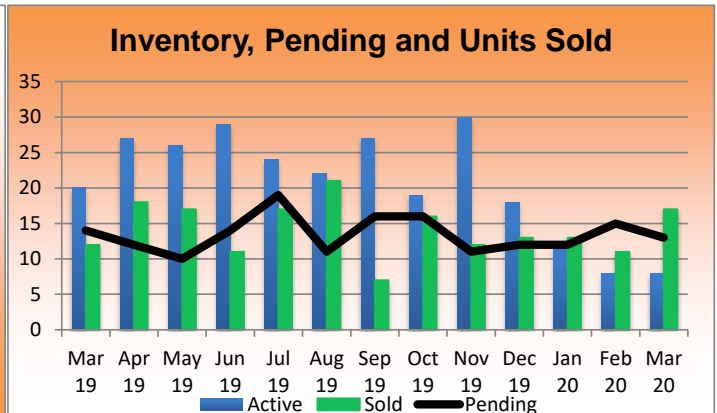
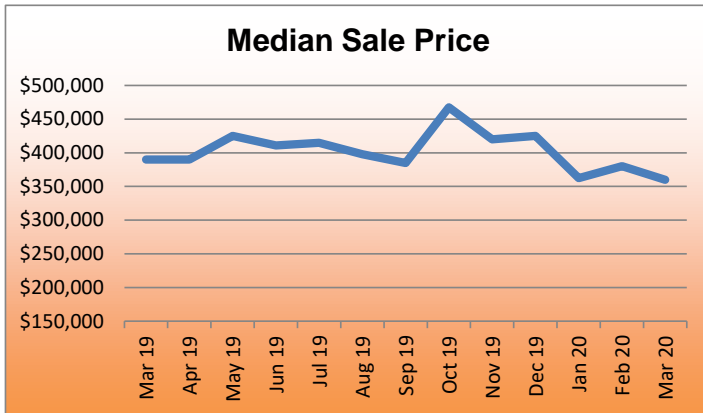


## Market Activity Summary:

- Inventory: 8 units were listed for sale as of the last day of March - approximately 1 month of inventory.
- Sales Activity: 17 single-family attached units were sold during March.
- Median Sales Price: \$359,900 during March.
- Days-on-Market (DOM) year-to-date is approximately 37 days.
- Average sales price was 101.44% of the average list price during March.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Mar 19	20	14	12	1.7	\$406,653	\$390,000	\$406,292	42	\$359	\$359	99.91%
Apr 19	27	12	18	2.8	\$371,966	\$390,000	\$378,994	22	\$356	\$364	101.89%
May 19	26	10	17	2.3	\$414,841	\$425,000	\$424,353	26	\$343	\$351	102.29%
Jun 19	29	14	11	2.3	\$404,476	\$411,000	\$409,177	21	\$352	\$356	101.16%
Jul 19	24	19	17	1.7	\$396,820	\$415,000	\$403,647	47	\$339	\$341	101.72%
Aug 19	22	11	21	1.6	\$402,774	\$398,000	\$404,167	28	\$353	\$355	100.35%
Sep 19	27	16	7	1.8	\$394,500	\$385,000	\$394,143	37	\$363	\$363	99.91%
Oct 19	19	16	16	1.2	\$448,684	\$467,500	\$456,063	22	\$333	\$339	101.64%
Nov 19	30	11	12	2.2	\$388,079	\$420,000	\$390,917	30	\$340	\$344	100.73%
Dec 19	18	12	13	1.3	\$415,377	\$425,000	\$416,577	44	\$350	\$350	100.29%
Jan 20	12	12	13	0.9	\$387,535	\$362,500	\$382,038	51	\$363	\$358	98.58%
Feb 20	8	15	11	0.6	\$377,074	\$380,000	\$379,182	29	\$350	\$353	100.56%
Mar 20	8	13	17	0.6	\$363,332	\$359,900	\$368,582	37	\$354	\$360	101.44%

## Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Mar 20	17	41.67%	\$363,332	-10.65%	\$359,900	-7.72%	\$368,582	-9.28%	37	-11.69%	101.44%
Mar 19	12	-20.00%	\$406,653	5.15%	\$390,000	-6.02%	\$406,292	1.75%	42	295.31%	99.91%
Mar 18	15	-46.43%	\$386,723	22.74%	\$415,000	41.88%	\$399,300	23.80%	11	-68.49%	103.25%

## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k	6	4	4	24	
\$300k-399k	23	16	14	28	
\$400k-499k	12	4	14	10	
\$500k-599k	2	2	1		
\$600k-699k			1	1	
\$700k-799k					
\$800k-899k					
\$900k-999k					
\$1m - 1.49m					
\$1.5m +					
<b>Totals:</b>	<b>43</b>	<b>26</b>	<b>34</b>	<b>63</b>	<b>0</b>

Presented by:

Includes the areas of Hercules, El Sobrante, Pinole, Rodeo

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