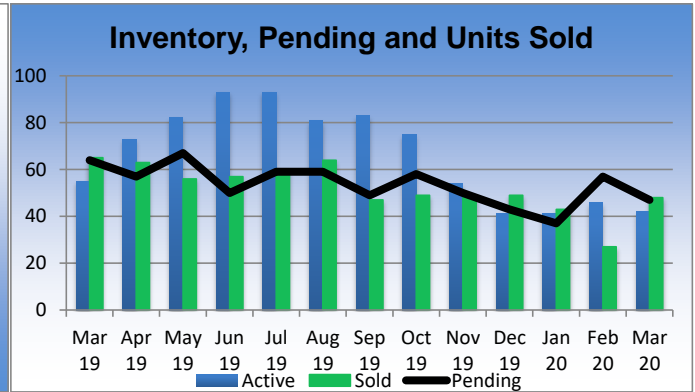
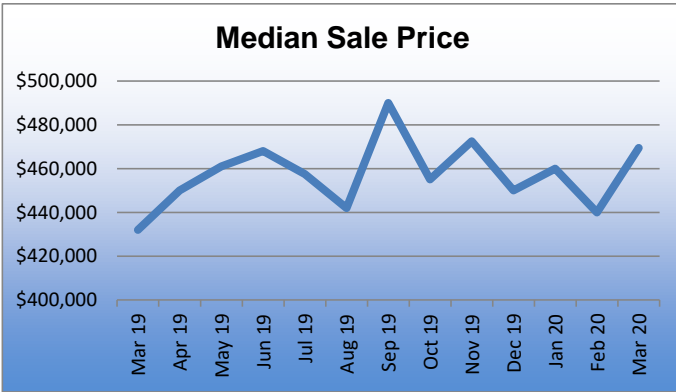


Market Activity Summary:

- Inventory: 42 units were listed for sale as of the last day of March - approximately 1 month of inventory.
- Sales Activity: 48 single-family detached units were sold during March.
- Median Sales Price: \$469,500 during March.
- Days-on-Market (DOM) year-to-date is approximately 26 days.
- Average sales price was 101.79% of the average list price during March.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Mar 19	55	64	65	1.1	\$427,912	\$432,000	\$432,590	39	\$281	\$285	101.09%
Apr 19	73	57	63	1.4	\$464,570	\$450,000	\$470,523	36	\$285	\$289	101.28%
May 19	82	67	56	1.4	\$469,764	\$461,000	\$470,248	20	\$290	\$291	100.10%
Jun 19	93	50	57	1.6	\$512,046	\$468,000	\$510,068	27	\$292	\$294	99.61%
Jul 19	93	59	60	1.6	\$468,223	\$457,500	\$476,971	22	\$300	\$307	101.87%
Aug 19	81	59	64	1.4	\$449,676	\$442,000	\$449,599	21	\$298	\$299	99.98%
Sep 19	83	49	47	1.5	\$507,614	\$490,000	\$506,024	38	\$284	\$284	99.69%
Oct 19	75	58	49	1.3	\$470,715	\$455,000	\$471,378	29	\$302	\$303	100.14%
Nov 19	54	50	48	1.0	\$485,662	\$472,500	\$489,045	25	\$303	\$305	100.70%
Dec 19	41	43	49	0.8	\$479,412	\$450,000	\$479,358	36	\$281	\$281	99.99%
Jan 20	41	37	43	0.9	\$479,561	\$460,000	\$481,155	38	\$291	\$293	100.33%
Feb 20	46	57	27	1.0	\$451,986	\$440,000	\$463,796	24	\$317	\$326	102.61%
Mar 20	42	47	48	0.9	\$481,070	\$469,500	\$489,703	26	\$301	\$306	101.79%

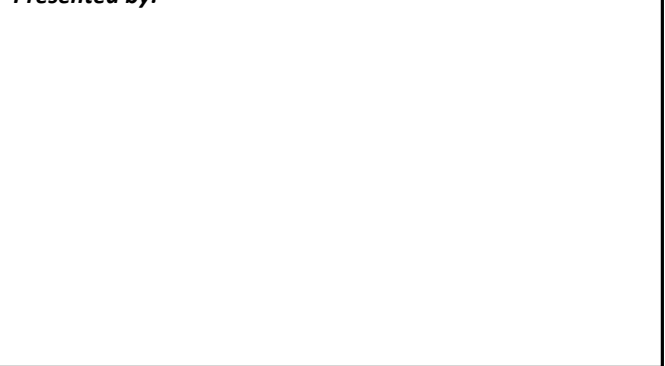
Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Mar 20	48	-26.15%	\$481,070	12.42%	\$469,500	8.68%	\$489,703	13.20%	26	-33.34%	101.79%
Mar 19	65	10.17%	\$427,912	-7.47%	\$432,000	-0.69%	\$432,590	-6.91%	39	66.58%	101.09%
Mar 18	59	-18.06%	\$462,450	4.10%	\$435,000	1.40%	\$464,692	3.57%	23	-29.69%	100.48%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	81	104	116	124	124
\$500-\$599K	25	24	28	33	42
\$600-\$699K	17	13	28	13	18
\$700-\$799K	3	2	3	4	2
\$800-\$899K					
\$900-\$999K					
\$1-\$1.299m					
\$1.3-\$1.699m					
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	126	143	175	174	186

Presented by:



Includes the areas of Pittsburg, Bay Point

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