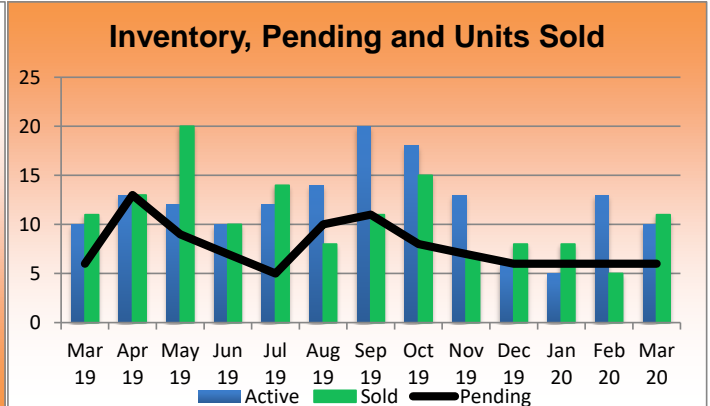
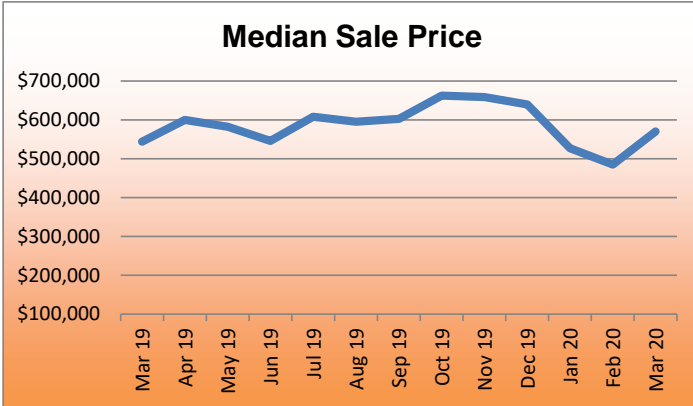


## Market Activity Summary:

- Inventory: 10 units were listed for sale as of the last day of March - approximately 2 months of inventory .
- Sales Activity: 11 single-family attached units were sold during March.
- Median Sales Price: \$570,000 during March.
- Days-on-Market (DOM) year-to-date is approximately 36 days.
- Average sales price was 104.75% of the average list price during March.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Mar 19	10	6	11	1.3	\$528,182	\$544,000	\$532,955	23	\$698	\$708	100.90%
Apr 19	13	13	13	1.6	\$647,538	\$600,000	\$675,346	20	\$630	\$654	104.29%
May 19	12	9	20	1.3	\$582,500	\$582,500	\$598,650	22	\$644	\$660	102.77%
Jun 19	10	7	10	1.1	\$554,120	\$546,000	\$567,500	21	\$606	\$628	102.41%
Jul 19	12	5	14	1.4	\$567,604	\$607,750	\$607,569	15	\$609	\$642	107.04%
Aug 19	14	10	8	1.8	\$576,049	\$595,000	\$597,500	30	\$689	\$717	103.72%
Sep 19	20	11	11	2.4	\$589,455	\$602,500	\$617,364	15	\$649	\$678	104.73%
Oct 19	18	8	15	2.1	\$607,590	\$662,500	\$634,427	21	\$625	\$646	104.42%
Nov 19	13	7	7	1.4	\$597,257	\$659,000	\$607,357	48	\$573	\$583	101.69%
Dec 19	6	6	8	0.8	\$631,125	\$640,000	\$630,250	30	\$688	\$688	99.86%
Jan 20	5	6	8	0.7	\$555,588	\$527,000	\$565,463	34	\$674	\$691	101.78%
Feb 20	13	6	5	2.1	\$506,400	\$485,000	\$516,200	25	\$631	\$639	101.94%
Mar 20	10	6	11	1.7	\$540,818	\$570,000	\$566,492	36	\$691	\$718	104.75%

## Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Mar 20	11	0.00%	\$540,818	2.39%	\$570,000	4.78%	\$566,492	6.29%	36	58.40%	104.75%
Mar 19	11	37.50%	\$528,182	-13.20%	\$544,000	-11.84%	\$532,955	-17.96%	23	-18.83%	100.90%
Mar 18	8	-42.86%	\$608,513	23.90%	\$617,050	22.19%	\$649,638	21.90%	28	184.06%	106.76%

## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k					
\$300k-399k	2	5	2	10	
\$400k-499k	10	7	3	8	
\$500k-599k	5	8	7	7	
\$600k-699k	4	3	2	4	
\$700k-799k	3	4	1	4	
\$800k-899k			4	2	
\$900k-999k	1	1	1	1	
\$1m - 1.49m		1			
\$1.5m +					
<b>Totals:</b>	<b>25</b>	<b>29</b>	<b>20</b>	<b>36</b>	<b>0</b>

**Presented by:**