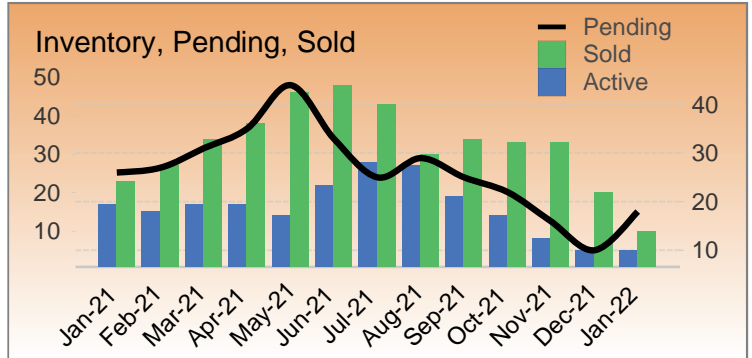
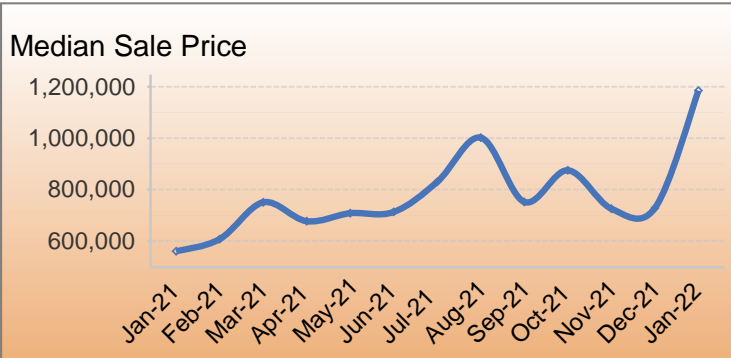


Market Activity Summary:

- Inventory: 5 units were listed for sale as of the last day of January - approximately 0.2 months of inventory.
- Sales Activity: 10 single-family detached units were sold during January
- Median Sales Price: \$1,185,000 during January
- Average price per sq.ft. in January was \$693
- Days-on-Market (DOM) year-to-date is approximately 5 days
- Sold over Asking: On average, buyers paid 111% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqSf Sold	Sale Price / List Price
Jan-22	5	18	10	0.2	\$851,240	\$1,185,000	\$1,070,900	11	\$698	\$693	111%
Dec-21	5	10	20	0.2	\$884,900	\$727,500	\$822,490	15	\$631	\$617	105%
Nov-21	8	16	33	0.2	\$744,084	\$725,000	\$764,393	18	\$590	\$614	103%
Oct-21	14	22	33	0.4	\$743,733	\$875,000	\$834,333	15	\$621	\$599	105%
Sep-21	19	25	34	0.5	\$783,623	\$752,250	\$826,117	12	\$604	\$625	105%
Aug-21	27	29	30	0.7	\$764,348	\$1,002,500	\$926,376	14	\$599	\$592	103%
Jul-21	28	25	43	0.6	\$845,268	\$830,000	\$888,372	9	\$594	\$636	108%
Jun-21	22	33	48	0.5	\$810,115	\$712,500	\$787,594	7	\$583	\$581	107%
May-21	14	44	46	0.4	\$765,708	\$707,500	\$773,108	8	\$529	\$623	108%
Apr-21	17	35	38	0.5	\$745,771	\$677,500	\$779,128	7	\$543	\$586	107%
Mar-21	17	31	34	0.6	\$762,843	\$750,000	\$805,250	11	\$549	\$567	107%
Feb-21	15	27	27	0.5	\$675,898	\$607,500	\$670,681	12	\$570	\$587	104%
Jan-21	17	26	23	0.6	\$711,343	\$560,000	\$666,423	22	\$539	\$571	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-22	10	-56.5%	\$851,240	19.7%	\$1,185,000	112%	\$1,070,900	60.7%	11	-50%	111%
Jan-21	23	35.3%	\$711,343	-0.594%	\$560,000	-10.4%	\$666,423	-5.88%	22	-54.2%	101%
Jan-20	17	41.7%	\$715,595	11.4%	\$625,000	11.9%	\$708,058	22.6%	48	45.5%	99%

Sales Activity and Price Trends

Price Range	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold
<500K	0	58	62	54	60
\$500-599K	0	54	50	48	45
\$600-699K	2	68	56	50	57
\$700-799K	1	38	19	31	27
\$800-899K	0	24	87	41	53
\$900-999K	0	30	37	18	18
\$1-1.299M	1	98	4	0	4
\$1.3-1.699M	4	12	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	7	382	315	242	264

Presented by: