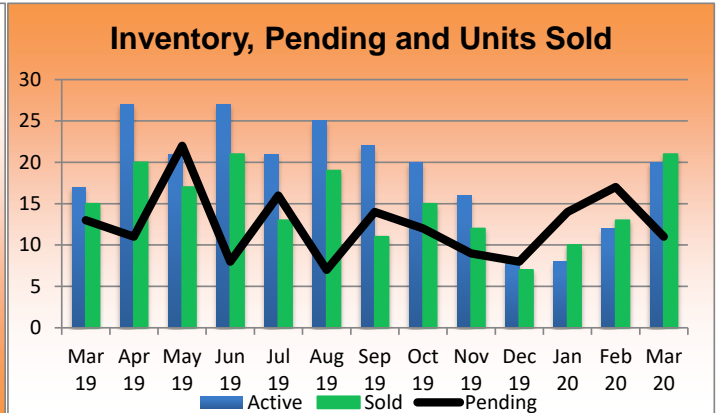
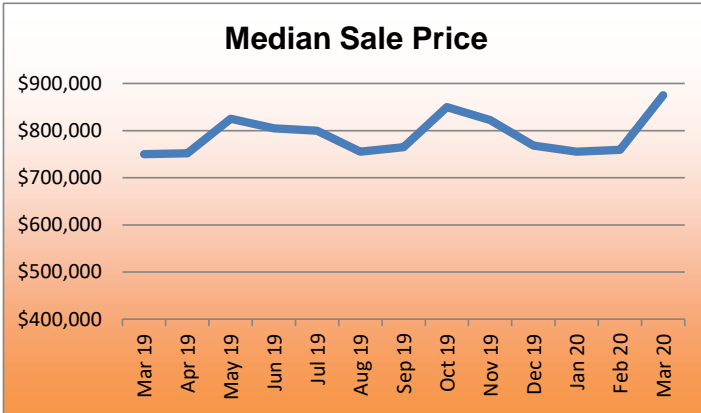


Market Activity Summary:

- Inventory: 20 units were listed for sale as of the last day of March - approximately 2 months of inventory .
- Sales Activity: 21 single-family attached units were sold during March.
- Median Sales Price: \$875,000 during March.
- Days-on-Market (DOM) year-to-date is approximately 7 days.
- Average sales price was 101.1% of the average list price during March.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Mar 19	17	13	15	1.4	\$756,327	\$750,000	\$759,747	20	\$510	\$512	100.45%
Apr 19	27	11	20	2.5	\$752,272	\$752,000	\$752,770	21	\$529	\$529	100.07%
May 19	21	22	17	1.4	\$818,673	\$825,000	\$818,471	24	\$510	\$511	99.98%
Jun 19	27	8	21	2.0	\$784,038	\$805,000	\$789,952	23	\$506	\$511	100.75%
Jul 19	21	16	13	1.5	\$806,058	\$800,000	\$815,000	13	\$536	\$542	101.11%
Aug 19	25	7	19	1.9	\$779,668	\$755,000	\$772,811	32	\$491	\$486	99.12%
Sep 19	22	14	11	2.0	\$759,636	\$765,000	\$761,455	46	\$570	\$574	100.24%
Oct 19	20	12	15	1.6	\$888,980	\$850,000	\$886,633	21	\$567	\$565	99.74%
Nov 19	16	9	12	1.5	\$821,167	\$822,000	\$819,854	33	\$515	\$515	99.84%
Dec 19	8	8	7	0.7	\$808,279	\$768,000	\$795,014	56	\$481	\$473	98.36%
Jan 20	8	14	10	0.7	\$749,840	\$755,000	\$737,100	37	\$575	\$565	98.30%
Feb 20	12	17	13	1.0	\$753,873	\$759,000	\$750,573	49	\$507	\$506	99.56%
Mar 20	20	11	21	1.6	\$870,319	\$875,000	\$879,905	7	\$598	\$604	101.10%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Mar 20	21	40.00%	\$870,319	15.07%	\$875,000	16.67%	\$879,905	15.82%	7	-63.58%	101.10%
Mar 19	15	-25.00%	\$756,327	-1.68%	\$750,000	-8.24%	\$759,747	-4.20%	20	142.71%	100.45%
Mar 18	20	-13.04%	\$769,212	8.07%	\$817,357	14.80%	\$793,023	10.04%	8	-51.99%	103.10%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k					
\$300k-399k					
\$400k-499k				2	
\$500k-599k	4	5	5	4	
\$600k-699k	7	8	4	11	
\$700k-799k	12	5	11	19	
\$800k-899k	10	12	12	6	
\$900k-999k	11	3	6	2	
\$1m - 1.49m	2	1	3		
\$1.5m +					
Totals:	46	34	41	44	0

Presented by:



Includes the areas of Danville, Diablo, Alamo

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