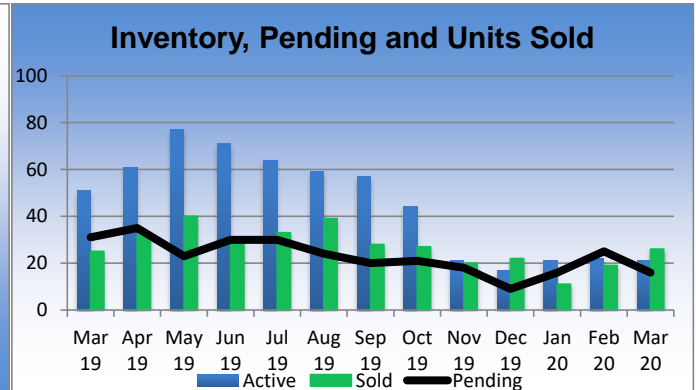
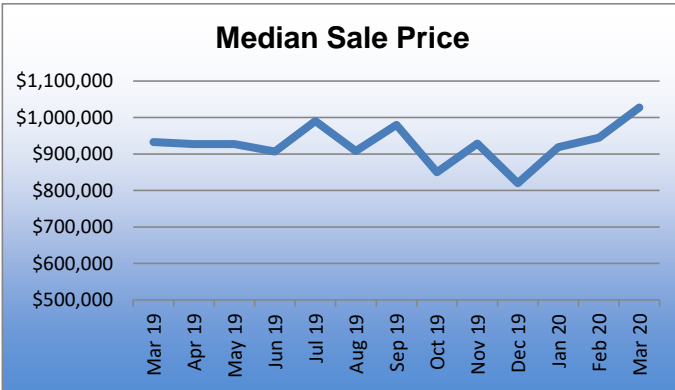


Market Activity Summary:

- Inventory: 21 units were listed for sale as of the last day of March - approximately 1 month of inventory.
- Sales Activity: 26 single-family detached units were sold during March.
- Median Sales Price: \$1,027,500 during March.
- Days-on-Market (DOM) year-to-date is approximately 16 days.
- Average sales price was 103.83% of the average list price during March.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Mar 19	51	31	25	2.0	\$957,697	\$933,000	\$957,639	38	\$608	\$613	99.99%
Apr 19	61	35	32	2.4	\$951,192	\$927,500	\$962,109	30	\$632	\$636	101.15%
May 19	77	23	40	2.8	\$966,706	\$927,500	\$972,122	27	\$590	\$593	100.56%
Jun 19	71	30	29	2.4	\$969,551	\$906,500	\$970,609	35	\$626	\$625	100.11%
Jul 19	64	30	33	2.2	\$1,007,766	\$990,000	\$999,636	39	\$596	\$590	99.19%
Aug 19	59	24	39	2.2	\$935,983	\$908,000	\$926,763	46	\$593	\$588	99.01%
Sep 19	57	20	28	2.2	\$1,014,035	\$980,000	\$1,012,769	41	\$596	\$594	99.88%
Oct 19	44	21	27	1.9	\$942,645	\$850,000	\$923,759	42	\$571	\$563	98.00%
Nov 19	21	18	20	1.0	\$1,022,013	\$928,500	\$1,000,888	39	\$560	\$549	97.93%
Dec 19	17	9	22	1.0	\$865,084	\$820,000	\$848,722	47	\$636	\$628	98.11%
Jan 20	21	16	11	1.3	\$926,764	\$919,000	\$918,745	57	\$617	\$613	99.13%
Feb 20	22	25	19	1.3	\$967,036	\$945,000	\$993,442	27	\$607	\$630	102.73%
Mar 20	21	16	26	1.3	\$1,017,265	\$1,027,500	\$1,056,269	16	\$627	\$651	103.83%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Mar 20	26	4.00%	\$1,017,265	6.22%	\$1,027,500	10.13%	\$1,056,269	10.30%	16	-57.38%	103.83%
Mar 19	25	8.70%	\$957,697	7.23%	\$933,000	-8.53%	\$957,639	-5.52%	38	388.14%	99.99%
Mar 18	23	-17.86%	\$893,117	22.01%	\$1,020,000	34.65%	\$1,013,641	33.99%	8	-67.15%	113.49%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					
\$500-\$599K			1	4	10
\$600-\$699K	1	4	6	15	13
\$700-\$799K	7	10	8	16	14
\$800-\$899K	11	17	7	21	12
\$900-\$999K	10	15	16	3	8
\$1-\$1.299m	21	9	28	6	5
\$1.3-\$1.699m	6	4	3		
\$1.7-\$1.999m					1
\$2-\$2.999m					
>\$3m	1				
Totals:	57	59	69	65	63

Presented by: