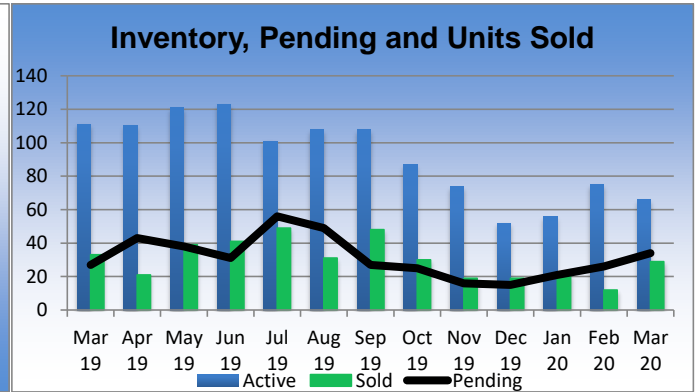
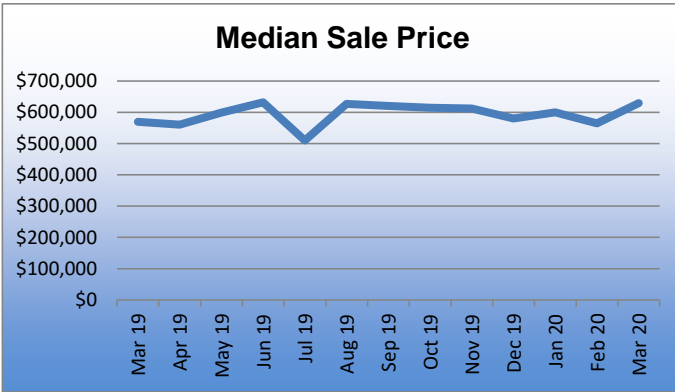


## Market Activity Summary:

- Inventory: 66 units were listed for sale as of the last day of March - approximately 3 months of inventory .
- Sales Activity: 29 single-family detached units were sold during March.
- Median Sales Price: \$629,000 during March.
- Days-on-Market (DOM) year-to-date is approximately 56 days.
- Average sales price was 98.31% of the average list price during March.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Mar 19	111	27	33	3.8	\$652,532	\$570,000	\$634,253	61	\$275	\$267	97.20%
Apr 19	110	43	21	3.5	\$601,690	\$561,000	\$594,186	66	\$272	\$268	98.75%
May 19	121	38	39	3.5	\$691,001	\$599,000	\$677,087	43	\$267	\$263	97.99%
Jun 19	123	31	41	3.5	\$725,593	\$632,000	\$713,655	65	\$260	\$256	98.35%
Jul 19	101	56	49	2.4	\$561,644	\$510,000	\$563,774	24	\$282	\$283	100.38%
Aug 19	108	49	31	2.5	\$652,809	\$627,000	\$649,489	41	\$252	\$251	99.49%
Sep 19	108	27	48	2.7	\$703,772	\$620,000	\$687,940	74	\$255	\$250	97.75%
Oct 19	87	25	30	2.2	\$641,859	\$614,500	\$630,163	69	\$270	\$265	98.18%
Nov 19	74	16	19	2.5	\$637,405	\$612,166	\$630,977	65	\$239	\$237	98.99%
Dec 19	52	15	19	2.5	\$629,789	\$579,999	\$619,437	81	\$249	\$245	98.36%
Jan 20	56	21	21	2.9	\$717,976	\$600,000	\$692,667	108	\$287	\$277	96.47%
Feb 20	75	26	12	3.8	\$571,807	\$565,000	\$567,916	50	\$244	\$242	99.32%
Mar 20	66	34	29	2.8	\$678,929	\$629,000	\$667,424	56	\$270	\$265	98.31%

## Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Mar 20	29	-12.12%	\$678,929	4.05%	\$629,000	10.35%	\$667,424	5.23%	56	-9.43%	98.31%
Mar 19	33	6.45%	\$652,532	8.63%	\$570,000	5.56%	\$634,253	6.15%	61	29.57%	97.20%
Mar 18	31	-3.13%	\$600,692	0.81%	\$540,000	-4.21%	\$597,501	1.60%	47	16.89%	99.47%

## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	7	14	10	24	36
\$500-\$599K	22	23	34	26	14
\$600-\$699K	18	13	8	16	5
\$700-\$799K	8	6	5	6	4
\$800-\$899K	3	2	2	5	3
\$900-\$999K	1	3	2		1
\$1-\$1.299m	3	4		1	3
\$1.3-\$1.699m	1		1		3
\$1.7-\$1.999m		1			
\$2-\$2.999m					1
>\$3m				1	
<b>Totals:</b>	<b>63</b>	<b>66</b>	<b>62</b>	<b>79</b>	<b>70</b>

Presented by: