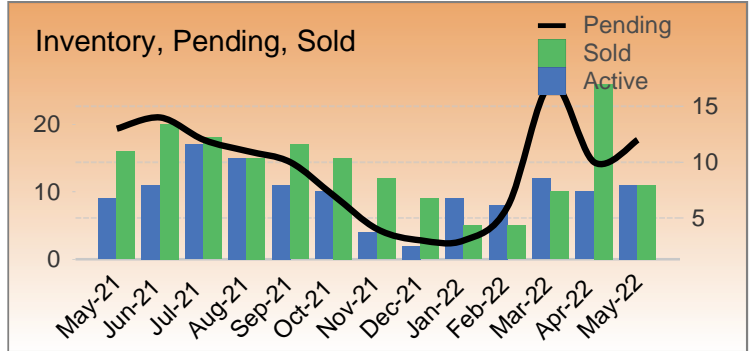
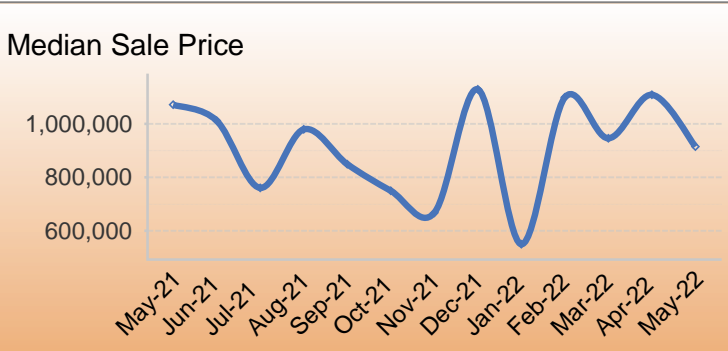


## Market Activity Summary:

- Inventory: 11 units were listed for sale as of the last day of May - approximately 0.7 months of inventory.
- Sales Activity: 11 units were sold during May
- Median Sales Price: \$915,000 during May
- Average price per sq.ft. in May was \$620
- Average Days-on-Market (DOM) is approximately 22 days
- Sold over Asking: On average, buyers paid 108% of list price in May



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-22	11	12	11	0.7	\$1,177,993	\$915,000	\$908,953	22	\$811	\$620	108%
Apr-22	10	10	26	0.7	\$1,002,621	\$1,110,000	\$1,127,576	11	\$791	\$735	109%
Mar-22	12	17	10	1.8	\$1,027,529	\$946,500	\$1,121,279	12	\$729	\$731	109%
Feb-22	8	6	5	1.3	\$943,787	\$1,100,000	\$955,800	7	\$818	\$657	120%
Jan-22	9	3	5	1.0	\$988,107	\$550,000	\$683,500	12	\$772	\$582	108%
Dec-21	2	3	9	0.2	\$899,580	\$1,130,000	\$965,222	34	\$763	\$637	102%
Nov-21	4	4	12	0.3	\$1,286,126	\$667,500	\$822,750	17	\$855	\$559	102%
Oct-21	10	7	15	0.7	\$721,333	\$750,000	\$838,066	27	\$667	\$575	102%
Sep-21	11	10	17	0.8	\$735,500	\$848,888	\$827,169	36	\$552	\$585	103%
Aug-21	15	11	15	0.8	\$761,000	\$980,000	\$946,766	11	\$630	\$582	106%
Jul-21	17	12	18	0.9	\$985,357	\$760,000	\$750,996	25	\$626	\$595	107%
Jun-21	11	14	20	0.6	\$746,290	\$1,012,500	\$1,006,950	16	\$641	\$662	106%
May-21	9	13	16	0.6	\$847,975	\$1,072,500	\$1,020,332	21	\$693	\$638	105%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-22	11	-31.3%	\$1,177,993	38.9%	\$915,000	-14.7%	\$908,953	-10.9%	22	4.76%	108%
May-21	16	700%	\$847,975	-11.3%	\$1,072,500	93.2%	\$1,020,332	83.8%	21	250%	105%
May-20	2	-85.7%	\$956,127	16.5%	\$555,000	-26.3%	\$555,000	-29.6%	6	-76.9%	97%

## Sales Activity and Price Trends

Price Range	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold
<500K	16	12	6	12	6
\$500-599K	14	25	12	3	12
\$600-699K	13	12	6	15	15
\$700-799K	3	30	7	14	18
\$800-899K	9	8	9	13	19
\$900-999K	11	6	7	18	12
\$1-1.299M	43	32	3	9	15
\$1.3-1.699M	14	17	6	0	0
\$1.7-1.999M	6	1	1	0	0
\$2-2.999M	4	0	3	0	2
>3M	0	0	0	0	0
Total	133	143	60	84	99

## Presented by:



Includes Moraga, Lafayette, Orinda

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