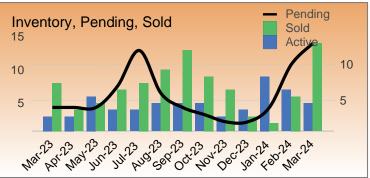
## Market Activity Summary:

- Inventory: 5 units were listed for sale as of the last day of March - approximately 0.7 months of inventory.
- Sales Activity: 14 units were sold during March,
- Median Sales Price: \$1,092,500 during March
- Average price per sq.ft. in March was \$675
- Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 106% of list price in March







Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	5	13	14	0.7	\$946,342	\$1,092,500	\$1,009,714	12	\$634	\$675	106%
Feb-24	7	10	6	1.9	\$777,316	\$770,000	\$838,480	12	\$644	\$670	107%
Jan-24	9	4	2	2.8	\$912,000	\$997,500	\$997,500	11	\$674	\$657	109%
Dec-23	4	2	3	0.6	\$935,300	\$1,105,000	\$980,000	12	\$622	\$699	105%
Nov-23	3	2	7	0.3	\$950,814	\$972,000	\$959,285	15	\$662	\$650	101%
Oct-23	5	3	9	0.6	\$857,422	\$815,000	\$886,388	11	\$598	\$639	104%
Sep-23	5	4	13	0.6	\$726,429	\$665,000	\$755,948	8	\$698	\$647	105%
Aug-23	5	6	10	0.6	\$767,979	\$744,000	\$802,900	11	\$663	\$628	105%
Jul-23	4	12	8	0.6	\$783,737	\$775,500	\$818,111	8	\$687	\$607	104%
Jun-23	4	7	7	0.8	\$838,412	\$930,000	\$874,000	12	\$631	\$669	105%
May-23	6	4	5	1.2	\$768,377	\$757,500	\$789,677	11	\$660	\$650	102%
Apr-23	3	4	4	0.5	\$656,975	\$639,500	\$674,000	16	\$756	\$621	103%
Mar-23	3	4	8	0.4	\$863,420	\$738,000	\$857,886	30	\$647	\$609	100%

Market Trends											
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	14	75%	\$965,991	24.6%	\$1,092,500	48%	\$1,009,714	17.7%	12	-60%	106%
Mar-23	8	-46.7%	\$775,112	-8.03%	\$738,000	-16.1%	\$857,886	-4.67%	30	173%	100%
Mar-22	15	0%	\$842,802	3.51%	\$880,000	14.3%	\$899,933	20.5%	11	-8.33%	111%

Sales Activity and Price Trends							
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold		
<500K	1	1	0	2	2		
\$500-599K	0	2	4	8	5		
\$600-699K	5	6	8	9	3		
\$700-799K	2	4	6	5	0		
\$800-899K	2	2	6	6	4		
\$900-999K	0	0	2	5	1		
\$1-1.299M	11	6	7	5	0		
\$1.3-1.699M	1	1	3	0	0		
\$1.7-1.999M	0	0	0	0	0		
\$2-2.999M	0	0	0	0	0		
>3M	0	0	0	0	0		
Total	22	22	36	40	15		

Presented by:						