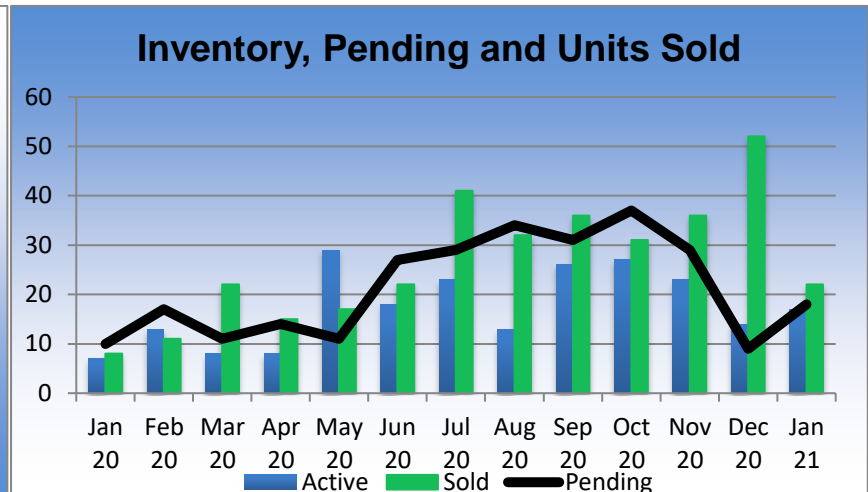
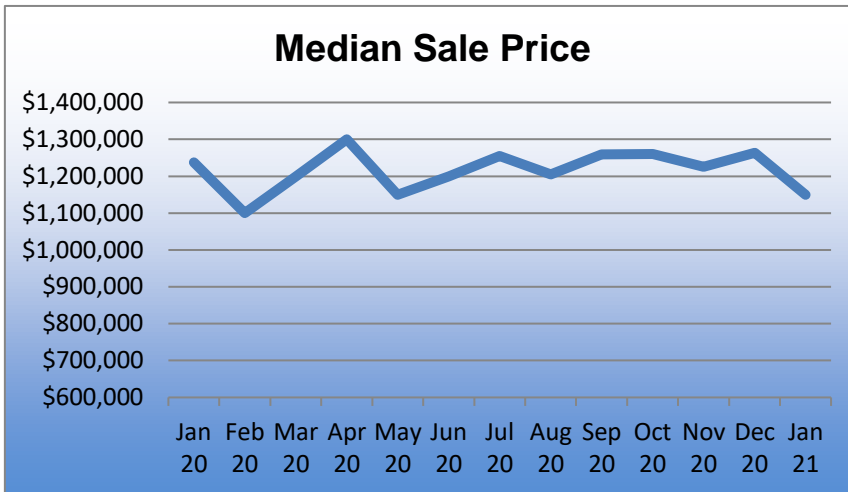


Market Activity Summary:

- Inventory: 17 units were listed for sale as of the last day of January - approximately 0.7 months of inventory .
- Sales Activity: 22 single-family detached units were sold during January.
- Median Sales Price: \$1,150,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 20 days.
- Average sales price was 106.3% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 20	7	10	8	0.6	\$1,183,625	\$1,237,500	\$1,196,875	32	\$532	\$540	101.12%
Feb 20	13	17	11	1.2	\$1,068,091	\$1,100,000	\$1,115,773	27	\$703	\$740	104.46%
Mar 20	8	11	22	0.8	\$1,125,091	\$1,200,000	\$1,234,318	12	\$646	\$703	109.71%
Apr 20	8	14	15	0.6	\$1,194,667	\$1,300,000	\$1,308,200	12	\$620	\$687	109.50%
May 20	29	11	17	2.2	\$1,231,559	\$1,150,000	\$1,239,588	18	\$675	\$681	100.65%
Jun 20	18	27	22	1.1	\$1,146,318	\$1,200,000	\$1,211,636	19	\$665	\$698	105.70%
Jul 20	23	29	41	1.1	\$1,219,488	\$1,255,000	\$1,301,902	15	\$634	\$686	106.76%
Aug 20	13	34	32	0.5	\$1,186,903	\$1,205,000	\$1,311,688	15	\$637	\$709	110.51%
Sep 20	26	31	36	0.9	\$1,316,611	\$1,258,750	\$1,394,071	19	\$652	\$694	105.88%
Oct 20	27	37	31	0.8	\$1,163,903	\$1,260,000	\$1,293,505	14	\$643	\$726	111.14%
Nov 20	23	29	36	0.7	\$1,203,730	\$1,225,000	\$1,328,407	13	\$669	\$738	110.36%
Dec 20	14	9	52	0.5	\$1,172,052	\$1,264,000	\$1,250,521	14	\$686	\$729	106.69%
Jan 21	17	18	22	0.7	\$1,173,990	\$1,150,000	\$1,248,000	20	\$656	\$708	106.30%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 21	22	175.00%	\$1,173,990	-0.81%	\$1,150,000	-7.07%	\$1,248,000	4.27%	20	-37.50%	106.30%
Jan 20	8	-33.33%	\$1,183,625	14.25%	\$1,237,500	17.23%	\$1,196,875	12.15%	32	-35.24%	101.12%
Jan 19	12	-14.29%	\$1,036,000	1.95%	\$1,055,645	12.90%	\$1,067,180	-0.49%	49	86.48%	103.01%

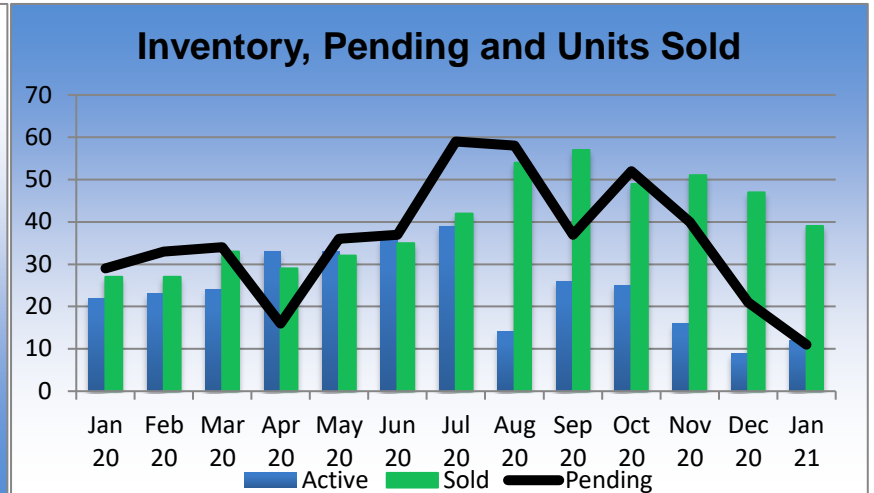
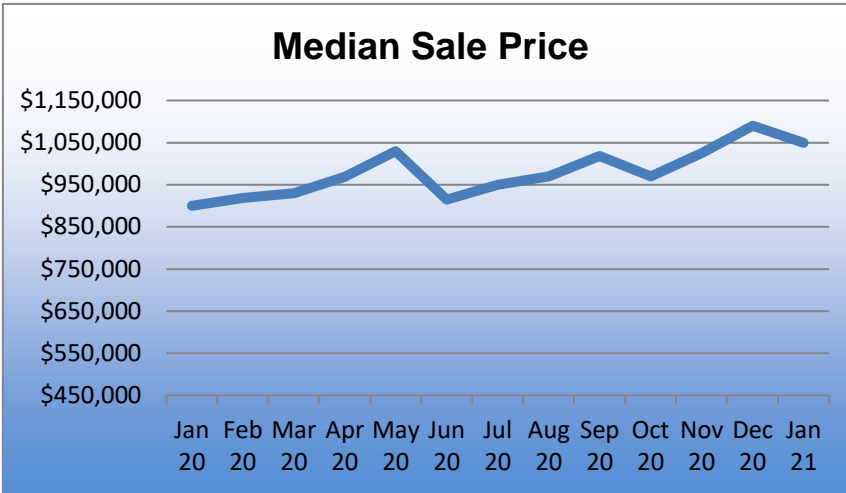
Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K					
\$500-\$599K					
\$600-\$699K				1	
\$700-\$799K	3		2	2	5
\$800-\$899K	1	1	1	2	2
\$900-\$999K	1		2	3	1
\$1-\$1.299m	9	5	4	3	5
\$1.3-\$1.699m	5	2	3	1	1
\$1.7-\$1.999m	1			2	
\$2-\$2.999m	2				
>\$3m					
Totals:	22	8	12	14	14

Presented by:

Market Activity Summary:

- Inventory: 12 units were listed for sale as of the last day of January - approximately 0.4 months of inventory .
- Sales Activity: 39 single-family detached units were sold during January.
- Median Sales Price: \$1,050,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 14 days.
- Average sales price was 106.79% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 20	22	29	27	0.7	\$886,115	\$900,000	\$922,037	32	\$515	\$537	104.05%
Feb 20	23	33	27	0.8	\$949,705	\$918,120	\$977,745	31	\$545	\$556	102.95%
Mar 20	24	34	33	0.8	\$888,174	\$930,000	\$940,209	13	\$527	\$560	105.86%
Apr 20	33	16	29	1.2	\$996,591	\$969,000	\$1,043,224	11	\$516	\$544	104.68%
May 20	33	36	32	1.1	\$963,441	\$1,029,688	\$987,252	22	\$524	\$537	102.47%
Jun 20	36	37	35	1.2	\$928,338	\$915,000	\$954,990	20	\$548	\$565	102.87%
Jul 20	39	59	42	1.1	\$939,943	\$950,000	\$982,088	13	\$514	\$540	104.48%
Aug 20	14	58	54	0.3	\$968,107	\$970,000	\$1,019,636	16	\$551	\$582	105.32%
Sep 20	26	37	57	0.5	\$942,504	\$1,018,000	\$1,014,003	14	\$540	\$580	107.59%
Oct 20	25	52	49	0.5	\$944,021	\$970,000	\$1,014,698	20	\$577	\$622	107.49%
Nov 20	16	40	51	0.3	\$984,422	\$1,025,000	\$1,055,307	14	\$571	\$616	107.20%
Dec 20	9	21	47	0.2	\$1,053,942	\$1,090,000	\$1,126,817	16	\$535	\$573	106.91%
Jan 21	12	11	39	0.4	\$1,039,811	\$1,050,000	\$1,110,385	14	\$536	\$574	106.79%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 21	39	44.44%	\$1,039,811	17.34%	\$1,050,000	16.67%	\$1,110,385	20.43%	14	-56.01%	106.79%
Jan 20	27	3.85%	\$886,115	8.28%	\$900,000	11.11%	\$922,037	11.96%	32	8.51%	104.05%
Jan 19	26	36.84%	\$818,335	2.28%	\$810,000	1.00%	\$823,562	-1.19%	29	175.22%	100.64%

Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K			1	1	
\$500-\$599K			2	1	5
\$600-\$699K	1	3	5	1	6
\$700-\$799K	5	2	3	6	2
\$800-\$899K	5	8	6	3	6
\$900-\$999K	4	7	3	3	3
\$1-\$1.299m	14	9	6	4	4
\$1.3-\$1.699m	7	1			
\$1.7-\$1.999m					
\$2-\$2.999m	1				
>\$3m					
Totals:	37	30	26	19	26

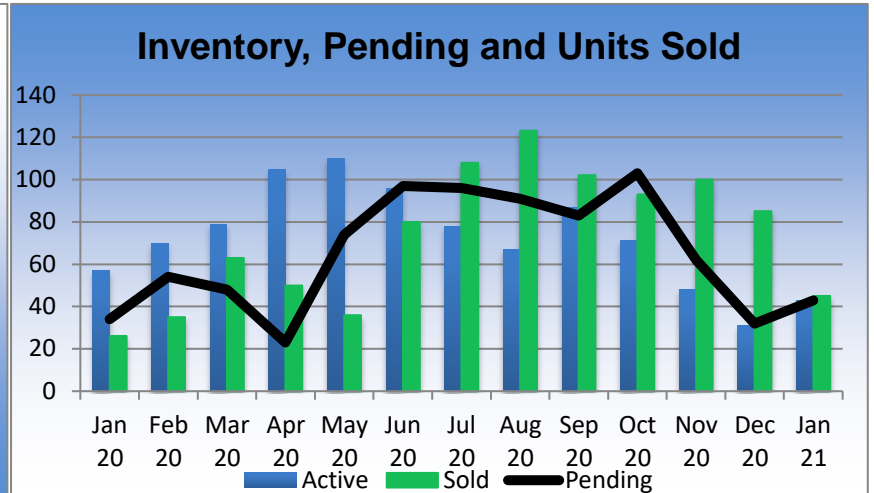
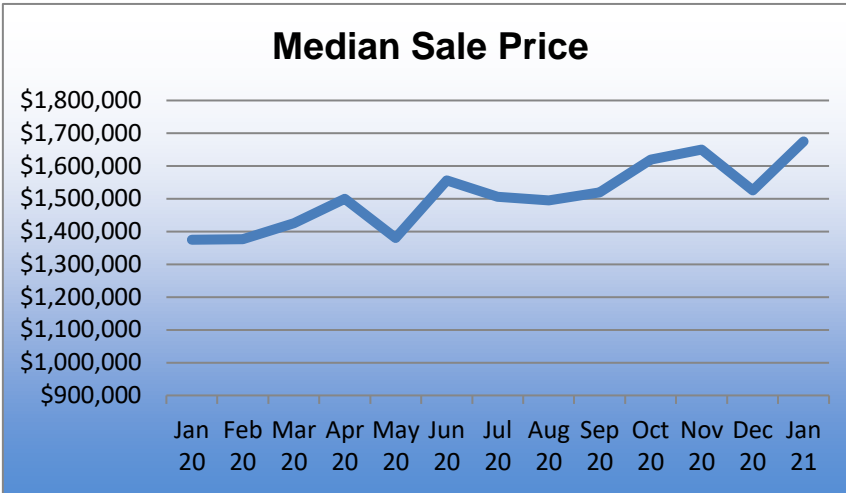
Presented by:

Danville: Detached Single-Family Homes

January 2021

Market Activity Summary:

- Inventory: 43 units were listed for sale as of the last day of January - approximately 0.7 months of inventory .
- Sales Activity: 45 single-family detached units were sold during January.
- Median Sales Price: \$1,675,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 38 days.
- Average sales price was 100.79% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 20	57	34	26	1.5	\$1,565,688	\$1,375,000	\$1,536,817	68	\$529	\$520	98.16%
Feb 20	70	54	35	1.7	\$1,496,641	\$1,377,000	\$1,491,298	24	\$553	\$560	99.64%
Mar 20	79	48	63	2.0	\$1,517,627	\$1,425,000	\$1,519,764	31	\$533	\$536	100.14%
Apr 20	105	23	50	2.6	\$1,555,793	\$1,500,000	\$1,552,852	21	\$525	\$528	99.81%
May 20	110	74	36	2.2	\$1,404,558	\$1,380,000	\$1,415,170	28	\$516	\$519	100.76%
Jun 20	96	97	80	1.6	\$1,633,311	\$1,556,000	\$1,623,090	28	\$571	\$570	99.37%
Jul 20	78	96	108	1.1	\$1,607,606	\$1,506,678	\$1,606,212	25	\$546	\$547	99.91%
Aug 20	67	91	123	0.7	\$1,607,109	\$1,495,000	\$1,624,815	21	\$565	\$573	101.10%
Sep 20	87	83	102	0.9	\$1,592,253	\$1,519,000	\$1,613,191	24	\$553	\$565	101.32%
Oct 20	71	103	93	0.8	\$1,726,547	\$1,620,000	\$1,779,992	23	\$587	\$607	103.10%
Nov 20	48	62	100	0.6	\$1,732,274	\$1,649,500	\$1,781,275	18	\$588	\$608	102.83%
Dec 20	31	32	85	0.4	\$1,625,619	\$1,526,000	\$1,649,400	24	\$602	\$613	101.46%
Jan 21	43	43	45	0.7	\$2,019,077	\$1,675,000	\$2,035,040	38	\$606	\$617	100.79%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 21	45	73.08%	\$2,019,077	28.96%	\$1,675,000	21.82%	\$2,035,040	32.42%	38	-43.69%	100.79%
Jan 20	26	-13.33%	\$1,565,688	14.56%	\$1,375,000	5.77%	\$1,536,817	15.56%	68	17.11%	98.16%
Jan 19	30	-11.76%	\$1,366,733	1.03%	\$1,300,000	1.76%	\$1,329,845	-1.97%	58	30.66%	97.30%

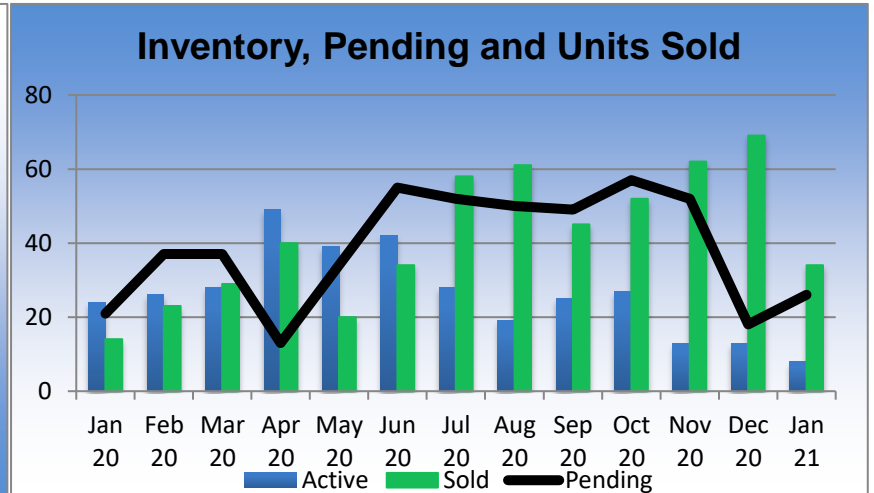
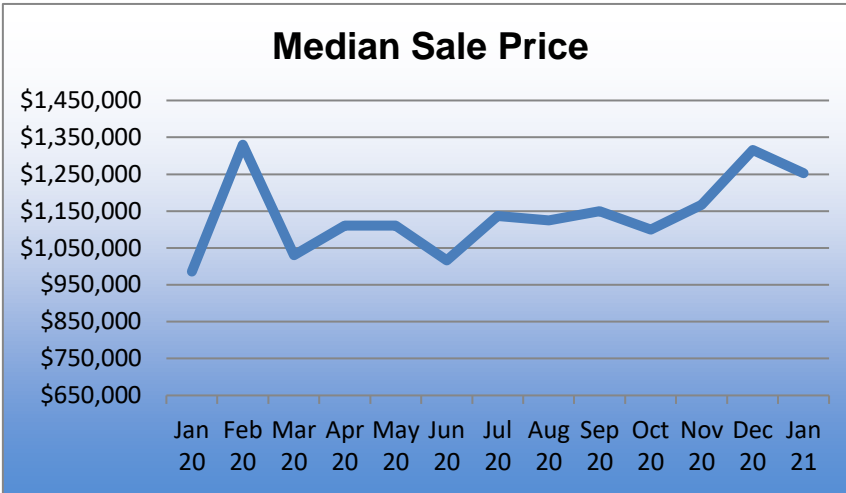
Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K					
\$500-\$599K					
\$600-\$699K					
\$700-\$799K					
\$800-\$899K			3	1	3
\$900-\$999K	2	3	2		7
\$1-\$1.299m	2	8	9	17	18
\$1.3-\$1.699m	19	9	13	13	14
\$1.7-\$1.999m	9	2	2	2	1
\$2-\$2.999m	6	5	1	1	2
>\$3m	7	1			
Totals:	45	28	30	34	45

Presented by:

Market Activity Summary:

- Inventory: 8 units were listed for sale as of the last day of January - approximately 0.2 months of inventory .
- Sales Activity: 34 single-family detached units were sold during January.
- Median Sales Price: \$1,252,500 during January.
- Days-on-Market (DOM) year-to-date is approximately 15 days.
- Average sales price was 106.56% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 20	24	21	14	1.0	\$1,058,786	\$986,000	\$1,053,714	40	\$476	\$476	99.52%
Feb 20	26	37	23	1.0	\$1,277,252	\$1,330,000	\$1,294,861	22	\$467	\$475	101.38%
Mar 20	28	37	29	1.0	\$1,066,959	\$1,030,000	\$1,084,131	12	\$512	\$522	101.61%
Apr 20	49	13	40	1.8	\$1,122,842	\$1,110,359	\$1,133,104	18	\$502	\$507	100.91%
May 20	39	34	20	1.3	\$1,153,538	\$1,110,440	\$1,148,294	21	\$482	\$480	99.55%
Jun 20	42	55	34	1.2	\$1,076,009	\$1,016,000	\$1,077,257	28	\$532	\$534	100.12%
Jul 20	28	52	58	0.7	\$1,156,524	\$1,136,500	\$1,169,476	14	\$501	\$507	101.12%
Aug 20	19	50	61	0.4	\$1,177,459	\$1,125,000	\$1,186,345	24	\$494	\$500	100.75%
Sep 20	25	49	45	0.5	\$1,194,818	\$1,150,000	\$1,218,248	21	\$508	\$522	101.96%
Oct 20	27	57	52	0.5	\$1,147,502	\$1,099,500	\$1,186,420	13	\$530	\$552	103.39%
Nov 20	13	52	62	0.3	\$1,201,684	\$1,167,500	\$1,255,864	10	\$532	\$557	104.51%
Dec 20	13	18	69	0.3	\$1,301,266	\$1,316,000	\$1,344,658	21	\$514	\$537	103.33%
Jan 21	8	26	34	0.2	\$1,235,089	\$1,252,500	\$1,316,132	15	\$524	\$565	106.56%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 21	34	142.86%	\$1,235,089	16.65%	\$1,252,500	27.03%	\$1,316,132	24.90%	15	-62.41%	106.56%
Jan 20	14	-39.13%	\$1,058,786	1.18%	\$986,000	0.61%	\$1,053,714	2.04%	40	-23.31%	99.52%
Jan 19	23	53.33%	\$1,046,414	-1.23%	\$980,000	-2.97%	\$1,032,598	-4.79%	52	534.29%	98.68%

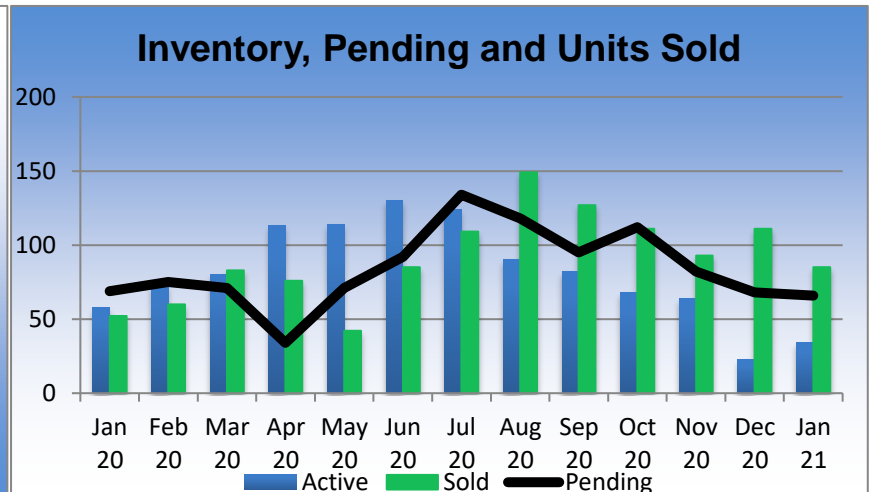
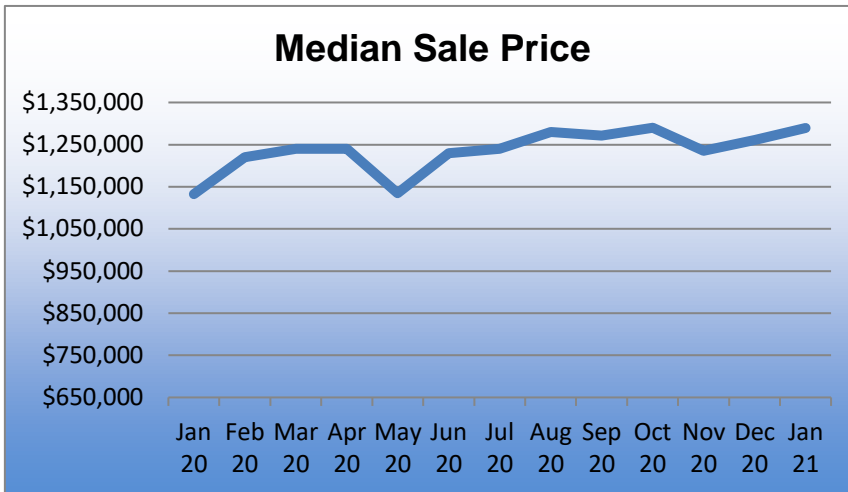
Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K					
\$500-\$599K					
\$600-\$699K					
\$700-\$799K		1	4		4
\$800-\$899K	1	1	7	4	1
\$900-\$999K	4	6	2	2	1
\$1-\$1.299m	15	4	7	6	6
\$1.3-\$1.699m	8	2	3	3	7
\$1.7-\$1.999m	5				1
\$2-\$2.999m	1				
>\$3m					
Totals:	34	14	23	15	20

Presented by:

Market Activity Summary:

- Inventory: 34 units were listed for sale as of the last day of January - approximately 0.4 months of inventory .
- Sales Activity: 85 single-family detached units were sold during January.
- Median Sales Price: \$1,289,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 22 days.
- Average sales price was 104.23% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 20	58	69	52	0.8	\$1,259,874	\$1,132,500	\$1,256,868	39	\$690	\$696	99.76%
Feb 20	73	75	60	1.1	\$1,353,716	\$1,220,000	\$1,379,665	25	\$685	\$704	101.92%
Mar 20	80	71	83	1.2	\$1,347,858	\$1,240,000	\$1,402,905	23	\$742	\$781	104.08%
Apr 20	113	34	76	1.8	\$1,307,481	\$1,239,750	\$1,353,743	14	\$695	\$725	103.54%
May 20	114	71	42	1.8	\$1,241,046	\$1,135,000	\$1,226,152	27	\$711	\$704	98.80%
Jun 20	130	92	85	1.9	\$1,294,708	\$1,230,000	\$1,302,838	22	\$731	\$736	100.63%
Jul 20	124	134	109	1.5	\$1,328,440	\$1,240,000	\$1,345,512	25	\$724	\$736	101.29%
Aug 20	90	118	149	0.9	\$1,353,659	\$1,280,000	\$1,369,239	21	\$723	\$735	101.15%
Sep 20	82	95	127	0.7	\$1,346,326	\$1,271,000	\$1,385,630	20	\$714	\$739	102.92%
Oct 20	68	112	111	0.6	\$1,353,208	\$1,290,000	\$1,393,482	21	\$740	\$764	102.98%
Nov 20	64	82	93	0.6	\$1,250,525	\$1,235,000	\$1,295,028	22	\$752	\$787	103.56%
Dec 20	23	68	111	0.3	\$1,339,226	\$1,261,000	\$1,410,164	17	\$737	\$778	105.30%
Jan 21	34	66	85	0.4	\$1,422,338	\$1,289,000	\$1,482,521	22	\$748	\$791	104.23%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 21	85	63.46%	\$1,422,338	12.90%	\$1,289,000	13.82%	\$1,482,521	17.95%	22	-43.67%	104.23%
Jan 20	52	-17.46%	\$1,259,874	11.97%	\$1,132,500	8.89%	\$1,256,868	14.22%	39	5.32%	99.76%
Jan 19	63	3.28%	\$1,125,194	-4.02%	\$1,040,000	-13.33%	\$1,100,384	-12.59%	37	65.55%	97.80%

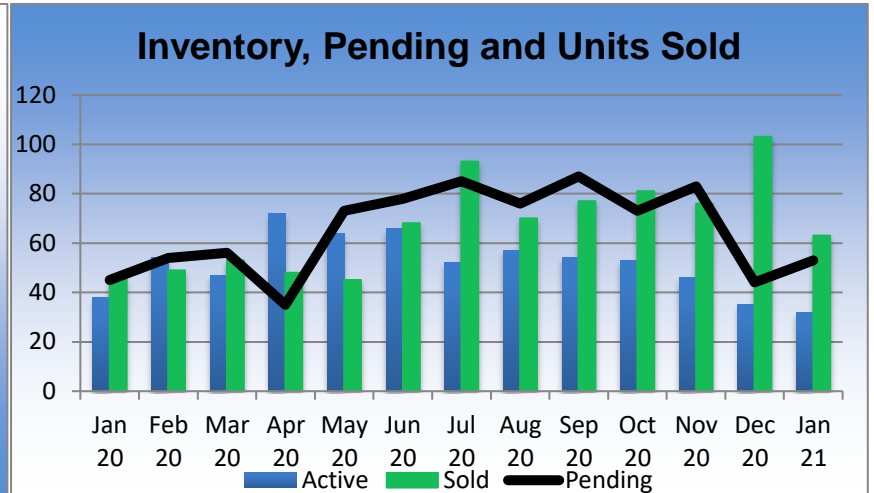
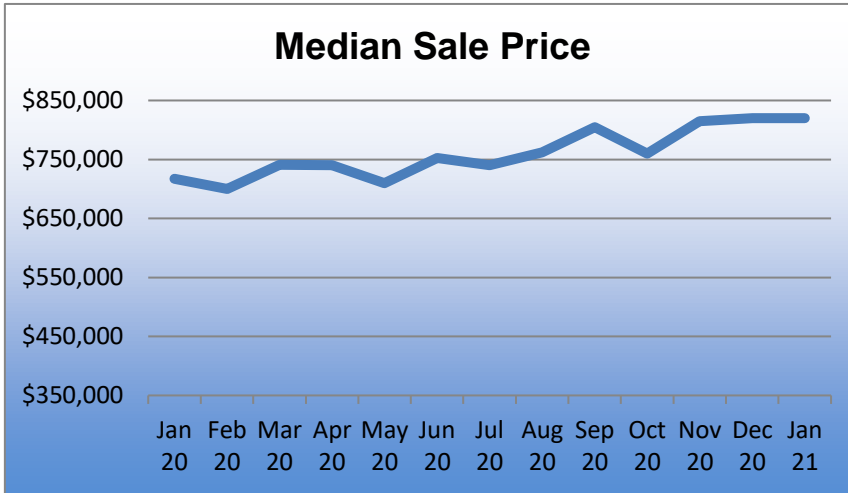
Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K					
\$500-\$599K					
\$600-\$699K				1	1
\$700-\$799K		9	7		12
\$800-\$899K	4	4	6	6	15
\$900-\$999K	5	5	12	8	18
\$1-\$1.299m	35	24	28	22	19
\$1.3-\$1.699m	20	8	8	19	4
\$1.7-\$1.999m	8	4		3	4
\$2-\$2.999m	10	3	1	2	4
>\$3m	3	1	1		
Totals:	85	58	63	61	77

Presented by:

Market Activity Summary:

- Inventory: 32 units were listed for sale as of the last day of January - approximately 0.5 months of inventory .
- Sales Activity: 63 single-family detached units were sold during January.
- Median Sales Price: \$820,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 25 days.
- Average sales price was 105.44% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 20	38	45	46	0.6	\$752,946	\$717,500	\$751,386	37	\$507	\$508	99.79%
Feb 20	54	54	49	1.0	\$719,279	\$700,000	\$749,544	38	\$485	\$510	104.21%
Mar 20	47	56	53	0.9	\$749,154	\$741,000	\$777,536	20	\$494	\$517	103.79%
Apr 20	72	35	48	1.5	\$752,457	\$740,000	\$777,027	11	\$513	\$534	103.27%
May 20	64	73	45	1.2	\$732,495	\$710,000	\$742,560	21	\$487	\$494	101.37%
Jun 20	66	78	68	1.1	\$795,138	\$752,500	\$823,778	24	\$491	\$517	103.60%
Jul 20	52	85	93	0.8	\$788,079	\$740,000	\$801,855	23	\$491	\$501	101.75%
Aug 20	57	76	70	0.7	\$805,254	\$762,000	\$839,892	15	\$498	\$519	104.30%
Sep 20	54	87	77	0.7	\$802,163	\$805,000	\$833,858	16	\$505	\$526	103.95%
Oct 20	53	73	81	0.7	\$792,551	\$760,000	\$830,026	25	\$499	\$522	104.73%
Nov 20	46	83	76	0.6	\$844,940	\$815,000	\$890,588	13	\$503	\$536	105.40%
Dec 20	35	44	103	0.5	\$849,293	\$820,000	\$885,477	19	\$504	\$529	104.26%
Jan 21	32	53	63	0.5	\$902,415	\$820,000	\$951,548	25	\$495	\$531	105.44%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 21	63	36.96%	\$902,415	19.85%	\$820,000	14.29%	\$951,548	26.64%	25	-33.37%	105.44%
Jan 20	46	-2.13%	\$752,946	4.01%	\$717,500	3.99%	\$751,386	3.32%	37	-26.86%	99.79%
Jan 19	47	-27.69%	\$723,932	-4.19%	\$690,000	-5.48%	\$727,223	-6.86%	50	75.20%	100.45%

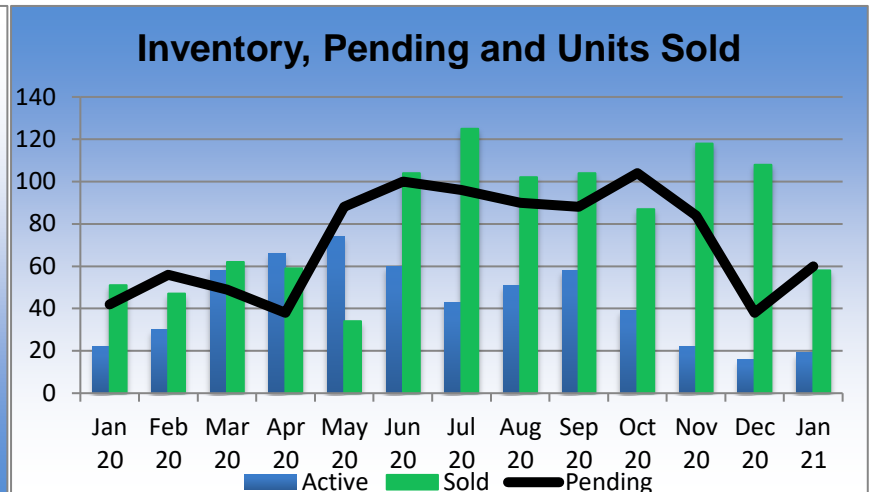
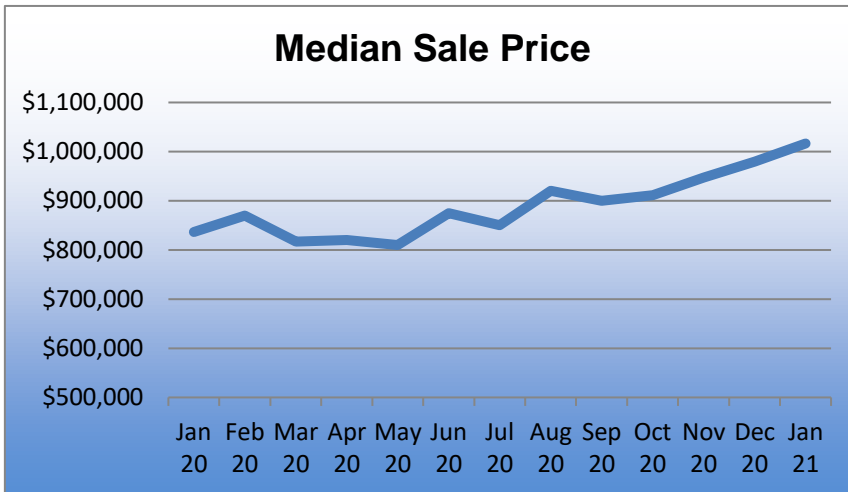
Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K		1	2		10
\$500-\$599K		7	6	11	26
\$600-\$699K	10	20	17	17	16
\$700-\$799K	16	8	11	18	4
\$800-\$899K	17	5	6	5	3
\$900-\$999K	3	7	2	4	3
\$1-\$1.299m	7	5	2	7	1
\$1.3-\$1.699m	5		1	3	
\$1.7-\$1.999m	5				
\$2-\$2.999m					
>\$3m					
Totals:	63	53	47	65	63

Presented by:

Market Activity Summary:

- Inventory: 19 units were listed for sale as of the last day of January - approximately 0.3 months of inventory .
- Sales Activity: 58 single-family detached units were sold during January.
- Median Sales Price: \$1,016,500 during January.
- Days-on-Market (DOM) year-to-date is approximately 17 days.
- Average sales price was 105.27% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 20	22	42	51	0.4	\$927,242	\$836,500	\$921,325	49	\$494	\$491	99.36%
Feb 20	30	56	47	0.6	\$952,365	\$869,950	\$948,066	40	\$511	\$511	99.55%
Mar 20	58	49	62	1.3	\$885,987	\$817,250	\$902,967	16	\$500	\$509	101.92%
Apr 20	66	38	59	1.4	\$934,639	\$820,000	\$944,603	13	\$491	\$498	101.07%
May 20	74	88	34	1.3	\$883,479	\$810,000	\$881,017	13	\$502	\$500	99.72%
Jun 20	60	100	104	0.9	\$965,037	\$875,000	\$965,286	22	\$495	\$498	100.03%
Jul 20	43	96	125	0.5	\$937,758	\$850,000	\$950,203	14	\$507	\$516	101.33%
Aug 20	51	90	102	0.5	\$1,014,609	\$920,031	\$1,027,566	22	\$491	\$500	101.28%
Sep 20	58	88	104	0.6	\$971,216	\$900,000	\$1,005,466	15	\$510	\$529	103.53%
Oct 20	39	104	87	0.4	\$1,015,641	\$911,000	\$1,058,626	15	\$516	\$540	104.23%
Nov 20	22	84	118	0.2	\$1,022,885	\$947,500	\$1,054,471	14	\$517	\$535	103.09%
Dec 20	16	38	108	0.2	\$1,015,896	\$980,000	\$1,063,667	12	\$522	\$548	104.70%
Jan 21	19	60	58	0.3	\$1,028,037	\$1,016,500	\$1,082,238	17	\$529	\$558	105.27%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 21	58	13.73%	\$1,028,037	10.87%	\$1,016,500	21.52%	\$1,082,238	17.47%	17	-63.99%	105.27%
Jan 20	51	2.00%	\$927,242	-0.14%	\$836,500	9.35%	\$921,325	-0.21%	49	4.99%	99.36%
Jan 19	50	8.70%	\$928,578	10.99%	\$765,000	-1.73%	\$923,306	7.96%	46	178.04%	99.43%

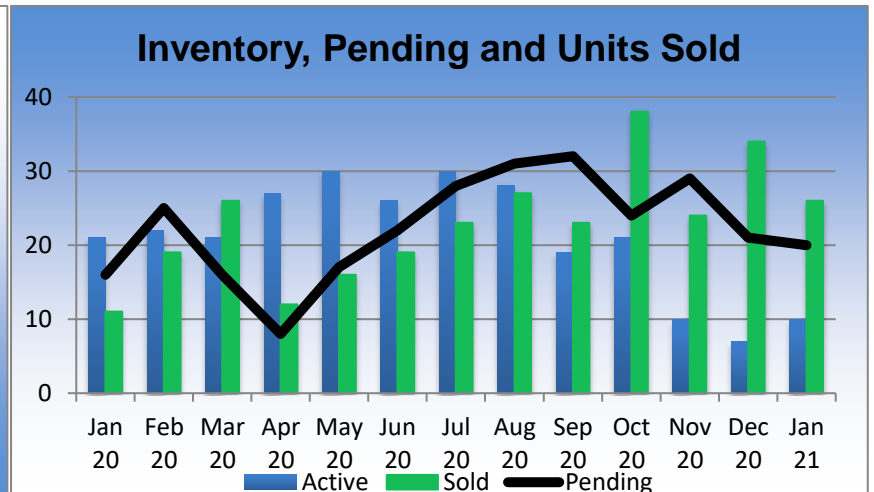
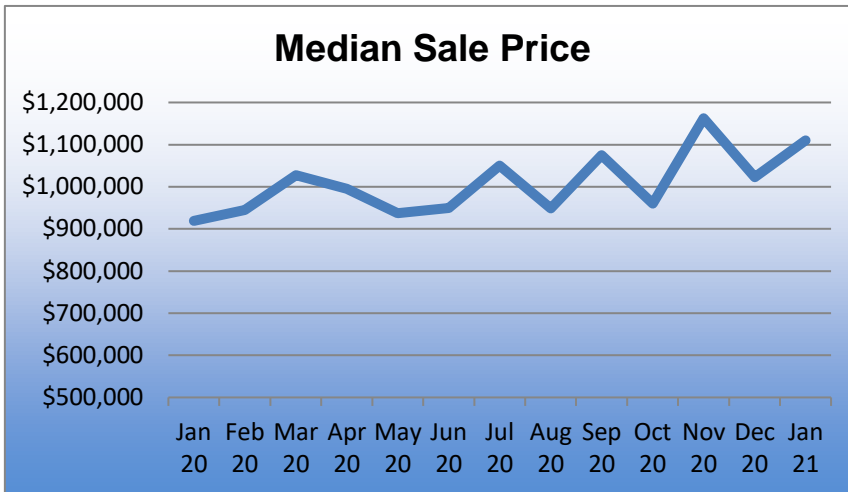
Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K			1	1	
\$500-\$599K	1	1	1		9
\$600-\$699K	4	11	8	7	12
\$700-\$799K	1	14	17	16	8
\$800-\$899K	11	11	6	8	4
\$900-\$999K	11	8	3	6	3
\$1-\$1.299m	16	9	7	4	10
\$1.3-\$1.699m	11	2	5	4	5
\$1.7-\$1.999m	2	1	1		
\$2-\$2.999m	1	1	1		
>\$3m					
Totals:	58	58	50	46	51

Presented by:

Market Activity Summary:

- Inventory: 10 units were listed for sale as of the last day of January - approximately 0.4 months of inventory .
- Sales Activity: 26 single-family detached units were sold during January.
- Median Sales Price: \$1,110,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 16 days.
- Average sales price was 105.17% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 20	21	16	11	1.3	\$926,764	\$919,000	\$918,745	57	\$617	\$613	99.13%
Feb 20	22	25	19	1.3	\$967,036	\$945,000	\$993,442	27	\$607	\$630	102.73%
Mar 20	21	16	26	1.3	\$1,017,265	\$1,027,500	\$1,056,269	16	\$627	\$651	103.83%
Apr 20	27	8	12	1.7	\$956,965	\$995,000	\$996,760	16	\$601	\$617	104.16%
May 20	30	17	16	1.8	\$971,112	\$937,500	\$987,938	24	\$598	\$608	101.73%
Jun 20	26	22	19	1.7	\$998,872	\$950,000	\$1,026,012	18	\$623	\$641	102.72%
Jul 20	30	28	23	1.6	\$1,099,941	\$1,050,000	\$1,112,772	15	\$654	\$661	101.17%
Aug 20	28	31	27	1.1	\$993,938	\$949,000	\$1,013,391	17	\$643	\$663	101.96%
Sep 20	19	32	23	0.7	\$1,066,996	\$1,075,000	\$1,112,044	18	\$622	\$648	104.22%
Oct 20	21	24	38	0.7	\$1,016,213	\$960,000	\$1,043,127	18	\$657	\$676	102.65%
Nov 20	10	29	24	0.3	\$1,157,210	\$1,162,500	\$1,198,786	18	\$570	\$594	103.59%
Dec 20	7	21	34	0.3	\$1,058,305	\$1,022,500	\$1,090,441	19	\$617	\$638	103.04%
Jan 21	10	20	26	0.4	\$1,115,548	\$1,110,000	\$1,173,269	16	\$653	\$690	105.17%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 21	26	136.36%	\$1,115,548	20.37%	\$1,110,000	20.78%	\$1,173,269	27.70%	16	-72.29%	105.17%
Jan 20	11	-42.11%	\$926,764	4.10%	\$919,000	8.12%	\$918,745	4.47%	57	54.91%	99.13%
Jan 19	19	-42.42%	\$890,232	3.05%	\$850,000	-8.11%	\$879,463	-5.20%	37	153.08%	98.79%

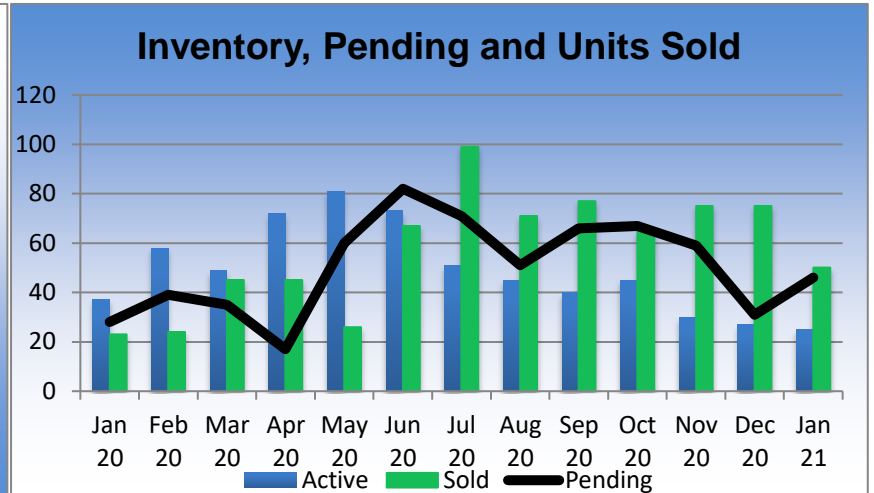
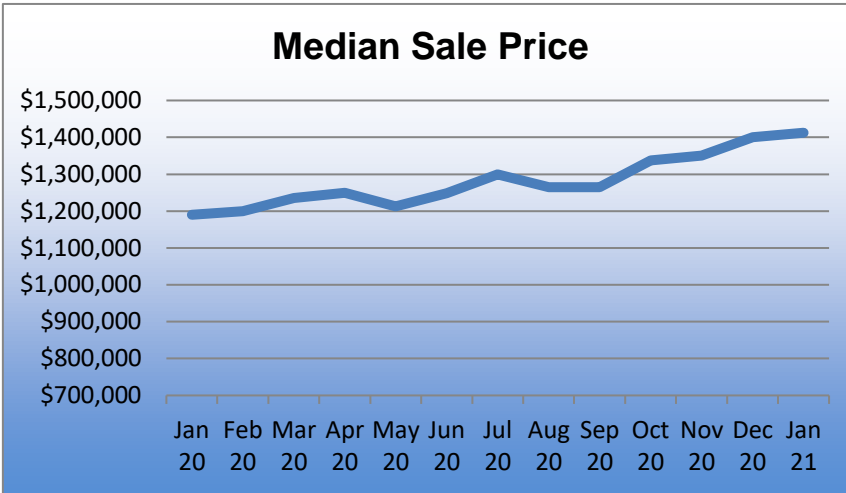
Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K					
\$500-\$599K					
\$600-\$699K				6	4
\$700-\$799K		2	6	4	3
\$800-\$899K	5	2	7	5	7
\$900-\$999K	3	5	4	7	1
\$1-\$1.299m	10	2	1	9	2
\$1.3-\$1.699m	7		1	2	
\$1.7-\$1.999m	1				
\$2-\$2.999m					
>\$3m		1			
Totals:	26	12	19	33	17

Presented by:

Market Activity Summary:

- Inventory: 25 units were listed for sale as of the last day of January - approximately 0.5 months of inventory .
- Sales Activity: 50 single-family detached units were sold during January.
- Median Sales Price: \$1,412,500 during January.
- Days-on-Market (DOM) year-to-date is approximately 15 days.
- Average sales price was 103.83% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 20	37	28	23	1.2	\$1,483,962	\$1,190,000	\$1,473,977	42	\$586	\$584	99.33%
Feb 20	58	39	24	2.0	\$1,313,033	\$1,200,162	\$1,322,493	21	\$591	\$594	100.72%
Mar 20	49	35	45	1.6	\$1,356,785	\$1,235,000	\$1,371,448	19	\$581	\$591	101.08%
Apr 20	72	17	45	2.4	\$1,395,189	\$1,250,000	\$1,395,721	33	\$576	\$576	100.04%
May 20	81	60	26	2.1	\$1,482,423	\$1,212,500	\$1,452,942	38	\$572	\$565	98.01%
Jun 20	73	82	67	1.5	\$1,491,421	\$1,249,000	\$1,467,941	30	\$586	\$579	98.43%
Jul 20	51	71	99	0.9	\$1,432,785	\$1,300,000	\$1,434,657	26	\$585	\$589	100.13%
Aug 20	45	51	71	0.7	\$1,400,097	\$1,265,000	\$1,419,403	19	\$612	\$623	101.38%
Sep 20	40	66	77	0.6	\$1,474,655	\$1,265,000	\$1,494,731	34	\$592	\$603	101.36%
Oct 20	45	67	65	0.7	\$1,436,172	\$1,337,000	\$1,479,495	22	\$595	\$616	103.02%
Nov 20	30	59	75	0.5	\$1,413,416	\$1,350,000	\$1,478,509	17	\$600	\$630	104.61%
Dec 20	27	31	75	0.5	\$1,662,110	\$1,400,000	\$1,699,246	20	\$644	\$666	102.23%
Jan 21	25	46	50	0.5	\$1,525,190	\$1,412,500	\$1,583,631	15	\$625	\$655	103.83%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 21	50	117.39%	\$1,525,190	2.78%	\$1,412,500	18.70%	\$1,583,631	7.44%	15	-64.06%	103.83%
Jan 20	23	-28.13%	\$1,483,962	20.34%	\$1,190,000	4.56%	\$1,473,977	21.94%	42	6.39%	99.33%
Jan 19	32	52.38%	\$1,233,101	-11.40%	\$1,138,063	-5.16%	\$1,208,762	-13.86%	39	30.63%	98.03%

Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K					
\$500-\$599K					
\$600-\$699K	1				4
\$700-\$799K					
\$800-\$899K		1	4	2	4
\$900-\$999K	3	3	8	3	4
\$1-\$1.299m	15	11	12	7	10
\$1.3-\$1.699m	16	2	5	5	6
\$1.7-\$1.999m	3	4	1	2	4
\$2-\$2.999m	10	2	2	1	2
>\$3m	2	1		1	
Totals:	50	24	32	21	34

Presented by:

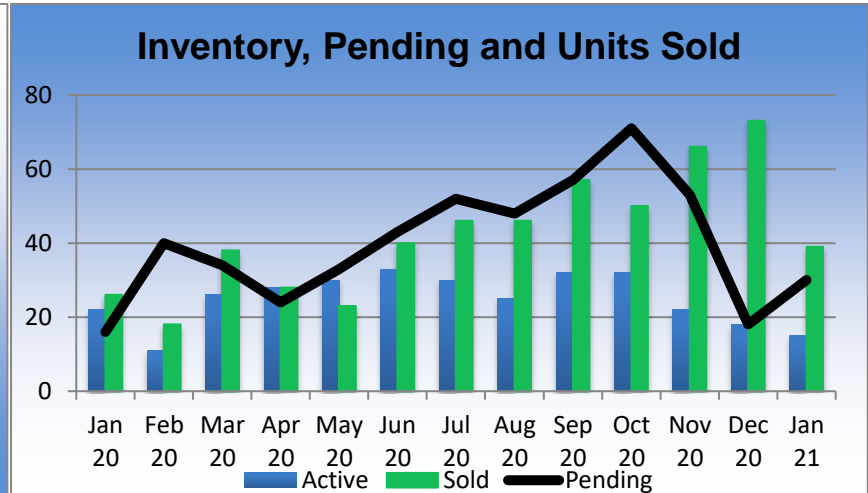
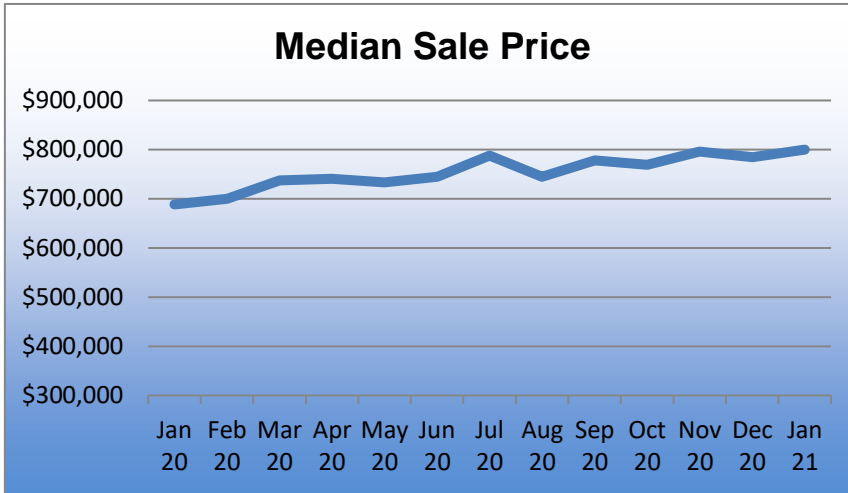
Includes the areas of Pleasanton, Sunol

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Market Activity Summary:

- Inventory: 15 units were listed for sale as of the last day of January - approximately 0.3 months of inventory .
- Sales Activity: 39 single-family detached units were sold during January.
- Median Sales Price: \$800,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 11 days.
- Average sales price was 107.76% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 20	22	16	26	0.9	\$710,590	\$688,500	\$739,515	15	\$493	\$513	104.07%
Feb 20	11	40	18	0.4	\$717,594	\$700,000	\$756,556	26	\$553	\$579	105.43%
Mar 20	26	34	38	0.9	\$707,351	\$737,500	\$764,184	15	\$497	\$535	108.03%
Apr 20	28	24	28	1.0	\$735,497	\$741,000	\$769,833	9	\$551	\$573	104.67%
May 20	30	33	23	0.9	\$722,715	\$733,000	\$739,854	11	\$511	\$523	102.37%
Jun 20	33	43	40	1.0	\$761,231	\$745,000	\$782,750	27	\$534	\$548	102.83%
Jul 20	30	52	46	0.8	\$781,668	\$787,500	\$819,784	13	\$524	\$552	104.88%
Aug 20	25	48	46	0.6	\$747,254	\$745,000	\$776,797	22	\$534	\$556	103.95%
Sep 20	32	57	57	0.6	\$762,492	\$778,000	\$808,935	15	\$538	\$572	106.09%
Oct 20	32	71	50	0.6	\$742,753	\$769,500	\$800,250	14	\$515	\$554	107.74%
Nov 20	22	53	66	0.4	\$759,971	\$796,000	\$817,717	13	\$527	\$567	107.60%
Dec 20	18	18	73	0.4	\$760,100	\$785,000	\$797,533	19	\$552	\$582	104.92%
Jan 21	15	30	39	0.3	\$749,944	\$800,000	\$808,113	11	\$558	\$604	107.76%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 21	39	50.00%	\$749,944	5.54%	\$800,000	16.19%	\$808,113	9.28%	11	-24.34%	107.76%
Jan 20	26	-35.00%	\$710,590	2.98%	\$688,500	3.53%	\$739,515	7.21%	15	-66.75%	104.07%
Jan 19	40	29.03%	\$690,057	8.78%	\$665,000	-0.75%	\$689,813	4.58%	44	182.41%	99.96%

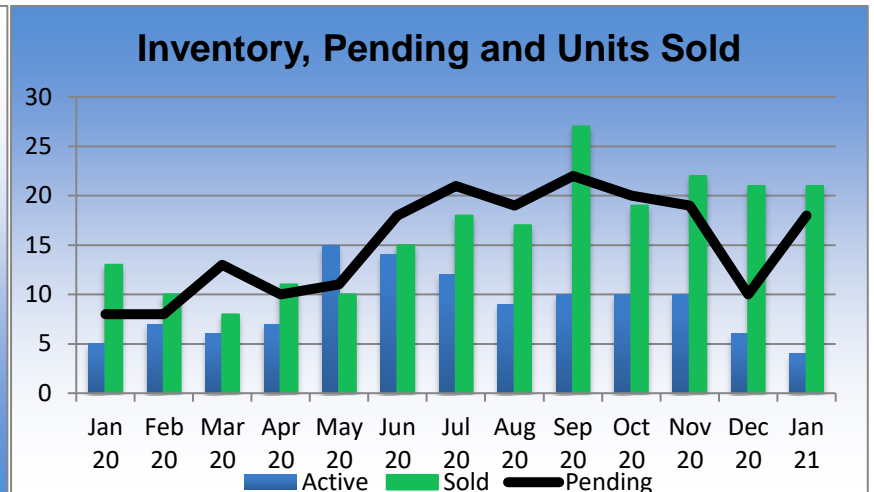
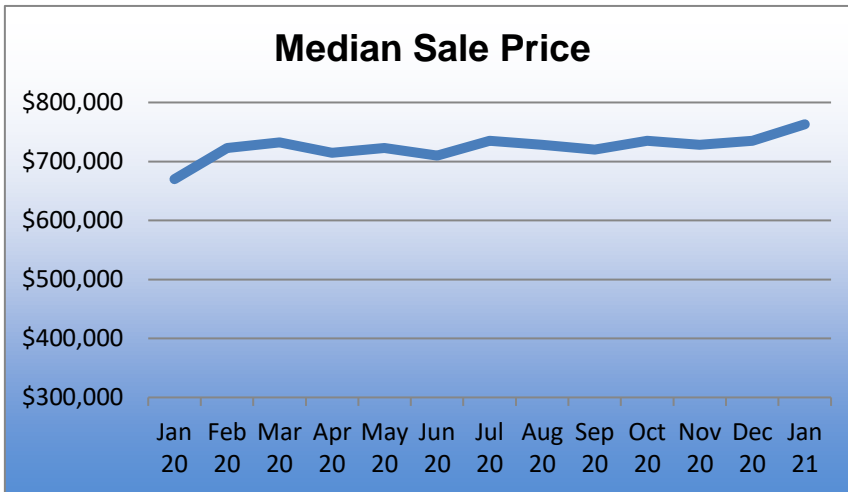
Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K		1	2	1	6
\$500-\$599K		3	11	5	14
\$600-\$699K	5	11	14	13	8
\$700-\$799K	14	6	4	11	
\$800-\$899K	12	4	4	1	4
\$900-\$999K	6	3	3		
\$1-\$1.299m	2		2		
\$1.3-\$1.699m		1			
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	39	29	40	31	32

Presented by:

Market Activity Summary:

- Inventory: 4 units were listed for sale as of the last day of January - approximately 0.2 months of inventory .
- Sales Activity: 21 single-family detached units were sold during January.
- Median Sales Price: \$763,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 21 days.
- Average sales price was 106.38% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 20	5	8	13	0.5	\$644,411	\$670,000	\$682,231	11	\$554	\$588	105.87%
Feb 20	7	8	10	0.7	\$643,979	\$722,500	\$680,600	8	\$502	\$530	105.69%
Mar 20	6	13	8	0.6	\$684,125	\$732,500	\$727,500	9	\$564	\$601	106.34%
Apr 20	7	10	11	0.7	\$661,443	\$715,000	\$702,318	11	\$483	\$514	106.18%
May 20	15	11	10	1.4	\$705,285	\$722,500	\$733,000	14	\$530	\$551	103.93%
Jun 20	14	18	15	1.1	\$692,583	\$710,000	\$710,967	14	\$557	\$573	102.65%
Jul 20	12	21	18	0.8	\$697,016	\$735,000	\$732,494	13	\$543	\$568	105.09%
Aug 20	9	19	17	0.5	\$704,102	\$728,000	\$738,046	13	\$511	\$534	104.82%
Sep 20	10	22	27	0.5	\$685,534	\$720,000	\$715,259	20	\$567	\$591	104.34%
Oct 20	10	20	19	0.5	\$711,623	\$735,000	\$750,816	8	\$546	\$577	105.51%
Nov 20	10	19	22	0.5	\$699,541	\$728,500	\$736,126	13	\$590	\$619	105.23%
Dec 20	6	10	21	0.3	\$709,380	\$735,000	\$743,339	24	\$554	\$589	104.79%
Jan 21	4	18	21	0.2	\$709,974	\$763,000	\$755,280	21	\$549	\$583	106.38%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 21	21	61.54%	\$709,974	10.17%	\$763,000	13.88%	\$755,280	10.71%	21	84.03%	106.38%
Jan 20	13	-13.33%	\$644,411	2.16%	\$670,000	7.54%	\$682,231	10.05%	11	-72.51%	105.87%
Jan 19	15	15.38%	\$630,800	0.07%	\$623,000	-7.01%	\$619,926	-6.85%	41	35.38%	98.28%

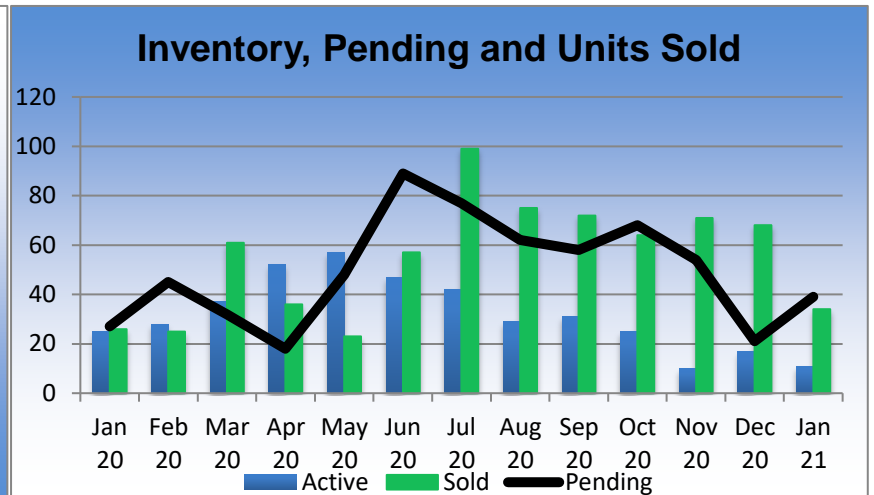
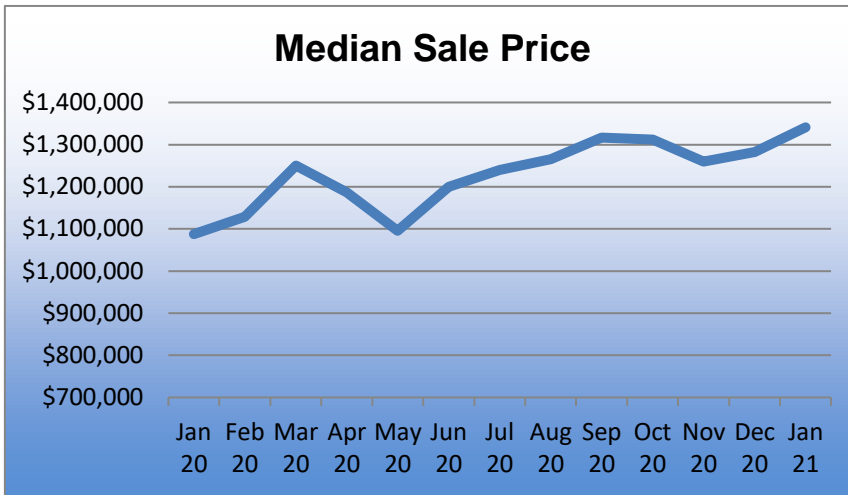
Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K					1
\$500-\$599K			6	2	8
\$600-\$699K	5	10	9	8	3
\$700-\$799K	8	5		3	
\$800-\$899K	8				
\$900-\$999K					
\$1-\$1.299m					
\$1.3-\$1.699m					
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	21	15	15	13	12

Presented by:

Market Activity Summary:

- Inventory: 11 units were listed for sale as of the last day of January - approximately 0.2 months of inventory .
- Sales Activity: 34 single-family detached units were sold during January.
- Median Sales Price: \$1,341,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 18 days.
- Average sales price was 106.26% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 20	25	27	26	0.9	\$1,225,761	\$1,087,500	\$1,225,012	31	\$492	\$495	99.94%
Feb 20	28	45	25	0.9	\$1,142,162	\$1,129,000	\$1,142,780	24	\$510	\$511	100.05%
Mar 20	37	32	61	1.2	\$1,324,593	\$1,250,000	\$1,344,000	21	\$486	\$495	101.47%
Apr 20	52	18	36	1.7	\$1,262,232	\$1,186,950	\$1,261,809	11	\$516	\$518	99.97%
May 20	57	48	23	1.6	\$1,143,893	\$1,095,000	\$1,138,988	18	\$553	\$551	99.57%
Jun 20	47	89	57	1.0	\$1,251,832	\$1,200,000	\$1,241,709	22	\$518	\$516	99.19%
Jul 20	42	77	99	0.7	\$1,270,878	\$1,240,000	\$1,283,456	15	\$501	\$507	100.99%
Aug 20	29	62	75	0.4	\$1,347,970	\$1,265,000	\$1,368,014	17	\$499	\$510	101.49%
Sep 20	31	58	72	0.4	\$1,314,916	\$1,316,200	\$1,370,557	18	\$519	\$542	104.23%
Oct 20	25	68	64	0.4	\$1,286,798	\$1,312,000	\$1,343,329	15	\$516	\$539	104.39%
Nov 20	10	54	71	0.2	\$1,290,981	\$1,260,000	\$1,356,511	15	\$541	\$571	105.08%
Dec 20	17	21	68	0.3	\$1,239,780	\$1,282,500	\$1,311,344	15	\$555	\$591	105.77%
Jan 21	11	39	34	0.2	\$1,365,062	\$1,341,000	\$1,450,531	18	\$548	\$591	106.26%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 21	34	30.77%	\$1,365,062	11.36%	\$1,341,000	23.31%	\$1,450,531	18.41%	18	-41.00%	106.26%
Jan 20	26	-21.21%	\$1,225,761	1.49%	\$1,087,500	-9.38%	\$1,225,012	2.71%	31	-19.95%	99.94%
Jan 19	33	43.48%	\$1,207,811	-1.44%	\$1,200,000	1.75%	\$1,192,666	-3.93%	38	121.29%	98.75%

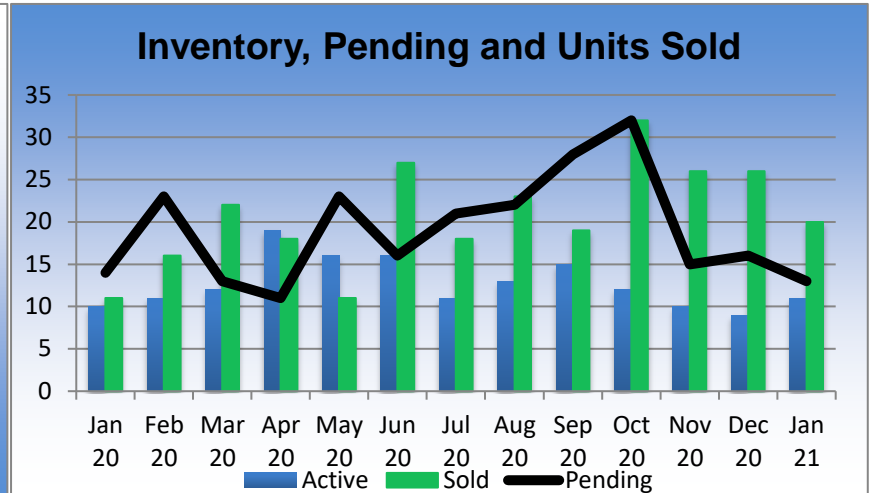
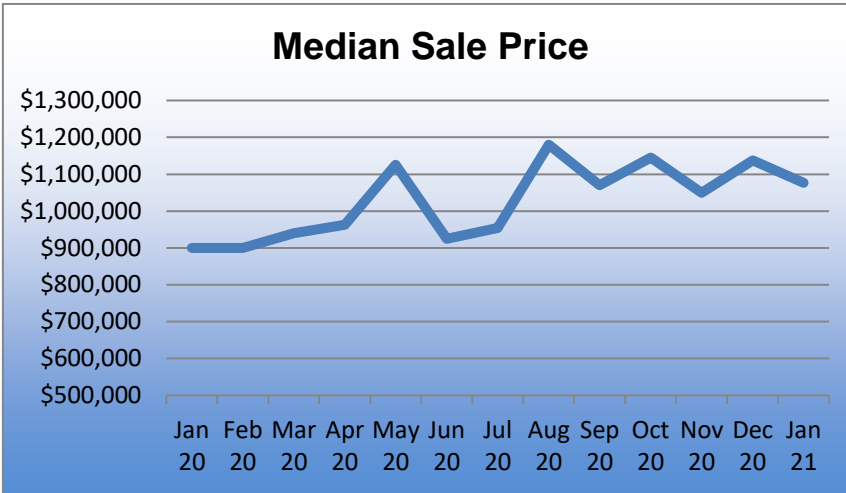
Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K					
\$500-\$599K			1	1	1
\$600-\$699K	1	1			1
\$700-\$799K	1	3	1	1	1
\$800-\$899K		5	2	2	6
\$900-\$999K		2	2	3	6
\$1-\$1.299m	12	7	18	7	14
\$1.3-\$1.699m	13	7	8	6	5
\$1.7-\$1.999m	3	1		2	2
\$2-\$2.999m	4	2	1	1	2
>\$3m					
Totals:	34	28	33	23	38

Presented by:

Market Activity Summary:

- Inventory: 11 units were listed for sale as of the last day of January - approximately 0.6 months of inventory .
- Sales Activity: 20 single-family detached units were sold during January.
- Median Sales Price: \$1,077,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 10 days.
- Average sales price was 110.39% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 20	10	14	11	0.6	\$1,011,616	\$900,000	\$976,636	58	\$505	\$492	96.54%
Feb 20	11	23	16	0.6	\$940,031	\$900,000	\$932,109	35	\$542	\$539	99.16%
Mar 20	12	13	22	0.8	\$912,006	\$940,250	\$945,523	30	\$592	\$611	103.68%
Apr 20	19	11	18	1.2	\$913,865	\$962,500	\$947,883	7	\$563	\$582	103.72%
May 20	16	23	11	0.9	\$1,066,046	\$1,125,000	\$1,073,364	12	\$539	\$541	100.69%
Jun 20	16	16	27	1.0	\$942,386	\$925,000	\$954,809	22	\$583	\$593	101.32%
Jul 20	11	21	18	0.6	\$984,012	\$953,750	\$984,583	22	\$541	\$543	100.06%
Aug 20	13	22	23	0.6	\$1,146,915	\$1,180,000	\$1,150,739	25	\$551	\$554	100.33%
Sep 20	15	28	19	0.7	\$1,073,881	\$1,070,000	\$1,108,552	14	\$545	\$565	103.23%
Oct 20	12	32	32	0.5	\$1,071,062	\$1,145,000	\$1,134,500	14	\$558	\$589	105.92%
Nov 20	10	15	26	0.4	\$1,075,511	\$1,050,000	\$1,134,664	9	\$556	\$592	105.50%
Dec 20	9	16	26	0.4	\$1,082,515	\$1,137,500	\$1,140,808	18	\$569	\$605	105.38%
Jan 21	11	13	20	0.6	\$1,012,889	\$1,077,000	\$1,118,132	10	\$625	\$696	110.39%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 21	20	81.82%	\$1,012,889	0.13%	\$1,077,000	19.67%	\$1,118,132	14.49%	10	-82.67%	110.39%
Jan 20	11	-66.67%	\$1,011,616	6.88%	\$900,000	2.86%	\$976,636	3.58%	58	51.66%	96.54%
Jan 19	33	73.68%	\$946,513	1.72%	\$875,000	-2.34%	\$942,846	-1.73%	38	48.89%	99.61%

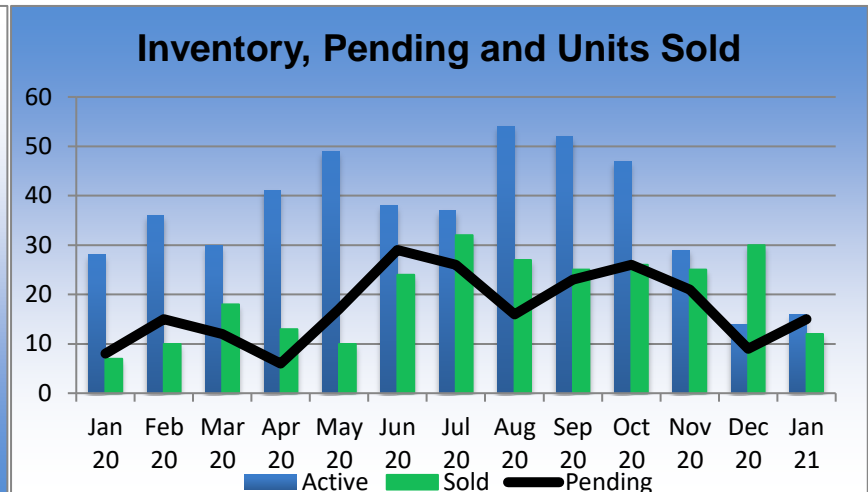
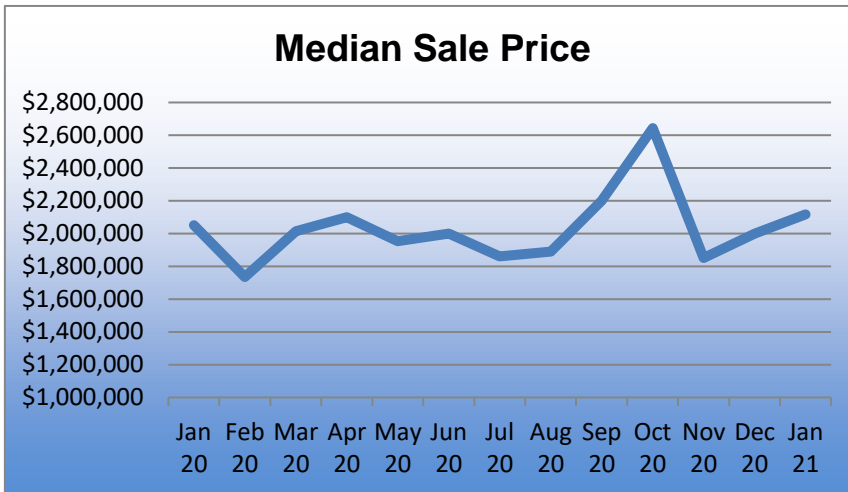
Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K					2
\$500-\$599K					2
\$600-\$699K			3		
\$700-\$799K	1	1	6	4	10
\$800-\$899K	2	4	8	6	3
\$900-\$999K	4	2	4	5	3
\$1-\$1.299m	9	3	10	2	1
\$1.3-\$1.699m	4	1	2	2	
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	20	11	33	19	21

Presented by:

Market Activity Summary:

- Inventory: 16 units were listed for sale as of the last day of January - approximately 0.9 months of inventory .
- Sales Activity: 12 single-family detached units were sold during January.
- Median Sales Price: \$2,117,500 during January.
- Days-on-Market (DOM) year-to-date is approximately 74 days.
- Average sales price was 95.54% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 20	28	8	7	3.3	\$2,489,857	\$2,050,000	\$2,431,714	98	\$680	\$669	97.66%
Feb 20	36	15	10	4.4	\$2,035,200	\$1,735,000	\$1,963,800	35	\$544	\$535	96.49%
Mar 20	30	12	18	3.1	\$2,067,083	\$2,013,549	\$2,043,510	81	\$549	\$553	98.86%
Apr 20	41	6	13	4.0	\$1,974,523	\$2,100,000	\$1,926,808	22	\$611	\$604	97.58%
May 20	49	17	10	3.9	\$2,121,100	\$1,952,500	\$2,127,250	16	\$578	\$578	100.29%
Jun 20	38	29	24	2.4	\$2,264,875	\$2,000,000	\$2,238,098	32	\$633	\$625	98.82%
Jul 20	37	26	32	1.9	\$2,332,528	\$1,860,000	\$2,285,166	33	\$645	\$631	97.97%
Aug 20	54	16	27	2.5	\$2,996,107	\$1,890,000	\$2,679,426	39	\$658	\$656	89.43%
Sep 20	52	23	25	2.2	\$2,340,710	\$2,200,000	\$2,340,357	35	\$649	\$653	99.98%
Oct 20	47	26	26	2.1	\$2,583,615	\$2,643,500	\$2,576,258	31	\$635	\$638	99.72%
Nov 20	29	21	25	1.3	\$2,060,714	\$1,850,000	\$2,079,580	20	\$638	\$647	100.92%
Dec 20	14	9	30	0.7	\$2,077,095	\$2,000,000	\$2,107,638	29	\$613	\$625	101.47%
Jan 21	16	15	12	0.9	\$2,506,833	\$2,117,500	\$2,395,083	74	\$643	\$631	95.54%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 21	12	71.43%	\$2,506,833	0.68%	\$2,117,500	3.29%	\$2,395,083	-1.51%	74	-24.81%	95.54%
Jan 20	7	-36.36%	\$2,489,857	31.22%	\$2,050,000	35.58%	\$2,431,714	34.59%	98	44.68%	97.66%
Jan 19	11	-15.38%	\$1,897,490	15.64%	\$1,512,000	-8.36%	\$1,806,800	11.28%	68	69.09%	95.22%

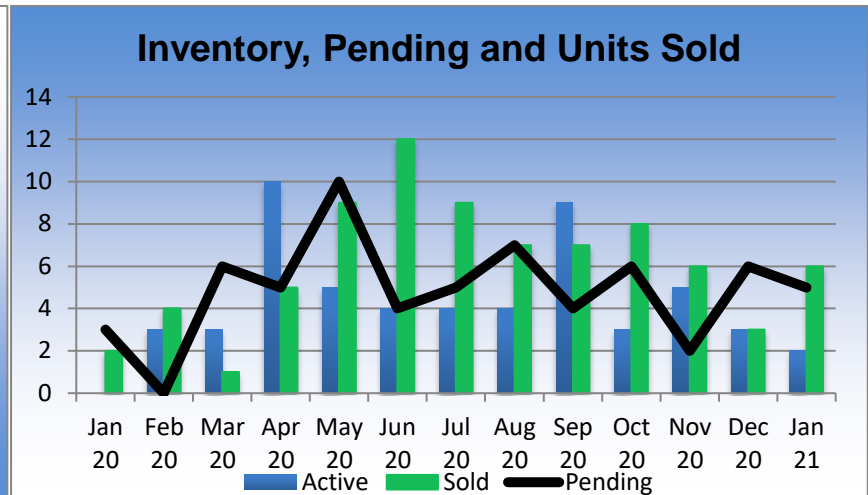
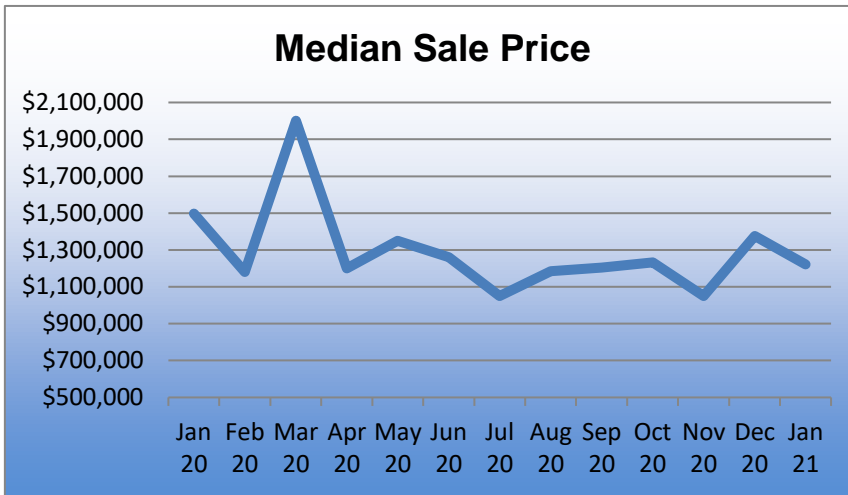
Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K					
\$500-\$599K					
\$600-\$699K					
\$700-\$799K				1	
\$800-\$899K					
\$900-\$999K					
\$1-\$1.299m	1	1	2	1	3
\$1.3-\$1.699m	1	1	4	7	1
\$1.7-\$1.999m	3	1		3	2
\$2-\$2.999m	4	2	5	1	1
>\$3m	3	2			1
Totals:	12	7	11	13	8

Presented by:

Market Activity Summary:

- Inventory: 2 units were listed for sale as of the last day of January - approximately 0.4 months of inventory .
- Sales Activity: 6 single-family detached units were sold during January.
- Median Sales Price: \$1,222,500 during January.
- Days-on-Market (DOM) year-to-date is approximately 11 days.
- Average sales price was 117.75% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 20	0	3	2	0.0	\$1,424,500	\$1,497,500	\$1,497,500	60	\$804	\$854	105.12%
Feb 20	3	0	4	1.5	\$918,000	\$1,180,000	\$1,183,750	35	\$705	\$923	128.95%
Mar 20	3	6	1	1.1	\$1,695,000	\$2,001,000	\$2,001,000	7	\$815	\$962	118.05%
Apr 20	10	5	5	2.9	\$897,400	\$1,200,000	\$1,160,600	12	\$820	\$1,060	129.33%
May 20	5	10	9	1.0	\$1,298,889	\$1,350,000	\$1,359,444	16	\$761	\$802	104.66%
Jun 20	4	4	12	0.6	\$1,073,000	\$1,260,000	\$1,208,333	13	\$802	\$911	112.61%
Jul 20	4	5	9	0.7	\$935,211	\$1,050,000	\$1,075,000	15	\$786	\$911	114.95%
Aug 20	4	7	7	0.6	\$1,037,571	\$1,185,000	\$1,161,429	14	\$791	\$901	111.94%
Sep 20	9	4	7	1.8	\$1,160,143	\$1,205,000	\$1,314,000	14	\$845	\$976	113.26%
Oct 20	3	6	8	0.5	\$1,089,125	\$1,233,500	\$1,296,125	12	\$709	\$832	119.01%
Nov 20	5	2	6	1.1	\$994,333	\$1,050,000	\$1,116,667	26	\$921	\$1,027	112.30%
Dec 20	3	6	3	0.7	\$1,081,667	\$1,375,000	\$1,345,000	4	\$900	\$1,112	124.35%
Jan 21	2	5	6	0.4	\$1,047,000	\$1,222,500	\$1,232,833	11	\$833	\$959	117.75%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 21	6	200.00%	\$1,047,000	-26.50%	\$1,222,500	-18.36%	\$1,232,833	-17.67%	11	-82.50%	117.75%
Jan 20	2	-71.43%	\$1,424,500	39.41%	\$1,497,500	62.77%	\$1,497,500	43.24%	60	296.23%	105.12%
Jan 19	7	250.00%	\$1,021,829	-29.53%	\$920,000	-34.52%	\$1,045,429	-25.59%	15	-15.87%	102.31%

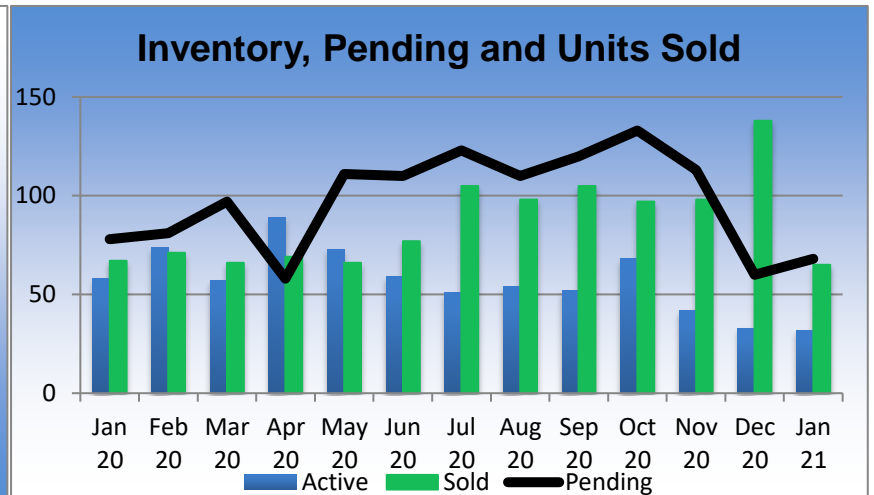
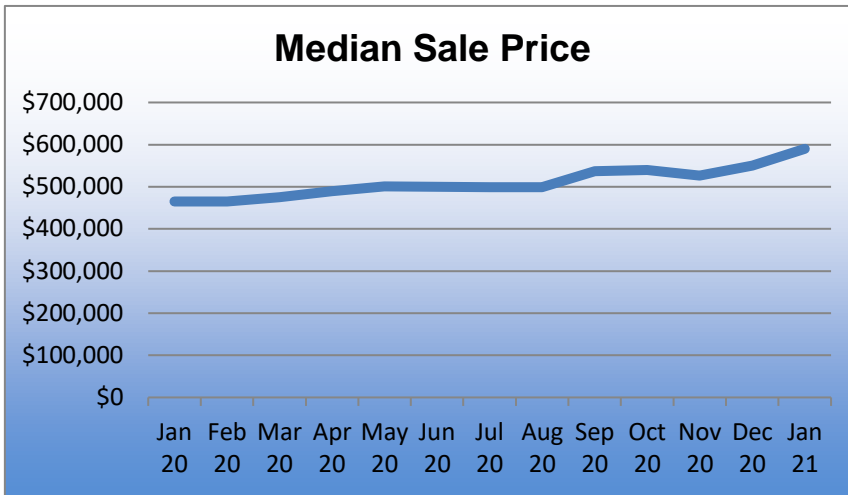
Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K					
\$500-\$599K					
\$600-\$699K					
\$700-\$799K					1
\$800-\$899K	1		2		
\$900-\$999K	2		2		4
\$1-\$1.299m			2	1	1
\$1.3-\$1.699m	3	2	1	1	
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	6	2	7	2	6

Presented by:

Market Activity Summary:

- Inventory: 32 units were listed for sale as of the last day of January - approximately 0.3 months of inventory .
- Sales Activity: 65 single-family detached units were sold during January.
- Median Sales Price: \$590,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 15 days.
- Average sales price was 103.4% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 20	58	78	67	0.7	\$475,239	\$465,000	\$473,387	38	\$269	\$268	99.61%
Feb 20	74	81	71	1.0	\$456,298	\$465,000	\$460,243	43	\$274	\$275	100.86%
Mar 20	57	97	66	0.7	\$469,734	\$475,000	\$477,849	21	\$284	\$289	101.73%
Apr 20	89	58	69	1.1	\$497,828	\$489,500	\$506,952	16	\$269	\$274	101.83%
May 20	73	111	66	0.8	\$487,626	\$501,000	\$492,646	17	\$268	\$271	101.03%
Jun 20	59	110	77	0.6	\$497,762	\$500,000	\$501,468	20	\$272	\$273	100.74%
Jul 20	51	123	105	0.5	\$492,423	\$499,000	\$501,445	21	\$279	\$284	101.83%
Aug 20	54	110	98	0.5	\$493,980	\$499,250	\$505,020	18	\$289	\$295	102.23%
Sep 20	52	120	105	0.4	\$527,157	\$537,000	\$546,090	16	\$273	\$283	103.59%
Oct 20	68	133	97	0.6	\$519,929	\$540,000	\$541,581	14	\$285	\$296	104.16%
Nov 20	42	113	98	0.4	\$522,932	\$526,750	\$545,951	14	\$280	\$293	104.40%
Dec 20	33	60	138	0.3	\$539,790	\$550,000	\$559,222	17	\$292	\$303	103.60%
Jan 21	32	68	65	0.3	\$565,830	\$590,000	\$585,083	15	\$289	\$299	103.40%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 21	65	-2.99%	\$565,830	19.06%	\$590,000	26.88%	\$585,083	23.60%	15	-60.96%	103.40%
Jan 20	67	-9.46%	\$475,239	4.64%	\$465,000	3.45%	\$473,387	5.35%	38	-8.21%	99.61%
Jan 19	74	15.63%	\$454,188	10.20%	\$449,500	6.40%	\$449,363	6.99%	42	80.86%	98.94%

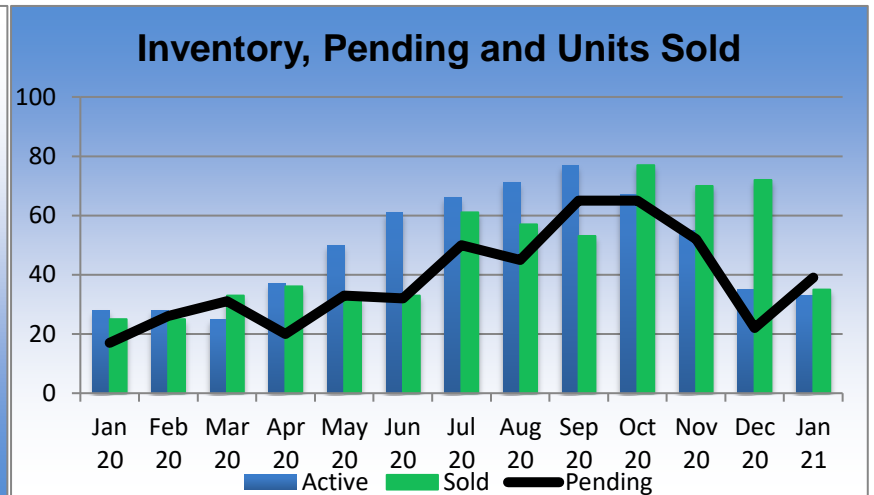
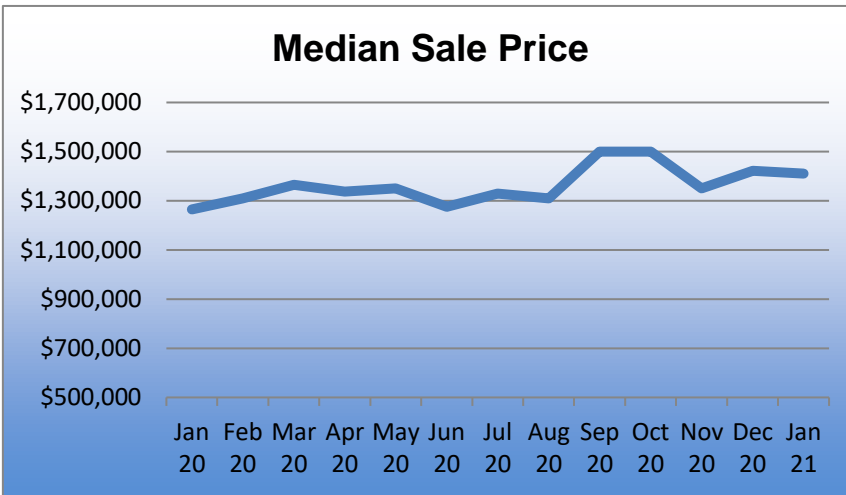
Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K	12	48	55	51	73
\$500-\$599K	24	20	15	12	10
\$600-\$699K	19	3	3	1	3
\$700-\$799K	8	2	1		
\$800-\$899K	2				
\$900-\$999K					
\$1-\$1.299m					
\$1.3-\$1.699m					
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	65	73	74	64	86

Presented by:

Market Activity Summary:

- Inventory: 33 units were listed for sale as of the last day of January - approximately 0.7 months of inventory .
- Sales Activity: 35 single-family detached units were sold during January.
- Median Sales Price: \$1,410,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 31 days.
- Average sales price was 115.65% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 20	28	17	25	0.9	\$1,253,320	\$1,265,000	\$1,312,560	42	\$688	\$728	104.73%
Feb 20	28	26	25	1.0	\$1,175,596	\$1,310,000	\$1,402,750	22	\$683	\$826	119.32%
Mar 20	25	31	33	1.1	\$1,339,842	\$1,365,000	\$1,570,621	25	\$698	\$836	117.22%
Apr 20	37	20	36	1.6	\$1,226,497	\$1,337,500	\$1,408,962	15	\$719	\$834	114.88%
May 20	50	33	32	1.8	\$1,398,927	\$1,350,000	\$1,486,531	14	\$756	\$817	106.26%
Jun 20	61	32	33	2.1	\$1,242,720	\$1,275,000	\$1,321,682	29	\$702	\$764	106.35%
Jul 20	66	50	61	2.0	\$1,335,344	\$1,330,000	\$1,469,574	17	\$774	\$863	110.05%
Aug 20	71	45	57	1.8	\$1,366,780	\$1,310,000	\$1,500,897	33	\$726	\$803	109.81%
Sep 20	77	65	53	1.6	\$1,495,811	\$1,500,000	\$1,665,409	18	\$749	\$857	111.34%
Oct 20	67	65	77	1.2	\$1,465,987	\$1,500,000	\$1,672,488	22	\$718	\$849	114.09%
Nov 20	55	52	70	1.0	\$1,257,326	\$1,350,000	\$1,461,090	17	\$742	\$878	116.21%
Dec 20	35	22	72	0.7	\$1,448,651	\$1,421,500	\$1,599,265	25	\$710	\$790	110.40%
Jan 21	33	39	35	0.7	\$1,252,505	\$1,410,000	\$1,448,500	31	\$701	\$838	115.65%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 21	35	40.00%	\$1,252,505	-0.07%	\$1,410,000	11.46%	\$1,448,500	10.36%	31	-25.20%	115.65%
Jan 20	25	-13.79%	\$1,253,320	18.66%	\$1,265,000	10.00%	\$1,312,560	13.34%	42	45.21%	104.73%
Jan 19	29	52.63%	\$1,056,270	-5.94%	\$1,150,000	4.55%	\$1,158,022	-4.81%	29	0.70%	109.63%

Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K					
\$500-\$599K		1	1		
\$600-\$699K			1	4	
\$700-\$799K		1	2		2
\$800-\$899K	4	5	2	2	2
\$900-\$999K	3	3	6		1
\$1-\$1.299m	4	7	8	6	3
\$1.3-\$1.699m	15	7	7	4	5
\$1.7-\$1.999m	7	3	1	2	
\$2-\$2.999m	1		1	1	1
>\$3m	1	1			2
Totals:	35	28	29	19	16

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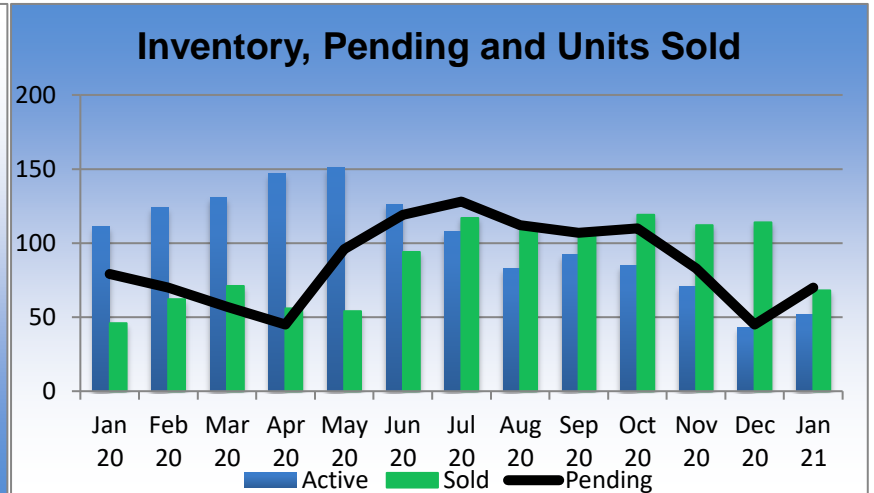
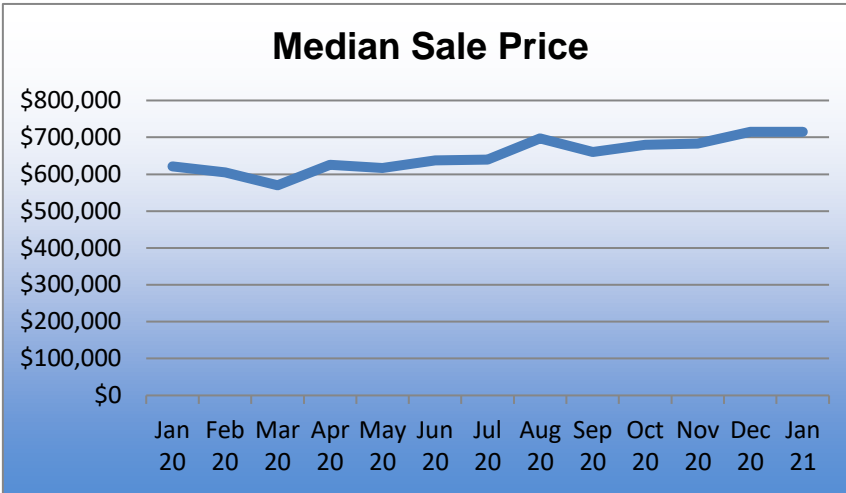
Includes the areas of Berkeley, Kensington

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Market Activity Summary:

- Inventory: 52 units were listed for sale as of the last day of January - approximately 0.7 months of inventory .
- Sales Activity: 68 single-family detached units were sold during January.
- Median Sales Price: \$715,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 33 days.
- Average sales price was 101.86% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Jan 20	111	79	46	1.7	\$717,289	\$621,500	\$694,863	68	\$286	\$281	96.87%
Feb 20	124	70	62	1.9	\$648,776	\$605,250	\$639,299	46	\$274	\$269	98.54%
Mar 20	131	57	71	2.1	\$614,553	\$569,950	\$613,228	46	\$292	\$291	99.78%
Apr 20	147	45	56	2.3	\$647,075	\$625,250	\$642,510	31	\$284	\$281	99.29%
May 20	151	96	54	2.3	\$640,177	\$617,245	\$636,699	34	\$279	\$279	99.46%
Jun 20	126	119	94	1.6	\$661,711	\$637,500	\$662,423	23	\$271	\$272	100.11%
Jul 20	108	128	117	1.1	\$679,883	\$640,000	\$680,294	42	\$279	\$279	100.06%
Aug 20	83	112	113	0.7	\$705,141	\$697,000	\$710,743	33	\$291	\$294	100.79%
Sep 20	92	107	109	0.8	\$696,219	\$660,000	\$700,190	27	\$293	\$295	100.57%
Oct 20	85	110	119	0.7	\$689,660	\$680,000	\$701,787	23	\$303	\$307	101.76%
Nov 20	71	83	112	0.7	\$695,229	\$682,500	\$707,508	22	\$306	\$310	101.77%
Dec 20	43	45	114	0.5	\$780,806	\$715,000	\$785,739	19	\$306	\$310	100.63%
Jan 21	52	70	68	0.7	\$743,827	\$715,000	\$757,638	33	\$326	\$332	101.86%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Jan 21	68	47.83%	\$743,827	3.70%	\$715,000	15.04%	\$757,638	9.03%	33	-52.20%	101.86%
Jan 20	46	2.22%	\$717,289	16.82%	\$621,500	-0.39%	\$694,863	14.96%	68	52.31%	96.87%
Jan 19	45	-38.36%	\$614,001	0.05%	\$623,958	4.87%	\$604,424	-0.62%	45	0.98%	98.44%

Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K	7	10	11	19	31
\$500-\$599K	11	15	9	19	14
\$600-\$699K	13	10	12	13	16
\$700-\$799K	13	11	9	15	4
\$800-\$899K	9	3	3	4	1
\$900-\$999K	7	1	1	2	2
\$1-\$1.299m	4	3		1	
\$1.3-\$1.699m	4				
\$1.7-\$1.999m					
\$2-\$2.999m		1			
>\$3m					
Totals:	68	54	45	73	68

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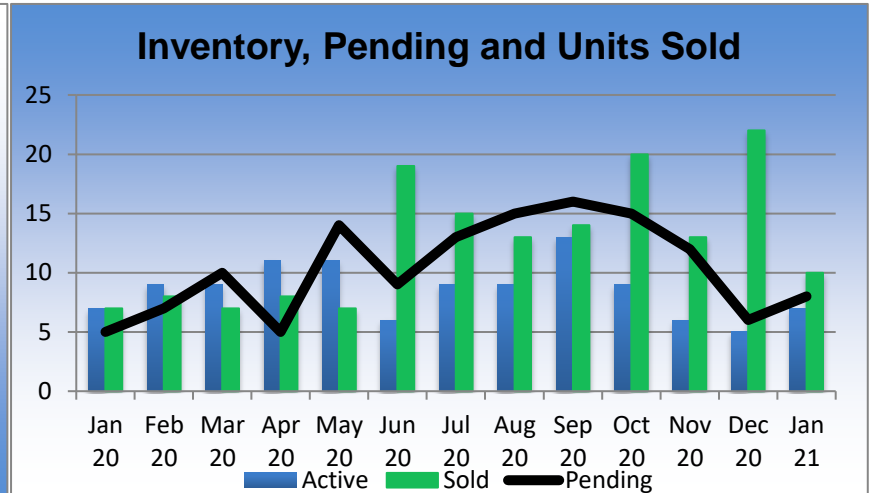
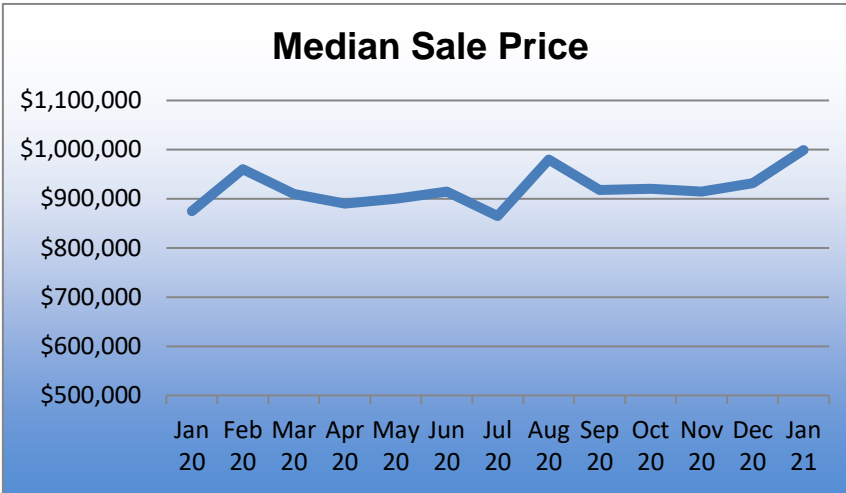
Includes the areas of Brentwood, Bethel Island, Byron, Knightsen

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Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of January - approximately 0.7 months of inventory .
- Sales Activity: 10 single-family detached units were sold during January.
- Median Sales Price: \$999,150 during January.
- Days-on-Market (DOM) year-to-date is approximately 15 days.
- Average sales price was 101.3% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Jan 20	7	5	7	1.0	\$948,064	\$875,000	\$960,571	33	\$375	\$379	101.32%
Feb 20	9	7	8	1.4	\$977,600	\$960,000	\$981,125	44	\$404	\$406	100.36%
Mar 20	9	10	7	1.4	\$907,429	\$910,000	\$936,825	6	\$406	\$420	103.24%
Apr 20	11	5	8	1.6	\$908,988	\$890,000	\$910,125	20	\$422	\$423	100.13%
May 20	11	14	7	1.2	\$869,429	\$900,000	\$872,429	23	\$375	\$377	100.35%
Jun 20	6	9	19	0.6	\$972,520	\$915,000	\$989,000	19	\$367	\$372	101.69%
Jul 20	9	13	15	0.9	\$855,346	\$864,900	\$853,280	13	\$409	\$408	99.76%
Aug 20	9	15	13	0.7	\$908,915	\$980,000	\$926,422	15	\$439	\$449	101.93%
Sep 20	13	16	14	1.0	\$932,731	\$917,500	\$959,464	10	\$410	\$423	102.87%
Oct 20	9	15	20	0.6	\$902,096	\$920,000	\$925,600	13	\$422	\$434	102.61%
Nov 20	6	12	13	0.4	\$943,869	\$915,000	\$952,365	13	\$395	\$399	100.90%
Dec 20	5	6	22	0.4	\$910,714	\$931,944	\$941,069	13	\$426	\$439	103.33%
Jan 21	7	8	10	0.7	\$949,440	\$999,150	\$961,820	15	\$465	\$471	101.30%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Jan 21	10	42.86%	\$949,440	0.15%	\$999,150	14.19%	\$961,820	0.13%	15	-55.95%	101.30%
Jan 20	7	0.00%	\$948,064	9.34%	\$875,000	8.83%	\$960,571	15.81%	33	-47.87%	101.32%
Jan 19	7	75.00%	\$867,041	12.27%	\$803,990	4.08%	\$829,427	6.85%	64	123.06%	95.66%

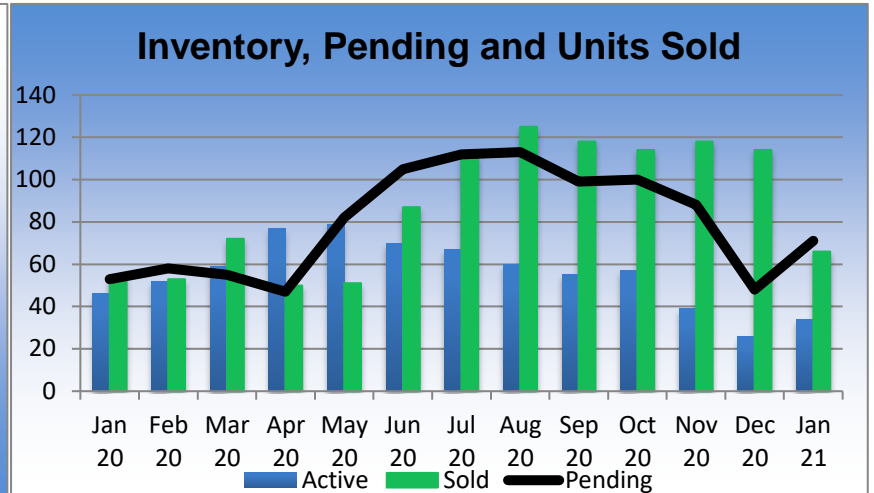
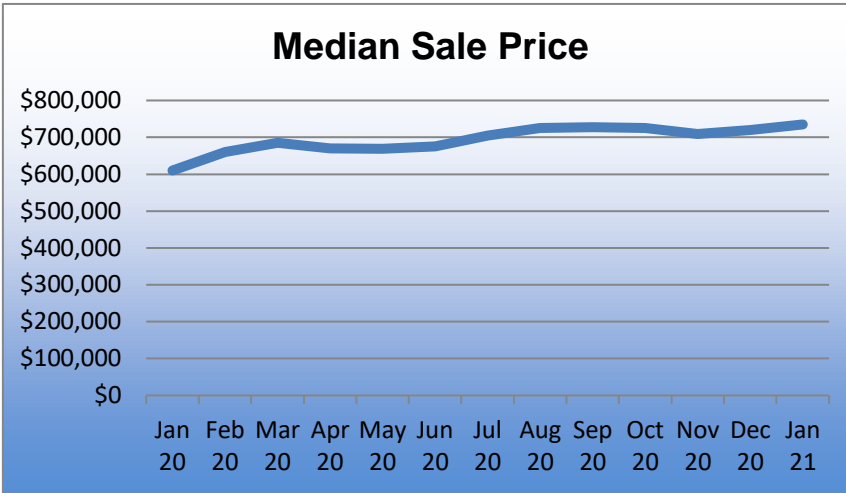
Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K			1		
\$500-\$599K	1		1		
\$600-\$699K		1		2	3
\$700-\$799K	1	2	1		1
\$800-\$899K	2	1	2	1	
\$900-\$999K	1			1	
\$1-\$1.299m	5	3	2		
\$1.3-\$1.699m		1			
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	10	8	7	4	4

Presented by:

Market Activity Summary:

- Inventory: 34 units were listed for sale as of the last day of January - approximately 0.4 months of inventory .
- Sales Activity: 66 single-family detached units were sold during January.
- Median Sales Price: \$735,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 15 days.
- Average sales price was 105.17% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Jan 20	46	53	54	0.7	\$630,095	\$610,000	\$642,197	43	\$397	\$407	101.92%
Feb 20	52	58	53	0.9	\$716,025	\$660,000	\$679,084	34	\$418	\$419	94.84%
Mar 20	59	55	72	1.1	\$697,721	\$685,000	\$719,522	16	\$428	\$441	103.12%
Apr 20	77	47	50	1.4	\$679,491	\$669,500	\$700,960	10	\$413	\$427	103.16%
May 20	79	82	51	1.3	\$679,591	\$669,000	\$683,893	23	\$408	\$411	100.63%
Jun 20	70	105	87	1.0	\$679,891	\$675,000	\$686,245	19	\$419	\$423	100.93%
Jul 20	67	112	111	0.8	\$712,491	\$705,000	\$727,557	16	\$416	\$425	102.11%
Aug 20	60	113	125	0.6	\$716,827	\$725,000	\$738,852	14	\$421	\$436	103.07%
Sep 20	55	99	118	0.5	\$729,859	\$727,000	\$754,451	15	\$428	\$444	103.37%
Oct 20	57	100	114	0.5	\$722,352	\$725,000	\$753,310	14	\$434	\$453	104.29%
Nov 20	39	88	118	0.4	\$717,572	\$709,156	\$747,071	13	\$445	\$464	104.11%
Dec 20	26	48	114	0.3	\$719,245	\$720,000	\$746,308	17	\$436	\$453	103.76%
Jan 21	34	71	66	0.4	\$717,713	\$735,000	\$754,795	15	\$445	\$468	105.17%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Jan 21	66	22.22%	\$717,713	13.91%	\$735,000	20.49%	\$754,795	17.53%	15	-64.08%	105.17%
Jan 20	54	12.50%	\$630,095	0.13%	\$610,000	1.75%	\$642,197	2.53%	43	0.10%	101.92%
Jan 19	48	-18.64%	\$629,276	-0.97%	\$599,500	0.76%	\$626,377	-2.47%	43	29.37%	99.54%

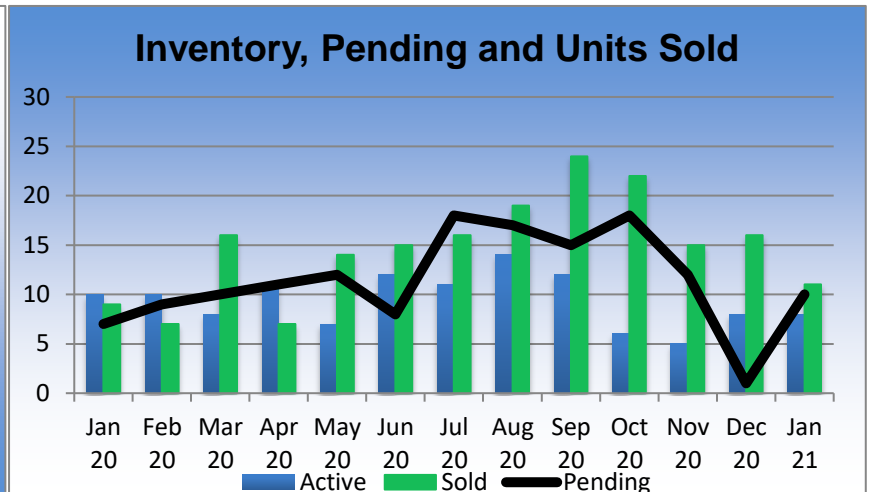
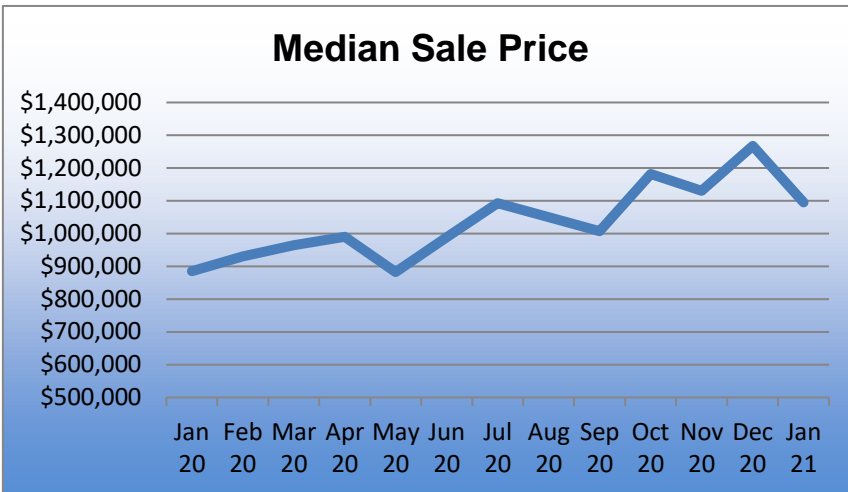
Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K	3	7	8	10	22
\$500-\$599K	1	17	16	20	21
\$600-\$699K	20	15	14	11	9
\$700-\$799K	21	14	6	9	6
\$800-\$899K	14	4	2	2	3
\$900-\$999K	1	2		6	2
\$1-\$1.299m	5		2	1	1
\$1.3-\$1.699m	1	1			
\$1.7-\$1.999m					1
\$2-\$2.999m					
>\$3m					
Totals:	66	60	48	59	65

Presented by:

Market Activity Summary:

- Inventory: 8 units were listed for sale as of the last day of January - approximately 0.8 months of inventory .
- Sales Activity: 11 single-family detached units were sold during January.
- Median Sales Price: \$1,095,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 12 days.
- Average sales price was 121.49% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 20	10	7	9	0.9	\$878,889	\$885,000	\$919,511	31	\$561	\$584	104.62%
Feb 20	10	9	7	1.0	\$891,857	\$930,000	\$1,004,857	20	\$625	\$699	112.67%
Mar 20	8	10	16	1.0	\$875,616	\$964,500	\$1,000,906	37	\$648	\$738	114.31%
Apr 20	11	11	7	1.2	\$931,421	\$990,000	\$1,064,000	26	\$605	\$708	114.23%
May 20	7	12	14	0.7	\$859,214	\$882,500	\$903,143	13	\$597	\$634	105.11%
Jun 20	12	8	15	1.2	\$991,800	\$989,000	\$1,055,770	19	\$606	\$659	106.45%
Jul 20	11	18	16	0.9	\$1,069,625	\$1,092,500	\$1,184,706	15	\$615	\$684	110.76%
Aug 20	14	17	19	1.0	\$961,053	\$1,050,000	\$1,074,526	19	\$624	\$700	111.81%
Sep 20	12	15	24	0.8	\$1,034,083	\$1,007,500	\$1,166,851	15	\$645	\$735	112.84%
Oct 20	6	18	22	0.4	\$963,364	\$1,181,250	\$1,158,685	14	\$633	\$763	120.27%
Nov 20	5	12	15	0.3	\$1,002,793	\$1,130,000	\$1,155,000	13	\$663	\$759	115.18%
Dec 20	8	1	16	0.7	\$975,063	\$1,267,500	\$1,213,938	12	\$595	\$744	124.50%
Jan 21	8	10	11	0.8	\$945,091	\$1,095,000	\$1,148,182	12	\$606	\$722	121.49%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 21	11	22.22%	\$945,091	7.53%	\$1,095,000	23.73%	\$1,148,182	24.87%	12	-61.31%	121.49%
Jan 20	9	50.00%	\$878,889	-5.88%	\$885,000	-1.12%	\$919,511	-13.25%	31	-6.26%	104.62%
Jan 19	6	50.00%	\$933,833	19.61%	\$895,000	-4.43%	\$1,060,000	24.85%	33	32.66%	113.51%

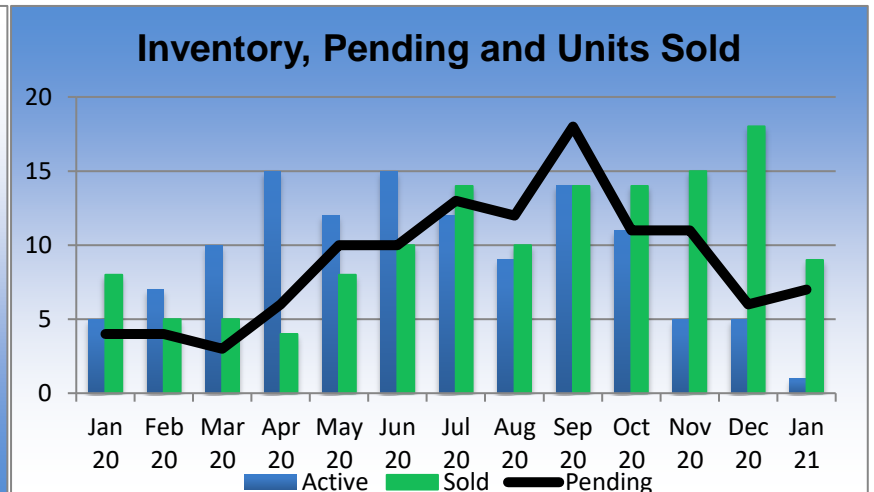
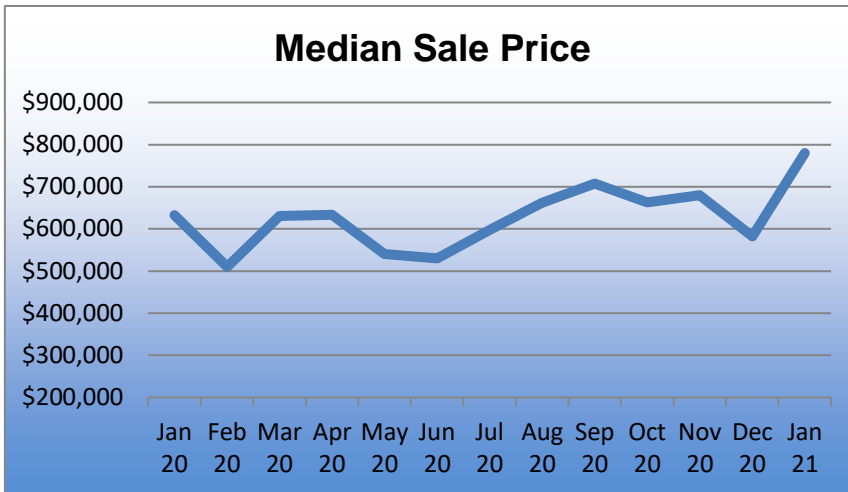
Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K					1
\$500-\$599K				1	
\$600-\$699K		1			1
\$700-\$799K	1	3			1
\$800-\$899K	2	2	3		4
\$900-\$999K		2	1	3	
\$1-\$1.299m	5	1			4
\$1.3-\$1.699m	3	1	2		1
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	11	10	6	4	12

Presented by:

Market Activity Summary:

- Inventory: 1 units were listed for sale as of the last day of January - approximately 0.1 months of inventory .
- Sales Activity: 9 single-family detached units were sold during January.
- Median Sales Price: \$780,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 22 days.
- Average sales price was 104.27% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 20	5	4	8	1.1	\$610,605	\$632,500	\$614,411	40	\$367	\$369	100.62%
Feb 20	7	4	5	1.6	\$490,370	\$510,000	\$512,000	25	\$375	\$389	104.41%
Mar 20	10	3	5	2.7	\$620,400	\$630,500	\$650,520	45	\$354	\$373	104.85%
Apr 20	15	6	4	3.5	\$573,750	\$633,500	\$601,750	12	\$395	\$421	104.88%
May 20	12	10	8	2.1	\$540,324	\$540,000	\$564,438	14	\$459	\$476	104.46%
Jun 20	15	10	10	2.1	\$563,545	\$530,000	\$567,750	13	\$464	\$471	100.75%
Jul 20	12	13	14	1.2	\$583,342	\$597,500	\$595,857	48	\$426	\$438	102.15%
Aug 20	9	12	10	0.8	\$613,490	\$661,500	\$641,500	13	\$430	\$447	104.57%
Sep 20	14	18	14	1.1	\$627,929	\$707,500	\$656,000	12	\$388	\$407	104.47%
Oct 20	11	11	14	0.8	\$665,882	\$662,500	\$702,782	17	\$428	\$452	105.54%
Nov 20	5	11	15	0.4	\$624,773	\$679,999	\$657,000	23	\$394	\$411	105.16%
Dec 20	5	6	18	0.4	\$603,825	\$582,500	\$644,000	29	\$447	\$477	106.65%
Jan 21	1	7	9	0.1	\$734,444	\$780,000	\$765,778	22	\$418	\$439	104.27%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 21	9	12.50%	\$734,444	20.28%	\$780,000	23.32%	\$765,778	24.64%	22	-45.60%	104.27%
Jan 20	8	-20.00%	\$610,605	1.48%	\$632,500	4.76%	\$614,411	-0.38%	40	-34.18%	100.62%
Jan 19	10	25.00%	\$601,700	11.69%	\$603,750	5.64%	\$616,750	8.37%	60	30.51%	102.50%

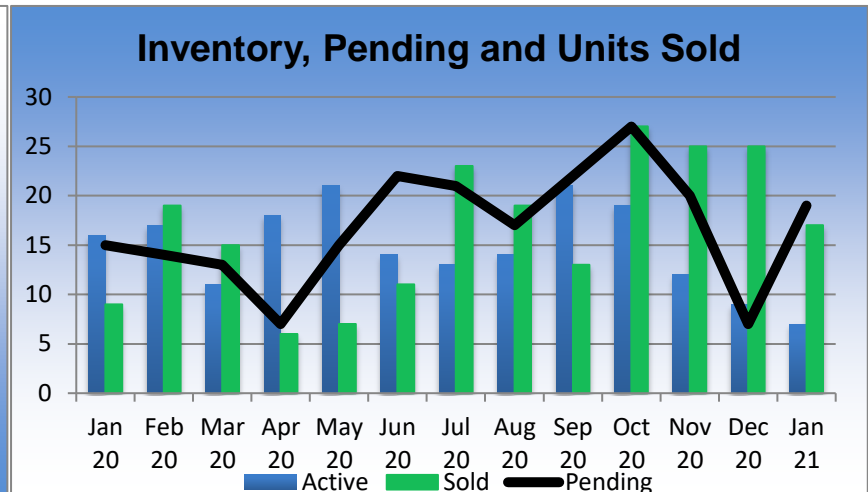
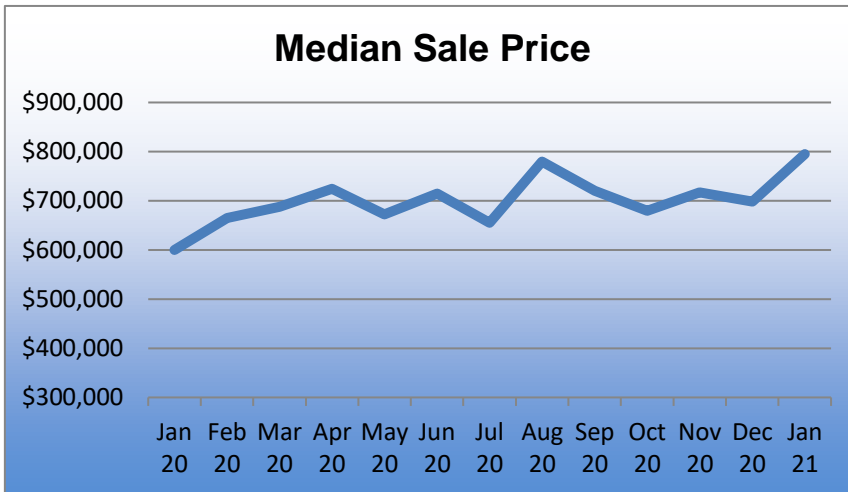
Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K		2		2	6
\$500-\$599K		2	4	3	2
\$600-\$699K	3	6	3	1	
\$700-\$799K	4	2	2	2	1
\$800-\$899K			1		
\$900-\$999K	2				1
\$1-\$1.299m					
\$1.3-\$1.699m					
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	9	12	10	8	10

Presented by:

Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of January - approximately 0.4 months of inventory .
- Sales Activity: 17 single-family detached units were sold during January.
- Median Sales Price: \$795,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 16 days.
- Average sales price was 105.88% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 20	16	15	9	1.3	\$595,100	\$600,000	\$592,756	27	\$376	\$376	99.61%
Feb 20	17	14	19	1.3	\$652,610	\$665,000	\$659,249	25	\$369	\$377	101.02%
Mar 20	11	13	15	0.9	\$646,317	\$688,000	\$667,800	18	\$373	\$387	103.32%
Apr 20	18	7	6	1.5	\$673,954	\$724,250	\$699,083	11	\$352	\$364	103.73%
May 20	21	15	7	1.7	\$657,136	\$672,000	\$667,571	9	\$328	\$335	101.59%
Jun 20	14	22	11	1.0	\$756,536	\$715,000	\$738,455	43	\$362	\$360	97.61%
Jul 20	13	21	23	0.8	\$626,207	\$655,000	\$630,206	46	\$367	\$368	100.64%
Aug 20	14	17	19	0.7	\$777,566	\$780,000	\$801,842	23	\$344	\$354	103.12%
Sep 20	21	22	13	1.0	\$711,676	\$720,000	\$742,385	14	\$361	\$377	104.32%
Oct 20	19	27	27	0.9	\$666,285	\$680,000	\$682,981	32	\$356	\$366	102.51%
Nov 20	12	20	25	0.6	\$678,120	\$717,000	\$699,993	18	\$393	\$407	103.23%
Dec 20	9	7	25	0.5	\$644,463	\$698,000	\$682,103	17	\$380	\$404	105.84%
Jan 21	7	19	17	0.4	\$722,403	\$795,000	\$764,882	16	\$377	\$400	105.88%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 21	17	88.89%	\$722,403	21.39%	\$795,000	32.50%	\$764,882	29.04%	16	-42.56%	105.88%
Jan 20	9	-35.71%	\$595,100	-9.33%	\$600,000	-8.33%	\$592,756	-9.77%	27	-40.34%	99.61%
Jan 19	14	-26.32%	\$656,323	16.19%	\$654,500	16.88%	\$656,964	15.58%	46	27.78%	100.10%

Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K	1	3		4	7
\$500-\$599K	1	2	5	7	10
\$600-\$699K	2	4	6	6	4
\$700-\$799K	5	1	2	2	1
\$800-\$899K	6	2			1
\$900-\$999K	1		1		
\$1-\$1.299m	1				
\$1.3-\$1.699m					
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	17	12	14	19	23

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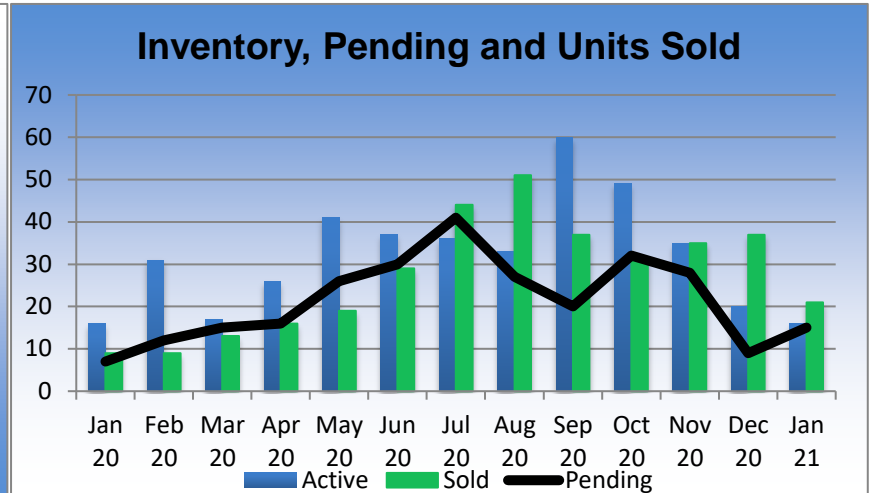
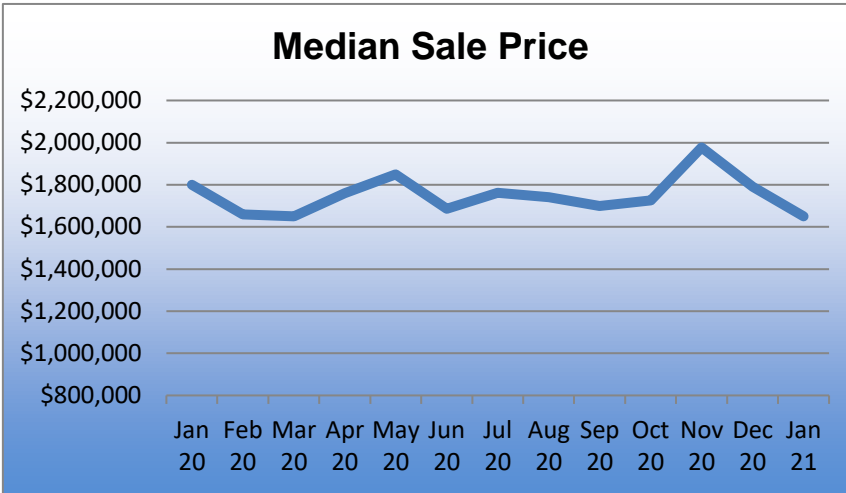
Includes the areas of Hercules, Rodeo

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Market Activity Summary:

- Inventory: 16 units were listed for sale as of the last day of January - approximately 0.8 months of inventory .
- Sales Activity: 21 single-family detached units were sold during January.
- Median Sales Price: \$1,650,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 50 days.
- Average sales price was 99.14% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 20	16	7	9	1.6	\$1,945,444	\$1,800,000	\$1,935,025	48	\$633	\$620	99.46%
Feb 20	31	12	9	3.2	\$1,863,000	\$1,660,000	\$1,941,470	3	\$641	\$679	104.21%
Mar 20	17	15	13	1.6	\$1,714,765	\$1,650,000	\$1,769,462	14	\$656	\$676	103.19%
Apr 20	26	16	16	2.1	\$1,679,738	\$1,760,000	\$1,669,318	17	\$691	\$689	99.38%
May 20	41	26	19	2.4	\$2,013,737	\$1,850,000	\$1,979,666	14	\$625	\$619	98.31%
Jun 20	37	30	29	1.7	\$1,747,190	\$1,685,000	\$1,760,812	12	\$717	\$729	100.78%
Jul 20	36	41	44	1.3	\$1,849,259	\$1,762,500	\$1,892,199	24	\$687	\$704	102.32%
Aug 20	33	27	51	1.1	\$2,062,155	\$1,740,000	\$2,081,930	26	\$715	\$736	100.96%
Sep 20	60	20	37	2.0	\$1,875,663	\$1,700,000	\$1,919,499	23	\$693	\$711	102.34%
Oct 20	49	32	31	1.6	\$1,711,934	\$1,725,000	\$1,804,278	17	\$671	\$711	105.39%
Nov 20	35	28	35	1.3	\$1,919,200	\$1,977,000	\$1,951,432	19	\$666	\$679	101.68%
Dec 20	20	9	37	0.9	\$1,932,241	\$1,790,000	\$2,016,733	26	\$721	\$757	104.37%
Jan 21	16	15	21	0.8	\$2,152,667	\$1,650,000	\$2,134,190	50	\$668	\$667	99.14%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 21	21	133.33%	\$2,152,667	10.65%	\$1,650,000	-8.33%	\$2,134,190	10.29%	50	3.85%	99.14%
Jan 20	9	28.57%	\$1,945,444	-11.94%	\$1,800,000	-9.41%	\$1,935,025	-12.61%	48	-9.85%	99.46%
Jan 19	7	75.00%	\$2,209,286	100.75%	\$1,987,000	65.93%	\$2,214,286	91.30%	53	606.67%	100.23%

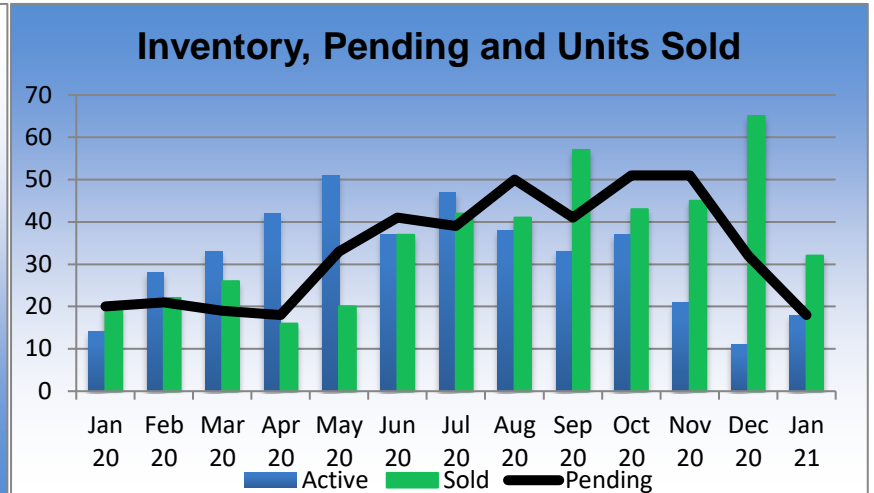
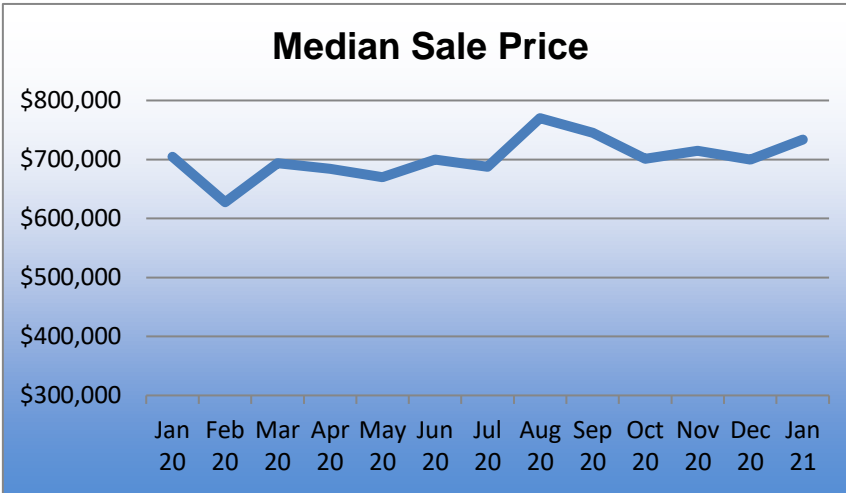
Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K					
\$500-\$599K					
\$600-\$699K					
\$700-\$799K					
\$800-\$899K					
\$900-\$999K		2		1	
\$1-\$1.299m	5		1	3	2
\$1.3-\$1.699m	6	4			3
\$1.7-\$1.999m	1	2	3		
\$2-\$2.999m	6	3	1		1
>\$3m	3	1	2		
Totals:	21	12	7	4	6

Presented by:

Market Activity Summary:

- Inventory: 18 units were listed for sale as of the last day of January - approximately 0.5 months of inventory .
- Sales Activity: 32 single-family detached units were sold during January.
- Median Sales Price: \$734,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 21 days.
- Average sales price was 103.2% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 20	14	20	20	0.7	\$768,226	\$704,500	\$771,345	34	\$401	\$405	100.41%
Feb 20	28	21	22	1.4	\$621,480	\$627,500	\$636,106	31	\$415	\$425	102.35%
Mar 20	33	19	26	1.7	\$690,563	\$693,500	\$706,342	21	\$410	\$421	102.28%
Apr 20	42	18	16	2.2	\$685,482	\$684,500	\$694,119	22	\$418	\$425	101.26%
May 20	51	33	20	2.2	\$658,983	\$670,000	\$655,450	18	\$426	\$426	99.46%
Jun 20	37	41	37	1.3	\$685,140	\$699,946	\$691,412	20	\$443	\$449	100.92%
Jul 20	47	39	42	1.4	\$712,348	\$687,500	\$728,699	22	\$442	\$452	102.30%
Aug 20	38	50	41	0.9	\$777,809	\$770,000	\$795,371	23	\$439	\$452	102.26%
Sep 20	33	41	57	0.8	\$741,681	\$745,500	\$763,630	18	\$431	\$444	102.96%
Oct 20	37	51	43	0.8	\$740,546	\$701,000	\$760,093	17	\$422	\$440	102.64%
Nov 20	21	51	45	0.4	\$726,923	\$715,000	\$748,233	19	\$466	\$480	102.93%
Dec 20	11	32	65	0.3	\$763,756	\$700,000	\$784,714	22	\$439	\$455	102.74%
Jan 21	18	18	32	0.5	\$791,802	\$734,000	\$817,109	21	\$438	\$450	103.20%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 21	32	60.00%	\$791,802	3.07%	\$734,000	4.19%	\$817,109	5.93%	21	-37.96%	103.20%
Jan 20	20	-4.76%	\$768,226	31.75%	\$704,500	23.60%	\$771,345	35.41%	34	-43.83%	100.41%
Jan 19	21	-12.50%	\$583,097	-10.28%	\$570,000	-9.88%	\$569,643	-12.67%	60	36.49%	97.69%

Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K	2	2	7	5	11
\$500-\$599K	4	4	8	4	9
\$600-\$699K	6	4		8	7
\$700-\$799K	7	6	5	4	3
\$800-\$899K	7	3	1	1	
\$900-\$999K	1			1	
\$1-\$1.299m	4				
\$1.3-\$1.699m		1		1	3
\$1.7-\$1.999m		1			
\$2-\$2.999m	1				
>\$3m					
Totals:	32	21	21	24	33

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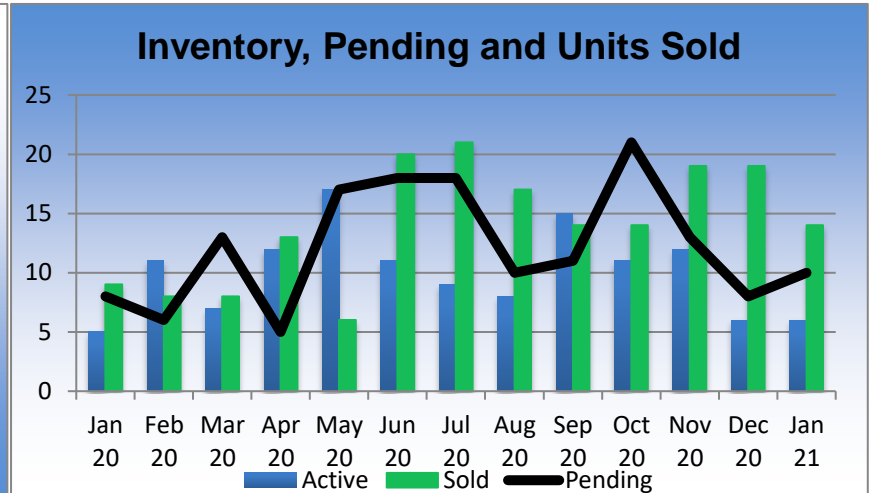
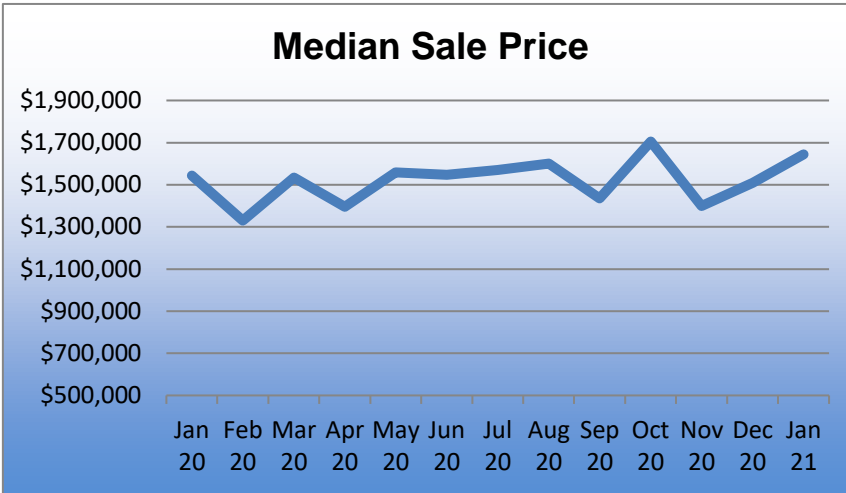
Includes the areas of Martinez, Crockett, Port Costa

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Market Activity Summary:

- Inventory: 6 units were listed for sale as of the last day of January - approximately 0.5 months of inventory .
- Sales Activity: 14 single-family detached units were sold during January.
- Median Sales Price: \$1,643,950 during January.
- Days-on-Market (DOM) year-to-date is approximately 29 days.
- Average sales price was 102.84% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 20	5	8	9	0.7	\$1,625,000	\$1,544,000	\$1,609,778	40	\$587	\$589	99.06%
Feb 20	11	6	8	1.7	\$1,369,188	\$1,330,000	\$1,376,438	50	\$619	\$629	100.53%
Mar 20	7	13	8	0.9	\$1,621,625	\$1,533,438	\$1,670,734	20	\$555	\$581	103.03%
Apr 20	12	5	13	1.5	\$1,476,000	\$1,395,000	\$1,511,154	7	\$636	\$653	102.38%
May 20	17	17	6	1.7	\$1,634,333	\$1,558,000	\$1,592,667	33	\$597	\$588	97.45%
Jun 20	11	18	20	0.8	\$1,576,535	\$1,546,750	\$1,579,300	16	\$665	\$672	100.18%
Jul 20	9	18	21	0.6	\$1,562,000	\$1,570,000	\$1,577,727	23	\$618	\$628	101.01%
Aug 20	8	10	17	0.5	\$1,645,235	\$1,600,000	\$1,704,706	13	\$614	\$636	103.61%
Sep 20	15	11	14	1.1	\$1,340,857	\$1,435,000	\$1,396,429	14	\$618	\$647	104.14%
Oct 20	11	21	14	0.7	\$1,583,929	\$1,705,000	\$1,661,786	18	\$624	\$654	104.92%
Nov 20	12	13	19	0.9	\$1,566,524	\$1,400,000	\$1,615,505	12	\$648	\$673	103.13%
Dec 20	6	8	19	0.5	\$1,438,895	\$1,510,000	\$1,512,158	15	\$662	\$700	105.09%
Jan 21	6	10	14	0.5	\$1,625,529	\$1,643,950	\$1,671,636	29	\$646	\$672	102.84%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 21	14	55.56%	\$1,625,529	0.03%	\$1,643,950	6.47%	\$1,671,636	3.84%	29	-29.00%	102.84%
Jan 20	9	350.00%	\$1,625,000	51.23%	\$1,544,000	40.94%	\$1,609,778	46.94%	40	-18.29%	99.06%
Jan 19	2	-80.00%	\$1,074,500	-28.52%	\$1,095,500	-18.19%	\$1,095,500	-26.14%	50	74.91%	101.95%

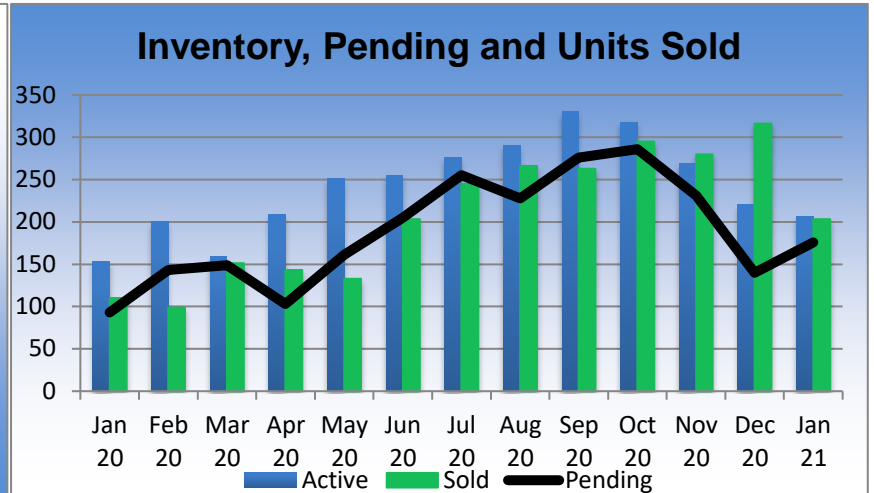
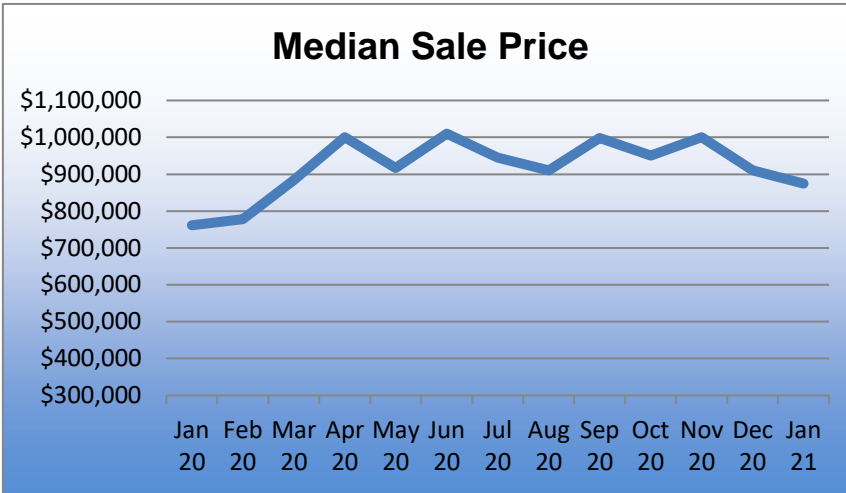
Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K					
\$500-\$599K					
\$600-\$699K					
\$700-\$799K					
\$800-\$899K					1
\$900-\$999K			1		
\$1-\$1.299m	1	1	1	5	2
\$1.3-\$1.699m	6	5		3	2
\$1.7-\$1.999m	5	1			
\$2-\$2.999m	2	2		2	
>\$3m					
Totals:	14	9	2	10	5

Presented by:

Market Activity Summary:

- Inventory: 206 units were listed for sale as of the last day of January - approximately 1 months of inventory .
- Sales Activity: 203 single-family detached units were sold during January.
- Median Sales Price: \$875,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 31 days.
- Average sales price was 109.7% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 20	153	93	110	1.1	\$805,240	\$761,500	\$863,401	44	\$494	\$529	107.22%
Feb 20	200	143	99	1.6	\$882,758	\$778,000	\$973,936	30	\$546	\$600	110.33%
Mar 20	159	149	151	1.3	\$1,070,914	\$884,000	\$1,199,233	22	\$3,482	\$3,719	111.98%
Apr 20	209	103	143	1.7	\$984,335	\$1,000,000	\$1,113,698	20	\$590	\$670	113.14%
May 20	251	161	133	1.8	\$1,095,928	\$916,500	\$1,149,282	22	\$596	\$628	104.87%
Jun 20	255	205	203	1.7	\$1,107,228	\$1,010,000	\$1,170,056	20	\$631	\$670	105.67%
Jul 20	276	255	245	1.5	\$1,011,920	\$945,220	\$1,098,642	22	\$596	\$646	108.57%
Aug 20	290	228	266	1.4	\$956,460	\$910,000	\$1,061,355	20	\$606	\$675	110.97%
Sep 20	331	276	263	1.4	\$1,040,447	\$998,000	\$1,160,312	22	\$586	\$656	111.52%
Oct 20	318	286	295	1.2	\$1,021,350	\$950,000	\$1,142,897	23	\$592	\$671	111.90%
Nov 20	269	231	280	1.1	\$990,502	\$1,000,000	\$1,132,934	20	\$588	\$670	114.38%
Dec 20	220	140	316	0.9	\$969,968	\$910,000	\$1,072,432	30	\$574	\$639	110.56%
Jan 21	206	176	203	1.0	\$969,913	\$875,000	\$1,064,040	31	\$575	\$632	109.70%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 21	203	84.55%	\$969,913	20.45%	\$875,000	14.90%	\$1,064,040	23.24%	31	-28.94%	109.70%
Jan 20	110	-9.84%	\$805,240	7.94%	\$761,500	20.87%	\$863,401	12.08%	44	20.58%	107.22%
Jan 19	122	-4.69%	\$746,033	5.45%	\$630,000	-4.55%	\$770,370	0.96%	36	-5.02%	103.26%

Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K	16	28	38	42	54
\$500-\$599K	23	24	16	17	15
\$600-\$699K	16	18	15	16	17
\$700-\$799K	21	11	11	8	18
\$800-\$899K	28	14	12	11	6
\$900-\$999K	18	8	8	12	5
\$1-\$1.299m	31	16	10	10	13
\$1.3-\$1.699m	29	10	8	6	9
\$1.7-\$1.999m	8	4		2	4
\$2-\$2.999m	8	2	3	3	3
>\$3m	5	1	1	1	
Totals:	203	136	122	128	144

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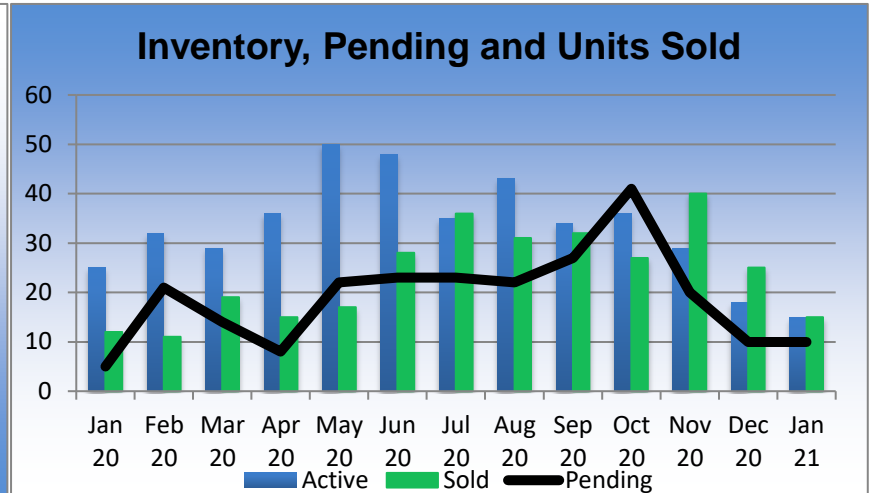
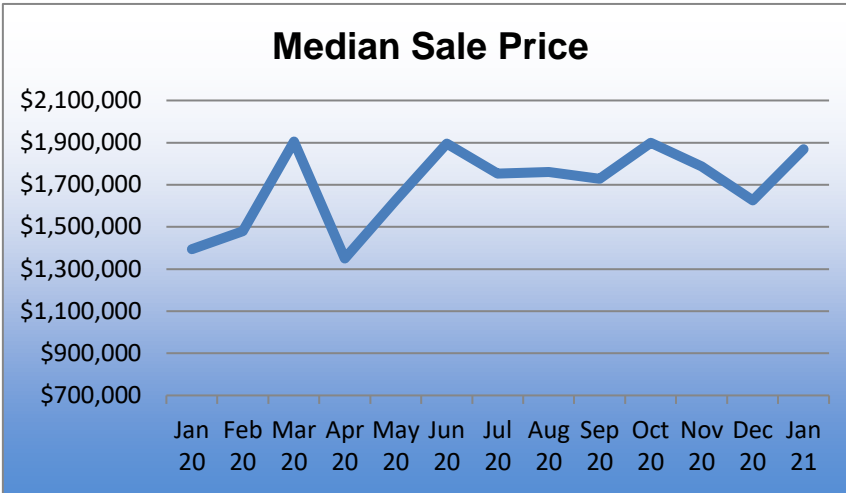
Includes the areas of Oakland, Emeryville, Piedmont

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Market Activity Summary:

- Inventory: 15 units were listed for sale as of the last day of January - approximately 0.7 months of inventory .
- Sales Activity: 15 single-family detached units were sold during January.
- Median Sales Price: \$1,868,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 41 days.
- Average sales price was 99.29% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 20	25	5	12	2.3	\$1,764,167	\$1,393,500	\$1,731,750	64	\$635	\$623	98.16%
Feb 20	32	21	11	2.7	\$1,644,182	\$1,480,000	\$1,627,375	53	\$597	\$593	98.98%
Mar 20	29	14	19	2.4	\$1,787,368	\$1,905,000	\$1,910,501	28	\$620	\$667	106.89%
Apr 20	36	8	15	3.0	\$1,500,860	\$1,350,000	\$1,541,115	10	\$619	\$638	102.68%
May 20	50	22	17	3.1	\$1,911,765	\$1,625,000	\$1,857,647	32	\$657	\$648	97.17%
Jun 20	48	23	28	2.9	\$1,923,821	\$1,894,500	\$1,921,411	35	\$669	\$675	99.87%
Jul 20	35	23	36	1.8	\$1,939,042	\$1,752,846	\$1,948,408	30	\$678	\$687	100.48%
Aug 20	43	22	31	1.9	\$1,876,097	\$1,760,000	\$1,917,312	19	\$666	\$686	102.20%
Sep 20	34	27	32	1.4	\$1,725,828	\$1,727,500	\$1,809,740	20	\$648	\$686	104.86%
Oct 20	36	41	27	1.3	\$2,140,333	\$1,900,000	\$2,221,830	17	\$700	\$741	103.81%
Nov 20	29	20	40	1.1	\$1,903,496	\$1,787,500	\$1,950,725	19	\$648	\$672	102.48%
Dec 20	18	10	25	0.7	\$1,797,966	\$1,625,000	\$1,791,060	34	\$656	\$659	99.62%
Jan 21	15	10	15	0.7	\$2,002,733	\$1,868,000	\$1,988,483	41	\$647	\$660	99.29%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 21	15	25.00%	\$2,002,733	13.52%	\$1,868,000	34.05%	\$1,988,483	14.83%	41	-35.01%	99.29%
Jan 20	12	20.00%	\$1,764,167	22.21%	\$1,393,500	-5.30%	\$1,731,750	19.43%	64	41.43%	98.16%
Jan 19	10	66.67%	\$1,443,600	32.81%	\$1,471,500	23.71%	\$1,450,000	23.75%	45	-5.47%	100.44%

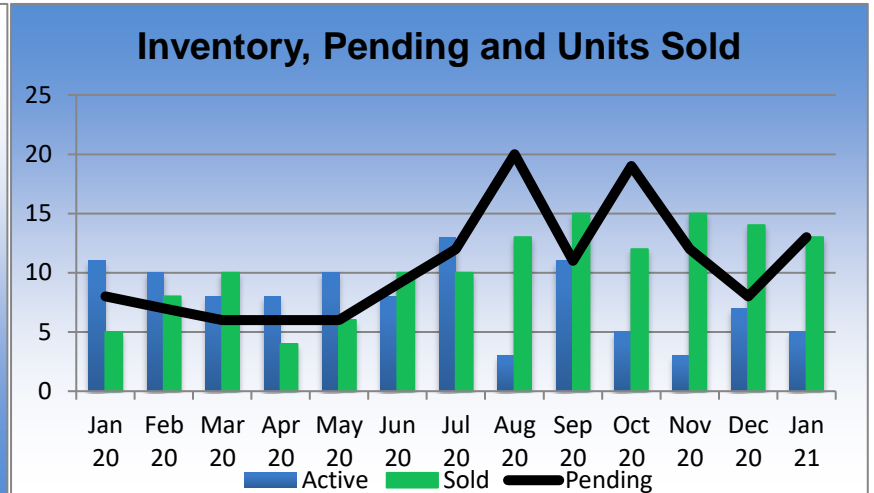
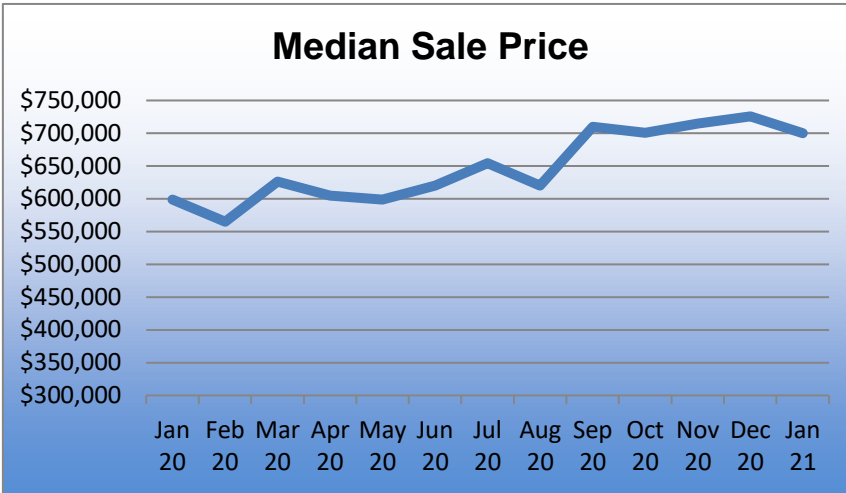
Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K					
\$500-\$599K					
\$600-\$699K					
\$700-\$799K					1
\$800-\$899K			2	1	
\$900-\$999K		1	1		1
\$1-\$1.299m		4		4	3
\$1.3-\$1.699m	5	4	5	1	
\$1.7-\$1.999m	4	4			1
\$2-\$2.999m	5	1	2		
>\$3m	1	1			
Totals:	15	15	10	6	6

Presented by:

Market Activity Summary:

- Inventory: 5 units were listed for sale as of the last day of January - approximately 0.4 months of inventory .
- Sales Activity: 13 single-family detached units were sold during January.
- Median Sales Price: \$700,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 38 days.
- Average sales price was 108.62% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 20	11	8	5	1.0	\$559,780	\$599,000	\$552,000	23	\$441	\$433	98.61%
Feb 20	10	7	8	1.1	\$553,705	\$565,000	\$572,375	46	\$408	\$423	103.37%
Mar 20	8	6	10	1.2	\$631,995	\$626,000	\$635,500	21	\$398	\$401	100.55%
Apr 20	8	6	4	1.2	\$603,487	\$605,000	\$612,500	10	\$419	\$426	101.49%
May 20	10	6	6	1.6	\$611,325	\$599,000	\$604,750	23	\$558	\$546	98.92%
Jun 20	8	9	10	1.2	\$636,250	\$620,000	\$664,200	17	\$421	\$440	104.39%
Jul 20	13	12	10	1.6	\$647,585	\$654,500	\$680,675	12	\$406	\$422	105.11%
Aug 20	3	20	13	0.3	\$619,457	\$620,000	\$636,776	15	\$429	\$441	102.80%
Sep 20	11	11	15	0.8	\$651,453	\$710,000	\$694,333	14	\$391	\$417	106.58%
Oct 20	5	19	12	0.3	\$617,471	\$700,389	\$680,890	10	\$449	\$492	110.27%
Nov 20	3	12	15	0.2	\$639,298	\$715,000	\$666,027	60	\$414	\$434	104.18%
Dec 20	7	8	14	0.6	\$702,366	\$725,750	\$737,663	14	\$432	\$458	105.03%
Jan 21	5	13	13	0.4	\$615,612	\$700,000	\$668,654	38	\$416	\$451	108.62%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 21	13	160.00%	\$615,612	9.97%	\$700,000	16.86%	\$668,654	21.13%	38	68.02%	108.62%
Jan 20	5	-44.44%	\$559,780	1.73%	\$599,000	8.95%	\$552,000	-1.39%	23	-50.55%	98.61%
Jan 19	9	28.57%	\$550,287	-10.25%	\$549,800	-15.42%	\$559,756	-9.40%	46	-33.65%	101.72%

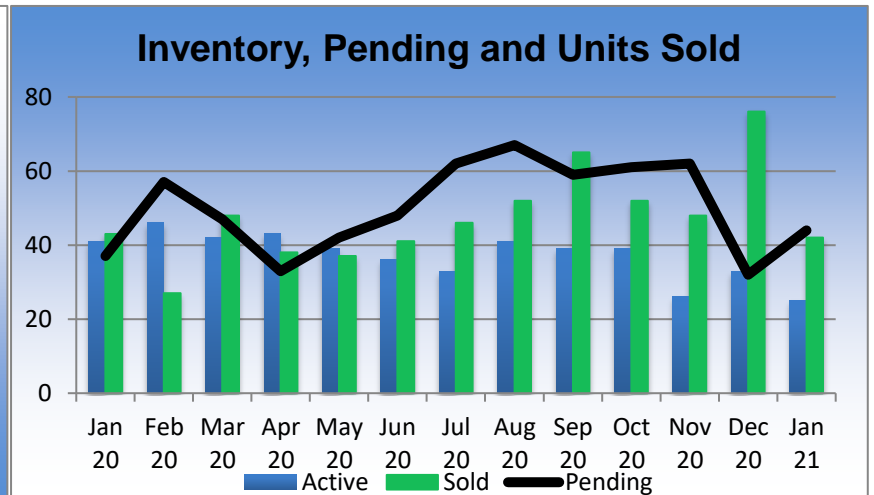
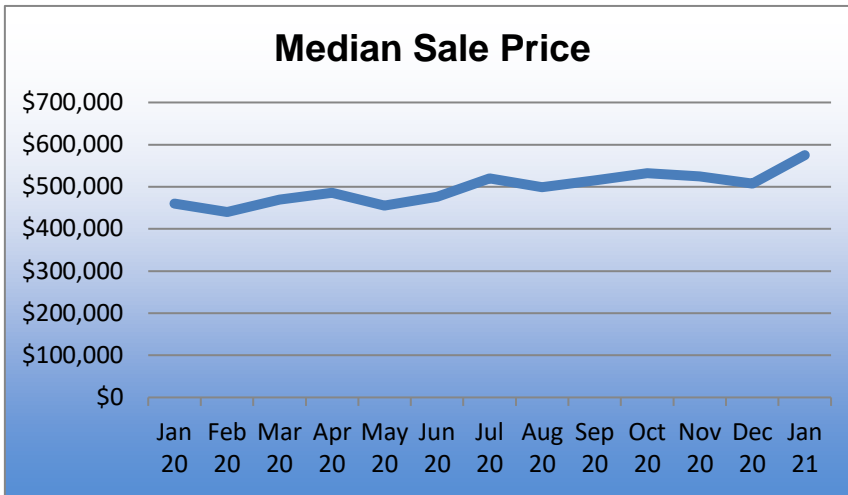
Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K	1	1	2		2
\$500-\$599K	1	2	4	2	5
\$600-\$699K	4	3	3	5	
\$700-\$799K	7				
\$800-\$899K					
\$900-\$999K					
\$1-\$1.299m					
\$1.3-\$1.699m					
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	13	6	9	7	7

Presented by:

Market Activity Summary:

- Inventory: 25 units were listed for sale as of the last day of January - approximately 0.5 months of inventory .
- Sales Activity: 42 single-family detached units were sold during January.
- Median Sales Price: \$575,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 13 days.
- Average sales price was 104.85% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 20	41	37	43	0.9	\$479,561	\$460,000	\$481,155	38	\$291	\$293	100.33%
Feb 20	46	57	27	1.0	\$451,986	\$440,000	\$463,796	24	\$317	\$326	102.61%
Mar 20	42	47	48	0.9	\$481,070	\$469,500	\$489,703	26	\$301	\$306	101.79%
Apr 20	43	33	38	1.0	\$493,659	\$486,000	\$499,043	25	\$297	\$302	101.09%
May 20	39	42	37	0.9	\$474,795	\$455,000	\$476,497	15	\$296	\$298	100.36%
Jun 20	36	48	41	0.8	\$478,733	\$475,888	\$475,273	21	\$304	\$300	99.28%
Jul 20	33	62	46	0.7	\$519,310	\$520,000	\$528,618	23	\$298	\$302	101.79%
Aug 20	41	67	52	0.7	\$487,246	\$498,500	\$500,938	13	\$319	\$329	102.81%
Sep 20	39	59	65	0.7	\$507,901	\$515,000	\$521,760	19	\$308	\$316	102.73%
Oct 20	39	61	52	0.6	\$519,182	\$532,550	\$536,608	21	\$320	\$330	103.36%
Nov 20	26	62	48	0.4	\$520,680	\$525,000	\$542,261	15	\$315	\$329	104.14%
Dec 20	33	32	76	0.6	\$514,783	\$507,500	\$533,332	19	\$321	\$333	103.60%
Jan 21	25	44	42	0.5	\$530,235	\$575,000	\$555,929	13	\$316	\$330	104.85%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 21	42	-2.33%	\$530,235	10.57%	\$575,000	25.00%	\$555,929	15.54%	13	-65.37%	104.85%
Jan 20	43	0.00%	\$479,561	2.83%	\$460,000	1.10%	\$481,155	3.37%	38	-23.52%	100.33%
Jan 19	43	-30.65%	\$466,346	7.57%	\$455,000	6.18%	\$465,485	6.21%	50	107.90%	99.82%

Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K	13	31	29	45	42
\$500-\$599K	15	11	9	11	10
\$600-\$699K	9	7	4	6	1
\$700-\$799K	5	1	1		2
\$800-\$899K					
\$900-\$999K					
\$1-\$1.299m					
\$1.3-\$1.699m					
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	42	50	43	62	55

Presented by:



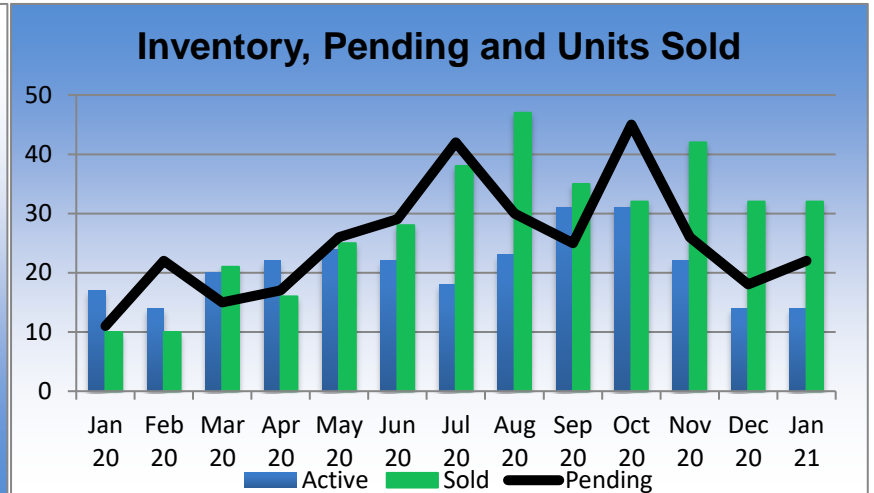
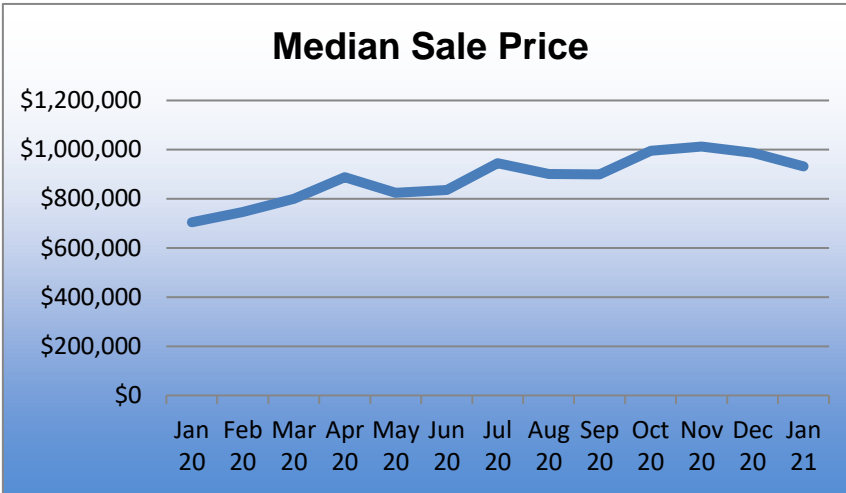
Includes the areas of Pittsburg, Bay Point

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Market Activity Summary:

- Inventory: 14 units were listed for sale as of the last day of January - approximately 0.5 months of inventory .
- Sales Activity: 32 single-family detached units were sold during January.
- Median Sales Price: \$932,500 during January.
- Days-on-Market (DOM) year-to-date is approximately 35 days.
- Average sales price was 101.9% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 20	17	11	10	1.2	\$741,495	\$704,500	\$737,189	46	\$468	\$467	99.42%
Feb 20	14	22	10	1.0	\$786,295	\$746,500	\$817,000	17	\$513	\$530	103.91%
Mar 20	20	15	21	1.4	\$866,469	\$800,000	\$886,764	13	\$574	\$588	102.34%
Apr 20	22	17	16	1.4	\$857,994	\$887,500	\$885,875	11	\$520	\$537	103.25%
May 20	24	26	25	1.2	\$867,918	\$824,000	\$864,920	17	\$529	\$529	99.65%
Jun 20	22	29	28	1.0	\$914,068	\$835,000	\$923,019	16	\$540	\$551	100.98%
Jul 20	18	42	38	0.6	\$915,304	\$945,000	\$933,368	15	\$520	\$531	101.97%
Aug 20	23	30	47	0.7	\$890,903	\$901,000	\$913,290	19	\$505	\$518	102.51%
Sep 20	31	25	35	1.0	\$888,413	\$900,000	\$932,729	14	\$562	\$593	104.99%
Oct 20	31	45	32	0.9	\$943,405	\$995,000	\$972,531	14	\$552	\$570	103.09%
Nov 20	22	26	42	0.7	\$965,956	\$1,012,500	\$998,628	18	\$559	\$579	103.38%
Dec 20	14	18	32	0.5	\$977,184	\$987,500	\$1,009,430	20	\$549	\$572	103.30%
Jan 21	14	22	32	0.5	\$924,813	\$932,500	\$942,387	35	\$538	\$553	101.90%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 21	32	220.00%	\$924,813	24.72%	\$932,500	32.36%	\$942,387	27.84%	35	-24.74%	101.90%
Jan 20	10	-33.33%	\$741,495	-4.38%	\$704,500	-11.94%	\$737,189	-2.52%	46	2.58%	99.42%
Jan 19	15	7.14%	\$775,453	-6.10%	\$800,000	-4.19%	\$756,243	-10.75%	45	229.10%	97.52%

Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K	1	1			1
\$500-\$599K	1	2	4	2	1
\$600-\$699K	1	2	2	2	4
\$700-\$799K	6	2	1	2	4
\$800-\$899K	6	1	6	2	3
\$900-\$999K	4	3	1	3	2
\$1-\$1.299m	10	1	1	3	
\$1.3-\$1.699m	3				
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	32	12	15	14	15

Presented by:

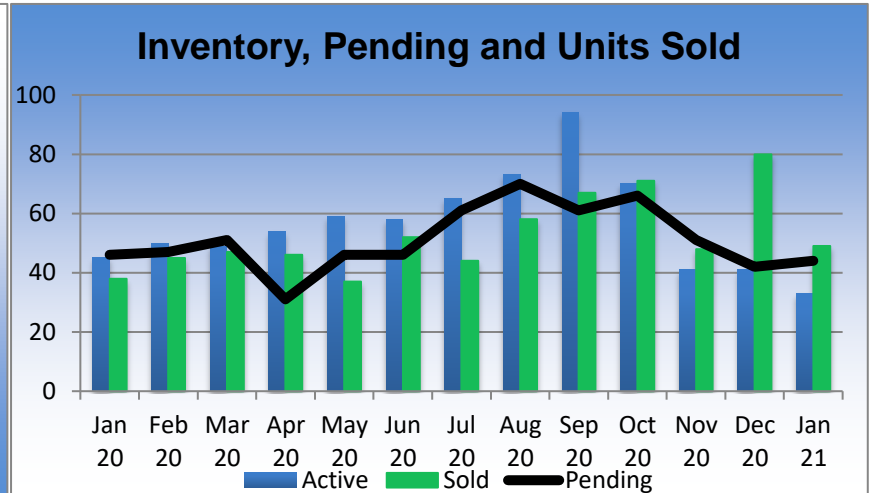
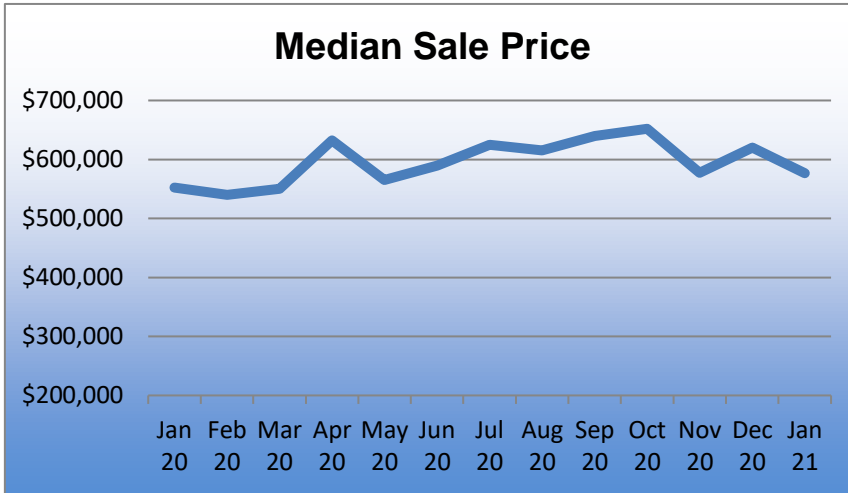
Includes the areas of Pleasant Hill, Pacheco

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Market Activity Summary:

- Inventory: 33 units were listed for sale as of the last day of January - approximately 0.7 months of inventory .
- Sales Activity: 49 single-family detached units were sold during January.
- Median Sales Price: \$577,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 34 days.
- Average sales price was 104.05% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 20	45	46	38	1.0	\$563,816	\$552,444	\$590,133	30	\$379	\$397	104.67%
Feb 20	50	47	45	1.1	\$535,237	\$540,000	\$578,307	33	\$406	\$439	108.05%
Mar 20	49	51	47	1.1	\$542,209	\$550,000	\$594,469	25	\$434	\$475	109.64%
Apr 20	54	31	46	1.2	\$601,728	\$632,000	\$654,690	15	\$418	\$456	108.80%
May 20	59	46	37	1.3	\$594,958	\$565,000	\$613,432	17	\$419	\$433	103.11%
Jun 20	58	46	52	1.3	\$593,741	\$589,500	\$605,989	26	\$441	\$454	102.06%
Jul 20	65	61	44	1.4	\$640,718	\$624,750	\$668,645	23	\$469	\$490	104.36%
Aug 20	73	70	58	1.3	\$600,116	\$615,375	\$635,499	26	\$462	\$488	105.90%
Sep 20	94	61	67	1.6	\$635,259	\$640,000	\$659,721	25	\$444	\$458	103.85%
Oct 20	70	66	71	1.1	\$639,354	\$652,000	\$689,493	22	\$465	\$500	107.84%
Nov 20	41	51	48	0.7	\$579,140	\$577,500	\$628,166	24	\$461	\$502	108.47%
Dec 20	41	42	80	0.7	\$640,322	\$620,000	\$667,863	31	\$455	\$475	104.30%
Jan 21	33	44	49	0.7	\$640,388	\$577,000	\$666,321	34	\$438	\$467	104.05%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 21	49	28.95%	\$640,388	13.58%	\$577,000	4.44%	\$666,321	12.91%	34	12.27%	104.05%
Jan 20	38	11.76%	\$563,816	13.47%	\$552,444	12.17%	\$590,133	17.31%	30	-38.23%	104.67%
Jan 19	34	-29.17%	\$496,887	-3.08%	\$492,500	-0.51%	\$503,038	-5.36%	48	25.16%	101.24%

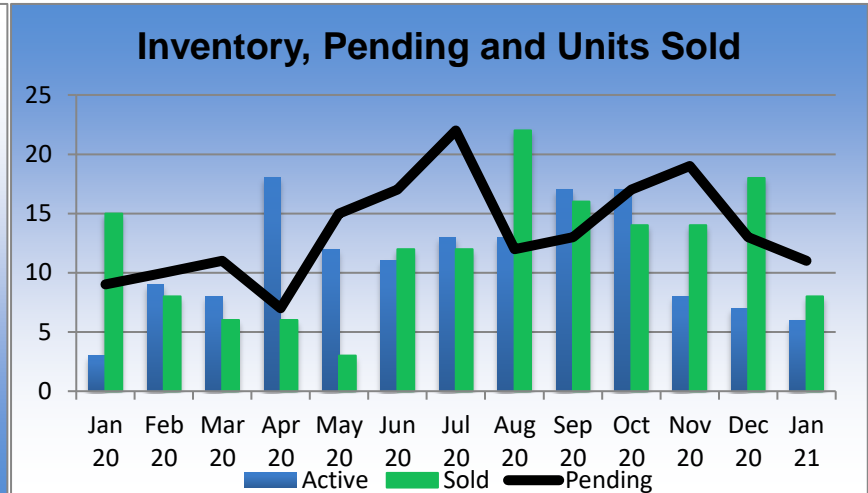
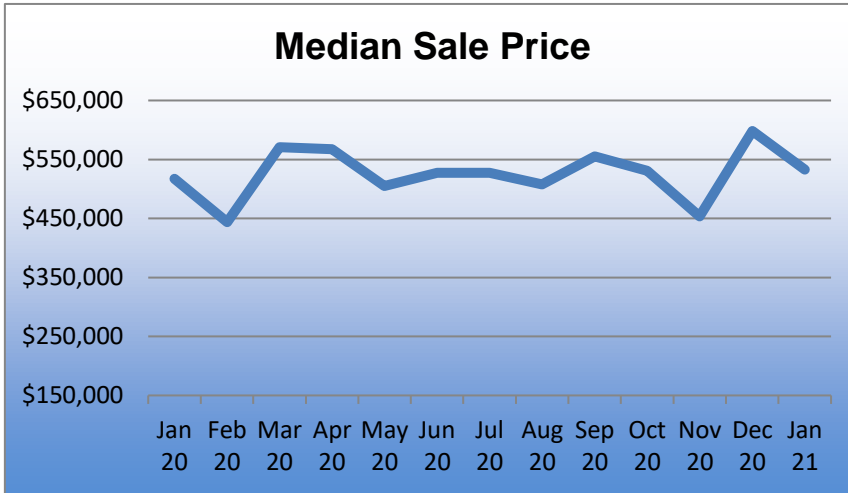
Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K	12	17	18	25	40
\$500-\$599K	16	15	9	10	8
\$600-\$699K	7	9	6	5	8
\$700-\$799K	5	3	1	4	5
\$800-\$899K	3	2		2	2
\$900-\$999K	4	3		1	
\$1-\$1.299m					1
\$1.3-\$1.699m		1		1	1
\$1.7-\$1.999m					
\$2-\$2.999m	2				
>\$3m					
Totals:	49	50	34	48	65

Presented by:

Market Activity Summary:

- Inventory: 6 units were listed for sale as of the last day of January - approximately 0.4 months of inventory .
- Sales Activity: 8 single-family detached units were sold during January.
- Median Sales Price: \$532,500 during January.
- Days-on-Market (DOM) year-to-date is approximately 27 days.
- Average sales price was 103.21% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 20	3	9	15	0.2	\$506,745	\$517,500	\$509,087	36	\$367	\$370	100.46%
Feb 20	9	10	8	0.7	\$432,181	\$443,750	\$456,688	30	\$390	\$411	105.67%
Mar 20	8	11	6	0.8	\$532,123	\$570,500	\$551,833	36	\$436	\$450	103.70%
Apr 20	18	7	6	1.9	\$549,456	\$567,444	\$583,148	11	\$458	\$484	106.13%
May 20	12	15	3	1.1	\$411,283	\$505,000	\$425,000	5	\$382	\$398	103.34%
Jun 20	11	17	12	0.9	\$506,375	\$527,500	\$514,417	21	\$448	\$456	101.59%
Jul 20	13	22	12	0.9	\$513,087	\$527,500	\$529,750	29	\$438	\$450	103.25%
Aug 20	13	12	22	0.8	\$488,638	\$507,500	\$511,864	16	\$430	\$459	104.75%
Sep 20	17	13	16	1.1	\$531,730	\$555,000	\$540,806	23	\$404	\$411	101.71%
Oct 20	17	17	14	1.1	\$512,985	\$531,000	\$551,429	16	\$490	\$529	107.49%
Nov 20	8	19	14	0.5	\$486,904	\$453,500	\$514,000	23	\$438	\$457	105.57%
Dec 20	7	13	18	0.5	\$550,072	\$598,250	\$577,333	21	\$438	\$461	104.96%
Jan 21	6	11	8	0.4	\$516,205	\$532,500	\$532,750	27	\$458	\$476	103.21%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 21	8	-46.67%	\$516,205	1.87%	\$532,500	2.90%	\$532,750	4.65%	27	-24.79%	103.21%
Jan 20	15	7.14%	\$506,745	17.29%	\$517,500	17.61%	\$509,087	19.59%	36	-22.68%	100.46%
Jan 19	14	-6.67%	\$432,039	4.38%	\$440,000	7.32%	\$425,682	-2.38%	46	62.35%	98.53%

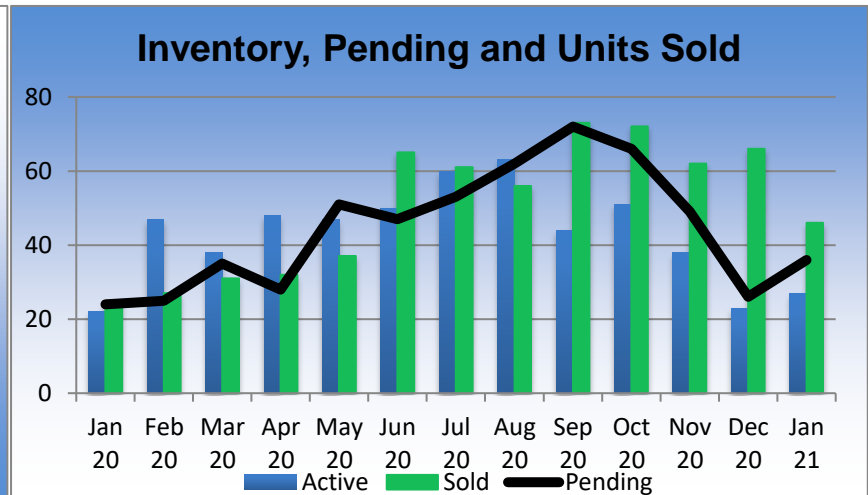
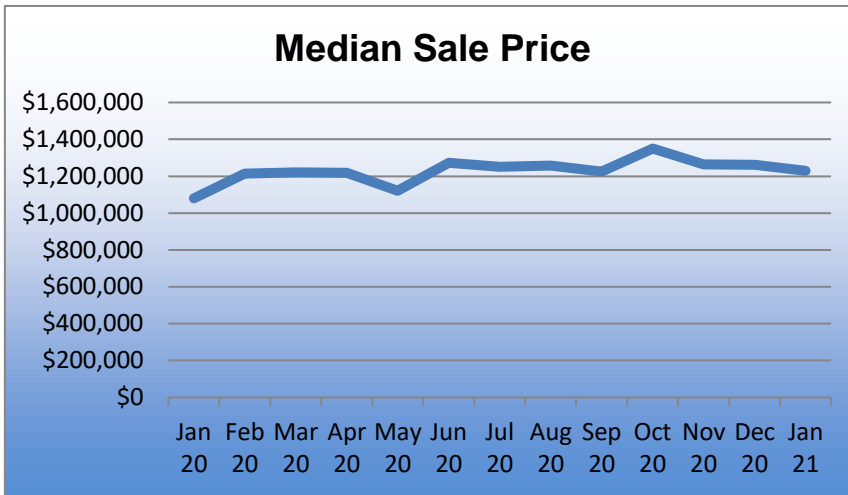
Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K	2	8	12	12	11
\$500-\$599K	6	7	2	3	1
\$600-\$699K		2			
\$700-\$799K					
\$800-\$899K					
\$900-\$999K					
\$1-\$1.299m					
\$1.3-\$1.699m					
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	8	17	14	15	12

Presented by:

Market Activity Summary:

- Inventory: 27 units were listed for sale as of the last day of January - approximately 0.6 months of inventory .
- Sales Activity: 46 single-family detached units were sold during January.
- Median Sales Price: \$1,230,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 31 days.
- Average sales price was 101.7% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 20	22	24	25	0.8	\$1,225,378	\$1,080,000	\$1,238,292	42	\$536	\$545	101.05%
Feb 20	47	25	27	1.9	\$1,198,963	\$1,215,000	\$1,213,667	19	\$599	\$607	101.23%
Mar 20	38	35	31	1.5	\$1,259,960	\$1,221,000	\$1,296,239	10	\$582	\$599	102.88%
Apr 20	48	28	32	1.7	\$1,284,392	\$1,217,500	\$1,290,688	12	\$557	\$566	100.49%
May 20	47	51	37	1.4	\$1,118,483	\$1,120,000	\$1,114,516	18	\$583	\$581	99.65%
Jun 20	50	47	65	1.2	\$1,259,072	\$1,272,013	\$1,271,872	16	\$577	\$584	101.02%
Jul 20	60	53	61	1.3	\$1,308,030	\$1,250,000	\$1,331,412	17	\$606	\$619	101.79%
Aug 20	63	62	56	1.2	\$1,254,561	\$1,257,510	\$1,305,518	18	\$611	\$635	104.06%
Sep 20	44	72	73	0.8	\$1,299,109	\$1,225,000	\$1,355,449	21	\$610	\$640	104.34%
Oct 20	51	66	72	0.8	\$1,357,664	\$1,350,000	\$1,419,278	22	\$600	\$627	104.54%
Nov 20	38	49	62	0.6	\$1,327,217	\$1,264,000	\$1,383,779	19	\$622	\$652	104.26%
Dec 20	23	26	66	0.4	\$1,262,489	\$1,262,500	\$1,298,750	20	\$569	\$585	102.87%
Jan 21	27	36	46	0.6	\$1,270,865	\$1,230,000	\$1,292,530	31	\$612	\$623	101.70%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 21	46	84.00%	\$1,270,865	3.71%	\$1,230,000	13.89%	\$1,292,530	4.38%	31	-24.66%	101.70%
Jan 20	25	4.17%	\$1,225,378	3.12%	\$1,080,000	0.47%	\$1,238,292	4.99%	42	56.39%	101.05%
Jan 19	24	4.35%	\$1,188,292	6.68%	\$1,075,000	0.47%	\$1,179,435	4.73%	27	-5.35%	99.25%

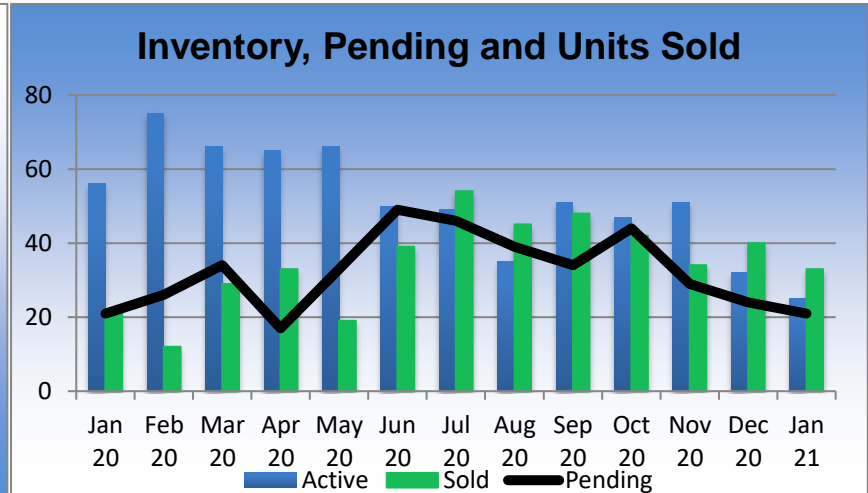
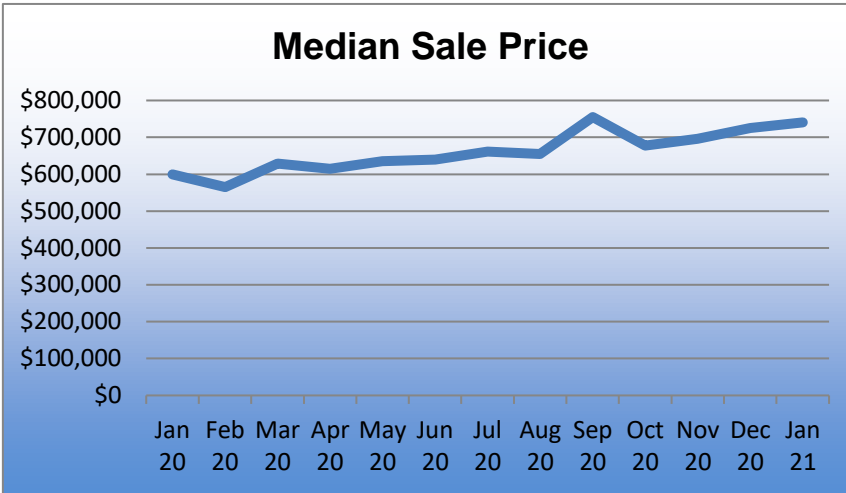
Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K					
\$500-\$599K					
\$600-\$699K	1				1
\$700-\$799K	3		3		1
\$800-\$899K	1	2	2	5	3
\$900-\$999K	7	8	3	6	4
\$1-\$1.299m	14	11	11	8	7
\$1.3-\$1.699m	13	5	3	2	2
\$1.7-\$1.999m	5	4	1	2	
\$2-\$2.999m	2				
>\$3m			1		
Totals:	46	30	24	23	18

Presented by:

Market Activity Summary:

- Inventory: 25 units were listed for sale as of the last day of January - approximately 0.8 months of inventory .
- Sales Activity: 33 single-family detached units were sold during January.
- Median Sales Price: \$740,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 32 days.
- Average sales price was 98.89% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 20	56	21	21	2.9	\$717,976	\$600,000	\$692,667	108	\$287	\$277	96.47%
Feb 20	75	26	12	3.8	\$571,807	\$565,000	\$567,916	50	\$244	\$242	99.32%
Mar 20	66	34	29	2.8	\$678,929	\$629,000	\$667,424	56	\$270	\$265	98.31%
Apr 20	65	17	33	2.7	\$700,705	\$615,000	\$693,417	42	\$271	\$269	98.96%
May 20	66	33	19	2.4	\$706,617	\$635,000	\$694,000	48	\$257	\$253	98.21%
Jun 20	50	49	39	1.5	\$673,470	\$640,000	\$670,214	34	\$258	\$258	99.52%
Jul 20	49	46	54	1.4	\$796,669	\$661,500	\$787,302	53	\$295	\$292	98.82%
Aug 20	35	39	45	0.8	\$738,478	\$655,000	\$743,340	27	\$294	\$295	100.66%
Sep 20	51	34	48	1.2	\$810,701	\$755,000	\$809,485	36	\$318	\$319	99.85%
Oct 20	47	44	42	1.2	\$799,504	\$677,500	\$799,500	34	\$284	\$284	100.00%
Nov 20	51	29	34	1.4	\$743,731	\$696,000	\$746,868	21	\$285	\$287	100.42%
Dec 20	32	24	40	1.0	\$779,028	\$725,000	\$773,303	25	\$314	\$313	99.27%
Jan 21	25	21	33	0.8	\$779,085	\$740,000	\$770,409	32	\$332	\$328	98.89%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 21	33	57.14%	\$779,085	8.51%	\$740,000	23.33%	\$770,409	11.22%	32	-70.61%	98.89%
Jan 20	21	110.00%	\$717,976	11.35%	\$600,000	-3.07%	\$692,667	10.42%	108	8.69%	96.47%
Jan 19	10	-28.57%	\$644,775	-1.83%	\$619,000	4.47%	\$627,295	-2.97%	100	81.14%	97.29%

Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K	2	3	2	1	8
\$500-\$599K	6	8	2	6	8
\$600-\$699K	5	4	4	5	5
\$700-\$799K	9	3		1	1
\$800-\$899K	4	2	2		3
\$900-\$999K	4	1			
\$1-\$1.299m	2	2			
\$1.3-\$1.699m				1	
\$1.7-\$1.999m	1				
\$2-\$2.999m					
>\$3m					1
Totals:	33	23	10	14	26

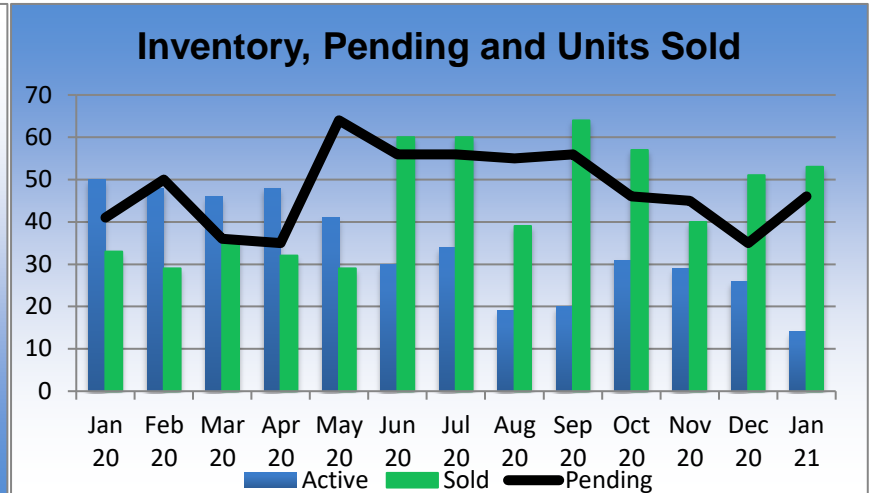
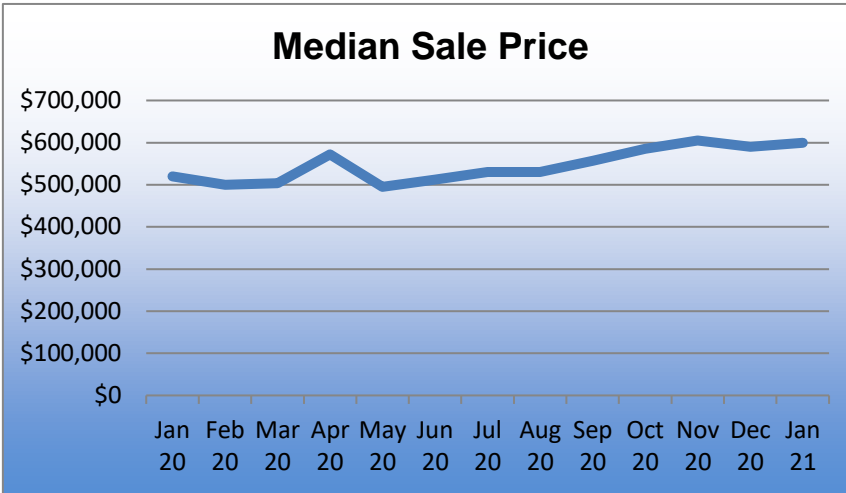
Presented by:

Oakley: Detached Single-Family Homes

January 2021

Market Activity Summary:

- Inventory: 14 units were listed for sale as of the last day of January - approximately 0.3 months of inventory .
- Sales Activity: 53 single-family detached units were sold during January.
- Median Sales Price: \$600,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 17 days.
- Average sales price was 105.11% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 20	50	41	33	1.4	\$562,687	\$520,000	\$559,343	41	\$252	\$251	99.41%
Feb 20	48	50	29	1.2	\$529,667	\$500,000	\$532,287	46	\$271	\$273	100.49%
Mar 20	46	36	36	1.2	\$514,891	\$503,923	\$514,326	27	\$271	\$271	99.89%
Apr 20	48	35	32	1.2	\$559,959	\$572,000	\$561,028	33	\$280	\$281	100.19%
May 20	41	64	29	0.9	\$524,553	\$495,000	\$526,890	31	\$288	\$290	100.45%
Jun 20	30	56	60	0.6	\$529,344	\$512,000	\$530,162	26	\$270	\$271	100.15%
Jul 20	34	56	60	0.6	\$532,449	\$530,000	\$538,081	18	\$284	\$287	101.06%
Aug 20	19	55	39	0.3	\$549,596	\$530,000	\$559,685	18	\$276	\$282	101.84%
Sep 20	20	56	64	0.4	\$556,876	\$556,808	\$570,299	13	\$275	\$282	102.41%
Oct 20	31	46	57	0.6	\$582,906	\$585,000	\$600,786	14	\$286	\$294	103.07%
Nov 20	29	45	40	0.6	\$580,935	\$605,000	\$602,035	12	\$287	\$296	103.63%
Dec 20	26	35	51	0.6	\$574,508	\$590,000	\$596,474	12	\$281	\$292	103.82%
Jan 21	14	46	53	0.3	\$573,441	\$600,000	\$602,720	17	\$287	\$302	105.11%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 21	53	60.61%	\$573,441	1.91%	\$600,000	15.38%	\$602,720	7.76%	17	-58.40%	105.11%
Jan 20	33	17.86%	\$562,687	11.59%	\$520,000	6.46%	\$559,343	11.49%	41	39.95%	99.41%
Jan 19	28	-34.88%	\$504,229	7.76%	\$488,444	3.92%	\$501,682	6.06%	29	1.26%	99.49%

Sales Activity & Price Trends

Price Range	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold
<\$500K	8	9	16	26	26
\$500-\$599K	18	22	7	16	7
\$600-\$699K	20	2	5	1	2
\$700-\$799K	5	2			
\$800-\$899K	1				
\$900-\$999K		2			
\$1-\$1.299m	1				
\$1.3-\$1.699m					
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	53	37	28	43	35

Presented by: