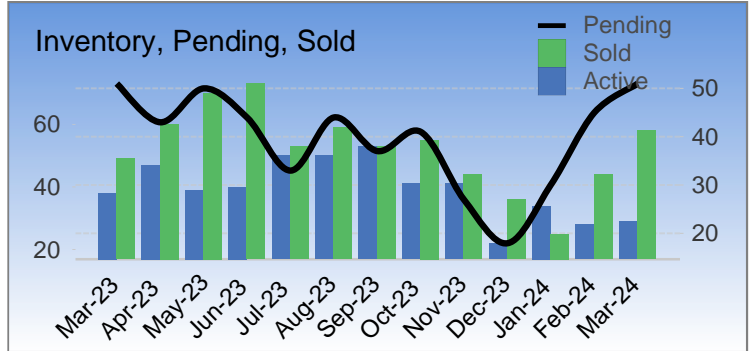


Market Activity Summary:

- Inventory: 29 units were listed for sale as of the last day of March - approximately 0.7 months of inventory.
- Sales Activity: 58 units were sold during March,
- Median Sales Price: \$1,280,500 during March
- Average price per sq.ft. in March was \$756
- Average Days-on-Market (DOM) is approximately 18 days
- Sold over Asking: On average, buyers paid 106% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	29	51	58	0.7	\$1,380,287	\$1,280,500	\$1,450,271	18	\$804	\$756	106%
Feb-24	28	45	44	0.8	\$1,394,434	\$1,305,500	\$1,452,113	22	\$832	\$754	105%
Jan-24	34	30	25	1.0	\$1,226,864	\$1,250,000	\$1,236,079	23	\$779	\$695	101%
Dec-23	22	18	36	0.5	\$1,165,503	\$1,148,750	\$1,190,937	15	\$816	\$697	103%
Nov-23	41	27	44	0.8	\$1,263,508	\$1,125,000	\$1,269,235	21	\$744	\$670	101%
Oct-23	41	41	55	0.7	\$1,216,837	\$1,200,000	\$1,273,772	13	\$760	\$701	105%
Sep-23	53	37	53	1.0	\$1,283,917	\$1,241,000	\$1,330,868	13	\$746	\$708	104%
Aug-23	50	44	59	0.8	\$1,390,497	\$1,335,000	\$1,460,703	13	\$728	\$712	106%
Jul-23	50	33	53	0.8	\$1,209,204	\$1,126,000	\$1,272,937	11	\$741	\$735	106%
Jun-23	40	44	73	0.6	\$1,289,640	\$1,200,000	\$1,346,999	10	\$835	\$715	105%
May-23	39	50	70	0.7	\$1,267,218	\$1,152,500	\$1,313,971	14	\$811	\$689	105%
Apr-23	47	43	60	0.9	\$1,226,456	\$1,229,500	\$1,269,671	16	\$673	\$647	104%
Mar-23	38	51	49	0.8	\$1,198,200	\$1,110,101	\$1,227,920	17	\$653	\$697	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	58	18.4%	\$1,466,857	6.87%	\$1,280,500	15.3%	\$1,450,271	18.1%	18	5.88%	106%
Mar-23	49	-50%	\$1,372,504	2.71%	\$1,110,101	-16.8%	\$1,227,920	-11.5%	17	113%	103%
Mar-22	98	-22.8%	\$1,336,248	14.1%	\$1,334,500	30.2%	\$1,387,406	21.9%	8	33.3%	116%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	1	0	0	0
\$500-599K	0	0	0	1	4
\$600-699K	0	2	1	7	23
\$700-799K	3	9	6	9	39
\$800-899K	6	16	12	35	38
\$900-999K	17	29	21	49	27
\$1-1.299M	41	41	77	67	21
\$1.3-1.699M	29	28	66	38	11
\$1.7-1.999M	19	4	20	7	5
\$2-2.999M	11	7	14	8	2
>3M	1	1	1	0	0
Total	127	138	218	221	170

Presented by: