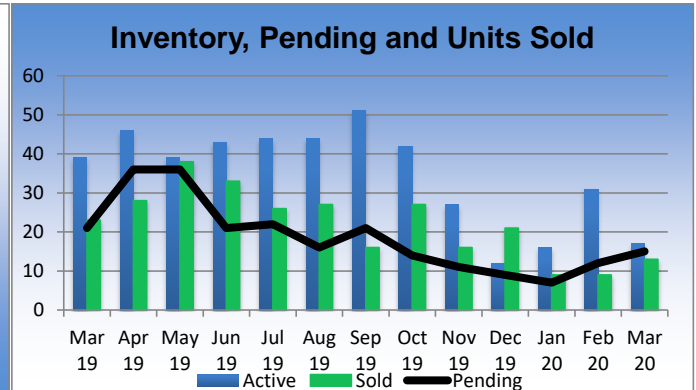
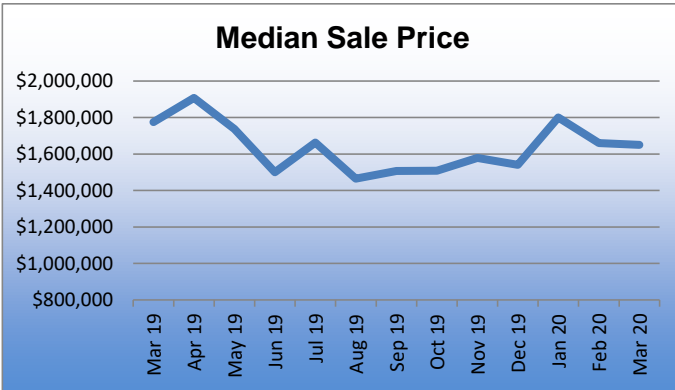


Market Activity Summary:

- Inventory: 17 units were listed for sale as of the last day of March - approximately 2 months of inventory .
- Sales Activity: 13 single-family detached units were sold during March.
- Median Sales Price: \$1,650,000 during March.
- Days-on-Market (DOM) year-to-date is approximately 14 days.
- Average sales price was 103.19% of the average list price during March.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Mar 19	39	21	23	2.5	\$1,802,348	\$1,775,000	\$1,873,130	27	\$703	\$732	103.93%
Apr 19	46	36	28	2.4	\$1,909,821	\$1,907,500	\$1,956,250	25	\$680	\$705	102.43%
May 19	39	36	38	1.4	\$1,828,474	\$1,737,000	\$1,867,091	24	\$678	\$697	102.11%
Jun 19	43	21	33	1.5	\$1,541,524	\$1,500,000	\$1,594,948	24	\$690	\$717	103.47%
Jul 19	44	22	26	1.5	\$1,733,615	\$1,662,500	\$1,774,339	34	\$592	\$611	102.35%
Aug 19	44	16	27	1.9	\$1,613,141	\$1,465,000	\$1,660,078	33	\$646	\$678	102.91%
Sep 19	51	21	16	2.6	\$1,804,125	\$1,507,500	\$1,780,371	31	\$660	\$665	98.68%
Oct 19	42	14	27	2.3	\$1,694,704	\$1,508,000	\$1,681,220	39	\$661	\$657	99.20%
Nov 19	27	11	16	1.7	\$2,167,125	\$1,579,000	\$2,126,438	42	\$644	\$641	98.12%
Dec 19	12	9	21	0.9	\$1,690,071	\$1,540,000	\$1,690,699	37	\$633	\$634	100.04%
Jan 20	16	7	9	1.6	\$1,945,444	\$1,800,000	\$1,935,025	48	\$633	\$620	99.46%
Feb 20	31	12	9	3.2	\$1,863,000	\$1,660,000	\$1,941,470	3	\$641	\$679	104.21%
Mar 20	17	15	13	1.6	\$1,714,765	\$1,650,000	\$1,769,462	14	\$656	\$676	103.19%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Mar 20	13	-43.48%	\$1,714,765	-4.86%	\$1,650,000	-7.04%	\$1,769,462	-5.53%	14	-48.77%	103.19%
Mar 19	23	-36.11%	\$1,802,348	30.39%	\$1,775,000	31.00%	\$1,873,130	26.76%	27	126.88%	103.93%
Mar 18	36	71.43%	\$1,382,278	-8.07%	\$1,355,000	-12.58%	\$1,477,743	-5.95%	12	-43.61%	106.91%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					
\$500-\$599K					
\$600-\$699K			1		1
\$700-\$799K			1		3
\$800-\$899K			3	4	4
\$900-\$999K	2	1	3	2	3
\$1-\$1.299m	1	5	16	8	7
\$1.3-\$1.699m	15	10	13	12	11
\$1.7-\$1.999m	7	9	5	3	5
\$2-\$2.999m	8	12	4	5	6
>\$3m	2	5	3	1	4
Totals:	35	42	49	35	44

Presented by:

