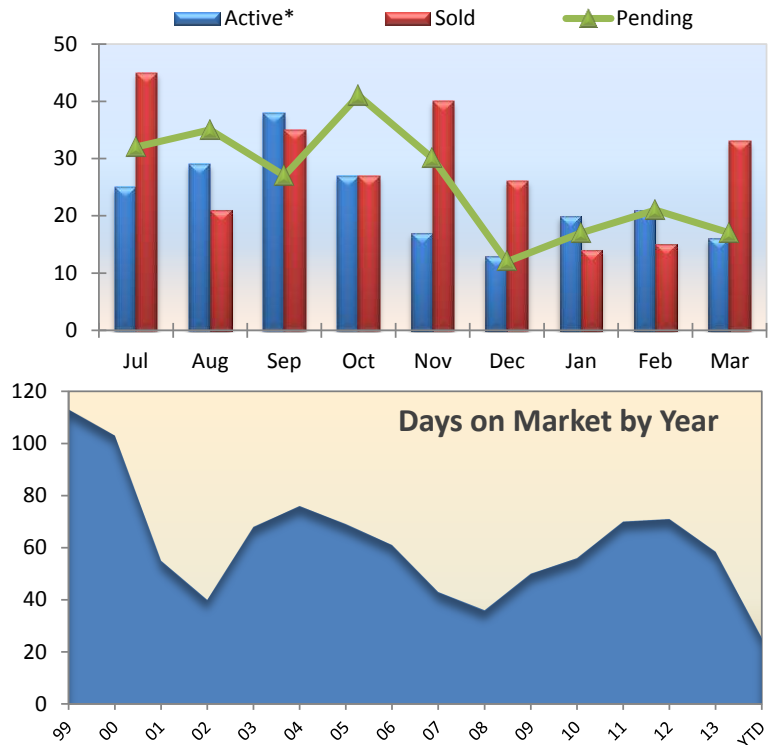
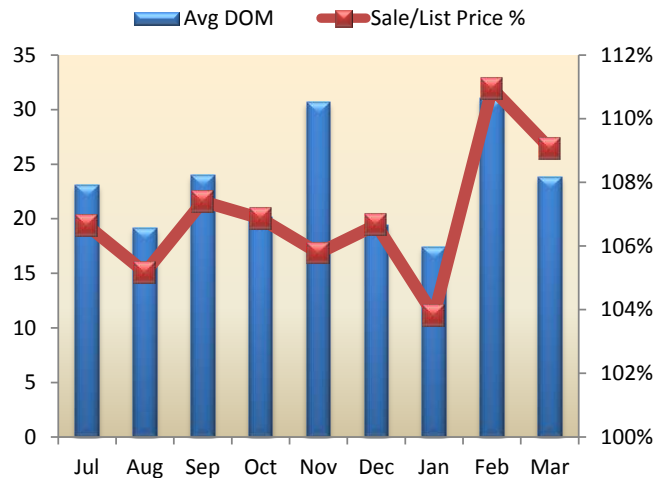


# Market Analysis: Alameda

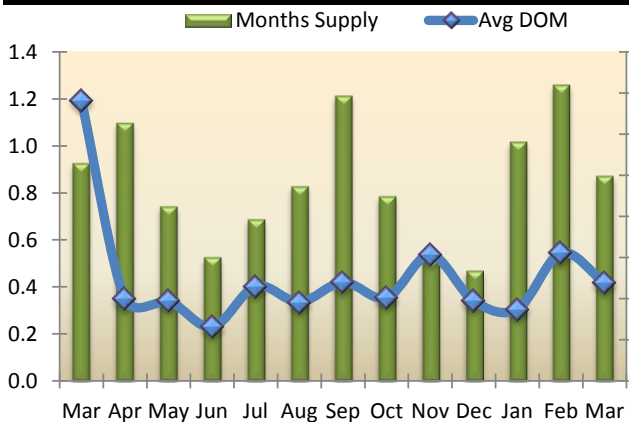
March-14

Days on Market (DOM) for the Alameda area year-to-date is around 25. The median detached home price in Alameda for March was \$775,000. As of the last day of March there were 16 active homes in Alameda. At current selling rates this means there is approximately 1 month of inventory in Alameda remaining.



## Summary Analysis (Single Family Residential)

	Active*	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Mar 13	21	31	16	0.9	\$552,259	\$583,959	\$574,848	68	\$361	\$379	104.09%
Apr 13	30	31	29	1.1	\$675,647	\$735,000	\$719,879	20	\$397	\$425	106.55%
May 13	25	39	37	0.7	\$684,530	\$740,000	\$737,800	19	\$420	\$455	107.78%
Jun 13	19	38	31	0.5	\$624,402	\$688,000	\$673,333	13	\$424	\$462	107.84%
Jul 13	25	32	45	0.7	\$683,487	\$725,000	\$728,918	23	\$395	\$422	106.65%
Aug 13	29	35	21	0.8	\$697,590	\$715,000	\$733,662	19	\$416	\$438	105.17%
Sep 13	38	27	35	1.2	\$726,851	\$740,000	\$780,643	24	\$430	\$463	107.40%
Oct 13	27	41	27	0.8	\$718,344	\$757,000	\$767,667	20	\$393	\$419	106.87%
Nov 13	17	30	40	0.5	\$692,495	\$696,500	\$732,503	31	\$411	\$431	105.78%
Dec 13	13	12	26	0.5	\$717,187	\$740,000	\$765,009	19	\$424	\$449	106.67%
Jan 14	20	17	14	1.0	\$908,786	\$795,000	\$943,571	17	\$406	\$424	103.83%
Feb 14	21	21	15	1.3	\$688,393	\$730,000	\$763,815	31	\$428	\$479	110.96%
Mar 14	16	17	33	0.9	\$716,027	\$775,000	\$780,985	24	\$422	\$460	109.07%
Month to Month	Sold	%Change	Avg list	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Mar 14	33	106.25%	\$716,027	29.65%	\$775,000	32.71%	\$780,985	35.86%	24	-65.03%	109.07%
Mar 13	16	-11.11%	\$552,259	-0.71%	\$583,959	4.75%	\$574,848	6.11%	68	15.14%	104.09%
Mar 12	18	-25.00%	\$556,211	-5.76%	\$557,500	-6.22%	\$541,722	-5.10%	59	49.77%	97.40%



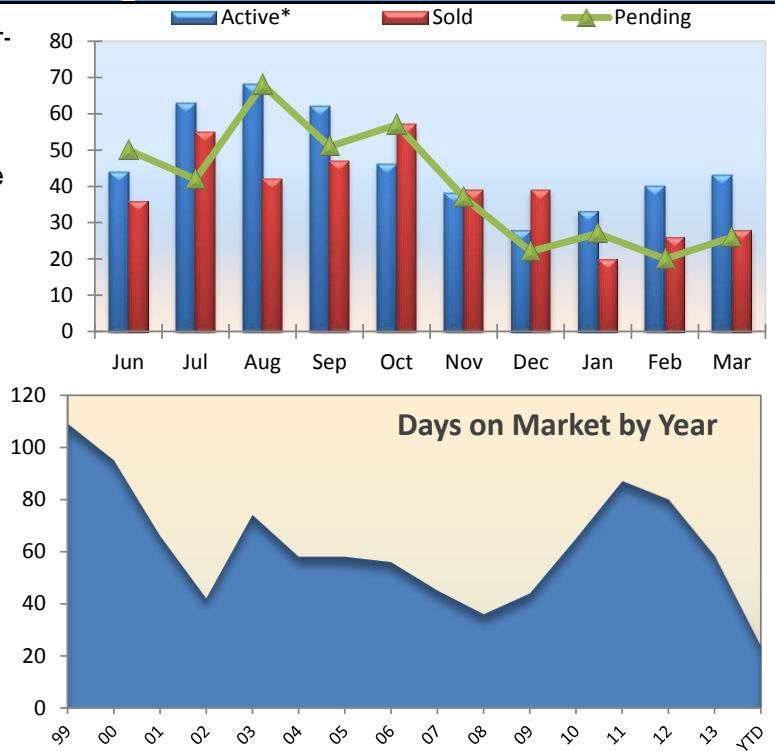
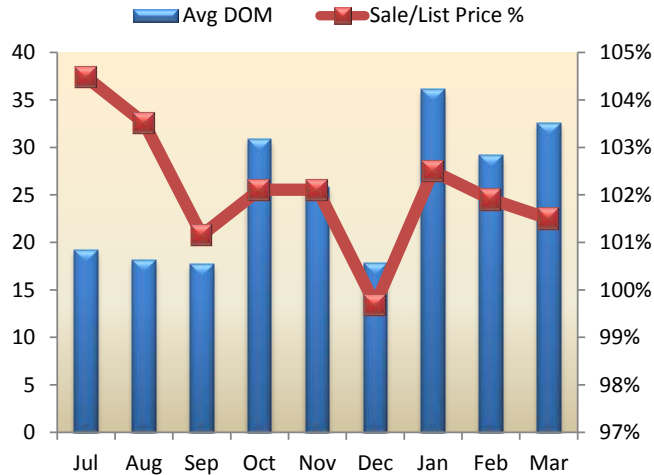
YTD Sold Summary					
	2014	2013	2012	2011	2010
Range	# listings	# listings	# listings	# listings	# listings
< 300k	1	1	4	4	2
\$300k-399k	1	4	7	3	5
\$400k-499k	3	5	6	10	3
\$500k-599k	8	12	14	12	12
\$600k-699k	11	12	8	8	13
\$700k-799k	12	12	7	7	13
\$800k-899k	12	2	1	5	3
\$900k-999k	9	1			1
\$1m-1.5m	6	2		3	
\$1.5m-2.0m					2
\$2m +	1				
<b>Totals:</b>	<b>64</b>	<b>51</b>	<b>47</b>	<b>52</b>	<b>54</b>

\*as of the last day of the month at 11:59 pm PST \*\*reflects change from 2005

# Market Analysis: Castro Valley

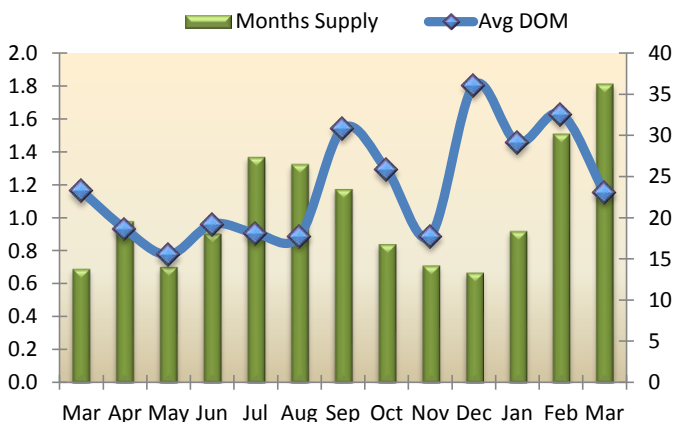
March-14

Days on Market (DOM) for the Castro Valley area year-to-date is around 24. The median detached home price in Castro Valley for March was \$626,000. As of the last day of March there were 43 active homes in Castro Valley. At current selling rates this means there is approximately 2 months of inventory in Castro Valley remaining.



## Summary Analysis (Single Family Residential)

	Active*	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft List	Avg \$ Sqft Sold	Sale Price/List Price
Mar 13	26	52	48	0.7	\$547,465	\$542,500	\$567,208	23	\$299	\$312	103.61%
Apr 13	41	47	41	1.0	\$605,798	\$590,000	\$624,504	19	\$309	\$325	103.09%
May 13	31	45	44	0.7	\$539,293	\$532,500	\$574,228	15	\$303	\$327	106.48%
Jun 13	44	50	36	0.9	\$548,726	\$555,000	\$579,733	19	\$340	\$362	105.65%
Jul 13	63	42	55	1.4	\$618,985	\$616,500	\$646,718	18	\$334	\$352	104.48%
Aug 13	68	68	42	1.3	\$578,136	\$565,000	\$598,464	18	\$335	\$350	103.52%
Sep 13	62	51	47	1.2	\$606,373	\$590,000	\$613,381	31	\$337	\$343	101.16%
Oct 13	46	57	57	0.8	\$589,234	\$608,000	\$601,662	26	\$345	\$356	102.11%
Nov 13	38	37	39	0.7	\$570,165	\$555,000	\$582,192	18	\$336	\$343	102.11%
Dec 13	28	22	39	0.7	\$566,634	\$525,500	\$564,855	36	\$357	\$357	99.69%
Jan 14	33	27	20	0.9	\$517,526	\$510,000	\$530,468	29	\$358	\$367	102.50%
Feb 14	40	20	26	1.5	\$581,742	\$529,000	\$592,846	33	\$343	\$355	101.91%
Mar 14	43	26	28	1.8	\$662,993	\$626,000	\$672,911	23	\$372	\$376	101.50%
Month to Month	Sold	%Change	Avg list	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Mar 14	28	-41.67%	\$662,993	21.10%	\$626,000	15.39%	\$672,911	18.64%	23	-0.92%	101.50%
Mar 13	48	11.63%	\$547,465	28.76%	\$542,500	43.14%	\$567,208	35.03%	23	-32.86%	103.61%
Mar 12	43	43.33%	\$425,196	-8.39%	\$379,000	-13.37%	\$420,067	-7.97%	35	-17.03%	98.79%



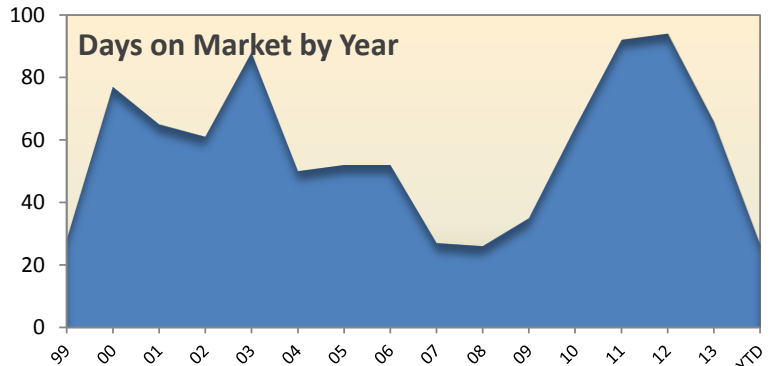
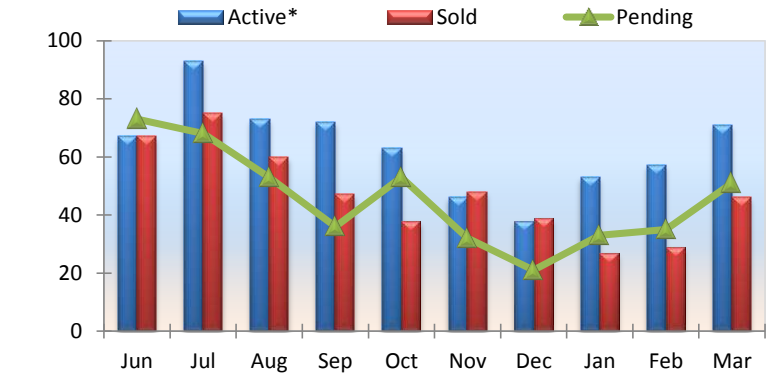
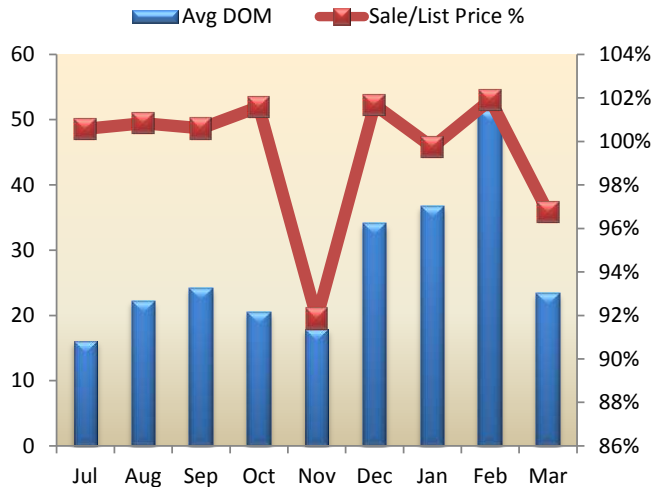
YTD Sold Summary					
	2014	2013	2012	2011	2010
Range	# listings	# listings	# listings	# listings	# listings
< 300k		5	22	20	8
\$300k-399k	2	16	34	23	22
\$400k-499k	20	27	27	17	27
\$500k-599k	24	25	11	13	12
\$600k-699k	12	17	9	8	12
\$700k-799k	4	11		6	6
\$800k-899k	11	4	2	3	3
\$900k-999k	1	1			
\$1m-1.5m	2	1	1	1	1
\$1.5m-2.0m	1				
\$2m +					
<b>Totals:</b>	<b>77</b>	<b>107</b>	<b>106</b>	<b>91</b>	<b>91</b>

\*as of the last day of the month at 11:59 pm PST \*\*reflects change from 2005

# Market Analysis: Danville

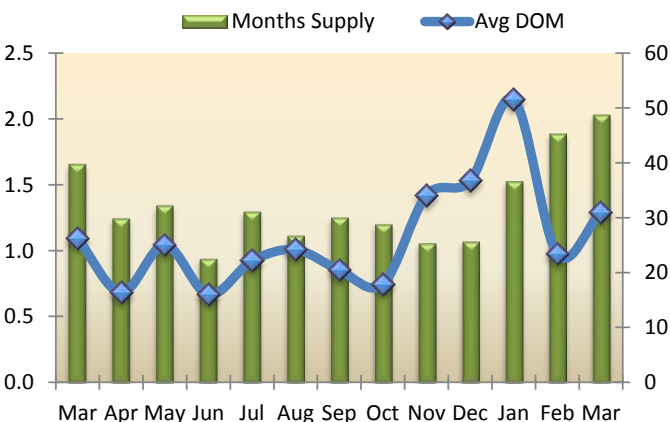
March-14

Days on Market (DOM) for the Danville area year-to-date is around 27. The median detached home price in Danville for March was \$1,044,500. As of the last day of March there were 71 active homes in Danville. At current selling rates this means there is approximately 2 months of inventory in Danville remaining.



## Summary Analysis (Single Family Residential)

	Active*	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft List	Avg \$ Sqft Sold	Sale Price/List Price
Mar 13	70	66	40	1.7	\$1,006,749	\$925,750	\$1,016,988	26	\$382	\$388	101.02%
Apr 13	70	78	54	1.2	\$910,198	\$909,000	\$935,952	16	\$381	\$392	102.83%
May 13	83	68	71	1.3	\$998,425	\$950,000	\$996,147	25	\$386	\$394	99.77%
Jun 13	67	73	67	0.9	\$1,078,725	\$1,005,000	\$1,102,277	16	\$387	\$398	102.18%
Jul 13	93	68	75	1.3	\$1,081,004	\$985,000	\$1,087,197	22	\$392	\$395	100.57%
Aug 13	73	53	60	1.1	\$1,028,667	\$958,750	\$1,037,302	24	\$381	\$386	100.84%
Sep 13	72	36	47	1.3	\$1,043,856	\$975,000	\$1,050,212	20	\$404	\$408	100.61%
Oct 13	63	53	38	1.2	\$989,923	\$960,000	\$1,005,610	18	\$399	\$406	101.58%
Nov 13	46	32	48	1.1	\$1,259,857	\$1,062,500	\$1,157,387	34	\$430	\$427	91.87%
Dec 13	38	21	39	1.1	\$1,122,834	\$1,045,000	\$1,141,717	37	\$405	\$410	101.68%
Jan 14	53	33	27	1.5	\$1,007,728	\$880,000	\$1,005,074	52	\$395	\$396	99.74%
Feb 14	57	35	29	1.9	\$1,047,269	\$979,000	\$1,067,261	23	\$412	\$421	101.91%
Mar 14	71	51	46	2.0	\$1,147,289	\$1,044,500	\$1,109,898	31	\$419	\$424	96.74%
Month to Month	Sold	%Change	Avg list	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Mar 14	46	15.00%	\$1,147,289	13.96%	\$1,044,500	12.83%	\$1,109,898	9.14%	31	18.24%	96.74%
Mar 13	40	-16.67%	\$1,006,749	20.24%	\$925,750	24.01%	\$1,016,988	23.86%	26	-49.47%	101.02%
Mar 12	48	0.00%	\$837,313	-8.36%	\$746,500	-12.18%	\$821,071	-7.60%	52	-6.64%	98.06%



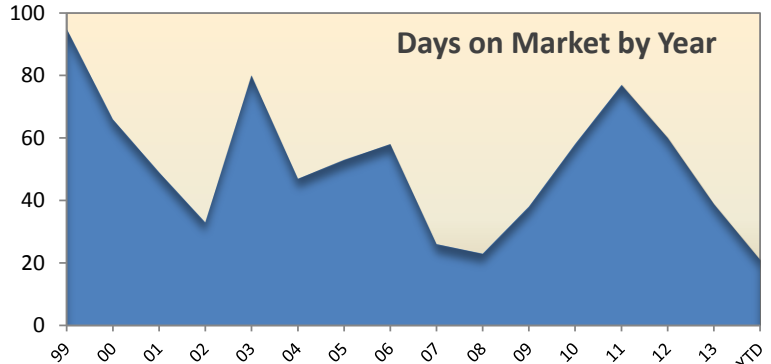
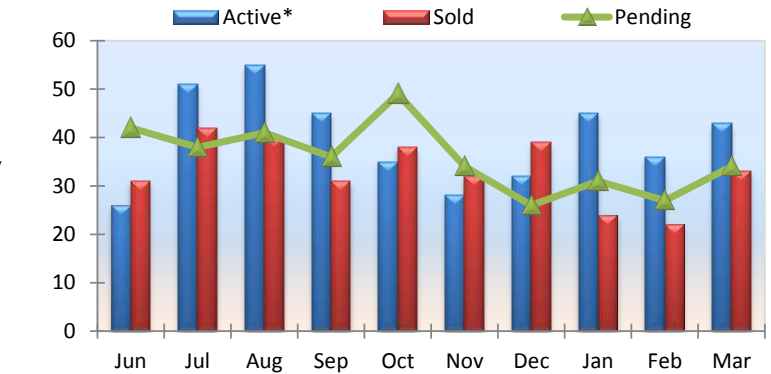
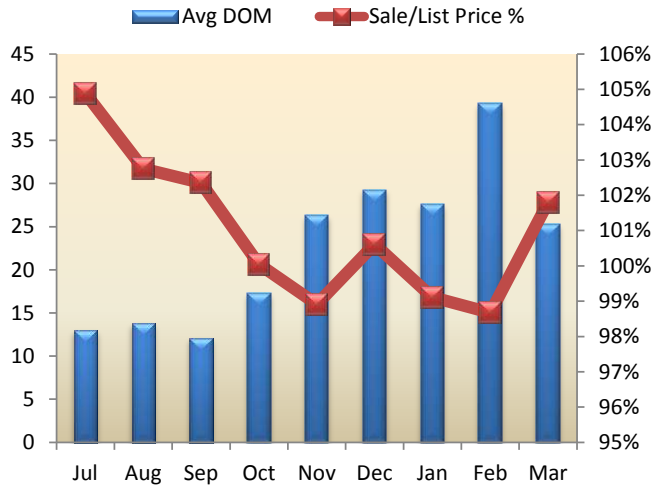
YTD Sold Summary					
	2014	2013	2012	2011	2010
Range	# listings	# listings	# listings	# listings	# listings
< 300k	1		3	1	3
\$300k-399k					
\$400k-499k		1	2	4	2
\$500k-599k		7	5	6	5
\$600k-699k	2	7	24	16	9
\$700k-799k	4	20	26	20	18
\$800k-899k	28	21	11	20	24
\$900k-999k	14	18	10	9	10
\$1m-1.5m	43	15	15	21	18
\$1.5m-2.0m	8	9	1	4	3
\$2m +	2	1			
<b>Totals:</b>	<b>102</b>	<b>99</b>	<b>97</b>	<b>101</b>	<b>92</b>

\*as of the last day of the month at 11:59 pm PST \*\*reflects change from 2005

# Market Analysis: Dublin

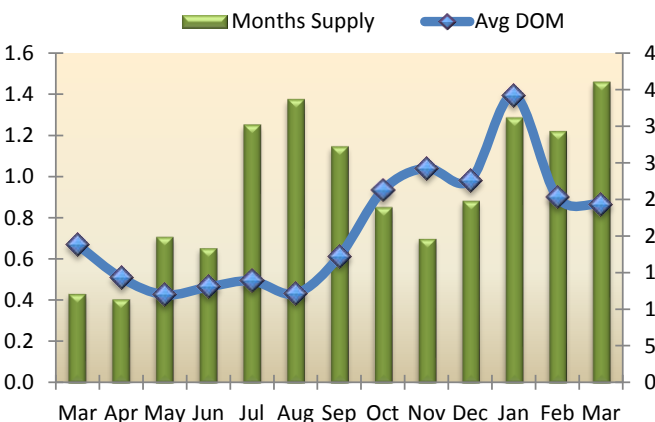
March-14

Days on Market (DOM) for the Dublin area year-to-date is around 21. The median detached home price in Dublin for March was \$789,000. As of the last day of March there were 43 active homes in Dublin. At current selling rates this means there is approximately 1 month of inventory in Dublin remaining.



## Summary Analysis (Single Family Residential)

	Active*	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft List	Avg \$ Sqft Sold	Sale Price/List Price
Mar 13	12	34	33	0.4	\$681,209	\$650,000	\$692,427	19	\$296	\$303	101.65%
Apr 13	13	44	29	0.4	\$661,164	\$665,280	\$708,948	14	\$326	\$351	107.23%
May 13	25	39	50	0.7	\$781,139	\$794,000	\$816,846	12	\$322	\$340	104.57%
Jun 13	26	42	31	0.7	\$696,227	\$740,000	\$714,951	13	\$347	\$371	102.69%
Jul 13	51	38	42	1.3	\$723,816	\$708,750	\$759,170	14	\$338	\$356	104.88%
Aug 13	55	41	40	1.4	\$795,912	\$774,000	\$817,816	12	\$345	\$355	102.75%
Sep 13	45	36	31	1.1	\$766,395	\$716,250	\$784,405	17	\$354	\$363	102.35%
Oct 13	35	49	38	0.9	\$798,024	\$732,500	\$798,368	26	\$343	\$343	100.04%
Nov 13	28	34	32	0.7	\$851,542	\$800,500	\$842,311	29	\$344	\$341	98.92%
Dec 13	32	26	39	0.9	\$848,074	\$800,000	\$853,296	28	\$359	\$360	100.62%
Jan 14	45	31	24	1.3	\$787,931	\$685,000	\$780,958	39	\$370	\$369	99.12%
Feb 14	36	27	22	1.2	\$769,034	\$785,000	\$758,831	25	\$379	\$388	98.67%
Mar 14	43	34	33	1.5	\$824,747	\$789,000	\$839,596	24	\$363	\$372	101.80%
Month to Month	Sold	%Change	Avg list	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Mar 14	33	0.00%	\$824,747	21.07%	\$789,000	21.38%	\$839,596	21.25%	24	29.52%	101.80%
Mar 13	33	6.45%	\$681,209	5.90%	\$650,000	13.04%	\$692,427	9.96%	19	-51.87%	101.65%
Mar 12	31	-8.82%	\$643,245	2.21%	\$575,000	-11.94%	\$629,695	1.73%	39	-20.91%	97.89%



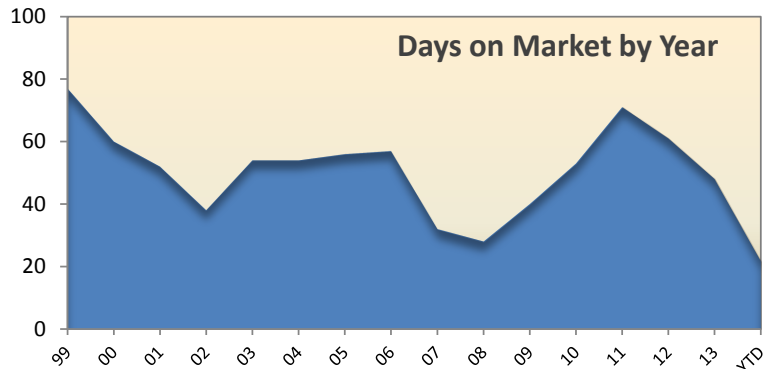
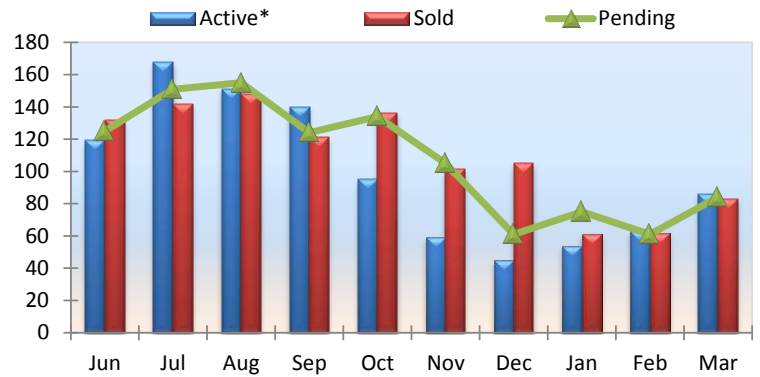
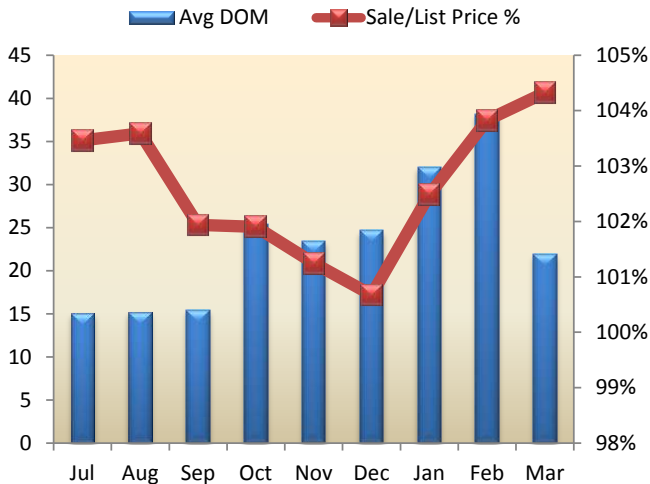
YTD Sold Summary					
	2014	2013	2012	2011	2010
Range	# listings	# listings	# listings	# listings	# listings
< 300k	1	2	1		
\$300k-399k		7	5	12	3
\$400k-499k		8	17	8	24
\$500k-599k	9	13	15	12	13
\$600k-699k	24	11	11	12	18
\$700k-799k	13	11	8	16	4
\$800k-899k	12	5	4	13	7
\$900k-999k	9	6	2	2	6
\$1m-1.5m	11	6	3	4	1
\$1.5m-2.0m	2				
\$2m +					
<b>Totals:</b>	<b>81</b>	<b>69</b>	<b>66</b>	<b>79</b>	<b>76</b>

\*as of the last day of the month at 11:59 pm PST \*\*reflects change from 2005

# Market Analysis: Fremont

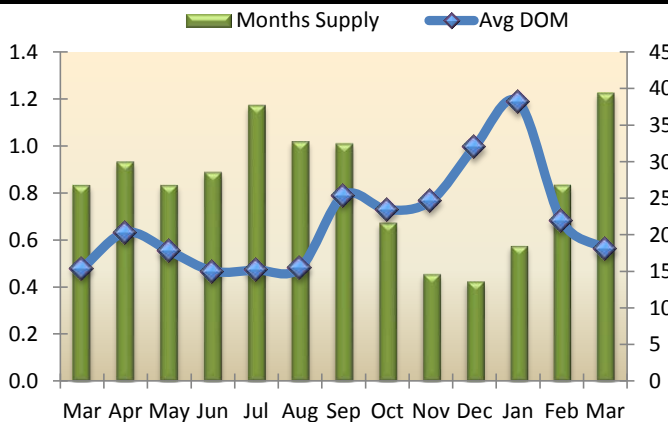
March-14

Days on Market (DOM) for the Fremont area year-to-date is around 22. The median detached home price in Fremont for March was \$765,000. As of the last day of March there were 86 active homes in Fremont. At current selling rates this means there is approximately 1 month of inventory in Fremont remaining.



