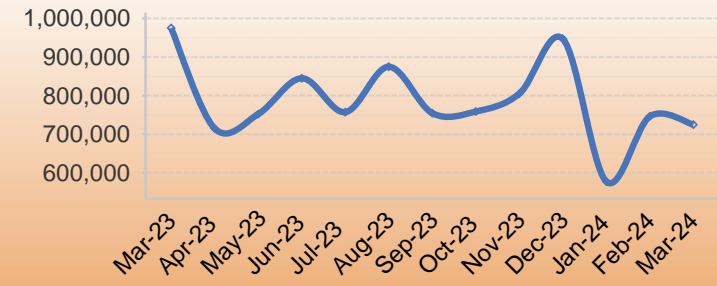


Market Activity Summary:

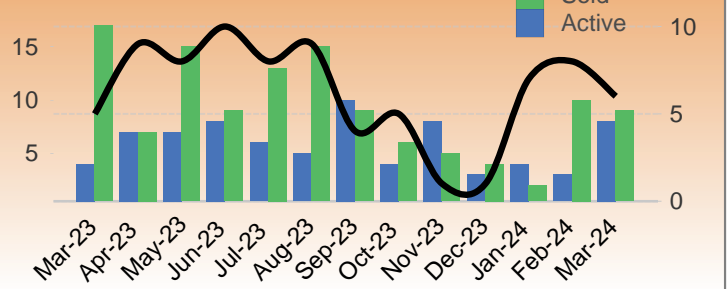
- Inventory: 8 units were listed for sale as of the last day of March - approximately 1.1 months of inventory.
- Sales Activity: 9 units were sold during March,
- Median Sales Price: \$725,000 during March
- Average price per sq.ft. in March was \$687
- Average Days-on-Market (DOM) is approximately 10 days
- Sold over Asking: On average, buyers paid 103% of list price in March



Median Sale Price



Inventory, Pending, Sold



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	8	6	9	1.1	\$780,211	\$725,000	\$808,888	10	\$682	\$687	103%
Feb-24	3	8	10	0.6	\$785,800	\$746,500	\$803,500	10	\$637	\$672	102%
Jan-24	4	7	2	1.1	\$586,975	\$577,475	\$577,475	23	\$698	\$624	98%
Dec-23	3	1	4	0.6	\$877,000	\$947,500	\$891,250	25	\$676	\$685	101%
Nov-23	8	1	5	1.2	\$858,199	\$805,000	\$861,000	16	\$696	\$678	100%
Oct-23	4	5	6	0.4	\$715,316	\$759,000	\$708,000	17	\$747	\$692	98%
Sep-23	10	4	9	0.8	\$751,633	\$755,051	\$750,116	7	\$681	\$633	100%
Aug-23	5	9	15	0.4	\$847,759	\$875,000	\$859,333	20	\$654	\$696	101%
Jul-23	6	8	13	0.6	\$742,076	\$757,000	\$761,307	13	\$725	\$692	102%
Jun-23	8	10	9	1.0	\$798,206	\$845,000	\$832,388	11	\$681	\$686	104%
May-23	7	8	15	0.5	\$804,119	\$752,000	\$844,200	21	\$611	\$667	105%
Apr-23	7	9	7	0.8	\$717,678	\$715,000	\$741,714	9	\$686	\$687	103%
Mar-23	4	5	17	0.4	\$905,282	\$975,000	\$909,235	15	\$664	\$642	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	9	-47.1%	\$872,707	21.7%	\$725,000	-25.6%	\$808,888	-11%	10	-33.3%	103%
Mar-23	17	-5.56%	\$717,231	-19.2%	\$975,000	5.69%	\$909,235	-6.5%	15	114%	101%
Mar-22	18	20%	\$887,796	26.5%	\$922,500	38.7%	\$972,444	33.9%	7	-66.7%	109%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	3	2	0	5	5
\$500-599K	3	3	3	7	5
\$600-699K	2	2	3	7	5
\$700-799K	5	9	8	5	3
\$800-899K	0	5	8	5	8
\$900-999K	3	6	3	2	4
\$1-1.299M	5	6	5	3	0
\$1.3-1.699M	0	0	6	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	21	33	36	34	30

Presented by:

Includes Pleasanton and Sunol

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