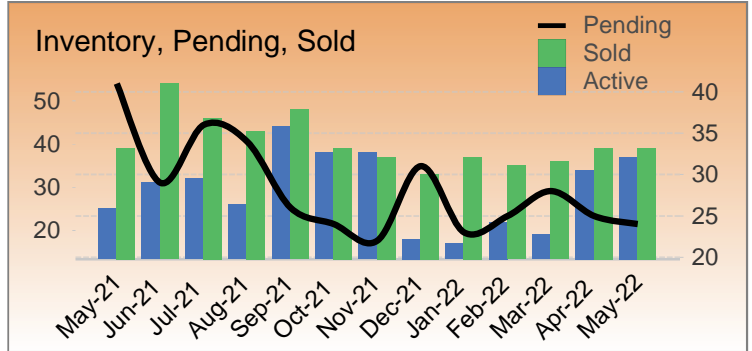


## Market Activity Summary:

- Inventory: 39 units were listed for sale as of the last day of May - approximately 1.0 months of inventory.
- Sales Activity: 39 units were sold during May
- Median Sales Price: \$460,000 during May
- Average price per sq.ft. in May was \$458
- Average Days-on-Market (DOM) is approximately 16 days
- Sold over Asking: On average, buyers paid 105% of list price in May



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-22	37	24	39	1.0	\$456,202	\$460,000	\$480,557	16	\$444	\$458	105%
Apr-22	34	25	39	1.0	\$452,717	\$450,000	\$506,205	9	\$435	\$474	106%
Mar-22	19	28	36	0.6	\$473,394	\$443,000	\$467,500	8	\$435	\$467	107%
Feb-22	22	25	35	0.6	\$440,512	\$435,000	\$461,742	13	\$433	\$464	107%
Jan-22	17	23	37	0.5	\$430,631	\$385,000	\$406,675	23	\$436	\$436	103%
Dec-21	18	31	33	0.5	\$399,344	\$426,000	\$426,777	31	\$413	\$438	102%
Nov-21	38	22	37	1.0	\$395,005	\$408,000	\$440,043	11	\$417	\$435	103%
Oct-21	38	24	39	0.9	\$402,557	\$438,000	\$488,589	16	\$420	\$436	102%
Sep-21	44	26	48	1.0	\$423,697	\$427,500	\$471,483	14	\$413	\$414	103%
Aug-21	26	34	43	0.6	\$450,689	\$420,000	\$444,908	13	\$417	\$425	104%
Jul-21	32	36	46	0.7	\$476,691	\$431,000	\$459,126	10	\$413	\$421	106%
Jun-21	31	29	54	0.7	\$441,469	\$415,000	\$450,114	14	\$410	\$425	105%
May-21	25	41	39	0.6	\$427,187	\$410,000	\$438,636	11	\$429	\$416	106%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	% Change	Average DOM	% Change	Sale Price / List Price
May-22	39	0%	\$456,202	6.79%	\$460,000	12.2%	\$480,557	9.56%	16	45.5%	105%
May-21	39	129%	\$427,187	9.68%	\$410,000	0%	\$438,636	1.61%	11	-47.6%	106%
May-20	17	-62.2%	\$389,479	8.22%	\$410,000	20.6%	\$431,705	19.8%	21	-4.55%	100%

## Sales Activity and Price Trends

Price Range	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold
<500K	270	302	193	262	255
\$500-599K	35	23	16	10	10
\$600-699K	22	21	5	3	7
\$700-799K	16	12	1	0	0
\$800-899K	11	1	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	354	359	215	275	272

## Presented by:



Includes Concord and Clayton

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