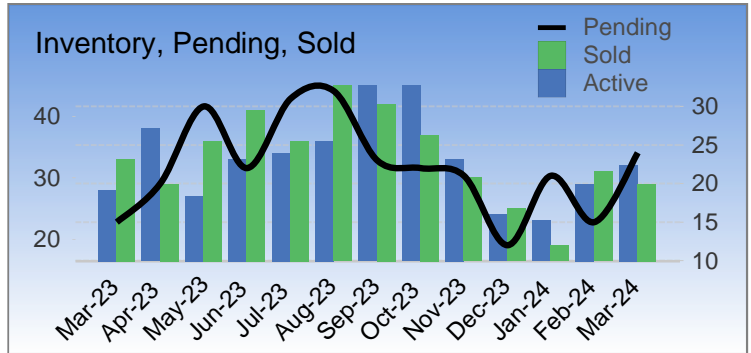


Market Activity Summary:

- Inventory: 32 units were listed for sale as of the last day of March - approximately 1.3 months of inventory.
- Sales Activity: 29 units were sold during March,
- Median Sales Price: \$908,000 during March
- Average price per sq.ft. in March was \$691
- Average Days-on-Market (DOM) is approximately 15 days
- Sold over Asking: On average, buyers paid 107% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	32	24	29	1.3	\$931,085	\$908,000	\$992,034	15	\$649	\$691	107%
Feb-24	29	15	31	1.2	\$879,052	\$875,000	\$907,911	25	\$659	\$656	104%
Jan-24	23	21	19	1.0	\$820,205	\$805,000	\$859,726	23	\$655	\$602	105%
Dec-23	24	12	25	0.8	\$860,957	\$800,000	\$866,045	25	\$641	\$643	101%
Nov-23	33	21	30	0.9	\$847,689	\$844,000	\$871,216	16	\$670	\$604	103%
Oct-23	45	22	37	1.1	\$886,290	\$850,000	\$938,351	18	\$646	\$642	105%
Sep-23	45	23	42	1.1	\$795,704	\$840,000	\$857,533	12	\$667	\$683	108%
Aug-23	36	32	45	0.9	\$887,027	\$900,000	\$952,151	15	\$650	\$610	107%
Jul-23	34	31	36	0.9	\$879,627	\$837,500	\$936,131	18	\$663	\$627	108%
Jun-23	33	22	41	1.0	\$857,557	\$865,000	\$919,914	10	\$651	\$666	108%
May-23	27	30	36	0.8	\$929,850	\$937,500	\$999,475	22	\$679	\$582	107%
Apr-23	38	20	29	1.3	\$845,922	\$838,000	\$887,340	18	\$637	\$613	105%
Mar-23	28	15	33	1.2	\$832,284	\$840,000	\$861,272	19	\$645	\$638	104%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	29	-12.1%	\$918,268	10.3%	\$908,000	8.1%	\$992,034	15.2%	15	-21.1%	107%
Mar-23	33	-26.7%	\$832,329	-10.7%	\$840,000	-11.8%	\$861,272	-12.2%	19	111%	104%
Mar-22	45	-6.25%	\$932,401	12.8%	\$952,000	14.4%	\$980,766	13.5%	9	0%	120%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	2	0	0	1
\$500-599K	1	5	1	3	7
\$600-699K	6	5	2	5	22
\$700-799K	15	28	16	33	31
\$800-899K	23	26	21	31	7
\$900-999K	13	7	30	10	8
\$1-1.299M	16	10	29	17	5
\$1.3-1.699M	4	2	14	2	1
\$1.7-1.999M	1	0	2	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	79	85	115	101	82

Presented by: