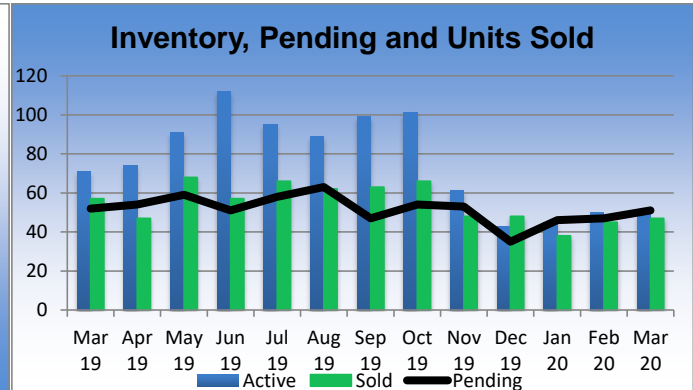
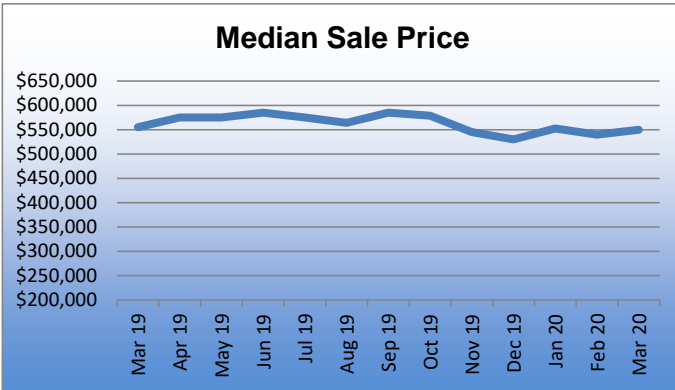


Market Activity Summary:

- Inventory: 49 units were listed for sale as of the last day of March - approximately 1 month of inventory.
- Sales Activity: 47 single-family detached units were sold during March.
- Median Sales Price: \$550,000 during March.
- Days-on-Market (DOM) year-to-date is approximately 25 days.
- Average sales price was 109.64% of the average list price during March.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Mar 19	71	52	57	1.4	\$545,780	\$555,000	\$573,112	29	\$440	\$463	105.01%
Apr 19	74	54	47	1.6	\$551,537	\$575,000	\$580,996	42	\$469	\$496	105.34%
May 19	91	59	68	1.7	\$564,063	\$575,000	\$612,966	34	\$413	\$452	108.67%
Jun 19	112	51	57	2.1	\$603,918	\$585,000	\$643,612	24	\$421	\$447	106.57%
Jul 19	95	58	66	1.7	\$571,785	\$575,000	\$613,783	22	\$427	\$462	107.35%
Aug 19	89	63	62	1.5	\$574,928	\$564,000	\$594,747	27	\$406	\$424	103.45%
Sep 19	99	47	63	1.8	\$603,213	\$585,000	\$625,498	27	\$407	\$425	103.69%
Oct 19	101	54	66	1.8	\$582,911	\$579,000	\$615,303	26	\$425	\$455	105.56%
Nov 19	61	53	48	1.1	\$563,239	\$545,000	\$605,936	28	\$411	\$440	107.58%
Dec 19	43	35	48	0.9	\$568,518	\$530,000	\$584,208	30	\$412	\$424	102.76%
Jan 20	45	46	38	1.0	\$563,816	\$552,444	\$590,133	30	\$379	\$397	104.67%
Feb 20	50	47	45	1.1	\$535,237	\$540,000	\$578,307	33	\$406	\$439	108.05%
Mar 20	49	51	47	1.1	\$542,209	\$550,000	\$594,469	25	\$434	\$475	109.64%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Mar 20	47	-17.54%	\$542,209	-0.65%	\$550,000	-0.90%	\$594,469	3.73%	25	-16.04%	109.64%
Mar 19	57	-6.56%	\$545,780	5.14%	\$555,000	3.74%	\$573,112	1.40%	29	54.32%	105.01%
Mar 18	61	-12.86%	\$519,082	26.70%	\$535,000	42.19%	\$565,194	33.86%	19	-38.01%	108.88%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	49	57	68	133	123
\$500-\$599K	41	31	34	20	24
\$600-\$699K	17	22	23	12	16
\$700-\$799K	14	13	12	9	7
\$800-\$899K	14	9	11	4	2
\$900-\$999K	6	2	4	1	1
\$1-\$1.299m	1	1	1	1	
\$1.3-\$1.699m	2		1	1	
\$1.7-\$1.999m				1	
\$2-\$2.999m					
>\$3m					
Totals:	144	135	154	182	173

Presented by:

