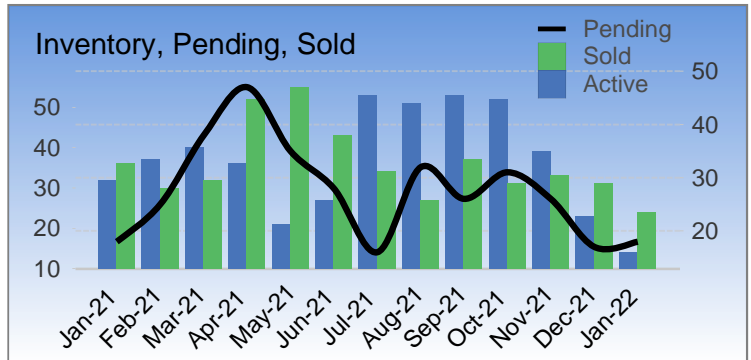


## Market Activity Summary:

- Inventory: 15 units were listed for sale as of the last day of January - approximately 0.5 months of inventory.
- Sales Activity: 24 single-family detached units were sold during January
- Median Sales Price: \$784,000 during January
- Average price per sq.ft. in January was \$370
- Days-on-Market (DOM) year-to-date is approximately 24 days
- Sold over Asking: On average, buyers paid 100% of list price in January



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-22	14	18	24	0.5	\$927,407	\$784,000	\$901,645	40	\$377	\$370	100%
Dec-21	23	17	31	0.8	\$839,592	\$800,000	\$858,740	24	\$369	\$351	99%
Nov-21	39	26	33	1.2	\$882,561	\$830,000	\$876,237	23	\$383	\$372	100%
Oct-21	52	31	31	1.6	\$977,659	\$910,000	\$968,433	26	\$396	\$401	100%
Sep-21	53	26	37	1.6	\$906,731	\$777,000	\$828,305	15	\$407	\$338	100%
Aug-21	51	32	27	1.5	\$968,194	\$832,000	\$920,122	16	\$435	\$355	102%
Jul-21	53	16	34	1.3	\$952,257	\$830,000	\$971,470	15	\$404	\$355	102%
Jun-21	27	28	43	0.6	\$868,608	\$815,000	\$898,864	18	\$416	\$360	103%
May-21	21	35	55	0.5	\$906,611	\$850,000	\$969,290	16	\$396	\$371	104%
Apr-21	36	47	52	0.9	\$868,921	\$770,000	\$829,807	25	\$354	\$350	104%
Mar-21	40	38	32	1.3	\$930,590	\$737,500	\$759,964	25	\$375	\$319	103%
Feb-21	37	25	30	1.1	\$788,631	\$744,500	\$833,233	26	\$361	\$349	101%
Jan-21	32	18	36	0.9	\$755,073	\$732,500	\$760,569	29	\$396	\$324	99%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-22	24	-33.3%	\$927,407	22.8%	\$784,000	7.03%	\$901,645	18.5%	40	37.9%	100%
Jan-21	36	63.6%	\$755,073	15.4%	\$732,500	22.1%	\$760,569	10.7%	29	-64.2%	99%
Jan-20	22	120%	\$654,439	-2.93%	\$600,000	-3.07%	\$687,363	9.58%	81	-7.95%	98%

## Sales Activity and Price Trends

Price Range	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold
<500K	0	5	26	47	52
\$500-599K	1	27	109	140	114
\$600-699K	4	72	134	94	63
\$700-799K	8	103	52	43	32
\$800-899K	4	82	44	19	25
\$900-999K	4	37	19	9	14
\$1-1.299M	1	56	30	8	13
\$1.3-1.699M	1	27	12	4	4
\$1.7-1.999M	0	3	1	1	0
\$2-2.999M	1	3	3	1	0
>3M	0	1	1	0	0
Total	13	386	430	365	317

## Presented by: