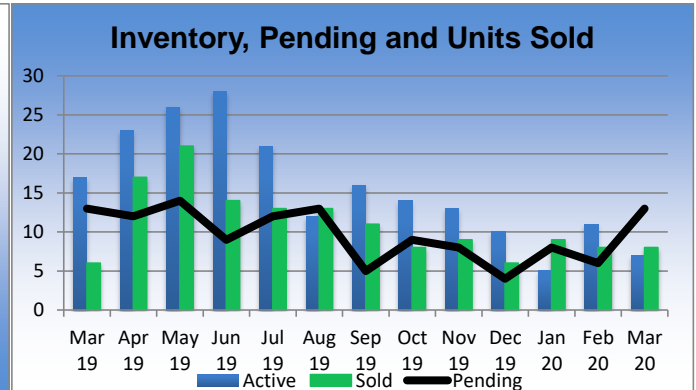
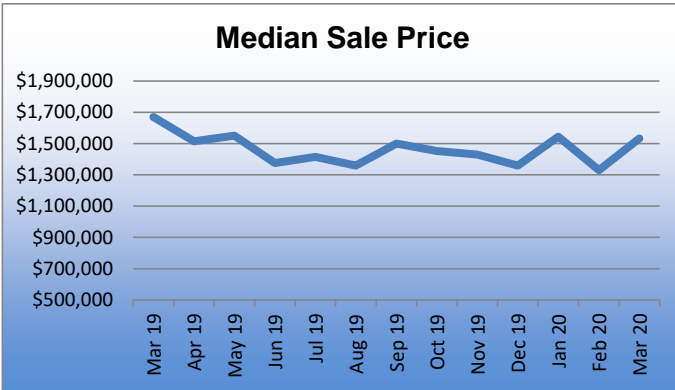


Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of March - approximately 1 month of inventory.
- Sales Activity: 8 single-family detached units were sold during March.
- Median Sales Price: \$1,533,438 during March.
- Days-on-Market (DOM) year-to-date is approximately 20 days.
- Average sales price was 103.03% of the average list price during March.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Mar 19	17	13	6	2.8	\$1,563,333	\$1,670,000	\$1,568,333	12	\$629	\$633	100.32%
Apr 19	23	12	17	2.8	\$1,578,598	\$1,515,250	\$1,627,010	11	\$599	\$617	103.07%
May 19	26	14	21	2.4	\$1,491,238	\$1,550,000	\$1,541,762	13	\$604	\$627	103.39%
Jun 19	28	9	14	2.3	\$1,434,993	\$1,375,000	\$1,430,286	26	\$618	\$620	99.67%
Jul 19	21	12	13	1.8	\$1,430,385	\$1,415,000	\$1,452,308	17	\$615	\$624	101.53%
Aug 19	12	13	13	1.0	\$1,411,692	\$1,360,000	\$1,410,200	38	\$601	\$605	99.89%
Sep 19	16	5	11	1.6	\$1,469,455	\$1,500,000	\$1,475,545	29	\$583	\$587	100.41%
Oct 19	14	9	8	1.4	\$1,455,125	\$1,452,500	\$1,464,233	33	\$573	\$578	100.63%
Nov 19	13	8	9	1.5	\$1,456,444	\$1,430,000	\$1,458,611	23	\$610	\$617	100.15%
Dec 19	10	4	6	1.5	\$1,361,500	\$1,360,000	\$1,367,500	9	\$600	\$605	100.44%
Jan 20	5	8	9	0.7	\$1,625,000	\$1,544,000	\$1,609,778	40	\$587	\$589	99.06%
Feb 20	11	6	8	1.7	\$1,369,188	\$1,330,000	\$1,376,438	50	\$619	\$629	100.53%
Mar 20	7	13	8	0.9	\$1,621,625	\$1,533,438	\$1,670,734	20	\$555	\$581	103.03%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Mar 20	8	33.33%	\$1,621,625	3.73%	\$1,533,438	-8.18%	\$1,670,734	6.53%	20	61.15%	103.03%
Mar 19	6	-53.85%	\$1,563,333	9.83%	\$1,670,000	15.57%	\$1,568,333	4.37%	12	9.07%	100.32%
Mar 18	13	-23.53%	\$1,423,385	7.71%	\$1,445,000	7.04%	\$1,502,682	10.69%	11	-18.55%	105.57%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					
\$500-\$599K			1		
\$600-\$699K					
\$700-\$799K			1	1	1
\$800-\$899K			1	1	2
\$900-\$999K		1			1
\$1-\$1.299m	5	7	8	11	6
\$1.3-\$1.699m	13	2	9	11	8
\$1.7-\$1.999m	3	4	5	2	1
\$2-\$2.999m	5	1	4	2	1
>\$3m					
Totals:	26	15	29	28	20

Presented by:

