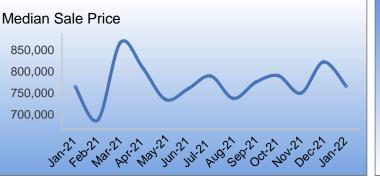
## **El Sobrante: Detached Single-Family Homes**

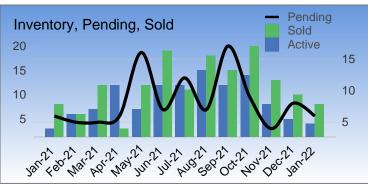
## January 2022

Market Activity Summary:

- Inventory: 6 units were listed for sale as of the last day of January approximately 0.6 months of inventory.
- Sales Activity: 8 single-family detached units were sold during January
- Median Sales Price: \$766,500 during January
- Average price per sq.ft. in January was \$578
- Days-on-Market (DOM) year-to-date is approximately 11 days
- Sold over Asking: On average, buyers paid 114% of list price in January







Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-22	4	6	8	0.6	\$831,231	\$766,500	\$909,375	17	\$445	\$578	114%
Dec-21	5	8	10	0.5	\$661,995	\$822,500	\$799,900	22	\$539	\$588	111%
Nov-21	8	4	13	0.6	\$736,993	\$750,000	\$783,876	13	\$475	\$579	110%
Oct-21	14	9	20	0.8	\$741,373	\$790,500	\$784,700	20	\$511	\$490	107%
Sep-21	12	17	15	0.9	\$800,702	\$775,400	\$819,960	12	\$499	\$526	111%
Aug-21	15	7	18	1.0	\$730,319	\$737,500	\$762,777	15	\$484	\$503	109%
Jul-21	12	12	11	1.1	\$794,555	\$789,809	\$765,119	13	\$440	\$500	123%
Jun-21	12	7	19	1.2	\$652,661	\$760,000	\$761,552	12	\$463	\$521	112%
May-21	7	16	12	1.0	\$702,493	\$735,050	\$750,758	13	\$476	\$488	112%
Apr-21	12	6	3	2.0	\$682,107	\$808,000	\$776,000	10	\$472	\$511	112%
Mar-21	7	5	12	0.9	\$703,495	\$867,500	\$886,500	14	\$485	\$458	112%
Feb-21	6	5	6	0.6	\$784,197	\$687,499	\$730,166	11	\$459	\$499	113%
Jan-21	3	6	8	0.2	\$764,618	\$765,000	\$764,000	18	\$477	\$430	105%

## **Market Trends**

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-22	8	0%	\$831,231	8.71%	\$766,500	0.196%	\$909,375	19%	17	-5.56%	114%
Jan-21	8	-20%	\$764,618	-6.3%	\$765,000	20.9%	\$764,000	26.4%	18	-43.8%	105%
Jan-20	10	0%	\$816,000	29.4%	\$632,500	4.76%	\$604,328	-2.01%	32	-25.6%	100%

Sales Activity and Price Trends									
Price Range	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold				
<500K	0	4	28	26	26				
\$500-599K	0	7	26	45	31				
\$600-699K	4	36	37	29	28				
\$700-799K	0	32	29	19	18				
\$800-899K	2	27	6	7	10				
\$900-999K	0	15	3	3	0				
\$1-1.299M	1	12	1	2	2				
\$1.3-1.699M	0	0	0	2	0				
\$1.7-1.999M	1	0	0	0	0				
\$2-2.999M	0	0	0	0	0				
>3M	0	0	0	0	0				
Total	7	133	130	131	115				

## Presented by:

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