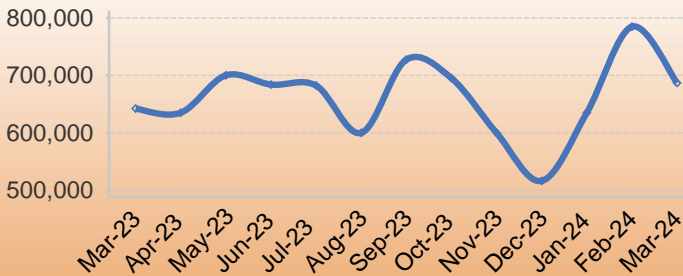


## Market Activity Summary:

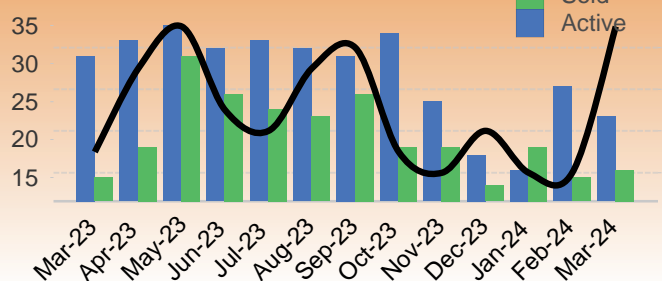
- Inventory: 23 units were listed for sale as of the last day of March - approximately 1.7 months of inventory.
- Sales Activity: 16 units were sold during March,
- Median Sales Price: \$687,000 during March
- Average price per sq.ft. in March was \$548
- Average Days-on-Market (DOM) is approximately 19 days
- Sold over Asking: On average, buyers paid 104% of list price in March



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	23	31	16	1.7	\$693,354	\$687,000	\$724,362	19	\$562	\$548	104%
Feb-24	27	24	15	1.7	\$732,911	\$785,000	\$768,233	19	\$575	\$540	105%
Jan-24	16	24	19	0.9	\$645,400	\$635,000	\$649,575	44	\$605	\$530	102%
Dec-23	18	26	14	1.2	\$550,688	\$516,250	\$553,966	32	\$578	\$559	100%
Nov-23	25	24	19	1.4	\$606,448	\$600,000	\$618,828	26	\$551	\$508	102%
Oct-23	34	25	19	1.6	\$671,513	\$695,000	\$681,526	28	\$541	\$516	102%
Sep-23	31	30	26	1.4	\$708,442	\$727,500	\$722,153	36	\$535	\$521	103%
Aug-23	32	29	23	1.4	\$599,434	\$600,000	\$602,001	20	\$532	\$545	101%
Jul-23	33	26	24	1.3	\$641,956	\$682,500	\$662,479	16	\$527	\$528	104%
Jun-23	32	27	26	1.5	\$667,435	\$683,750	\$677,166	29	\$523	\$553	101%
May-23	35	31	31	1.6	\$659,633	\$700,000	\$679,488	20	\$556	\$529	103%
Apr-23	33	29	19	2.0	\$669,261	\$635,000	\$678,830	19	\$505	\$508	101%
Mar-23	31	25	15	2.2	\$667,089	\$642,000	\$660,493	35	\$500	\$464	99%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	16	6.67%	\$702,968	-8.06%	\$687,000	7.01%	\$724,362	9.67%	19	-45.7%	104%
Mar-23	15	-64.3%	\$764,598	18%	\$642,000	-16.4%	\$660,493	-11.6%	35	84.2%	99%
Mar-22	42	-4.55%	\$648,172	17.3%	\$767,500	21.3%	\$747,185	22.8%	19	35.7%	107%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	8	10	10	26	21
\$500-599K	9	11	20	22	26
\$600-699K	7	9	23	23	12
\$700-799K	7	8	17	17	28
\$800-899K	11	4	18	4	0
\$900-999K	3	2	6	2	0
\$1-1.299M	5	0	3	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	50	44	97	94	87

## Presented by: