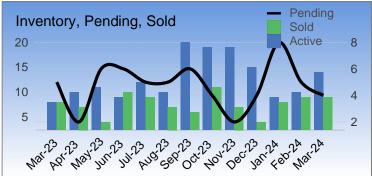
Market Activity Summary:

- Inventory: 14 units were listed for sale as of the last day of March - approximately 1.6 months of inventory.
- Sales Activity: 9 units were sold during March,
- Median Sales Price: \$725,000 during March
- Average price per sq.ft. in March was \$532
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 102% of list price in March







Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	14	4	9	1.6	\$714,888	\$725,000	\$732,888	21	\$614	\$532	102%
Feb-24	10	5	9	1.6	\$721,988	\$755,000	\$732,890	29	\$561	\$444	101%
Jan-24	9	8	8	1.4	\$693,274	\$707,500	\$711,375	27	\$514	\$394	102%
Dec-23	15	4	4	2.3	\$857,250	\$712,500	\$870,000	54	\$536	\$559	104%
Nov-23	19	2	7	2.4	\$745,142	\$716,000	\$806,428	28	\$548	\$504	108%
Oct-23	19	4	11	2.5	\$759,090	\$749,000	\$800,454	24	\$533	\$521	105%
Sep-23	20	6	6	2.9	\$723,973	\$735,000	\$745,083	36	\$508	\$555	103%
Aug-23	10	5	7	1.2	\$750,128	\$740,000	\$775,714	24	\$501	\$578	103%
Jul-23	12	5	9	1.6	\$719,315	\$750,000	\$718,111	43	\$544	\$478	100%
Jun-23	9	6	10	1.3	\$840,684	\$894,000	\$883,488	27	\$468	\$470	105%
May-23	11	6	4	2.1	\$740,747	\$840,000	\$765,750	18	\$465	\$429	103%
Apr-23	10	2	7	1.3	\$655,000	\$610,000	\$682,285	37	\$439	\$462	106%
Mar-23	8	5	8	1.5	\$825,611	\$837,500	\$811,875	45	\$422	\$416	99%

Market Trends											
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	9	12.5%	\$773,175	14.6%	\$725,000	-13.4%	\$732,888	-9.73%	21	-53.3%	102%
Mar-23	8	0%	\$674,625	-22.6%	\$837,500	-10.1%	\$811,875	-9.46%	45	309%	99%
Mar-22	8	-33.3%	\$871,072	23.8%	\$931,436	7.37%	\$896,734	1.15%	11	-21.4%	115%

Sales Activity and Price Trends									
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold				
<500K	2	1	1	0	5				
\$500-599K	4	3	0	2	6				
\$600-699K	5	4	6	7	6				
\$700-799K	9	2	3	5	4				
\$800-899K	2	4	5	4	1				
\$900-999K	1	1	5	2	0				
\$1-1.299M	3	3	3	5	0				
\$1.3-1.699M	0	0	1	0	0				
\$1.7-1.999M	0	0	1	0	0				
\$2-2.999M	0	0	0	0	0				
>3M	0	0	0	0	0				
Total	26	18	25	25	22				

Presented by:						