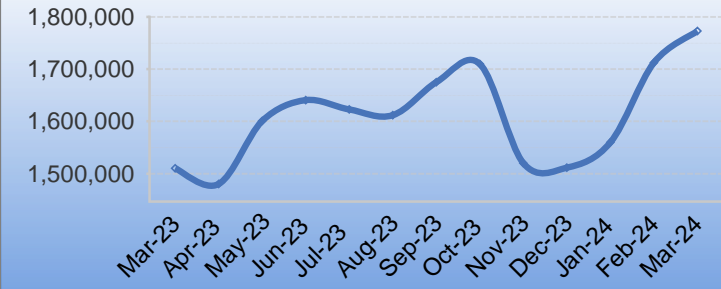


## Market Activity Summary:

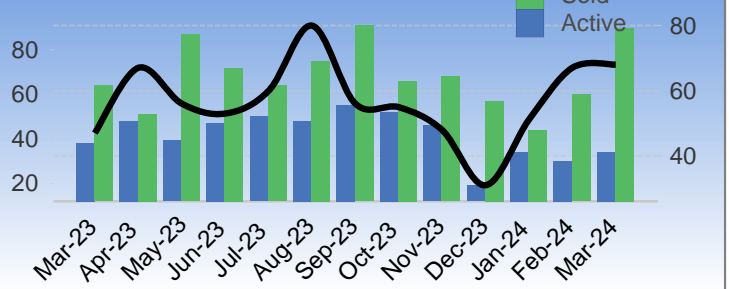
- Inventory: 34 units were listed for sale as of the last day of March - approximately 0.5 months of inventory.
- Sales Activity: 90 units were sold during March,
- Median Sales Price: \$1,772,625 during March
- Average price per sq.ft. in March was \$1,098
- Average Days-on-Market (DOM) is approximately 9 days
- Sold over Asking: On average, buyers paid 112% of list price in March



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	34	68	90	0.5	\$1,748,053	\$1,772,625	\$1,946,876	9	\$945	\$1,098	112%
Feb-24	30	67	60	0.6	\$1,698,258	\$1,712,500	\$1,834,425	10	\$924	\$1,066	109%
Jan-24	34	51	44	0.6	\$1,714,332	\$1,560,000	\$1,804,452	22	\$1,018	\$993	106%
Dec-23	19	31	57	0.3	\$1,541,234	\$1,511,562	\$1,608,546	15	\$946	\$999	105%
Nov-23	46	48	68	0.6	\$1,645,158	\$1,520,000	\$1,697,108	15	\$947	\$997	104%
Oct-23	52	55	66	0.7	\$1,770,692	\$1,710,000	\$1,868,206	14	\$941	\$1,002	106%
Sep-23	55	56	91	0.8	\$1,750,465	\$1,675,000	\$1,856,582	12	\$1,007	\$977	107%
Aug-23	48	80	75	0.7	\$1,603,435	\$1,611,700	\$1,713,447	15	\$996	\$992	108%
Jul-23	50	60	64	0.7	\$1,653,920	\$1,623,000	\$1,755,139	12	\$979	\$997	106%
Jun-23	47	53	72	0.7	\$1,803,696	\$1,640,500	\$1,901,673	13	\$1,055	\$998	107%
May-23	39	56	87	0.6	\$1,625,425	\$1,601,000	\$1,735,716	13	\$1,091	\$996	108%
Apr-23	48	67	51	0.9	\$1,499,249	\$1,480,000	\$1,571,180	13	\$969	\$950	106%
Mar-23	38	47	64	0.8	\$1,618,379	\$1,510,000	\$1,661,382	19	\$914	\$944	104%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	90	40.6%	\$1,899,077	16.2%	\$1,772,625	17.4%	\$1,946,876	17.2%	9	-52.6%	112%
Mar-23	64	-45.3%	\$1,633,672	-13.3%	\$1,510,000	-11.2%	\$1,661,382	-13.9%	19	138%	104%
Mar-22	117	0%	\$1,883,842	28.5%	\$1,700,000	24.5%	\$1,929,741	30.2%	8	-27.3%	117%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	1	0
\$700-799K	0	1	0	0	11
\$800-899K	0	7	2	5	11
\$900-999K	0	8	2	10	17
\$1-1.299M	20	32	15	106	79
\$1.3-1.699M	72	61	97	82	39
\$1.7-1.999M	46	15	62	19	13
\$2-2.999M	40	17	49	31	21
>3M	16	7	19	9	4
Total	194	148	246	263	195

**Presented by:**