El Sobrante: Detached Single-Family Homes

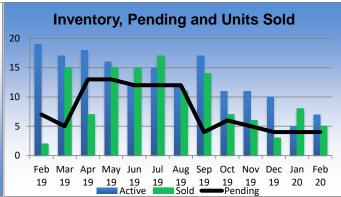
February 2020

ASSOCIATION OF REALTORS®

Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of February approximately 2 months of inventory.
- Sales Activity: 5 single-family detached units were sold during February.
- Median Sales Price: \$510,000 during February.
- Days-on-Market (DOM) year-to-date is approximately 25 days.
- Average sales price was 104.41% of the average list price during February.





Monthly Market Activity											
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Feb 19	19	7	2	1.9	\$470,000	\$472,500	\$472,500	66	\$392	\$394	100.53%
Mar 19	17	5	15	2.1	\$625,037	\$615,000	\$624,933	38	\$435	\$433	99.98%
Apr 19	18	13	7	2.3	\$587,698	\$610,000	\$603,000	24	\$378	\$387	102.60%
May 19	16	13	15	1.7	\$606,390	\$585,000	\$635,921	38	\$391	\$411	104.87%
Jun 19	12	12	15	1.1	\$604,386	\$550,000	\$626,326	44	\$387	\$397	103.63%
Jul 19	15	12	17	1.2	\$608,286	\$620,000	\$627,769	20	\$395	\$415	103.20%
Aug 19	12	12	11	1.0	\$552,259	\$530,000	\$570,909	25	\$383	\$398	103.38%
Sep 19	17	4	14	1.7	\$609,711	\$621,500	\$642,500	18	\$384	\$413	105.38%
Oct 19	11	6	7	1.3	\$634,286	\$595,000	\$643,413	48	\$415	\$423	101.44%
Nov 19	11	5	6	1.6	\$636,658	\$660,500	\$699,833	23	\$423	\$469	109.92%
Dec 19	10	4	3	2.1	\$453,300	\$450,000	\$473,300	21	\$486	\$509	104.41%
Jan 20	5	4	8	1.1	\$610,605	\$632,500	\$614,411	40	\$367	\$369	100.62%
Feb 20	7	4	5	1.6	\$490,370	\$510,000	\$512,000	25	\$375	\$389	104.41%

	Market Trends										
Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Feb 20	5	150.00%	\$490,370	4.33%	\$510,000	7.94%	\$512,000	8.36%	25	-62.44%	104.41%
Feb 19	2	-66.67%	\$470,000	-29.29%	\$472,500	-33.45%	\$472,500	-28.23%	66	16.27%	100.53%
Feb 18	6	-33.33%	\$664,642	44.23%	\$710,000	53.68%	\$658,333	40.01%	56	95.94%	99.05%

Sales Activity & Price Trends							
Price	2020 YTD	2019 YTD	2018 YTD	2017 YTD	2016 YTD		
Range	units sold						
<\$500K	4	2	4	13	8		
\$500-\$599K	4	3	3	3	3		
\$600-\$699K	4	3	2	1			
\$700-\$799K	2	1	4	1	2		
\$800-\$899K		1					
\$900-\$999K			1	1			
\$1-\$1.299m							
\$1.3-\$1.699n							
\$1.7-\$1.999n							
\$2-\$2.999m							
>\$3m							
Totals:	14	10	14	19	13		

Presented by:		