## Summary Analysis (Single Family Residential)

	Active*	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft List	Avg \$ Sqft Sold	Sale Price/List Price
Mar 13	74	114	93	0.8	\$759,887	\$690,000	\$792,950	15	\$422	\$444	104.35%
Apr 13	100	135	103	0.9	\$852,180	\$750,000	\$885,889	20	\$444	\$470	103.96%
May 13	106	162	134	0.8	\$827,326	\$728,444	\$865,673	18	\$424	\$448	104.64%
Jun 13	119	125	132	0.9	\$780,976	\$732,000	\$814,074	15	\$425	\$448	104.24%
Jul 13	168	151	142	1.2	\$866,547	\$768,000	\$896,561	15	\$448	\$470	103.46%
Aug 13	151	155	148	1.0	\$762,684	\$710,000	\$790,068	15	\$446	\$466	103.59%
Sep 13	140	124	121	1.0	\$806,527	\$710,000	\$822,163	25	\$438	\$450	101.94%
Oct 13	95	134	136	0.7	\$760,426	\$706,944	\$774,879	23	\$437	\$446	101.90%
Nov 13	59	105	101	0.5	\$773,134	\$680,000	\$782,788	25	\$436	\$444	101.25%
Dec 13	45	61	105	0.4	\$784,299	\$700,000	\$789,595	32	\$429	\$434	100.68%
Jan 14	54	75	61	0.6	\$756,676	\$725,000	\$775,472	38	\$458	\$471	102.48%
Feb 14	63	61	62	0.8	\$857,889	\$784,500	\$890,747	22	\$473	\$492	103.83%
Mar 14	86	84	83	1.2	\$870,935	\$765,000	\$908,600	18	\$472	\$494	104.32%
Month to Month	Sold	%Change	Avg list	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Mar 14	83	-10.75%	\$870,935	14.61%	\$765,000	10.87%	\$908,600	14.58%	18	17.12%	104.32%
Mar 13	93	-34.51%	\$759,887	11.45%	\$690,000	18.40%	\$792,950	18.31%	15	-58.49%	104.35%
Mar 12	142	21.37%	\$681,809	3.63%	\$582,750	2.24%	\$670,224	3.29%	37	-16.56%	98.30%



YTD Sold Summary					
	2014	2013	2012	2011	2010
Range	# listings	# listings	# listings	# listings	# listings
< 300k		1	19	7	4
\$300k-399k	2	11	60	41	32
\$400k-499k	5	39	57	68	48
\$500k-599k	33	44	45	56	52
\$600k-699k	36	52	33	27	43
\$700k-799k	48	27	30	30	43
\$800k-899k	31	20	16	16	9
\$900k-999k	20	14	10	10	18
\$1m-1.5m	19	25	22	21	18
\$1.5m-2.0m	10	4	7	6	1
\$2m+	7	3	2	2	3
<b>Totals:</b>	<b>211</b>	<b>240</b>	<b>301</b>	<b>284</b>	<b>271</b>

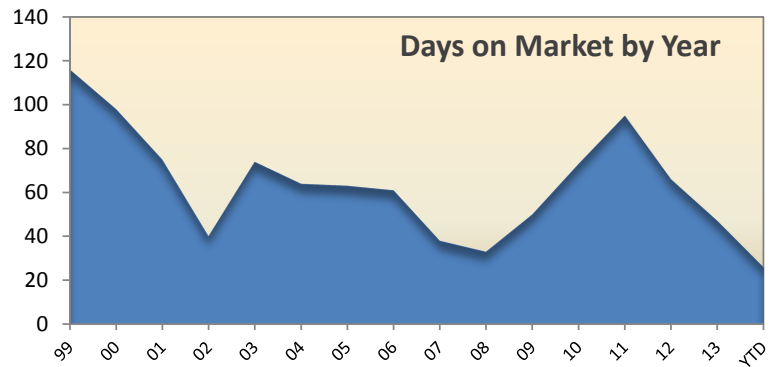
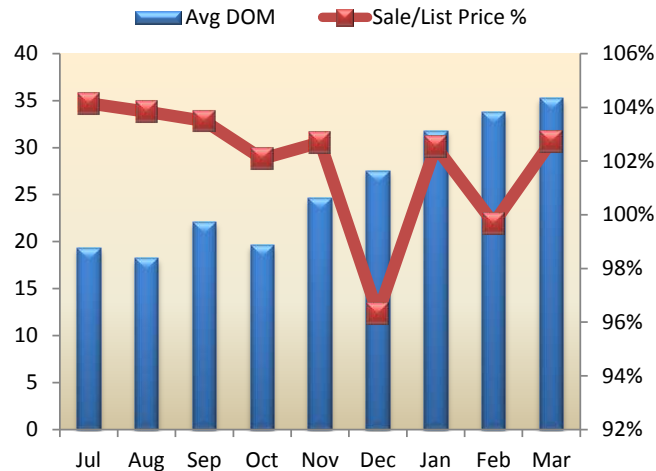
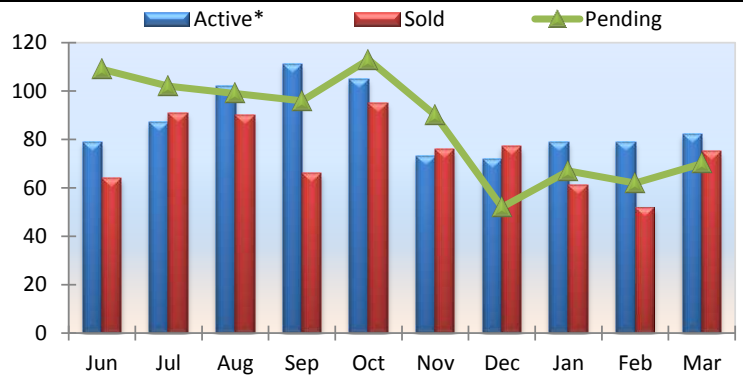
\*as of the last day of the month at 11:59 pm PST \*\*reflects change from 2005



# Market Analysis: Hayward

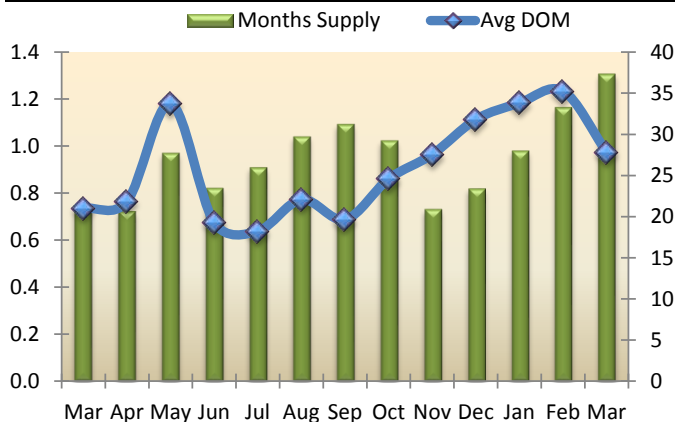
March-14

Days on Market (DOM) for the Hayward area year-to-date is around 26. The median detached home price in Hayward for March was \$431,000. As of the last day of March there were 82 active homes in Hayward. At current selling rates this means there is approximately 1 month of inventory in Hayward remaining.



## Summary Analysis (Single Family Residential)

	Active*	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft List	Avg \$ Sqft Sold	Sale Price/List Price
Mar 13	62	104	76	0.7	\$346,963	\$347,650	\$368,471	21	\$245	\$262	106.20%
Apr 13	65	89	84	0.7	\$384,798	\$375,500	\$400,729	22	\$250	\$262	104.14%
May 13	87	82	70	1.0	\$421,701	\$400,000	\$436,929	34	\$269	\$280	103.61%
Jun 13	79	109	64	0.8	\$401,820	\$394,000	\$427,777	19	\$269	\$288	106.46%
Jul 13	87	102	91	0.9	\$427,371	\$415,000	\$445,110	18	\$279	\$292	104.15%
Aug 13	102	99	90	1.0	\$467,915	\$432,500	\$485,897	22	\$284	\$298	103.84%
Sep 13	111	96	66	1.1	\$420,574	\$405,000	\$435,250	20	\$288	\$299	103.49%
Oct 13	105	113	95	1.0	\$424,068	\$405,000	\$432,914	25	\$293	\$302	102.09%
Nov 13	73	90	76	0.7	\$443,129	\$418,500	\$455,067	28	\$300	\$308	102.69%
Dec 13	72	52	77	0.8	\$452,141	\$415,000	\$435,485	32	\$297	\$303	96.32%
Jan 14	79	67	61	1.0	\$461,406	\$440,000	\$473,126	34	\$289	\$296	102.54%
Feb 14	79	62	52	1.2	\$440,241	\$410,000	\$438,833	35	\$301	\$303	99.68%
Mar 14	82	70	75	1.3	\$451,571	\$431,000	\$463,940	28	\$322	\$337	102.74%
Month to Month	Sold	%Change	Avg list	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Mar 14	75	-1.32%	\$451,571	30.15%	\$431,000	23.98%	\$463,940	25.91%	28	32.63%	102.74%
Mar 13	76	-33.33%	\$346,963	22.96%	\$347,650	33.71%	\$368,471	31.89%	21	-41.28%	106.20%
Mar 12	114	8.57%	\$282,178	-13.57%	\$260,000	-4.06%	\$279,375	-14.02%	36	-20.29%	99.01%



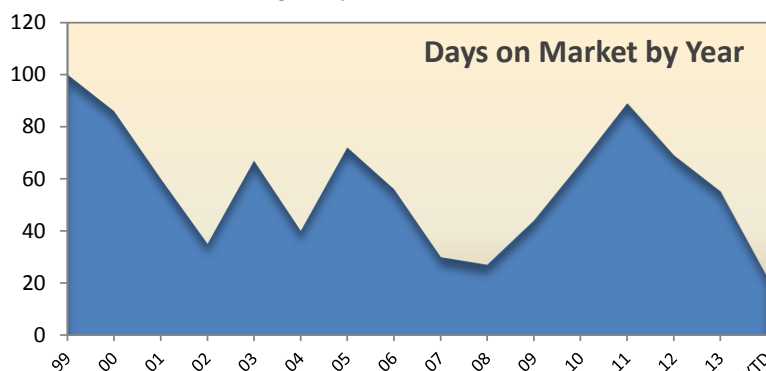
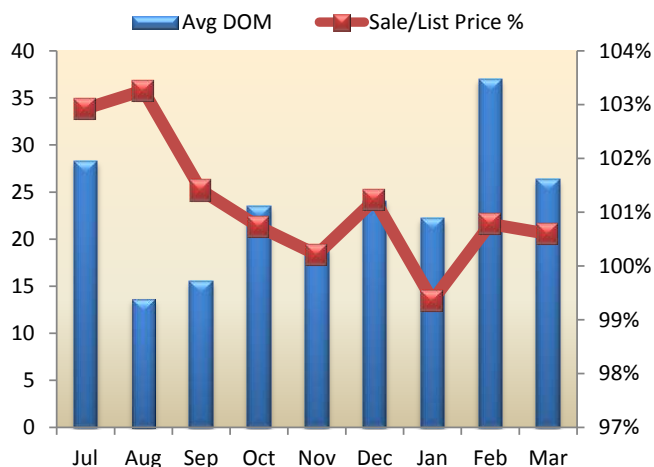
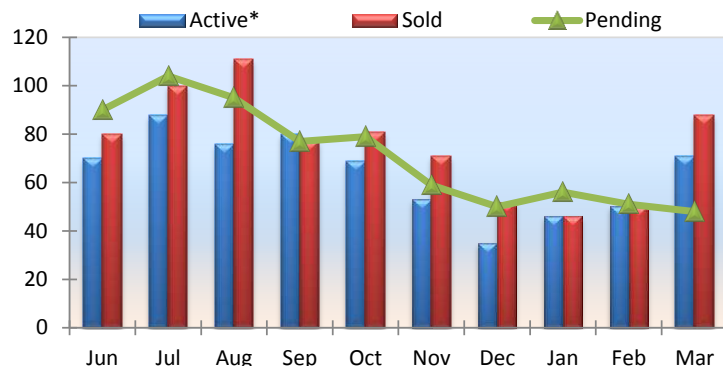
YTD Sold Summary					
	2014	2013	2012	2011	2010
Range	# listings	# listings	# listings	# listings	# listings
< 300k	14	60	207	183	151
\$300k-399k	53	102	56	56	85
\$400k-499k	74	26	15	23	36
\$500k-599k	20	15	16	16	17
\$600k-699k	16	14	5	8	9
\$700k-799k	7	2	2	5	7
\$800k-899k	3	3	1	2	5
\$900k-999k	3	1		2	1
\$1m-1.5m	2	1			
\$1.5m-2.0m					
\$2m +					
<b>Totals:</b>	<b>192</b>	<b>224</b>	<b>302</b>	<b>295</b>	<b>311</b>

\*as of the last day of the month at 11:59 pm PST \*\*reflects change from 2005

# Market Analysis: Livermore

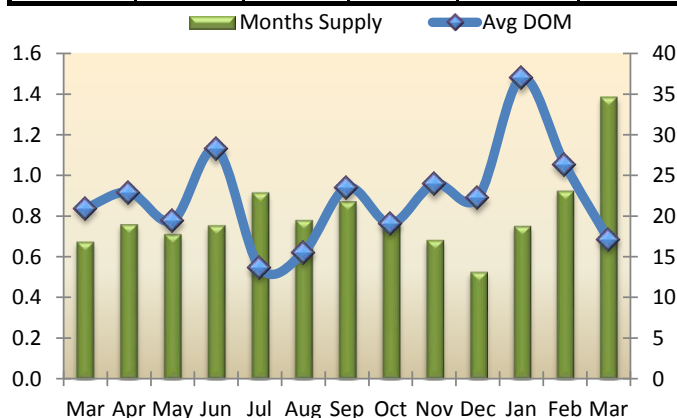
March-14

Days on Market (DOM) for the Livermore area year-to-date is around 22. The median detached home price in Livermore for March was \$639,000. As of the last day of March there were 71 active homes in Livermore. At current selling rates this means there is approximately 1 month of inventory in Livermore remaining.



## Summary Analysis (Single Family Residential)

	Active*	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft List	Avg \$ Sqft Sold	Sale Price/List Price
Mar 13	48	90	85	0.7	\$637,281	\$550,000	\$638,233	21	\$312	\$316	100.15%
Apr 13	61	91	66	0.8	\$620,298	\$578,000	\$637,831	23	\$300	\$311	102.83%
May 13	63	99	98	0.7	\$574,752	\$550,000	\$594,225	19	\$319	\$333	103.39%
Jun 13	70	90	80	0.8	\$553,958	\$545,000	\$571,540	28	\$318	\$331	103.17%
Jul 13	88	104	100	0.9	\$643,830	\$563,013	\$662,680	14	\$320	\$330	102.93%
Aug 13	76	95	111	0.8	\$594,194	\$575,000	\$613,592	16	\$322	\$334	103.26%
Sep 13	80	77	77	0.9	\$650,294	\$580,000	\$659,469	24	\$328	\$335	101.41%
Oct 13	69	79	81	0.8	\$594,022	\$540,000	\$598,368	19	\$341	\$345	100.73%
Nov 13	53	59	71	0.7	\$699,522	\$630,000	\$700,998	24	\$329	\$331	100.21%
Dec 13	35	50	52	0.5	\$633,868	\$571,000	\$641,683	22	\$355	\$360	101.23%
Jan 14	46	56	46	0.8	\$630,741	\$557,000	\$626,709	37	\$337	\$337	99.36%
Feb 14	50	51	50	0.9	\$703,678	\$607,500	\$709,171	26	\$352	\$357	100.78%
Mar 14	71	48	88	1.4	\$707,973	\$639,000	\$712,212	17	\$373	\$378	100.60%
Month to Month	Sold	%Change	Avg list	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Mar 14	88	3.53%	\$707,973	11.09%	\$639,000	16.18%	\$712,212	11.59%	17	-18.38%	100.60%
Mar 13	85	10.39%	\$637,281	44.80%	\$550,000	46.67%	\$638,233	47.61%	21	-53.21%	100.15%
Mar 12	77	-1.28%	\$440,110	-22.14%	\$375,000	-16.11%	\$432,387	-16.40%	45	-13.11%	98.25%



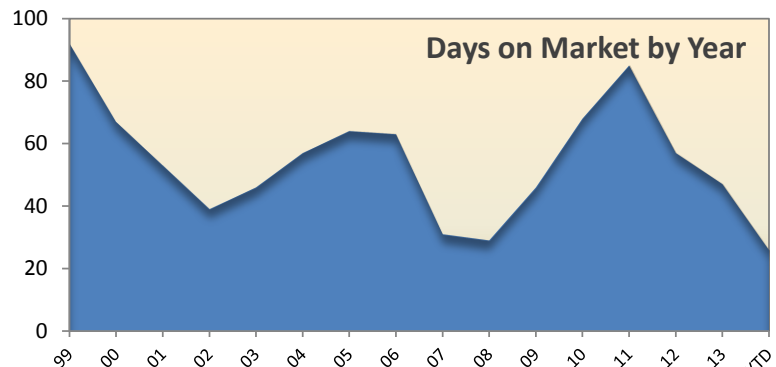
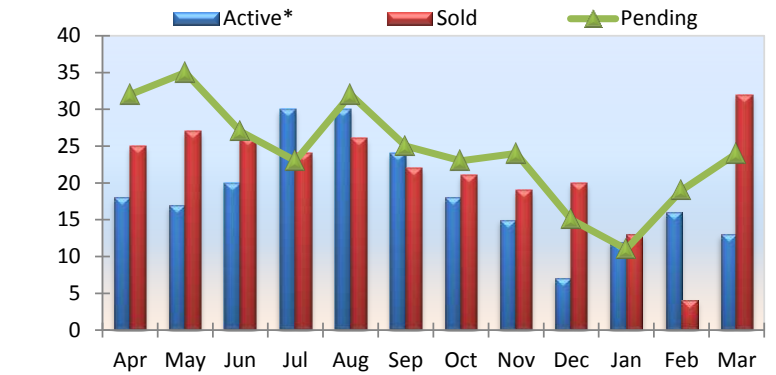
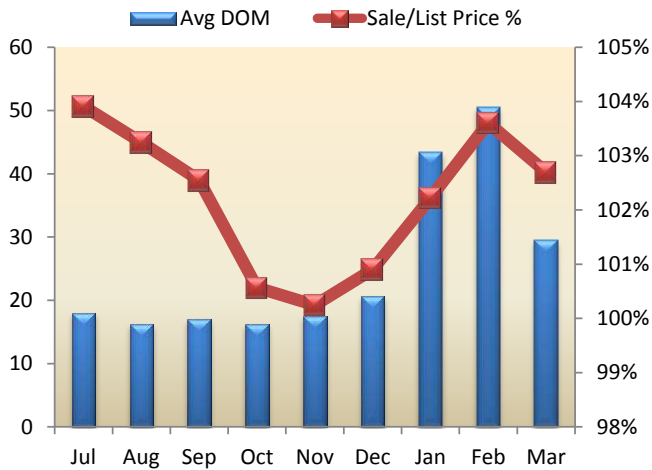
YTD Sold Summary					
	2014	2013	2012	2011	2010
Range	# listings	# listings	# listings	# listings	# listings
< 300k		9	39	20	22
\$300k-399k	3	31	78	54	38
\$400k-499k	34	57	48	31	47
\$500k-599k	47	42	14	16	15
\$600k-699k	52	20	20	16	12
\$700k-799k	10	18	10	8	9
\$800k-899k	15	9	5	13	12
\$900k-999k	5	7	3	2	5
\$1m-1.5m	18	11	1	6	7
\$1.5m-2.0m	2	1			
\$2m +	1	2	2		1
<b>Totals:</b>	<b>187</b>	<b>207</b>	<b>220</b>	<b>166</b>	<b>168</b>

\*as of the last day of the month at 11:59 pm PST \*\*reflects change from 2005

# Market Analysis: Newark

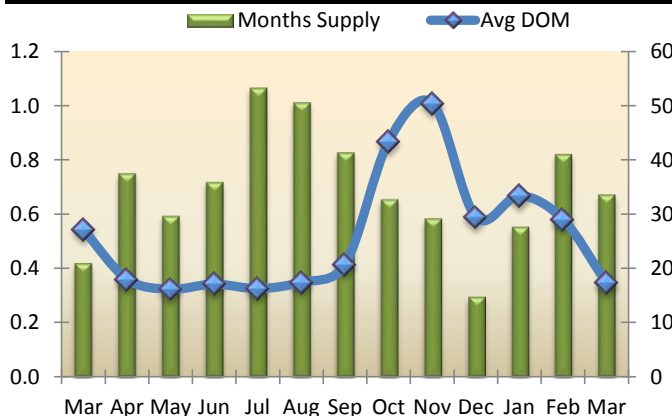
March-14

Days on Market (DOM) for the Newark area year-to-date is around 26. The median detached home price in Newark for March was \$560,750. As of the last day of March there were 13 active homes in Newark. At current selling rates this means there is approximately 1 month of inventory in Newark remaining.



## Summary Analysis (Single Family Residential)

	Active*	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft List	Avg \$ Sqft Sold	Sale Price/List Price
Mar 13	10	29	27	0.4	\$438,182	\$459,500	\$465,677	27	\$305	\$327	106.27%
Apr 13	18	32	25	0.8	\$458,276	\$465,000	\$486,822	18	\$342	\$364	106.23%
May 13	17	35	27	0.6	\$464,651	\$510,000	\$493,740	16	\$309	\$332	106.26%
Jun 13	20	27	26	0.7	\$545,705	\$580,500	\$571,992	17	\$327	\$344	104.82%
Jul 13	30	23	24	1.1	\$536,047	\$528,750	\$557,013	16	\$346	\$361	103.91%
Aug 13	30	32	26	1.0	\$503,448	\$517,328	\$519,787	17	\$350	\$362	103.25%
Sep 13	24	25	22	0.8	\$535,430	\$548,500	\$549,091	21	\$355	\$365	102.55%
Oct 13	18	23	21	0.7	\$587,307	\$555,000	\$590,619	43	\$341	\$344	100.56%
Nov 13	15	24	19	0.6	\$523,255	\$535,000	\$524,526	50	\$351	\$352	100.24%
Dec 13	7	15	20	0.3	\$551,187	\$547,000	\$556,150	29	\$362	\$367	100.90%
Jan 14	12	11	13	0.6	\$569,038	\$580,000	\$581,692	33	\$370	\$378	102.22%
Feb 14	16	19	4	0.8	\$530,407	\$585,000	\$549,538	29	\$402	\$416	103.61%
Mar 14	13	24	32	0.7	\$549,446	\$560,750	\$564,248	17	\$372	\$381	102.69%
Month to Month	Sold	%Change	Avg list	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Mar 14	18	-76.32%	\$549,446	25.39%	\$560,750	22.03%	\$564,248	21.17%	17	-36.26%	102.69%
Mar 13	76	181.48%	\$438,182	4.51%	\$459,500	19.35%	\$465,677	11.03%	27	-27.31%	106.27%
Mar 12	27	-6.90%	\$419,277	8.57%	\$385,000	-2.53%	\$419,426	8.28%	37	-10.02%	100.04%



YTD Sold Summary					
	2014	2013	2012	2011	2010
Range	# listings	# listings	# listings	# listings	# listings
< 300k		3	19	14	6
\$300k-399k	3	10	29	27	33
\$400k-499k	7	38	16	21	19
\$500k-599k	24	7	4	4	9
\$600k-699k	12	2	3	4	3
\$700k-799k	4	3	1		2
\$800k-899k	1		1		
\$900k-999k					
\$1m-1.5m					
\$1.5m-2.0m					
\$2m +					
<b>Totals:</b>	<b>51</b>	<b>63</b>	<b>73</b>	<b>70</b>	<b>72</b>

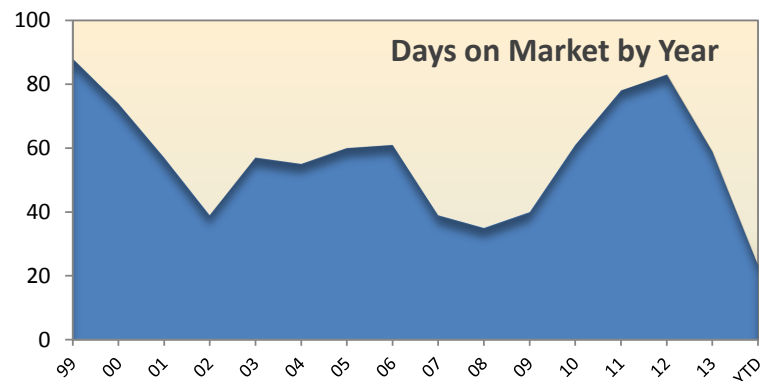
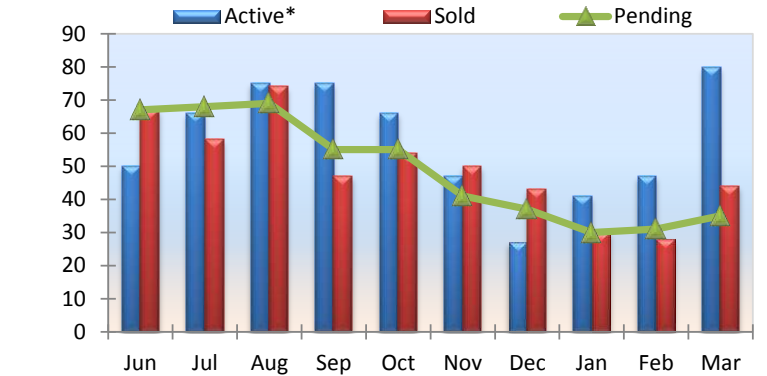
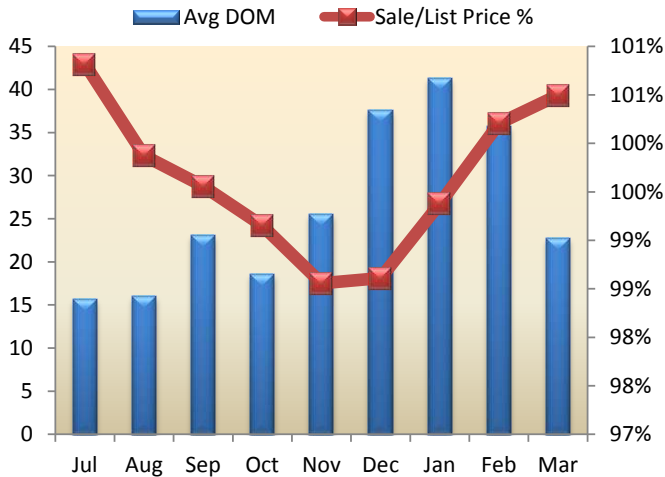
\*as of the last day of the month at 11:59 pm PST \*\*reflects change from 2005



# Market Analysis: Pleasanton

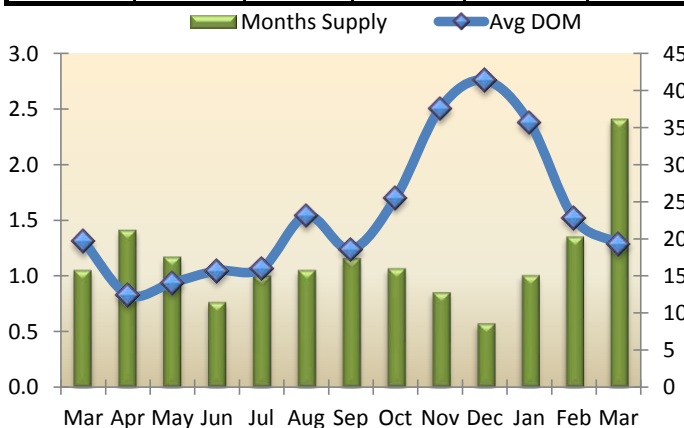
March-14

Days on Market (DOM) for the Pleasanton area year-to-date is around 23. The median detached home price in Pleasanton for March was \$896,500. As of the last day of March there were 80 active homes in Pleasanton. At current selling rates this means there is approximately 2 months of inventory in Pleasanton remaining.



## Summary Analysis (Single Family Residential)

	Active*	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft List	Avg \$ Sqft Sold	Sale Price/List Price
Mar 13	46	65	47	1.1	\$993,195	\$809,888	\$1,003,913	20	\$383	\$391	101.08%
Apr 13	66	48	55	1.4	\$1,033,177	\$830,000	\$1,049,744	12	\$392	\$405	101.60%
May 13	68	81	59	1.2	\$1,061,666	\$885,000	\$1,069,081	14	\$396	\$406	100.70%
Jun 13	50	67	67	0.8	\$1,064,170	\$860,000	\$1,080,972	16	\$405	\$416	101.58%
Jul 13	66	68	58	1.0	\$1,126,092	\$930,000	\$1,135,296	16	\$412	\$420	100.82%
Aug 13	75	69	74	1.1	\$997,273	\$860,250	\$995,994	23	\$409	\$413	99.87%
Sep 13	75	55	47	1.2	\$1,107,241	\$840,000	\$1,102,350	19	\$417	\$420	99.56%
Oct 13	66	55	54	1.1	\$935,691	\$862,500	\$927,743	26	\$408	\$406	99.15%
Nov 13	47	41	50	0.9	\$1,042,609	\$848,500	\$1,027,566	38	\$415	\$413	98.56%
Dec 13	27	37	43	0.6	\$1,108,884	\$900,000	\$1,093,481	41	\$416	\$415	98.61%
Jan 14	41	30	30	1.0	\$921,013	\$790,000	\$915,276	36	\$435	\$436	99.38%
Feb 14	47	31	28	1.4	\$987,212	\$786,250	\$989,238	23	\$427	\$433	100.21%
Mar 14	80	35	44	2.4	\$1,065,113	\$896,500	\$1,070,396	19	\$438	\$443	100.50%
Month to Month	Sold	%Change	Avg list	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Mar 14	44	-6.38%	\$1,065,113	7.24%	\$896,500	10.69%	\$1,070,396	6.62%	19	-1.82%	100.50%
Mar 13	47	-7.84%	\$993,195	29.68%	\$809,888	25.56%	\$1,003,913	32.46%	20	-48.12%	101.08%
Mar 12	51	-16.39%	\$765,907	-6.40%	\$645,000	-11.03%	\$757,921	0.27%	38	-31.83%	98.96%



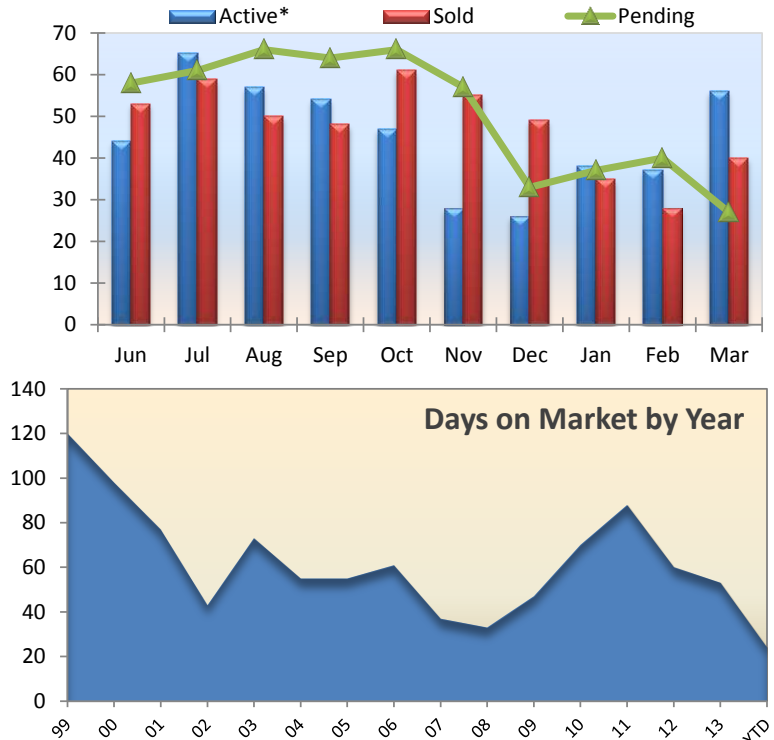
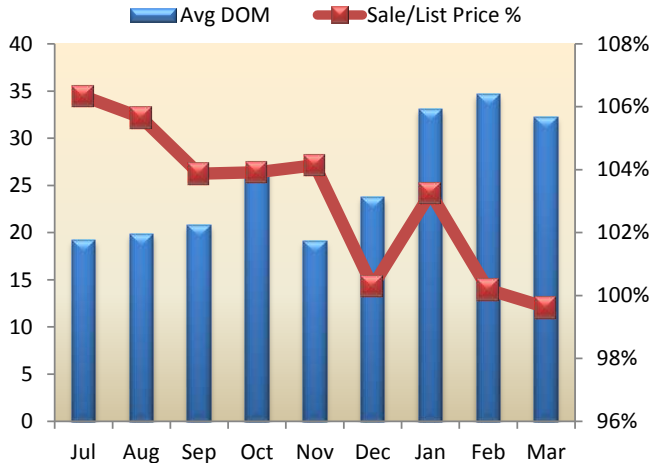
YTD Sold Summary					
	2014	2013	2012	2011	2010
Range	# listings	# listings	# listings	# listings	# listings
< 300k			1	1	2
\$300k-399k		1	4	3	1
\$400k-499k	1	1	13	8	4
\$500k-599k	3	14	22	22	15
\$600k-699k	17	20	25	33	25
\$700k-799k	20	33	14	20	15
\$800k-899k	23	10	8	7	9
\$900k-999k	11	7	2	10	13
\$1m-1.5m	15	18	14	13	15
\$1.5m-2.0m	9	12	4	5	5
\$2m +	5	5	1	3	4
<b>Totals:</b>	<b>104</b>	<b>121</b>	<b>108</b>	<b>125</b>	<b>108</b>

\*as of the last day of the month at 11:59 pm PST \*\*reflects change from 2005

# Market Analysis: San Leandro

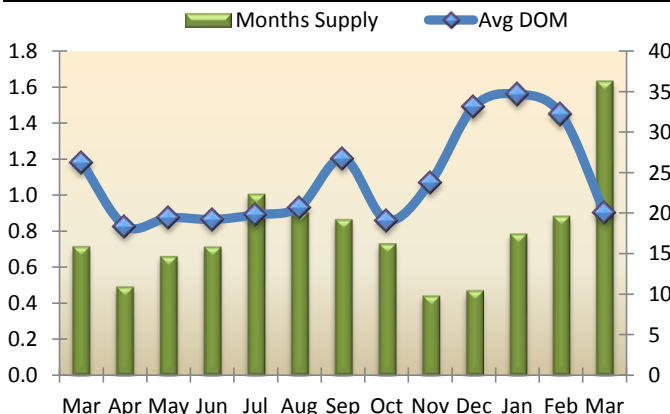
March-14

Days on Market (DOM) for the San Leandro area year-to-date is around 24. The median detached home price in San Leandro for March was \$449,300. As of the last day of March there were 56 active homes in San Leandro. At current selling rates this means there is approximately 2 months of inventory in San Leandro remaining.



## Summary Analysis (Single Family Residential)

	Active*	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft List	Avg \$ Sqft Sold	Sale Price/List Price
Mar 13	38	49	49	0.7	\$374,136	\$372,800	\$395,522	26	\$255	\$274	105.72%
Apr 13	29	72	49	0.5	\$411,540	\$425,000	\$439,368	18	\$270	\$291	106.76%
May 13	40	67	51	0.7	\$417,929	\$410,000	\$440,241	19	\$279	\$297	105.34%
Jun 13	44	58	53	0.7	\$411,246	\$425,000	\$442,808	19	\$290	\$313	107.67%
Jul 13	65	61	59	1.0	\$432,087	\$450,000	\$459,456	20	\$280	\$299	106.33%
Aug 13	57	66	50	0.9	\$453,222	\$453,150	\$478,854	21	\$288	\$305	105.66%
Sep 13	54	64	48	0.9	\$443,861	\$413,500	\$461,072	27	\$301	\$313	103.88%
Oct 13	47	66	61	0.7	\$426,807	\$420,000	\$443,538	19	\$303	\$318	103.92%
Nov 13	28	57	55	0.4	\$443,889	\$420,000	\$462,280	24	\$289	\$301	104.14%
Dec 13	26	33	49	0.5	\$458,717	\$445,000	\$460,075	33	\$307	\$312	100.30%
Jan 14	38	37	35	0.8	\$445,358	\$445,000	\$459,846	35	\$296	\$308	103.25%
Feb 14	37	40	28	0.9	\$433,214	\$415,500	\$434,032	32	\$318	\$318	100.19%
Mar 14	56	27	40	1.6	\$455,021	\$449,300	\$453,316	20	\$328	\$341	99.63%
Month to Month	Sold	%Change	Avg list	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Mar 14	40	-18.37%	\$455,021	21.62%	\$449,300	20.52%	\$453,316	14.61%	20	-23.63%	99.63%
Mar 13	49	-40.96%	\$374,136	28.65%	\$372,800	33.86%	\$395,522	36.85%	26	-43.33%	105.72%
Mar 12	83	40.68%	\$290,824	-9.64%	\$278,500	-3.97%	\$289,029	-6.56%	46	-8.74%	99.38%



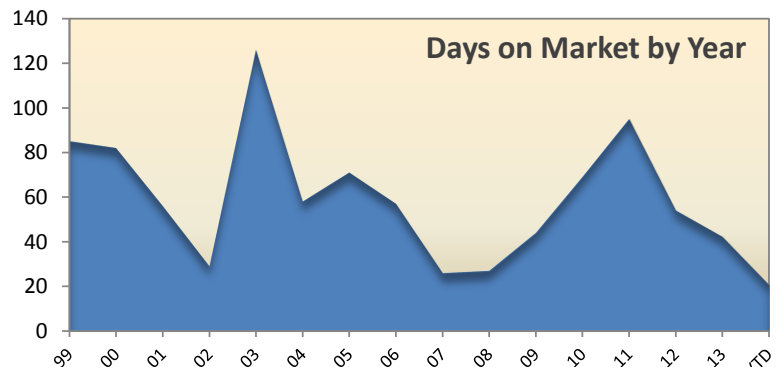
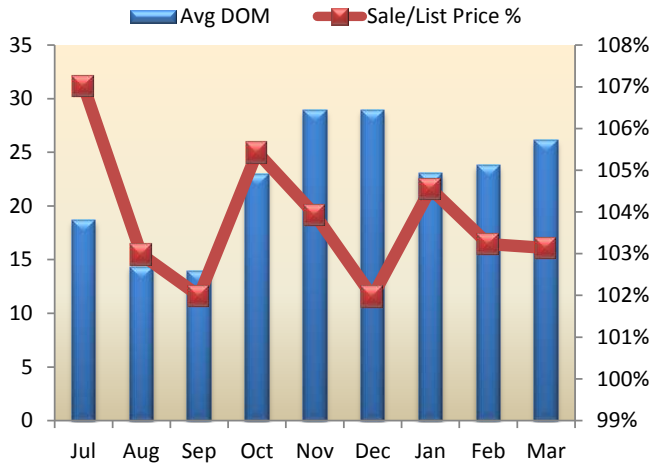
YTD Sold Summary					
	2014	2013	2012	2011	2010
Range	# listings	# listings	# listings	# listings	# listings
< 300k	5	35	114	72	42
\$300k-399k	26	55	60	46	68
\$400k-499k	44	30	18	13	24
\$500k-599k	19	18	3	5	10
\$600k-699k	12	9		2	3
\$700k-799k					1
\$800k-899k					
\$900k-999k					
\$1m-1.5m					
\$1.5m-2.0m					
\$2m +					
<b>Totals:</b>	<b>106</b>	<b>147</b>	<b>195</b>	<b>138</b>	<b>148</b>

\*as of the last day of the month at 11:59 pm PST \*\*reflects change from 2005

# Market Analysis: San Lorenzo

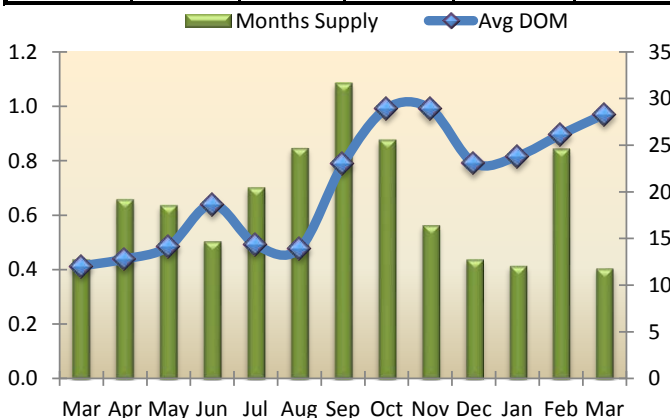
March-14

Days on Market (DOM) for the San Lorenzo area year-to-date is around 21. The median detached home price in San Lorenzo for March was \$425,000. As of the last day of March there were 7 active homes in San Lorenzo. At current selling rates this means there is approximately 0 month of inventory in San Lorenzo remaining.



## Summary Analysis (Single Family Residential)

	Active*	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft List	Avg \$ Sqft Sold	Sale Price/List Price
Mar 13	9	27	18	0.4	\$354,200	\$367,500	\$373,778	12	\$254	\$270	105.53%
Apr 13	15	25	20	0.7	\$342,270	\$361,944	\$358,869	13	\$260	\$274	104.85%
May 13	15	23	24	0.6	\$349,272	\$364,000	\$376,646	14	\$280	\$305	107.84%
Jun 13	12	20	21	0.5	\$367,401	\$400,000	\$391,095	19	\$299	\$318	106.45%
Jul 13	16	23	18	0.7	\$388,917	\$425,000	\$416,222	14	\$295	\$317	107.02%
Aug 13	18	19	24	0.8	\$387,616	\$404,500	\$399,182	14	\$301	\$309	102.98%
Sep 13	22	19	18	1.1	\$396,199	\$394,188	\$404,076	23	\$296	\$303	101.99%
Oct 13	18	21	18	0.9	\$384,317	\$406,500	\$405,200	29	\$311	\$327	105.43%
Nov 13	11	19	11	0.6	\$399,609	\$410,000	\$415,364	29	\$295	\$306	103.94%
Dec 13	9	23	23	0.4	\$404,989	\$415,000	\$412,970	23	\$312	\$317	101.97%
Jan 14	8	14	11	0.4	\$384,627	\$385,000	\$402,182	24	\$314	\$331	104.56%
Feb 14	15	15	12	0.8	\$427,992	\$457,500	\$441,833	26	\$330	\$341	103.23%
Mar 14	7	17	21	0.4	\$414,460	\$425,000	\$427,458	28	\$325	\$335	103.14%
Month to Month	Sold	%Change	Avg list	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Mar 14	21	16.67%	\$414,460	17.01%	\$425,000	15.65%	\$427,458	14.36%	28	135.02%	103.14%
Mar 13	18	-30.77%	\$354,200	22.31%	\$367,500	28.27%	\$373,778	30.85%	12	-69.63%	105.53%
Mar 12	26	23.81%	\$289,589	-1.66%	\$286,500	3.43%	\$285,654	-0.60%	40	-15.80%	98.64%



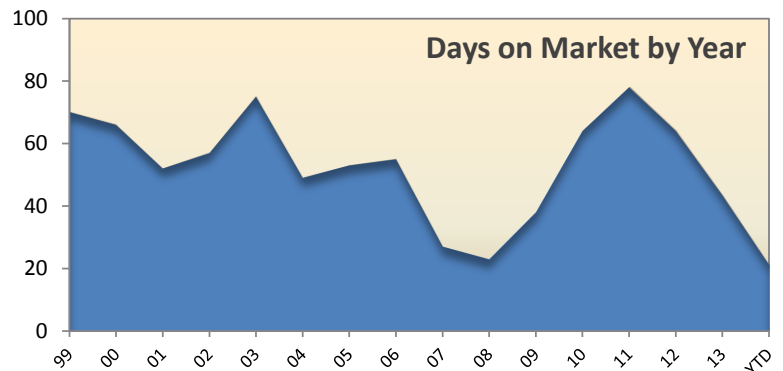
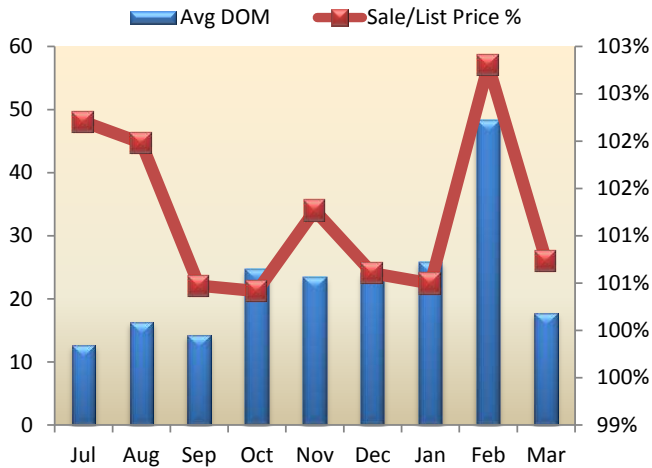
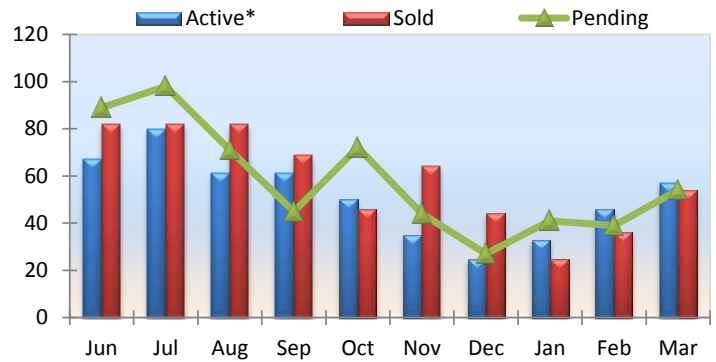
YTD Sold Summary					
	2014	2013	2012	2011	2010
Range	# listings	# listings	# listings	# listings	# listings
< 300k		12	49	35	18
\$300k-399k	17	30	17	24	37
\$400k-499k	28	12			5
\$500k-599k	2				
\$600k-699k					
\$700k-799k					
\$800k-899k					
\$900k-999k					
\$1m-1.5m					
\$1.5m-2.0m					
\$2m +					
<b>Totals:</b>	<b>47</b>	<b>54</b>	<b>66</b>	<b>59</b>	<b>60</b>

\*as of the last day of the month at 11:59 pm PST \*\*reflects change from 2005

# Market Analysis: San Ramon

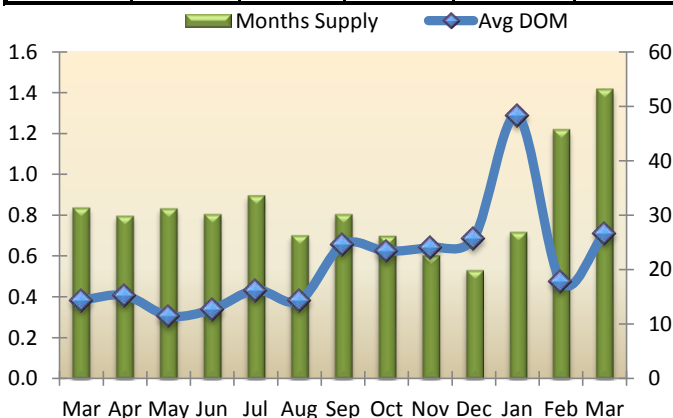
March-14

Days on Market (DOM) for the San Ramon area year-to-date is around 21. The median detached home price in San Ramon for March was \$926,600. As of the last day of March there were 57 active homes in San Ramon. At current selling rates this means there is approximately 1 month of inventory in San Ramon remaining.



## Summary Analysis (Single Family Residential)

	Active*	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft List	Avg \$ Sqft Sold	Sale Price/List Price
Mar 13	41	74	60	0.8	\$831,610	\$779,000	\$846,186	14	\$339	\$347	101.75%
Apr 13	49	80	69	0.8	\$805,252	\$800,000	\$837,467	15	\$342	\$357	104.00%
May 13	62	90	79	0.8	\$877,602	\$880,000	\$911,252	11	\$349	\$364	103.83%
Jun 13	67	89	82	0.8	\$890,001	\$898,000	\$913,830	13	\$357	\$368	102.68%
Jul 13	80	98	82	0.9	\$873,036	\$892,500	\$892,273	16	\$353	\$362	102.20%
Aug 13	61	71	82	0.7	\$910,158	\$877,500	\$928,199	14	\$365	\$374	101.98%
Sep 13	61	45	69	0.8	\$893,996	\$875,000	\$898,217	25	\$373	\$375	100.47%
Oct 13	50	72	46	0.7	\$849,835	\$803,719	\$853,358	23	\$359	\$361	100.41%
Nov 13	35	44	64	0.6	\$907,612	\$852,500	\$919,099	24	\$375	\$380	101.27%
Dec 13	25	27	44	0.5	\$896,083	\$830,000	\$901,494	26	\$379	\$382	100.60%
Jan 14	33	41	25	0.7	\$942,107	\$821,000	\$946,786	48	\$388	\$392	100.50%
Feb 14	46	39	36	1.2	\$853,567	\$925,500	\$877,475	18	\$379	\$389	102.80%
Mar 14	57	54	54	1.4	\$1,005,136	\$926,600	\$1,012,544	27	\$388	\$393	100.74%
Month to Month	Sold	%Change	Avg list	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Mar 14	54	-10.00%	\$1,005,136	20.87%	\$926,600	18.95%	\$1,012,544	19.66%	27	85.74%	100.74%
Mar 13	60	7.14%	\$831,610	6.91%	\$779,000	6.09%	\$846,186	9.78%	14	-65.97%	101.75%
Mar 12	56	-8.20%	\$777,891	0.84%	\$734,250	0.58%	\$770,836	1.16%	42	31.45%	99.09%



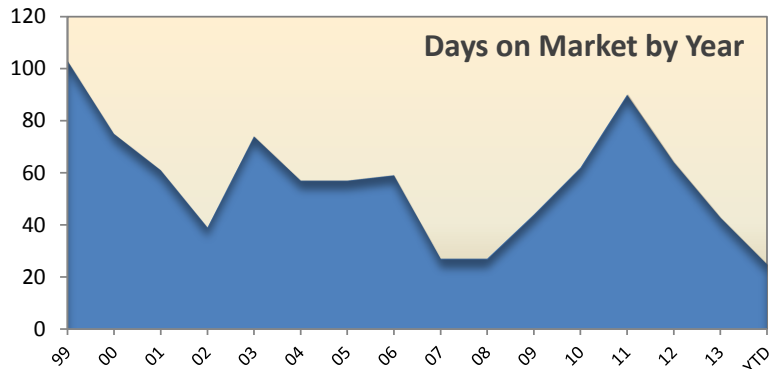
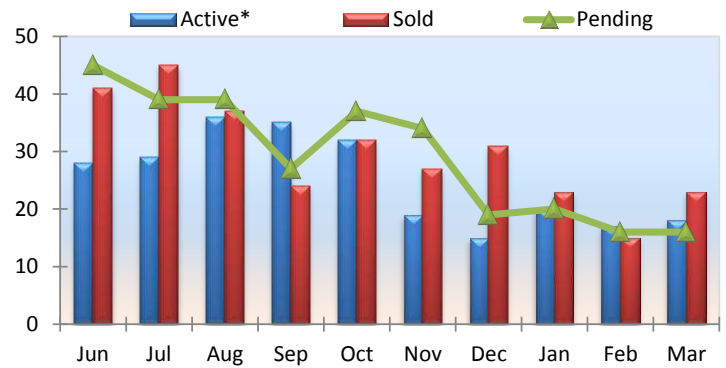
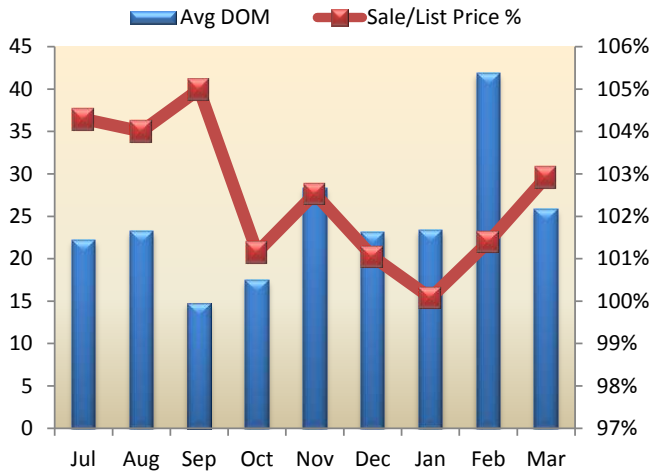
YTD Sold Summary					
	2014	2013	2012	2011	2010
Range	# listings	# listings	# listings	# listings	# listings
< 300k					
\$300k-399k			3	1	1
\$400k-499k	2	4	13	9	8
\$500k-599k	2	14	20	29	19
\$600k-699k	7	26	18	22	20
\$700k-799k	30	25	30	22	23
\$800k-899k	21	19	19	20	16
\$900k-999k	21	18	11	12	12
\$1m-1.5m	26	11	11	17	22
\$1.5m-2.0m	8	5	1		3
\$2m +	1			1	
<b>Totals:</b>	<b>118</b>	<b>122</b>	<b>126</b>	<b>133</b>	<b>124</b>

\*as of the last day of the month at 11:59 pm PST \*\*reflects change from 2005

# Market Analysis: Union City

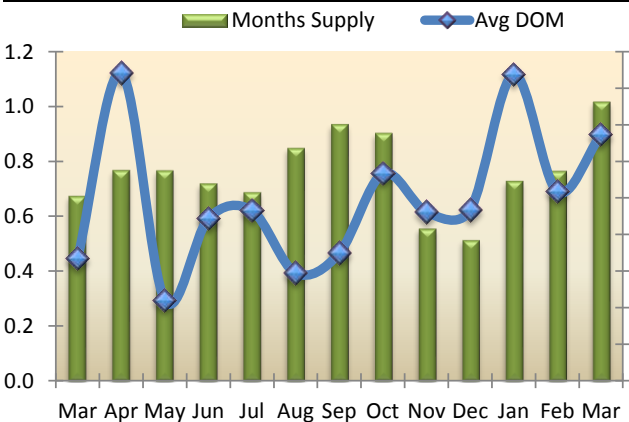
March-14

Days on Market (DOM) for the Union City area year-to-date is around 25. The median detached home price in Union City for March was \$605,000. As of the last day of March there were 18 active homes in Union City. At current selling rates this means there is approximately 1 month of inventory in Union City remaining.



## Summary Analysis (Single Family Residential)

	Active*	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft List	Avg \$ Sqft Sold	Sale Price/List Price
Mar 13	18	26	31	0.7	\$526,229	\$552,000	\$553,071	17	\$297	\$315	105.10%
Apr 13	23	38	24	0.8	\$525,563	\$539,000	\$554,212	42	\$293	\$310	105.45%
May 13	27	47	29	0.8	\$550,282	\$570,000	\$576,903	11	\$324	\$340	104.84%
Jun 13	28	45	41	0.7	\$560,996	\$541,000	\$591,946	22	\$305	\$324	105.52%
Jul 13	29	39	45	0.7	\$577,045	\$580,000	\$601,810	23	\$337	\$352	104.29%
Aug 13	36	39	37	0.8	\$552,847	\$561,600	\$574,957	15	\$310	\$323	104.00%
Sep 13	35	27	24	0.9	\$603,085	\$595,000	\$633,200	17	\$336	\$352	104.99%
Oct 13	32	37	32	0.9	\$585,466	\$572,500	\$592,209	28	\$340	\$344	101.15%
Nov 13	19	34	27	0.6	\$612,057	\$590,000	\$627,556	23	\$343	\$351	102.53%
Dec 13	15	19	31	0.5	\$604,140	\$598,000	\$610,522	23	\$337	\$340	101.06%
Jan 14	20	20	23	0.7	\$556,653	\$543,000	\$557,085	42	\$341	\$342	100.08%
Feb 14	17	16	15	0.8	\$574,740	\$621,000	\$582,730	26	\$333	\$339	101.39%
Mar 14	18	16	23	1.0	\$584,882	\$605,000	\$601,996	34	\$366	\$378	102.93%
Month to Month	Sold	%Change	Avg list	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Mar 14	23	-25.81%	\$584,882	11.15%	\$605,000	9.60%	\$601,996	8.85%	34	101.13%	102.93%
Mar 13	31	-11.43%	\$526,229	35.12%	\$552,000	53.33%	\$553,071	43.52%	17	-61.97%	105.10%
Mar 12	35	-2.78%	\$389,455	-10.58%	\$360,000	-11.11%	\$385,358	-10.29%	44	23.69%	98.95%



YTD Sold Summary					
	2014	2013	2012	2011	2010
Range	# listings	# listings	# listings	# listings	# listings
< 300k	2	3	25	12	7
\$300k-399k		8	46	23	23
\$400k-499k	14	24	22	28	33
\$500k-599k	18	21	8	9	18
\$600k-699k	19	11	9	13	11
\$700k-799k	9	7	3	6	6
\$800k-899k	1	3	1	4	1
\$900k-999k					
\$1m-1.5m					
\$1.5m-2.0m					
\$2m +					
<b>Totals:</b>	<b>63</b>	<b>77</b>	<b>114</b>	<b>95</b>	<b>99</b>

\*as of the last day of the month at 11:59 pm PST \*\*reflects change from 2005