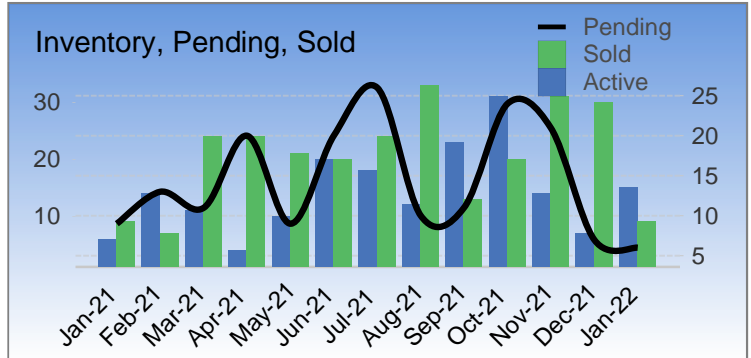


Market Activity Summary:

- Inventory: 16 units were listed for sale as of the last day of January - approximately 0.7 months of inventory.
- Sales Activity: 9 single-family detached units were sold during January
- Median Sales Price: \$1,350,000 during January
- Average price per sq.ft. in January was \$811
- Days-on-Market (DOM) year-to-date is approximately 13 days
- Sold over Asking: On average, buyers paid 124% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-22	15	6	9	0.7	\$1,074,522	\$1,350,000	\$1,505,555	36	\$686	\$811	124%
Dec-21	7	7	30	0.3	\$860,400	\$1,257,500	\$1,341,266	20	\$561	\$754	122%
Nov-21	14	21	31	0.7	\$1,108,133	\$1,170,000	\$1,280,038	15	\$582	\$752	118%
Oct-21	31	24	20	1.4	\$1,180,413	\$1,300,000	\$1,290,100	18	\$630	\$804	118%
Sep-21	23	11	13	1.0	\$1,090,494	\$1,350,000	\$1,319,538	15	\$638	\$856	127%
Aug-21	12	10	33	0.5	\$1,127,796	\$1,180,000	\$1,198,416	16	\$643	\$862	126%
Jul-21	18	26	24	0.8	\$1,076,516	\$1,266,000	\$1,332,208	13	\$672	\$805	132%
Jun-21	20	20	20	0.9	\$1,049,944	\$1,350,000	\$1,343,111	14	\$661	\$846	128%
May-21	10	9	21	0.5	\$1,111,994	\$1,375,000	\$1,335,190	8	\$576	\$890	137%
Apr-21	4	20	24	0.2	\$990,454	\$1,323,000	\$1,304,108	31	\$643	\$787	129%
Mar-21	11	11	24	0.8	\$1,101,933	\$1,230,000	\$1,281,958	14	\$625	\$798	130%
Feb-21	14	13	7	1.4	\$931,791	\$1,250,000	\$1,234,857	8	\$659	\$769	126%
Jan-21	6	9	9	0.5	\$1,040,222	\$1,030,000	\$1,101,666	10	\$509	\$729	119%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-22	9	0%	\$1,074,522	3.3%	\$1,350,000	31.1%	\$1,505,555	36.7%	36	260%	124%
Jan-21	9	-10%	\$1,040,222	23.2%	\$1,030,000	16.7%	\$1,101,666	22.4%	10	-70.6%	119%
Jan-20	10	100%	\$844,307	-5.67%	\$882,500	-0.843%	\$900,060	-8.16%	34	-5.56%	104%

Sales Activity and Price Trends

Price Range	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold
<500K	0	1	2	1	1
\$500-599K	0	1	2	1	7
\$600-699K	0	2	5	14	5
\$700-799K	1	7	16	24	21
\$800-899K	0	17	27	42	34
\$900-999K	0	15	39	21	32
\$1-1.299M	1	83	51	55	57
\$1.3-1.699M	2	83	30	23	19
\$1.7-1.999M	1	21	6	1	2
\$2-2.999M	1	8	1	2	0
>3M	0	0	1	0	0
Total	3	154	177	182	178

Presented by: