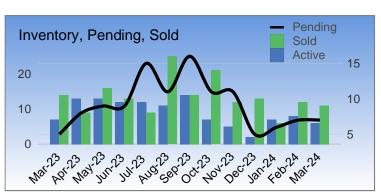
San Lorenzo: Detached Single-Family Homes

March 2024

Market Activity Summary:

- Inventory: 6 units were listed for sale as of the last day of March approximately 0.6 months of inventory.
- Sales Activity: 11 units were sold during March,
- Median Sales Price: \$899,888 during March
- Average price per sq.ft. in March was \$698
- Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 110% of list price in March





ASSOCIATION OF REALTORS®

	Monthly Market Activity										
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	6	7	11	0.6	\$831,420	\$899,888	\$919,262	12	\$841	\$698	110%
Feb-24	8	7	12	0.8	\$817,222	\$885,500	\$903,912	11	\$738	\$719	111%
Jan-24	7	6	6	0.7	\$740,166	\$779,444	\$762,148	19	\$712	\$673	103%
Dec-23	2	5	13	0.2	\$808,692	\$856,000	\$860,769	15	\$539	\$694	107%
Nov-23	5	11	12	0.3	\$778,240	\$795,000	\$800,437	17	\$608	\$638	104%
Oct-23	7	11	21	0.4	\$770,408	\$810,000	\$822,852	12	\$651	\$652	107%
Sep-23	14	16	14	0.9	\$788,134	\$844,250	\$818,964	13	\$607	\$692	104%
Aug-23	11	11	25	0.7	\$839,260	\$870,000	\$877,868	17	\$599	\$642	105%
Jul-23	12	15	9	1.0	\$768,222	\$818,000	\$791,444	17	\$644	\$764	103%
Jun-23	12	9	13	1.0	\$780,598	\$850,000	\$829,138	10	\$629	\$646	106%
May-23	13	9	16	1.0	\$803,162	\$829,400	\$837,425	14	\$624	\$574	104%
Apr-23	13	8	9	1.3	\$832,320	\$840,000	\$884,444	13	\$644	\$578	106%
Mar-23	7	5	14	0.7	\$797,559	\$820,000	\$817,642	17	\$539	\$635	103%

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Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	11	-21.4%	\$840,716	0.113%	\$899,888	9.74%	\$919,262	12.4%	12	-29.4%	110%
Mar-23	14	16.7%	\$839,765	-2.81%	\$820,000	-7.87%	\$817,642	-12.4%	17	88.9%	103%
Mar-22	12	-25%	\$864,075	13.6%	\$890,000	9.34%	\$933,041	14.3%	9	12.5%	109%

Sales Activity and Price Trends								
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold			
<500K	0	0	0	0	1			
\$500-599K	0	1	1	0	0			
\$600-699K	1	3	1	7	15			
\$700-799K	8	12	3	18	16			
\$800-899K	9	9	15	21	1			
\$900-999K	6	4	12	3	0			
\$1-1.299M	5	1	8	0	0			
\$1.3-1.699M	0	0	0	0	0			
\$1.7-1.999M	0	0	0	0	0			
\$2-2.999M	0	0	0	0	0			
>3M	0	0	0	0	0			
Total	29	30	40	49	33			

Presented by:		

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