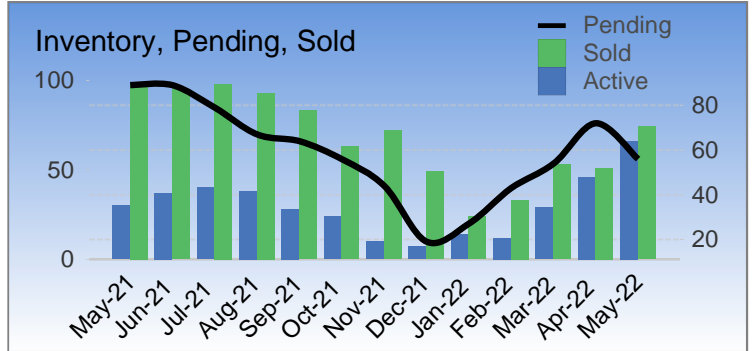


Market Activity Summary:

- Inventory: 67 units were listed for sale as of the last day of May - approximately 1.1 months of inventory.
- Sales Activity: 74 units were sold during May
- Median Sales Price: \$2,012,500 during May
- Average price per sq.ft. in May was \$948
- Average Days-on-Market (DOM) is approximately 8 days
- Sold over Asking: On average, buyers paid 110% of list price in May



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-22	66	56	74	1.1	\$1,994,025	\$2,012,500	\$2,372,822	8	\$888	\$948	110%
Apr-22	46	72	51	1.0	\$2,165,026	\$2,015,000	\$2,348,145	6	\$892	\$1,005	118%
Mar-22	29	54	53	0.8	\$2,100,587	\$2,050,000	\$2,312,239	7	\$876	\$993	119%
Feb-22	12	43	33	0.4	\$2,035,923	\$1,765,000	\$2,113,845	12	\$843	\$900	113%
Jan-22	14	27	24	0.3	\$1,991,834	\$1,825,000	\$1,917,625	7	\$813	\$840	111%
Dec-21	7	19	49	0.1	\$1,954,237	\$1,655,000	\$1,849,795	8	\$814	\$854	110%
Nov-21	10	44	72	0.2	\$1,787,845	\$1,725,000	\$1,947,765	10	\$757	\$834	109%
Oct-21	24	56	63	0.3	\$1,670,235	\$1,740,000	\$1,898,552	14	\$763	\$800	106%
Sep-21	28	64	83	0.3	\$1,741,455	\$1,560,000	\$1,766,111	11	\$747	\$809	108%
Aug-21	38	67	93	0.4	\$1,872,925	\$1,710,000	\$2,024,948	10	\$729	\$797	108%
Jul-21	40	79	98	0.4	\$1,785,598	\$1,685,000	\$1,797,956	9	\$750	\$792	109%
Jun-21	37	89	95	0.4	\$1,680,371	\$1,605,000	\$1,751,855	12	\$729	\$748	112%
May-21	30	89	98	0.3	\$1,566,863	\$1,682,500	\$1,909,788	9	\$741	\$756	111%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-22	74	-24.5%	\$1,994,025	27.3%	\$2,012,500	19.6%	\$2,372,822	24.2%	8	-11.1%	110%
May-21	98	250%	\$1,566,863	9.5%	\$1,682,500	38.8%	\$1,909,788	28.2%	9	-81.3%	111%
May-20	28	-61.1%	\$1,430,943	-18.9%	\$1,212,500	-4.49%	\$1,489,160	9.24%	48	118%	98%

Sales Activity and Price Trends

Price Range	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold
<500K	0	0	0	4	0
\$500-599K	0	0	4	0	0
\$600-699K	0	2	2	6	0
\$700-799K	0	8	8	5	12
\$800-899K	0	3	21	36	27
\$900-999K	3	35	72	117	60
\$1-1.299M	9	216	201	281	303
\$1.3-1.699M	165	387	93	141	192
\$1.7-1.999M	158	108	45	48	39
\$2-2.999M	225	214	54	60	88
>3M	120	74	9	12	26
Total	680	1047	509	710	747

Presented by:

Includes Pleasanton and Sunol

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