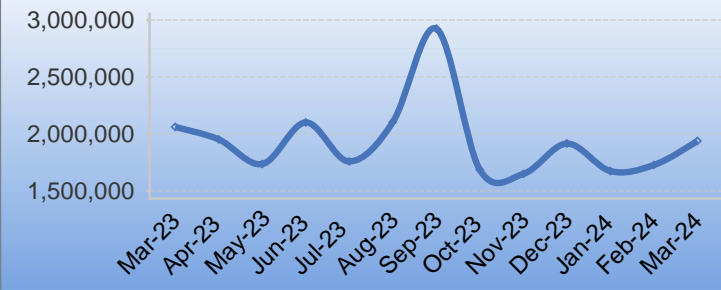


Market Activity Summary:

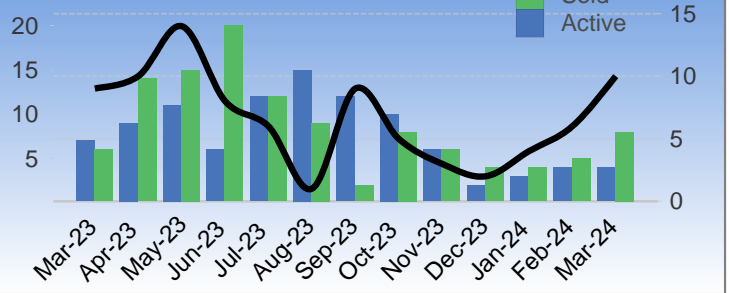
- Inventory: 4 units were listed for sale as of the last day of March - approximately 0.7 months of inventory.
- Sales Activity: 8 units were sold during March,
- Median Sales Price: \$1,940,000 during March
- Average price per sq.ft. in March was \$855
- Average Days-on-Market (DOM) is approximately 7 days
- Sold over Asking: On average, buyers paid 103% of list price in March



Median Sale Price



Inventory, Pending, Sold



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	4	10	8	0.7	\$1,972,125	\$1,940,000	\$2,015,625	7	\$764	\$855	103%
Feb-24	4	6	5	0.9	\$1,953,000	\$1,728,000	\$1,983,600	9	\$790	\$773	102%
Jan-24	3	4	4	0.6	\$1,709,700	\$1,675,000	\$1,749,950	15	\$676	\$792	104%
Dec-23	2	2	4	0.3	\$2,005,222	\$1,917,500	\$1,927,475	51	\$706	\$721	96%
Nov-23	6	3	6	1.1	\$1,675,980	\$1,648,000	\$1,717,666	36	\$763	\$847	103%
Oct-23	10	5	8	1.6	\$1,852,875	\$1,685,000	\$1,863,125	20	\$796	\$764	100%
Sep-23	12	9	2	1.6	\$2,922,500	\$2,925,000	\$2,925,000	20	\$803	\$848	101%
Aug-23	15	1	9	1.1	\$2,067,333	\$2,105,000	\$2,096,111	21	\$771	\$843	101%
Jul-23	12	6	12	0.8	\$1,828,666	\$1,760,000	\$1,878,083	12	\$825	\$780	103%
Jun-23	6	8	20	0.4	\$2,046,644	\$2,103,000	\$2,149,336	10	\$775	\$868	106%
May-23	11	14	15	0.9	\$1,781,600	\$1,735,000	\$1,854,366	17	\$763	\$879	104%
Apr-23	9	10	14	1.3	\$2,082,440	\$1,952,500	\$2,153,761	9	\$792	\$854	105%
Mar-23	7	9	6	1.8	\$2,014,166	\$2,062,500	\$2,165,000	25	\$788	\$897	107%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	8	33.3%	\$1,918,923	0.541%	\$1,940,000	-5.94%	\$2,015,625	-6.9%	7	-72%	103%
Mar-23	6	-53.8%	\$1,908,599	-8.16%	\$2,062,500	-8.33%	\$2,165,000	-15.2%	25	178%	107%
Mar-22	13	8.33%	\$2,078,287	12.5%	\$2,250,000	16.7%	\$2,552,692	25%	9	-35.7%	122%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	1	0	0	5	5
\$1.3-1.699M	6	3	4	14	13
\$1.7-1.999M	3	6	5	9	4
\$2-2.999M	7	4	12	10	5
>3M	0	0	6	1	0
Total	17	13	27	39	27

Presented by:

Includes Moraga and Canyon

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