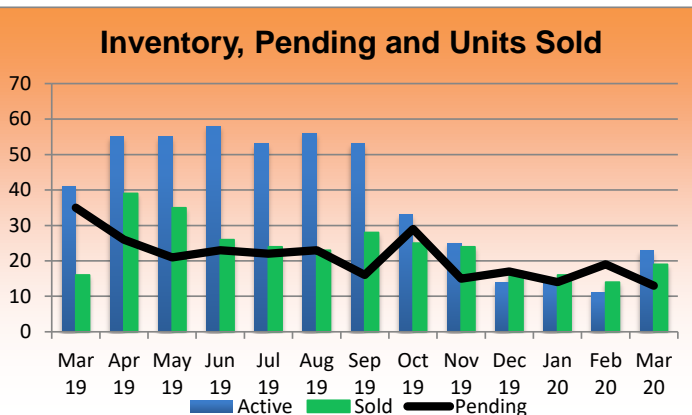
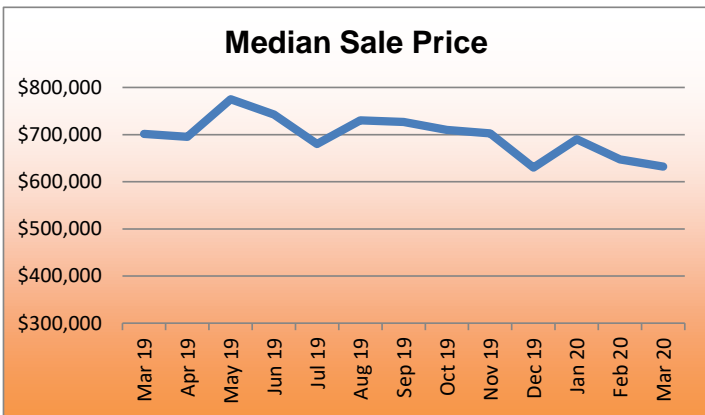


Market Activity Summary:

- Inventory: 23 units were listed for sale as of the last day of March - approximately 1 month of inventory.
- Sales Activity: 19 single-family attached units were sold during March.
- Median Sales Price: \$632,000 during March.
- Days-on-Market (DOM) year-to-date is approximately 14 days.
- Average sales price was 101.05% of the average list price during March.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Mar 19	41	35	16	2.0	\$684,944	\$701,250	\$680,719	36	\$490	\$486	99.38%
Apr 19	55	26	39	2.8	\$687,639	\$695,000	\$686,580	39	\$515	\$512	99.85%
May 19	55	21	35	2.4	\$737,586	\$775,000	\$737,767	27	\$498	\$498	100.02%
Jun 19	58	23	26	2.2	\$727,623	\$742,500	\$719,983	25	\$466	\$461	98.95%
Jul 19	53	22	24	2.3	\$678,640	\$680,000	\$679,206	23	\$470	\$470	100.08%
Aug 19	56	23	23	2.5	\$723,172	\$730,000	\$719,775	34	\$475	\$474	99.53%
Sep 19	53	16	28	2.5	\$702,400	\$726,500	\$698,804	32	\$492	\$490	99.49%
Oct 19	33	29	25	1.5	\$701,755	\$710,000	\$694,499	38	\$460	\$455	98.97%
Nov 19	25	15	24	1.2	\$662,632	\$702,500	\$648,865	54	\$444	\$436	97.92%
Dec 19	14	17	17	0.7	\$648,267	\$630,000	\$643,953	32	\$465	\$463	99.33%
Jan 20	14	14	16	0.7	\$692,184	\$690,000	\$687,887	38	\$461	\$459	99.38%
Feb 20	11	19	14	0.7	\$647,176	\$647,500	\$653,823	25	\$470	\$477	101.03%
Mar 20	23	13	19	1.5	\$678,378	\$632,000	\$685,503	14	\$519	\$525	101.05%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Mar 20	19	18.75%	\$678,378	-0.96%	\$632,000	-9.88%	\$685,503	0.70%	14	-60.48%	101.05%
Mar 19	16	-30.43%	\$684,944	-4.02%	\$701,250	-5.87%	\$680,719	-7.71%	36	260.32%	99.38%
Mar 18	23	-34.29%	\$713,615	6.29%	\$745,000	11.19%	\$737,589	8.71%	10	-57.14%	103.36%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k	1		1	1	
\$300k-399k	1	1	1		
\$400k-499k	1	3	1		
\$500k-599k	9	8	8	21	
\$600k-699k	21	13	11	27	
\$700k-799k	4	14	16	11	
\$800k-899k	8	14	18	4	
\$900k-999k	4		1	1	
\$1m - 1.49m					
\$1.5m +					
Totals:	49	53	57	65	0

Presented by: