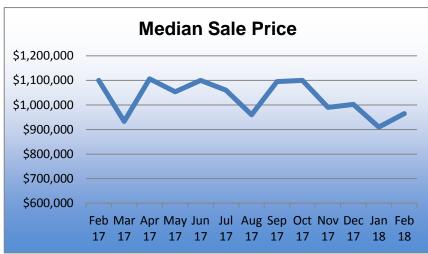
Alameda: Detached Single-Family Homes

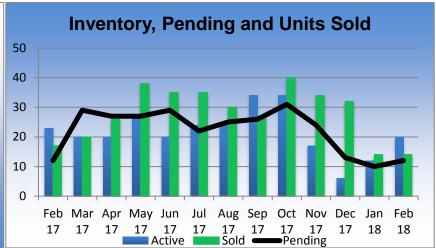
February 2018

ASSOCIATION OF REALTORS®

Market Activity Summary:

- Inventory: 20 units were listed for sale as of the last day of February approximately 1 month of inventory.
- Sales Activity: 14 single-family detached units were sold during February.
- Median Sales Price: \$965,000 during February.
- Days-on-Market (DOM) year-to-date is approximately 12 days.
- Average sales price was 112.98% of the average list price during February.





	Monthly Market Activity											
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price	
Feb 17	23	12	17	1.6	\$993,865	\$1,100,000	\$1,114,719	16	\$527	\$596	112.16%	
Mar 17	20	29	20	1.2	\$903,223	\$933,500	\$966,375	30	\$589	\$630	106.99%	
Apr 17	20	27	26	1.0	\$1,025,375	\$1,106,250	\$1,151,995	18	\$572	\$651	112.35%	
May 17	27	27	38	1.1	\$998,435	\$1,053,500	\$1,109,629	24	\$565	\$631	111.14%	
Jun 17	20	29	35	0.7	\$960,193	\$1,100,000	\$1,119,471	18	\$538	\$629	116.59%	
Jul 17	24	22	35	0.9	\$1,081,713	\$1,060,000	\$1,161,171	19	\$575	\$626	107.35%	
Aug 17	25	25	30	1.0	\$880,162	\$960,000	\$999,701	20	\$577	\$651	113.58%	
Sep 17	34	26	27	1.3	\$967,700	\$1,095,000	\$1,093,344	17	\$562	\$639	112.98%	
Oct 17	34	31	40	1.3	\$998,266	\$1,100,000	\$1,122,241	19	\$590	\$674	112.42%	
Nov 17	17	24	34	0.6	\$960,896	\$990,000	\$1,091,666	21	\$550	\$621	113.61%	
Dec 17	6	13	32	0.3	\$964,063	\$1,002,500	\$1,050,907	21	\$574	\$630	109.01%	
Jan 18	12	10	14	0.6	\$982,279	\$910,000	\$1,042,063	26	\$584	\$640	106.09%	
Feb 18	20	12	14	1.4	\$885,143	\$965,000	\$1,000,000	12	\$620	\$695	112.98%	

	Market Trends											
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price	
Feb 18	14	-17.65%	\$885,143	-10.94%	\$965,000	-12.27%	\$1,000,000	-10.29%	12	-24.28%	112.98%	
Feb 17	17	41.67%	\$993,865	5.34%	\$1,100,000	9.45%	\$1,114,719	13.05%	16	-20.29%	112.16%	
Feb 16	12	0.00%	\$943,505	27.83%	\$1,005,000	21.82%	\$986,005	20.23%	20	47.24%	104.50%	

	Sales	Activity	& Price Tr	ends	
Price	2018	2017	2016	2015	2014
Range	units sold	units sold	units sold	units sold	units sold
< 300k					
\$300k-399k					1
\$400k-499k					2
\$500k-599k			2	2	5
\$600k-699k	1	1	2	4	5
\$700k-799k	6	8	4	5	6
\$800k-899k	4	4	5	8	6
\$900k-999k	6	2	8	1	3
\$1m-1.49m	10	13	14	6	3
\$1.5m-1.99m	2	3	2		
\$2m +		1	1	1	1
Totals:	29	32	38	27	32

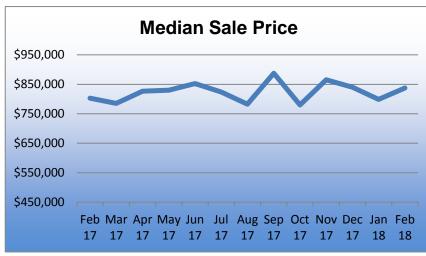
Castro Valley: Detached Single-Family Homes

February 2018

ASSOCIATION OF REALTORS®

Market Activity Summary:

- Inventory: 20 units were listed for sale as of the last day of February approximately 1 month of inventory.
- Sales Activity: 28 single-family detached units were sold during February.
- Median Sales Price: \$837,500 during February.
- Days-on-Market (DOM) year-to-date is approximately 33 days.
- Average sales price was 102.44% of the average list price during February.





Active

	Monthly Market Activity											
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price	
Feb 17	32	24	21	1.4	\$761,313	\$803,000	\$786,143	18	\$437	\$451	103.26%	
Mar 17	30	38	34	1.2	\$778,222	\$785,000	\$791,728	27	\$448	\$461	101.74%	
Apr 17	46	33	38	1.6	\$807,828	\$826,500	\$847,416	16	\$452	\$478	104.90%	
May 17	42	41	43	1.2	\$814,972	\$830,000	\$846,521	14	\$452	\$471	103.87%	
Jun 17	51	54	54	1.2	\$856,331	\$852,400	\$882,197	25	\$469	\$488	103.02%	
Jul 17	48	45	49	1.1	\$795,138	\$824,000	\$831,939	17	\$473	\$496	104.63%	
Aug 17	39	42	55	0.9	\$816,421	\$782,800	\$837,487	28	\$492	\$509	102.58%	
Sep 17	47	36	46	1.1	\$869,092	\$887,500	\$885,226	19	\$475	\$483	101.86%	
Oct 17	38	31	42	1.0	\$781,262	\$780,000	\$811,805	32	\$465	\$490	103.91%	
Nov 17	23	28	36	0.7	\$851,415	\$865,000	\$900,556	26	\$454	\$480	105.77%	
Dec 17	19	13	31	0.7	\$822,312	\$840,000	\$862,258	17	\$512	\$538	104.86%	
Jan 18	17	24	18	0.7	\$798,491	\$798,500	\$832,278	10	\$421	\$444	104.23%	
Feb 18	20	20	28	0.9	\$923,880	\$837,500	\$946,464	33	\$516	\$532	102.44%	

	Market Trends											
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price	
Feb 18	28	33.33%	\$923,880	21.35%	\$837,500	4.30%	\$946,464	20.39%	33	81.63%	102.44%	
Feb 17	21	23.53%	\$761,313	14.81%	\$803,000	14.71%	\$786,143	15.39%	18	-46.46%	103.26%	
Feb 16	17	-26.09%	\$663,105	-2.52%	\$700,000	6.87%	\$681,312	-1.99%	34	40.47%	102.75%	

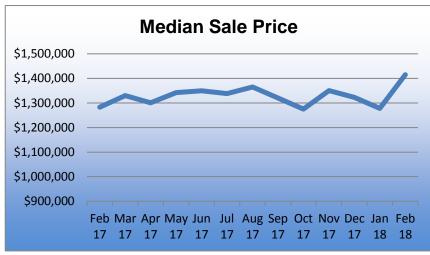
	Sales	S Activity	& Price Tr	ends	
Price	2018	2017	2016	2015	2014
Range	units sold				
< 300k					
\$300k-399k				2	2
\$400k-499k	1		7	6	16
\$500k-599k	1	9	5	9	16
\$600k-699k	4	10	13	15	8
\$700k-799k	15	5	13	9	3
\$800k-899k	7	13	10	6	3
\$900k-999k	10	5	1	3	
\$1m-1.49m	8	8		2	1
\$1.5m-1.99m					1
\$2m +	1			2	
Totals:	47	50	49	54	50

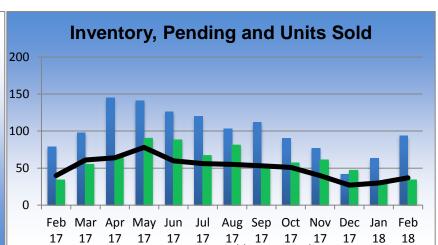
Danville: Detached Single-Family Homes

February 2018

Market Activity Summary:

- Inventory: 94 units were listed for sale as of the last day of February approximately 3 months of inventory.
- Sales Activity: 34 single-family detached units were sold during February.
- Median Sales Price: \$1,415,000 during February.
- Days-on-Market (DOM) year-to-date is approximately 46 days.
- Average sales price was 99.13% of the average list price during February.





Sold

Active

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	Monthly Market Activity												
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price		
Feb 17	79	40	34	2.1	\$1,379,961	\$1,282,500	\$1,360,814	50	\$498	\$494	98.61%		
Mar 17	98	61	55	2.3	\$1,481,509	\$1,330,000	\$1,471,668	33	\$495	\$495	99.34%		
Apr 17	145	64	65	3.0	\$1,366,201	\$1,300,888	\$1,375,223	22	\$484	\$490	100.66%		
May 17	141	78	90	2.3	\$1,438,719	\$1,342,500	\$1,444,409	18	\$501	\$505	100.40%		
Jun 17	126	60	88	1.9	\$1,448,229	\$1,349,500	\$1,458,409	17	\$482	\$489	100.70%		
Jul 17	120	56	67	1.9	\$1,423,968	\$1,338,000	\$1,437,289	24	\$495	\$502	100.94%		
Aug 17	103	55	81	1.7	\$1,425,724	\$1,365,000	\$1,441,347	27	\$506	\$514	101.10%		
Sep 17	112	53	50	2.0	\$1,469,014	\$1,320,000	\$1,463,948	31	\$511	\$513	99.66%		
Oct 17	90	51	57	1.7	\$1,409,933	\$1,275,000	\$1,402,860	34	\$502	\$502	99.50%		
Nov 17	77	40	61	1.5	\$1,563,984	\$1,350,000	\$1,514,823	41	\$521	\$513	96.86%		
Dec 17	42	27	47	1.0	\$1,448,556	\$1,323,000	\$1,433,312	40	\$516	\$514	98.95%		
Jan 18	63	30	32	1.7	\$1,359,257	\$1,277,500	\$1,359,739	47	\$494	\$498	100.04%		
Feb 18	94	37	34	2.8	\$1,536,900	\$1,415,000	\$1,523,557	46	\$497	\$497	99.13%		

	Market Trends											
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price	
Feb 18	34	0.00%	\$1,536,900	11.37%	\$1,415,000	10.33%	\$1,523,557	11.96%	46	-9.68%	99.13%	
Feb 17	34	-8.11%	\$1,379,961	6.91%	\$1,282,500	12.01%	\$1,360,814	6.55%	50	5.38%	98.61%	
Feb 16	37	-17.78%	\$1,290,742	4.89%	\$1,145,000	3.15%	\$1,277,206	4.64%	48	59.31%	98.95%	

	Sales	Activity	& Price Tr	ends	
Price	2018	2017	2016	2015	2014
Range	units sold	units sold	units sold	units sold	units sold
< 300k					
\$300k-399k					
\$400k-499k					
\$500k-599k		1			
\$600k-699k					2
\$700k-799k				4	2
\$800k-899k	1	5	6	11	19
\$900k-999k	2	10	10	18	10
\$1m-1.49m	41	46	42	40	28
\$1.5m-1.99m	18	13	14	8	5
\$2m +	6	6	7	5	4
Totals:	68	81	79	86	70

Presented by:

Includes the areas of Danville, Blackhawk

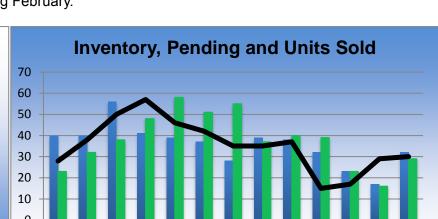
Dublin: Detached Single-Family Homes

February 2018

Market Activity Summary:

- Inventory: 32 units were listed for sale as of the last day of February approximately 1 month of inventory.
- Sales Activity: 29 single-family detached units were sold during February.
- Median Sales Price: \$1,065,000 during February.
- Days-on-Market (DOM) year-to-date is approximately 25 days.
- Average sales price was 102.6% of the average list price during February.





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17 17 17 17 Sold Pending

	Monthly Market Activity										
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Feb 17	40	28	23	1.7	\$1,081,455	\$1,087,000	\$1,072,045	30	\$441	\$440	99.13%
Mar 17	40	38	32	1.5	\$1,003,766	\$1,068,500	\$1,020,143	28	\$465	\$474	101.63%
Apr 17	56	50	38	1.6	\$1,024,765	\$1,030,500	\$1,047,046	14	\$443	\$454	102.17%
May 17	41	57	48	0.9	\$964,769	\$934,000	\$988,214	18	\$472	\$484	102.43%
Jun 17	39	46	58	0.8	\$1,042,090	\$987,500	\$1,053,884	23	\$460	\$467	101.13%
Jul 17	37	42	51	0.8	\$1,056,064	\$1,010,000	\$1,063,813	32	\$443	\$448	100.73%
Aug 17	28	35	55	0.6	\$1,098,991	\$1,082,500	\$1,107,841	21	\$432	\$437	100.81%
Sep 17	39	35	37	1.0	\$1,014,253	\$980,000	\$1,021,545	21	\$479	\$485	100.72%
Oct 17	38	37	40	1.0	\$1,044,113	\$979,000	\$1,042,660	25	\$470	\$472	99.86%
Nov 17	32	15	39	1.0	\$988,256	\$945,000	\$1,005,556	20	\$479	\$492	101.75%
Dec 17	23	17	23	0.9	\$1,030,378	\$1,025,000	\$1,056,952	21	\$473	\$488	102.58%
Jan 18	17	29	16	0.7	\$1,049,460	\$1,005,000	\$1,076,094	8	\$469	\$484	102.54%
Feb 18	32	30	29	1.4	\$1,046,719	\$1,065,000	\$1,073,923	25	\$466	\$479	102.60%

17

17

17

Active

17

17

	Market Trends											
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price	
Feb 18	29	26.09%	\$1,046,719	-3.21%	\$1,065,000	-2.02%	\$1,073,923	0.18%	25	-16.79%	102.60%	
Feb 17	23	43.75%	\$1,081,455	7.52%	\$1,087,000	3.52%	\$1,072,045	5.77%	30	4.88%	99.13%	
Feb 16	16	-33.33%	\$1,005,844	12.56%	\$1,050,000	30.16%	\$1,013,594	14.25%	29	-39.55%	100.77%	

	Sales	Activity	& Price Tr	ends	
Price	2018	2017	2016	2015	2014
Range	units sold	units sold	units sold	units sold	units sold
< 300k					1
\$300k-399k					
\$400k-499k					
\$500k-599k					7
\$600k-699k	1	1	6	11	14
\$700k-799k	3	10	8	11	10
\$800k-899k	8	1	7	5	8
\$900k-999k	8	4	5	4	5
\$1m-1.49m	24	26	15	13	8
\$1.5m-1.99m	1	2		1	1
\$2m +					
Totals:	45	44	41	45	54

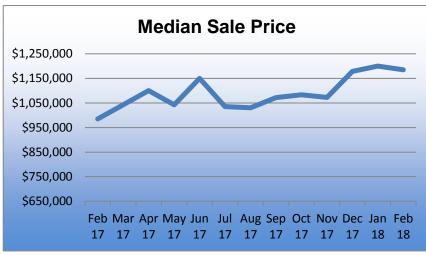
Fremont: Detached Single-Family Homes

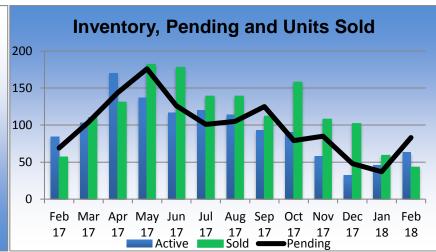
February 2018

ASSOCIATION OF REALTORS®

Market Activity Summary:

- Inventory: 63 units were listed for sale as of the last day of February approximately 1 month of inventory.
- Sales Activity: 43 single-family detached units were sold during February.
- Median Sales Price: \$1,185,000 during February.
- Days-on-Market (DOM) year-to-date is approximately 17 days.
- Average sales price was 109.18% of the average list price during February.





	Monthly Market Activity											
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price	
Feb 17	84	69	57	1.4	\$1,017,876	\$985,000	\$1,057,048	30	\$588	\$611	103.85%	
Mar 17	103	104	110	1.5	\$1,088,031	\$1,042,500	\$1,121,951	22	\$615	\$638	103.12%	
Apr 17	170	144	131	1.8	\$1,187,671	\$1,100,000	\$1,222,920	19	\$645	\$668	102.97%	
May 17	137	176	182	1.1	\$1,140,448	\$1,042,400	\$1,169,566	24	\$636	\$660	102.55%	
Jun 17	117	126	178	0.9	\$1,183,585	\$1,150,000	\$1,222,623	23	\$631	\$657	103.30%	
Jul 17	120	101	139	0.9	\$1,148,109	\$1,035,000	\$1,187,960	25	\$645	\$671	103.47%	
Aug 17	114	105	139	0.9	\$1,148,365	\$1,030,000	\$1,191,011	23	\$633	\$663	103.71%	
Sep 17	93	125	112	0.8	\$1,082,084	\$1,072,000	\$1,121,640	22	\$650	\$675	103.66%	
Oct 17	90	79	158	0.9	\$1,158,863	\$1,083,000	\$1,209,321	24	\$630	\$660	104.35%	
Nov 17	58	85	108	0.6	\$1,119,045	\$1,072,500	\$1,176,284	23	\$650	\$694	105.11%	
Dec 17	32	48	102	0.4	\$1,175,117	\$1,178,444	\$1,253,807	26	\$642	\$694	106.70%	
Jan 18	46	37	59	0.7	\$1,173,116	\$1,200,000	\$1,260,327	29	\$654	\$711	107.43%	
Feb 18	63	83	43	1.0	\$1,175,764	\$1,185,000	\$1,283,674	17	\$658	\$730	109.18%	

	Market Trends											
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price	
Feb 18	43	-24.56%	\$1,175,764	15.51%	\$1,185,000	20.30%	\$1,283,674	21.44%	17	-43.56%	109.18%	
Feb 17	57	-21.92%	\$1,017,876	0.42%	\$985,000	1.55%	\$1,057,048	3.00%	30	-2.05%	103.85%	
Feb 16	73	-1.35%	\$1,013,573	-0.64%	\$970,000	7.47%	\$1,026,212	-3.47%	31	18.04%	101.25%	

	Sales	S Activity	& Price Tr	ends	
Price	2018	2017	2016	2015	2014
Range	units sold				
< 300k			1		
\$300k-399k					1
\$400k-499k			1	2	5
\$500k-599k			3	11	26
\$600k-699k	1	5	15	22	32
\$700k-799k	1	15	22	22	40
\$800k-899k	11	32	26	25	23
\$900k-999k	12	34	28	10	18
\$1m-1.49m	59	51	44	41	17
\$1.5m-1.99m	12	10	20	8	7
\$2m +	6	6	7	7	4
Totals:	102	153	167	148	173

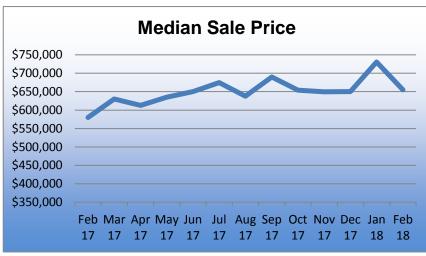
Hayward: Detached Single-Family Homes

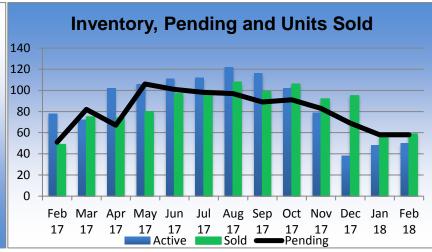
February 2018

ASSOCIATION OF REALTORS®

Market Activity Summary:

- Inventory: 50 units were listed for sale as of the last day of February approximately 1 month of inventory.
- Sales Activity: 59 single-family detached units were sold during February.
- Median Sales Price: \$655,000 during February.
- Days-on-Market (DOM) year-to-date is approximately 26 days.
- Average sales price was 104.47% of the average list price during February.





	Monthly Market Activity												
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price		
Feb 17	78	51	49	1.4	\$635,400	\$580,000	\$641,973	39	\$413	\$423	101.03%		
Mar 17	72	82	75	1.3	\$628,775	\$630,000	\$654,121	28	\$414	\$433	104.03%		
Apr 17	102	67	74	1.7	\$589,039	\$612,500	\$624,679	25	\$436	\$461	106.05%		
May 17	106	106	80	1.4	\$635,634	\$635,000	\$663,252	17	\$435	\$457	104.34%		
Jun 17	111	101	97	1.2	\$665,700	\$650,000	\$692,660	23	\$416	\$437	104.05%		
Jul 17	112	98	100	1.2	\$719,913	\$674,500	\$736,516	26	\$414	\$428	102.31%		
Aug 17	122	97	108	1.2	\$660,177	\$637,500	\$681,439	20	\$427	\$443	103.22%		
Sep 17	116	89	99	1.2	\$725,768	\$690,000	\$745,661	29	\$421	\$435	102.74%		
Oct 17	102	91	106	1.1	\$684,812	\$654,000	\$706,054	26	\$436	\$448	103.10%		
Nov 17	79	83	92	0.9	\$670,228	\$649,500	\$696,135	27	\$441	\$462	103.87%		
Dec 17	38	69	95	0.5	\$664,613	\$650,000	\$684,542	25	\$443	\$456	103.00%		
Jan 18	48	58	58	0.6	\$772,067	\$730,500	\$797,330	34	\$414	\$432	103.27%		
Feb 18	50	58	59	0.7	\$695,303	\$655,000	\$726,384	26	\$467	\$490	104.47%		

	Market Trends										
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Feb 18	59	20.41%	\$695,303	9.43%	\$655,000	12.93%	\$726,384	13.15%	26	-34.18%	104.47%
Feb 17	49	-27.94%	\$635,400	5.32%	\$580,000	9.43%	\$641,973	5.42%	39	16.14%	101.03%
Feb 16	68	-1.45%	\$603,295	16.51%	\$530,000	9.28%	\$608,946	15.92%	34	-23.31%	100.94%

Presented by:

	Sales	S Activity	& Price Tr	ends	
Price	2018	2017	2016	2015	2014
Range	units sold				
< 300k				1	8
\$300k-399k		2	7	34	38
\$400k-499k	2	17	38	46	52
\$500k-599k	23	52	58	33	14
\$600k-699k	41	27	9	10	10
\$700k-799k	23	10	16	4	5
\$800k-899k	8	6	8	7	2
\$900k-999k	9	4	3	2	1
\$1m-1.49m	16	5	7		
\$1.5m-1.99m			1	1	
\$2m +		1			
Totals:	122	124	147	138	130

Includes the areas of Hayward, Hayward Hills

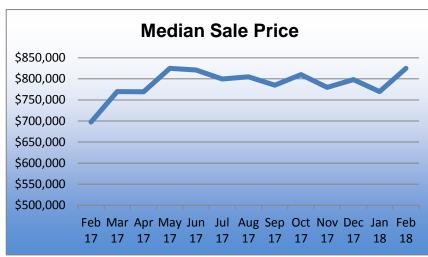
Livermore: Detached Single-Family Homes

February 2018

ASSOCIATION OF REALTORS®

Market Activity Summary:

- Inventory: 49 units were listed for sale as of the last day of February approximately 1 month of inventory.
- Sales Activity: 43 single-family detached units were sold during February.
- Median Sales Price: \$825,000 during February.
- Days-on-Market (DOM) year-to-date is approximately 15 days.
- Average sales price was 102.01% of the average list price during February.





Monthly Market Activity												
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price	
Feb 17	55	44	48	1.1	\$732,557	\$697,500	\$744,474	30	\$429	\$437	101.63%	
Mar 17	60	68	79	1.2	\$812,837	\$770,000	\$834,955	15	\$426	\$441	102.72%	
Apr 17	100	83	76	1.7	\$875,593	\$769,500	\$890,419	13	\$421	\$430	101.69%	
May 17	76	92	107	1.1	\$935,948	\$825,000	\$945,480	15	\$450	\$458	101.02%	
Jun 17	82	74	114	1.0	\$884,640	\$821,000	\$897,040	21	\$444	\$453	101.40%	
Jul 17	88	73	83	1.1	\$859,716	\$799,900	\$875,769	20	\$436	\$447	101.87%	
Aug 17	71	74	94	0.9	\$927,315	\$805,000	\$937,468	26	\$437	\$444	101.09%	
Sep 17	58	69	77	0.8	\$846,129	\$785,000	\$856,860	23	\$450	\$458	101.27%	
Oct 17	50	64	83	0.7	\$923,313	\$810,000	\$935,529	24	\$468	\$475	101.32%	
Nov 17	32	52	73	0.5	\$862,326	\$780,000	\$869,686	28	\$449	\$456	100.85%	
Dec 17	22	25	72	0.4	\$895,435	\$798,250	\$908,401	20	\$462	\$473	101.45%	
Jan 18	39	40	43	0.9	\$831,055	\$770,000	\$848,150	18	\$503	\$516	102.06%	
Feb 18	49	74	43	1.0	\$866,615	\$825,000	\$883,991	15	\$469	\$481	102.01%	

	Market Trends											
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price	
Feb 18	43	-10.42%	\$866,615	18.30%	\$825,000	18.28%	\$883,991	18.74%	15	-51.32%	102.01%	
Feb 17	48	-12.73%	\$732,557	-3.39%	\$697,500	-4.65%	\$744,474	-2.58%	30	-7.51%	101.63%	
Feb 16	55	1.85%	\$758,234	8.68%	\$731,500	17.51%	\$764,203	8.08%	32	69.07%	100.79%	

	Sales	Activity	& Price Tr	ends	
Price	2018	2017	2016	2015	2014
Range	units sold	units sold	units sold	units sold	units sold
< 300k			1		
\$300k-399k	1			2	3
\$400k-499k		1	3	6	18
\$500k-599k	2	13	17	32	34
\$600k-699k	13	32	22	36	20
\$700k-799k	28	19	29	11	4
\$800k-899k	15	10	10	4	8
\$900k-999k	15	5	9	8	3
\$1m-1.49m	12	20	10	9	10
\$1.5m-1.99m	1	1	1	4	2
\$2m +	1		1	2	
Totals:	88	101	103	114	102

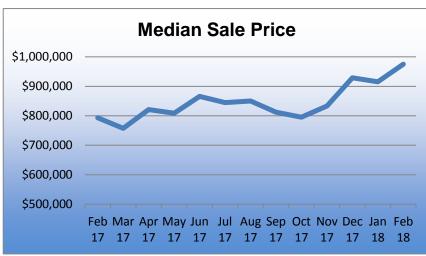
Newark: Detached Single-Family Homes

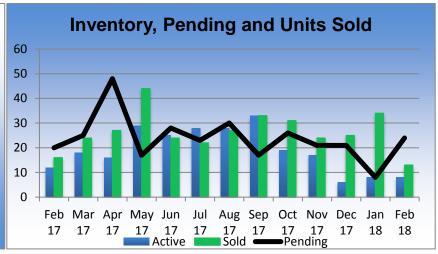
February 2018

ASSOCIATION OF REALTORS®

Market Activity Summary:

- Inventory: 8 units were listed for sale as of the last day of February approximately 0 month of inventory.
- Sales Activity: 13 single-family detached units were sold during February.
- Median Sales Price: \$975,000 during February.
- Days-on-Market (DOM) year-to-date is approximately 13 days.
- Average sales price was 114.23% of the average list price during February.





	Monthly Market Activity											
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price	
Feb 17	12	20	16	0.7	\$806,511	\$793,500	\$824,215	30	\$513	\$526	102.20%	
Mar 17	18	25	24	1.0	\$727,761	\$757,500	\$754,138	20	\$511	\$534	103.62%	
Apr 17	16	48	27	0.6	\$775,665	\$821,000	\$823,514	14	\$533	\$566	106.17%	
May 17	29	17	44	1.1	\$796,171	\$808,500	\$841,668	20	\$556	\$585	105.71%	
Jun 17	25	28	24	0.8	\$817,223	\$866,000	\$862,292	28	\$520	\$550	105.51%	
Jul 17	28	23	22	1.0	\$862,514	\$845,000	\$893,218	26	\$506	\$531	103.56%	
Aug 17	28	30	27	1.1	\$823,038	\$850,000	\$874,796	22	\$562	\$596	106.29%	
Sep 17	33	17	33	1.3	\$844,452	\$812,000	\$879,289	20	\$539	\$569	104.13%	
Oct 17	19	26	31	0.8	\$777,943	\$795,000	\$809,220	18	\$571	\$593	104.02%	
Nov 17	17	21	24	0.7	\$840,090	\$833,000	\$878,125	22	\$561	\$587	104.53%	
Dec 17	6	21	25	0.3	\$907,420	\$929,000	\$953,840	28	\$556	\$585	105.12%	
Jan 18	8	8	34	0.4	\$861,984	\$915,000	\$926,265	19	\$597	\$645	107.46%	
Feb 18	8	24	13	0.4	\$894,377	\$975,000	\$1,021,635	13	\$634	\$739	114.23%	

	Market Trends											
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price	
Feb 18	13	-18.75%	\$894,377	10.89%	\$975,000	22.87%	\$1,021,635	23.95%	13	-57.96%	114.23%	
Feb 17	16	-30.43%	\$806,511	-1.97%	\$793,500	-2.04%	\$824,215	-2.76%	30	-21.19%	102.20%	
Feb 16	23	15.00%	\$822,717	41.07%	\$810,000	29.08%	\$847,652	38.69%	38	62.31%	103.03%	

	Sales	S Activity	& Price Tr	ends	
Price	2018	2017	2016	2015	2014
Range	units sold				
< 300k					
\$300k-399k				1	2
\$400k-499k				3	4
\$500k-599k	1	2	6	8	8
\$600k-699k	6	8	5	10	7
\$700k-799k	4	8	10	10	3
\$800k-899k	6	13	6	6	2
\$900k-999k	13	2	6	1	
\$1m-1.49m	17	5	3		
\$1.5m-1.99m			1		
\$2m +					
Totals:	47	38	37	39	26

Pleasanton: Detached Single-Family Homes

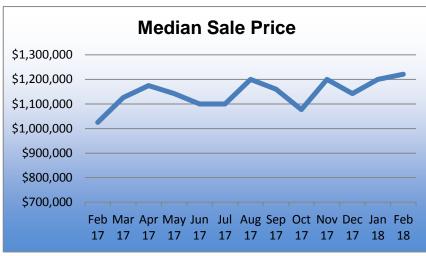
February 2018

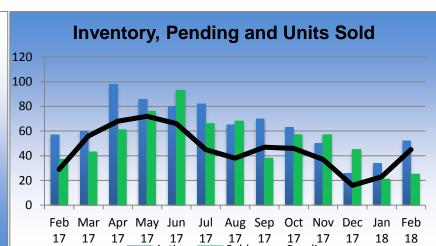
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Sold ——Pending

Market Activity Summary:

- Inventory: 52 units were listed for sale as of the last day of February approximately 2 months of inventory.
- Sales Activity: 25 single-family detached units were sold during February.
- Median Sales Price: \$1,221,000 during February.
- Days-on-Market (DOM) year-to-date is approximately 20 days.
- Average sales price was 101.99% of the average list price during February.





Active

	Monthly Market Activity												
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price		
Feb 17	57	29	37	1.9	\$1,257,339	\$1,025,000	\$1,254,779	32	\$510	\$518	99.80%		
Mar 17	60	56	43	1.7	\$1,277,561	\$1,125,750	\$1,295,723	33	\$510	\$525	101.42%		
Apr 17	98	68	61	2.2	\$1,350,596	\$1,175,000	\$1,365,525	19	\$522	\$531	101.11%		
May 17	86	72	76	1.5	\$1,304,171	\$1,142,500	\$1,325,236	16	\$537	\$550	101.62%		
Jun 17	80	66	93	1.2	\$1,273,724	\$1,100,000	\$1,280,378	19	\$527	\$534	100.52%		
Jul 17	82	45	66	1.3	\$1,315,740	\$1,100,000	\$1,318,887	25	\$536	\$543	100.24%		
Aug 17	65	38	68	1.2	\$1,377,508	\$1,200,000	\$1,368,292	29	\$526	\$528	99.33%		
Sep 17	70	47	38	1.4	\$1,268,957	\$1,160,000	\$1,279,697	32	\$522	\$531	100.85%		
Oct 17	63	46	57	1.4	\$1,376,870	\$1,077,375	\$1,357,816	27	\$539	\$541	98.62%		
Nov 17	50	37	57	1.2	\$1,393,202	\$1,200,000	\$1,404,724	39	\$546	\$558	100.83%		
Dec 17	26	16	45	0.7	\$1,363,227	\$1,142,000	\$1,376,433	28	\$544	\$556	100.97%		
Jan 18	34	23	21	1.1	\$1,296,565	\$1,200,000	\$1,325,594	36	\$535	\$553	102.24%		
Feb 18	52	45	25	1.7	\$1,292,463	\$1,221,000	\$1,318,160	20	\$580	\$600	101.99%		

	Market Trends											
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price	
Feb 18	25	-32.43%	\$1,292,463	2.79%	\$1,221,000	19.12%	\$1,318,160	5.05%	20	-39.29%	101.99%	
Feb 17	37	48.00%	\$1,257,339	20.35%	\$1,025,000	3.02%	\$1,254,779	18.66%	32	68.15%	99.80%	
Feb 16	25	-13.79%	\$1,044,702	-7.68%	\$995,000	4.58%	\$1,057,482	-6.19%	19	-26.49%	101.22%	

	Sales Activity & Price Trends											
Price	2018	2017	2016	2015	2014							
Range	units sold	units sold	units sold	units sold	units sold							
< 300k					1							
\$300k-399k					1							
\$400k-499k			1	1	1							
\$500k-599k					2							
\$600k-699k		4		4	15							
\$700k-799k	1	3	8	6	14							
\$800k-899k	3	11	9	12	14							
\$900k-999k	8	10	9	10	3							
\$1m-1.49m	24	34	17	8	11							
\$1.5m-1.99m	6	4	5	2	6							
\$2m +	5	7	5	3	3							
Totals:	47	73	54	46	71							

Presented by:

Includes the areas of Pleasanton, Sunol

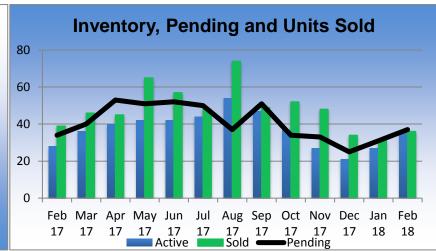
San Leandro: Detached Single-Family Homes

February 2018

Market Activity Summary:

- Inventory: 36 units were listed for sale as of the last day of February approximately 1 month of inventory.
- Sales Activity: 36 single-family detached units were sold during February.
- Median Sales Price: \$686,000 during February.
- Days-on-Market (DOM) year-to-date is approximately 16 days.
- Average sales price was 107.28% of the average list price during February.





Monthly Market Activity												
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price	
Feb 17	28	34	39	0.7	\$571,758	\$590,000	\$597,204	23	\$432	\$453	104.45%	
Mar 17	36	40	46	1.0	\$604,645	\$620,000	\$627,489	22	\$428	\$447	103.78%	
Apr 17	40	53	45	1.0	\$633,003	\$625,000	\$674,223	15	\$420	\$447	106.51%	
May 17	42	51	65	0.9	\$617,696	\$650,000	\$653,931	17	\$422	\$448	105.87%	
Jun 17	42	52	57	0.9	\$645,201	\$650,000	\$672,545	18	\$414	\$434	104.24%	
Jul 17	44	50	48	0.9	\$624,026	\$650,000	\$664,767	20	\$447	\$479	106.53%	
Aug 17	54	37	74	1.1	\$639,663	\$655,000	\$674,565	19	\$440	\$467	105.46%	
Sep 17	47	51	49	1.0	\$665,711	\$668,000	\$692,659	20	\$418	\$436	104.05%	
Oct 17	37	34	52	0.9	\$634,678	\$643,500	\$673,608	18	\$448	\$474	106.13%	
Nov 17	27	33	48	0.7	\$656,396	\$679,000	\$700,123	20	\$440	\$470	106.66%	
Dec 17	21	25	34	0.6	\$641,661	\$661,000	\$682,512	25	\$470	\$501	106.37%	
Jan 18	27	31	31	0.9	\$634,357	\$670,000	\$659,623	18	\$468	\$489	103.98%	
Feb 18	36	37	36	1.1	\$654,279	\$686,000	\$701,893	16	\$493	\$530	107.28%	

Market Trends											
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Feb 18	36	-7.69%	\$654,279	14.43%	\$686,000	16.27%	\$701,893	17.53%	16	-32.01%	107.28%
Feb 17	39	0.00%	\$571,758	9.41%	\$590,000	9.26%	\$597,204	7.70%	23	0.88%	104.45%
Feb 16	39	5.41%	\$522,578	19.34%	\$540,000	20.00%	\$554,494	22.28%	23	-43.44%	106.11%

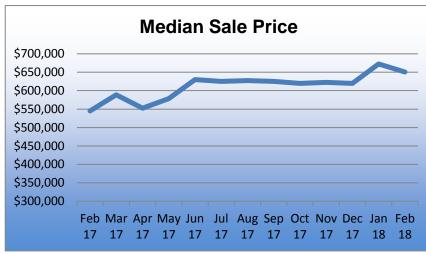
	Sales	Activity	& Price Tr	ends	
Price	2018	2017	2016	2015	2014
Range	units sold	units sold	units sold	units sold	units sold
< 300k				1	2
\$300k-399k	1	2	2	12	22
\$400k-499k		10	25	39	31
\$500k-599k	11	30	24	18	9
\$600k-699k	28	23	10	5	9
\$700k-799k	20	3	9		
\$800k-899k	5	6			
\$900k-999k	3				
\$1m-1.49m			1		
\$1.5m-1.99m					
\$2m +					
Totals:	68	74	71	75	73

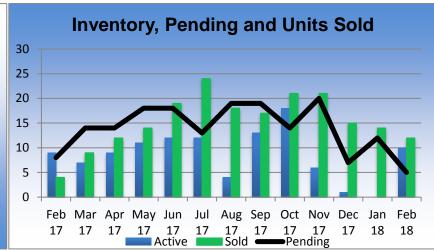
San Lorenzo: Detached Single-Family Homes

February 2018

Market Activity Summary:

- Inventory: 10 units were listed for sale as of the last day of February approximately 1 month of inventory.
- Sales Activity: 12 single-family detached units were sold during February.
- Median Sales Price: \$650,500 during February.
- Days-on-Market (DOM) year-to-date is approximately 21 days.
- Average sales price was 107.39% of the average list price during February.





	Monthly Market Activity												
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price		
Feb 17	9	8	4	1.2	\$510,694	\$545,000	\$535,000	19	\$433	\$452	104.76%		
Mar 17	7	14	9	0.8	\$556,078	\$588,800	\$568,422	25	\$428	\$440	102.22%		
Apr 17	9	14	12	0.9	\$530,825	\$552,500	\$563,708	17	\$460	\$489	106.19%		
May 17	11	18	14	0.8	\$541,323	\$578,500	\$569,671	40	\$460	\$489	105.24%		
Jun 17	12	18	19	0.8	\$601,881	\$630,000	\$622,705	17	\$470	\$489	103.46%		
Jul 17	12	13	24	0.8	\$555,187	\$625,000	\$607,039	22	\$450	\$493	109.34%		
Aug 17	4	19	18	0.2	\$579,394	\$627,500	\$621,572	26	\$447	\$480	107.28%		
Sep 17	13	19	17	0.8	\$594,220	\$625,000	\$632,853	28	\$425	\$451	106.50%		
Oct 17	18	14	21	1.1	\$585,080	\$620,000	\$610,774	15	\$493	\$515	104.39%		
Nov 17	6	20	21	0.3	\$574,648	\$622,500	\$613,410	12	\$491	\$524	106.75%		
Dec 17	1	7	15	0.1	\$630,750	\$620,000	\$651,800	16	\$538	\$558	103.34%		
Jan 18	0	12	14	0.0	\$630,191	\$672,500	\$666,214	29	\$500	\$529	105.72%		
Feb 18	10	5	12	0.9	\$601,216	\$650,500	\$645,667	21	\$489	\$526	107.39%		

Market Trends											
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Feb 18	12	200.00%	\$601,216	17.73%	\$650,500	19.36%	\$645,667	20.69%	21	13.78%	107.39%
Feb 17	4	-42.86%	\$510,694	-0.89%	\$545,000	3.42%	\$535,000	1.00%	19	111.69%	104.76%
Feb 16	7	-30.00%	\$515,286	18.75%	\$527,000	15.13%	\$529,714	19.27%	9	-55.27%	102.80%

<u> </u>			·		·
	Sales	S Activity	& Price Tr	ends	
Price	2018	2017	2016	2015	2014
Range	units sold				
< 300k				1	
\$300k-399k				1	11
\$400k-499k		3	6	14	16
\$500k-599k	6	11	9	6	1
\$600k-699k	14	3	2		
\$700k-799k	6				
\$800k-899k					
\$900k-999k					
\$1m-1.49m					
\$1.5m-1.99m					
\$2m +					
Totals:	26	17	17	22	28

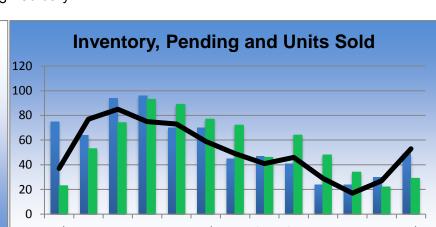
San Ramon: Detached Single-Family Homes

February 2018

Market Activity Summary:

- Inventory: 49 units were listed for sale as of the last day of February approximately 2 months of inventory.
- Sales Activity: 29 single-family detached units were sold during February.
- Median Sales Price: \$1,153,081 during February.
- Days-on-Market (DOM) year-to-date is approximately 16 days.
- Average sales price was 101.6% of the average list price during February.





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	Monthly Market Activity											
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price	
Feb 17	75	37	23	2.1	\$1,145,123	\$1,025,000	\$1,136,011	37	\$457	\$458	99.20%	
Mar 17	64	77	53	1.5	\$1,104,938	\$1,100,000	\$1,126,512	18	\$450	\$460	101.95%	
Apr 17	94	85	74	1.7	\$1,157,300	\$1,080,926	\$1,160,629	21	\$454	\$457	100.29%	
May 17	96	75	93	1.4	\$1,158,960	\$1,120,000	\$1,169,306	17	\$459	\$468	100.89%	
Jun 17	70	73	89	0.9	\$1,154,462	\$1,149,900	\$1,162,872	21	\$469	\$475	100.73%	
Jul 17	70	59	77	1.0	\$1,162,979	\$1,106,000	\$1,167,560	31	\$454	\$456	100.39%	
Aug 17	45	49	72	0.7	\$1,158,416	\$1,059,000	\$1,165,251	20	\$483	\$488	100.59%	
Sep 17	47	41	46	0.8	\$1,184,238	\$1,109,500	\$1,195,549	20	\$465	\$470	100.96%	
Oct 17	41	46	64	0.8	\$1,240,740	\$1,185,000	\$1,237,942	33	\$473	\$474	99.77%	
Nov 17	24	29	48	0.6	\$1,119,587	\$1,030,000	\$1,135,056	20	\$489	\$498	101.38%	
Dec 17	24	17	34	0.7	\$1,122,688	\$1,100,000	\$1,124,299	25	\$502	\$504	100.14%	
Jan 18	30	27	22	1.0	\$1,245,707	\$1,189,156	\$1,263,011	18	\$479	\$481	101.39%	
Feb 18	49	53	29	1.6	\$1,132,962	\$1,153,081	\$1,151,052	16	\$471	\$480	101.60%	

17

17

17

17

Active

17

17

17

Sold ——Pending

	Market Trends											
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price	
Feb 18	29	26.09%	\$1,132,962	-1.06%	\$1,153,081	12.50%	\$1,151,052	1.32%	16	-56.64%	101.60%	
Feb 17	23	-34.29%	\$1,145,123	2.73%	\$1,025,000	5.13%	\$1,136,011	0.51%	37	10.77%	99.20%	
Feb 16	35	-14.63%	\$1,114,675	12.98%	\$975,000	-3.47%	\$1,130,260	12.82%	34	40.43%	101.40%	

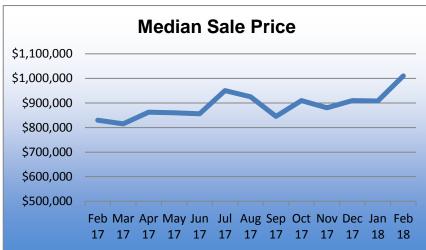
	Sales	Activity	& Price Tr	ends	
Price	2018	2017	2016	2015	2014
Range	units sold	units sold	units sold	units sold	units sold
< 300k					
\$300k-399k					
\$400k-499k					2
\$500k-599k	1	1			1
\$600k-699k		1	1	5	6
\$700k-799k	3	3	5	13	19
\$800k-899k	5	12	13	10	9
\$900k-999k	7	10	14	16	16
\$1m-1.49m	26	28	22	27	10
\$1.5m-1.99m	7	4	6	3	2
\$2m +	2	4	1		1
Totals:	51	63	62	74	66

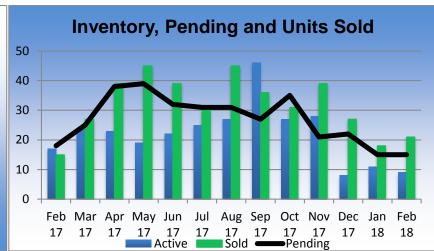
Union City: Detached Single-Family Homes

February 2018

Market Activity Summary:

- Inventory: 9 units were listed for sale as of the last day of February approximately 0 month of inventory.
- Sales Activity: 21 single-family detached units were sold during February.
- Median Sales Price: \$1,010,212 during February.
- Days-on-Market (DOM) year-to-date is approximately 26 days.
- Average sales price was 107.28% of the average list price during February.





	Monthly Market Activity													
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price			
Feb 17	17	18	15	0.9	\$811,115	\$830,000	\$829,733	45	\$430	\$441	102.30%			
Mar 17	24	25	27	1.3	\$789,671	\$815,000	\$820,014	18	\$456	\$481	103.84%			
Apr 17	23	38	39	0.9	\$870,943	\$862,000	\$891,769	15	\$480	\$491	102.39%			
May 17	19	39	45	0.6	\$828,408	\$860,000	\$871,178	20	\$479	\$502	105.16%			
Jun 17	22	32	39	0.7	\$880,102	\$856,000	\$915,948	16	\$472	\$492	104.07%			
Jul 17	25	31	30	0.7	\$889,620	\$949,950	\$930,764	17	\$458	\$481	104.62%			
Aug 17	27	31	45	0.8	\$914,607	\$925,000	\$954,899	24	\$474	\$493	104.41%			
Sep 17	46	27	36	1.5	\$829,556	\$845,000	\$863,663	29	\$512	\$534	104.11%			
Oct 17	27	35	31	0.9	\$916,355	\$910,000	\$956,252	21	\$488	\$510	104.35%			
Nov 17	28	21	39	1.0	\$874,784	\$880,000	\$907,751	25	\$472	\$489	103.77%			
Dec 17	8	22	27	0.3	\$938,954	\$910,000	\$965,959	23	\$485	\$503	102.88%			
Jan 18	11	15	18	0.5	\$939,155	\$908,000	\$971,889	30	\$512	\$530	103.49%			
Feb 18	9	15	21	0.5	\$940,514	\$1,010,212	\$1,008,981	26	\$502	\$539	107.28%			

	Market Trends													
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price			
Feb 18	21	40.00%	\$940,514	15.95%	\$1,010,212	21.71%	\$1,008,981	21.60%	26	-43.51%	107.28%			
Feb 17	15	-51.61%	\$811,115	14.99%	\$830,000	21.17%	\$829,733	15.37%	45	51.54%	102.30%			
Feb 16	31	14.81%	\$705,404	0.99%	\$685,000	0.15%	\$719,203	1.48%	30	-19.27%	101.96%			

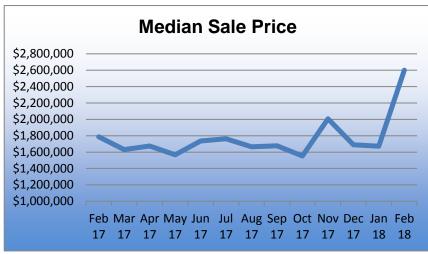
	Sales Activity & Price Trends												
Price	2018	2017	2016	2015	2014								
Range	units sold	units sold	units sold	units sold	units sold								
< 300k					2								
\$300k-399k		1	1	2									
\$400k-499k		2	2	5	12								
\$500k-599k		2	5	4	13								
\$600k-699k	1	3	26	21	11								
\$700k-799k	6	14	12	8	6								
\$800k-899k	10	10	11	4	2								
\$900k-999k	8	3	1	4									
\$1m-1.49m	15	4	1	2									
\$1.5m-1.99m													
\$2m +													
Totals:	40	39	59	50	46								

Alamo: Detached Single-Family Homes

February 2018

Market Activity Summary:

- Inventory: 49 units were listed for sale as of the last day of February approximately 5 months of inventory.
- Sales Activity: 7 single-family detached units were sold during February.
- Median Sales Price: \$2,600,000 during February.
- Days-on-Market (DOM) year-to-date is approximately 35 days.
- Average sales price was 99.66% of the average list price during February.





Inventory, Pending and Units Sold												
80												
60												
40												
20												
Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec Jan Feb												
17 17 17 17 17 17 17 17 17 17 18 18 Active Sold ——Pending												

	Monthly Market Activity													
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price			
Feb 17	42	15	8	3.6	\$1,763,100	\$1,787,500	\$1,758,250	24	\$548	\$547	99.72%			
Mar 17	49	15	19	4.0	\$2,046,229	\$1,630,000	\$2,036,520	42	\$596	\$593	99.53%			
Apr 17	53	16	23	3.9	\$1,851,817	\$1,675,000	\$1,862,261	21	\$588	\$595	100.56%			
May 17	60	16	19	3.9	\$1,890,768	\$1,567,500	\$1,857,863	22	\$545	\$543	98.26%			
Jun 17	55	25	23	3.1	\$1,870,565	\$1,735,000	\$1,838,995	47	\$549	\$539	98.31%			
Jul 17	71	9	26	4.3	\$2,019,419	\$1,763,500	\$1,993,159	29	\$563	\$554	98.70%			
Aug 17	54	19	16	3.1	\$1,888,681	\$1,665,000	\$1,884,164	30	\$605	\$609	99.76%			
Sep 17	56	12	20	3.4	\$1,925,185	\$1,676,250	\$1,893,845	37	\$544	\$541	98.37%			
Oct 17	54	14	8	4.0	\$1,903,438	\$1,552,500	\$1,903,125	34	\$565	\$582	99.98%			
Nov 17	46	12	20	3.2	\$2,101,539	\$2,007,000	\$2,055,375	50	\$583	\$573	97.80%			
Dec 17	29	8	15	2.5	\$1,938,060	\$1,688,000	\$1,887,867	59	\$511	\$499	97.41%			
Jan 18	37	5	12	3.8	\$1,663,063	\$1,672,500	\$1,638,458	43	\$576	\$569	98.52%			
Feb 18	49	16	7	4.8	\$2,638,429	\$2,600,000	\$2,629,357	35	\$617	\$619	99.66%			

					Market	Trends					
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Feb 18	7	-12.50%	\$2,638,429	49.65%	\$2,600,000	45.45%	\$2,629,357	49.54%	35	45.83%	99.66%
Feb 17	8	-20.00%	\$1,763,100	-5.28%	\$1,787,500	16.07%	\$1,758,250	-6.12%	24	-63.86%	99.72%
Feb 16	10	25.00%	\$1,861,354	9.80%	\$1,540,000	0.16%	\$1,872,900	8.43%	66	22.96%	100.62%

	Sales	S Activity	& Price Tr	ends	
Price	2018	2017	2016	2015	2014
Range	units sold				
< 300k					
\$300k-399k					
\$400k-499k					
\$500k-599k					
\$600k-699k					
\$700k-799k	1				
\$800k-899k					
\$900k-999k					3
\$1m-1.49m	4	8	8	10	14
\$1.5m-1.99m	10	6	6	6	4
\$2m +	5	4	5	3	2
Totals:	20	18	19	19	23

Presented by:

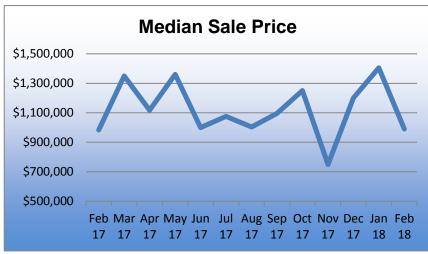
Includes the areas of Alamo, Diablo

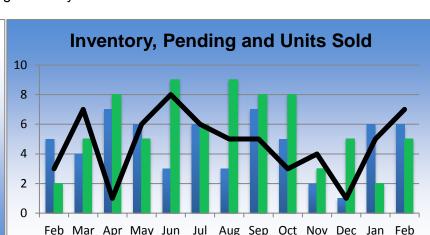
Albany: Detached Single-Family Homes

February 2018

Market Activity Summary:

- Inventory: 6 units were listed for sale as of the last day of February approximately 1 month of inventory.
- Sales Activity: 5 single-family detached units were sold during February.
- Median Sales Price: \$990,000 during February.
- Days-on-Market (DOM) year-to-date is approximately 16 days.
- Average sales price was 119.53% of the average list price during February.





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17 17 17 17 Sold ——Pending

	Monthly Market Activity													
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price			
Feb 17	5	3	2	1.7	\$887,750	\$983,250	\$983,250	17	\$755	\$837	110.76%			
Mar 17	4	7	5	1.1	\$1,120,000	\$1,350,000	\$1,446,000	11	\$687	\$932	129.11%			
Apr 17	7	1	8	2.3	\$872,625	\$1,117,500	\$1,136,729	14	\$694	\$880	130.27%			
May 17	6	6	5	1.4	\$1,005,000	\$1,360,000	\$1,211,400	10	\$690	\$841	120.54%			
Jun 17	3	8	9	0.5	\$839,556	\$1,000,000	\$1,096,111	15	\$648	\$845	130.56%			
Jul 17	6	6	6	1.1	\$1,008,992	\$1,075,000	\$1,146,667	34	\$685	\$785	113.64%			
Aug 17	3	5	9	0.5	\$865,889	\$1,003,250	\$1,066,806	17	\$738	\$901	123.20%			
Sep 17	7	5	8	1.2	\$948,750	\$1,096,500	\$1,116,000	12	\$654	\$765	117.63%			
Oct 17	5	3	8	1.1	\$1,106,986	\$1,250,000	\$1,275,625	18	\$690	\$788	115.23%			
Nov 17	2	4	3	0.5	\$782,667	\$749,000	\$854,667	40	\$707	\$766	109.20%			
Dec 17	1	1	5	0.3	\$1,073,800	\$1,200,000	\$1,213,400	17	\$679	\$755	113.00%			
Jan 18	6	5	2	1.8	\$1,450,000	\$1,405,000	\$1,405,000	18	\$861	\$841	96.90%			
Feb 18	6	7	5	1.4	\$818,200	\$990,000	\$978,000	16	\$736	\$874	119.53%			

17

17

17

17

Active

17

					Market	Trends					
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Feb 18	5	150.00%	\$818,200	-7.83%	\$990,000	0.69%	\$978,000	-0.53%	16	-7.06%	119.53%
Feb 17	2	-66.67%	\$887,750	41.29%	\$983,250	28.87%	\$983,250	31.66%	17	8.51%	110.76%
Feb 16	6	50.00%	\$628,333	-8.04%	\$763,000	11.39%	\$746,833	-3.17%	16	-6.47%	118.86%

			·		
	Sales	S Activity	& Price Tr	ends	
Price	2018	2017	2016	2015	2014
Range	units sold				
< 300k					
\$300k-399k					
\$400k-499k					1
\$500k-599k			1		
\$600k-699k			2	3	1
\$700k-799k	1	1	3		1
\$800k-899k			4	1	
\$900k-999k	2	6		1	1
\$1m-1.49m	3	1	1	1	1
\$1.5m-1.99m	1				
\$2m +					
Totals:	7	8	11	6	5

Antioch: Detached Single-Family Homes

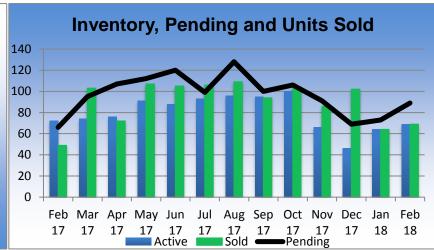
February 2018

ASSOCIATION OF REALTORS®

Market Activity Summary:

- Inventory: 69 units were listed for sale as of the last day of February approximately 1 month of inventory.
- Sales Activity: 69 single-family detached units were sold during February.
- Median Sales Price: \$448,000 during February.
- Days-on-Market (DOM) year-to-date is approximately 21 days.
- Average sales price was 100.65% of the average list price during February.





	Monthly Market Activity													
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price			
Feb 17	72	66	49	0.9	\$402,096	\$410,000	\$400,069	23	\$222	\$222	99.50%			
Mar 17	74	95	103	1.0	\$395,610	\$399,000	\$400,398	22	\$222	\$224	101.21%			
Apr 17	76	107	72	0.9	\$397,384	\$415,000	\$406,515	20	\$231	\$236	102.30%			
May 17	91	112	107	1.0	\$416,885	\$425,000	\$431,704	14	\$221	\$228	103.55%			
Jun 17	88	120	105	0.8	\$416,595	\$426,000	\$428,738	16	\$228	\$236	102.91%			
Jul 17	93	99	106	0.8	\$428,722	\$439,500	\$441,396	17	\$234	\$241	102.96%			
Aug 17	96	128	109	0.8	\$428,656	\$434,000	\$436,917	19	\$231	\$236	101.93%			
Sep 17	95	100	94	0.9	\$436,777	\$430,500	\$446,782	18	\$233	\$239	102.29%			
Oct 17	100	106	104	0.9	\$428,950	\$431,000	\$435,641	20	\$241	\$245	101.56%			
Nov 17	66	91	86	0.6	\$440,022	\$447,500	\$447,136	22	\$228	\$232	101.62%			
Dec 17	46	69	102	0.5	\$422,714	\$423,400	\$428,257	23	\$241	\$245	101.31%			
Jan 18	64	73	64	0.8	\$412,934	\$422,475	\$420,682	23	\$247	\$253	101.88%			
Feb 18	69	89	69	0.9	\$438,358	\$448,000	\$441,201	21	\$237	\$239	100.65%			

	Market Trends													
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price			
Feb 18	69	40.82%	\$438,358	9.02%	\$448,000	9.27%	\$441,201	10.28%	21	-12.42%	100.65%			
Feb 17	49	-30.00%	\$402,096	10.48%	\$410,000	13.57%	\$400,069	9.45%	23	-26.39%	99.50%			
Feb 16	70	-16.67%	\$363,958	15.19%	\$361,000	16.83%	\$365,532	16.61%	32	-23.08%	100.43%			

	Sales	Activity	& Price Tr	ends	
Price	2018	2017	2016	2015	2014
Range	units sold	units sold	units sold	units sold	units sold
< 300k	8	14	35	74	86
\$300k-399k	38	51	85	82	68
\$400k-499k	54	54	39	25	9
\$500k-599k	32	15	14	3	
\$600k-699k	2	3			1
\$700k-799k					
\$800k-899k					
\$900k-999k					
\$1m-1.49m					
\$1.5m-1.99m					
\$2m +					
Totals:	134	137	173	184	164

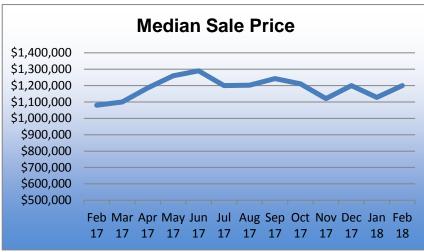
Berkeley: Detached Single-Family Homes

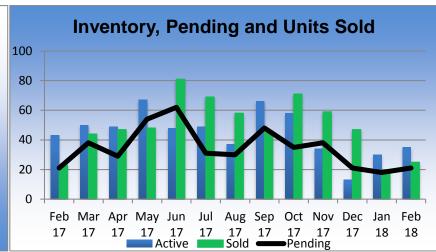
February 2018

ASSOCIATION OF REALTORS®

Market Activity Summary:

- Inventory: 35 units were listed for sale as of the last day of February approximately 1 month of inventory.
- Sales Activity: 25 single-family detached units were sold during February.
- Median Sales Price: \$1,200,000 during February.
- Days-on-Market (DOM) year-to-date is approximately 20 days.
- Average sales price was 114.83% of the average list price during February.





				Mon	thly Ma	rket Ac	tivity				
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Feb 17	43	21	23	1.8	\$1,080,435	\$1,080,000	\$1,189,978	27	\$605	\$693	110.14%
Mar 17	50	38	44	2.0	\$1,006,222	\$1,100,000	\$1,195,898	19	\$610	\$732	118.85%
Apr 17	49	29	47	1.8	\$1,060,298	\$1,185,000	\$1,266,487	18	\$586	\$719	119.45%
May 17	67	54	48	1.9	\$1,122,102	\$1,260,000	\$1,339,511	19	\$620	\$753	119.38%
Jun 17	48	62	81	1.0	\$1,135,022	\$1,290,000	\$1,344,505	18	\$597	\$729	118.46%
Jul 17	49	31	69	1.1	\$1,141,231	\$1,200,000	\$1,306,910	19	\$620	\$722	114.52%
Aug 17	37	30	58	0.8	\$1,062,948	\$1,202,500	\$1,249,037	21	\$590	\$709	117.51%
Sep 17	66	48	45	1.5	\$1,226,599	\$1,242,500	\$1,438,182	21	\$632	\$758	117.25%
Oct 17	58	35	71	1.6	\$1,139,507	\$1,211,000	\$1,335,167	19	\$629	\$755	117.17%
Nov 17	34	38	59	0.9	\$1,068,678	\$1,120,000	\$1,254,832	20	\$629	\$750	117.42%
Dec 17	13	21	47	0.4	\$1,201,784	\$1,200,000	\$1,348,633	22	\$609	\$698	112.22%
Jan 18	30	18	18	1.1	\$1,188,012	\$1,128,000	\$1,298,587	30	\$662	\$748	109.31%
Feb 18	35	21	25	1.4	\$1,071,327	\$1,200,000	\$1,230,248	20	\$632	\$727	114.83%

	Market Trends										
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Feb 18	25	8.70%	\$1,071,327	-0.84%	\$1,200,000	11.11%	\$1,230,248	3.38%	20	-24.38%	114.83%
Feb 17	23	27.78%	\$1,080,435	21.59%	\$1,080,000	18.36%	\$1,189,978	16.00%	27	13.53%	110.14%
Feb 16	18	-10.00%	\$888,608	1.55%	\$912,500	-0.27%	\$1,025,822	3.84%	24	-16.96%	115.44%

	Sales	Activity	& Price Tr	ends	
Price	2018	2017	2016	2015	2014
Range	units sold	units sold	units sold	units sold	units sold
< 300k					
\$300k-399k					1
\$400k-499k					4
\$500k-599k	1		2	1	6
\$600k-699k	3	1	4	8	9
\$700k-799k	1	6	8	5	12
\$800k-899k	4	6	6	4	6
\$900k-999k	2	3	3	6	5
\$1m-1.49m	22	14	10	8	12
\$1.5m-1.99m	9	6	6	4	1
\$2m +	3	4	2		2
Totals:	45	40	41	36	58

Presented by:

Includes the areas of Berkeley, Kensington

Brentwood: Detached Single-Family Homes

February 2018

Market Activity Summary:

- Inventory: 201 units were listed for sale as of the last day of February approximately 2 months of inventory.
- Sales Activity: 110 single-family detached units were sold during February.
- Median Sales Price: \$536,000 during February.
- Days-on-Market (DOM) year-to-date is approximately 46 days.
- Average sales price was 99.71% of the average list price during February.





	Inventory, Pending and Units Sold
350	
300	
250 -	
200 -	
150	
100	
50 -	
0 -	
	Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec Jan Feb
	17 17 17 17 17 17 17 17 17 17 18 18 Active Sold Pending

	Monthly Market Activity												
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price		
Feb 17	199	129	102	1.7	\$536,072	\$503,185	\$533,326	46	\$241	\$241	99.49%		
Mar 17	227	151	154	1.8	\$547,884	\$530,000	\$548,376	30	\$239	\$240	100.09%		
Apr 17	276	163	159	2.0	\$540,088	\$525,000	\$540,535	29	\$246	\$248	100.08%		
May 17	297	200	162	1.8	\$547,999	\$540,000	\$553,512	23	\$250	\$254	101.01%		
Jun 17	302	165	207	1.8	\$589,738	\$552,000	\$591,422	30	\$246	\$248	100.29%		
Jul 17	319	156	160	1.9	\$566,942	\$526,000	\$565,735	34	\$257	\$257	99.79%		
Aug 17	320	182	175	1.8	\$582,347	\$561,000	\$581,369	33	\$248	\$248	99.83%		
Sep 17	315	143	189	2.0	\$581,793	\$537,000	\$576,505	40	\$263	\$260	99.09%		
Oct 17	300	135	154	1.9	\$569,575	\$549,450	\$567,128	40	\$250	\$250	99.57%		
Nov 17	262	124	148	1.8	\$570,137	\$540,000	\$567,510	38	\$264	\$263	99.54%		
Dec 17	200	108	128	1.6	\$591,637	\$536,250	\$585,099	43	\$266	\$264	98.89%		
Jan 18	209	130	122	1.7	\$571,880	\$530,000	\$569,124	40	\$256	\$256	99.52%		
Feb 18	201	145	110	1.6	\$562,424	\$536,000	\$560,797	46	\$263	\$262	99.71%		

	Market Trends										
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Feb 18	110	7.84%	\$562,424	4.92%	\$536,000	6.52%	\$560,797	5.15%	46	1.02%	99.71%
Feb 17	102	-25.55%	\$536,072	1.22%	\$503,185	5.93%	\$533,326	1.98%	46	-10.41%	99.49%
Feb 16	137	18.10%	\$529,590	12.55%	\$475,000	7.59%	\$522,952	12.10%	51	19.01%	98.75%

	Sales	S Activity	& Price Tr	ends	
Price	2018	2017	2016	2015	2014
Range	units sold				
< 300k	3	6	9	13	43
\$300k-399k	12	29	61	80	87
\$400k-499k	67	82	86	60	59
\$500k-599k	77	55	44	37	28
\$600k-699k	38	40	31	21	11
\$700k-799k	27	10	16	5	4
\$800k-899k	4	7	4	2	
\$900k-999k	5	2		1	1
\$1m-1.49m	4	3	5	1	1
\$1.5m-1.99m					
\$2m +		1	1		1
Totals:	237	235	257	220	235

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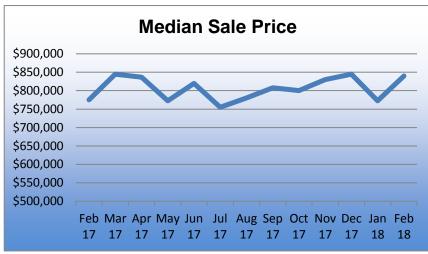
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Clayton: Detached Single-Family Homes

February 2018

Market Activity Summary:

- Inventory: 15 units were listed for sale as of the last day of February approximately 3 months of inventory.
- Sales Activity: 6 single-family detached units were sold during February.
- Median Sales Price: \$840,000 during February.
- Days-on-Market (DOM) year-to-date is approximately 21 days.
- Average sales price was 100.56% of the average list price during February.





17 17 Sold

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				Mon	thly Ma	rket Act	tivity				
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Feb 17	13	16	11	1.2	\$751,805	\$775,000	\$753,864	33	\$366	\$368	100.27%
Mar 17	10	16	16	0.8	\$869,614	\$844,700	\$864,025	45	\$338	\$337	99.36%
Apr 17	11	10	20	0.8	\$854,292	\$836,500	\$874,775	15	\$382	\$392	102.40%
May 17	15	8	12	1.2	\$755,729	\$772,500	\$775,513	30	\$386	\$400	102.62%
Jun 17	16	14	9	1.3	\$835,900	\$820,000	\$852,722	10	\$370	\$379	102.01%
Jul 17	19	9	9	1.9	\$744,544	\$755,000	\$752,556	18	\$392	\$397	101.08%
Aug 17	16	9	14	1.6	\$804,710	\$780,000	\$810,374	18	\$410	\$413	100.70%
Sep 17	13	9	12	1.3	\$819,000	\$808,000	\$820,562	28	\$386	\$388	100.19%
Oct 17	7	8	11	0.8	\$716,399	\$800,000	\$727,591	45	\$351	\$357	101.56%
Nov 17	10	5	9	1.3	\$797,111	\$830,000	\$789,444	24	\$350	\$348	99.04%
Dec 17	6	4	6	0.9	\$824,475	\$844,500	\$817,387	31	\$380	\$382	99.14%
Jan 18	10	6	4	1.7	\$772,250	\$772,500	\$776,250	29	\$390	\$390	100.52%
Feb 18	15	8	6	2.6	\$840,333	\$840,000	\$845,000	21	\$416	\$418	100.56%

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17

17

Active

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	Market Trends										
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Feb 18	6	-45.45%	\$840,333	11.78%	\$840,000	8.39%	\$845,000	12.09%	21	-37.53%	100.56%
Feb 17	11	175.00%	\$751,805	10.60%	\$775,000	5.80%	\$753,864	10.66%	33	-47.70%	100.27%
Feb 16	4	-75.00%	\$679,725	-7.14%	\$732,500	1.03%	\$681,250	-6.21%	63	40.81%	100.22%

	Sales	S Activity	& Price Tr	ends	
Price	2018	2017	2016	2015	2014
Range	units sold				
< 300k					
\$300k-399k			1		1
\$400k-499k		1	1		
\$500k-599k			1	2	4
\$600k-699k	2	6		5	6
\$700k-799k	1	5	3	10	4
\$800k-899k	5	3	2	2	
\$900k-999k	2			1	
\$1m-1.49m		1			
\$1.5m-1.99m					
\$2m +					
Totals:	10	16	8	20	15

Concord: Detached Single-Family Homes

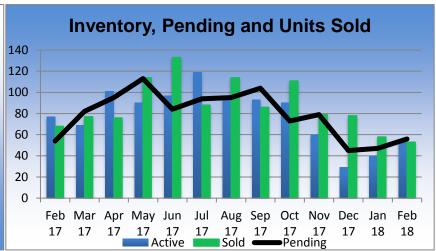
February 2018

ASSOCIATION OF REALTORS®

Market Activity Summary:

- Inventory: 54 units were listed for sale as of the last day of February approximately 1 month of inventory.
- Sales Activity: 53 single-family detached units were sold during February.
- Median Sales Price: \$610,000 during February.
- Days-on-Market (DOM) year-to-date is approximately 28 days.
- Average sales price was 102.96% of the average list price during February.





				Mon	thly Ma	rket Act	tivity				
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Feb 17	77	54	68	1.2	\$595,352	\$582,500	\$600,403	39	\$349	\$353	100.85%
Mar 17	69	82	77	1.0	\$566,748	\$562,000	\$581,882	18	\$368	\$377	102.67%
Apr 17	101	95	76	1.3	\$604,967	\$601,000	\$624,184	17	\$379	\$392	103.18%
May 17	90	113	114	1.0	\$616,177	\$608,500	\$631,532	14	\$385	\$396	102.49%
Jun 17	97	84	133	1.0	\$594,730	\$585,000	\$608,496	14	\$385	\$395	102.31%
Jul 17	119	94	88	1.2	\$608,382	\$602,500	\$623,248	19	\$382	\$392	102.44%
Aug 17	96	95	114	1.0	\$603,562	\$600,000	\$616,407	20	\$378	\$387	102.13%
Sep 17	93	104	86	1.0	\$614,463	\$599,000	\$624,303	24	\$379	\$386	101.60%
Oct 17	90	73	111	1.0	\$598,486	\$580,000	\$602,516	29	\$389	\$392	100.67%
Nov 17	60	79	79	0.7	\$642,468	\$618,000	\$654,246	19	\$389	\$398	101.83%
Dec 17	29	45	78	0.4	\$643,872	\$622,500	\$650,999	22	\$385	\$392	101.11%
Jan 18	40	47	58	0.7	\$640,426	\$614,000	\$647,360	34	\$380	\$379	101.08%
Feb 18	54	56	53	1.0	\$608,789	\$610,000	\$626,821	28	\$397	\$410	102.96%

	Market Trends											
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price	
Feb 18	53	-22.06%	\$608,789	2.26%	\$610,000	4.72%	\$626,821	4.40%	28	-27.90%	102.96%	
Feb 17	68	11.48%	\$595,352	6.54%	\$582,500	5.91%	\$600,403	7.11%	39	13.53%	100.85%	
Feb 16	61	7.02%	\$558,824	11.92%	\$550,000	13.40%	\$560,566	12.75%	35	1.19%	100.31%	

	Sales Activity & Price Trends												
Price	2018	2017	2016	2015	2014								
Range	units sold	units sold	units sold	units sold	units sold								
< 300k			3	5	14								
\$300k-399k	1	9	11	25	35								
\$400k-499k	18	30	37	29	38								
\$500k-599k	34	44	20	21	20								
\$600k-699k	24	26	26	11	8								
\$700k-799k	17	13	13	4	4								
\$800k-899k	9	9	7	6	2								
\$900k-999k	7	3	2		2								
\$1m-1.49m	1	1	1										
\$1.5m-1.99m		1											
\$2m +													
Totals:	111	136	120	101	123								

Presented by:

Includes the areas of Concord, Clyde

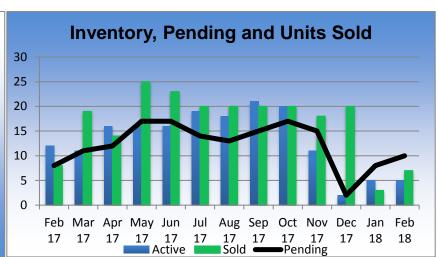
El Cerrito: Detached Single-Family Homes

February 2018

Market Activity Summary:

- Inventory: 5 units were listed for sale as of the last day of February approximately 1 month of inventory.
- Sales Activity: 7 single-family detached units were sold during February.
- Median Sales Price: \$910,000 during February.
- Days-on-Market (DOM) year-to-date is approximately 13 days.
- Average sales price was 121.82% of the average list price during February.





Active

ASSOCIATION OF REALTORS®

	Monthly Market Activity												
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price		
Feb 17	12	8	8	1.2	\$819,750	\$1,035,000	\$946,875	19	\$528	\$618	115.51%		
Mar 17	11	11	19	1.2	\$857,026	\$900,000	\$983,789	13	\$488	\$565	114.79%		
Apr 17	16	12	14	1.9	\$844,634	\$851,000	\$915,071	15	\$504	\$540	108.34%		
May 17	16	17	25	1.3	\$769,396	\$850,000	\$909,680	21	\$578	\$677	118.23%		
Jun 17	16	17	23	1.1	\$944,130	\$1,030,000	\$1,063,980	18	\$489	\$575	112.69%		
Jul 17	19	14	20	1.3	\$836,300	\$905,000	\$961,300	22	\$554	\$639	114.95%		
Aug 17	18	13	20	1.2	\$778,198	\$890,000	\$868,589	16	\$514	\$587	111.62%		
Sep 17	21	15	20	1.4	\$781,694	\$860,000	\$899,875	16	\$586	\$677	115.12%		
Oct 17	20	17	20	1.4	\$937,839	\$875,000	\$1,010,046	30	\$534	\$585	107.70%		
Nov 17	11	15	18	0.7	\$820,469	\$867,500	\$915,222	23	\$522	\$592	111.55%		
Dec 17	2	2	20	0.2	\$829,994	\$892,500	\$932,431	24	\$495	\$556	112.34%		
Jan 18	5	8	3	0.5	\$758,000	\$953,000	\$825,333	29	\$626	\$695	108.88%		
Feb 18	5	10	7	0.6	\$786,143	\$910,000	\$957,714	13	\$505	\$605	121.82%		

	Market Trends											
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price	
Feb 18	7	-12.50%	\$786,143	-4.10%	\$910,000	-12.08%	\$957,714	1.14%	13	-32.17%	121.82%	
Feb 17	8	-27.27%	\$819,750	8.39%	\$1,035,000	25.00%	\$946,875	13.59%	19	-2.24%	115.51%	
Feb 16	11	120.00%	\$756,273	45.27%	\$828,000	39.16%	\$833,573	49.39%	20	-48.66%	110.22%	

	Sales Activity & Price Trends												
Price	2018	2017	2016	2015	2014								
Range	units sold	units sold	units sold	units sold	units sold								
< 300k													
\$300k-399k		1		1	2								
\$400k-499k		1	1	1	3								
\$500k-599k	1		2	2	7								
\$600k-699k		1	4	2	3								
\$700k-799k	2	2	6	2	2								
\$800k-899k	1	5	3		3								
\$900k-999k	4	2	1		1								
\$1m-1.49m	3	9	5										
\$1.5m-1.99m													
\$2m +													
Totals:	11	21	22	8	21								

El Sobrante: Detached Single-Family Homes

February 2018

Market Activity Summary:

- Inventory: 13 units were listed for sale as of the last day of February approximately 2 months of inventory.
- Sales Activity: 6 single-family detached units were sold during February.
- Median Sales Price: \$710,000 during February.
- Days-on-Market (DOM) year-to-date is approximately 56 days.
- Average sales price was 99.05% of the average list price during February.





Inventory, Pending and Units Sold
30
25
20
15
10
5
0
Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec Jan Feb
17 17 17 17 17 17 17 17 17 17 18 18 Active Sold Pending

	Monthly Market Activity												
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price		
Feb 17	10	4	8	1.4	\$460,931	\$468,500	\$471,244	29	\$313	\$319	102.24%		
Mar 17	11	6	5	1.9	\$493,380	\$448,000	\$480,600	35	\$349	\$345	97.41%		
Apr 17	11	17	3	1.3	\$561,467	\$590,000	\$556,667	29	\$410	\$395	99.15%		
May 17	11	12	15	1.1	\$538,047	\$540,000	\$560,167	19	\$297	\$309	104.11%		
Jun 17	28	7	11	2.7	\$596,173	\$615,000	\$603,273	54	\$347	\$352	101.19%		
Jul 17	24	16	4	1.8	\$517,200	\$452,500	\$453,679	17	\$285	\$252	87.72%		
Aug 17	21	15	14	1.7	\$572,061	\$587,500	\$601,714	23	\$328	\$344	105.18%		
Sep 17	25	14	14	1.9	\$575,117	\$540,000	\$579,279	24	\$312	\$318	100.72%		
Oct 17	19	11	12	1.4	\$609,321	\$610,000	\$621,863	40	\$377	\$387	102.06%		
Nov 17	12	10	17	1.0	\$518,147	\$497,000	\$514,941	32	\$332	\$331	99.38%		
Dec 17	9	11	6	0.8	\$512,667	\$480,000	\$515,667	29	\$369	\$374	100.59%		
Jan 18	13	2	9	1.5	\$541,094	\$585,000	\$574,778	42	\$336	\$359	106.23%		
Feb 18	13	8	6	1.7	\$664,642	\$710,000	\$658,333	56	\$346	\$349	99.05%		

	Market Trends											
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price	
Feb 18	6	-25.00%	\$664,642	44.20%	\$710,000	51.55%	\$658,333	39.70%	56	95.94%	99.05%	
Feb 17	8	60.00%	\$460,931	-16.78%	\$468,500	-10.76%	\$471,244	-16.30%	29	-30.56%	102.24%	
Feb 16	5	-28.57%	\$553,880	-0.83%	\$525,000	-1.13%	\$563,000	-1.45%	41	6.15%	101.65%	

	Sales	Activity	& Price Tr	ends	
Price	2018	2017	2016	2015	2014
Range	units sold	units sold	units sold	units sold	units sold
< 300k					3
\$300k-399k	1	3	2	5	6
\$400k-499k	3	10	6	4	1
\$500k-599k	3	3	3	2	1
\$600k-699k	3	1		1	1
\$700k-799k	4	1	2		
\$800k-899k					
\$900k-999k	1	1		1	
\$1m-1.49m					
\$1.5m-1.99m					
\$2m +					
Totals:	15	19	13	13	12

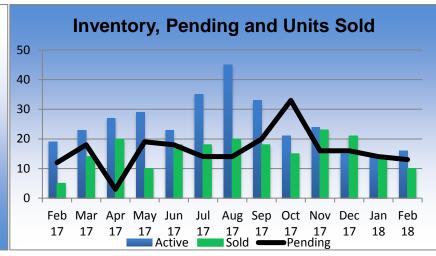
Hercules: Detached Single-Family Homes

February 2018

Market Activity Summary:

- Inventory: 16 units were listed for sale as of the last day of February approximately 1 month of inventory.
- Sales Activity: 10 single-family detached units were sold during February.
- Median Sales Price: \$630,000 during February.
- Days-on-Market (DOM) year-to-date is approximately 34 days.
- Average sales price was 102.14% of the average list price during February.





Monthly Market Activity												
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price	
Feb 17	19	12	5	1.4	\$548,600	\$615,000	\$561,000	67	\$285	\$292	102.26%	
Mar 17	23	18	14	1.7	\$547,914	\$551,000	\$559,393	28	\$301	\$309	102.09%	
Apr 17	27	3	20	2.8	\$562,779	\$553,500	\$563,150	36	\$320	\$321	100.07%	
May 17	29	19	10	2.2	\$535,974	\$570,400	\$551,780	17	\$337	\$347	102.95%	
Jun 17	23	18	18	1.6	\$579,942	\$591,500	\$589,972	19	\$301	\$310	101.73%	
Jul 17	35	14	18	2.6	\$534,553	\$574,889	\$541,960	14	\$318	\$319	101.39%	
Aug 17	45	14	20	2.8	\$574,721	\$585,000	\$586,033	25	\$325	\$332	101.97%	
Sep 17	33	20	18	2.0	\$616,194	\$615,000	\$624,861	36	\$301	\$308	101.41%	
Oct 17	21	33	15	1.0	\$551,239	\$585,000	\$553,860	29	\$314	\$319	100.48%	
Nov 17	24	16	23	1.2	\$594,124	\$615,000	\$599,000	35	\$311	\$316	100.82%	
Dec 17	15	16	21	0.7	\$612,795	\$560,000	\$612,738	48	\$315	\$315	99.99%	
Jan 18	14	14	14	0.7	\$571,428	\$566,250	\$588,929	33	\$335	\$349	103.06%	
Feb 18	16	13	10	1.1	\$644,143	\$630,000	\$657,898	34	\$293	\$300	102.14%	

Market Trends											
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Feb 18	10	100.00%	\$644,143	17.42%	\$630,000	2.44%	\$657,898	17.27%	34	-49.70%	102.14%
Feb 17	5	-66.67%	\$548,600	16.37%	\$615,000	16.04%	\$561,000	17.50%	67	86.46%	102.26%
Feb 16	15	36.36%	\$471,447	-0.63%	\$530,000	6.00%	\$477,433	-0.14%	36	17.29%	101.27%

	Sales	Activity	& Price Tr	ends	
Price	2018	2017	2016 2015		2014
Range	units sold	units sold	units sold	units sold	units sold
< 300k			1		3
\$300k-399k	2	2	3	7	12
\$400k-499k	2	7	4	1	10
\$500k-599k	9	11	11	7	2
\$600k-699k	9	7	2	3	
\$700k-799k	3	1	1	1	
\$800k-899k		1			
\$900k-999k	2				
\$1m-1.49m			1		
\$1.5m-1.99m					
\$2m +					
Totals:	27	29	23	19	27

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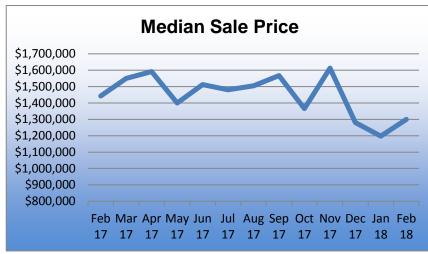
Includes the areas of Hercules, Rodeo

Lafayette: Detached Single-Family Homes

February 2018

Market Activity Summary:

- Inventory: 25 units were listed for sale as of the last day of February approximately 2 months of inventory.
- Sales Activity: 9 single-family detached units were sold during February.
- Median Sales Price: \$1,300,000 during February.
- Days-on-Market (DOM) year-to-date is approximately 37 days.
- Average sales price was 101.48% of the average list price during February.





	Monthly Market Activity												
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price		
Feb 17	31	10	7	4.1	\$1,725,841	\$1,443,000	\$1,814,770	32	\$580	\$619	105.15%		
Mar 17	32	39	21	2.2	\$1,503,567	\$1,550,000	\$1,571,212	21	\$625	\$660	104.50%		
Apr 17	45	29	42	2.2	\$1,680,806	\$1,591,000	\$1,739,310	26	\$654	\$687	103.48%		
May 17	50	27	37	1.9	\$1,385,686	\$1,400,000	\$1,458,014	15	\$625	\$664	105.22%		
Jun 17	46	25	34	1.5	\$1,834,603	\$1,512,500	\$1,830,941	28	\$613	\$619	99.80%		
Jul 17	42	23	31	1.6	\$1,670,253	\$1,480,000	\$1,696,642	29	\$595	\$607	101.58%		
Aug 17	38	20	39	1.6	\$1,691,364	\$1,505,000	\$1,740,841	29	\$632	\$662	102.93%		
Sep 17	34	24	16	1.5	\$1,665,250	\$1,567,500	\$1,708,594	18	\$631	\$653	102.60%		
Oct 17	28	19	32	1.3	\$1,467,945	\$1,365,000	\$1,463,903	49	\$580	\$586	99.72%		
Nov 17	15	15	20	0.8	\$1,552,173	\$1,612,500	\$1,580,269	15	\$645	\$666	101.81%		
Dec 17	7	5	19	0.4	\$1,336,105	\$1,280,000	\$1,346,025	51	\$597	\$603	100.74%		
Jan 18	17	8	4	1.4	\$1,100,500	\$1,197,500	\$1,157,500	8	\$734	\$773	105.18%		
Feb 18	25	26	9	1.9	\$1,526,777	\$1,300,000	\$1,549,333	37	\$723	\$741	101.48%		

	Market Trends													
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price			
Feb 18	9	28.57%	\$1,526,777	-11.53%	\$1,300,000	-9.91%	\$1,549,333	-14.63%	37	14.60%	101.48%			
Feb 17	7	-30.00%	\$1,725,841	24.59%	\$1,443,000	7.69%	\$1,814,770	31.84%	32	-50.33%	105.15%			
Feb 16	10	-41.18%	\$1,385,190	-5.24%	\$1,340,000	-1.20%	\$1,376,500	-4.98%	65	22.91%	99.37%			

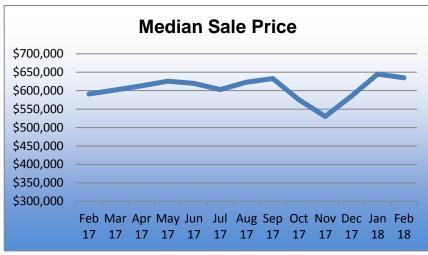
	Sales	S Activity	& Price Tr	ends	
Price	2018	2017	2016	2015	2014
Range	units sold				
< 300k					
\$300k-399k					
\$400k-499k					
\$500k-599k					
\$600k-699k			1		1
\$700k-799k			2	1	2
\$800k-899k	1	2	3	6	3
\$900k-999k	2	1	1	2	3
\$1m-1.49m	7	6	7	7	7
\$1.5m-1.99m	1	3	3	7	4
\$2m +	2	2	5	3	3
Totals:	13	14	22	26	23

Martinez: Detached Single-Family Homes

February 2018

Market Activity Summary:

- Inventory: 28 units were listed for sale as of the last day of February approximately 1 month of inventory.
- Sales Activity: 31 single-family detached units were sold during February.
- Median Sales Price: \$635,000 during February.
- Days-on-Market (DOM) year-to-date is approximately 43 days.
- Average sales price was 99.83% of the average list price during February.





	Inventory, Pending and Units Sold													
100														
80														
60														
40														
20														
0														
	Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec Jan Feb													
	17 17 17 17 17 17 17 17 17 17 18 18													

	Monthly Market Activity												
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price		
Feb 17	36	28	30	1.1	\$664,040	\$591,000	\$663,515	37	\$352	\$355	99.92%		
Mar 17	50	39	35	1.6	\$663,137	\$602,000	\$663,547	23	\$367	\$374	100.06%		
Apr 17	56	46	33	1.6	\$621,673	\$613,000	\$631,542	18	\$382	\$390	101.59%		
May 17	55	54	54	1.3	\$666,740	\$625,500	\$681,194	24	\$396	\$9,417	102.17%		
Jun 17	63	40	51	1.4	\$626,517	\$620,000	\$639,031	18	\$380	\$387	102.00%		
Jul 17	80	41	47	1.8	\$662,136	\$603,000	\$661,736	32	\$369	\$371	99.94%		
Aug 17	63	46	48	1.4	\$622,448	\$623,150	\$636,125	15	\$395	\$402	102.20%		
Sep 17	58	47	46	1.3	\$643,683	\$633,000	\$646,522	37	\$365	\$369	100.44%		
Oct 17	53	38	49	1.2	\$607,176	\$575,000	\$613,088	23	\$371	\$376	100.97%		
Nov 17	32	38	33	0.8	\$622,358	\$530,000	\$620,347	50	\$366	\$368	99.68%		
Dec 17	20	19	39	0.6	\$579,695	\$585,000	\$583,697	31	\$380	\$383	100.69%		
Jan 18	19	28	23	0.6	\$658,596	\$645,000	\$661,109	44	\$357	\$359	100.38%		
Feb 18	28	22	31	1.0	\$700,097	\$635,000	\$698,917	43	\$373	\$376	99.83%		

					Market	Trends					
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Feb 18	31	3.33%	\$700,097	5.43%	\$635,000	7.45%	\$698,917	5.34%	43	15.51%	99.83%
Feb 17	30	-16.67%	\$664,040	11.83%	\$591,000	-6.00%	\$663,515	11.78%	37	-13.44%	99.92%
Feb 16	36	38.46%	\$593,805	19.91%	\$628,750	24.01%	\$593,611	19.83%	43	16.30%	99.97%

	Sales	S Activity	& Price Tr	ends	
Price	2018	2017	2016	2015	2014
Range	units sold				
< 300k		1	2	9	7
\$300k-399k	2	5	9	11	17
\$400k-499k	11	11	6	14	5
\$500k-599k	8	18	12	13	17
\$600k-699k	15	14	10	6	8
\$700k-799k	10	5	10	5	3
\$800k-899k	2	2	3		
\$900k-999k	1		1		1
\$1m-1.49m	5	5		3	
\$1.5m-1.99m	1	2			1
\$2m +				1	
Totals:	55	63	53	62	59

Presented by:

Includes the areas of Martinez, Crockett, Port Costa

Moraga: Detached Single-Family Homes

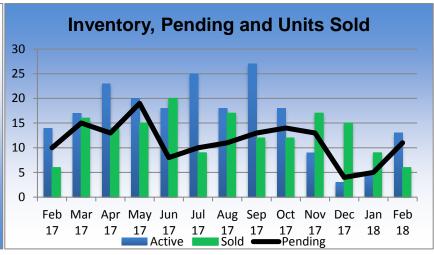
February 2018

ASSOCIATION OF REALTORS®

Market Activity Summary:

- Inventory: 13 units were listed for sale as of the last day of February approximately 2 months of inventory.
- Sales Activity: 6 single-family detached units were sold during February.
- Median Sales Price: \$1,576,500 during February.
- Days-on-Market (DOM) year-to-date is approximately 16 days.
- Average sales price was 101.54% of the average list price during February.





	Monthly Market Activity												
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price		
Feb 17	14	10	6	2.2	\$1,599,817	\$1,282,500	\$1,608,673	54	\$553	\$566	100.55%		
Mar 17	17	15	16	2.0	\$1,329,063	\$1,385,000	\$1,367,413	15	\$560	\$580	102.89%		
Apr 17	23	13	14	2.2	\$1,216,324	\$1,312,000	\$1,280,143	32	\$564	\$595	105.25%		
May 17	20	19	15	1.4	\$1,446,350	\$1,385,000	\$1,481,171	35	\$578	\$598	102.41%		
Jun 17	18	8	20	1.3	\$1,348,645	\$1,363,000	\$1,359,142	22	\$564	\$569	100.78%		
Jul 17	25	10	9	2.0	\$1,439,878	\$1,250,000	\$1,432,778	17	\$542	\$541	99.51%		
Aug 17	18	11	17	1.5	\$1,315,706	\$1,357,500	\$1,333,676	26	\$543	\$553	101.37%		
Sep 17	27	13	12	2.6	\$1,432,417	\$1,400,000	\$1,442,603	23	\$554	\$560	100.71%		
Oct 17	18	14	12	1.5	\$1,585,833	\$1,504,000	\$1,563,792	31	\$561	\$554	98.61%		
Nov 17	9	13	17	0.7	\$1,317,165	\$1,276,000	\$1,312,471	28	\$548	\$550	99.64%		
Dec 17	3	4	15	0.3	\$1,314,467	\$1,349,000	\$1,307,867	36	\$567	\$569	99.50%		
Jan 18	5	5	9	0.6	\$1,437,111	\$1,278,000	\$1,419,389	31	\$560	\$555	98.77%		
Feb 18	13	11	6	1.6	\$1,345,000	\$1,576,500	\$1,365,667	16	\$618	\$615	101.54%		

					Market	Trends					
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Feb 18	6	0.00%	\$1,345,000	-15.93%	\$1,576,500	22.92%	\$1,365,667	-15.11%	16	-69.57%	101.54%
Feb 17	6	20.00%	\$1,599,817	44.28%	\$1,282,500	20.08%	\$1,608,673	38.85%	54	123.61%	100.55%
Feb 16	5	-37.50%	\$1,108,800	8.23%	\$1,068,000	-5.61%	\$1,158,600	8.37%	24	62.71%	104.49%

	Sales	S Activity	& Price Tr	ends	
Price	2018	2017	2016	2015	2014
Range	units sold				
< 300k					
\$300k-399k					
\$400k-499k					
\$500k-599k	1				1
\$600k-699k					1
\$700k-799k	1		1		1
\$800k-899k		1	1		
\$900k-999k			1	5	3
\$1m-1.49m	7	8	5	8	4
\$1.5m-1.99m	5		1		
\$2m +	1	2	1		
Totals:	15	11	10	13	10

Presented by:

Includes the areas of Moraga, Canyon

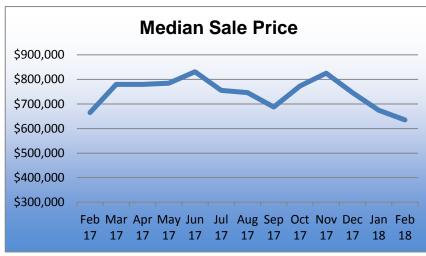
Oakland: Detached Single-Family Homes

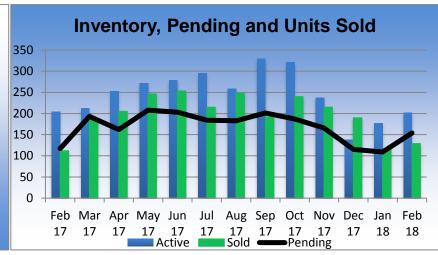
February 2018

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Market Activity Summary:

- Inventory: 202 units were listed for sale as of the last day of February approximately 1 month of inventory.
- Sales Activity: 129 single-family detached units were sold during February.
- Median Sales Price: \$635,000 during February.
- Days-on-Market (DOM) year-to-date is approximately 28 days.
- Average sales price was 112.84% of the average list price during February.





	Monthly Market Activity													
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price			
Feb 17	204	117	112	1.5	\$730,958	\$664,500	\$807,828	37	\$440	\$491	110.52%			
Mar 17	212	193	188	1.6	\$826,903	\$780,000	\$940,199	31	\$469	\$540	113.70%			
Apr 17	253	162	205	1.8	\$821,860	\$780,000	\$943,863	23	\$473	\$544	114.84%			
May 17	272	208	246	1.6	\$803,790	\$784,500	\$932,036	21	\$482	\$563	115.96%			
Jun 17	279	203	253	1.5	\$840,626	\$831,000	\$966,042	23	\$487	\$564	114.92%			
Jul 17	295	184	215	1.6	\$756,475	\$755,000	\$862,695	23	\$474	\$542	114.04%			
Aug 17	258	183	248	1.3	\$782,308	\$746,000	\$892,229	23	\$461	\$534	114.05%			
Sep 17	330	201	192	1.7	\$764,351	\$687,500	\$856,896	27	\$460	\$516	112.11%			
Oct 17	321	187	240	1.7	\$796,470	\$772,750	\$905,963	24	\$475	\$539	113.75%			
Nov 17	237	166	215	1.3	\$856,081	\$825,000	\$966,476	23	\$494	\$564	112.90%			
Dec 17	138	115	190	0.8	\$814,314	\$746,000	\$887,426	29	\$489	\$538	108.98%			
Jan 18	177	109	117	1.2	\$730,865	\$675,000	\$790,205	37	\$467	\$512	108.12%			
Feb 18	202	154	129	1.5	\$709,304	\$635,000	\$800,355	28	\$448	\$508	112.84%			

					Market	Trends					
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Feb 18	129	15.18%	\$709,304	-2.96%	\$635,000	-4.44%	\$800,355	-0.93%	28	-23.83%	112.84%
Feb 17	112	-10.40%	\$730,958	30.45%	\$664,500	30.29%	\$807,828	27.83%	37	6.04%	110.52%
Feb 16	125	0.81%	\$560,323	-8.48%	\$510,000	2.00%	\$631,947	-4.77%	35	-14.46%	112.78%

	Sales	S Activity	& Price Tr	ends	
Price	2018	2017	2016	2015	2014
Range	units sold				
< 300k	4	22	40	46	133
\$300k-399k	26	42	58	52	50
\$400k-499k	52	33	29	35	28
\$500k-599k	33	27	26	24	30
\$600k-699k	31	29	28	26	21
\$700k-799k	19	31	19	16	17
\$800k-899k	23	12	16	13	17
\$900k-999k	16	12	15	7	6
\$1m-1.49m	37	32	29	24	16
\$1.5m-1.99m	5	17	7	6	4
\$2m +	9	7	1	7	1
Totals:	255	264	268	256	323

Presented by:

Includes the areas of Oakland, Emeryville, Montclair, Piedmont

Orinda: Detached Single-Family Homes

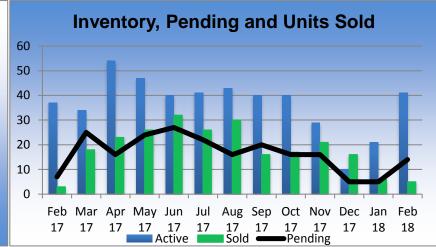
February 2018

Market Activity Summary:

- Inventory: 41 units were listed for sale as of the last day of February approximately 4 months of inventory.
- Sales Activity: 5 single-family detached units were sold during February.
- Median Sales Price: \$1,400,000 during February.
- Days-on-Market (DOM) year-to-date is approximately 77 days.
- Average sales price was 93.% of the average list price during February.







	Monthly Market Activity												
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price		
Feb 17	37	7	3	5.3	\$1,199,667	\$1,056,590	\$1,380,530	10	\$556	\$643	115.08%		
Mar 17	34	25	18	3.5	\$1,599,494	\$1,432,500	\$1,658,272	33	\$609	\$637	103.67%		
Apr 17	54	16	23	4.2	\$1,678,343	\$1,700,000	\$1,752,491	25	\$596	\$630	104.42%		
May 17	47	24	26	2.6	\$1,746,710	\$1,680,750	\$1,809,524	20	\$611	\$640	103.60%		
Jun 17	40	27	32	1.7	\$1,579,922	\$1,510,000	\$1,624,123	24	\$583	\$603	102.80%		
Jul 17	41	22	26	1.8	\$1,637,115	\$1,637,500	\$1,686,656	20	\$616	\$644	103.03%		
Aug 17	43	16	30	1.9	\$1,590,585	\$1,512,500	\$1,598,546	35	\$583	\$589	100.50%		
Sep 17	40	20	16	1.9	\$1,408,613	\$1,400,000	\$1,399,188	19	\$572	\$562	99.33%		
Oct 17	40	16	17	2.2	\$1,548,232	\$1,425,000	\$1,541,412	48	\$584	\$587	99.56%		
Nov 17	29	16	21	1.7	\$1,445,667	\$1,405,000	\$1,489,190	23	\$559	\$580	103.01%		
Dec 17	10	5	16	0.7	\$1,533,500	\$1,337,500	\$1,543,385	24	\$555	\$568	100.64%		
Jan 18	21	5	6	2.0	\$1,087,000	\$1,189,500	\$1,171,729	48	\$501	\$550	107.79%		
Feb 18	41	14	5	4.1	\$2,298,980	\$1,400,000	\$2,138,000	77	\$655	\$628	93.00%		

					Market	Trends					
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Feb 18	5	66.67%	\$2,298,980	91.63%	\$1,400,000	32.50%	\$2,138,000	54.87%	77	649.03%	93.00%
Feb 17	3	-25.00%	\$1,199,667	-2.94%	\$1,056,590	-11.21%	\$1,380,530	3.16%	10	-32.24%	115.08%
Feb 16	4	-63.64%	\$1,236,000	-21.25%	\$1,190,000	-8.94%	\$1,338,250	-12.33%	15	-73.83%	108.27%

	Sales	Activity	& Price Tr	ends	
Price	2018	2017	2016	2015	2014
Range	units sold	units sold	units sold	units sold	units sold
< 300k					
\$300k-399k					
\$400k-499k					
\$500k-599k				1	
\$600k-699k					
\$700k-799k		1		1	4
\$800k-899k	2		1		4
\$900k-999k		2	1	2	1
\$1m-1.49m	7	4	4	7	7
\$1.5m-1.99m		1	3	7	2
\$2m +	2	1	1	2	1
Totals:	11	9	10	20	19

Pinole: Detached Single-Family Homes

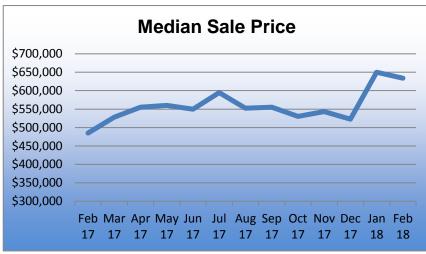
February 2018

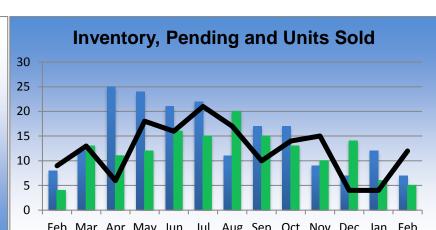
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17 17 17 17 Sold ——Pending

Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of February approximately 1 month of inventory.
- Sales Activity: 5 single-family detached units were sold during February.
- Median Sales Price: \$633,900 during February.
- Days-on-Market (DOM) year-to-date is approximately 20 days.
- Average sales price was 103.19% of the average list price during February.





	Monthly Market Activity												
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price		
Feb 17	8	9	4	1.2	\$451,747	\$485,000	\$482,250	8	\$323	\$347	106.75%		
Mar 17	12	13	13	1.5	\$528,146	\$528,000	\$528,116	30	\$305	\$303	99.99%		
Apr 17	25	6	11	2.9	\$560,739	\$555,000	\$583,355	18	\$338	\$354	104.03%		
May 17	24	18	12	2.1	\$555,357	\$560,000	\$575,583	23	\$335	\$350	103.64%		
Jun 17	21	16	16	1.6	\$535,165	\$550,000	\$553,563	25	\$340	\$353	103.44%		
Jul 17	22	21	15	1.4	\$575,260	\$595,000	\$589,495	17	\$346	\$355	102.47%		
Aug 17	11	17	20	0.6	\$546,220	\$552,500	\$568,000	19	\$339	\$353	103.99%		
Sep 17	17	10	15	1.1	\$567,153	\$555,000	\$587,833	35	\$342	\$355	103.65%		
Oct 17	17	14	13	1.1	\$574,973	\$530,000	\$588,038	17	\$344	\$351	102.27%		
Nov 17	9	15	10	0.6	\$533,470	\$543,500	\$541,200	23	\$360	\$367	101.45%		
Dec 17	7	4	14	0.7	\$521,671	\$522,500	\$548,543	20	\$345	\$362	105.15%		
Jan 18	12	4	6	1.3	\$630,483	\$650,000	\$636,667	67	\$330	\$336	100.98%		
Feb 18	7	12	5	0.8	\$602,760	\$633,900	\$621,980	20	\$406	\$418	103.19%		

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Active

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	Market Trends										
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Feb 18	5	25.00%	\$602,760	33.43%	\$633,900	30.70%	\$621,980	28.97%	20	164.00%	103.19%
Feb 17	4	-42.86%	\$451,747	-3.23%	\$485,000	3.19%	\$482,250	-0.59%	8	-73.88%	106.75%
Feb 16	7	0.00%	\$466,821	26.28%	\$470,000	34.29%	\$485,129	32.50%	29	-10.27%	103.92%

	Sales	S Activity	& Price Tr	ends	
Price	2018	2017	2016	2015	2014
Range	units sold				
< 300k				2	1
\$300k-399k			3	8	5
\$400k-499k	1	5	11	6	5
\$500k-599k	3	7	3		3
\$600k-699k	7		2		
\$700k-799k	1				
\$800k-899k					
\$900k-999k					
\$1m-1.49m					
\$1.5m-1.99m					
\$2m +					
Totals:	12	12	19	16	14

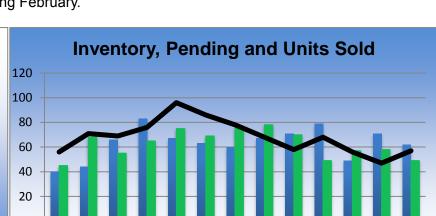
Pittsburg: Detached Single-Family Homes

February 2018

Market Activity Summary:

- Inventory: 62 units were listed for sale as of the last day of February approximately 1 month of inventory.
- Sales Activity: 49 single-family detached units were sold during February.
- Median Sales Price: \$480,000 during February.
- Days-on-Market (DOM) year-to-date is approximately 25 days.
- Average sales price was 100.31% of the average list price during February.





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Active

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17 17 17 17 Sold ——Pending

	Monthly Market Activity												
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price		
Feb 17	40	56	45	0.7	\$428,392	\$410,000	\$432,494	28	\$244	\$247	100.96%		
Mar 17	44	71	68	0.7	\$441,017	\$423,000	\$445,762	33	\$244	\$247	101.08%		
Apr 17	66	69	55	1.0	\$458,839	\$440,000	\$466,566	17	\$240	\$244	101.68%		
May 17	83	76	65	1.2	\$427,929	\$415,000	\$438,430	17	\$256	\$264	102.45%		
Jun 17	67	96	75	0.9	\$452,892	\$428,000	\$461,695	15	\$251	\$257	101.94%		
Jul 17	63	86	69	0.8	\$434,520	\$425,000	\$441,699	17	\$267	\$273	101.65%		
Aug 17	60	78	76	0.7	\$435,724	\$430,000	\$447,218	26	\$254	\$261	102.64%		
Sep 17	67	68	78	0.8	\$444,346	\$419,950	\$452,719	26	\$264	\$270	101.88%		
Oct 17	71	58	70	1.0	\$447,680	\$430,000	\$454,298	26	\$263	\$268	101.48%		
Nov 17	79	68	49	1.2	\$404,252	\$419,000	\$410,561	17	\$257	\$260	101.56%		
Dec 17	49	56	57	0.8	\$463,754	\$445,000	\$471,225	21	\$262	\$267	101.61%		
Jan 18	71	47	58	1.2	\$433,896	\$430,000	\$439,395	23	\$272	\$277	101.27%		
Feb 18	62	57	49	1.1	\$484,145	\$480,000	\$485,651	25	\$266	\$267	100.31%		

	Market Trends										
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Feb 18	49	8.89%	\$484,145	13.01%	\$480,000	17.07%	\$485,651	12.29%	25	-7.87%	100.31%
Feb 17	45	9.76%	\$428,392	-1.60%	\$410,000	-6.82%	\$432,494	-0.46%	28	-30.82%	100.96%
Feb 16	41	-22.64%	\$435,361	21.06%	\$440,000	31.34%	\$434,514	21.29%	40	-1.39%	99.81%

	Sales	S Activity	& Price Tr	ends	
Price	2018	2017	2016	2015	2014
Range	units sold				
< 300k	6	15	23	34	43
\$300k-399k	25	40	27	32	24
\$400k-499k	38	21	16	19	9
\$500k-599k	22	18	23	4	2
\$600k-699k	14	6	7	3	
\$700k-799k	3	3	2		
\$800k-899k					
\$900k-999k					
\$1m-1.49m					
\$1.5m-1.99m					
\$2m +					
Totals:	108	103	98	92	78

Presented by:

Includes the areas of Pittsburg, Bay Point

Pleasant Hill: Detached Single-Family Homes

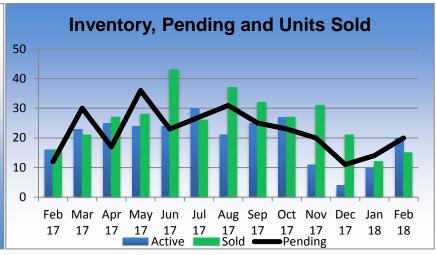
February 2018

ASSOCIATION OF REALTORS®

Market Activity Summary:

- Inventory: 20 units were listed for sale as of the last day of February approximately 1 month of inventory.
- Sales Activity: 15 single-family detached units were sold during February.
- Median Sales Price: \$810,000 during February.
- Days-on-Market (DOM) year-to-date is approximately 25 days.
- Average sales price was 104.46% of the average list price during February.





	Monthly Market Activity												
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price		
Feb 17	16	12	16	1.1	\$729,150	\$779,444	\$755,962	19	\$446	\$462	103.68%		
Mar 17	23	30	21	1.3	\$787,090	\$725,000	\$809,810	13	\$474	\$492	102.89%		
Apr 17	25	17	27	1.4	\$722,602	\$730,000	\$760,718	13	\$462	\$489	105.27%		
May 17	24	36	28	1.0	\$725,209	\$718,500	\$741,018	15	\$466	\$475	102.18%		
Jun 17	24	23	43	0.9	\$767,085	\$750,000	\$791,997	13	\$460	\$476	103.25%		
Jul 17	30	27	26	1.2	\$772,298	\$731,500	\$784,101	22	\$452	\$463	101.53%		
Aug 17	21	31	37	0.7	\$746,423	\$745,000	\$768,604	27	\$453	\$469	102.97%		
Sep 17	25	25	32	0.9	\$716,712	\$724,000	\$721,694	26	\$446	\$450	100.70%		
Oct 17	27	23	27	1.0	\$771,427	\$820,000	\$790,885	16	\$498	\$511	102.52%		
Nov 17	11	20	31	0.4	\$800,635	\$770,000	\$816,837	22	\$476	\$486	102.02%		
Dec 17	4	11	21	0.2	\$697,488	\$650,000	\$704,593	26	\$466	\$472	101.02%		
Jan 18	10	14	12	0.6	\$849,738	\$900,000	\$878,083	10	\$471	\$487	103.34%		
Feb 18	20	20	15	1.2	\$764,913	\$810,000	\$799,063	25	\$474	\$497	104.46%		

					Market	Trends					
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Feb 18	15	-6.25%	\$764,913	4.90%	\$810,000	3.92%	\$799,063	5.70%	25	34.77%	104.46%
Feb 17	16	6.67%	\$729,150	16.11%	\$779,444	22.75%	\$755,962	18.47%	19	-14.88%	103.68%
Feb 16	15	-16.67%	\$627,957	1.70%	\$635,000	4.44%	\$638,130	2.24%	22	-22.38%	101.62%

	Sales Activity & Price Trends											
Price	2018	2017	2016	2015	2014							
Range	units sold	units sold	units sold	units sold	units sold							
< 300k												
\$300k-399k				2	2							
\$400k-499k		2	3	8	6							
\$500k-599k	2	3	8	8	11							
\$600k-699k	4	5	11	4	8							
\$700k-799k	5	10	3	7	8							
\$800k-899k	8	6	4	4	4							
\$900k-999k	6	5	1	1								
\$1m-1.49m	3		1									
\$1.5m-1.99m			1									
\$2m +												
Totals:	28	31	32	34	39							

Presented by:

Includes the areas of Pleasant Hill, Pacheco

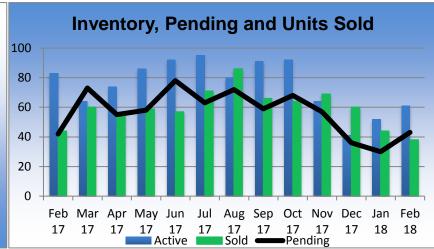
Richmond: Detached Single-Family Homes

February 2018

Market Activity Summary:

- Inventory: 61 units were listed for sale as of the last day of February approximately 1 month of inventory.
- Sales Activity: 38 single-family detached units were sold during February.
- Median Sales Price: \$560,000 during February.
- Days-on-Market (DOM) year-to-date is approximately 26 days.
- Average sales price was 108.48% of the average list price during February.





	Monthly Market Activity											
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price	
Feb 17	83	42	44	1.6	\$407,858	\$400,500	\$425,132	40	\$338	\$354	104.24%	
Mar 17	64	73	60	1.1	\$418,113	\$376,250	\$432,590	32	\$323	\$334	103.46%	
Apr 17	74	55	55	1.3	\$408,891	\$401,000	\$437,305	22	\$344	\$371	106.95%	
May 17	86	58	59	1.5	\$468,403	\$505,000	\$500,917	19	\$360	\$388	106.94%	
Jun 17	92	78	57	1.4	\$506,821	\$500,000	\$532,570	25	\$361	\$386	105.08%	
Jul 17	95	63	71	1.5	\$463,978	\$445,000	\$494,662	24	\$355	\$386	106.61%	
Aug 17	80	72	86	1.2	\$453,297	\$460,000	\$479,303	25	\$342	\$363	105.74%	
Sep 17	91	59	66	1.3	\$479,694	\$486,500	\$508,810	28	\$370	\$392	106.07%	
Oct 17	92	68	64	1.4	\$504,593	\$480,000	\$524,585	30	\$360	\$383	103.96%	
Nov 17	64	57	69	1.0	\$472,309	\$485,000	\$497,880	25	\$369	\$392	105.41%	
Dec 17	41	36	60	0.7	\$521,776	\$512,500	\$554,270	25	\$394	\$421	106.23%	
Jan 18	52	30	44	1.1	\$519,555	\$497,500	\$537,998	38	\$362	\$381	103.55%	
Feb 18	61	43	38	1.5	\$509,364	\$560,000	\$552,560	26	\$356	\$386	108.48%	

	Market Trends											
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price	
Feb 18	38	-13.64%	\$509,364	24.89%	\$560,000	39.83%	\$552,560	29.97%	26	-34.42%	108.48%	
Feb 17	44	-31.25%	\$407,858	4.66%	\$400,500	10.48%	\$425,132	6.33%	40	37.96%	104.24%	
Feb 16	64	36.17%	\$389,680	18.62%	\$362,500	12.40%	\$399,827	16.87%	29	-36.46%	102.60%	

	Sales	S Activity	& Price Tr	ends	
Price	2018	2017	2016	2015	2014
Range	units sold				
< 300k	5	11	28	43	56
\$300k-399k	14	41	30	21	17
\$400k-499k	21	24	24	13	11
\$500k-599k	19	16	11	9	4
\$600k-699k	12	8	9	5	3
\$700k-799k	7	7	4		
\$800k-899k	4	2	2		
\$900k-999k	3	1			1
\$1m-1.49m		2			
\$1.5m-1.99m	1				
\$2m +					
Totals:	86	112	108	91	92

Presented by:

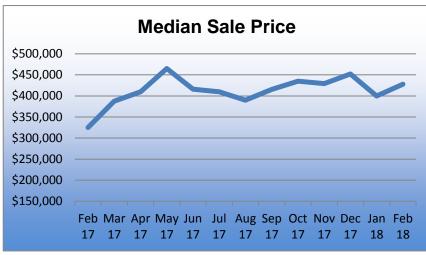
Includes the areas of Richmond, Point Richmond, Richmond View

San Pablo: Detached Single-Family Homes

February 2018

Market Activity Summary:

- Inventory: 25 units were listed for sale as of the last day of February approximately 2 months of inventory.
- Sales Activity: 8 single-family detached units were sold during February.
- Median Sales Price: \$428,000 during February.
- Days-on-Market (DOM) year-to-date is approximately 20 days.
- Average sales price was 102.2% of the average list price during February.





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17 17 17 17 Sold ——Pending

	Monthly Market Activity											
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price	
Feb 17	14	7	11	1.0	\$370,762	\$325,000	\$368,099	41	\$283	\$284	99.28%	
Mar 17	19	12	18	1.4	\$389,785	\$387,500	\$394,983	28	\$340	\$343	101.33%	
Apr 17	18	15	7	1.4	\$388,971	\$410,000	\$403,214	11	\$333	\$347	103.66%	
May 17	15	23	18	1.1	\$443,158	\$465,000	\$463,000	16	\$360	\$373	104.48%	
Jun 17	20	15	21	1.2	\$406,382	\$416,220	\$432,984	18	\$356	\$382	106.55%	
Jul 17	27	14	10	1.6	\$368,278	\$410,000	\$400,420	20	\$321	\$356	108.73%	
Aug 17	21	22	17	1.1	\$409,453	\$390,000	\$386,206	35	\$365	\$377	94.32%	
Sep 17	21	19	22	1.2	\$403,132	\$415,500	\$416,295	39	\$351	\$363	103.27%	
Oct 17	25	16	17	1.4	\$417,947	\$435,000	\$429,191	24	\$356	\$373	102.69%	
Nov 17	27	14	16	1.5	\$452,721	\$429,475	\$457,309	26	\$387	\$388	101.01%	
Dec 17	12	15	12	0.8	\$474,308	\$452,000	\$481,375	36	\$376	\$380	101.49%	
Jan 18	21	10	13	1.5	\$408,915	\$400,000	\$432,446	29	\$347	\$366	105.75%	
Feb 18	25	11	8	2.0	\$417,338	\$428,000	\$426,500	20	\$395	\$404	102.20%	

17

17

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Active

17

17

Market Trends											
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Feb 18	8	-27.27%	\$417,338	12.56%	\$428,000	31.69%	\$426,500	15.87%	20	-52.15%	102.20%
Feb 17	11	-21.43%	\$370,762	10.19%	\$325,000	-0.79%	\$368,099	4.49%	41	47.03%	99.28%
Feb 16	14	40.00%	\$336,479	6.28%	\$327,600	4.00%	\$352,293	12.73%	28	-29.65%	104.70%

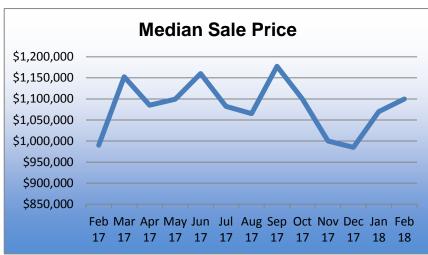
	Sales	Activity	& Price Tr	ends	
Price	2018	2017	2016	2015	2014
Range	units sold	units sold	units sold	units sold	units sold
< 300k	1	5	7	11	12
\$300k-399k	7	12	12	11	13
\$400k-499k	10	4	7	1	
\$500k-599k	5	2	1		
\$600k-699k					
\$700k-799k		1			
\$800k-899k					
\$900k-999k					
\$1m-1.49m					
\$1.5m-1.99m					
\$2m +					
Totals:	23	24	27	23	25

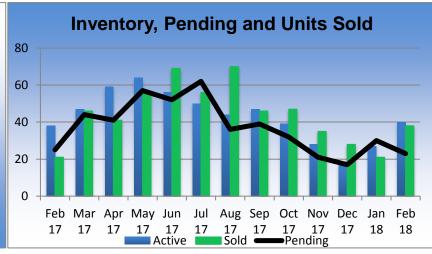
Walnut Creek: Detached Single-Family Homes

February 2018

Market Activity Summary:

- Inventory: 40 units were listed for sale as of the last day of February approximately 2 months of inventory.
- Sales Activity: 38 single-family detached units were sold during February.
- Median Sales Price: \$1,100,000 during February.
- Days-on-Market (DOM) year-to-date is approximately 20 days.
- Average sales price was 102.88% of the average list price during February.





	Monthly Market Activity											
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price	
Feb 17	38	25	21	1.5	\$1,057,500	\$990,000	\$1,073,524	21	\$523	\$533	101.52%	
Mar 17	47	44	46	1.7	\$1,128,063	\$1,152,500	\$1,163,249	17	\$514	\$531	103.12%	
Apr 17	59	41	41	1.7	\$1,097,641	\$1,085,000	\$1,119,856	27	\$507	\$520	102.02%	
May 17	64	57	56	1.5	\$1,093,382	\$1,099,500	\$1,120,902	20	\$509	\$525	102.52%	
Jun 17	56	52	69	1.2	\$1,138,993	\$1,160,000	\$1,191,194	15	\$518	\$545	104.58%	
Jul 17	50	62	56	0.9	\$1,099,003	\$1,082,500	\$1,143,821	17	\$505	\$531	104.08%	
Aug 17	44	36	70	0.9	\$1,153,656	\$1,065,000	\$1,172,049	25	\$513	\$526	101.59%	
Sep 17	47	39	46	1.0	\$1,124,410	\$1,177,500	\$1,173,218	26	\$538	\$561	104.34%	
Oct 17	39	32	47	0.9	\$1,056,928	\$1,100,000	\$1,085,026	21	\$541	\$558	102.66%	
Nov 17	28	21	35	0.9	\$1,041,163	\$1,000,000	\$1,072,103	16	\$537	\$553	102.97%	
Dec 17	17	17	28	0.6	\$1,089,096	\$985,000	\$1,098,393	24	\$556	\$563	100.85%	
Jan 18	27	30	21	1.1	\$1,129,554	\$1,070,000	\$1,141,548	28	\$540	\$548	101.06%	
Feb 18	40	23	38	1.8	\$1,121,470	\$1,100,000	\$1,153,759	20	\$560	\$577	102.88%	

Market Trends											
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Feb 18	38	80.95%	\$1,121,470	6.05%	\$1,100,000	11.11%	\$1,153,759	7.47%	20	-4.53%	102.88%
Feb 17	21	23.53%	\$1,057,500	-0.48%	\$990,000	-1.28%	\$1,073,524	-1.75%	21	-45.14%	101.52%
Feb 16	17	-5.56%	\$1,062,574	3.03%	\$1,002,849	9.78%	\$1,092,604	4.33%	38	28.38%	102.83%

	Sales	S Activity	& Price Tr	ends	
Price	2018	2017	2016	2015	2014
Range	units sold				
< 300k					
\$300k-399k					
\$400k-499k		1		1	
\$500k-599k				2	5
\$600k-699k	1	1	1	4	8
\$700k-799k	4	5	3	3	10
\$800k-899k	10	7	10	11	13
\$900k-999k	12	6	9	7	9
\$1m-1.49m	24	18	13	11	5
\$1.5m-1.99m	8		6		
\$2m +	1	1		1	2
Totals:	60	39	42	40	52

Presented by:

Includes the areas of Walnut Creek, Rossmoor