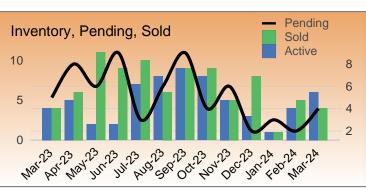
Union City: Condominiums & Townhomes

March 2024

Market Activity Summary:

- Inventory: 6 units were listed for sale as of the last day of March approximately 1.8 months of inventory.
- Sales Activity: 4 units were sold during March,
- Median Sales Price: \$887,500 during March
- Average price per sq.ft. in March was \$648
- Average Days-on-Market (DOM) is approximately 14 days
- Sold over Asking: On average, buyers paid 102% of list price in March





ASSOCIATION OF REALTORS®

	Monthly Market Activity										
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	6	4	4	1.8	\$766,250	\$887,500	\$783,750	14	\$678	\$648	102%
Feb-24	4	2	5	1.3	\$654,999	\$598,000	\$679,000	39	\$626	\$658	103%
Jan-24	1	3	1	0.2	\$585,000	\$524,900	\$524,900	38	\$594	\$648	90%
Dec-23	3	2	8	0.4	\$567,340	\$540,000	\$573,500	27	\$687	\$626	101%
Nov-23	5	6	5	0.7	\$711,580	\$740,000	\$735,960	32	\$672	\$606	104%
Oct-23	8	4	9	1.0	\$756,205	\$815,000	\$787,444	21	\$638	\$605	103%
Sep-23	9	9	9	1.1	\$661,029	\$690,000	\$679,731	13	\$626	\$639	103%
Aug-23	8	6	6	1.1	\$600,300	\$612,500	\$639,666	13	\$614	\$632	106%
Jul-23	7	3	10	0.8	\$697,066	\$720,000	\$738,477	10	\$595	\$650	106%
Jun-23	2	9	9	0.2	\$654,962	\$710,000	\$701,555	11	\$591	\$607	107%
May-23	2	6	11	0.4	\$710,046	\$680,000	\$738,057	12	\$718	\$589	104%
Apr-23	5	8	6	1.0	\$705,166	\$702,500	\$731,666	19	\$577	\$625	105%
Mar-23	4	5	4	1.2	\$837,250	\$749,000	\$857,000	57	\$607	\$596	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	4	0%	\$720,956	-10.8%	\$887,500	18.5%	\$783,750	-8.55%	14	-75.4%	102%
Mar-23	4	-82.6%	\$808,142	3.44%	\$749,000	20.4%	\$857,000	28.1%	57	280%	102%
Mar-22	23	53.3%	\$781,291	-97.6%	\$622,000	-9.86%	\$668,978	-4.47%	15	15.4%	106%

Sales Activity and Price Trends									
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold				
<500K	1	3	3	8	5				
\$500-599K	4	3	10	4	7				
\$600-699K	0	3	14	7	7				
\$700-799K	0	3	5	3	3				
\$800-899K	3	0	5	7	2				
\$900-999K	2	0	5	4	2				
\$1-1.299M	0	1	1	1	0				
\$1.3-1.699M	0	0	0	0	0				
\$1.7-1.999M	0	0	0	0	0				
\$2-2.999M	0	0	0	0	0				
>3M	0	0	0	0	0				
Total	10	13	43	34	26				

Presented by:		

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