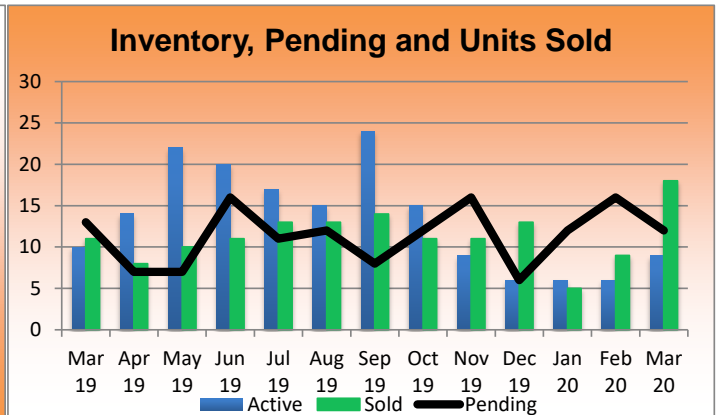
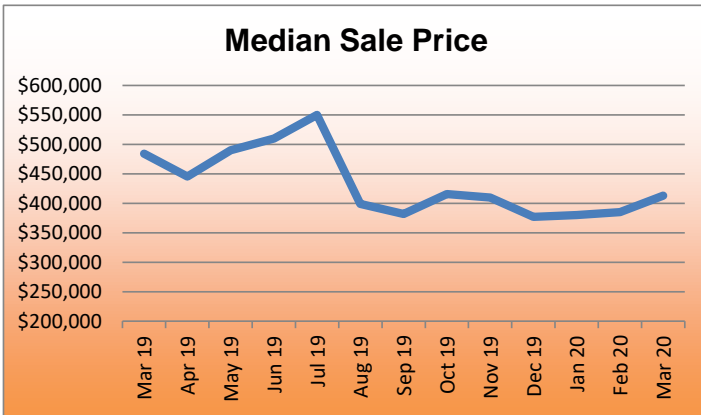


Market Activity Summary:

- Inventory: 9 units were listed for sale as of the last day of March - approximately 1 month of inventory.
- Sales Activity: 18 single-family attached units were sold during March.
- Median Sales Price: \$413,000 during March.
- Days-on-Market (DOM) year-to-date is approximately 12 days.
- Average sales price was 102.24% of the average list price during March.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Mar 19	10	13	11	1.2	\$486,259	\$484,000	\$481,614	27	\$367	\$364	99.04%
Apr 19	14	7	8	1.8	\$463,600	\$445,500	\$472,500	30	\$400	\$406	101.92%
May 19	22	7	10	2.7	\$500,700	\$490,000	\$498,700	39	\$364	\$363	99.60%
Jun 19	20	16	11	1.9	\$493,890	\$510,000	\$507,500	22	\$413	\$423	102.76%
Jul 19	17	11	13	1.7	\$513,753	\$550,000	\$519,923	19	\$410	\$414	101.20%
Aug 19	15	12	13	1.3	\$434,200	\$399,000	\$431,654	45	\$371	\$368	99.41%
Sep 19	24	8	14	2.0	\$418,568	\$382,000	\$417,821	34	\$396	\$396	99.82%
Oct 19	15	12	11	1.4	\$423,400	\$415,500	\$427,900	27	\$351	\$353	101.06%
Nov 19	9	16	11	0.8	\$423,114	\$410,000	\$421,445	32	\$369	\$367	99.61%
Dec 19	6	6	13	0.6	\$394,827	\$377,000	\$394,923	49	\$347	\$347	100.02%
Jan 20	6	12	5	0.5	\$483,940	\$380,000	\$469,960	42	\$337	\$329	97.11%
Feb 20	6	16	9	0.5	\$396,555	\$385,000	\$405,778	13	\$403	\$410	102.33%
Mar 20	9	12	18	0.8	\$441,119	\$413,000	\$450,988	12	\$385	\$394	102.24%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Mar 20	18	63.64%	\$441,119	-9.28%	\$413,000	-14.67%	\$450,988	-6.36%	12	-54.01%	102.24%
Mar 19	11	83.33%	\$486,259	12.17%	\$484,000	9.01%	\$481,614	9.50%	27	64.19%	99.04%
Mar 18	6	-62.50%	\$433,500	-5.29%	\$444,000	-2.95%	\$439,833	-6.05%	16	17.19%	101.46%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k	3	1	2	1	
\$300k-399k	13	11	5	6	
\$400k-499k	8	4	7	5	
\$500k-599k	8	5	10	6	
\$600k-699k	1	2		3	
\$700k-799k					
\$800k-899k	1				
\$900k-999k					
\$1m - 1.49m					
\$1.5m +					
Totals:	34	23	24	21	0

Presented by:



Includes the areas of Martinez, Crockett, Port Costa

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