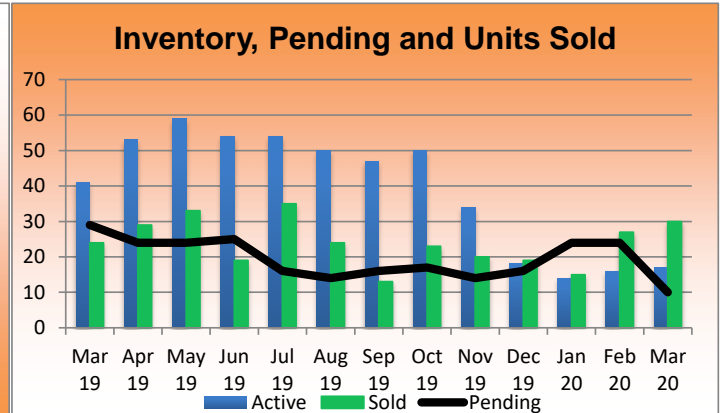
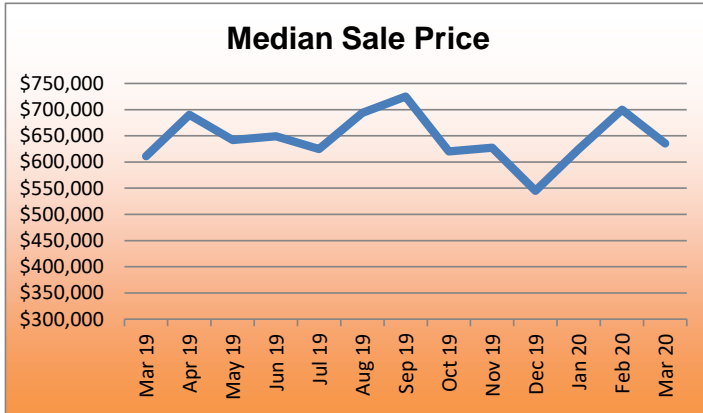


Market Activity Summary:

- Inventory: 17 units were listed for sale as of the last day of March - approximately 1 month of inventory.
- Sales Activity: 30 single-family attached units were sold during March.
- Median Sales Price: \$635,250 during March.
- Days-on-Market (DOM) year-to-date is approximately 16 days.
- Average sales price was 101.08% of the average list price during March.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Mar 19	41	29	24	2.1	\$654,908	\$611,000	\$646,912	25	\$502	\$497	98.78%
Apr 19	53	24	29	2.4	\$693,119	\$690,000	\$692,310	25	\$506	\$505	99.88%
May 19	59	24	33	2.5	\$679,549	\$642,000	\$678,259	26	\$524	\$522	99.81%
Jun 19	54	25	19	2.1	\$708,886	\$649,000	\$702,073	19	\$497	\$492	99.04%
Jul 19	54	16	35	2.4	\$683,554	\$625,000	\$678,883	44	\$544	\$540	99.32%
Aug 19	50	14	24	2.5	\$709,113	\$693,500	\$703,850	51	\$512	\$507	99.26%
Sep 19	47	16	13	2.6	\$688,446	\$725,000	\$677,231	76	\$530	\$523	98.37%
Oct 19	50	17	23	3.2	\$657,682	\$620,000	\$655,130	51	\$497	\$495	99.61%
Nov 19	34	14	20	2.2	\$658,767	\$627,500	\$649,275	55	\$500	\$495	98.56%
Dec 19	18	16	19	1.1	\$590,363	\$545,000	\$581,895	36	\$548	\$540	98.57%
Jan 20	14	24	15	0.8	\$717,998	\$625,000	\$708,200	58	\$492	\$484	98.64%
Feb 20	16	24	27	0.8	\$688,534	\$700,000	\$688,426	52	\$531	\$527	99.98%
Mar 20	17	10	30	0.9	\$678,558	\$635,250	\$685,893	16	\$522	\$527	101.08%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Mar 20	30	25.00%	\$678,558	3.61%	\$635,250	3.97%	\$685,893	6.03%	16	-34.81%	101.08%
Mar 19	24	0.00%	\$654,908	21.54%	\$611,000	4.89%	\$646,912	14.43%	25	213.47%	98.78%
Mar 18	24	-7.69%	\$538,831	-11.33%	\$582,500	-5.52%	\$565,346	-7.91%	8	-35.27%	104.92%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k				3	
\$300k-399k	2	1	2	6	
\$400k-499k	16	11	15	7	
\$500k-599k	11	14	6	17	
\$600k-699k	9	10	15	9	
\$700k-799k	2	11	4	15	
\$800k-899k	20	8	4	7	
\$900k-999k	13	4	2	1	
\$1m - 1.49m					
\$1.5m +					
Totals:	73	59	48	65	0

Presented by: