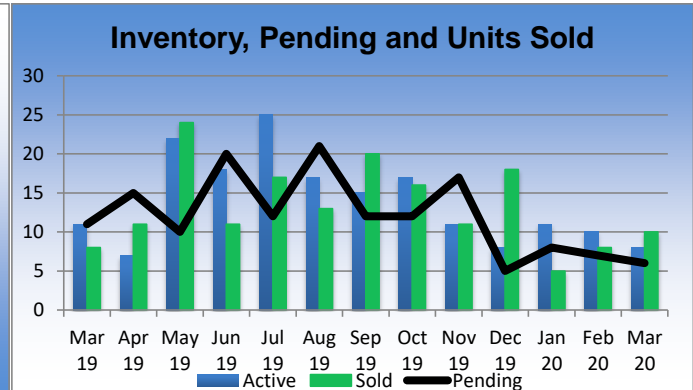
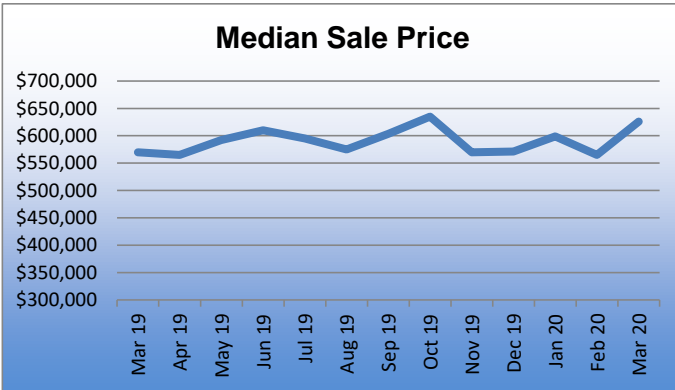


Market Activity Summary:

- Inventory: 8 units were listed for sale as of the last day of March - approximately 1 month of inventory.
- Sales Activity: 10 single-family detached units were sold during March.
- Median Sales Price: \$626,000 during March.
- Days-on-Market (DOM) year-to-date is approximately 21 days.
- Average sales price was 100.55% of the average list price during March.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Mar 19	11	11	8	1.2	\$587,591	\$570,000	\$590,625	17	\$402	\$403	100.52%
Apr 19	7	15	11	0.7	\$566,803	\$565,000	\$573,273	25	\$386	\$390	101.14%
May 19	22	10	24	2.0	\$588,429	\$592,500	\$597,958	28	\$398	\$405	101.62%
Jun 19	18	20	11	1.3	\$604,659	\$610,000	\$616,455	15	\$391	\$400	101.95%
Jul 19	25	12	17	1.8	\$606,053	\$595,000	\$631,412	19	\$395	\$413	104.18%
Aug 19	17	21	13	1.1	\$613,517	\$575,000	\$616,154	26	\$384	\$386	100.43%
Sep 19	15	12	20	0.9	\$590,425	\$603,500	\$594,125	26	\$418	\$420	100.63%
Oct 19	17	12	16	1.2	\$610,231	\$635,000	\$619,938	25	\$394	\$402	101.59%
Nov 19	11	17	11	0.7	\$625,367	\$570,000	\$615,172	34	\$379	\$373	98.37%
Dec 19	8	5	18	0.7	\$579,967	\$571,000	\$579,722	23	\$391	\$390	99.96%
Jan 20	11	8	5	1.0	\$559,780	\$599,000	\$552,000	23	\$441	\$433	98.61%
Feb 20	10	7	8	1.1	\$553,705	\$565,000	\$572,375	46	\$408	\$423	103.37%
Mar 20	8	6	10	1.2	\$631,995	\$626,000	\$635,500	21	\$398	\$401	100.55%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Mar 20	10	25.00%	\$631,995	7.56%	\$626,000	9.82%	\$635,500	7.60%	21	20.58%	100.55%
Mar 19	8	-57.89%	\$587,591	2.79%	\$570,000	-6.25%	\$590,625	-1.79%	17	-33.52%	100.52%
Mar 18	19	26.67%	\$571,665	9.31%	\$608,000	15.15%	\$601,392	14.60%	26	-4.14%	105.20%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	2	2	4	10	21
\$500-\$599K	11	11	7	13	3
\$600-\$699K	10	8	16	3	2
\$700-\$799K	2		3	1	
\$800-\$899K		2	1		
\$900-\$999K					
\$1-\$1.299m					
\$1.3-\$1.699m					
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	25	23	31	27	26

Presented by: