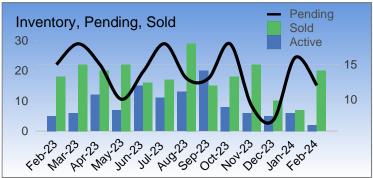
Market Activity Summary:

- Inventory: 3 units were listed for sale as of the last day of February approximately 0.2 months of inventory.
 - Sales Activity: 20 units were sold during February,
 - Median Sales Price: \$1,465,000 during February
 - Average price per sq.ft. in February was \$855
 - Average Days-on-Market (DOM) is approximately 11 days
- Sold over Asking: On average, buyers paid 108% of list price in February







| Monthly Market Activity | | | | | | | | | | | |
|-------------------------|--------|---------|------|------------------|----------------|-------------------|-------------------|----------------|-----------------------|---------------------|----------------------------|
| Month | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqSf Active | Avg \$ SqFt Sold | Sale Price / List Price |
| Feb-24 | 2 | 12 | 20 | 0.2 | \$1,327,527 | \$1,465,000 | \$1,426,850 | 11 | \$842 | \$855 | 108% |
| Jan-24 | 6 | 16 | 7 | 0.5 | \$1,130,992 | \$1,250,000 | \$1,119,285 | 21 | \$772 | \$765 | 99% |
| Dec-23 | 5 | 7 | 10 | 0.3 | \$1,147,172 | \$1,142,500 | \$1,215,900 | 10 | \$745 | \$767 | 106% |
| Nov-23 | 6 | 9 | 22 | 0.3 | \$1,312,618 | \$1,290,000 | \$1,335,631 | 20 | \$763 | \$767 | 102% |
| Oct-23 | 8 | 18 | 18 | 0.4 | \$1,262,148 | \$1,229,000 | \$1,333,916 | 15 | \$757 | \$813 | 106% |
| Sep-23 | 20 | 13 | 15 | 1.0 | \$1,386,845 | \$1,450,000 | \$1,460,555 | 14 | \$786 | \$844 | 106% |
| Aug-23 | 13 | 13 | 29 | 0.6 | \$1,337,603 | \$1,325,000 | \$1,390,344 | 15 | \$797 | \$790 | 104% |
| Jul-23 | 11 | 18 | 17 | 0.6 | \$1,341,210 | \$1,425,000 | \$1,433,058 | 9 | \$758 | \$825 | 108% |
| Jun-23 | 15 | 14 | 16 | 0.8 | \$1,222,104 | \$1,352,500 | \$1,291,437 | 9 | \$770 | \$795 | 105% |
| May-23 | 7 | 10 | 22 | 0.4 | \$1,345,662 | \$1,375,000 | \$1,415,156 | 8 | \$748 | \$790 | 106% |
| Apr-23 | 12 | 15 | 20 | 0.7 | \$1,239,886 | \$1,288,000 | \$1,298,949 | 8 | \$755 | \$792 | 105% |
| Mar-23 | 6 | 18 | 22 | 0.4 | \$1,229,225 | \$1,290,000 | \$1,293,818 | 24 | \$663 | \$785 | 106% |
| Feb-23 | 5 | 15 | 18 | 0.3 | \$1,318,476 | \$1,340,000 | \$1,328,272 | 14 | \$657 | \$758 | 101% |

| Market Trends | | | | | | | | | | | |
|---------------|------|----------|----------------|----------|-------------------|----------|-------------------|---------|----------------|----------|----------------------------|
| Month | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
| Feb-24 | 20 | 11.1% | \$1,397,602 | 10.9% | \$1,465,000 | 9.33% | \$1,426,850 | 7.42% | 11 | -21.4% | 108% |
| Feb-23 | 18 | -18.2% | \$1,260,563 | -5.45% | \$1,340,000 | -19.5% | \$1,328,272 | -18.1% | 14 | 133% | 101% |
| Feb-22 | 22 | 69.2% | \$1,333,206 | 34.8% | \$1,663,650 | 58.4% | \$1,622,195 | 45.3% | 6 | -40% | 118% |

| Sales Activity and Price Trends | | | | | | | |
|---------------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|--|--|
| Price Range | 2024 YTD units sold | 2023 YTD units sold | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | | |
| <500K | 0 | 0 | 0 | 0 | 0 | | |
| \$500-599K | 0 | 0 | 0 | 0 | 0 | | |
| \$600-699K | 0 | 0 | 0 | 1 | 3 | | |
| \$700-799K | 1 | 0 | 1 | 2 | 6 | | |
| \$800-899K | 1 | 4 | 0 | 3 | 8 | | |
| \$900-999K | 2 | 2 | 4 | 8 | 6 | | |
| \$1-1.299M | 5 | 6 | 7 | 13 | 5 | | |
| \$1.3-1.699M | 17 | 13 | 17 | 6 | 2 | | |
| \$1.7-1.999M | 0 | 0 | 10 | 1 | 0 | | |
| \$2-2.999M | 1 | 2 | 6 | 0 | 0 | | |
| >3M | 0 | 0 | 0 | 0 | 0 | | |
| Total | 27 | 27 | 45 | 34 | 30 | | |

| Presented by: | | |
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