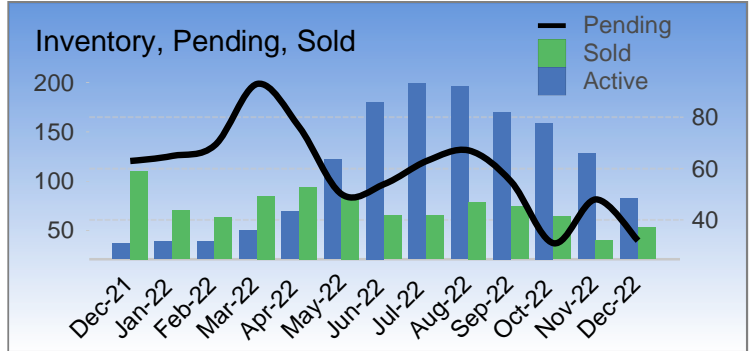


## Market Activity Summary:

- Inventory: 83 units were listed for sale as of the last day of December - approximately 1.6 months of inventory.
- Sales Activity: 53 units were sold during December
- Median Sales Price: \$699,950 during December
- Average price per sq.ft. in December was \$332
- Average Days-on-Market (DOM) is approximately 48 days
- Sold over Asking: On average, buyers paid 98% of list price in December



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	82	32	53	1.6	\$703,425	\$699,950	\$734,474	48	\$393	\$332	98%
Nov-22	128	48	40	2.2	\$799,258	\$672,500	\$695,380	41	\$380	\$341	98%
Oct-22	159	31	64	2.2	\$779,263	\$670,000	\$675,384	41	\$373	\$356	99%
Sep-22	170	55	74	2.3	\$765,509	\$695,000	\$722,522	31	\$369	\$355	98%
Aug-22	196	67	79	2.9	\$776,687	\$700,000	\$753,503	29	\$375	\$349	98%
Jul-22	199	63	65	2.8	\$777,327	\$749,950	\$773,696	21	\$375	\$382	99%
Jun-22	180	54	65	2.2	\$786,026	\$742,000	\$817,847	13	\$379	\$399	103%
May-22	122	50	84	1.4	\$821,666	\$855,000	\$887,648	10	\$389	\$407	105%
Apr-22	69	76	94	0.9	\$844,551	\$792,000	\$854,988	12	\$429	\$418	105%
Mar-22	50	93	85	0.7	\$862,362	\$815,000	\$866,576	10	\$449	\$421	108%
Feb-22	39	69	63	0.5	\$785,058	\$735,000	\$775,506	12	\$467	\$405	105%
Jan-22	39	65	70	0.5	\$803,842	\$752,500	\$770,571	19	\$477	\$359	103%
Dec-21	37	63	110	0.4	\$797,326	\$732,500	\$767,969	17	\$384	\$359	103%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	53	-51.8%	\$703,425	-11.8%	\$699,950	-4.44%	\$734,474	-4.36%	48	182%	98%
Dec-21	110	19.6%	\$797,326	26.4%	\$732,500	24.7%	\$767,969	29.2%	17	13.3%	103%
Dec-20	92	-12.4%	\$630,551	18.2%	\$587,500	18.7%	\$594,378	15.4%	15	-63.4%	103%

## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	54	117	369	525
\$500-599K	0	92	205	375	319
\$600-699K	0	158	251	162	99
\$700-799K	0	168	203	70	23
\$800-899K	0	122	138	26	12
\$900-999K	0	71	58	13	7
\$1-1.299M	0	88	60	17	10
\$1.3-1.699M	0	21	15	2	2
\$1.7-1.999M	0	2	3	0	0
\$2-2.999M	0	3	5	0	0
>3M	0	0	0	0	0
Total	0	779	1055	1034	997

Presented by:

