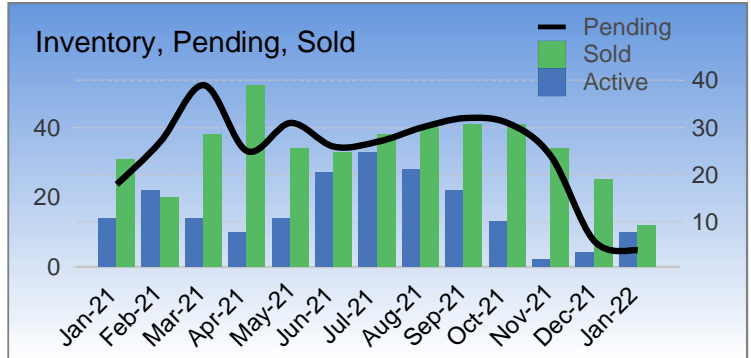


## Market Activity Summary:

- Inventory: 10 units were listed for sale as of the last day of January - approximately 0.4 months of inventory.
- Sales Activity: 12 single-family detached units were sold during January
- Median Sales Price: \$1,200,000 during January
- Average price per sq.ft. in January was \$671
- Days-on-Market (DOM) year-to-date is approximately 7 days
- Sold over Asking: On average, buyers paid 109% of list price in January



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-22	10	4	12	0.4	\$1,100,243	\$1,200,000	\$1,218,916	16	\$761	\$671	109%
Dec-21	4	6	25	0.1	\$1,203,875	\$1,160,000	\$1,191,300	15	\$588	\$667	110%
Nov-21	2	24	34	0.1	\$1,094,611	\$1,125,000	\$1,138,527	13	\$676	\$655	106%
Oct-21	13	31	41	0.3	\$1,052,778	\$1,100,000	\$1,097,935	14	\$582	\$652	107%
Sep-21	22	32	41	0.6	\$1,027,389	\$975,000	\$1,065,766	14	\$605	\$665	105%
Aug-21	28	30	40	0.8	\$1,021,725	\$1,064,000	\$1,098,999	14	\$557	\$640	106%
Jul-21	33	27	38	1.0	\$973,362	\$998,500	\$1,089,289	9	\$577	\$662	110%
Jun-21	27	26	33	0.7	\$1,059,554	\$1,170,000	\$1,138,082	8	\$558	\$689	114%
May-21	14	31	34	0.3	\$1,028,509	\$1,160,000	\$1,169,367	7	\$588	\$675	116%
Apr-21	10	25	52	0.3	\$1,042,113	\$1,058,000	\$1,099,422	10	\$598	\$630	110%
Mar-21	14	39	38	0.5	\$990,464	\$1,007,500	\$1,023,484	9	\$633	\$610	110%
Feb-21	22	27	20	0.8	\$941,590	\$914,000	\$963,950	30	\$596	\$604	106%
Jan-21	14	18	31	0.4	\$988,854	\$975,000	\$960,689	31	\$508	\$555	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-22	12	-61.3%	\$1,100,243	11.3%	\$1,200,000	23.1%	\$1,218,916	26.9%	16	-48.4%	109%
Jan-21	31	244%	\$988,854	26.9%	\$975,000	14.7%	\$960,689	21.5%	31	-54.4%	102%
Jan-20	9	-35.7%	\$779,310	-8.2%	\$850,000	6.25%	\$791,000	2.74%	68	47.8%	100%

## Sales Activity and Price Trends

Price Range	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold
<500K	0	1	1	0	2
\$500-599K	0	1	5	8	11
\$600-699K	0	11	23	45	57
\$700-799K	0	33	52	81	73
\$800-899K	2	44	56	65	64
\$900-999K	1	77	58	51	52
\$1-1.299M	4	151	91	53	47
\$1.3-1.699M	2	68	18	5	6
\$1.7-1.999M	0	8	3	1	1
\$2-2.999M	0	1	0	0	0
>3M	0	0	0	0	0
Total	7	393	307	309	313

## Presented by: