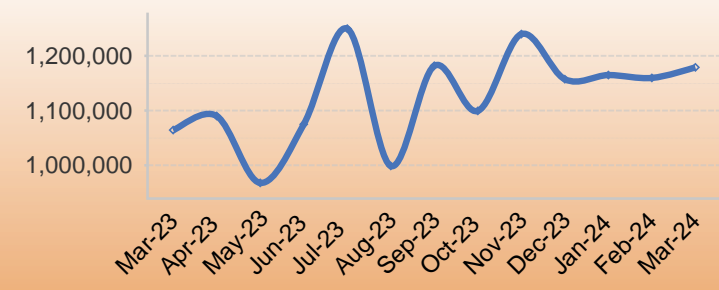


## Market Activity Summary:

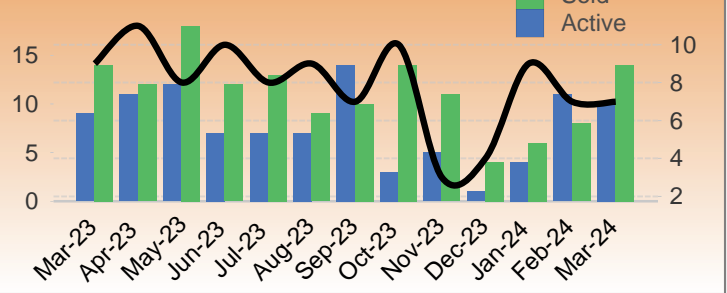
- Inventory: 10 units were listed for sale as of the last day of March - approximately 1.1 months of inventory.
- Sales Activity: 14 units were sold during March,
- Median Sales Price: \$1,178,975 during March
- Average price per sq.ft. in March was \$763
- Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 102% of list price in March



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	10	7	14	1.1	\$1,049,846	\$1,178,975	\$1,068,210	12	\$804	\$763	102%
Feb-24	11	7	8	2.0	\$1,058,975	\$1,160,000	\$1,095,250	5	\$759	\$677	104%
Jan-24	4	9	6	0.6	\$1,134,583	\$1,165,000	\$1,125,416	30	\$674	\$720	99%
Dec-23	1	4	4	0.1	\$1,211,000	\$1,157,500	\$1,215,000	6	\$670	\$654	100%
Nov-23	5	3	11	0.4	\$1,268,781	\$1,240,000	\$1,274,800	14	\$756	\$709	100%
Oct-23	3	10	14	0.3	\$1,037,350	\$1,099,500	\$1,039,928	41	\$773	\$720	100%
Sep-23	14	7	10	1.3	\$1,106,800	\$1,182,000	\$1,109,700	14	\$730	\$696	100%
Aug-23	7	9	9	0.6	\$1,017,888	\$999,000	\$1,035,666	15	\$759	\$683	102%
Jul-23	7	8	13	0.5	\$1,122,669	\$1,250,000	\$1,145,769	13	\$746	\$651	102%
Jun-23	7	10	12	0.5	\$1,064,699	\$1,075,000	\$1,068,583	22	\$738	\$641	100%
May-23	12	8	18	0.8	\$972,105	\$967,500	\$984,494	15	\$726	\$689	102%
Apr-23	11	11	12	0.9	\$1,042,650	\$1,090,000	\$1,064,908	13	\$739	\$700	102%
Mar-23	9	9	14	1.1	\$1,012,428	\$1,064,500	\$1,023,285	30	\$753	\$686	101%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	14	0%	\$1,058,064	0.817%	\$1,178,975	10.8%	\$1,068,210	4.39%	12	-60%	102%
Mar-23	14	-6.67%	\$1,049,492	7.78%	\$1,064,500	-14.8%	\$1,023,285	-12.3%	30	400%	101%
Mar-22	15	-25%	\$973,753	15%	\$1,250,000	38.7%	\$1,166,400	34.6%	6	0%	113%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	0	0	0
\$500-599K	1	1	2	4	5
\$600-699K	3	1	1	5	8
\$700-799K	5	3	0	5	10
\$800-899K	0	0	2	11	8
\$900-999K	0	9	1	11	8
\$1-1.299M	10	7	15	7	1
\$1.3-1.699M	8	4	8	0	1
\$1.7-1.999M	1	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	28	25	29	43	41

## Presented by:

Includes Danville, Diablo, and Alamo

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