

### Market Activity Summary:

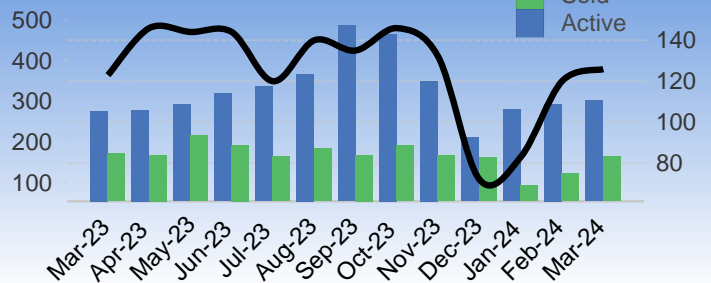
- Inventory: 302 units were listed for sale as of the last day of March - approximately 2.5 months of inventory.
- Sales Activity: 164 units were sold during March,
- Median Sales Price: \$1,107,500 during March
- Average price per sq.ft. in March was \$664
- Average Days-on-Market (DOM) is approximately 28 days
- Sold over Asking: On average, buyers paid 110% of list price in March



#### Median Sale Price



#### Inventory, Pending, Sold



### Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	302	126	164	2.5	\$1,071,899	\$1,107,500	\$1,199,165	28	\$591	\$664	110%
Feb-24	294	120	123	2.4	\$1,033,867	\$905,000	\$1,148,590	36	\$582	\$631	110%
Jan-24	281	83	94	2.0	\$805,144	\$722,500	\$841,454	47	\$568	\$546	103%
Dec-23	211	72	162	1.2	\$1,096,105	\$952,500	\$1,141,856	31	\$564	\$630	106%
Nov-23	351	132	167	2.0	\$1,059,489	\$1,050,000	\$1,168,034	28	\$556	\$634	110%
Oct-23	466	146	192	2.6	\$1,085,350	\$1,129,000	\$1,221,594	23	\$582	\$712	112%
Sep-23	487	135	168	2.9	\$1,093,770	\$1,125,000	\$1,238,374	28	\$583	\$708	112%
Aug-23	368	140	185	2.1	\$1,031,237	\$975,000	\$1,133,867	28	\$575	\$654	110%
Jul-23	337	120	165	1.8	\$1,073,888	\$1,020,000	\$1,193,431	22	\$576	\$682	112%
Jun-23	319	144	193	1.7	\$1,146,646	\$1,075,000	\$1,294,574	21	\$604	\$706	113%
May-23	293	144	217	1.6	\$1,109,388	\$1,050,000	\$1,240,767	29	\$609	\$704	112%
Apr-23	279	146	169	1.9	\$1,044,711	\$950,000	\$1,181,505	29	\$601	\$658	112%
Mar-23	277	123	172	2.3	\$1,114,569	\$1,050,000	\$1,235,865	31	\$601	\$692	111%

### Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	164	-4.65%	\$1,118,972	-2.75%	\$1,107,500	5.48%	\$1,199,165	-2.97%	28	-9.68%	110%
Mar-23	172	-37.7%	\$1,150,572	2.52%	\$1,050,000	-4.76%	\$1,235,865	-4.3%	31	72.2%	111%
Mar-22	276	0.73%	\$1,122,268	3.15%	\$1,102,500	12.8%	\$1,291,443	12.1%	18	-14.3%	125%

### Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	54	39	28	60	59
\$500-599K	49	42	51	64	64
\$600-699K	36	39	58	46	45
\$700-799K	33	32	46	60	36
\$800-899K	20	29	42	53	41
\$900-999K	19	23	46	42	22
\$1-1.299M	50	52	87	86	46
\$1.3-1.699M	56	54	92	80	40
\$1.7-1.999M	24	31	50	28	15
\$2-2.999M	34	23	44	36	20
>3M	6	8	24	6	10
Total	381	372	568	561	398

**Presented by:**