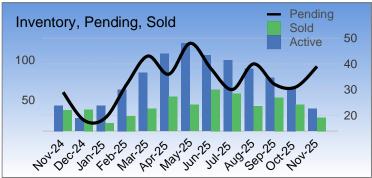
Market Activity Summary:

- Inventory: 39 units were listed for sale as of the last day of November approximately 1.0 months of inventory.
- Sales Activity: 28 units were sold during November,
- Median Sales Price: \$1,717,500 during November
- Average price per sq.ft. in November was \$809
- Average Days-on-Market (DOM) is approximately 20 days
- Sold over Asking: On average, buyers paid 98% of list price in November







Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-25	39	39	28	1.0	\$2,123,031	\$1,717,500	\$2,073,160	20	\$826	\$809	98%
Oct-25	65	31	44	1.4	\$2,224,379	\$1,757,500	\$2,172,181	27	\$830	\$807	98%
Sep-25	78	32	53	1.5	\$1,971,159	\$1,527,000	\$1,956,754	26	\$835	\$813	99%
Aug-25	89	40	42	1.7	\$1,957,216	\$1,661,000	\$1,891,705	29	\$862	\$827	97%
Jul-25	100	30	58	1.8	\$2,089,539	\$1,679,444	\$2,027,911	31	\$858	\$803	98%
Jun-25	106	38	63	2.0	\$1,991,951	\$1,770,000	\$1,976,300	26	\$880	\$849	99%
May-25	121	48	44	2.7	\$1,994,203	\$1,680,000	\$1,971,347	32	\$845	\$867	99%
Apr-25	108	36	54	2.7	\$1,992,355	\$1,806,500	\$2,002,196	17	\$864	\$885	101%
Mar-25	84	43	39	2.8	\$2,020,641	\$1,869,000	\$2,036,367	15	\$837	\$913	101%
Feb-25	63	32	30	2.1	\$1,999,512	\$1,657,500	\$1,992,800	23	\$869	\$865	100%
Jan-25	43	19	21	1.4	\$2,324,402	\$1,830,000	\$2,286,871	23	\$887	\$880	100%
Dec-24	27	18	38	0.6	\$1,939,944	\$1,805,000	\$1,911,624	34	\$863	\$846	99%
Nov-24	43	29	37	1.0	\$2,129,598	\$1,785,000	\$2,103,168	33	\$866	\$836	99%

Market Trends											
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-25	28	-24.3%	\$2,241,101	17.3%	\$1,717,500	-3.78%	\$2,073,160	-1.43%	20	-39.4%	98%
Nov-24	37	0%	\$1,910,909	-5.36%	\$1,785,000	4.26%	\$2,103,168	8.87%	33	175%	99%
Nov-23	37	5.71%	\$2,019,218	10.3%	\$1,712,000	5.03%	\$1,931,898	8.57%	12	-71.4%	102%

Sales Activity and Price Trends							
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold		
<500K	0	0	0	0	1		
\$500-599K	0	1	0	0	0		
\$600-699K	2	0	1	1	3		
\$700-799K	0	0	0	0	5		
\$800-899K	0	2	3	4	0		
\$900-999K	6	0	3	3	16		
\$1-1.299M	50	41	44	37	134		
\$1.3-1.699M	169	134	133	187	252		
\$1.7-1.999M	90	119	99	106	109		
\$2-2.999M	98	112	69	133	121		
>3M	61	67	47	69	47		
Total	476	476	399	540	688		

Presented by:					

Includes Pleasanton and Sunol