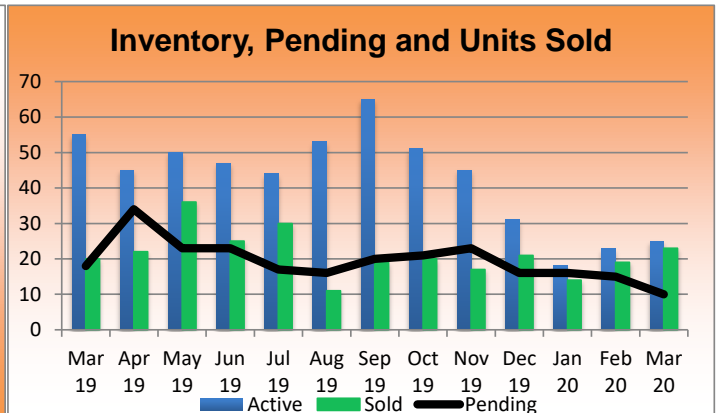
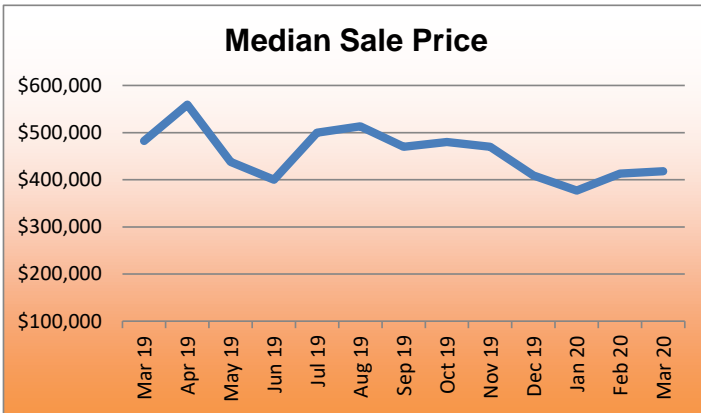


Market Activity Summary:

- Inventory: 25 units were listed for sale as of the last day of March - approximately 2 months of inventory .
- Sales Activity: 23 single-family attached units were sold during March.
- Median Sales Price: \$418,000 during March.
- Days-on-Market (DOM) year-to-date is approximately 32 days.
- Average sales price was 102.35% of the average list price during March.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Mar 19	55	18	20	3.0	\$524,014	\$482,500	\$523,650	55	\$412	\$411	99.93%
Apr 19	45	34	22	2.1	\$541,491	\$559,250	\$557,254	41	\$440	\$449	102.91%
May 19	50	23	36	2.1	\$468,149	\$437,500	\$475,442	45	\$461	\$465	101.56%
Jun 19	47	23	25	1.9	\$431,243	\$400,000	\$435,679	33	\$412	\$413	101.03%
Jul 19	44	17	30	1.8	\$506,459	\$500,000	\$509,350	35	\$411	\$414	100.57%
Aug 19	53	16	11	2.7	\$536,817	\$513,500	\$542,181	57	\$393	\$395	101.00%
Sep 19	65	20	19	3.4	\$507,079	\$470,000	\$500,500	44	\$438	\$433	98.70%
Oct 19	51	21	20	2.8	\$484,772	\$480,000	\$486,300	35	\$368	\$369	100.32%
Nov 19	45	23	17	2.3	\$487,926	\$470,000	\$487,759	50	\$441	\$441	99.97%
Dec 19	31	16	21	1.6	\$420,604	\$409,000	\$417,612	56	\$412	\$408	99.29%
Jan 20	18	16	14	0.9	\$391,744	\$377,000	\$394,925	37	\$371	\$375	100.81%
Feb 20	23	15	19	1.3	\$437,430	\$413,000	\$434,968	68	\$428	\$427	99.44%
Mar 20	25	10	23	1.8	\$494,865	\$418,000	\$506,478	32	\$436	\$443	102.35%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Mar 20	23	15.00%	\$494,865	-5.56%	\$418,000	-13.37%	\$506,478	-3.28%	32	-42.32%	102.35%
Mar 19	20	-9.09%	\$524,014	21.89%	\$482,500	8.43%	\$523,650	15.44%	55	270.95%	99.93%
Mar 18	22	-12.00%	\$429,923	19.87%	\$445,000	32.84%	\$453,614	25.37%	15	-60.59%	105.51%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k	6	4	5	22	
\$300k-399k	21	15	11	23	
\$400k-499k	14	17	24	13	
\$500k-599k	9	8	11	6	
\$600k-699k	5	5	6	2	
\$700k-799k	1	4	1	1	
\$800k-899k	1	1			
\$900k-999k		1			
\$1m - 1.49m	1				
\$1.5m +					
Totals:	58	55	58	67	0

Presented by:

Includes the areas of Richmond, San Pablo

© 2020, Bay East Association of REALTORS®. Reprinted by permission of Bay East Association of REALTORS®.

The Bay East Housing Reports are based in whole or in part on data supplied by the Bay East Association of REALTORS® or its Multiple Listing Service (MLS). Neither the Association nor its MLS guarantees or is in any way responsible for its accuracy. Data maintained by the Association or its MLS may not reflect all real estate activity in the market. Due to late closings, an adjustment is necessary to record those closings posted after our reporting date. Note that statistics released each month may be revised in the future as new data is received.