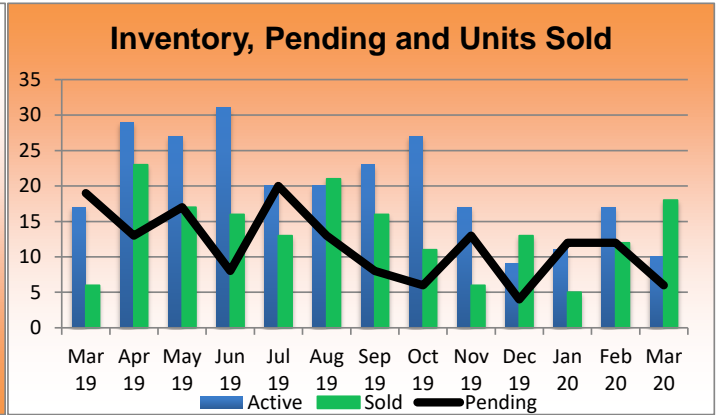
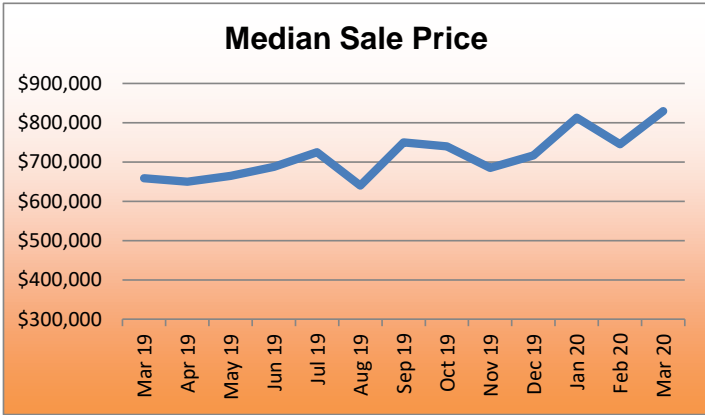


Market Activity Summary:

- Inventory: 10 units were listed for sale as of the last day of March - approximately 1 month of inventory.
- Sales Activity: 18 single-family attached units were sold during March.
- Median Sales Price: \$829,500 during March.
- Days-on-Market (DOM) year-to-date is approximately 31 days.
- Average sales price was 100.71% of the average list price during March.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Mar 19	17	19	6	1.6	\$675,333	\$659,000	\$669,000	17	\$548	\$542	99.06%
Apr 19	29	13	23	2.8	\$692,912	\$650,000	\$694,196	25	\$548	\$548	100.19%
May 19	27	17	17	2.0	\$679,096	\$665,000	\$682,147	22	\$535	\$536	100.45%
Jun 19	31	8	16	2.2	\$758,668	\$687,500	\$763,875	17	\$567	\$572	100.69%
Jul 19	20	20	13	1.4	\$739,361	\$725,000	\$731,923	30	\$532	\$527	98.99%
Aug 19	20	13	21	1.4	\$635,033	\$640,000	\$633,476	40	\$526	\$524	99.75%
Sep 19	23	8	16	1.9	\$734,671	\$750,000	\$730,750	33	\$523	\$520	99.47%
Oct 19	27	6	11	2.3	\$715,790	\$739,998	\$708,082	36	\$528	\$522	98.92%
Nov 19	17	13	6	1.7	\$664,450	\$685,000	\$660,667	43	\$555	\$551	99.43%
Dec 19	9	4	13	1.2	\$705,373	\$717,000	\$699,269	53	\$512	\$510	99.13%
Jan 20	11	12	5	1.3	\$827,590	\$812,500	\$808,900	98	\$447	\$436	97.74%
Feb 20	17	12	12	1.7	\$695,095	\$744,898	\$689,150	43	\$549	\$543	99.14%
Mar 20	10	6	18	1.2	\$767,234	\$829,500	\$772,711	31	\$544	\$547	100.71%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Mar 20	18	200.00%	\$767,234	13.61%	\$829,500	25.87%	\$772,711	15.50%	31	86.33%	100.71%
Mar 19	6	-76.00%	\$675,333	5.85%	\$659,000	-5.86%	\$669,000	-0.71%	17	68.27%	99.06%
Mar 18	25	47.06%	\$638,027	1.43%	\$700,000	15.13%	\$673,800	5.23%	10	-66.05%	105.61%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k					
\$300k-399k	1		1		
\$400k-499k	3	3	8	8	
\$500k-599k	5	5	8	11	
\$600k-699k	4	3	7	5	
\$700k-799k	4	6	15	7	
\$800k-899k	10	4	7	6	
\$900k-999k	6	2	1		
\$1m - 1.49m	2				
\$1.5m +					
Totals:	35	23	47	37	0

Presented by:



Includes the areas of Pleasanton, Sunol

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