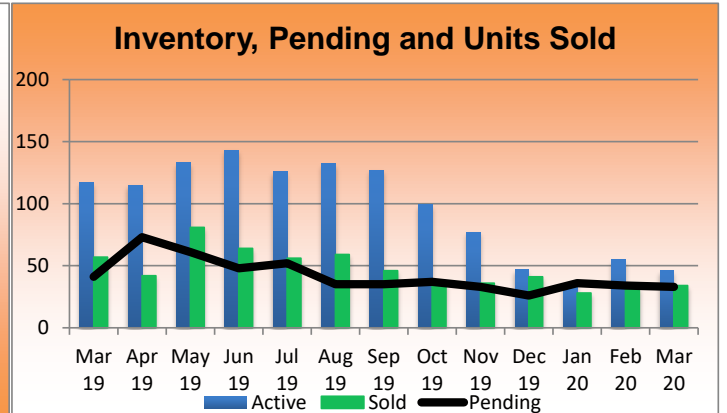
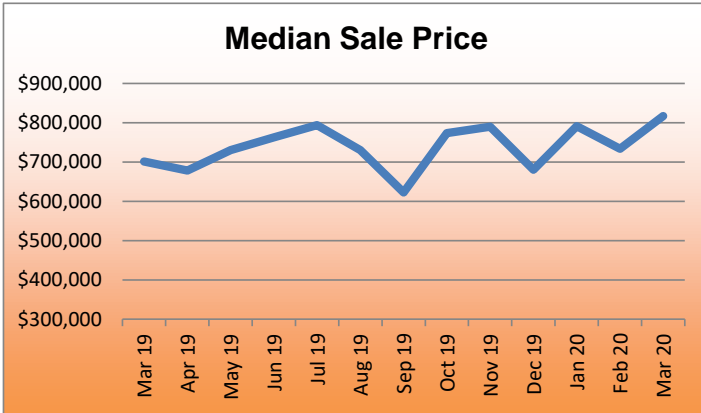


## Market Activity Summary:

- Inventory: 46 units were listed for sale as of the last day of March - approximately 1 month of inventory.
- Sales Activity: 34 single-family attached units were sold during March.
- Median Sales Price: \$817,000 during March.
- Days-on-Market (DOM) year-to-date is approximately 21 days.
- Average sales price was 102.36% of the average list price during March.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Mar 19	117	41	57	2.8	\$737,276	\$701,000	\$740,932	29	\$616	\$621	100.50%
Apr 19	115	73	42	2.4	\$676,259	\$678,000	\$683,545	26	\$604	\$607	101.08%
May 19	133	61	81	2.4	\$762,319	\$730,000	\$768,583	31	\$621	\$625	100.82%
Jun 19	143	48	64	2.6	\$826,504	\$763,000	\$826,459	24	\$630	\$629	99.99%
Jul 19	126	52	56	2.2	\$791,472	\$794,000	\$785,826	31	\$618	\$614	99.29%
Aug 19	132	35	59	2.7	\$757,709	\$730,000	\$749,846	42	\$606	\$602	98.96%
Sep 19	127	35	46	3.0	\$686,830	\$622,500	\$678,111	47	\$584	\$577	98.73%
Oct 19	99	37	36	2.5	\$760,290	\$773,750	\$748,681	36	\$596	\$589	98.47%
Nov 19	77	33	36	2.2	\$777,332	\$790,000	\$766,228	57	\$578	\$572	98.57%
Dec 19	47	26	41	1.4	\$702,152	\$680,000	\$691,151	55	\$590	\$584	98.43%
Jan 20	36	36	28	1.1	\$759,073	\$791,500	\$750,004	56	\$610	\$603	98.81%
Feb 20	55	34	32	1.7	\$800,098	\$734,000	\$806,086	26	\$612	\$616	100.75%
Mar 20	46	33	34	1.4	\$793,296	\$817,000	\$811,982	21	\$616	\$628	102.36%

## Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Mar 20	34	-40.35%	\$793,296	7.60%	\$817,000	16.55%	\$811,982	9.59%	21	-27.22%	102.36%
Mar 19	57	11.76%	\$737,276	5.40%	\$701,000	-6.53%	\$740,932	-3.56%	29	262.61%	100.50%
Mar 18	51	8.51%	\$699,495	-3.38%	\$750,000	-2.60%	\$768,312	2.82%	8	-50.38%	109.84%

## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k					
\$300k-399k	3	8	2	10	
\$400k-499k	7	10	14	21	
\$500k-599k	9	10	18	23	
\$600k-699k	14	21	23	10	
\$700k-799k	18	15	13	17	
\$800k-899k	16	13	20	18	
\$900k-999k	16	14	17	15	
\$1m - 1.49m	13	18	22	6	
\$1.5m +	1				
<b>Totals:</b>	<b>97</b>	<b>109</b>	<b>129</b>	<b>120</b>	<b>0</b>

Presented by: