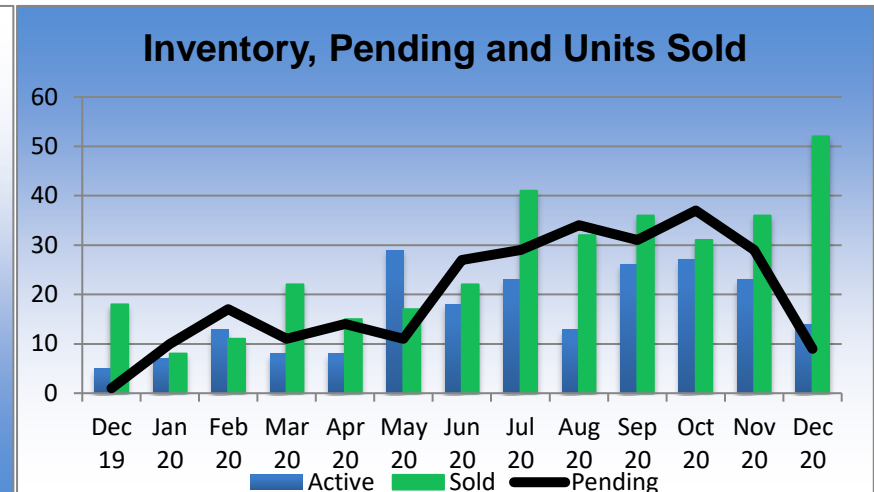
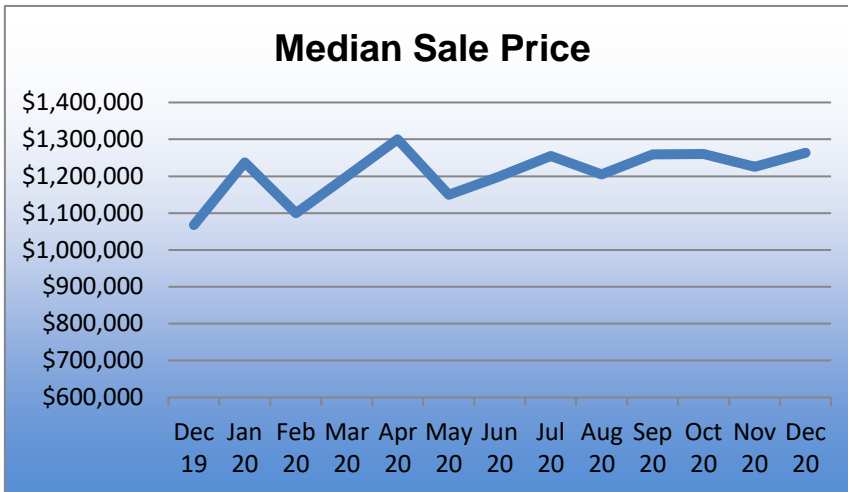


Market Activity Summary:

- Inventory: 14 units were listed for sale as of the last day of December - approximately 1 month of inventory.
- Sales Activity: 52 single-family detached units were sold during December.
- Median Sales Price: \$1,264,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 14 days.
- Average sales price was 106.69% of the average list price during December.



Monthly Market Activity											
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	5	1	18	0.3	\$1,100,833	\$1,067,500	\$1,176,944	19	\$631	\$678	106.91%
Jan 20	7	10	8	0.6	\$1,183,625	\$1,237,500	\$1,196,875	32	\$532	\$540	101.12%
Feb 20	13	17	11	1.2	\$1,068,091	\$1,100,000	\$1,115,773	27	\$703	\$740	104.46%
Mar 20	8	11	22	0.8	\$1,125,091	\$1,200,000	\$1,234,318	12	\$646	\$703	109.71%
Apr 20	8	14	15	0.6	\$1,194,667	\$1,300,000	\$1,308,200	12	\$620	\$687	109.50%
May 20	29	11	17	2.2	\$1,231,559	\$1,150,000	\$1,239,588	18	\$675	\$681	100.65%
Jun 20	18	27	22	1.1	\$1,146,318	\$1,200,000	\$1,211,636	19	\$665	\$698	105.70%
Jul 20	23	29	41	1.1	\$1,219,488	\$1,255,000	\$1,301,902	15	\$634	\$686	106.76%
Aug 20	13	34	32	0.5	\$1,186,903	\$1,205,000	\$1,311,688	15	\$637	\$709	110.51%
Sep 20	26	31	36	0.9	\$1,316,611	\$1,258,750	\$1,394,071	19	\$652	\$694	105.88%
Oct 20	27	37	31	0.8	\$1,163,903	\$1,260,000	\$1,293,505	14	\$643	\$726	111.14%
Nov 20	23	29	36	0.7	\$1,203,730	\$1,225,000	\$1,328,407	13	\$669	\$738	110.36%
Dec 20	14	9	52	0.5	\$1,172,052	\$1,264,000	\$1,250,521	14	\$686	\$729	106.69%

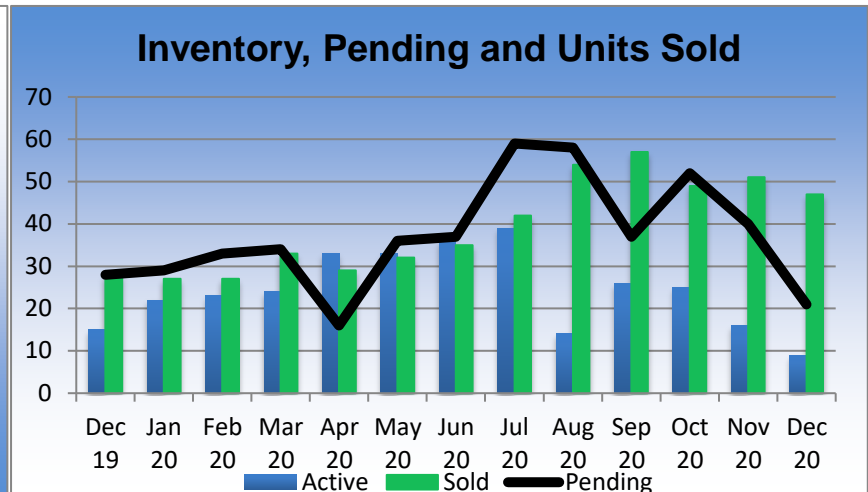
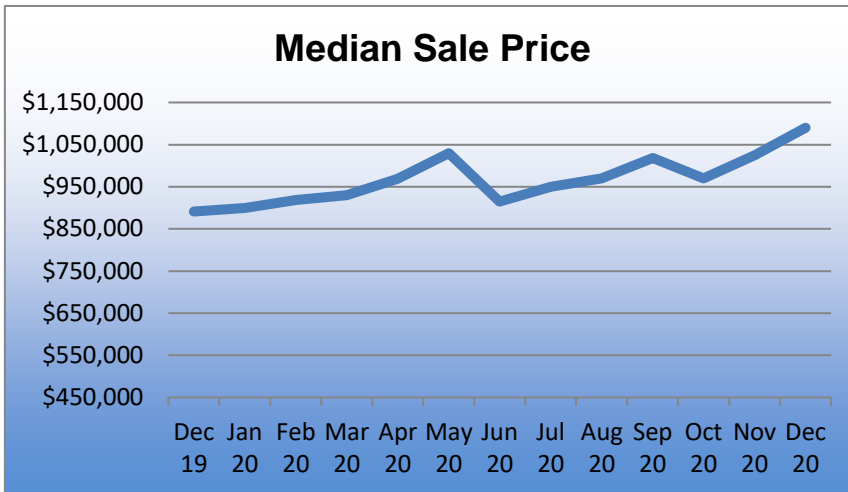
Market Trends											
Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	52	188.89%	\$1,172,052	6.47%	\$1,264,000	18.41%	\$1,250,521	6.25%	14	-26.60%	106.69%
Dec 19	18	-48.57%	\$1,100,833	8.11%	\$1,067,500	9.49%	\$1,176,944	10.49%	19	-17.36%	106.91%
Dec 18	35	9.38%	\$1,018,229	5.75%	\$975,000	-2.74%	\$1,065,231	1.48%	23	4.82%	104.62%

Sales Activity & Price Trends					
Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K		2	1	1	2
\$500-\$599K		3	3	4	11
\$600-\$699K	6	7	10	12	21
\$700-\$799K	11	21	36	43	38
\$800-\$899K	22	31	50	44	62
\$900-\$999K	25	43	58	61	46
\$1-\$1.299m	149	142	141	127	102
\$1.3-\$1.699m	98	91	77	68	37
\$1.7-\$1.999m	25	16	12	6	9
\$2-\$2.999m	14	10	8	6	3
>\$3m	2	1	1		
Totals:	352	367	397	372	331

Presented by:

Market Activity Summary:

- Inventory: 9 units were listed for sale as of the last day of December - approximately 0 month of inventory.
- Sales Activity: 47 single-family detached units were sold during December.
- Median Sales Price: \$1,090,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 16 days.
- Average sales price was 106.91% of the average list price during December.



Monthly Market Activity											
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	15	28	28	0.4	\$920,358	\$891,250	\$912,381	56	\$471	\$473	99.13%
Jan 20	22	29	27	0.7	\$886,115	\$900,000	\$922,037	32	\$515	\$537	104.05%
Feb 20	23	33	27	0.8	\$949,705	\$918,120	\$977,745	31	\$545	\$556	102.95%
Mar 20	24	34	33	0.8	\$888,174	\$930,000	\$940,209	13	\$527	\$560	105.86%
Apr 20	33	16	29	1.2	\$996,591	\$969,000	\$1,043,224	11	\$516	\$544	104.68%
May 20	33	36	32	1.1	\$963,441	\$1,029,688	\$987,252	22	\$524	\$537	102.47%
Jun 20	36	37	35	1.2	\$928,338	\$915,000	\$954,990	20	\$548	\$565	102.87%
Jul 20	39	59	42	1.1	\$939,943	\$950,000	\$982,088	13	\$514	\$540	104.48%
Aug 20	14	58	54	0.3	\$968,107	\$970,000	\$1,019,636	16	\$551	\$582	105.32%
Sep 20	26	37	57	0.5	\$942,504	\$1,018,000	\$1,014,003	14	\$540	\$580	107.59%
Oct 20	25	52	49	0.5	\$944,021	\$970,000	\$1,014,698	20	\$577	\$622	107.49%
Nov 20	16	40	51	0.3	\$984,422	\$1,025,000	\$1,055,307	14	\$571	\$616	107.20%
Dec 20	9	21	47	0.2	\$1,053,942	\$1,090,000	\$1,126,817	16	\$535	\$573	106.91%

Market Trends											
Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	47	67.86%	\$1,053,942	14.51%	\$1,090,000	22.30%	\$1,126,817	23.50%	16	-71.34%	106.91%
Dec 19	28	33.33%	\$920,358	10.43%	\$891,250	10.71%	\$912,381	10.09%	56	71.63%	99.13%
Dec 18	21	-40.00%	\$833,443	-1.18%	\$805,000	-4.17%	\$828,748	-4.88%	33	73.05%	99.44%

Sales Activity & Price Trends					
Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K		2	2	3	22
\$500-\$599K	5	9	9	38	67
\$600-\$699K	31	62	52	87	103
\$700-\$799K	79	83	89	101	106
\$800-\$899K	87	106	96	104	77
\$900-\$999K	81	60	84	75	57
\$1-\$1.299m	173	120	92	79	33
\$1.3-\$1.699m	61	27	21	12	2
\$1.7-\$1.999m	6	4	3	1	2
\$2-\$2.999m	3	2	1	2	2
>\$3m			1		
Totals:	526	475	450	502	471

Presented by:

Danville: Detached Single-Family Homes

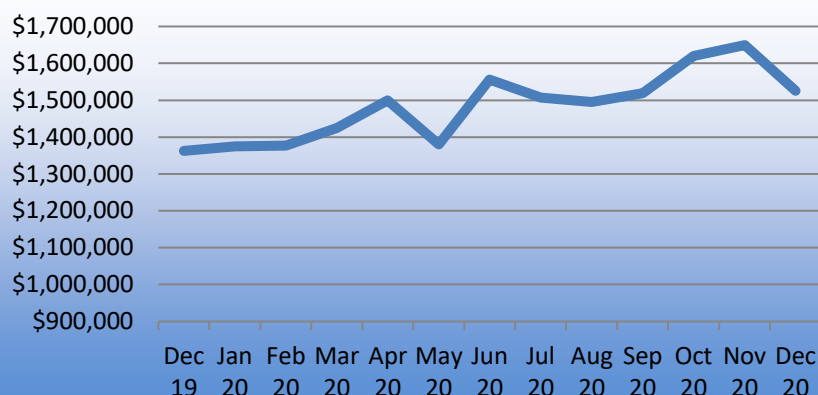
December 2020

Market Activity Summary:

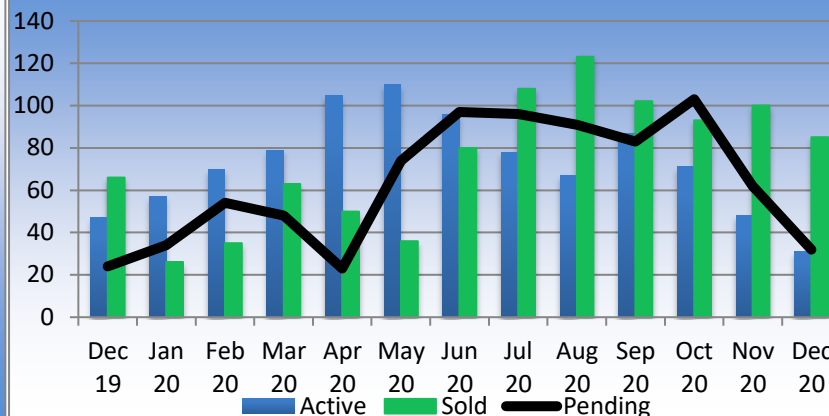
- Inventory: 31 units were listed for sale as of the last day of December - approximately 0 month of inventory.
- Sales Activity: 85 single-family detached units were sold during December.
- Median Sales Price: \$1,526,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 24 days.
- Average sales price was 101.46% of the average list price during December.



Median Sale Price



Inventory, Pending and Units Sold



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	47	24	66	1.1	\$1,477,843	\$1,362,500	\$1,457,027	43	\$538	\$531	98.59%
Jan 20	57	34	26	1.5	\$1,565,688	\$1,375,000	\$1,536,817	68	\$529	\$520	98.16%
Feb 20	70	54	35	1.7	\$1,496,641	\$1,377,000	\$1,491,298	24	\$553	\$560	99.64%
Mar 20	79	48	63	2.0	\$1,517,627	\$1,425,000	\$1,519,764	31	\$533	\$536	100.14%
Apr 20	105	23	50	2.6	\$1,555,793	\$1,500,000	\$1,552,852	21	\$525	\$528	99.81%
May 20	110	74	36	2.2	\$1,404,558	\$1,380,000	\$1,415,170	28	\$516	\$519	100.76%
Jun 20	96	97	80	1.6	\$1,633,311	\$1,556,000	\$1,623,090	28	\$571	\$570	99.37%
Jul 20	78	96	108	1.1	\$1,607,606	\$1,506,678	\$1,606,212	25	\$546	\$547	99.91%
Aug 20	67	91	123	0.7	\$1,607,109	\$1,495,000	\$1,624,815	21	\$565	\$573	101.10%
Sep 20	87	83	102	0.9	\$1,592,253	\$1,519,000	\$1,613,191	24	\$553	\$565	101.32%
Oct 20	71	103	93	0.8	\$1,726,547	\$1,620,000	\$1,779,992	23	\$587	\$607	103.10%
Nov 20	48	62	100	0.6	\$1,732,274	\$1,649,500	\$1,781,275	18	\$588	\$608	102.83%
Dec 20	31	32	85	0.4	\$1,625,619	\$1,526,000	\$1,649,400	24	\$602	\$613	101.46%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	85	28.79%	\$1,625,619	10.00%	\$1,526,000	12.00%	\$1,649,400	13.20%	24	-44.18%	101.46%
Dec 19	66	83.33%	\$1,477,843	-2.51%	\$1,362,500	0.00%	\$1,457,027	-1.99%	43	-11.95%	98.59%
Dec 18	36	-26.53%	\$1,515,922	6.34%	\$1,362,500	4.01%	\$1,486,536	5.33%	48	25.54%	98.06%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					
\$500-\$599K				1	
\$600-\$699K					
\$700-\$799K		3		4	7
\$800-\$899K	5	13	12	32	33
\$900-\$999K	17	29	20	61	77
\$1-\$1.299m	207	233	226	242	318
\$1.3-\$1.699m	407	272	287	275	194
\$1.7-\$1.999m	135	89	76	68	49
\$2-\$2.999m	134	68	74	66	44
>\$3m	30	17	11	12	14
Totals:	935	724	706	761	736

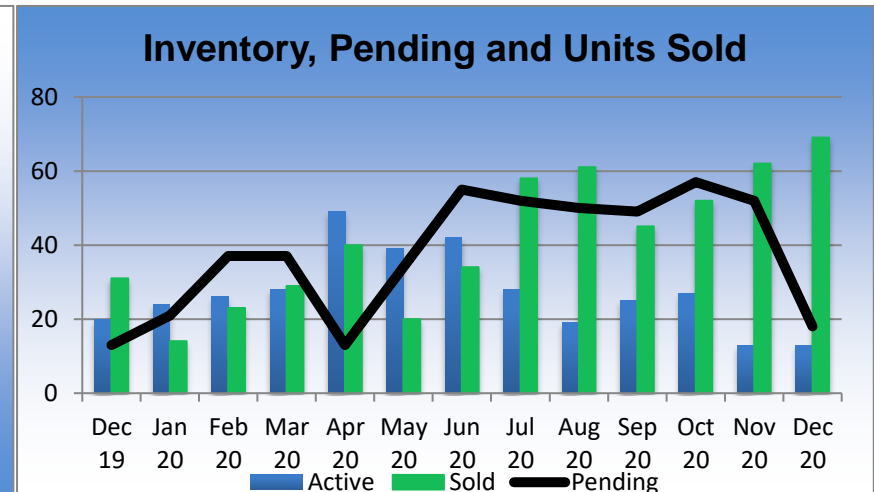
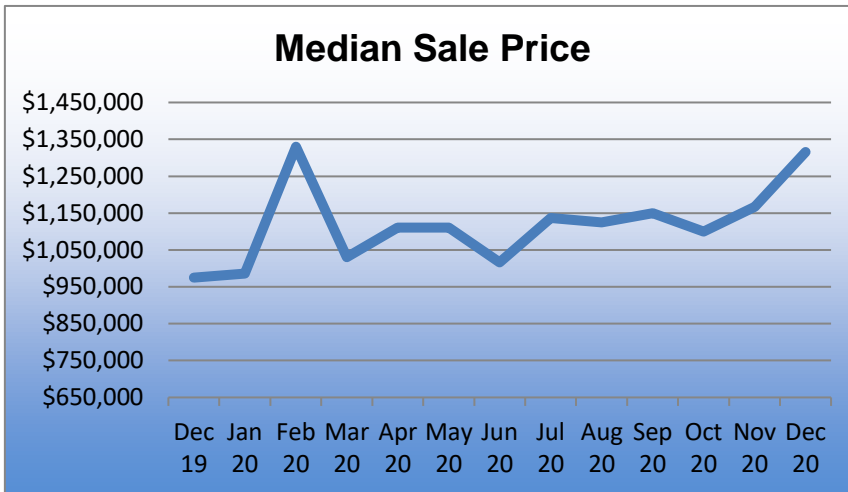
Presented by:

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Market Activity Summary:

- Inventory: 13 units were listed for sale as of the last day of December - approximately 0 month of inventory.
- Sales Activity: 69 single-family detached units were sold during December.
- Median Sales Price: \$1,316,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 21 days.
- Average sales price was 103.33% of the average list price during December.



Monthly Market Activity											
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	20	13	31	0.9	\$1,061,151	\$975,000	\$1,054,774	39	\$512	\$512	99.40%
Jan 20	24	21	14	1.0	\$1,058,786	\$986,000	\$1,053,714	40	\$476	\$476	99.52%
Feb 20	26	37	23	1.0	\$1,277,252	\$1,330,000	\$1,294,861	22	\$467	\$475	101.38%
Mar 20	28	37	29	1.0	\$1,066,959	\$1,030,000	\$1,084,131	12	\$512	\$522	101.61%
Apr 20	49	13	40	1.8	\$1,122,842	\$1,110,359	\$1,133,104	18	\$502	\$507	100.91%
May 20	39	34	20	1.3	\$1,153,538	\$1,110,440	\$1,148,294	21	\$482	\$480	99.55%
Jun 20	42	55	34	1.2	\$1,076,009	\$1,016,000	\$1,077,257	28	\$532	\$534	100.12%
Jul 20	28	52	58	0.7	\$1,156,524	\$1,136,500	\$1,169,476	14	\$501	\$507	101.12%
Aug 20	19	50	61	0.4	\$1,177,459	\$1,125,000	\$1,186,345	24	\$494	\$500	100.75%
Sep 20	25	49	45	0.5	\$1,194,818	\$1,150,000	\$1,218,248	21	\$508	\$522	101.96%
Oct 20	27	57	52	0.5	\$1,147,502	\$1,099,500	\$1,186,420	13	\$530	\$552	103.39%
Nov 20	13	52	62	0.3	\$1,201,684	\$1,167,500	\$1,255,864	10	\$532	\$557	104.51%
Dec 20	13	18	69	0.3	\$1,301,266	\$1,316,000	\$1,344,658	21	\$514	\$537	103.33%

Market Trends											
Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	69	122.58%	\$1,301,266	22.63%	\$1,316,000	34.97%	\$1,344,658	27.48%	21	-44.95%	103.33%
Dec 19	31	34.78%	\$1,061,151	5.65%	\$975,000	0.52%	\$1,054,774	5.09%	39	39.75%	99.40%
Dec 18	23	-17.86%	\$1,004,437	-2.05%	\$970,000	-4.20%	\$1,003,677	-4.47%	28	26.33%	99.92%

Sales Activity & Price Trends					
Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					
\$500-\$599K				1	1
\$600-\$699K		4	2	11	20
\$700-\$799K	11	37	26	71	91
\$800-\$899K	57	92	64	82	100
\$900-\$999K	74	75	85	68	62
\$1-\$1.299m	221	198	182	176	151
\$1.3-\$1.699m	133	102	87	84	57
\$1.7-\$1.999m	25	11	4	5	9
\$2-\$2.999m	10	4	3		
>\$3m					
Totals:	531	523	453	498	491

Presented by:

Fremont: Detached Single-Family Homes

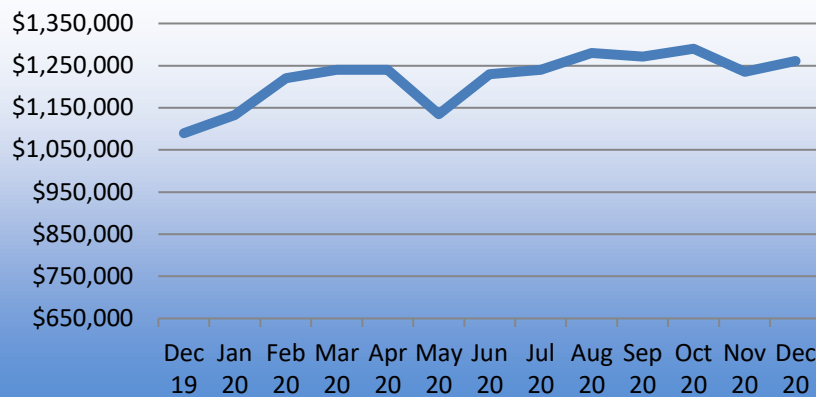
December 2020

Market Activity Summary:

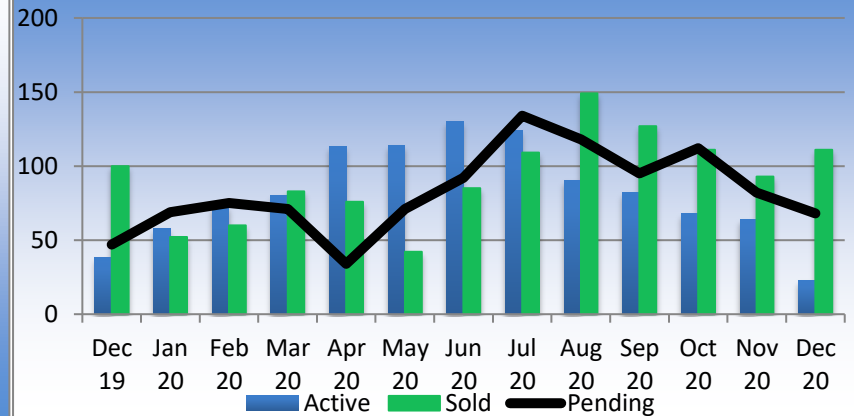
- Inventory: 23 units were listed for sale as of the last day of December - approximately 0 month of inventory.
- Sales Activity: 111 single-family detached units were sold during December.
- Median Sales Price: \$1,261,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 17 days.
- Average sales price was 105.3% of the average list price during December.



Median Sale Price



Inventory, Pending and Units Sold



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	38	47	100	0.5	\$1,132,269	\$1,089,500	\$1,126,516	39	\$712	\$712	99.49%
Jan 20	58	69	52	0.8	\$1,259,874	\$1,132,500	\$1,256,868	39	\$690	\$696	99.76%
Feb 20	73	75	60	1.1	\$1,353,716	\$1,220,000	\$1,379,665	25	\$685	\$704	101.92%
Mar 20	80	71	83	1.2	\$1,347,858	\$1,240,000	\$1,402,905	23	\$742	\$781	104.08%
Apr 20	113	34	76	1.8	\$1,307,481	\$1,239,750	\$1,353,743	14	\$695	\$725	103.54%
May 20	114	71	42	1.8	\$1,241,046	\$1,135,000	\$1,226,152	27	\$711	\$704	98.80%
Jun 20	130	92	85	1.9	\$1,294,708	\$1,230,000	\$1,302,838	22	\$731	\$736	100.63%
Jul 20	124	134	109	1.5	\$1,328,440	\$1,240,000	\$1,345,512	25	\$724	\$736	101.29%
Aug 20	90	118	149	0.9	\$1,353,659	\$1,280,000	\$1,369,239	21	\$723	\$735	101.15%
Sep 20	82	95	127	0.7	\$1,346,326	\$1,271,000	\$1,385,630	20	\$714	\$739	102.92%
Oct 20	68	112	111	0.6	\$1,353,208	\$1,290,000	\$1,393,482	21	\$740	\$764	102.98%
Nov 20	64	82	93	0.6	\$1,250,525	\$1,235,000	\$1,295,028	22	\$752	\$787	103.56%
Dec 20	23	68	111	0.3	\$1,339,226	\$1,261,000	\$1,410,164	17	\$737	\$778	105.30%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	111	11.00%	\$1,339,226	18.28%	\$1,261,000	15.74%	\$1,410,164	25.18%	17	-55.82%	105.30%
Dec 19	100	21.95%	\$1,132,269	-10.34%	\$1,089,500	-9.21%	\$1,126,516	-10.56%	39	5.34%	99.49%
Dec 18	82	-20.39%	\$1,262,870	7.59%	\$1,200,000	1.96%	\$1,259,579	0.77%	37	71.86%	99.74%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K		1			5
\$500-\$599K	1	2		1	12
\$600-\$699K	2	10	3	23	103
\$700-\$799K	26	64	18	108	230
\$800-\$899K	54	141	92	216	288
\$900-\$999K	125	220	142	285	300
\$1-\$1.299m	457	519	566	504	433
\$1.3-\$1.699m	298	263	344	279	232
\$1.7-\$1.999m	80	80	105	83	66
\$2-\$2.999m	103	77	72	70	32
>\$3m	7	7	13	4	6
Totals:	1153	1384	1355	1573	1707

Presented by:

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Hayward: Detached Single-Family Homes

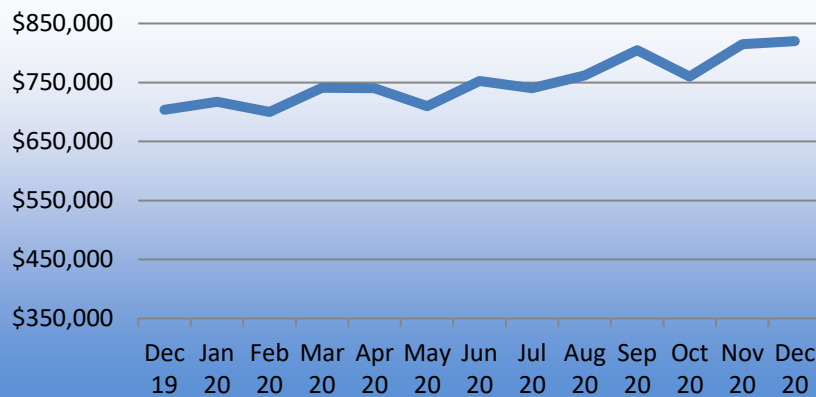
December 2020

Market Activity Summary:

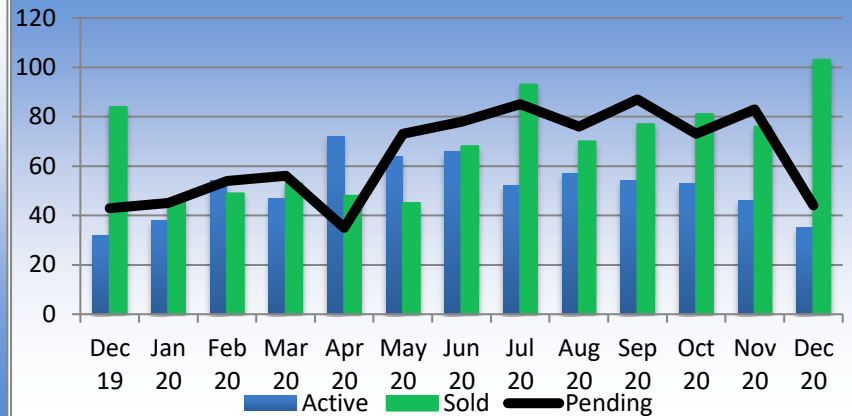
- Inventory: 35 units were listed for sale as of the last day of December - approximately 0 month of inventory.
- Sales Activity: 103 single-family detached units were sold during December.
- Median Sales Price: \$820,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 19 days.
- Average sales price was 104.26% of the average list price during December.



Median Sale Price



Inventory, Pending and Units Sold



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	32	43	84	0.5	\$800,937	\$704,000	\$804,980	39	\$484	\$491	100.50%
Jan 20	38	45	46	0.6	\$752,946	\$717,500	\$751,386	37	\$507	\$508	99.79%
Feb 20	54	54	49	1.0	\$719,279	\$700,000	\$749,544	38	\$485	\$510	104.21%
Mar 20	47	56	53	0.9	\$749,154	\$741,000	\$777,536	20	\$494	\$517	103.79%
Apr 20	72	35	48	1.5	\$752,457	\$740,000	\$777,027	11	\$513	\$534	103.27%
May 20	64	73	45	1.2	\$732,495	\$710,000	\$742,560	21	\$487	\$494	101.37%
Jun 20	66	78	68	1.1	\$795,138	\$752,500	\$823,778	24	\$491	\$517	103.60%
Jul 20	52	85	93	0.8	\$788,079	\$740,000	\$801,855	23	\$491	\$501	101.75%
Aug 20	57	76	70	0.7	\$805,254	\$762,000	\$839,892	15	\$498	\$519	104.30%
Sep 20	54	87	77	0.7	\$802,163	\$805,000	\$833,858	16	\$505	\$526	103.95%
Oct 20	53	73	81	0.7	\$792,551	\$760,000	\$830,026	25	\$499	\$522	104.73%
Nov 20	46	83	76	0.6	\$844,940	\$815,000	\$890,588	13	\$503	\$536	105.40%
Dec 20	35	44	103	0.5	\$849,293	\$820,000	\$885,477	19	\$504	\$529	104.26%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	103	22.62%	\$849,293	6.04%	\$820,000	16.48%	\$885,477	10.00%	19	-52.34%	104.26%
Dec 19	84	-7.69%	\$800,937	7.26%	\$704,000	-1.54%	\$804,980	7.68%	39	-1.83%	100.50%
Dec 18	91	-12.50%	\$746,727	11.58%	\$715,000	10.00%	\$747,582	8.61%	40	74.20%	100.11%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	18	25	25	94	244
\$500-\$599K	48	141	163	310	435
\$600-\$699K	218	370	316	341	192
\$700-\$799K	241	248	259	166	108
\$800-\$899K	153	144	136	82	59
\$900-\$999K	67	34	57	59	25
\$1-\$1.299m	97	90	81	49	24
\$1.3-\$1.699m	32	23	51	10	13
\$1.7-\$1.999m	9	6	5	6	
\$2-\$2.999m	1		5	2	
>\$3m					
Totals:	884	1081	1098	1119	1100

Presented by:

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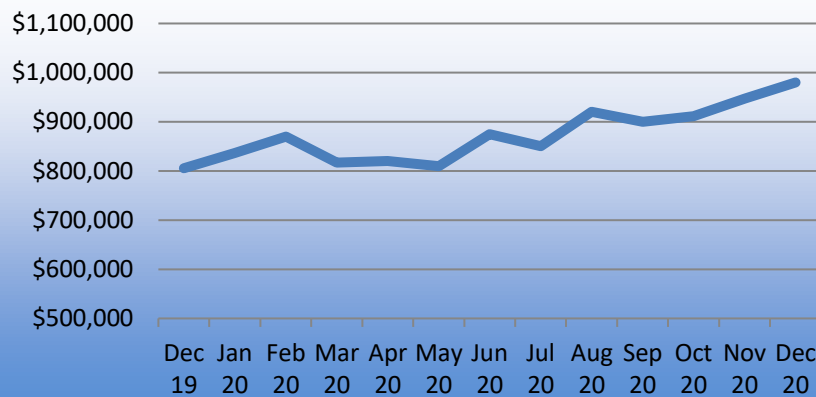
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Market Activity Summary:

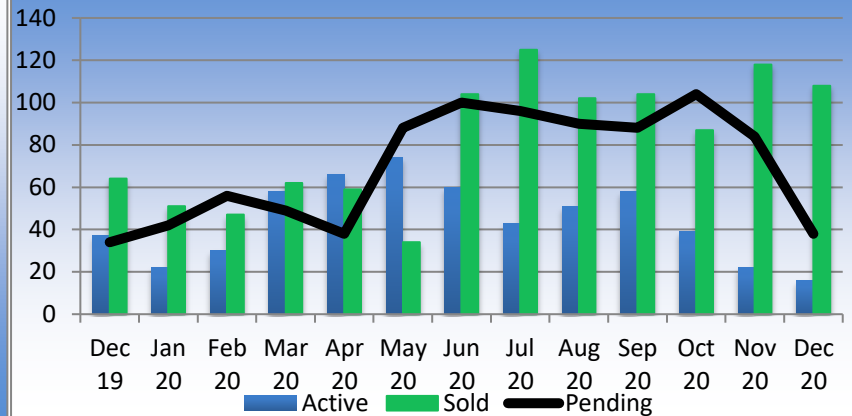
- Inventory: 16 units were listed for sale as of the last day of December - approximately 0 month of inventory.
- Sales Activity: 108 single-family detached units were sold during December.
- Median Sales Price: \$980,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 12 days.
- Average sales price was 104.7% of the average list price during December.



Median Sale Price



Inventory, Pending and Units Sold



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	37	34	64	0.7	\$898,560	\$805,500	\$886,980	36	\$489	\$484	98.71%
Jan 20	22	42	51	0.4	\$927,242	\$836,500	\$921,325	49	\$494	\$491	99.36%
Feb 20	30	56	47	0.6	\$952,365	\$869,950	\$948,066	40	\$511	\$511	99.55%
Mar 20	58	49	62	1.3	\$885,987	\$817,250	\$902,967	16	\$500	\$509	101.92%
Apr 20	66	38	59	1.4	\$934,639	\$820,000	\$944,603	13	\$491	\$498	101.07%
May 20	74	88	34	1.3	\$883,479	\$810,000	\$881,017	13	\$502	\$500	99.72%
Jun 20	60	100	104	0.9	\$965,037	\$875,000	\$965,286	22	\$495	\$498	100.03%
Jul 20	43	96	125	0.5	\$937,758	\$850,000	\$950,203	14	\$507	\$516	101.33%
Aug 20	51	90	102	0.5	\$1,014,609	\$920,031	\$1,027,566	22	\$491	\$500	101.28%
Sep 20	58	88	104	0.6	\$971,216	\$900,000	\$1,005,466	15	\$510	\$529	103.53%
Oct 20	39	104	87	0.4	\$1,015,641	\$911,000	\$1,058,626	15	\$516	\$540	104.23%
Nov 20	22	84	118	0.2	\$1,022,885	\$947,500	\$1,054,471	14	\$517	\$535	103.09%
Dec 20	16	38	108	0.2	\$1,015,896	\$980,000	\$1,063,667	12	\$522	\$548	104.70%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	108	68.75%	\$1,015,896	13.06%	\$980,000	21.66%	\$1,063,667	19.92%	12	-67.50%	104.70%
Dec 19	64	-14.67%	\$898,560	-2.19%	\$805,500	-0.56%	\$886,980	-2.71%	36	-15.90%	98.71%
Dec 18	75	2.74%	\$918,656	2.06%	\$810,000	1.38%	\$911,679	-0.16%	43	145.62%	99.24%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	7	6	2	5	17
\$500-\$599K	7	19	23	50	133
\$600-\$699K	85	144	128	207	318
\$700-\$799K	206	311	283	258	210
\$800-\$899K	264	181	221	126	108
\$900-\$999K	158	82	111	86	59
\$1-\$1.299m	190	152	135	162	113
\$1.3-\$1.699m	125	101	99	78	63
\$1.7-\$1.999m	23	11	17	9	2
\$2-\$2.999m	14	4	3	4	2
>\$3m	1	4	3	1	1
Totals:	1073	1015	1025	986	1026

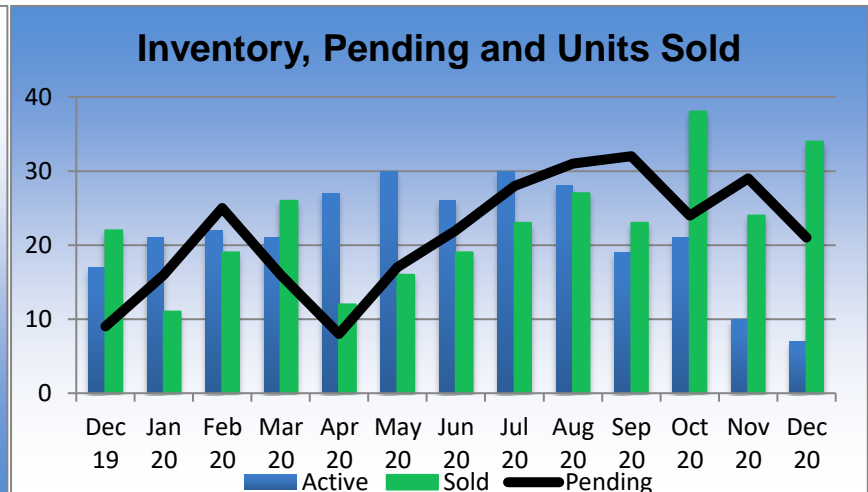
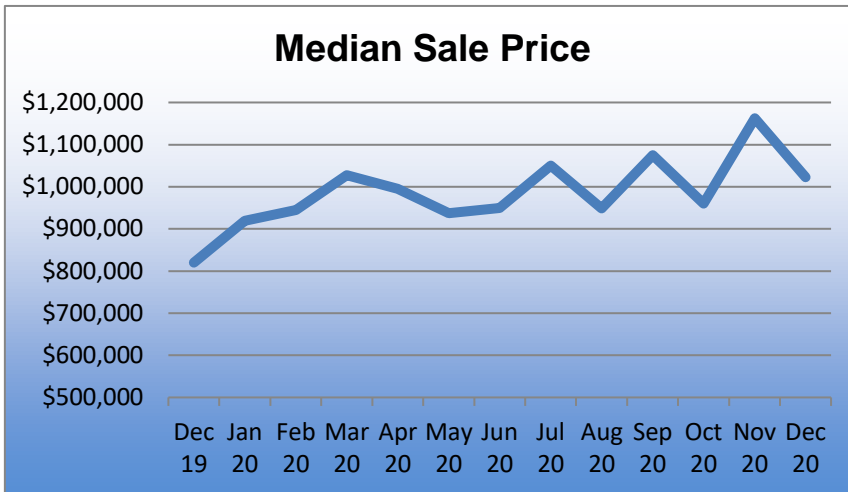
Presented by:

Newark: Detached Single-Family Homes

December 2020

Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of December - approximately 0 month of inventory.
- Sales Activity: 34 single-family detached units were sold during December.
- Median Sales Price: \$1,022,500 during December.
- Days-on-Market (DOM) year-to-date is approximately 19 days.
- Average sales price was 103.04% of the average list price during December.



Monthly Market Activity											
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	17	9	22	1.0	\$865,084	\$820,000	\$848,722	47	\$636	\$628	98.11%
Jan 20	21	16	11	1.3	\$926,764	\$919,000	\$918,745	57	\$617	\$613	99.13%
Feb 20	22	25	19	1.3	\$967,036	\$945,000	\$993,442	27	\$607	\$630	102.73%
Mar 20	21	16	26	1.3	\$1,017,265	\$1,027,500	\$1,056,269	16	\$627	\$651	103.83%
Apr 20	27	8	12	1.7	\$956,965	\$995,000	\$996,760	16	\$601	\$617	104.16%
May 20	30	17	16	1.8	\$971,112	\$937,500	\$987,938	24	\$598	\$608	101.73%
Jun 20	26	22	19	1.7	\$998,872	\$950,000	\$1,026,012	18	\$623	\$641	102.72%
Jul 20	30	28	23	1.6	\$1,099,941	\$1,050,000	\$1,112,772	15	\$654	\$661	101.17%
Aug 20	28	31	27	1.1	\$993,938	\$949,000	\$1,013,391	17	\$643	\$663	101.96%
Sep 20	19	32	23	0.7	\$1,066,996	\$1,075,000	\$1,112,044	18	\$622	\$648	104.22%
Oct 20	21	24	38	0.7	\$1,016,213	\$960,000	\$1,043,127	18	\$657	\$676	102.65%
Nov 20	10	29	24	0.3	\$1,157,210	\$1,162,500	\$1,198,786	18	\$570	\$594	103.59%
Dec 20	7	21	34	0.3	\$1,058,305	\$1,022,500	\$1,090,441	19	\$617	\$638	103.04%

Market Trends											
Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	34	54.55%	\$1,058,305	22.34%	\$1,022,500	24.70%	\$1,090,441	28.48%	19	-58.89%	103.04%
Dec 19	22	4.76%	\$865,084	-14.55%	\$820,000	-10.38%	\$848,722	-11.79%	47	64.12%	98.11%
Dec 18	21	-19.23%	\$1,012,332	11.22%	\$915,000	-1.56%	\$962,214	1.00%	28	6.01%	95.05%

Sales Activity & Price Trends					
Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K		1			3
\$500-\$599K		2	2	9	29
\$600-\$699K	2	14	14	36	69
\$700-\$799K	22	44	20	86	106
\$800-\$899K	44	98	65	97	66
\$900-\$999K	72	80	84	57	30
\$1-\$1.299m	100	92	122	42	23
\$1.3-\$1.699m	46	23	24	6	
\$1.7-\$1.999m	3				1
\$2-\$2.999m					
>\$3m	1				
Totals:	290	354	331	333	327

Presented by:

Pleasanton: Detached Single-Family Homes

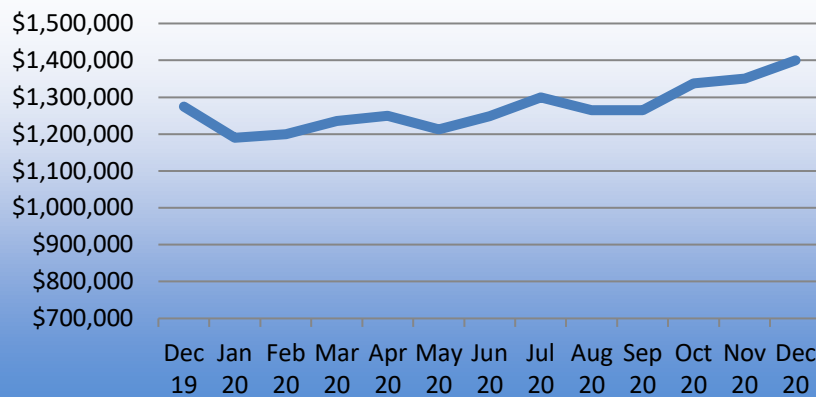
December 2020

Market Activity Summary:

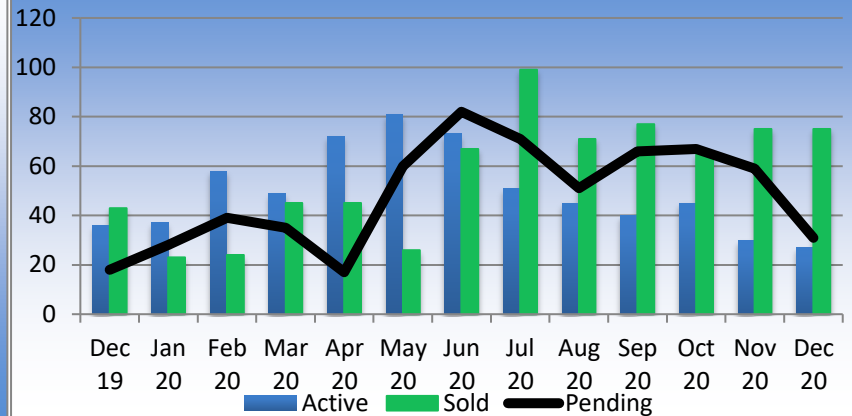
- Inventory: 27 units were listed for sale as of the last day of December - approximately 0 month of inventory.
- Sales Activity: 75 single-family detached units were sold during December.
- Median Sales Price: \$1,400,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 20 days.
- Average sales price was 102.23% of the average list price during December.



Median Sale Price



Inventory, Pending and Units Sold



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	36	18	43	1.0	\$1,457,713	\$1,275,000	\$1,456,058	33	\$579	\$587	99.89%
Jan 20	37	28	23	1.2	\$1,483,962	\$1,190,000	\$1,473,977	42	\$586	\$584	99.33%
Feb 20	58	39	24	2.0	\$1,313,033	\$1,200,162	\$1,322,493	21	\$591	\$594	100.72%
Mar 20	49	35	45	1.6	\$1,356,785	\$1,235,000	\$1,371,448	19	\$581	\$591	101.08%
Apr 20	72	17	45	2.4	\$1,395,189	\$1,250,000	\$1,395,721	33	\$576	\$576	100.04%
May 20	81	60	26	2.1	\$1,482,423	\$1,212,500	\$1,452,942	38	\$572	\$565	98.01%
Jun 20	73	82	67	1.5	\$1,491,421	\$1,249,000	\$1,467,941	30	\$586	\$579	98.43%
Jul 20	51	71	99	0.9	\$1,432,785	\$1,300,000	\$1,434,657	26	\$585	\$589	100.13%
Aug 20	45	51	71	0.7	\$1,400,097	\$1,265,000	\$1,419,403	19	\$612	\$623	101.38%
Sep 20	40	66	77	0.6	\$1,474,655	\$1,265,000	\$1,494,731	34	\$592	\$603	101.36%
Oct 20	45	67	65	0.7	\$1,436,172	\$1,337,000	\$1,479,495	22	\$595	\$616	103.02%
Nov 20	30	59	75	0.5	\$1,413,416	\$1,350,000	\$1,478,509	17	\$600	\$630	104.61%
Dec 20	27	31	75	0.5	\$1,662,110	\$1,400,000	\$1,699,246	20	\$644	\$666	102.23%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	75	74.42%	\$1,662,110	14.02%	\$1,400,000	9.80%	\$1,699,246	16.70%	20	-39.15%	102.23%
Dec 19	43	34.38%	\$1,457,713	8.60%	\$1,275,000	12.83%	\$1,456,058	10.88%	33	-37.57%	99.89%
Dec 18	32	-31.91%	\$1,342,275	-1.98%	\$1,130,000	-1.05%	\$1,313,172	-5.12%	52	85.35%	97.83%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K		2		2	1
\$500-\$599K	3				8
\$600-\$699K	1	2	2	8	9
\$700-\$799K	7	11	5	21	51
\$800-\$899K	27	35	29	80	92
\$900-\$999K	60	105	64	107	116
\$1-\$1.299m	256	274	289	227	189
\$1.3-\$1.699m	190	142	177	111	82
\$1.7-\$1.999m	53	39	48	52	39
\$2-\$2.999m	96	76	75	79	58
>\$3m	20	23	15	11	12
Totals:	713	709	704	698	657

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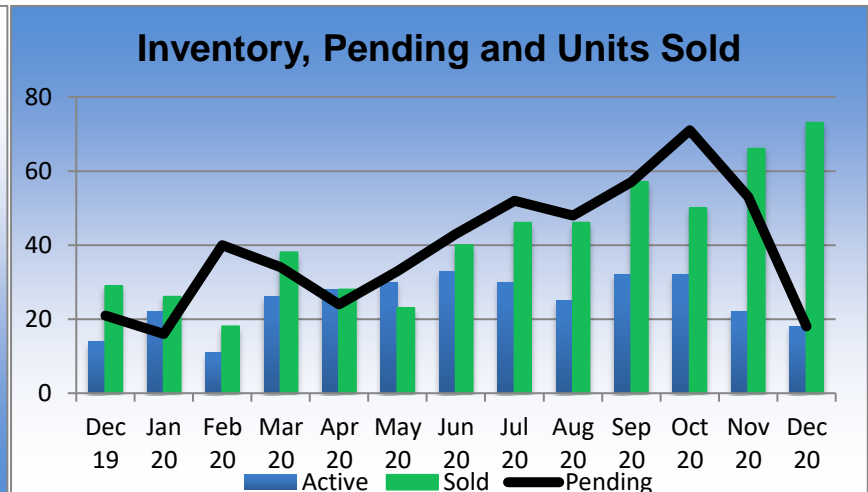
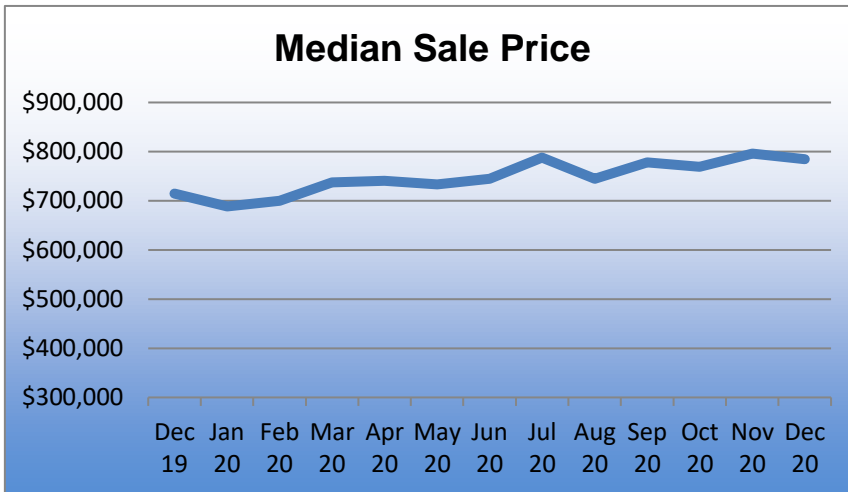
Includes the areas of Pleasanton, Sunol

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Market Activity Summary:

- Inventory: 18 units were listed for sale as of the last day of December - approximately 0 month of inventory.
- Sales Activity: 73 single-family detached units were sold during December.
- Median Sales Price: \$785,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 19 days.
- Average sales price was 104.92% of the average list price during December.



Monthly Market Activity											
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Dec 19	14	21	29	0.4	\$703,159	\$715,000	\$724,026	22	\$474	\$486	102.97%
Jan 20	22	16	26	0.9	\$710,590	\$688,500	\$739,515	15	\$493	\$513	104.07%
Feb 20	11	40	18	0.4	\$717,594	\$700,000	\$756,556	26	\$553	\$579	105.43%
Mar 20	26	34	38	0.9	\$707,351	\$737,500	\$764,184	15	\$497	\$535	108.03%
Apr 20	28	24	28	1.0	\$735,497	\$741,000	\$769,833	9	\$551	\$573	104.67%
May 20	30	33	23	0.9	\$722,715	\$733,000	\$739,854	11	\$511	\$523	102.37%
Jun 20	33	43	40	1.0	\$761,231	\$745,000	\$782,750	27	\$534	\$548	102.83%
Jul 20	30	52	46	0.8	\$781,668	\$787,500	\$819,784	13	\$524	\$552	104.88%
Aug 20	25	48	46	0.6	\$747,254	\$745,000	\$776,797	22	\$534	\$556	103.95%
Sep 20	32	57	57	0.6	\$762,492	\$778,000	\$808,935	15	\$538	\$572	106.09%
Oct 20	32	71	50	0.6	\$742,753	\$769,500	\$800,250	14	\$515	\$554	107.74%
Nov 20	22	53	66	0.4	\$759,971	\$796,000	\$817,717	13	\$527	\$567	107.60%
Dec 20	18	18	73	0.4	\$760,100	\$785,000	\$797,533	19	\$552	\$582	104.92%

Market Trends											
Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Dec 20	73	151.72%	\$760,100	8.10%	\$785,000	9.79%	\$797,533	10.15%	19	-10.19%	104.92%
Dec 19	29	-35.56%	\$703,159	4.68%	\$715,000	9.66%	\$724,026	7.67%	22	-34.03%	102.97%
Dec 18	45	25.00%	\$671,711	4.27%	\$652,000	-1.36%	\$672,444	-1.75%	33	36.27%	100.11%

Sales Activity & Price Trends					
Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	4	17	7	42	124
\$500-\$599K	22	57	83	146	241
\$600-\$699K	125	196	244	259	165
\$700-\$799K	180	147	188	87	75
\$800-\$899K	107	71	61	57	46
\$900-\$999K	58	38	45	24	4
\$1-\$1.299m	48	28	22	6	5
\$1.3-\$1.699m	3	3		1	1
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	547	557	650	622	661

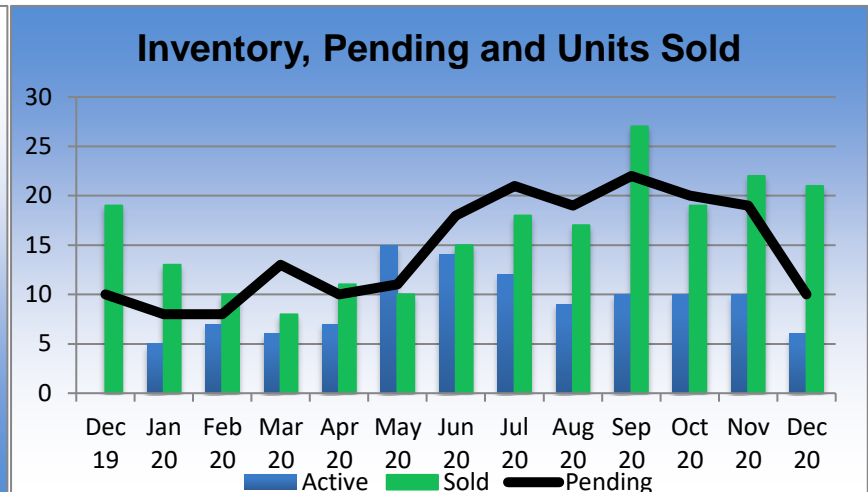
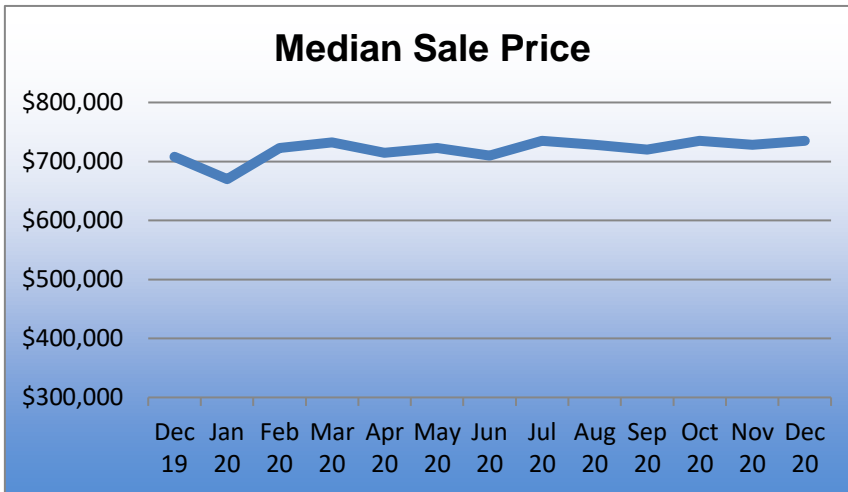
Presented by:

San Lorenzo: Detached Single-Family Homes

December 2020

Market Activity Summary:

- Inventory: 6 units were listed for sale as of the last day of December - approximately 0 month of inventory.
- Sales Activity: 21 single-family detached units were sold during December.
- Median Sales Price: \$735,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 24 days.
- Average sales price was 104.79% of the average list price during December.



Monthly Market Activity											
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Dec 19	0	10	19	0.0	\$688,168	\$708,000	\$715,579	26	\$493	\$512	103.98%
Jan 20	5	8	13	0.5	\$644,411	\$670,000	\$682,231	11	\$554	\$588	105.87%
Feb 20	7	8	10	0.7	\$643,979	\$722,500	\$680,600	8	\$502	\$530	105.69%
Mar 20	6	13	8	0.6	\$684,125	\$732,500	\$727,500	9	\$564	\$601	106.34%
Apr 20	7	10	11	0.7	\$661,443	\$715,000	\$702,318	11	\$483	\$514	106.18%
May 20	15	11	10	1.4	\$705,285	\$722,500	\$733,000	14	\$530	\$551	103.93%
Jun 20	14	18	15	1.1	\$692,583	\$710,000	\$710,967	14	\$557	\$573	102.65%
Jul 20	12	21	18	0.8	\$697,016	\$735,000	\$732,494	13	\$543	\$568	105.09%
Aug 20	9	19	17	0.5	\$704,102	\$728,000	\$738,046	13	\$511	\$534	104.82%
Sep 20	10	22	27	0.5	\$685,534	\$720,000	\$715,259	20	\$567	\$591	104.34%
Oct 20	10	20	19	0.5	\$711,623	\$735,000	\$750,816	8	\$546	\$577	105.51%
Nov 20	10	19	22	0.5	\$699,541	\$728,500	\$736,126	13	\$590	\$619	105.23%
Dec 20	6	10	21	0.3	\$709,380	\$735,000	\$743,339	24	\$554	\$589	104.79%

Market Trends											
Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Dec 20	21	10.53%	\$709,380	3.08%	\$735,000	3.81%	\$743,339	3.88%	24	-8.44%	104.79%
Dec 19	19	26.67%	\$688,168	16.51%	\$708,000	12.38%	\$715,579	21.20%	26	-23.05%	103.98%
Dec 18	15	-6.25%	\$590,659	-6.62%	\$630,000	1.61%	\$590,400	-9.90%	34	119.73%	99.96%

Sales Activity & Price Trends					
Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	1	6	2	11	35
\$500-\$599K	6	32	40	71	101
\$600-\$699K	60	123	90	99	44
\$700-\$799K	113	84	62	10	1
\$800-\$899K	24	10	5		
\$900-\$999K	3				
\$1-\$1.299m		1		1	
\$1.3-\$1.699m					
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	207	256	199	192	181

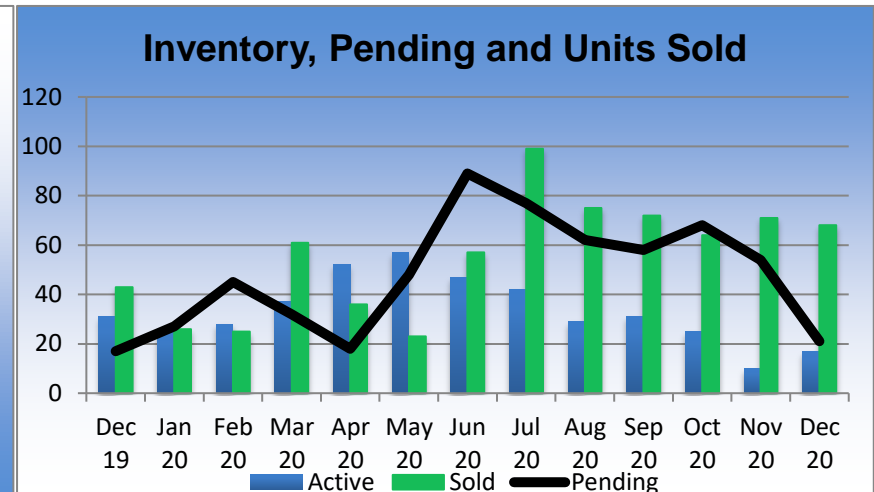
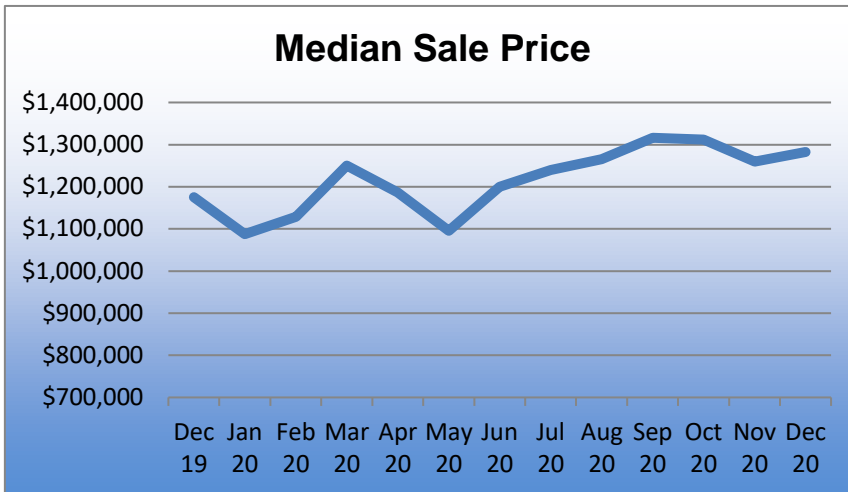
Presented by:

San Ramon: Detached Single-Family Homes

December 2020

Market Activity Summary:

- Inventory: 17 units were listed for sale as of the last day of December - approximately 0 month of inventory.
- Sales Activity: 68 single-family detached units were sold during December.
- Median Sales Price: \$1,282,500 during December.
- Days-on-Market (DOM) year-to-date is approximately 15 days.
- Average sales price was 105.77% of the average list price during December.



Monthly Market Activity											
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	31	17	43	1.0	\$1,191,566	\$1,175,000	\$1,177,583	48	\$506	\$500	98.83%
Jan 20	25	27	26	0.9	\$1,225,761	\$1,087,500	\$1,225,012	31	\$492	\$495	99.94%
Feb 20	28	45	25	0.9	\$1,142,162	\$1,129,000	\$1,142,780	24	\$510	\$511	100.05%
Mar 20	37	32	61	1.2	\$1,324,593	\$1,250,000	\$1,344,000	21	\$486	\$495	101.47%
Apr 20	52	18	36	1.7	\$1,262,232	\$1,186,950	\$1,261,809	11	\$516	\$518	99.97%
May 20	57	48	23	1.6	\$1,143,893	\$1,095,000	\$1,138,988	18	\$553	\$551	99.57%
Jun 20	47	89	57	1.0	\$1,251,832	\$1,200,000	\$1,241,709	22	\$518	\$516	99.19%
Jul 20	42	77	99	0.7	\$1,270,878	\$1,240,000	\$1,283,456	15	\$501	\$507	100.99%
Aug 20	29	62	75	0.4	\$1,347,970	\$1,265,000	\$1,368,014	17	\$499	\$510	101.49%
Sep 20	31	58	72	0.4	\$1,314,916	\$1,316,200	\$1,370,557	18	\$519	\$542	104.23%
Oct 20	25	68	64	0.4	\$1,286,798	\$1,312,000	\$1,343,329	15	\$516	\$539	104.39%
Nov 20	10	54	71	0.2	\$1,290,981	\$1,260,000	\$1,356,511	15	\$541	\$571	105.08%
Dec 20	17	21	68	0.3	\$1,239,780	\$1,282,500	\$1,311,344	15	\$555	\$591	105.77%

Market Trends											
Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	68	58.14%	\$1,239,780	4.05%	\$1,282,500	9.15%	\$1,311,344	11.36%	15	-68.00%	105.77%
Dec 19	43	104.76%	\$1,191,566	-10.83%	\$1,175,000	-3.69%	\$1,177,583	-10.01%	48	14.95%	98.83%
Dec 18	21	-44.74%	\$1,336,285	18.18%	\$1,220,000	9.91%	\$1,308,579	15.60%	42	77.00%	97.93%

Sales Activity & Price Trends					
Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					1
\$500-\$599K		2	5	1	5
\$600-\$699K	4	13	5	6	7
\$700-\$799K	13	5	10	19	48
\$800-\$899K	15	36	40	123	141
\$900-\$999K	80	103	88	124	142
\$1-\$1.299m	285	327	272	266	247
\$1.3-\$1.699m	228	166	209	170	106
\$1.7-\$1.999m	53	18	27	20	13
\$2-\$2.999m	28	25	21	24	18
>\$3m					
Totals:	706	695	677	753	728

Presented by:

Union City: Detached Single-Family Homes

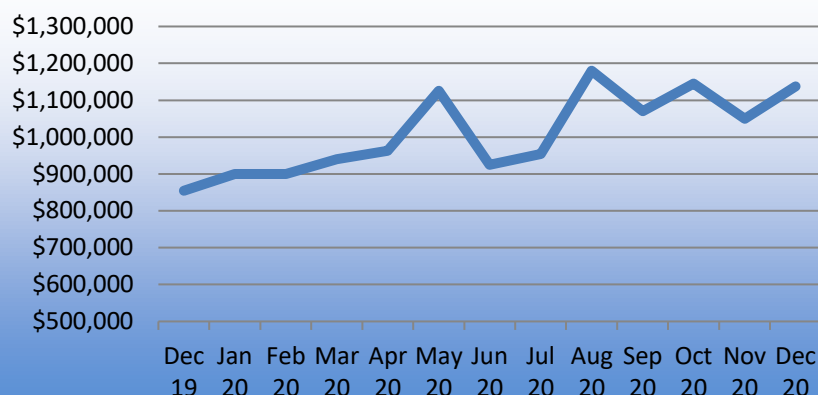
December 2020

Market Activity Summary:

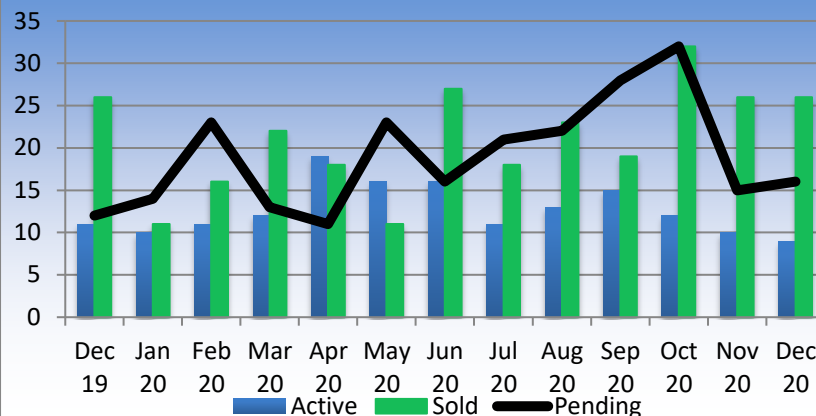
- Inventory: 9 units were listed for sale as of the last day of December - approximately 0 month of inventory.
- Sales Activity: 26 single-family detached units were sold during December.
- Median Sales Price: \$1,137,500 during December.
- Days-on-Market (DOM) year-to-date is approximately 18 days.
- Average sales price was 105.38% of the average list price during December.



Median Sale Price



Inventory, Pending and Units Sold



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	11	12	26	0.5	\$907,782	\$854,500	\$895,466	51	\$540	\$527	98.64%
Jan 20	10	14	11	0.6	\$1,011,616	\$900,000	\$976,636	58	\$505	\$492	96.54%
Feb 20	11	23	16	0.6	\$940,031	\$900,000	\$932,109	35	\$542	\$539	99.16%
Mar 20	12	13	22	0.8	\$912,006	\$940,250	\$945,523	30	\$592	\$611	103.68%
Apr 20	19	11	18	1.2	\$913,865	\$962,500	\$947,883	7	\$563	\$582	103.72%
May 20	16	23	11	0.9	\$1,066,046	\$1,125,000	\$1,073,364	12	\$539	\$541	100.69%
Jun 20	16	16	27	1.0	\$942,386	\$925,000	\$954,809	22	\$583	\$593	101.32%
Jul 20	11	21	18	0.6	\$984,012	\$953,750	\$984,583	22	\$541	\$543	100.06%
Aug 20	13	22	23	0.6	\$1,146,915	\$1,180,000	\$1,150,739	25	\$551	\$554	100.33%
Sep 20	15	28	19	0.7	\$1,073,881	\$1,070,000	\$1,108,552	14	\$545	\$565	103.23%
Oct 20	12	32	32	0.5	\$1,071,062	\$1,145,000	\$1,134,500	14	\$558	\$589	105.92%
Nov 20	10	15	26	0.4	\$1,075,511	\$1,050,000	\$1,134,664	9	\$556	\$592	105.50%
Dec 20	9	16	26	0.4	\$1,082,515	\$1,137,500	\$1,140,808	18	\$569	\$605	105.38%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	26	0.00%	\$1,082,515	19.25%	\$1,137,500	33.12%	\$1,140,808	27.40%	18	-64.77%	105.38%
Dec 19	26	13.04%	\$907,782	2.99%	\$854,500	3.58%	\$895,466	3.06%	51	7.62%	98.64%
Dec 18	23	-17.86%	\$881,404	-3.35%	\$825,000	-8.59%	\$868,891	-7.76%	47	111.35%	98.58%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K				5	9
\$500-\$599K	3	7	7	15	27
\$600-\$699K	6	17	9	22	75
\$700-\$799K	18	64	38	76	128
\$800-\$899K	47	104	51	122	96
\$900-\$999K	56	85	68	79	61
\$1-\$1.299m	101	98	139	78	41
\$1.3-\$1.699m	27	25	44	17	2
\$1.7-\$1.999m	3				
\$2-\$2.999m					
>\$3m					
Totals:	261	400	356	414	439

Presented by:

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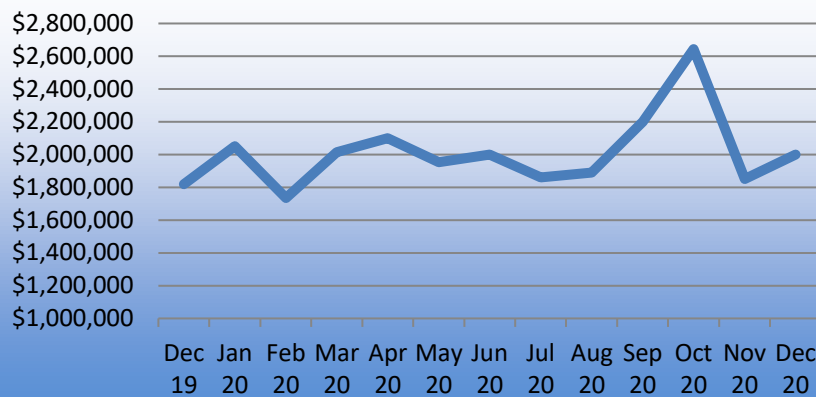
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Market Activity Summary:

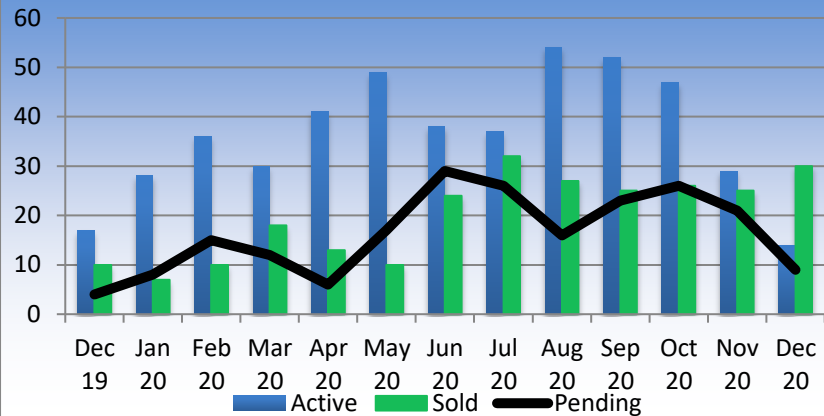
- Inventory: 14 units were listed for sale as of the last day of December - approximately 1 month of inventory.
- Sales Activity: 30 single-family detached units were sold during December.
- Median Sales Price: \$2,000,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 29 days.
- Average sales price was 101.47% of the average list price during December.



Median Sale Price



Inventory, Pending and Units Sold



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	17	4	10	1.6	\$2,237,500	\$1,818,100	\$2,198,120	73	\$529	\$521	98.24%
Jan 20	28	8	7	3.3	\$2,489,857	\$2,050,000	\$2,431,714	98	\$680	\$669	97.66%
Feb 20	36	15	10	4.4	\$2,035,200	\$1,735,000	\$1,963,800	35	\$544	\$535	96.49%
Mar 20	30	12	18	3.1	\$2,067,083	\$2,013,549	\$2,043,510	81	\$549	\$553	98.86%
Apr 20	41	6	13	4.0	\$1,974,523	\$2,100,000	\$1,926,808	22	\$611	\$604	97.58%
May 20	49	17	10	3.9	\$2,121,100	\$1,952,500	\$2,127,250	16	\$578	\$578	100.29%
Jun 20	38	29	24	2.4	\$2,264,875	\$2,000,000	\$2,238,098	32	\$633	\$625	98.82%
Jul 20	37	26	32	1.9	\$2,332,528	\$1,860,000	\$2,285,166	33	\$645	\$631	97.97%
Aug 20	54	16	27	2.5	\$2,996,107	\$1,890,000	\$2,679,426	39	\$658	\$656	89.43%
Sep 20	52	23	25	2.2	\$2,340,710	\$2,200,000	\$2,340,357	35	\$649	\$653	99.98%
Oct 20	47	26	26	2.1	\$2,583,615	\$2,643,500	\$2,576,258	31	\$635	\$638	99.72%
Nov 20	29	21	25	1.3	\$2,060,714	\$1,850,000	\$2,079,580	20	\$638	\$647	100.92%
Dec 20	14	9	30	0.7	\$2,077,095	\$2,000,000	\$2,107,638	29	\$613	\$625	101.47%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	30	200.00%	\$2,077,095	-7.17%	\$2,000,000	10.00%	\$2,107,638	-4.12%	29	-60.85%	101.47%
Dec 19	10	-16.67%	\$2,237,500	36.19%	\$1,818,100	16.73%	\$2,198,120	36.35%	73	91.48%	98.24%
Dec 18	12	-20.00%	\$1,642,871	-15.23%	\$1,557,500	-7.73%	\$1,612,125	-14.61%	38	-35.17%	98.13%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					
\$500-\$599K					
\$600-\$699K					
\$700-\$799K			3		
\$800-\$899K			1	2	
\$900-\$999K	1	1	1	2	3
\$1-\$1.299m	9	18	20	25	30
\$1.3-\$1.699m	60	70	84	86	83
\$1.7-\$1.999m	66	50	38	34	39
\$2-\$2.999m	90	69	53	41	46
>\$3m	36	23	22	22	17
Totals:	262	231	222	212	218

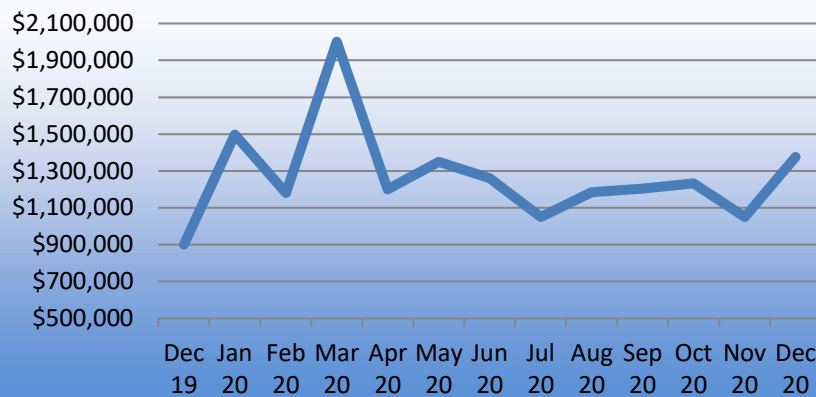
Presented by:

Market Activity Summary:

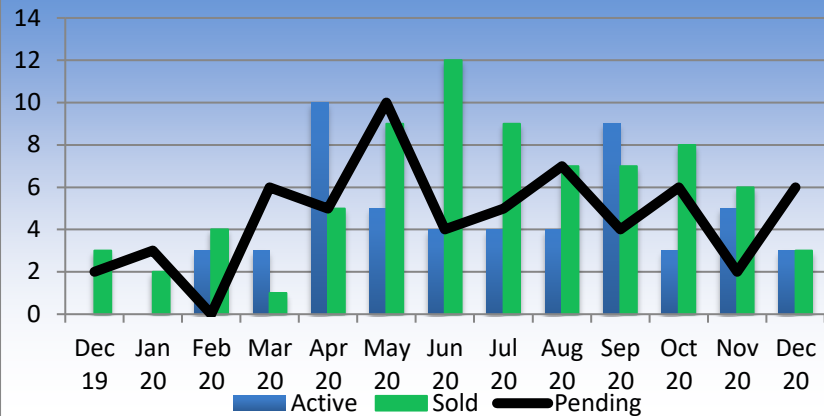
- Inventory: 3 units were listed for sale as of the last day of December - approximately 1 month of inventory.
- Sales Activity: 3 single-family detached units were sold during December.
- Median Sales Price: \$1,375,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 4 days.
- Average sales price was 124.35% of the average list price during December.



Median Sale Price



Inventory, Pending and Units Sold



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	0	2	3	0.0	\$953,000	\$900,000	\$1,083,333	70	\$695	\$786	113.68%
Jan 20	0	3	2	0.0	\$1,424,500	\$1,497,500	\$1,497,500	60	\$804	\$854	105.12%
Feb 20	3	0	4	1.5	\$918,000	\$1,180,000	\$1,183,750	35	\$705	\$923	128.95%
Mar 20	3	6	1	1.1	\$1,695,000	\$2,001,000	\$2,001,000	7	\$815	\$962	118.05%
Apr 20	10	5	5	2.9	\$897,400	\$1,200,000	\$1,160,600	12	\$820	\$1,060	129.33%
May 20	5	10	9	1.0	\$1,298,889	\$1,350,000	\$1,359,444	16	\$761	\$802	104.66%
Jun 20	4	4	12	0.6	\$1,073,000	\$1,260,000	\$1,208,333	13	\$802	\$911	112.61%
Jul 20	4	5	9	0.7	\$935,211	\$1,050,000	\$1,075,000	15	\$786	\$911	114.95%
Aug 20	4	7	7	0.6	\$1,037,571	\$1,185,000	\$1,161,429	14	\$791	\$901	111.94%
Sep 20	9	4	7	1.8	\$1,160,143	\$1,205,000	\$1,314,000	14	\$845	\$976	113.26%
Oct 20	3	6	8	0.5	\$1,089,125	\$1,233,500	\$1,296,125	12	\$709	\$832	119.01%
Nov 20	5	2	6	1.1	\$994,333	\$1,050,000	\$1,116,667	26	\$921	\$1,027	112.30%
Dec 20	3	6	3	0.7	\$1,081,667	\$1,375,000	\$1,345,000	4	\$900	\$1,112	124.35%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	3	0.00%	\$1,081,667	13.50%	\$1,375,000	52.78%	\$1,345,000	24.15%	4	-94.26%	124.35%
Dec 19	3	-25.00%	\$953,000	19.46%	\$900,000	-6.49%	\$1,083,333	12.55%	70	276.58%	113.68%
Dec 18	4	-20.00%	\$797,750	-25.71%	\$962,500	-19.79%	\$962,500	-20.68%	19	11.45%	120.65%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					
\$500-\$599K			1		1
\$600-\$699K	2	2	1	2	7
\$700-\$799K	2	3	5	7	12
\$800-\$899K	8	7	14	8	20
\$900-\$999K	7	17	20	16	13
\$1-\$1.299m	25	31	26	23	25
\$1.3-\$1.699m	24	23	17	17	10
\$1.7-\$1.999m	9	1	3	1	3
\$2-\$2.999m	1	3		2	
>\$3m					
Totals:	78	87	87	76	91

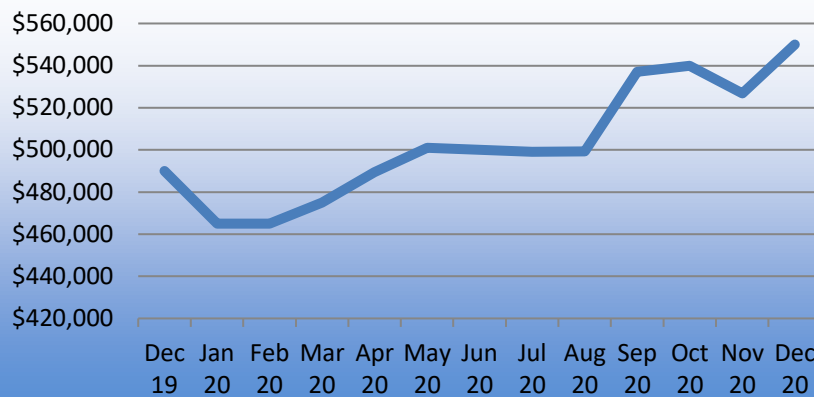
Presented by:

Market Activity Summary:

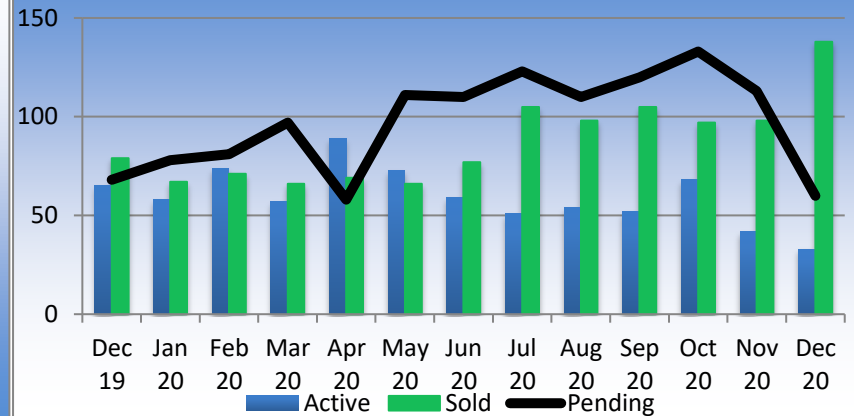
- Inventory: 33 units were listed for sale as of the last day of December - approximately 0 month of inventory.
- Sales Activity: 138 single-family detached units were sold during December.
- Median Sales Price: \$550,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 17 days.
- Average sales price was 103.6% of the average list price during December.



Median Sale Price



Inventory, Pending and Units Sold



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	65	68	79	0.8	\$479,942	\$490,000	\$481,384	38	\$253	\$254	100.30%
Jan 20	58	78	67	0.7	\$475,239	\$465,000	\$473,387	38	\$269	\$268	99.61%
Feb 20	74	81	71	1.0	\$456,298	\$465,000	\$460,243	43	\$274	\$275	100.86%
Mar 20	57	97	66	0.7	\$469,734	\$475,000	\$477,849	21	\$284	\$289	101.73%
Apr 20	89	58	69	1.1	\$497,828	\$489,500	\$506,952	16	\$269	\$274	101.83%
May 20	73	111	66	0.8	\$487,626	\$501,000	\$492,646	17	\$268	\$271	101.03%
Jun 20	59	110	77	0.6	\$497,762	\$500,000	\$501,468	20	\$272	\$273	100.74%
Jul 20	51	123	105	0.5	\$492,423	\$499,000	\$501,445	21	\$279	\$284	101.83%
Aug 20	54	110	98	0.5	\$493,980	\$499,250	\$505,020	18	\$289	\$295	102.23%
Sep 20	52	120	105	0.4	\$527,157	\$537,000	\$546,090	16	\$273	\$283	103.59%
Oct 20	68	133	97	0.6	\$519,929	\$540,000	\$541,581	14	\$285	\$296	104.16%
Nov 20	42	113	98	0.4	\$522,932	\$526,750	\$545,951	14	\$280	\$293	104.40%
Dec 20	33	60	138	0.3	\$539,790	\$550,000	\$559,222	17	\$292	\$303	103.60%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	138	74.68%	\$539,790	12.47%	\$550,000	12.24%	\$559,222	16.17%	17	-55.57%	103.60%
Dec 19	79	-24.04%	\$479,942	4.28%	\$490,000	6.65%	\$481,384	5.55%	38	18.41%	100.30%
Dec 18	104	-10.34%	\$460,232	8.94%	\$459,444	8.51%	\$456,052	6.69%	32	37.67%	99.09%

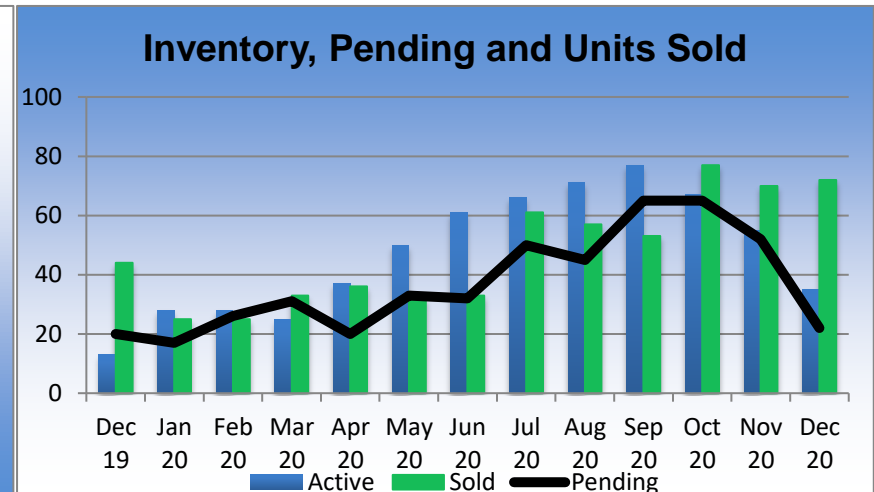
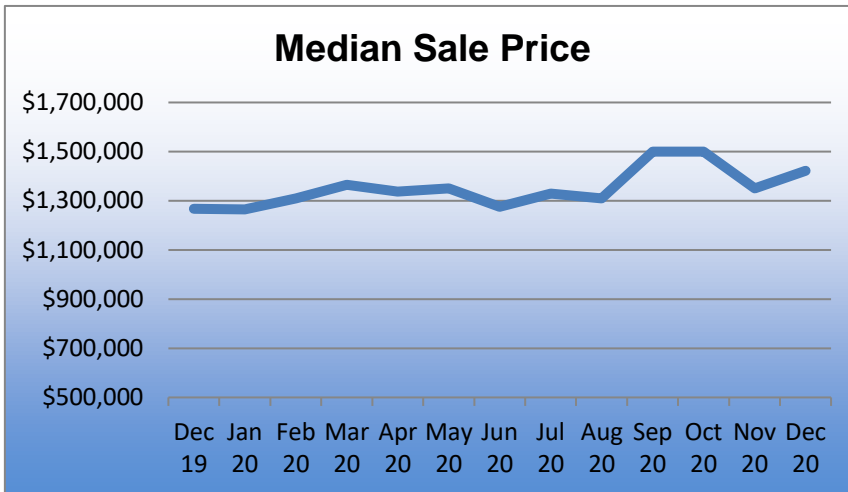
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	552	739	894	989	1227
\$500-\$599K	422	394	317	205	96
\$600-\$699K	155	94	54	45	12
\$700-\$799K	46	18	8	4	1
\$800-\$899K	13	3	1		
\$900-\$999K	2		1		
\$1-\$1.299m	1				
\$1.3-\$1.699m					
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	1191	1248	1275	1243	1336

Presented by:

Market Activity Summary:

- Inventory: 35 units were listed for sale as of the last day of December - approximately 1 month of inventory.
- Sales Activity: 72 single-family detached units were sold during December.
- Median Sales Price: \$1,421,500 during December.
- Days-on-Market (DOM) year-to-date is approximately 25 days.
- Average sales price was 110.4% of the average list price during December.



Monthly Market Activity											
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	13	20	44	0.4	\$1,269,659	\$1,267,500	\$1,416,021	31	\$707	\$794	111.53%
Jan 20	28	17	25	0.9	\$1,253,320	\$1,265,000	\$1,312,560	42	\$688	\$728	104.73%
Feb 20	28	26	25	1.0	\$1,175,596	\$1,310,000	\$1,402,750	22	\$683	\$826	119.32%
Mar 20	25	31	33	1.1	\$1,339,842	\$1,365,000	\$1,570,621	25	\$698	\$836	117.22%
Apr 20	37	20	36	1.6	\$1,226,497	\$1,337,500	\$1,408,962	15	\$719	\$834	114.88%
May 20	50	33	32	1.8	\$1,398,927	\$1,350,000	\$1,486,531	14	\$756	\$817	106.26%
Jun 20	61	32	33	2.1	\$1,242,720	\$1,275,000	\$1,321,682	29	\$702	\$764	106.35%
Jul 20	66	50	61	2.0	\$1,335,344	\$1,330,000	\$1,469,574	17	\$774	\$863	110.05%
Aug 20	71	45	57	1.8	\$1,366,780	\$1,310,000	\$1,500,897	33	\$726	\$803	109.81%
Sep 20	77	65	53	1.6	\$1,495,811	\$1,500,000	\$1,665,409	18	\$749	\$857	111.34%
Oct 20	67	65	77	1.2	\$1,465,987	\$1,500,000	\$1,672,488	22	\$718	\$849	114.09%
Nov 20	55	52	70	1.0	\$1,257,326	\$1,350,000	\$1,461,090	17	\$742	\$878	116.21%
Dec 20	35	22	72	0.7	\$1,448,651	\$1,421,500	\$1,599,265	25	\$710	\$790	110.40%

Market Trends											
Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	72	63.64%	\$1,448,651	14.10%	\$1,421,500	12.15%	\$1,599,265	12.94%	25	-18.38%	110.40%
Dec 19	44	12.82%	\$1,269,659	-1.79%	\$1,267,500	-0.20%	\$1,416,021	5.99%	31	-16.38%	111.53%
Dec 18	39	-20.41%	\$1,292,856	8.70%	\$1,270,000	13.39%	\$1,335,962	0.15%	37	69.30%	103.33%

Sales Activity & Price Trends					
Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	1		1	1	2
\$500-\$599K	2	10	3	2	10
\$600-\$699K	1	6	12	12	40
\$700-\$799K	9	18	28	32	58
\$800-\$899K	29	45	33	51	62
\$900-\$999K	41	62	62	70	58
\$1-\$1.299m	156	173	169	201	155
\$1.3-\$1.699m	205	232	178	165	119
\$1.7-\$1.999m	66	55	67	38	41
\$2-\$2.999m	82	63	52	49	35
>\$3m	17	15	12	4	7
Totals:	609	679	617	625	587

Presented by:

Includes the areas of Berkeley, Kensington

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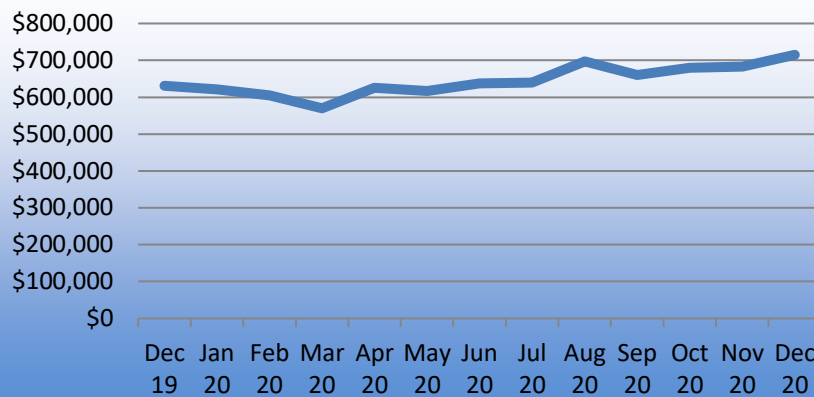
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Market Activity Summary:

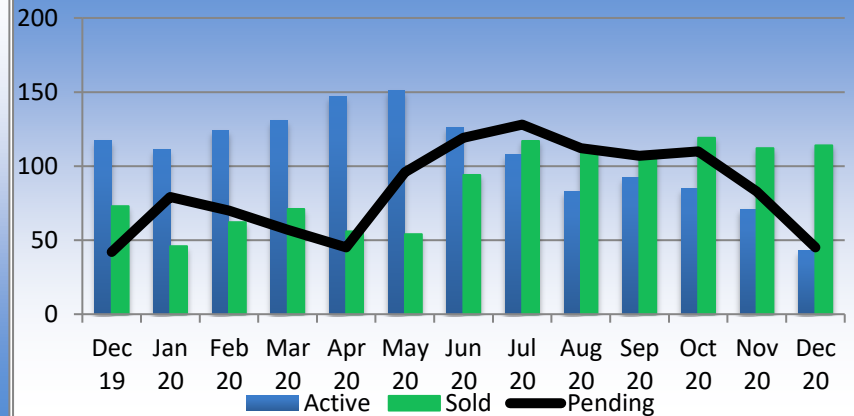
- Inventory: 43 units were listed for sale as of the last day of December - approximately 0 month of inventory.
- Sales Activity: 114 single-family detached units were sold during December.
- Median Sales Price: \$715,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 19 days.
- Average sales price was 100.63% of the average list price during December.



Median Sale Price



Inventory, Pending and Units Sold



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	117	42	73	1.8	\$649,481	\$631,478	\$642,237	62	\$272	\$269	98.88%
Jan 20	111	79	46	1.7	\$717,289	\$621,500	\$694,863	68	\$286	\$281	96.87%
Feb 20	124	70	62	1.9	\$648,776	\$605,250	\$639,299	46	\$274	\$269	98.54%
Mar 20	131	57	71	2.1	\$614,553	\$569,950	\$613,228	46	\$292	\$291	99.78%
Apr 20	147	45	56	2.3	\$647,075	\$625,250	\$642,510	31	\$284	\$281	99.29%
May 20	151	96	54	2.3	\$640,177	\$617,245	\$636,699	34	\$279	\$279	99.46%
Jun 20	126	119	94	1.6	\$661,711	\$637,500	\$662,423	23	\$271	\$272	100.11%
Jul 20	108	128	117	1.1	\$679,883	\$640,000	\$680,294	42	\$279	\$279	100.06%
Aug 20	83	112	113	0.7	\$705,141	\$697,000	\$710,743	33	\$291	\$294	100.79%
Sep 20	92	107	109	0.8	\$696,219	\$660,000	\$700,190	27	\$293	\$295	100.57%
Oct 20	85	110	119	0.7	\$689,660	\$680,000	\$701,787	23	\$303	\$307	101.76%
Nov 20	71	83	112	0.7	\$695,229	\$682,500	\$707,508	22	\$306	\$310	101.77%
Dec 20	43	45	114	0.5	\$780,806	\$715,000	\$785,739	19	\$306	\$310	100.63%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	114	56.16%	\$780,806	20.22%	\$715,000	13.23%	\$785,739	22.34%	19	-68.83%	100.63%
Dec 19	73	30.36%	\$649,481	2.34%	\$631,478	1.93%	\$642,237	2.34%	62	16.93%	98.88%
Dec 18	56	-21.13%	\$634,658	3.28%	\$619,500	5.00%	\$627,567	3.34%	53	14.61%	98.88%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	128	184	179	321	470
\$500-\$599K	290	294	326	305	274
\$600-\$699K	287	286	276	278	213
\$700-\$799K	217	173	169	112	94
\$800-\$899K	130	80	65	40	29
\$900-\$999K	55	24	25	15	9
\$1-\$1.299m	47	22	21	14	10
\$1.3-\$1.699m	13	5	8	5	
\$1.7-\$1.999m	1				
\$2-\$2.999m	3				
>\$3m			1		1
Totals:	1171	1068	1070	1090	1100

Presented by:

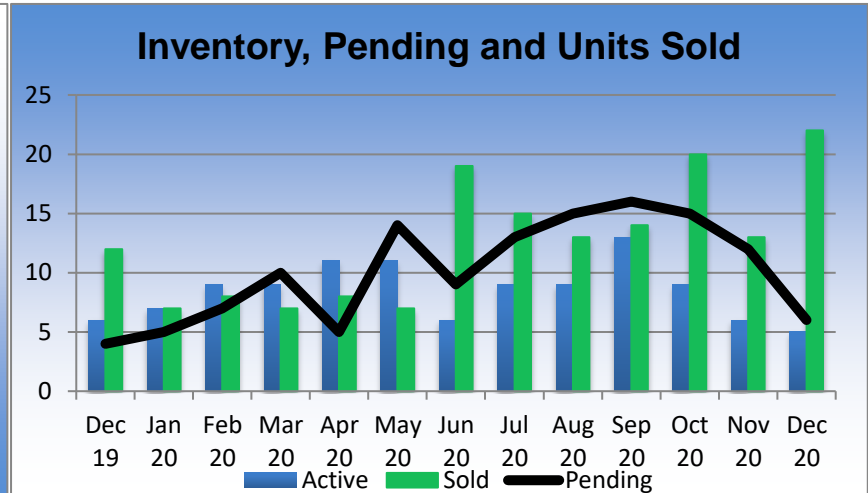
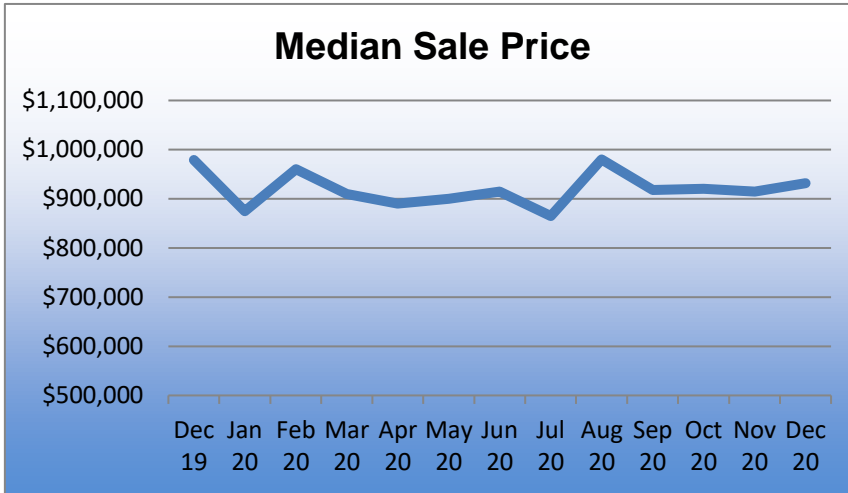
Includes the areas of Brentwood, Bethel Island, Byron, Knightsen

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Market Activity Summary:

- Inventory: 5 units were listed for sale as of the last day of December - approximately 0 month of inventory.
- Sales Activity: 22 single-family detached units were sold during December.
- Median Sales Price: \$931,944 during December.
- Days-on-Market (DOM) year-to-date is approximately 13 days.
- Average sales price was 103.33% of the average list price during December.



Monthly Market Activity											
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	6	4	12	0.8	\$1,018,529	\$979,000	\$1,004,875	61	\$404	\$402	98.66%
Jan 20	7	5	7	1.0	\$948,064	\$875,000	\$960,571	33	\$375	\$379	101.32%
Feb 20	9	7	8	1.4	\$977,600	\$960,000	\$981,125	44	\$404	\$406	100.36%
Mar 20	9	10	7	1.4	\$907,429	\$910,000	\$936,825	6	\$406	\$420	103.24%
Apr 20	11	5	8	1.6	\$908,988	\$890,000	\$910,125	20	\$422	\$423	100.13%
May 20	11	14	7	1.2	\$869,429	\$900,000	\$872,429	23	\$375	\$377	100.35%
Jun 20	6	9	19	0.6	\$972,520	\$915,000	\$989,000	19	\$367	\$372	101.69%
Jul 20	9	13	15	0.9	\$855,346	\$864,900	\$853,280	13	\$409	\$408	99.76%
Aug 20	9	15	13	0.7	\$908,915	\$980,000	\$926,422	15	\$439	\$449	101.93%
Sep 20	13	16	14	1.0	\$932,731	\$917,500	\$959,464	10	\$410	\$423	102.87%
Oct 20	9	15	20	0.6	\$902,096	\$920,000	\$925,600	13	\$422	\$434	102.61%
Nov 20	6	12	13	0.4	\$943,869	\$915,000	\$952,365	13	\$395	\$399	100.90%
Dec 20	5	6	22	0.4	\$910,714	\$931,944	\$941,069	13	\$426	\$439	103.33%

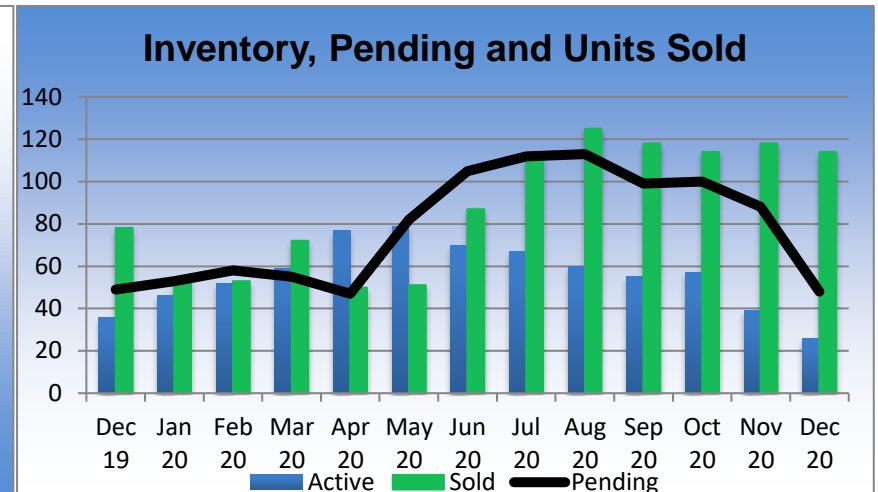
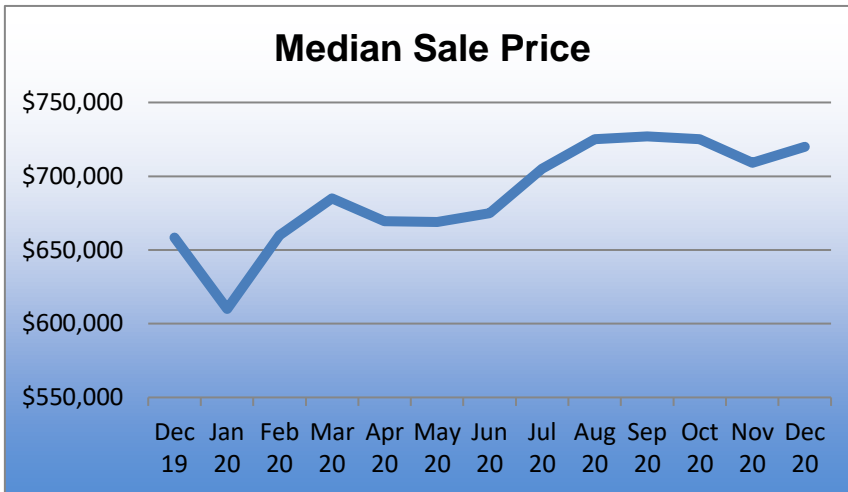
Market Trends											
Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	22	83.33%	\$910,714	-10.59%	\$931,944	-4.81%	\$941,069	-6.35%	13	-78.11%	103.33%
Dec 19	12	140.00%	\$1,018,529	8.70%	\$979,000	8.78%	\$1,004,875	6.00%	61	89.04%	98.66%
Dec 18	5	-16.67%	\$936,980	13.65%	\$900,000	6.57%	\$948,000	15.98%	32	3.40%	101.18%

Sales Activity & Price Trends					
Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K		2	4	6	7
\$500-\$599K	2	6		5	5
\$600-\$699K	6	8	15	22	31
\$700-\$799K	24	22	40	38	40
\$800-\$899K	39	41	45	46	31
\$900-\$999K	55	32	23	12	10
\$1-\$1.299m	31	28	18	16	10
\$1.3-\$1.699m	11	5	1	2	
\$1.7-\$1.999m		1			
\$2-\$2.999m					
>\$3m					
Totals:	168	145	146	147	134

Presented by:

Market Activity Summary:

- Inventory: 26 units were listed for sale as of the last day of December - approximately 0 month of inventory.
- Sales Activity: 114 single-family detached units were sold during December.
- Median Sales Price: \$720,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 17 days.
- Average sales price was 103.76% of the average list price during December.



Monthly Market Activity											
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	36	49	78	0.5	\$684,349	\$658,500	\$688,150	27	\$405	\$409	100.56%
Jan 20	46	53	54	0.7	\$630,095	\$610,000	\$642,197	43	\$397	\$407	101.92%
Feb 20	52	58	53	0.9	\$716,025	\$660,000	\$679,084	34	\$418	\$419	94.84%
Mar 20	59	55	72	1.1	\$697,721	\$685,000	\$719,522	16	\$428	\$441	103.12%
Apr 20	77	47	50	1.4	\$679,491	\$669,500	\$700,960	10	\$413	\$427	103.16%
May 20	79	82	51	1.3	\$679,591	\$669,000	\$683,893	23	\$408	\$411	100.63%
Jun 20	70	105	87	1.0	\$679,891	\$675,000	\$686,245	19	\$419	\$423	100.93%
Jul 20	67	112	111	0.8	\$712,491	\$705,000	\$727,557	16	\$416	\$425	102.11%
Aug 20	60	113	125	0.6	\$716,827	\$725,000	\$738,852	14	\$421	\$436	103.07%
Sep 20	55	99	118	0.5	\$729,859	\$727,000	\$754,451	15	\$428	\$444	103.37%
Oct 20	57	100	114	0.5	\$722,352	\$725,000	\$753,310	14	\$434	\$453	104.29%
Nov 20	39	88	118	0.4	\$717,572	\$709,156	\$747,071	13	\$445	\$464	104.11%
Dec 20	26	48	114	0.3	\$719,245	\$720,000	\$746,308	17	\$436	\$453	103.76%

Market Trends											
Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	114	46.15%	\$719,245	5.10%	\$720,000	9.34%	\$746,308	8.45%	17	-36.65%	103.76%
Dec 19	78	-8.24%	\$684,349	5.87%	\$658,500	6.38%	\$688,150	6.47%	27	-21.39%	100.56%
Dec 18	85	3.66%	\$646,431	1.04%	\$619,000	1.06%	\$646,308	0.02%	35	51.38%	99.98%

Sales Activity & Price Trends					
Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	45	137	128	228	390
\$500-\$599K	204	304	309	390	333
\$600-\$699K	337	363	346	289	226
\$700-\$799K	281	203	199	131	121
\$800-\$899K	160	85	77	70	41
\$900-\$999K	70	35	35	37	25
\$1-\$1.299m	66	36	29	21	10
\$1.3-\$1.699m	8	7	3		
\$1.7-\$1.999m				1	
\$2-\$2.999m					
>\$3m					1
Totals:	1171	1170	1126	1167	1147

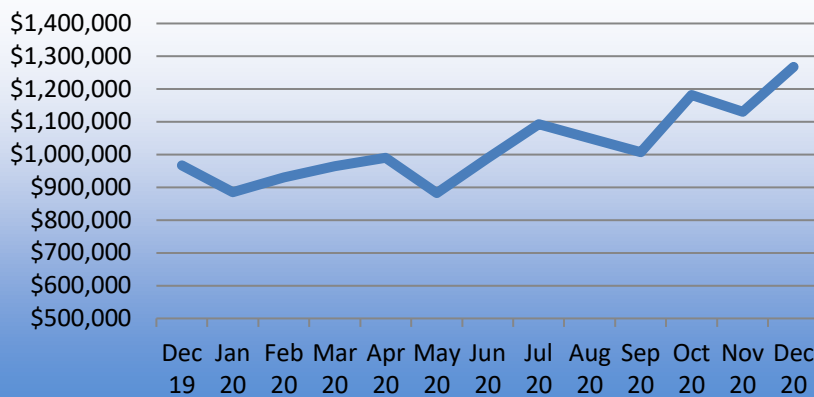
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Market Activity Summary:

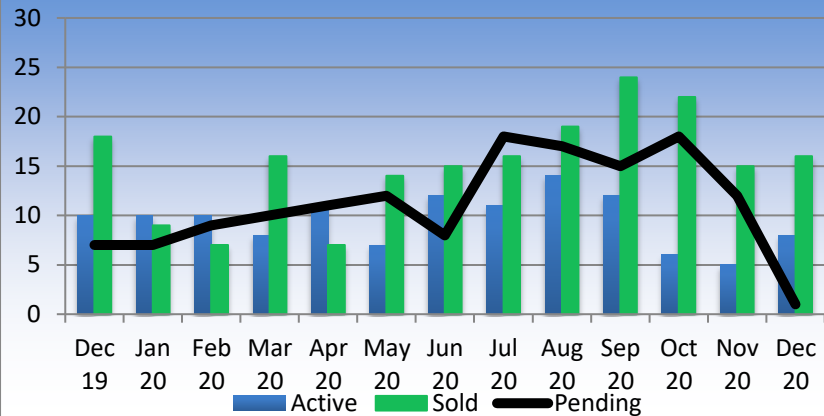
- Inventory: 8 units were listed for sale as of the last day of December - approximately 1 month of inventory.
- Sales Activity: 16 single-family detached units were sold during December.
- Median Sales Price: \$1,267,500 during December.
- Days-on-Market (DOM) year-to-date is approximately 12 days.
- Average sales price was 124.5% of the average list price during December.



Median Sale Price



Inventory, Pending and Units Sold



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	10	7	18	0.7	\$968,000	\$967,500	\$1,090,994	18	\$595	\$672	112.71%
Jan 20	10	7	9	0.9	\$878,889	\$885,000	\$919,511	31	\$561	\$584	104.62%
Feb 20	10	9	7	1.0	\$891,857	\$930,000	\$1,004,857	20	\$625	\$699	112.67%
Mar 20	8	10	16	1.0	\$875,616	\$964,500	\$1,000,906	37	\$648	\$738	114.31%
Apr 20	11	11	7	1.2	\$931,421	\$990,000	\$1,064,000	26	\$605	\$708	114.23%
May 20	7	12	14	0.7	\$859,214	\$882,500	\$903,143	13	\$597	\$634	105.11%
Jun 20	12	8	15	1.2	\$991,800	\$989,000	\$1,055,770	19	\$606	\$659	106.45%
Jul 20	11	18	16	0.9	\$1,069,625	\$1,092,500	\$1,184,706	15	\$615	\$684	110.76%
Aug 20	14	17	19	1.0	\$961,053	\$1,050,000	\$1,074,526	19	\$624	\$700	111.81%
Sep 20	12	15	24	0.8	\$1,034,083	\$1,007,500	\$1,166,851	15	\$645	\$735	112.84%
Oct 20	6	18	22	0.4	\$963,364	\$1,181,250	\$1,158,685	14	\$633	\$763	120.27%
Nov 20	5	12	15	0.3	\$1,002,793	\$1,130,000	\$1,155,000	13	\$663	\$759	115.18%
Dec 20	8	1	16	0.7	\$975,063	\$1,267,500	\$1,213,938	12	\$595	\$744	124.50%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	16	-11.11%	\$975,063	0.73%	\$1,267,500	31.01%	\$1,213,938	11.27%	12	-32.91%	124.50%
Dec 19	18	-10.00%	\$968,000	12.21%	\$967,500	8.34%	\$1,090,994	20.93%	18	-60.03%	112.71%
Dec 18	20	-9.09%	\$862,650	5.23%	\$893,000	0.06%	\$902,201	-1.13%	45	93.40%	104.58%

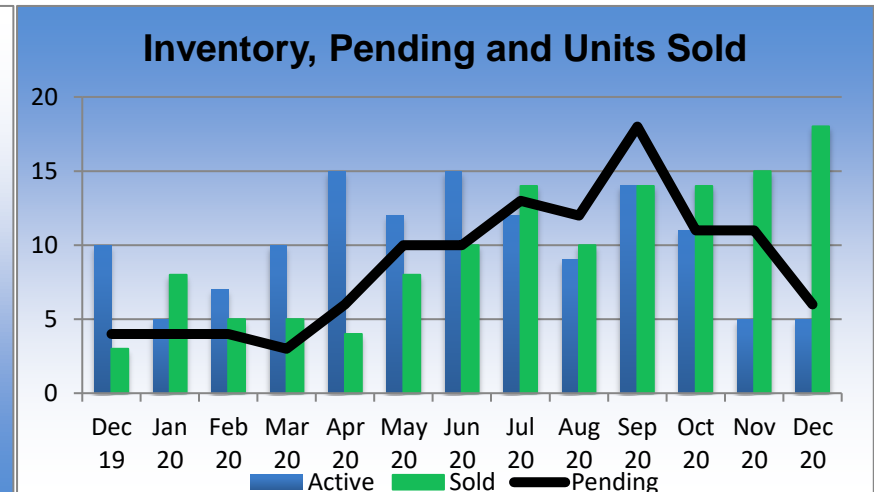
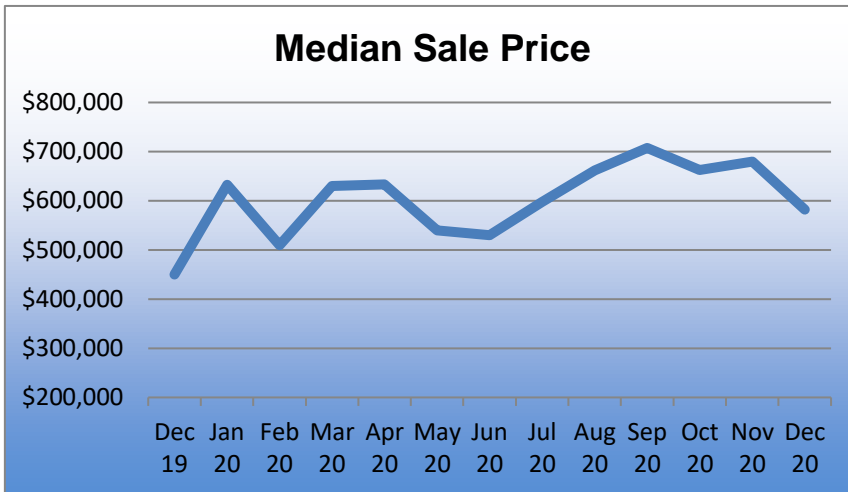
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	1	1	1	3	7
\$500-\$599K	3	1	7	8	14
\$600-\$699K	5	19	8	14	38
\$700-\$799K	16	29	24	36	44
\$800-\$899K	30	51	36	52	51
\$900-\$999K	40	26	40	44	23
\$1-\$1.299m	56	60	63	48	29
\$1.3-\$1.699m	37	26	21	16	6
\$1.7-\$1.999m	6	2	5	2	
\$2-\$2.999m	1	2		3	
>\$3m	1				
Totals:	196	217	205	226	212

Presented by:

Market Activity Summary:

- Inventory: 5 units were listed for sale as of the last day of December - approximately 0 month of inventory.
- Sales Activity: 18 single-family detached units were sold during December.
- Median Sales Price: \$582,500 during December.
- Days-on-Market (DOM) year-to-date is approximately 29 days.
- Average sales price was 106.65% of the average list price during December.



Monthly Market Activity											
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	10	4	3	2.1	\$453,300	\$450,000	\$473,300	21	\$486	\$509	104.41%
Jan 20	5	4	8	1.1	\$610,605	\$632,500	\$614,411	40	\$367	\$369	100.62%
Feb 20	7	4	5	1.6	\$490,370	\$510,000	\$512,000	25	\$375	\$389	104.41%
Mar 20	10	3	5	2.7	\$620,400	\$630,500	\$650,520	45	\$354	\$373	104.85%
Apr 20	15	6	4	3.5	\$573,750	\$633,500	\$601,750	12	\$395	\$421	104.88%
May 20	12	10	8	2.1	\$540,324	\$540,000	\$564,438	14	\$459	\$476	104.46%
Jun 20	15	10	10	2.1	\$563,545	\$530,000	\$567,750	13	\$464	\$471	100.75%
Jul 20	12	13	14	1.2	\$583,342	\$597,500	\$595,857	48	\$426	\$438	102.15%
Aug 20	9	12	10	0.8	\$613,490	\$661,500	\$641,500	13	\$430	\$447	104.57%
Sep 20	14	18	14	1.1	\$627,929	\$707,500	\$656,000	12	\$388	\$407	104.47%
Oct 20	11	11	14	0.8	\$665,882	\$662,500	\$702,782	17	\$428	\$452	105.54%
Nov 20	5	11	15	0.4	\$624,773	\$679,999	\$657,000	23	\$394	\$411	105.16%
Dec 20	5	6	18	0.4	\$603,825	\$582,500	\$644,000	29	\$447	\$477	106.65%

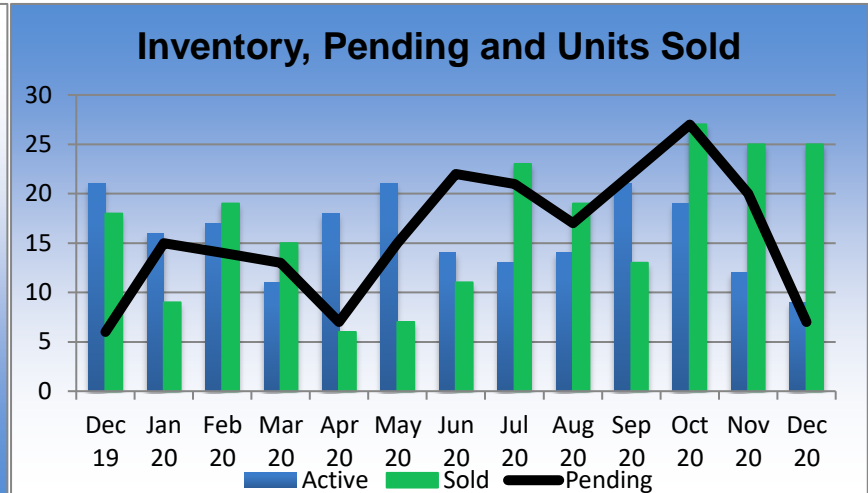
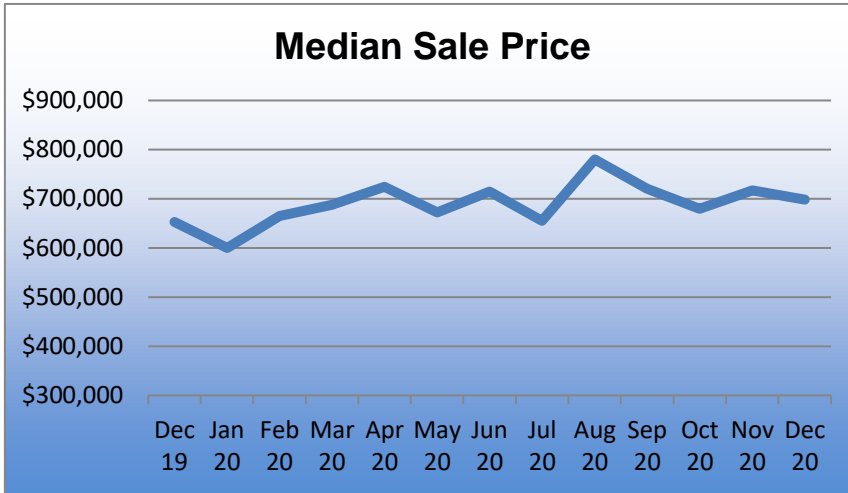
Market Trends											
Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	18	500.00%	\$603,825	33.21%	\$582,500	29.44%	\$644,000	36.07%	29	38.02%	106.65%
Dec 19	3	-70.00%	\$453,300	-29.38%	\$450,000	-26.89%	\$473,300	-26.19%	21	-50.04%	104.41%
Dec 18	10	-9.09%	\$641,880	15.89%	\$615,500	23.35%	\$641,200	15.29%	43	21.37%	99.89%

Sales Activity & Price Trends					
Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	28	25	24	58	70
\$500-\$599K	30	56	33	31	44
\$600-\$699K	42	32	30	28	17
\$700-\$799K	32	19	20	19	8
\$800-\$899K	8	7	12	3	3
\$900-\$999K	4	4	1	1	1
\$1-\$1.299m	2	2	3		
\$1.3-\$1.699m		1			
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	146	146	123	140	143

Presented by:

Market Activity Summary:

- Inventory: 9 units were listed for sale as of the last day of December - approximately 0 month of inventory.
- Sales Activity: 25 single-family detached units were sold during December.
- Median Sales Price: \$698,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 17 days.
- Average sales price was 105.84% of the average list price during December.



Monthly Market Activity											
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	21	6	18	1.6	\$653,721	\$652,500	\$655,035	53	\$340	\$341	100.20%
Jan 20	16	15	9	1.3	\$595,100	\$600,000	\$592,756	27	\$376	\$376	99.61%
Feb 20	17	14	19	1.3	\$652,610	\$665,000	\$659,249	25	\$369	\$377	101.02%
Mar 20	11	13	15	0.9	\$646,317	\$688,000	\$667,800	18	\$373	\$387	103.32%
Apr 20	18	7	6	1.5	\$673,954	\$724,250	\$699,083	11	\$352	\$364	103.73%
May 20	21	15	7	1.7	\$657,136	\$672,000	\$667,571	9	\$328	\$335	101.59%
Jun 20	14	22	11	1.0	\$756,536	\$715,000	\$738,455	43	\$362	\$360	97.61%
Jul 20	13	21	23	0.8	\$626,207	\$655,000	\$630,206	46	\$367	\$368	100.64%
Aug 20	14	17	19	0.7	\$777,566	\$780,000	\$801,842	23	\$344	\$354	103.12%
Sep 20	21	22	13	1.0	\$711,676	\$720,000	\$742,385	14	\$361	\$377	104.32%
Oct 20	19	27	27	0.9	\$666,285	\$680,000	\$682,981	32	\$356	\$366	102.51%
Nov 20	12	20	25	0.6	\$678,120	\$717,000	\$699,993	18	\$393	\$407	103.23%
Dec 20	9	7	25	0.5	\$644,463	\$698,000	\$682,103	17	\$380	\$404	105.84%

Market Trends											
Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	25	38.89%	\$644,463	-1.42%	\$698,000	6.97%	\$682,103	4.13%	17	-68.86%	105.84%
Dec 19	18	0.00%	\$653,721	7.06%	\$652,500	-6.12%	\$655,035	6.54%	53	93.17%	100.20%
Dec 18	18	-18.18%	\$610,636	1.33%	\$695,000	24.11%	\$614,807	1.91%	28	-41.31%	100.68%

Sales Activity & Price Trends					
Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	26	34	33	61	79
\$500-\$599K	33	58	44	65	83
\$600-\$699K	62	68	111	78	54
\$700-\$799K	72	57	76	9	12
\$800-\$899K	37	17	8	8	8
\$900-\$999K	2	12	5	1	
\$1-\$1.299m	7	2	1	1	1
\$1.3-\$1.699m	1				
\$1.7-\$1.999m				1	
\$2-\$2.999m					
>\$3m					
Totals:	240	248	278	224	237

Presented by:

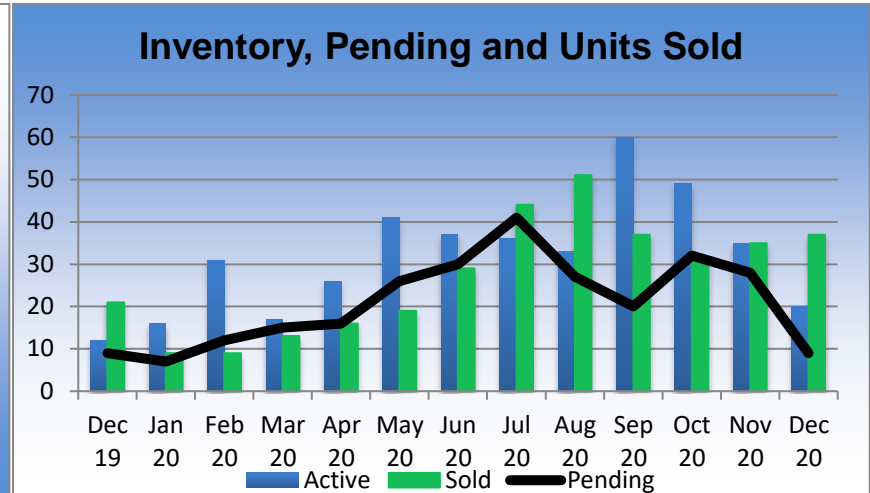
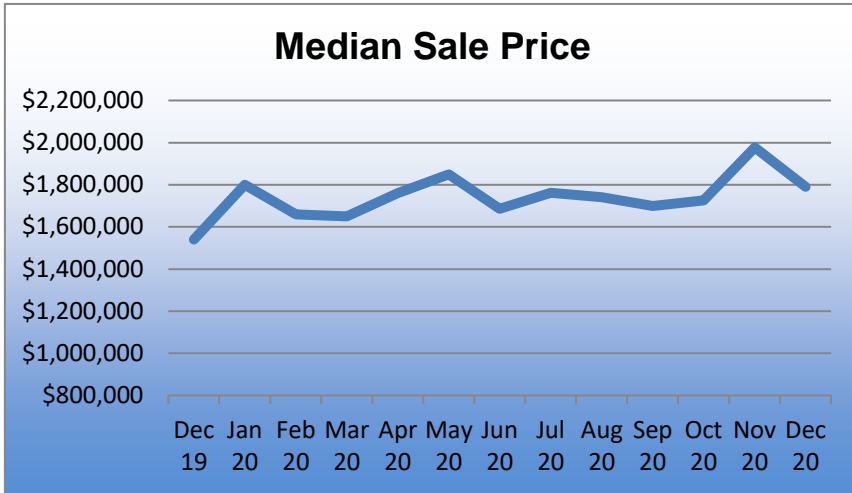
Includes the areas of Hercules, Rodeo

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Market Activity Summary:

- Inventory: 20 units were listed for sale as of the last day of December - approximately 1 month of inventory.
- Sales Activity: 37 single-family detached units were sold during December.
- Median Sales Price: \$1,790,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 26 days.
- Average sales price was 104.37% of the average list price during December.



Monthly Market Activity											
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	12	9	21	0.9	\$1,690,071	\$1,540,000	\$1,690,699	37	\$633	\$634	100.04%
Jan 20	16	7	9	1.6	\$1,945,444	\$1,800,000	\$1,935,025	48	\$633	\$620	99.46%
Feb 20	31	12	9	3.2	\$1,863,000	\$1,660,000	\$1,941,470	3	\$641	\$679	104.21%
Mar 20	17	15	13	1.6	\$1,714,765	\$1,650,000	\$1,769,462	14	\$656	\$676	103.19%
Apr 20	26	16	16	2.1	\$1,679,738	\$1,760,000	\$1,669,318	17	\$691	\$689	99.38%
May 20	41	26	19	2.4	\$2,013,737	\$1,850,000	\$1,979,666	14	\$625	\$619	98.31%
Jun 20	37	30	29	1.7	\$1,747,190	\$1,685,000	\$1,760,812	12	\$717	\$729	100.78%
Jul 20	36	41	44	1.3	\$1,849,259	\$1,762,500	\$1,892,199	24	\$687	\$704	102.32%
Aug 20	33	27	51	1.1	\$2,062,155	\$1,740,000	\$2,081,930	26	\$715	\$736	100.96%
Sep 20	60	20	37	2.0	\$1,875,663	\$1,700,000	\$1,919,499	23	\$693	\$711	102.34%
Oct 20	49	32	31	1.6	\$1,711,934	\$1,725,000	\$1,804,278	17	\$671	\$711	105.39%
Nov 20	35	28	35	1.3	\$1,919,200	\$1,977,000	\$1,951,432	19	\$666	\$679	101.68%
Dec 20	20	9	37	0.9	\$1,932,241	\$1,790,000	\$2,016,733	26	\$721	\$757	104.37%

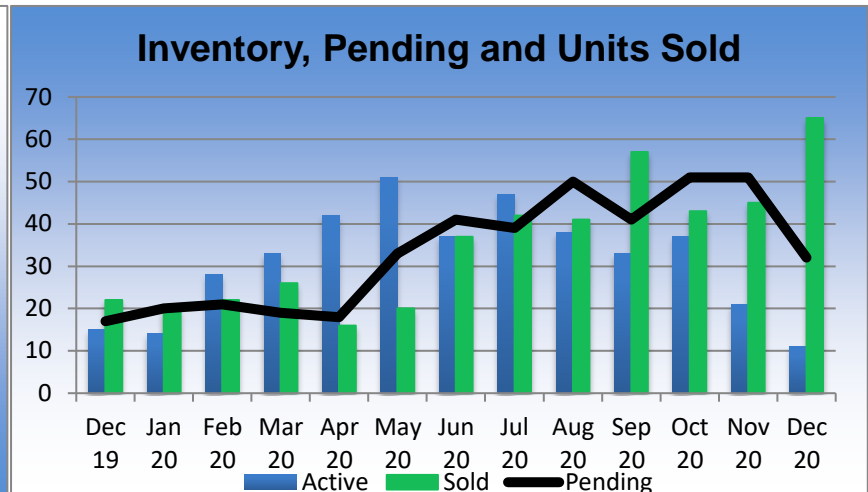
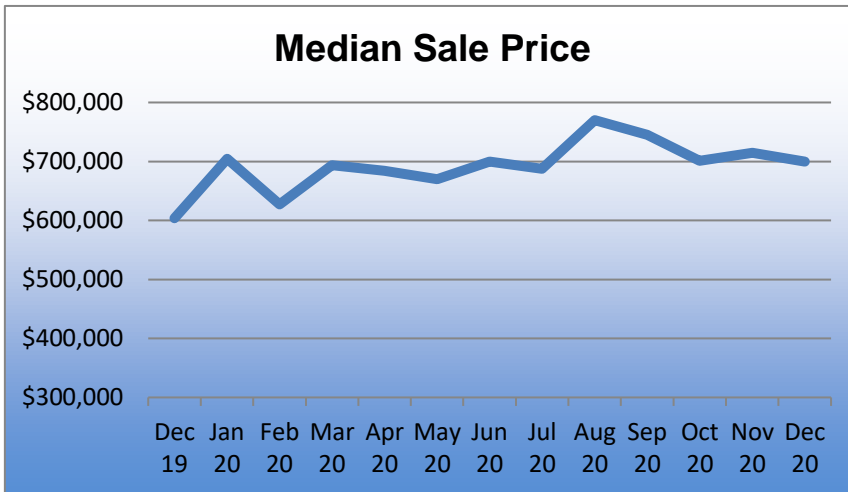
Market Trends											
Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	37	76.19%	\$1,932,241	14.33%	\$1,790,000	16.23%	\$2,016,733	19.28%	26	-30.54%	104.37%
Dec 19	21	61.54%	\$1,690,071	10.03%	\$1,540,000	8.07%	\$1,690,699	10.46%	37	-37.05%	100.04%
Dec 18	13	-35.00%	\$1,536,069	16.21%	\$1,425,000	14.69%	\$1,530,555	15.10%	59	21.22%	99.64%

Sales Activity & Price Trends					
Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	1			1	
\$500-\$599K		1			
\$600-\$699K			1		2
\$700-\$799K	1	1	5	3	6
\$800-\$899K	4	1	9	17	18
\$900-\$999K	7	16	18	15	29
\$1-\$1.299m	59	56	65	84	63
\$1.3-\$1.699m	93	89	88	90	78
\$1.7-\$1.999m	71	46	43	44	28
\$2-\$2.999m	86	70	48	45	30
>\$3m	33	17	25	13	12
Totals:	355	297	302	312	266

Presented by:

Market Activity Summary:

- Inventory: 11 units were listed for sale as of the last day of December - approximately 0 month of inventory.
- Sales Activity: 65 single-family detached units were sold during December.
- Median Sales Price: \$700,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 22 days.
- Average sales price was 102.74% of the average list price during December.



Monthly Market Activity											
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	15	17	22	0.6	\$666,029	\$603,750	\$652,100	40	\$383	\$377	97.91%
Jan 20	14	20	20	0.7	\$768,226	\$704,500	\$771,345	34	\$401	\$405	100.41%
Feb 20	28	21	22	1.4	\$621,480	\$627,500	\$636,106	31	\$415	\$425	102.35%
Mar 20	33	19	26	1.7	\$690,563	\$693,500	\$706,342	21	\$410	\$421	102.28%
Apr 20	42	18	16	2.2	\$685,482	\$684,500	\$694,119	22	\$418	\$425	101.26%
May 20	51	33	20	2.2	\$658,983	\$670,000	\$655,450	18	\$426	\$426	99.46%
Jun 20	37	41	37	1.3	\$685,140	\$699,946	\$691,412	20	\$443	\$449	100.92%
Jul 20	47	39	42	1.4	\$712,348	\$687,500	\$728,699	22	\$442	\$452	102.30%
Aug 20	38	50	41	0.9	\$777,809	\$770,000	\$795,371	23	\$439	\$452	102.26%
Sep 20	33	41	57	0.8	\$741,681	\$745,500	\$763,630	18	\$431	\$444	102.96%
Oct 20	37	51	43	0.8	\$740,546	\$701,000	\$760,093	17	\$422	\$440	102.64%
Nov 20	21	51	45	0.4	\$726,923	\$715,000	\$748,233	19	\$466	\$480	102.93%
Dec 20	11	32	65	0.3	\$763,756	\$700,000	\$784,714	22	\$439	\$455	102.74%

Market Trends											
Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	65	195.45%	\$763,756	14.67%	\$700,000	15.94%	\$784,714	20.34%	22	-45.12%	102.74%
Dec 19	22	4.76%	\$666,029	-8.71%	\$603,750	-7.12%	\$652,100	-9.21%	40	-17.73%	97.91%
Dec 18	21	-54.35%	\$729,541	21.39%	\$650,000	8.70%	\$718,238	18.72%	49	50.00%	98.45%

Sales Activity & Price Trends					
Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	41	98	81	126	177
\$500-\$599K	81	95	87	128	115
\$600-\$699K	122	106	135	143	109
\$700-\$799K	98	92	69	71	58
\$800-\$899K	74	49	52	33	22
\$900-\$999K	31	22	11	7	6
\$1-\$1.299m	22	10	17	12	7
\$1.3-\$1.699m	8	4	7	12	5
\$1.7-\$1.999m	3	2		3	2
\$2-\$2.999m	1	1	2	2	
>\$3m	1		1		
Totals:	482	479	462	537	501

Presented by:

Includes the areas of Martinez, Crockett, Port Costa

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Moraga: Detached Single-Family Homes

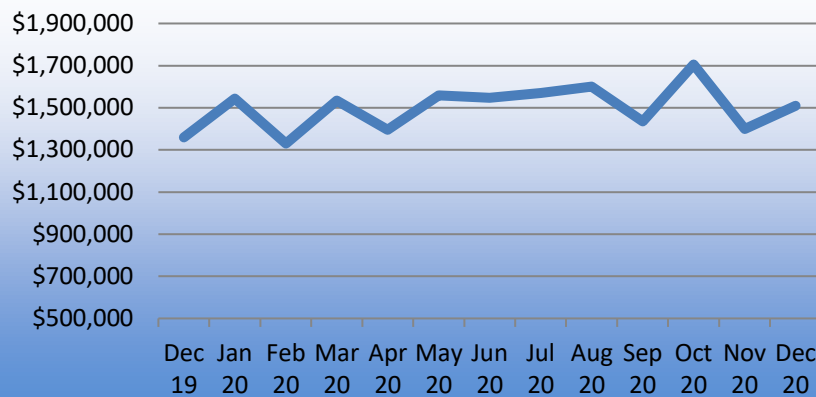
December 2020

Market Activity Summary:

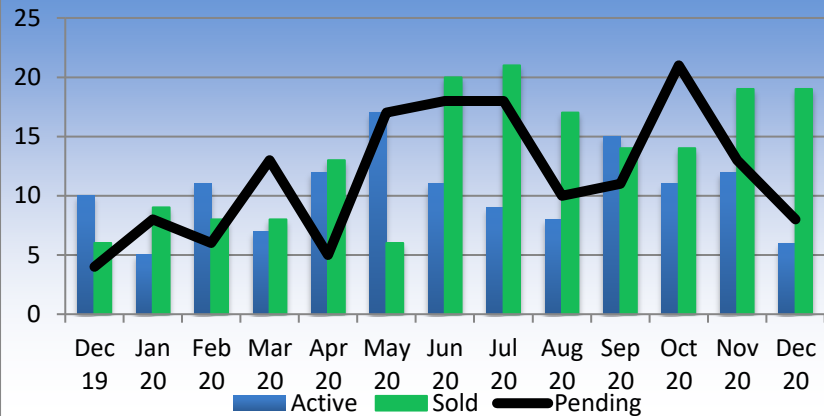
- Inventory: 6 units were listed for sale as of the last day of December - approximately 0 month of inventory.
- Sales Activity: 19 single-family detached units were sold during December.
- Median Sales Price: \$1,510,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 15 days.
- Average sales price was 105.09% of the average list price during December.



Median Sale Price



Inventory, Pending and Units Sold



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	10	4	6	1.5	\$1,361,500	\$1,360,000	\$1,367,500	9	\$600	\$605	100.44%
Jan 20	5	8	9	0.7	\$1,625,000	\$1,544,000	\$1,609,778	40	\$587	\$589	99.06%
Feb 20	11	6	8	1.7	\$1,369,188	\$1,330,000	\$1,376,438	50	\$619	\$629	100.53%
Mar 20	7	13	8	0.9	\$1,621,625	\$1,533,438	\$1,670,734	20	\$555	\$581	103.03%
Apr 20	12	5	13	1.5	\$1,476,000	\$1,395,000	\$1,511,154	7	\$636	\$653	102.38%
May 20	17	17	6	1.7	\$1,634,333	\$1,558,000	\$1,592,667	33	\$597	\$588	97.45%
Jun 20	11	18	20	0.8	\$1,576,535	\$1,546,750	\$1,579,300	16	\$665	\$672	100.18%
Jul 20	9	18	21	0.6	\$1,562,000	\$1,570,000	\$1,577,727	23	\$618	\$628	101.01%
Aug 20	8	10	17	0.5	\$1,645,235	\$1,600,000	\$1,704,706	13	\$614	\$636	103.61%
Sep 20	15	11	14	1.1	\$1,340,857	\$1,435,000	\$1,396,429	14	\$618	\$647	104.14%
Oct 20	11	21	14	0.7	\$1,583,929	\$1,705,000	\$1,661,786	18	\$624	\$654	104.92%
Nov 20	12	13	19	0.9	\$1,566,524	\$1,400,000	\$1,615,505	12	\$648	\$673	103.13%
Dec 20	6	8	19	0.5	\$1,438,895	\$1,510,000	\$1,512,158	15	\$662	\$700	105.09%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	19	216.67%	\$1,438,895	5.68%	\$1,510,000	11.03%	\$1,512,158	10.58%	15	64.78%	105.09%
Dec 19	6	100.00%	\$1,361,500	5.71%	\$1,360,000	2.06%	\$1,367,500	3.27%	9	-53.39%	100.44%
Dec 18	3	-81.25%	\$1,288,000	-1.94%	\$1,332,500	0.60%	\$1,324,167	1.28%	20	-41.73%	102.81%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					
\$500-\$599K			1		
\$600-\$699K					1
\$700-\$799K			1	2	4
\$800-\$899K	1	1	5	4	4
\$900-\$999K	3	2	6	3	6
\$1-\$1.299m	34	38	36	63	49
\$1.3-\$1.699m	80	59	52	69	41
\$1.7-\$1.999m	35	25	22	16	4
\$2-\$2.999m	25	6	12	9	2
>\$3m	1		1		
Totals:	179	131	136	166	111

Presented by:

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Oakland: Detached Single-Family Homes

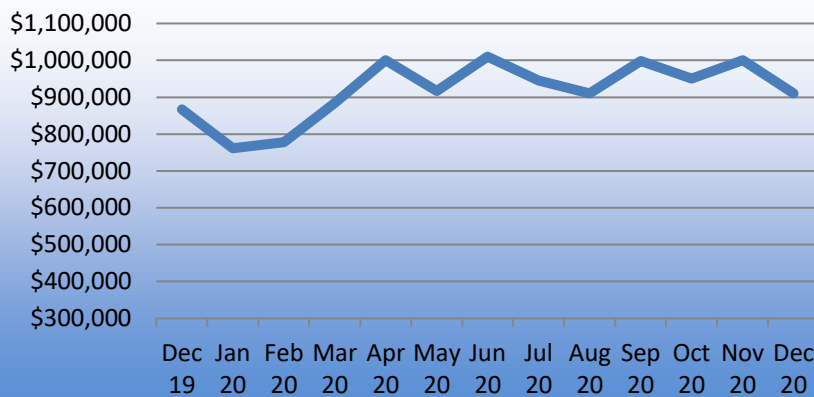
December 2020

Market Activity Summary:

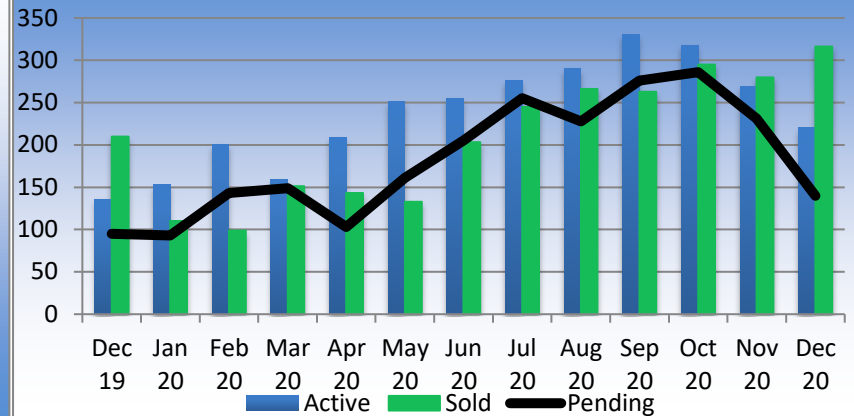
- Inventory: 220 units were listed for sale as of the last day of December - approximately 1 month of inventory.
- Sales Activity: 316 single-family detached units were sold during December.
- Median Sales Price: \$910,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 30 days.
- Average sales price was 110.56% of the average list price during December.



Median Sale Price



Inventory, Pending and Units Sold



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	136	95	210	0.9	\$892,644	\$867,500	\$976,698	31	\$537	\$585	109.42%
Jan 20	153	93	110	1.1	\$805,240	\$761,500	\$863,401	44	\$494	\$529	107.22%
Feb 20	200	143	99	1.6	\$882,758	\$778,000	\$973,936	30	\$546	\$600	110.33%
Mar 20	159	149	151	1.3	\$1,070,914	\$884,000	\$1,199,233	22	\$3,482	\$3,719	111.98%
Apr 20	209	103	143	1.7	\$984,335	\$1,000,000	\$1,113,698	20	\$590	\$670	113.14%
May 20	251	161	133	1.8	\$1,095,928	\$916,500	\$1,149,282	22	\$596	\$628	104.87%
Jun 20	255	205	203	1.7	\$1,107,228	\$1,010,000	\$1,170,056	20	\$631	\$670	105.67%
Jul 20	276	255	245	1.5	\$1,011,920	\$945,220	\$1,098,642	22	\$596	\$646	108.57%
Aug 20	290	228	266	1.4	\$956,460	\$910,000	\$1,061,355	20	\$606	\$675	110.97%
Sep 20	331	276	263	1.4	\$1,040,447	\$998,000	\$1,160,312	22	\$586	\$656	111.52%
Oct 20	318	286	295	1.2	\$1,021,350	\$950,000	\$1,142,897	23	\$592	\$671	111.90%
Nov 20	269	231	280	1.1	\$990,502	\$1,000,000	\$1,132,934	20	\$588	\$670	114.38%
Dec 20	220	140	316	0.9	\$969,968	\$910,000	\$1,072,432	30	\$574	\$639	110.56%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	316	50.48%	\$969,968	8.66%	\$910,000	4.90%	\$1,072,432	#VALUE!	30	-3.98%	110.56%
Dec 19	210	30.43%	\$892,644	11.74%	\$867,500	23.93%	\$976,698	#VALUE!	31	-3.58%	#VALUE!
Dec 18	161	-22.22%	\$798,846	0.78%	\$700,000	-2.10%	\$860,416	-0.57%	32	12.90%	107.71%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	263	428	479	672	852
\$500-\$599K	289	336	297	258	259
\$600-\$699K	234	275	261	243	274
\$700-\$799K	222	253	270	250	241
\$800-\$899K	309	255	222	189	200
\$900-\$999K	215	179	183	169	173
\$1-\$1.299m	446	423	397	325	326
\$1.3-\$1.699m	442	336	273	245	203
\$1.7-\$1.999m	131	120	123	101	67
\$2-\$2.999m	149	126	111	94	73
>\$3m	52	37	27	23	18
Totals:	2752	2768	2643	2569	2686

Presented by:

Includes the areas of Oakland, Emeryville, Piedmont

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Orinda: Detached Single-Family Homes

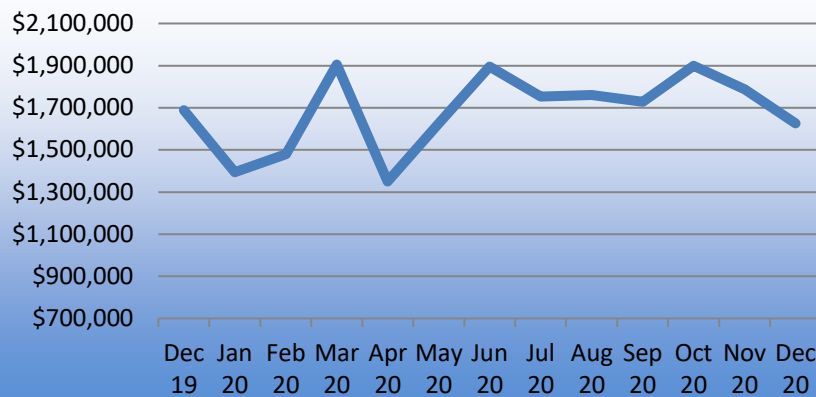
December 2020

Market Activity Summary:

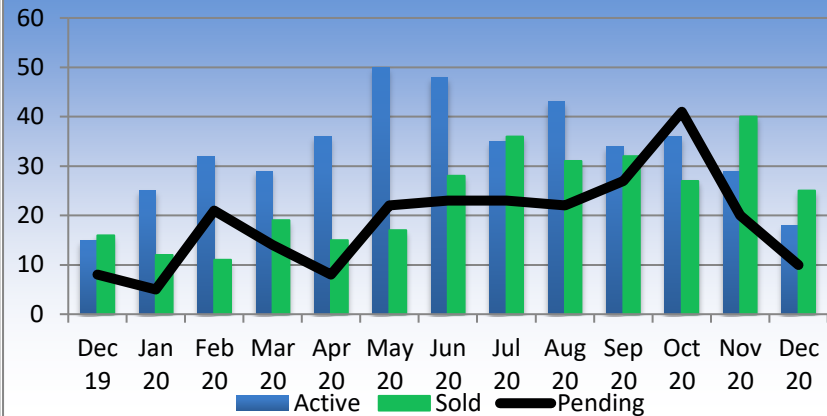
- Inventory: 18 units were listed for sale as of the last day of December - approximately 1 month of inventory.
- Sales Activity: 25 single-family detached units were sold during December.
- Median Sales Price: \$1,625,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 34 days.
- Average sales price was 99.62% of the average list price during December.



Median Sale Price



Inventory, Pending and Units Sold



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	15	8	16	1.2	\$1,828,438	\$1,689,000	\$1,777,844	91	\$642	\$622	97.23%
Jan 20	25	5	12	2.3	\$1,764,167	\$1,393,500	\$1,731,750	64	\$635	\$623	98.16%
Feb 20	32	21	11	2.7	\$1,644,182	\$1,480,000	\$1,627,375	53	\$597	\$593	98.98%
Mar 20	29	14	19	2.4	\$1,787,368	\$1,905,000	\$1,910,501	28	\$620	\$667	106.89%
Apr 20	36	8	15	3.0	\$1,500,860	\$1,350,000	\$1,541,115	10	\$619	\$638	102.68%
May 20	50	22	17	3.1	\$1,911,765	\$1,625,000	\$1,857,647	32	\$657	\$648	97.17%
Jun 20	48	23	28	2.9	\$1,923,821	\$1,894,500	\$1,921,411	35	\$669	\$675	99.87%
Jul 20	35	23	36	1.8	\$1,939,042	\$1,752,846	\$1,948,408	30	\$678	\$687	100.48%
Aug 20	43	22	31	1.9	\$1,876,097	\$1,760,000	\$1,917,312	19	\$666	\$686	102.20%
Sep 20	34	27	32	1.4	\$1,725,828	\$1,727,500	\$1,809,740	20	\$648	\$686	104.86%
Oct 20	36	41	27	1.3	\$2,140,333	\$1,900,000	\$2,221,830	17	\$700	\$741	103.81%
Nov 20	29	20	40	1.1	\$1,903,496	\$1,787,500	\$1,950,725	19	\$648	\$672	102.48%
Dec 20	18	10	25	0.7	\$1,797,966	\$1,625,000	\$1,791,060	34	\$656	\$659	99.62%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	25	56.25%	\$1,797,966	-1.67%	\$1,625,000	-3.79%	\$1,791,060	0.74%	34	-62.26%	99.62%
Dec 19	16	14.29%	\$1,828,438	21.95%	\$1,689,000	33.62%	\$1,777,844	21.36%	91	47.53%	97.23%
Dec 18	14	-12.50%	\$1,499,357	-2.23%	\$1,264,000	-5.50%	\$1,464,929	-5.08%	61	157.29%	97.70%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					
\$500-\$599K		1			
\$600-\$699K		2		1	
\$700-\$799K	2	3	3	4	2
\$800-\$899K	5	9	8	3	7
\$900-\$999K	8	7	12	12	13
\$1-\$1.299m	37	42	66	55	66
\$1.3-\$1.699m	91	99	84	81	74
\$1.7-\$1.999m	60	46	39	37	30
\$2-\$2.999m	82	46	50	45	34
>\$3m	21	7	18	5	5
Totals:	306	262	280	243	231

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Pinole: Detached Single-Family Homes

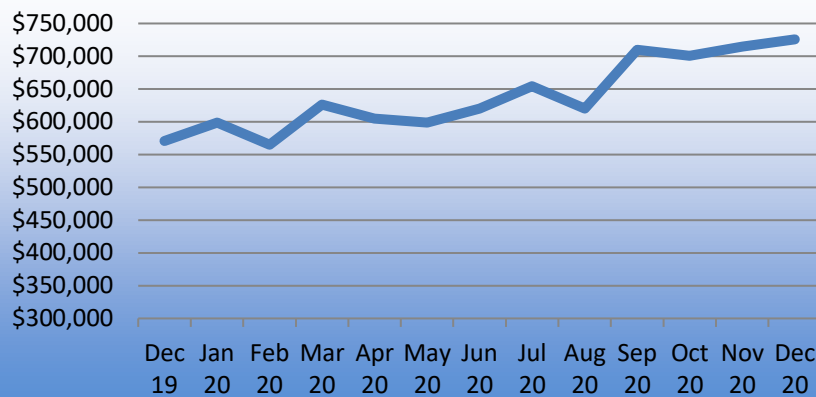
December 2020

Market Activity Summary:

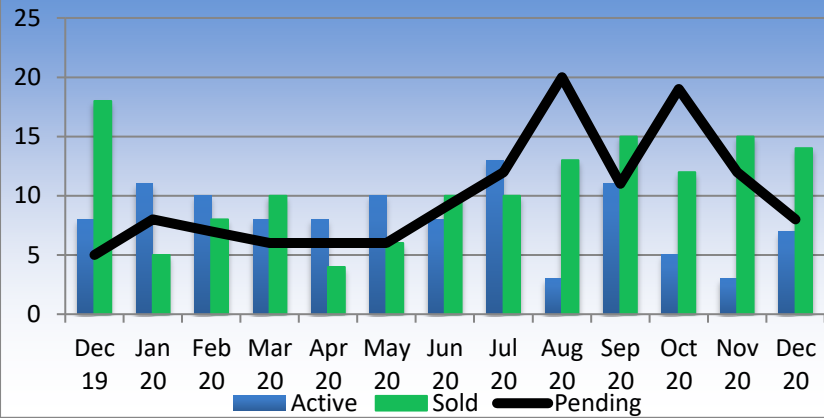
- Inventory: 7 units were listed for sale as of the last day of December - approximately 1 month of inventory.
- Sales Activity: 14 single-family detached units were sold during December.
- Median Sales Price: \$725,750 during December.
- Days-on-Market (DOM) year-to-date is approximately 14 days.
- Average sales price was 105.03% of the average list price during December.



Median Sale Price



Inventory, Pending and Units Sold



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	8	5	18	0.7	\$579,967	\$571,000	\$579,722	23	\$391	\$390	99.96%
Jan 20	11	8	5	1.0	\$559,780	\$599,000	\$552,000	23	\$441	\$433	98.61%
Feb 20	10	7	8	1.1	\$553,705	\$565,000	\$572,375	46	\$408	\$423	103.37%
Mar 20	8	6	10	1.2	\$631,995	\$626,000	\$635,500	21	\$398	\$401	100.55%
Apr 20	8	6	4	1.2	\$603,487	\$605,000	\$612,500	10	\$419	\$426	101.49%
May 20	10	6	6	1.6	\$611,325	\$599,000	\$604,750	23	\$558	\$546	98.92%
Jun 20	8	9	10	1.2	\$636,250	\$620,000	\$664,200	17	\$421	\$440	104.39%
Jul 20	13	12	10	1.6	\$647,585	\$654,500	\$680,675	12	\$406	\$422	105.11%
Aug 20	3	20	13	0.3	\$619,457	\$620,000	\$636,776	15	\$429	\$441	102.80%
Sep 20	11	11	15	0.8	\$651,453	\$710,000	\$694,333	14	\$391	\$417	106.58%
Oct 20	5	19	12	0.3	\$617,471	\$700,389	\$680,890	10	\$449	\$492	110.27%
Nov 20	3	12	15	0.2	\$639,298	\$715,000	\$666,027	60	\$414	\$434	104.18%
Dec 20	7	8	14	0.6	\$702,366	\$725,750	\$737,663	14	\$432	\$458	105.03%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	14	-22.22%	\$702,366	21.10%	\$725,750	27.10%	\$737,663	27.24%	14	-37.78%	105.03%
Dec 19	18	80.00%	\$579,967	-1.23%	\$571,000	2.88%	\$579,722	-0.26%	23	-47.80%	99.96%
Dec 18	10	-33.33%	\$587,165	12.58%	\$555,000	5.71%	\$581,240	6.20%	43	165.55%	98.99%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	4	21	12	43	86
\$500-\$599K	46	87	74	78	44
\$600-\$699K	45	65	56	29	27
\$700-\$799K	39	15	13	10	3
\$800-\$899K	8	6	8	6	2
\$900-\$999K	3	1	2		
\$1-\$1.299m	2		1		
\$1.3-\$1.699m					
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	147	195	166	166	162

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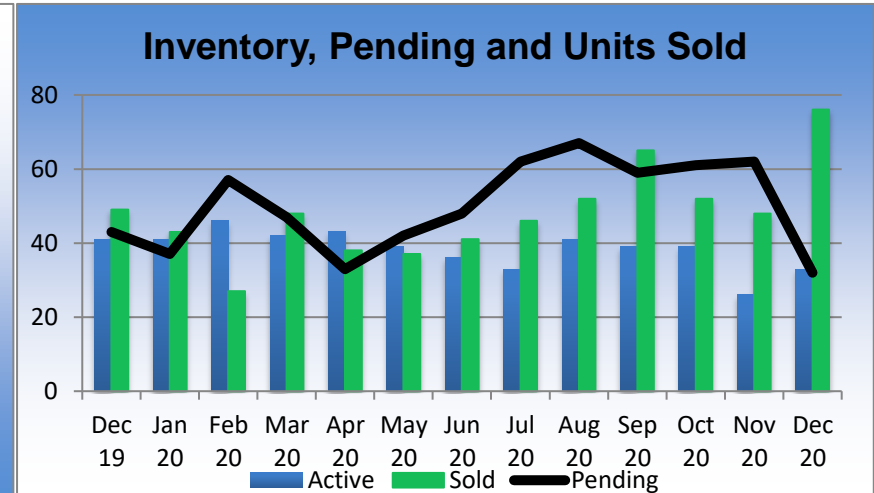
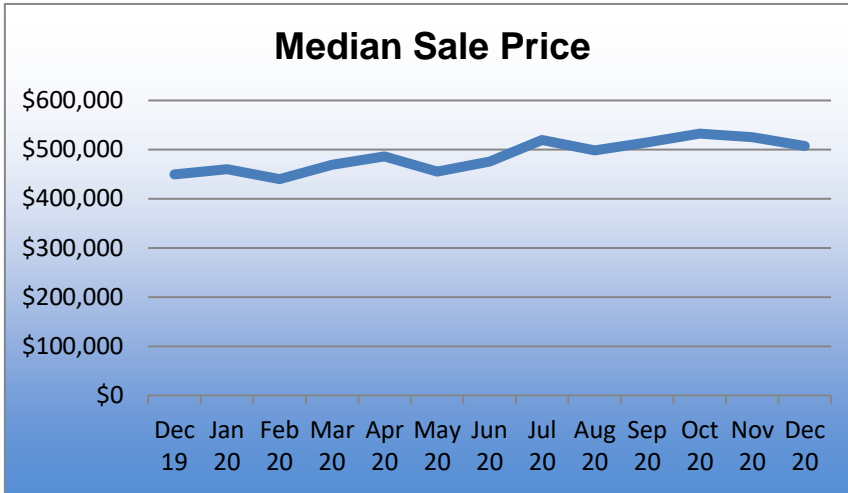
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Pittsburg: Detached Single-Family Homes

December 2020

Market Activity Summary:

- Inventory: 33 units were listed for sale as of the last day of December - approximately 1 month of inventory.
- Sales Activity: 76 single-family detached units were sold during December.
- Median Sales Price: \$507,500 during December.
- Days-on-Market (DOM) year-to-date is approximately 19 days.
- Average sales price was 103.6% of the average list price during December.



Monthly Market Activity											
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	41	43	49	0.8	\$479,412	\$450,000	\$479,358	36	\$281	\$281	99.99%
Jan 20	41	37	43	0.9	\$479,561	\$460,000	\$481,155	38	\$291	\$293	100.33%
Feb 20	46	57	27	1.0	\$451,986	\$440,000	\$463,796	24	\$317	\$326	102.61%
Mar 20	42	47	48	0.9	\$481,070	\$469,500	\$489,703	26	\$301	\$306	101.79%
Apr 20	43	33	38	1.0	\$493,659	\$486,000	\$499,043	25	\$297	\$302	101.09%
May 20	39	42	37	0.9	\$474,795	\$455,000	\$476,497	15	\$296	\$298	100.36%
Jun 20	36	48	41	0.8	\$478,733	\$475,888	\$475,273	21	\$304	\$300	99.28%
Jul 20	33	62	46	0.7	\$519,310	\$520,000	\$528,618	23	\$298	\$302	101.79%
Aug 20	41	67	52	0.7	\$487,246	\$498,500	\$500,938	13	\$319	\$329	102.81%
Sep 20	39	59	65	0.7	\$507,901	\$515,000	\$521,760	19	\$308	\$316	102.73%
Oct 20	39	61	52	0.6	\$519,182	\$532,550	\$536,608	21	\$320	\$330	103.36%
Nov 20	26	62	48	0.4	\$520,680	\$525,000	\$542,261	15	\$315	\$329	104.14%
Dec 20	33	32	76	0.6	\$514,783	\$507,500	\$533,332	19	\$321	\$333	103.60%

Market Trends											
Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	76	55.10%	\$514,783	7.38%	\$507,500	12.78%	\$533,332	11.26%	19	-47.47%	103.60%
Dec 19	49	2.08%	\$479,412	0.06%	\$450,000	-3.69%	\$479,358	0.25%	36	5.60%	99.99%
Dec 18	48	-25.00%	\$479,132	3.40%	\$467,250	6.07%	\$478,145	2.02%	34	46.61%	99.79%

Sales Activity & Price Trends					
Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	346	488	490	633	626
\$500-\$599K	180	144	131	119	175
\$600-\$699K	79	86	104	93	49
\$700-\$799K	44	24	26	18	14
\$800-\$899K	6	1	3	4	2
\$900-\$999K					
\$1-\$1.299m					
\$1.3-\$1.699m					
\$1.7-\$1.999m		1			
\$2-\$2.999m					
>\$3m					
Totals:	655	744	754	867	866

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Includes the areas of Pittsburg, Bay Point

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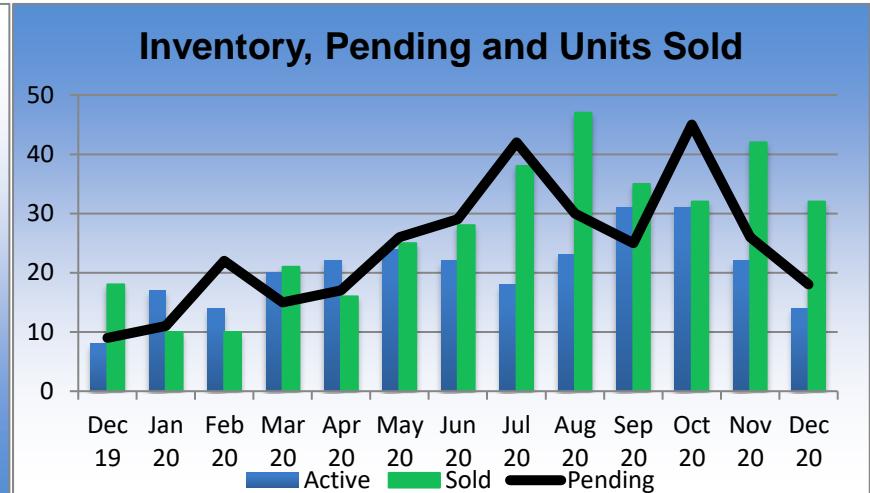
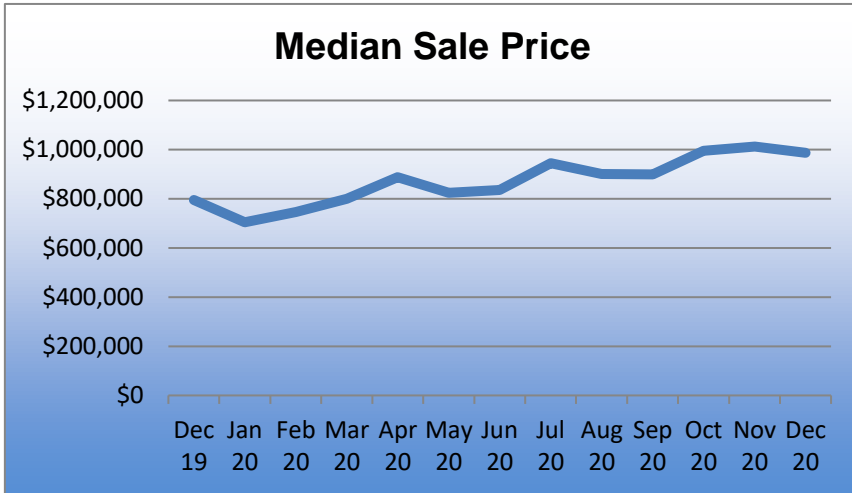
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Pleasant Hill: Detached Single-Family Homes

December 2020

Market Activity Summary:

- Inventory: 14 units were listed for sale as of the last day of December - approximately 0 month of inventory.
- Sales Activity: 32 single-family detached units were sold during December.
- Median Sales Price: \$987,500 during December.
- Days-on-Market (DOM) year-to-date is approximately 20 days.
- Average sales price was 103.3% of the average list price during December.



Monthly Market Activity											
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	8	9	18	0.5	\$830,275	\$795,617	\$831,229	25	\$489	\$488	100.11%
Jan 20	17	11	10	1.2	\$741,495	\$704,500	\$737,189	46	\$468	\$467	99.42%
Feb 20	14	22	10	1.0	\$786,295	\$746,500	\$817,000	17	\$513	\$530	103.91%
Mar 20	20	15	21	1.4	\$866,469	\$800,000	\$886,764	13	\$574	\$588	102.34%
Apr 20	22	17	16	1.4	\$857,994	\$887,500	\$885,875	11	\$520	\$537	103.25%
May 20	24	26	25	1.2	\$867,918	\$824,000	\$864,920	17	\$529	\$529	99.65%
Jun 20	22	29	28	1.0	\$914,068	\$835,000	\$923,019	16	\$540	\$551	100.98%
Jul 20	18	42	38	0.6	\$915,304	\$945,000	\$933,368	15	\$520	\$531	101.97%
Aug 20	23	30	47	0.7	\$890,903	\$901,000	\$913,290	19	\$505	\$518	102.51%
Sep 20	31	25	35	1.0	\$888,413	\$900,000	\$932,729	14	\$562	\$593	104.99%
Oct 20	31	45	32	0.9	\$943,405	\$995,000	\$972,531	14	\$552	\$570	103.09%
Nov 20	22	26	42	0.7	\$965,956	\$1,012,500	\$998,628	18	\$559	\$579	103.38%
Dec 20	14	18	32	0.5	\$977,184	\$987,500	\$1,009,430	20	\$549	\$572	103.30%

Market Trends											
Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	32	77.78%	\$977,184	17.69%	\$987,500	24.12%	\$1,009,430	21.44%	20	-18.75%	103.30%
Dec 19	18	-25.00%	\$830,275	-5.10%	\$795,617	-2.38%	\$831,229	-4.45%	25	-39.00%	100.11%
Dec 18	24	4.35%	\$874,893	21.02%	\$815,000	18.63%	\$869,917	19.55%	40	53.72%	99.43%

Sales Activity & Price Trends					
Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	1		4	11	26
\$500-\$599K	8	19	22	41	41
\$600-\$699K	42	50	62	78	82
\$700-\$799K	61	90	84	74	59
\$800-\$899K	64	73	68	64	61
\$900-\$999K	62	58	55	44	23
\$1-\$1.299m	98	56	50	20	15
\$1.3-\$1.699m	20	7	8	5	
\$1.7-\$1.999m	3	1	1		1
\$2-\$2.999m					
>\$3m					
Totals:	359	354	354	337	308

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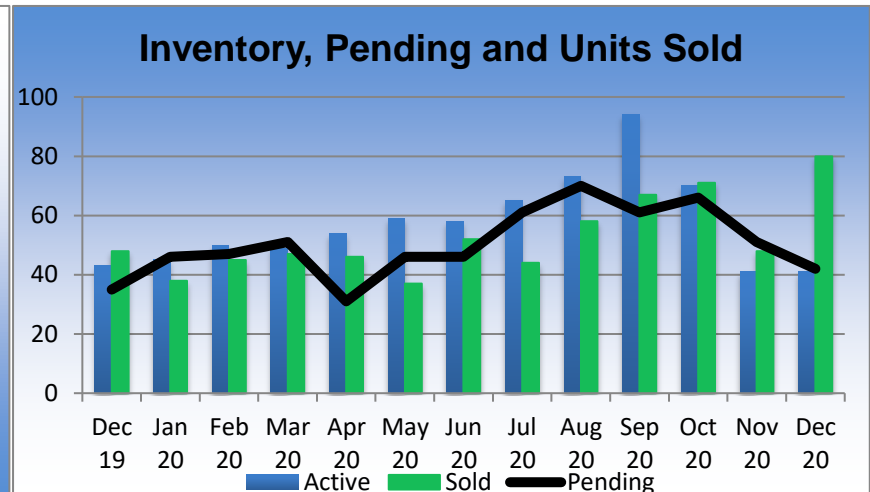
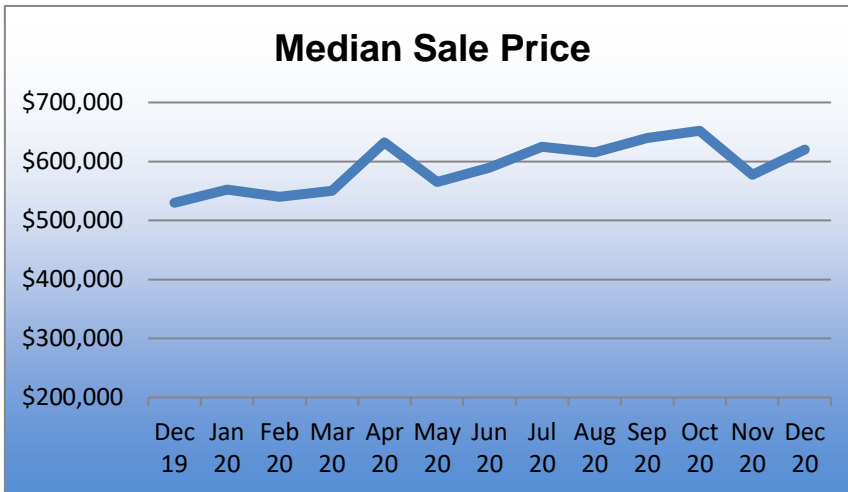
Includes the areas of Pleasant Hill, Pacheco

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Market Activity Summary:

- Inventory: 41 units were listed for sale as of the last day of December - approximately 1 month of inventory.
- Sales Activity: 80 single-family detached units were sold during December.
- Median Sales Price: \$620,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 31 days.
- Average sales price was 104.3% of the average list price during December.



Monthly Market Activity											
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	43	35	48	0.9	\$568,518	\$530,000	\$584,208	30	\$412	\$424	102.76%
Jan 20	45	46	38	1.0	\$563,816	\$552,444	\$590,133	30	\$379	\$397	104.67%
Feb 20	50	47	45	1.1	\$535,237	\$540,000	\$578,307	33	\$406	\$439	108.05%
Mar 20	49	51	47	1.1	\$542,209	\$550,000	\$594,469	25	\$434	\$475	109.64%
Apr 20	54	31	46	1.2	\$601,728	\$632,000	\$654,690	15	\$418	\$456	108.80%
May 20	59	46	37	1.3	\$594,958	\$565,000	\$613,432	17	\$419	\$433	103.11%
Jun 20	58	46	52	1.3	\$593,741	\$589,500	\$605,989	26	\$441	\$454	102.06%
Jul 20	65	61	44	1.4	\$640,718	\$624,750	\$668,645	23	\$469	\$490	104.36%
Aug 20	73	70	58	1.3	\$600,116	\$615,375	\$635,499	26	\$462	\$488	105.90%
Sep 20	94	61	67	1.6	\$635,259	\$640,000	\$659,721	25	\$444	\$458	103.85%
Oct 20	70	66	71	1.1	\$639,354	\$652,000	\$689,493	22	\$465	\$500	107.84%
Nov 20	41	51	48	0.7	\$579,140	\$577,500	\$628,166	24	\$461	\$502	108.47%
Dec 20	41	42	80	0.7	\$640,322	\$620,000	\$667,863	31	\$455	\$475	104.30%

Market Trends											
Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	80	66.67%	\$640,322	12.63%	\$620,000	16.98%	\$667,863	14.32%	31	1.75%	104.30%
Dec 19	48	-39.24%	\$568,518	0.21%	\$530,000	0.00%	\$584,208	0.91%	30	-16.24%	102.76%
Dec 18	79	21.54%	\$567,345	10.73%	\$530,000	5.26%	\$578,926	6.47%	36	37.90%	102.04%

Sales Activity & Price Trends					
Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	199	249	334	480	525
\$500-\$599K	170	193	216	149	122
\$600-\$699K	117	121	127	77	90
\$700-\$799K	85	99	111	62	39
\$800-\$899K	94	51	54	25	10
\$900-\$999K	34	22	11	6	2
\$1-\$1.299m	20	18	12	9	4
\$1.3-\$1.699m	7	4	7	1	
\$1.7-\$1.999m	1	1	1	2	
\$2-\$2.999m	1				
>\$3m					
Totals:	728	758	873	811	792

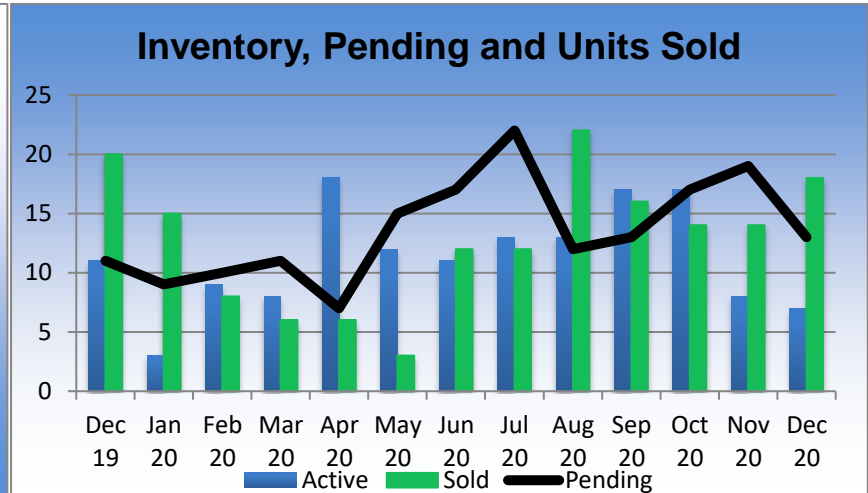
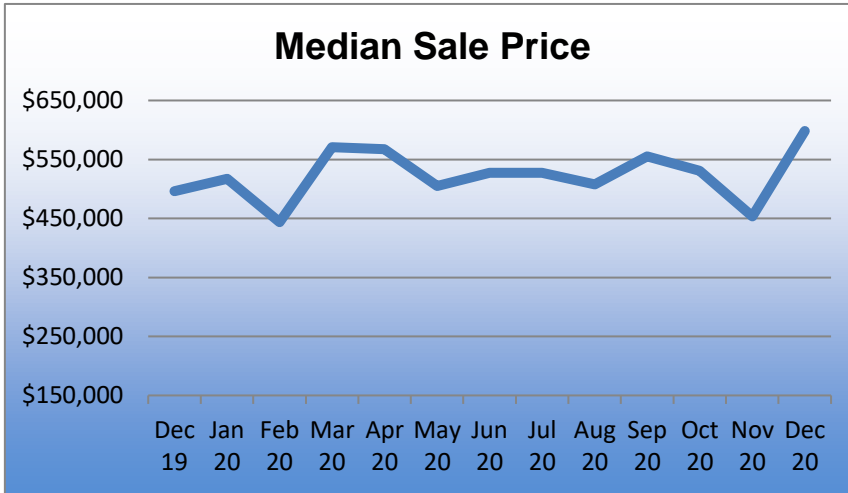
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San Pablo: Detached Single-Family Homes

December 2020

Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of December - approximately 0 month of inventory.
- Sales Activity: 18 single-family detached units were sold during December.
- Median Sales Price: \$598,250 during December.
- Days-on-Market (DOM) year-to-date is approximately 21 days.
- Average sales price was 104.96% of the average list price during December.



Monthly Market Activity											
	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	11	11	20	0.8	\$481,685	\$496,500	\$492,450	21	\$418	\$430	102.23%
Jan 20	3	9	15	0.2	\$506,745	\$517,500	\$509,087	36	\$367	\$370	100.46%
Feb 20	9	10	8	0.7	\$432,181	\$443,750	\$456,688	30	\$390	\$411	105.67%
Mar 20	8	11	6	0.8	\$532,123	\$570,500	\$551,833	36	\$436	\$450	103.70%
Apr 20	18	7	6	1.9	\$549,456	\$567,444	\$583,148	11	\$458	\$484	106.13%
May 20	12	15	3	1.1	\$411,283	\$505,000	\$425,000	5	\$382	\$398	103.34%
Jun 20	11	17	12	0.9	\$506,375	\$527,500	\$514,417	21	\$448	\$456	101.59%
Jul 20	13	22	12	0.9	\$513,087	\$527,500	\$529,750	29	\$438	\$450	103.25%
Aug 20	13	12	22	0.8	\$488,638	\$507,500	\$511,864	16	\$430	\$459	104.75%
Sep 20	17	13	16	1.1	\$531,730	\$555,000	\$540,806	23	\$404	\$411	101.71%
Oct 20	17	17	14	1.1	\$512,985	\$531,000	\$551,429	16	\$490	\$529	107.49%
Nov 20	8	19	14	0.5	\$486,904	\$453,500	\$514,000	23	\$438	\$457	105.57%
Dec 20	7	13	18	0.5	\$550,072	\$598,250	\$577,333	21	\$438	\$461	104.96%

Market Trends											
Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	18	-10.00%	\$550,072	14.20%	\$598,250	20.49%	\$577,333	17.24%	21	-0.47%	104.96%
Dec 19	20	66.67%	\$481,685	4.42%	\$496,500	2.00%	\$492,450	5.65%	21	0.88%	102.23%
Dec 18	12	0.00%	\$461,304	-2.74%	\$486,750	7.69%	\$466,121	-3.17%	21	-42.56%	101.04%

Sales Activity & Price Trends					
Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	65	109	137	159	218
\$500-\$599K	68	77	60	36	13
\$600-\$699K	35	13	12	2	
\$700-\$799K	7	7	2	3	1
\$800-\$899K		2			
\$900-\$999K					
\$1-\$1.299m	1				
\$1.3-\$1.699m					
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	176	208	211	200	232

Presented by:

Walnut Creek: Detached Single-Family Homes

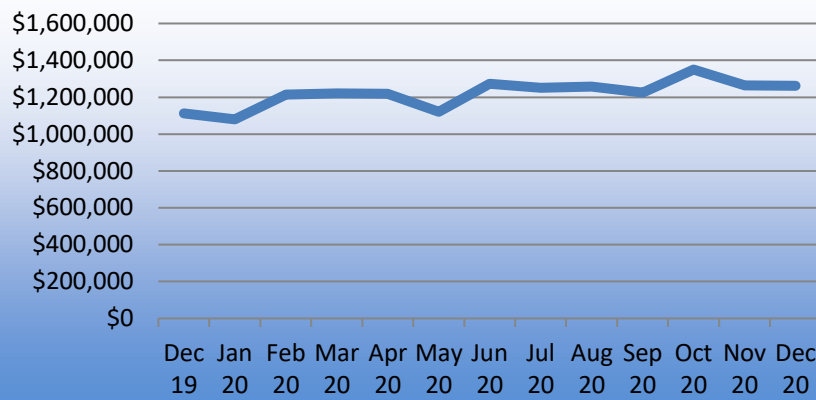
December 2020

Market Activity Summary:

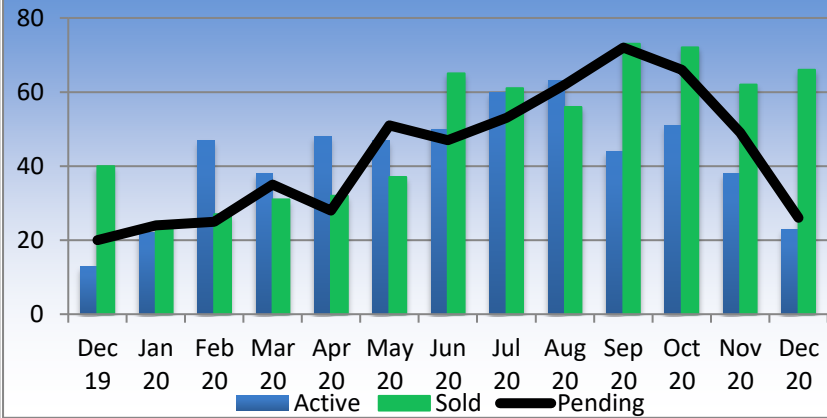
- Inventory: 23 units were listed for sale as of the last day of December - approximately 0 month of inventory.
- Sales Activity: 66 single-family detached units were sold during December.
- Median Sales Price: \$1,262,500 during December.
- Days-on-Market (DOM) year-to-date is approximately 20 days.
- Average sales price was 102.87% of the average list price during December.



Median Sale Price



Inventory, Pending and Units Sold



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	13	20	40	0.4	\$1,283,510	\$1,113,250	\$1,271,357	32	\$550	\$548	99.05%
Jan 20	22	24	25	0.8	\$1,225,378	\$1,080,000	\$1,238,292	42	\$536	\$545	101.05%
Feb 20	47	25	27	1.9	\$1,198,963	\$1,215,000	\$1,213,667	19	\$599	\$607	101.23%
Mar 20	38	35	31	1.5	\$1,259,960	\$1,221,000	\$1,296,239	10	\$582	\$599	102.88%
Apr 20	48	28	32	1.7	\$1,284,392	\$1,217,500	\$1,290,688	12	\$557	\$566	100.49%
May 20	47	51	37	1.4	\$1,118,483	\$1,120,000	\$1,114,516	18	\$583	\$581	99.65%
Jun 20	50	47	65	1.2	\$1,259,072	\$1,272,013	\$1,271,872	16	\$577	\$584	101.02%
Jul 20	60	53	61	1.3	\$1,308,030	\$1,250,000	\$1,331,412	17	\$606	\$619	101.79%
Aug 20	63	62	56	1.2	\$1,254,561	\$1,257,510	\$1,305,518	18	\$611	\$635	104.06%
Sep 20	44	72	73	0.8	\$1,299,109	\$1,225,000	\$1,355,449	21	\$610	\$640	104.34%
Oct 20	51	66	72	0.8	\$1,357,664	\$1,350,000	\$1,419,278	22	\$600	\$627	104.54%
Nov 20	38	49	62	0.6	\$1,327,217	\$1,264,000	\$1,383,779	19	\$622	\$652	104.26%
Dec 20	23	26	66	0.4	\$1,262,489	\$1,262,500	\$1,298,750	20	\$569	\$585	102.87%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	66	65.00%	\$1,262,489	-1.64%	\$1,262,500	13.41%	\$1,298,750	2.15%	20	-36.15%	102.87%
Dec 19	40	14.29%	\$1,283,510	10.84%	\$1,113,250	7.51%	\$1,271,357	11.39%	32	-2.10%	99.05%
Dec 18	35	25.00%	\$1,157,997	3.02%	\$1,035,500	3.55%	\$1,141,401	1.11%	32	26.57%	98.57%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	1	3	1	2	1
\$500-\$599K		3	1		3
\$600-\$699K	2	7	6	7	19
\$700-\$799K	13	19	25	31	64
\$800-\$899K	37	54	54	75	106
\$900-\$999K	67	80	104	99	108
\$1-\$1.299m	240	243	203	220	186
\$1.3-\$1.699m	215	136	121	103	77
\$1.7-\$1.999m	51	26	27	13	12
\$2-\$2.999m	26	15	12	10	12
>\$3m	3	3			1
Totals:	655	589	554	560	589

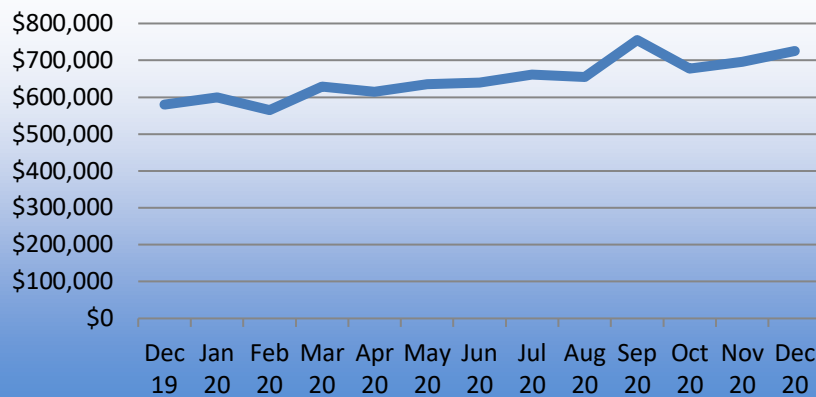
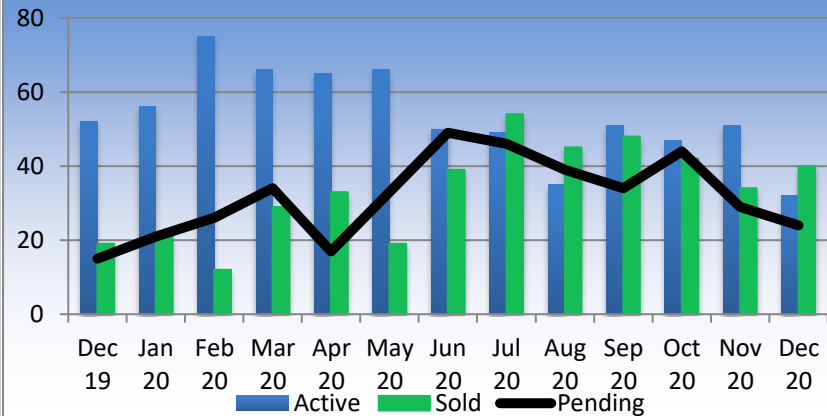
Presented by:

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Market Activity Summary:

- Inventory: 32 units were listed for sale as of the last day of December - approximately 1 month of inventory.
- Sales Activity: 40 single-family detached units were sold during December.
- Median Sales Price: \$725,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 25 days.
- Average sales price was 99.27% of the average list price during December.

**Median Sale Price****Inventory, Pending and Units Sold****Monthly Market Activity**

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	52	15	19	2.5	\$629,789	\$579,999	\$619,437	81	\$249	\$245	98.36%
Jan 20	56	21	21	2.9	\$717,976	\$600,000	\$692,667	108	\$287	\$277	96.47%
Feb 20	75	26	12	3.8	\$571,807	\$565,000	\$567,916	50	\$244	\$242	99.32%
Mar 20	66	34	29	2.8	\$678,929	\$629,000	\$667,424	56	\$270	\$265	98.31%
Apr 20	65	17	33	2.7	\$700,705	\$615,000	\$693,417	42	\$271	\$269	98.96%
May 20	66	33	19	2.4	\$706,617	\$635,000	\$694,000	48	\$257	\$253	98.21%
Jun 20	50	49	39	1.5	\$673,470	\$640,000	\$670,214	34	\$258	\$258	99.52%
Jul 20	49	46	54	1.4	\$796,669	\$661,500	\$787,302	53	\$295	\$292	98.82%
Aug 20	35	39	45	0.8	\$738,478	\$655,000	\$743,340	27	\$294	\$295	100.66%
Sep 20	51	34	48	1.2	\$810,701	\$755,000	\$809,485	36	\$318	\$319	99.85%
Oct 20	47	44	42	1.2	\$799,504	\$677,500	\$799,500	34	\$284	\$284	100.00%
Nov 20	51	29	34	1.4	\$743,731	\$696,000	\$746,868	21	\$285	\$287	100.42%
Dec 20	32	24	40	1.0	\$779,028	\$725,000	\$773,303	25	\$314	\$313	99.27%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	40	110.53%	\$779,028	23.70%	\$725,000	25.00%	\$773,303	24.84%	25	-68.67%	99.27%
Dec 19	19	0.00%	\$629,789	5.61%	\$579,999	3.57%	\$619,437	4.82%	81	24.66%	98.36%
Dec 18	19	5.56%	\$596,323	-21.94%	\$560,000	-21.02%	\$590,966	-20.28%	65	-6.55%	99.10%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	21	48	47	66	123
\$500-\$599K	113	147	119	125	97
\$600-\$699K	141	103	65	56	20
\$700-\$799K	61	45	32	42	28
\$800-\$899K	48	23	29	20	17
\$900-\$999K	20	9	13	8	8
\$1-\$1.299m	32	8	15	8	11
\$1.3-\$1.699m	13	5	4	2	4
\$1.7-\$1.999m	1	2			
\$2-\$2.999m	2	1		2	2
>\$3m	1			1	
Totals:	453	391	324	330	310

Presented by:

Oakley: Detached Single-Family Homes

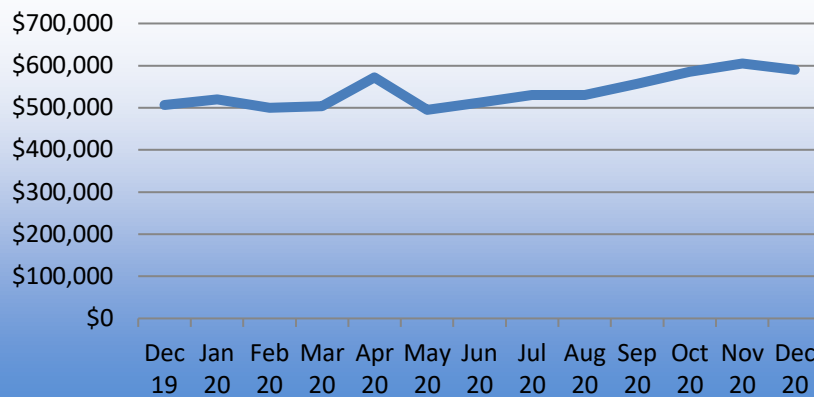
December 2020

Market Activity Summary:

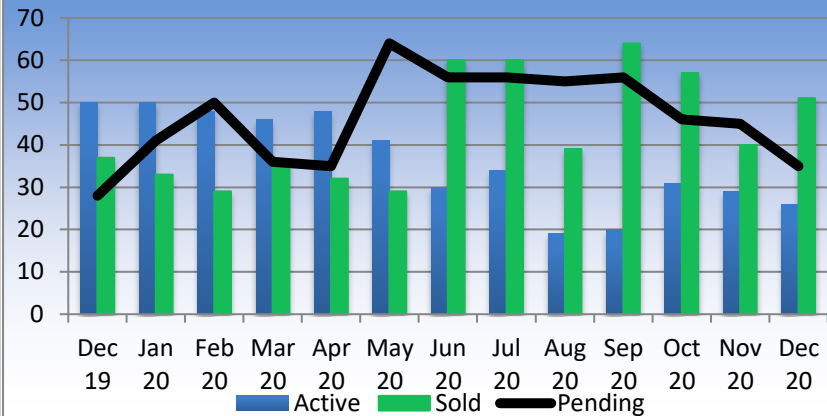
- Inventory: 26 units were listed for sale as of the last day of December - approximately 1 month of inventory.
- Sales Activity: 51 single-family detached units were sold during December.
- Median Sales Price: \$590,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 12 days.
- Average sales price was 103.82% of the average list price during December.



Median Sale Price



Inventory, Pending and Units Sold



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	50	28	37	1.4	\$506,436	\$507,000	\$501,442	38	\$257	\$254	99.01%
Jan 20	50	41	33	1.4	\$562,687	\$520,000	\$559,343	41	\$252	\$251	99.41%
Feb 20	48	50	29	1.2	\$529,667	\$500,000	\$532,287	46	\$271	\$273	100.49%
Mar 20	46	36	36	1.2	\$514,891	\$503,923	\$514,326	27	\$271	\$271	99.89%
Apr 20	48	35	32	1.2	\$559,959	\$572,000	\$561,028	33	\$280	\$281	100.19%
May 20	41	64	29	0.9	\$524,553	\$495,000	\$526,890	31	\$288	\$290	100.45%
Jun 20	30	56	60	0.6	\$529,344	\$512,000	\$530,162	26	\$270	\$271	100.15%
Jul 20	34	56	60	0.6	\$532,449	\$530,000	\$538,081	18	\$284	\$287	101.06%
Aug 20	19	55	39	0.3	\$549,596	\$530,000	\$559,685	18	\$276	\$282	101.84%
Sep 20	20	56	64	0.4	\$556,876	\$556,808	\$570,299	13	\$275	\$282	102.41%
Oct 20	31	46	57	0.6	\$582,906	\$585,000	\$600,786	14	\$286	\$294	103.07%
Nov 20	29	45	40	0.6	\$580,935	\$605,000	\$602,035	12	\$287	\$296	103.63%
Dec 20	26	35	51	0.6	\$574,508	\$590,000	\$596,474	12	\$281	\$292	103.82%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	51	37.84%	\$574,508	13.44%	\$590,000	16.37%	\$596,474	18.95%	12	-67.48%	103.82%
Dec 19	37	-11.90%	\$506,436	-0.61%	\$507,000	3.47%	\$501,442	-1.13%	38	1.81%	99.01%
Dec 18	42	-22.22%	\$509,531	10.15%	\$490,000	6.52%	\$507,176	9.56%	37	26.39%	99.54%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	185	284	313	384	500
\$500-\$599K	221	183	209	142	86
\$600-\$699K	119	85	47	31	15
\$700-\$799K	47	26	21	17	5
\$800-\$899K	12	3	7	8	2
\$900-\$999K	4	2	2	1	
\$1-\$1.299m	2			2	
\$1.3-\$1.699m					
\$1.7-\$1.999m					
\$2-\$2.999m		3			
>\$3m					
Totals:	590	586	599	585	608

Presented by:

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