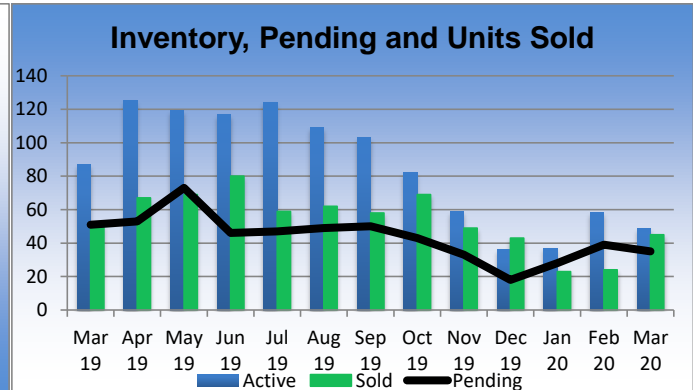
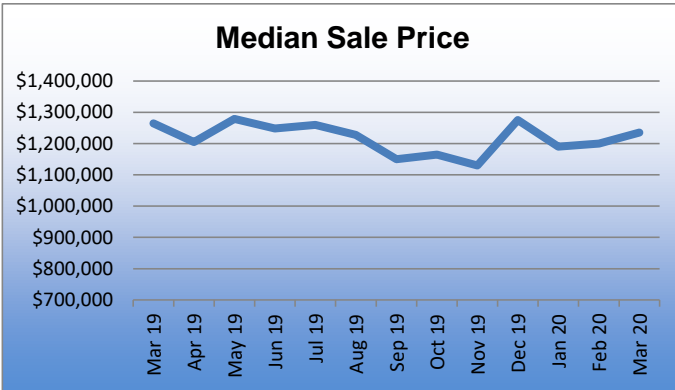


Market Activity Summary:

- Inventory: 49 units were listed for sale as of the last day of March - approximately 2 months of inventory .
- Sales Activity: 45 single-family detached units were sold during March.
- Median Sales Price: \$1,235,000 during March.
- Days-on-Market (DOM) year-to-date is approximately 19 days.
- Average sales price was 101.08% of the average list price during March.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Mar 19	87	51	51	2.0	\$1,382,699	\$1,265,000	\$1,379,611	15	\$552	\$554	99.78%
Apr 19	125	53	67	2.8	\$1,434,443	\$1,205,000	\$1,434,868	17	\$602	\$605	100.03%
May 19	119	73	69	2.2	\$1,393,537	\$1,278,888	\$1,394,372	19	\$581	\$584	100.06%
Jun 19	117	46	80	2.1	\$1,528,627	\$1,248,500	\$1,522,285	30	\$581	\$580	99.59%
Jul 19	124	47	59	2.3	\$1,343,128	\$1,260,000	\$1,339,792	31	\$576	\$578	99.75%
Aug 19	109	49	62	2.0	\$1,465,596	\$1,227,500	\$1,438,648	37	\$581	\$572	98.16%
Sep 19	103	50	58	2.1	\$1,337,857	\$1,150,000	\$1,323,322	35	\$581	\$577	98.91%
Oct 19	82	43	69	1.7	\$1,418,282	\$1,165,000	\$1,398,057	40	\$572	\$565	98.57%
Nov 19	59	33	49	1.3	\$1,464,573	\$1,130,000	\$1,433,329	47	\$561	\$552	97.87%
Dec 19	36	18	43	1.0	\$1,457,713	\$1,275,000	\$1,456,058	33	\$579	\$587	99.89%
Jan 20	37	28	23	1.2	\$1,483,962	\$1,190,000	\$1,473,977	42	\$586	\$584	99.33%
Feb 20	58	39	24	2.0	\$1,313,033	\$1,200,162	\$1,322,493	21	\$591	\$594	100.72%
Mar 20	49	35	45	1.6	\$1,356,785	\$1,235,000	\$1,371,448	19	\$581	\$591	101.08%

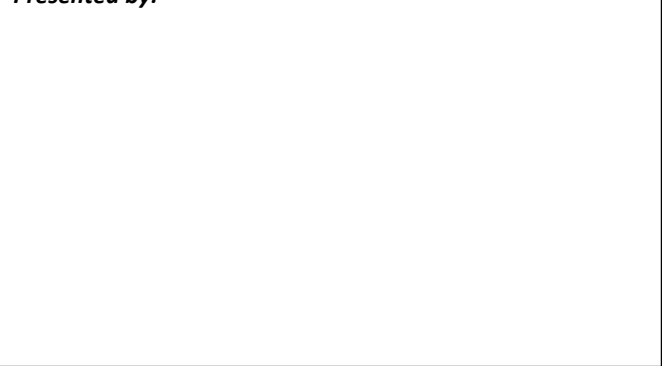
Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Mar 20	45	-11.76%	\$1,356,785	-1.87%	\$1,235,000	-2.37%	\$1,371,448	-0.59%	19	27.19%	101.08%
Mar 19	51	-21.54%	\$1,382,699	1.77%	\$1,265,000	-4.53%	\$1,379,611	-2.24%	15	-8.91%	99.78%
Mar 18	65	38.30%	\$1,358,649	5.99%	\$1,325,000	17.70%	\$1,411,251	8.19%	17	-46.56%	103.87%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K		2			1
\$500-\$599K	2				3
\$600-\$699K	1	1		4	
\$700-\$799K		1	2	5	12
\$800-\$899K	3	8	6	14	14
\$900-\$999K	12	21	12	18	14
\$1-\$1.299m	36	43	43	42	26
\$1.3-\$1.699m	20	25	33	16	16
\$1.7-\$1.999m	8	6	7	5	6
\$2-\$2.999m	9	12	7	12	11
>\$3m	2	1	4	2	2
Totals:	93	120	114	118	105

Presented by:



Includes the areas of Pleasanton, Sunol

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