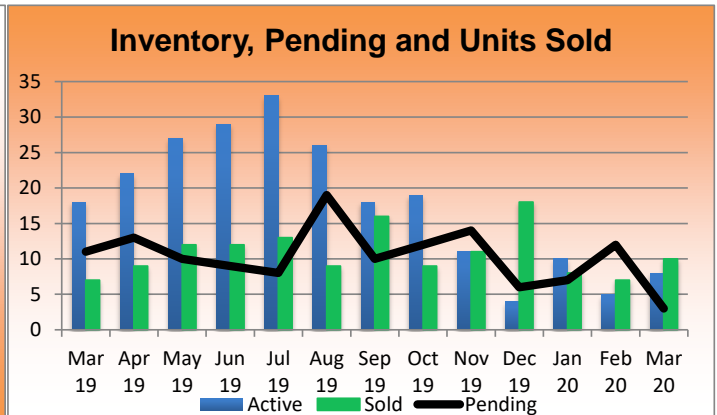
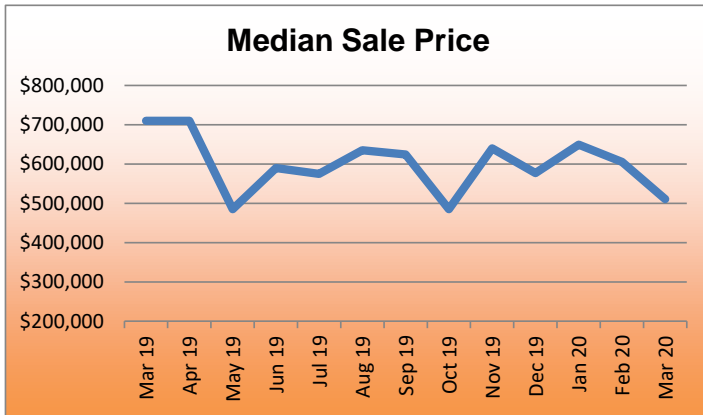


Market Activity Summary:

- Inventory: 8 units were listed for sale as of the last day of March - approximately 1 month of inventory.
- Sales Activity: 10 single-family attached units were sold during March.
- Median Sales Price: \$510,500 during March.
- Days-on-Market (DOM) year-to-date is approximately 27 days.
- Average sales price was 101.49% of the average list price during March.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Mar 19	18	11	7	1.6	\$645,977	\$710,000	\$670,000	27	\$509	\$522	103.72%
Apr 19	22	13	9	2.3	\$661,193	\$710,000	\$663,200	26	\$526	\$528	100.30%
May 19	27	10	12	2.7	\$537,487	\$485,000	\$534,971	22	\$517	\$514	99.53%
Jun 19	29	9	12	2.7	\$595,942	\$590,000	\$601,147	37	\$531	\$534	100.87%
Jul 19	33	8	13	3.3	\$575,122	\$575,000	\$573,796	50	\$523	\$524	99.77%
Aug 19	26	19	9	2.3	\$608,953	\$635,000	\$604,667	28	\$569	\$563	99.30%
Sep 19	18	10	16	1.6	\$637,395	\$623,950	\$625,222	34	\$503	\$494	98.09%
Oct 19	19	12	9	1.6	\$497,949	\$485,000	\$500,494	23	\$528	\$533	100.51%
Nov 19	11	14	11	0.8	\$642,988	\$640,000	\$631,944	44	\$480	\$471	98.28%
Dec 19	4	6	18	0.4	\$587,348	\$577,000	\$579,417	35	\$503	\$496	98.65%
Jan 20	10	7	8	1.0	\$664,402	\$649,000	\$659,125	26	\$487	\$483	99.21%
Feb 20	5	12	7	0.5	\$673,516	\$605,000	\$662,138	17	\$519	\$513	98.31%
Mar 20	8	3	10	1.1	\$558,389	\$510,500	\$566,689	27	\$527	\$535	101.49%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Mar 20	10	42.86%	\$558,389	-13.56%	\$510,500	-28.10%	\$566,689	-15.42%	27	0.95%	101.49%
Mar 19	7	-50.00%	\$645,977	0.78%	\$710,000	4.57%	\$670,000	-6.39%	27	233.33%	103.72%
Mar 18	14	-44.00%	\$640,962	33.98%	\$679,000	39.71%	\$715,705	44.47%	8	-38.39%	111.66%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k					
\$300k-399k		3		11	
\$400k-499k	5	9	4	17	
\$500k-599k	7	5	6	12	
\$600k-699k	7	4	6	5	
\$700k-799k	2	4	4	1	
\$800k-899k	2	3	4		
\$900k-999k	2				
\$1m - 1.49m			2		
\$1.5m +					
Totals:	25	28	26	46	0

Presented by: