	0.4	\$1,341,433	\$1,560,000	\$1,484,734	13	\$831	\$843	114%
Dec-21	7	16	23	0.2	\$1,238,615	\$1,430,000	\$1,444,565	13	\$626	\$774	112%
Nov-21	7	22	32	0.2	\$1,331,820	\$1,378,000	\$1,439,562	12	\$652	\$790	112%
Oct-21	21	26	30	0.6	\$1,296,321	\$1,340,000	\$1,283,596	13	\$640	\$753	110%
Sep-21	25	22	31	0.7	\$1,224,378	\$1,376,000	\$1,415,839	9	\$646	\$730	112%
Aug-21	15	24	44	0.4	\$1,271,400	\$1,300,000	\$1,354,088	9	\$663	\$764	113%
Jul-21	19	40	42	0.5	\$1,194,652	\$1,372,500	\$1,394,148	11	\$653	\$766	112%
Jun-21	21	35	33	0.6	\$1,242,870	\$1,412,000	\$1,393,870	8	\$692	\$775	118%
May-21	16	27	42	0.4	\$1,171,023	\$1,297,500	\$1,297,468	8	\$671	\$759	118%
Apr-21	15	43	35	0.5	\$1,181,235	\$1,340,000	\$1,299,794	7	\$638	\$716	115%
Mar-21	16	24	35	0.7	\$1,121,624	\$1,070,000	\$1,087,312	12	\$640	\$683	114%
Feb-21	13	29	13	0.7	\$988,769	\$1,050,000	\$1,116,667	10	\$606	\$670	114%
Jan-21	15	12	21	0.6	\$990,965	\$1,060,000	\$1,096,316	8	\$572	\$653	111%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-22	23	9.52%	\$1,341,433	35.4%	\$1,560,000	47.2%	\$1,484,734	35.4%	13	62.5%	114%
Jan-21	21	90.9%	\$990,965	9.97%	\$1,060,000	19.1%	\$1,096,316	17.7%	8	-81.8%	111%
Jan-20	11	-68.6%	\$901,127	-4%	\$890,000	1.71%	\$931,181	-0.721%	44	22.2%	97%

## Sales Activity and Price Trends

Price Range	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold
<500K	0	0	0	1	0
\$500-599K	0	1	3	6	7
\$600-699K	0	4	10	17	14
\$700-799K	0	9	20	62	37
\$800-899K	0	21	44	94	55
\$900-999K	2	27	48	67	65
\$1-1.299M	3	110	99	79	152
\$1.3-1.699M	10	147	28	22	50
\$1.7-1.999M	5	28	3	0	0
\$2-2.999M	1	16	0	0	0
>3M	0	0	0	0	0
Total	21	363	252	348	380

## Presented by: