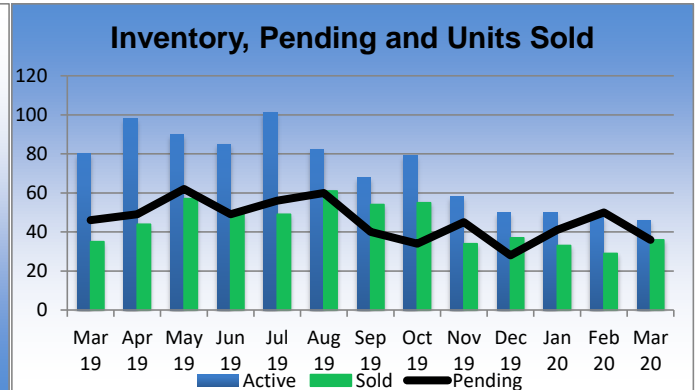
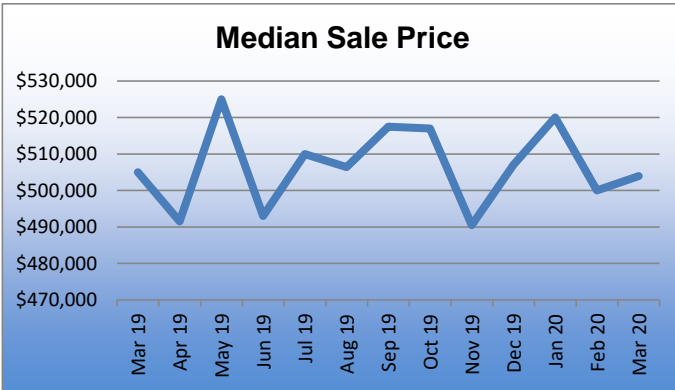


Market Activity Summary:

- Inventory: 46 units were listed for sale as of the last day of March - approximately 1 month of inventory.
- Sales Activity: 36 single-family detached units were sold during March.
- Median Sales Price: \$503,923 during March.
- Days-on-Market (DOM) year-to-date is approximately 27 days.
- Average sales price was 99.89% of the average list price during March.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Mar 19	80	46	35	2.1	\$507,452	\$505,000	\$510,222	36	\$271	\$272	100.55%
Apr 19	98	49	44	2.6	\$503,168	\$491,500	\$498,126	49	\$276	\$273	99.00%
May 19	90	62	57	1.9	\$552,125	\$525,000	\$550,666	34	\$272	\$271	99.74%
Jun 19	85	49	49	1.7	\$505,897	\$493,000	\$505,937	33	\$278	\$277	100.01%
Jul 19	101	56	49	1.9	\$561,644	\$510,000	\$563,774	24	\$282	\$283	100.38%
Aug 19	82	60	61	1.4	\$535,358	\$506,435	\$533,758	39	\$262	\$262	99.70%
Sep 19	68	40	54	1.3	\$540,618	\$517,500	\$539,011	38	\$256	\$255	99.70%
Oct 19	79	34	55	1.7	\$525,185	\$517,000	\$522,365	31	\$264	\$263	99.46%
Nov 19	58	45	34	1.3	\$582,827	\$490,500	\$593,955	33	\$335	\$343	
Dec 19	50	28	37	1.4	\$506,436	\$507,000	\$501,442	38	\$257	\$254	99.01%
Jan 20	50	41	33	1.4	\$562,687	\$520,000	\$559,343	41	\$252	\$251	99.41%
Feb 20	48	50	29	1.2	\$529,667	\$500,000	\$532,287	46	\$271	\$273	100.49%
Mar 20	46	36	36	1.2	\$514,891	\$503,923	\$514,326	27	\$271	\$271	99.89%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Mar 20	36	2.86%	\$514,891	1.47%	\$503,923	-0.21%	\$514,326	0.80%	27	-25.68%	99.89%
Mar 19	35	-27.08%	\$507,452	5.09%	\$505,000	6.32%	\$510,222	5.30%	36	55.31%	100.55%
Mar 18	48	-7.69%	\$482,868	3.83%	\$475,000	3.83%	\$484,548	2.66%	23	-2.06%	100.35%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	42	45	83	83	105
\$500-\$599K	41	24	46	25	20
\$600-\$699K	14	13	4	5	
\$700-\$799K	3	2	1	5	1
\$800-\$899K	1	1			
\$900-\$999K	2				
\$1-\$1.299m					
\$1.3-\$1.699m					
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	103	85	134	118	126

Presented by:

