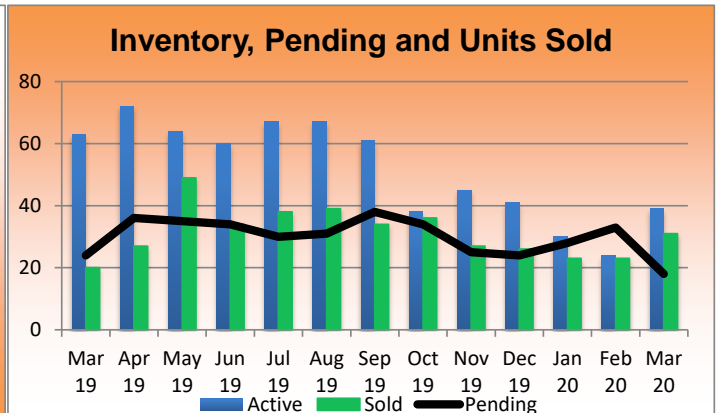
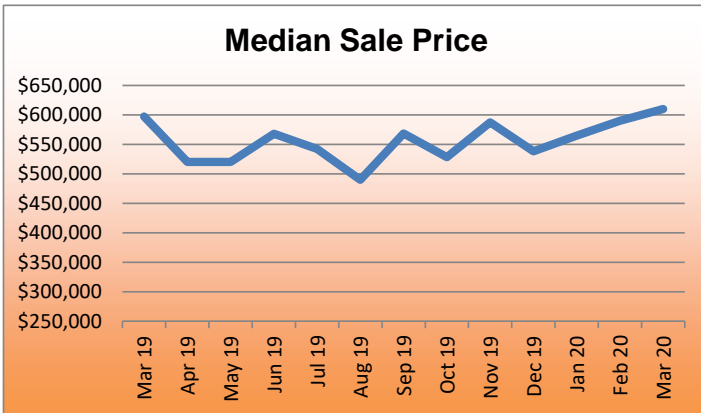


Market Activity Summary:

- Inventory: 39 units were listed for sale as of the last day of March - approximately 2 months of inventory .
- Sales Activity: 31 single-family attached units were sold during March.
- Median Sales Price: \$610,000 during March.
- Days-on-Market (DOM) year-to-date is approximately 31 days.
- Average sales price was 101.32% of the average list price during March.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Mar 19	63	24	20	2.8	\$617,826	\$597,500	\$619,598	34	\$408	\$409	100.29%
Apr 19	72	36	27	3.2	\$523,364	\$520,000	\$528,593	46	\$424	\$427	101.00%
May 19	64	35	49	2.4	\$533,867	\$520,000	\$542,783	31	\$419	\$428	101.67%
Jun 19	60	34	34	1.9	\$563,741	\$568,000	\$571,199	23	\$414	\$421	101.32%
Jul 19	67	30	38	2.0	\$560,653	\$542,500	\$565,126	22	\$409	\$412	100.80%
Aug 19	67	31	39	2.1	\$504,451	\$489,900	\$513,083	29	\$423	\$430	101.71%
Sep 19	61	38	34	1.8	\$570,515	\$568,500	\$570,028	38	\$431	\$431	99.91%
Oct 19	38	34	36	1.1	\$560,560	\$528,500	\$555,138	60	\$439	\$438	99.03%
Nov 19	45	25	27	1.4	\$567,424	\$587,500	\$561,074	48	\$417	\$413	98.88%
Dec 19	41	24	26	1.4	\$572,021	\$538,375	\$574,758	40	\$399	\$406	100.48%
Jan 20	30	28	23	1.1	\$580,188	\$565,000	\$579,304	59	\$441	\$445	99.85%
Feb 20	24	33	23	0.9	\$620,288	\$590,000	\$615,585	27	\$419	\$422	99.24%
Mar 20	39	18	31	1.5	\$591,150	\$610,000	\$598,947	31	\$442	\$451	101.32%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Mar 20	31	55.00%	\$591,150	-4.32%	\$610,000	2.09%	\$598,947	-3.33%	31	-6.59%	101.32%
Mar 19	20	-42.86%	\$617,826	27.13%	\$597,500	15.46%	\$619,598	19.79%	34	116.56%	100.29%
Mar 18	35	20.69%	\$485,962	1.00%	\$517,500	1.31%	\$517,227	3.19%	16	15.23%	106.43%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k		1		4	
\$300k-399k	3	2	9	20	
\$400k-499k	14	12	26	23	
\$500k-599k	26	22	23	20	
\$600k-699k	10	12	13	11	
\$700k-799k	29	14	8	2	
\$800k-899k		1			
\$900k-999k					
\$1m - 1.49m					
\$1.5m +					
Totals:	82	64	79	80	0

Presented by: