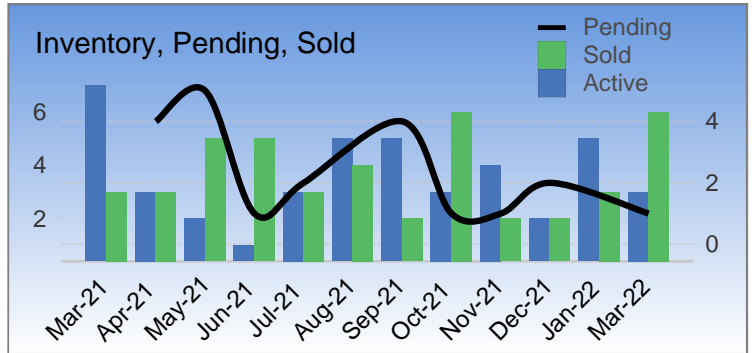


## Market Activity Summary:

- Inventory: 4 units were listed for sale as of the last day of March - approximately 1.3 months of inventory.
- Sales Activity: 6 units were sold during March
- Median Sales Price: \$765,000 during March
- Average price per sq.ft. in March was \$496
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 110% of list price in March



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-22	3	1	6	1.3	\$789,500	\$765,000	\$810,833	21	\$421	\$496	110%
Jan-22	5	0	3	2.1	\$782,666	\$580,000	\$676,666	69	\$412	\$578	109%
Dec-21	2	2	2	0.9	\$474,475	\$749,975	\$749,975	14	\$377	\$792	105%
Nov-21	4	1	2	1.2	\$717,475	\$696,750	\$696,750	22	\$477	\$524	106%
Oct-21	3	1	6	0.8	-	\$613,500	\$703,500	26	\$464	\$515	103%
Sep-21	5	4	2	2.3	\$636,428	\$605,000	\$605,000	14	\$535	\$349	112%
Aug-21	5	0	4	1.5	\$783,400	\$712,500	\$718,125	12	\$511	\$530	110%
Jul-21	3	2	3	1.2	\$639,306	\$790,000	\$743,000	29	\$441	\$394	99%
Jun-21	1	1	5	0.5	\$709,333	\$780,000	\$774,000	10	\$297	\$491	114%
May-21	2	5	5	0.5	\$690,600	\$670,000	\$780,000	26	\$464	\$444	114%
Apr-21	3	4	3	1.3	\$641,000	\$685,000	\$645,000	35	\$395	\$459	104%
Mar-21	7	0	3	3.0	\$698,360	\$710,000	\$731,666	25	\$410	\$305	99%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-22	6	100%	\$789,500	13.1%	\$765,000	7.75%	\$810,833	10.8%	21	-16%	110%
Mar-21	3	50%	\$698,360	-3.19%	\$710,000	22.4%	\$731,666	26.1%	25	-59.7%	99%
Mar-20	2	0%	\$721,380	26.3%	\$580,000	-10.4%	\$580,000	-10.4%	62	182%	98%

## Sales Activity and Price Trends

Price Range	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold
<500K	0	1	2	4	5
\$500-599K	3	1	2	0	3
\$600-699K	1	2	3	2	1
\$700-799K	0	2	1	0	0
\$800-899K	1	1	0	0	0
\$900-999K	1	0	0	0	0
\$1-1.299M	2	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	8	7	8	6	9

Presented by:

