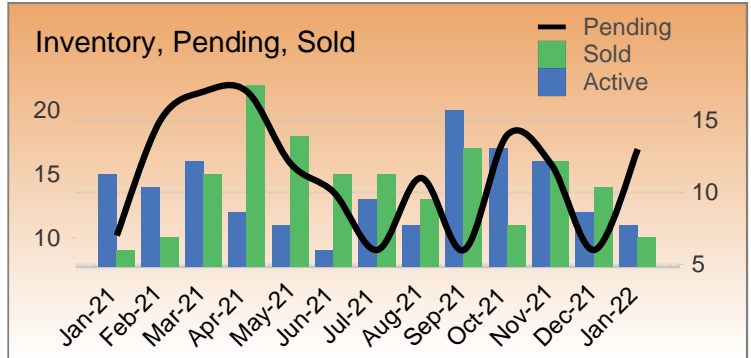
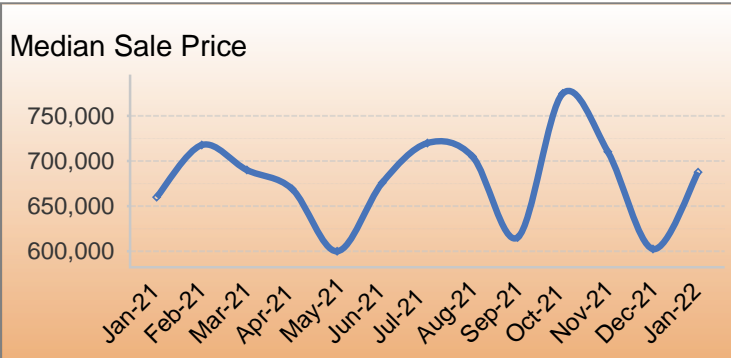


Market Activity Summary:

- Inventory: 13 units were listed for sale as of the last day of January - approximately 1.0 months of inventory.
- Sales Activity: 10 single-family detached units were sold during January
- Median Sales Price: \$687,500 during January
- Average price per sq.ft. in January was \$574
- Days-on-Market (DOM) year-to-date is approximately 30 days
- Sold over Asking: On average, buyers paid 101% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqSf Sold	Sale Price / List Price
Jan-22	11	13	10	1.0	\$680,768	\$687,500	\$677,250	38	\$645	\$574	101%
Dec-21	12	6	14	1.0	\$574,954	\$602,500	\$647,564	14	\$615	\$608	103%
Nov-21	16	12	16	1.1	\$660,430	\$710,250	\$729,156	22	\$626	\$621	103%
Oct-21	17	14	11	1.3	\$670,407	\$775,000	\$739,353	20	\$609	\$617	104%
Sep-21	20	6	17	1.3	\$689,356	\$615,000	\$637,792	16	\$607	\$613	106%
Aug-21	11	11	13	0.8	\$597,928	\$705,000	\$683,692	14	\$603	\$644	105%
Jul-21	13	6	15	0.9	\$645,517	\$720,000	\$700,808	11	\$599	\$642	107%
Jun-21	9	10	15	0.5	\$642,435	\$676,000	\$697,008	9	\$589	\$633	110%
May-21	11	12	18	0.6	\$637,392	\$600,000	\$677,940	19	\$565	\$596	108%
Apr-21	12	17	22	0.8	\$667,973	\$668,944	\$675,063	11	\$560	\$589	106%
Mar-21	16	17	15	1.4	\$33,033,978	\$690,000	\$700,252	13	\$45,422	\$568	106%
Feb-21	14	15	10	1.4	\$642,348	\$717,531	\$712,805	18	\$557	\$556	103%
Jan-21	15	7	9	1.4	\$627,175	\$660,000	\$670,664	24	\$542	\$568	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-22	10	11.1%	\$680,768	8.55%	\$687,500	4.17%	\$677,250	0.982%	38	58.3%	101%
Jan-21	9	12.5%	\$627,175	1.61%	\$660,000	1.69%	\$670,664	1.75%	24	-4%	102%
Jan-20	8	-11.1%	\$617,208	18.5%	\$649,000	21.3%	\$659,125	17.2%	25	-13.8%	99%

Sales Activity and Price Trends

Price Range	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold
<500K	1	28	27	50	35
\$500-599K	2	36	33	29	33
\$600-699K	2	23	21	21	35
\$700-799K	4	22	7	18	34
\$800-899K	1	40	12	13	6
\$900-999K	0	11	8	0	7
\$1-1.299M	0	4	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	7	164	108	131	115

Presented by: