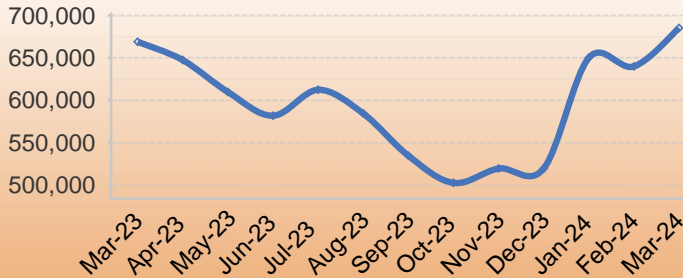


## Market Activity Summary:

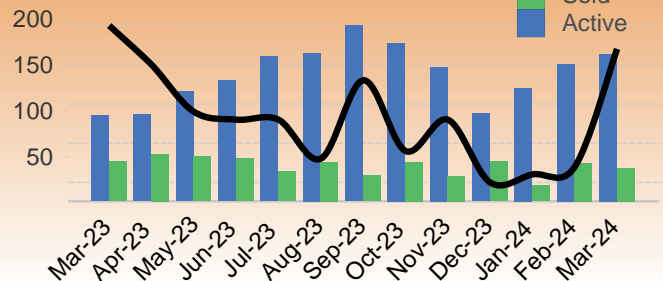
- Inventory: 162 units were listed for sale as of the last day of March - approximately 4.9 months of inventory.
- Sales Activity: 38 units were sold during March,
- Median Sales Price: \$685,000 during March
- Average price per sq.ft. in March was \$550
- Average Days-on-Market (DOM) is approximately 32 days
- Sold over Asking: On average, buyers paid 104% of list price in March



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	162	37	38	4.9	\$667,497	\$685,000	\$696,489	32	\$584	\$550	104%
Feb-24	151	22	43	4.3	\$703,716	\$640,000	\$705,215	40	\$566	\$573	100%
Jan-24	125	21	19	4.1	\$747,916	\$650,000	\$732,324	77	\$570	\$543	98%
Dec-23	97	20	45	2.5	\$631,091	\$520,000	\$628,542	58	\$575	\$557	100%
Nov-23	148	28	29	4.3	\$603,844	\$520,000	\$603,862	50	\$581	\$596	100%
Oct-23	174	24	44	4.4	\$572,933	\$503,000	\$585,909	34	\$572	\$569	102%
Sep-23	193	33	30	5.4	\$581,059	\$535,000	\$582,666	41	\$577	\$518	100%
Aug-23	163	23	44	3.9	\$671,352	\$584,500	\$668,359	34	\$572	\$573	99%
Jul-23	159	28	34	3.6	\$615,376	\$612,500	\$630,611	31	\$573	\$605	102%
Jun-23	133	28	48	2.7	\$578,374	\$582,000	\$593,197	31	\$579	\$596	102%
May-23	121	29	50	2.5	\$670,503	\$610,000	\$681,138	41	\$570	\$640	101%
Apr-23	96	35	53	2.3	\$637,545	\$647,500	\$659,660	28	\$586	\$611	103%
Mar-23	95	40	45	2.9	\$715,101	\$669,000	\$725,922	31	\$573	\$627	101%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	38	-15.6%	\$613,004	-3.68%	\$685,000	2.39%	\$696,489	-4.05%	32	3.23%	104%
Mar-23	45	-55%	\$636,453	-6.92%	\$669,000	-0.149%	\$725,922	0.908%	31	3.33%	101%
Mar-22	100	0%	\$683,780	6.24%	\$670,000	-0.52%	\$719,391	3.24%	30	7.14%	105%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	27	24	41	49	28
\$500-599K	14	23	39	42	28
\$600-699K	16	16	48	41	28
\$700-799K	18	13	34	44	36
\$800-899K	5	14	18	7	16
\$900-999K	6	3	13	9	8
\$1-1.299M	6	6	15	10	10
\$1.3-1.699M	7	2	5	3	2
\$1.7-1.999M	1	1	2	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	100	102	215	205	156

## Presented by: