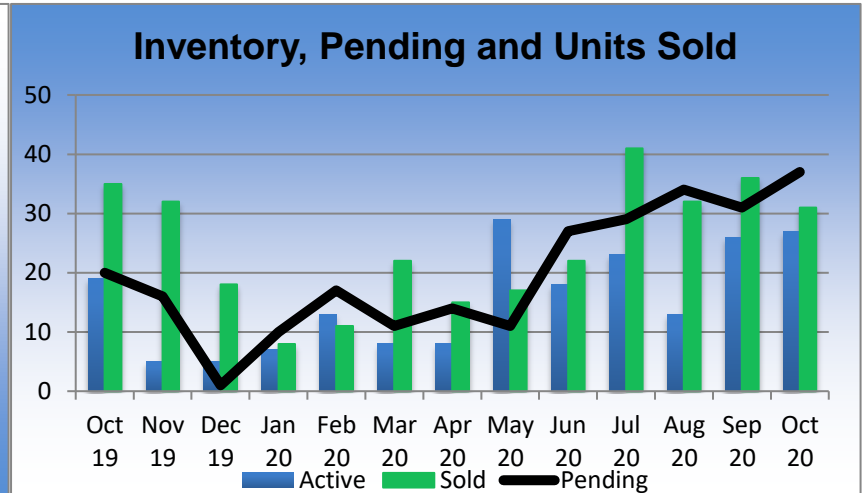
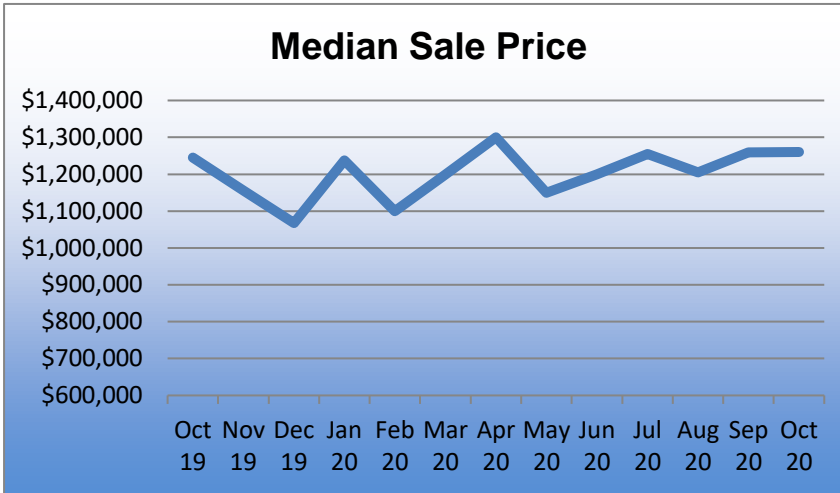


## Market Activity Summary:

- Inventory: 27 units were listed for sale as of the last day of October - approximately 1 month of inventory.
- Sales Activity: 31 single-family detached units were sold during October.
- Median Sales Price: \$1,260,000 during October.
- Days-on-Market (DOM) year-to-date is approximately 14 days.
- Average sales price was 111.14% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	19	20	35	0.9	\$1,158,711	\$1,245,000	\$1,273,274	20	\$643	\$706	109.89%
Nov 19	5	16	32	0.3	\$1,050,031	\$1,156,500	\$1,150,217	22	\$608	\$671	109.54%
Dec 19	5	1	18	0.3	\$1,100,833	\$1,067,500	\$1,176,944	19	\$631	\$678	106.91%
Jan 20	7	10	8	0.6	\$1,183,625	\$1,237,500	\$1,196,875	32	\$532	\$540	101.12%
Feb 20	13	17	11	1.2	\$1,068,091	\$1,100,000	\$1,115,773	27	\$703	\$740	104.46%
Mar 20	8	11	22	0.8	\$1,125,091	\$1,200,000	\$1,234,318	12	\$646	\$703	109.71%
Apr 20	8	14	15	0.6	\$1,194,667	\$1,300,000	\$1,308,200	12	\$620	\$687	109.50%
May 20	29	11	17	2.2	\$1,231,559	\$1,150,000	\$1,239,588	18	\$675	\$681	100.65%
Jun 20	18	27	22	1.1	\$1,146,318	\$1,200,000	\$1,211,636	19	\$665	\$698	105.70%
Jul 20	23	29	41	1.1	\$1,219,488	\$1,255,000	\$1,301,902	15	\$634	\$686	106.76%
Aug 20	13	34	32	0.5	\$1,186,903	\$1,205,000	\$1,311,688	15	\$637	\$709	110.51%
Sep 20	26	31	36	0.9	\$1,316,611	\$1,258,750	\$1,394,071	19	\$652	\$694	105.88%
Oct 20	27	37	31	0.8	\$1,163,903	\$1,260,000	\$1,293,505	14	\$643	\$726	111.14%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	31	-11.43%	\$1,163,903	0.45%	\$1,260,000	1.20%	\$1,293,505	1.59%	14	-30.38%	111.14%
Oct 19	35	-10.26%	\$1,158,711	2.33%	\$1,245,000	5.96%	\$1,273,274	3.76%	20	-0.73%	109.89%
Oct 18	39	-4.88%	\$1,132,356	12.91%	\$1,175,000	6.82%	\$1,227,115	9.19%	20	18.10%	108.37%

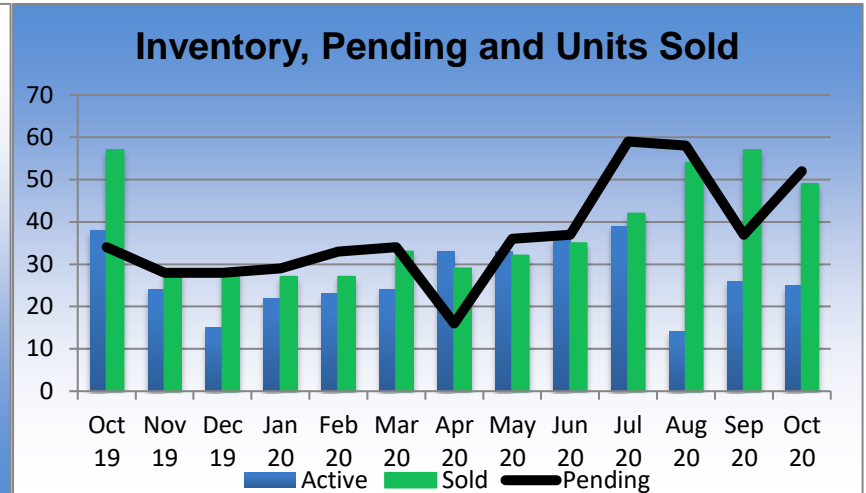
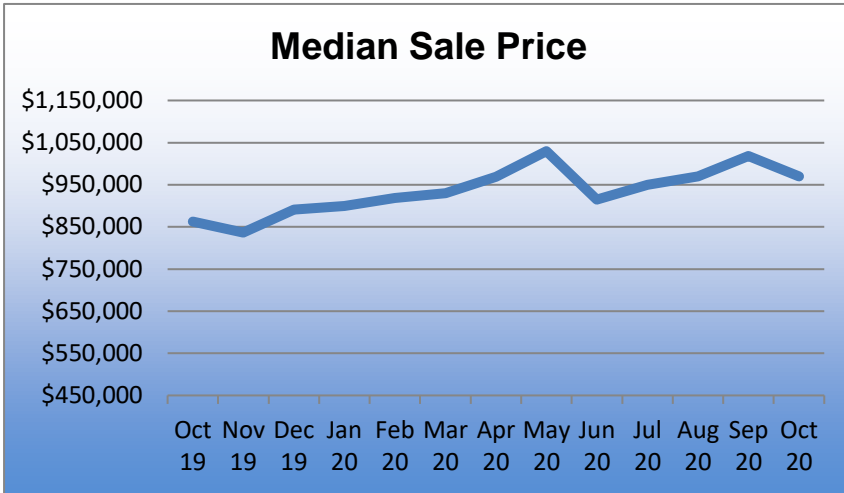
## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K		2	1	1	2
\$500-\$599K		2	2	3	9
\$600-\$699K	4	7	9	8	17
\$700-\$799K	7	17	29	38	32
\$800-\$899K	14	25	37	35	49
\$900-\$999K	20	37	42	45	36
\$1-\$1.299m	106	111	117	106	85
\$1.3-\$1.699m	68	78	61	57	30
\$1.7-\$1.999m	15	13	11	5	6
\$2-\$2.999m	12	9	7	5	3
>\$3m	2	1	1		
<b>Totals:</b>	<b>248</b>	<b>302</b>	<b>317</b>	<b>303</b>	<b>269</b>

**Presented by:**

## Market Activity Summary:

- Inventory: 25 units were listed for sale as of the last day of October - approximately 0 month of inventory.
- Sales Activity: 49 single-family detached units were sold during October.
- Median Sales Price: \$970,000 during October.
- Days-on-Market (DOM) year-to-date is approximately 20 days.
- Average sales price was 107.49% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	38	34	57	1.1	\$894,171	\$863,000	\$911,641	21	\$503	\$513	101.95%
Nov 19	24	28	28	0.7	\$867,658	\$836,500	\$872,425	36	\$496	\$499	100.55%
Dec 19	15	28	28	0.4	\$920,358	\$891,250	\$912,381	56	\$471	\$473	99.13%
Jan 20	22	29	27	0.7	\$886,115	\$900,000	\$922,037	32	\$515	\$537	104.05%
Feb 20	23	33	27	0.8	\$949,705	\$918,120	\$977,745	31	\$545	\$556	102.95%
Mar 20	24	34	33	0.8	\$888,174	\$930,000	\$940,209	13	\$527	\$560	105.86%
Apr 20	33	16	29	1.2	\$996,591	\$969,000	\$1,043,224	11	\$516	\$544	104.68%
May 20	33	36	32	1.1	\$963,441	\$1,029,688	\$987,252	22	\$524	\$537	102.47%
Jun 20	36	37	35	1.2	\$928,338	\$915,000	\$954,990	20	\$548	\$565	102.87%
Jul 20	39	59	42	1.1	\$939,943	\$950,000	\$982,088	13	\$514	\$540	104.48%
Aug 20	14	58	54	0.3	\$968,107	\$970,000	\$1,019,636	16	\$551	\$582	105.32%
Sep 20	26	37	57	0.5	\$942,504	\$1,018,000	\$1,014,003	14	\$540	\$580	107.59%
Oct 20	25	52	49	0.5	\$944,021	\$970,000	\$1,014,698	20	\$577	\$622	107.49%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	49	-14.04%	\$944,021	5.58%	\$970,000	12.40%	\$1,014,698	11.30%	20	-6.12%	107.49%
Oct 19	57	23.91%	\$894,171	8.73%	\$863,000	11.86%	\$911,641	9.77%	21	-12.10%	101.95%
Oct 18	46	2.22%	\$822,376	5.74%	\$771,500	-1.09%	\$830,476	3.14%	24	-26.23%	100.98%

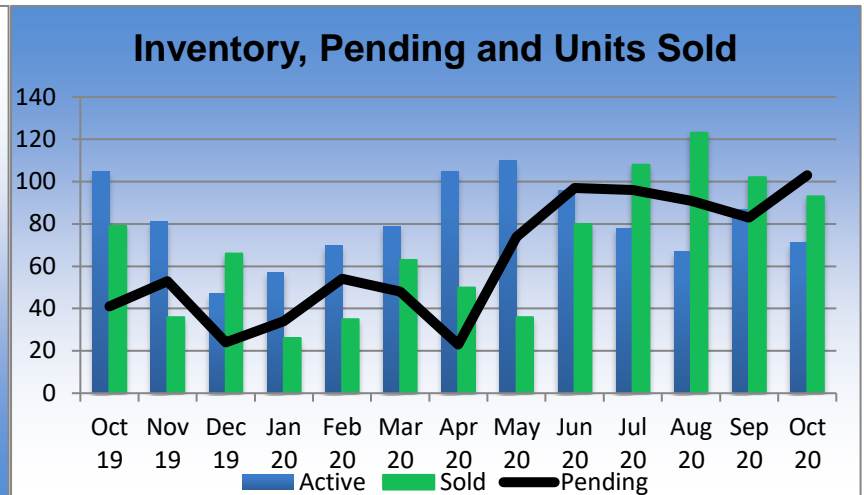
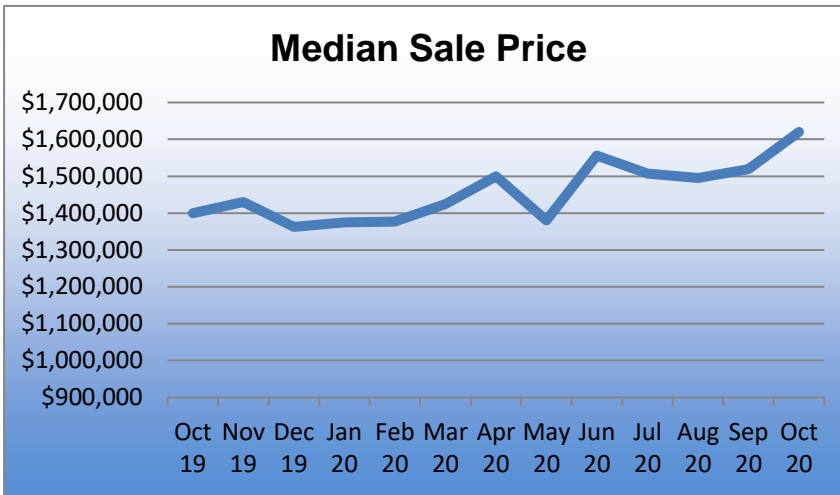
## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K		1	2	3	19
\$500-\$599K	4	9	9	34	58
\$600-\$699K	26	55	40	76	89
\$700-\$799K	61	65	77	89	87
\$800-\$899K	69	88	84	89	63
\$900-\$999K	69	51	70	59	46
\$1-\$1.299m	133	106	81	68	25
\$1.3-\$1.699m	35	22	21	7	1
\$1.7-\$1.999m	5	3	3		2
\$2-\$2.999m	1	2	1	2	
>\$3m			1		
<b>Totals:</b>	<b>403</b>	<b>402</b>	<b>389</b>	<b>427</b>	<b>390</b>

**Presented by:**

## Market Activity Summary:

- Inventory: 71 units were listed for sale as of the last day of October - approximately 1 month of inventory.
- Sales Activity: 93 single-family detached units were sold during October.
- Median Sales Price: \$1,620,000 during October.
- Days-on-Market (DOM) year-to-date is approximately 23 days.
- Average sales price was 103.1% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	105	41	79	2.1	\$1,524,314	\$1,400,000	\$1,508,573	45	\$512	\$507	98.97%
Nov 19	81	53	36	1.7	\$1,581,231	\$1,430,000	\$1,553,769	50	\$540	\$533	98.26%
Dec 19	47	24	66	1.1	\$1,477,843	\$1,362,500	\$1,457,027	43	\$538	\$531	98.59%
Jan 20	57	34	26	1.5	\$1,565,688	\$1,375,000	\$1,536,817	68	\$529	\$520	98.16%
Feb 20	70	54	35	1.7	\$1,496,641	\$1,377,000	\$1,491,298	24	\$553	\$560	99.64%
Mar 20	79	48	63	2.0	\$1,517,627	\$1,425,000	\$1,519,764	31	\$533	\$536	100.14%
Apr 20	105	23	50	2.6	\$1,555,793	\$1,500,000	\$1,552,852	21	\$525	\$528	99.81%
May 20	110	74	36	2.2	\$1,404,558	\$1,380,000	\$1,415,170	28	\$516	\$519	100.76%
Jun 20	96	97	80	1.6	\$1,633,311	\$1,556,000	\$1,623,090	28	\$571	\$570	99.37%
Jul 20	78	96	108	1.1	\$1,607,606	\$1,506,678	\$1,606,212	25	\$546	\$547	99.91%
Aug 20	67	91	123	0.7	\$1,607,109	\$1,495,000	\$1,624,815	21	\$565	\$573	101.10%
Sep 20	87	83	102	0.9	\$1,592,253	\$1,519,000	\$1,613,191	24	\$553	\$565	101.32%
Oct 20	71	103	93	0.8	\$1,726,547	\$1,620,000	\$1,779,992	23	\$587	\$607	103.10%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	93	17.72%	\$1,726,547	13.27%	\$1,620,000	15.71%	\$1,779,992	17.99%	23	-47.91%	103.10%
Oct 19	79	21.54%	\$1,524,314	-1.91%	\$1,400,000	3.70%	\$1,508,573	-0.73%	45	45.52%	98.97%
Oct 18	65	6.56%	\$1,554,009	9.12%	\$1,350,000	5.88%	\$1,519,715	7.34%	31	-16.17%	97.79%

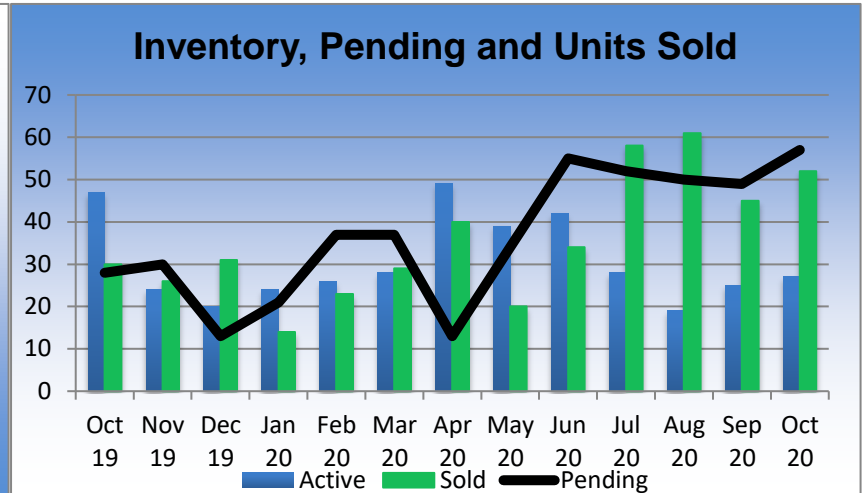
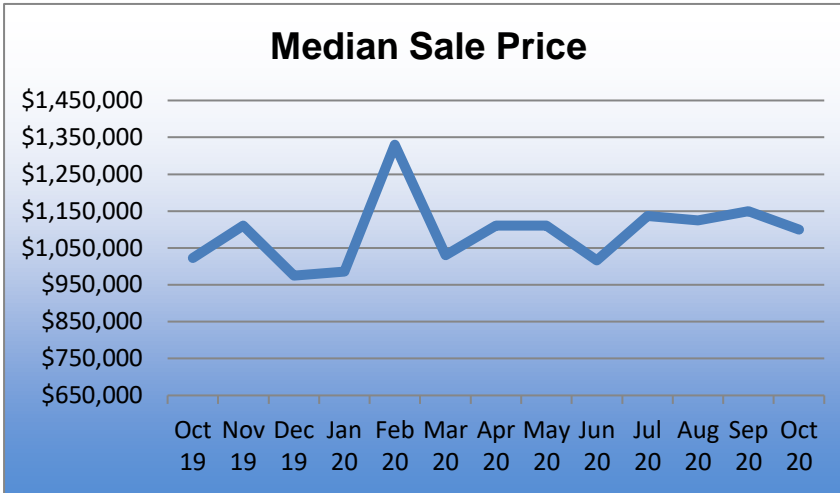
## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					
\$500-\$599K				1	
\$600-\$699K					
\$700-\$799K		1		4	4
\$800-\$899K	4	11	10	28	29
\$900-\$999K	13	26	19	49	61
\$1-\$1.299m	178	195	188	214	269
\$1.3-\$1.699m	319	226	257	231	172
\$1.7-\$1.999m	104	75	70	58	41
\$2-\$2.999m	97	56	68	53	33
>\$3m	23	15	10	9	11
<b>Totals:</b>	<b>738</b>	<b>605</b>	<b>622</b>	<b>647</b>	<b>620</b>

**Presented by:**

## Market Activity Summary:

- Inventory: 27 units were listed for sale as of the last day of October - approximately 1 month of inventory.
- Sales Activity: 52 single-family detached units were sold during October.
- Median Sales Price: \$1,099,500 during October.
- Days-on-Market (DOM) year-to-date is approximately 13 days.
- Average sales price was 103.39% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	47	28	30	1.5	\$1,134,107	\$1,022,500	\$1,131,783	25	\$463	\$463	99.80%
Nov 19	24	30	26	0.9	\$1,110,706	\$1,110,345	\$1,092,796	28	\$491	\$485	98.39%
Dec 19	20	13	31	0.9	\$1,061,151	\$975,000	\$1,054,774	39	\$512	\$512	99.40%
Jan 20	24	21	14	1.0	\$1,058,786	\$986,000	\$1,053,714	40	\$476	\$476	99.52%
Feb 20	26	37	23	1.0	\$1,277,252	\$1,330,000	\$1,294,861	22	\$467	\$475	101.38%
Mar 20	28	37	29	1.0	\$1,066,959	\$1,030,000	\$1,084,131	12	\$512	\$522	101.61%
Apr 20	49	13	40	1.8	\$1,122,842	\$1,110,359	\$1,133,104	18	\$502	\$507	100.91%
May 20	39	34	20	1.3	\$1,153,538	\$1,110,440	\$1,148,294	21	\$482	\$480	99.55%
Jun 20	42	55	34	1.2	\$1,076,009	\$1,016,000	\$1,077,257	28	\$532	\$534	100.12%
Jul 20	28	52	58	0.7	\$1,156,524	\$1,136,500	\$1,169,476	14	\$501	\$507	101.12%
Aug 20	19	50	61	0.4	\$1,177,459	\$1,125,000	\$1,186,345	24	\$494	\$500	100.75%
Sep 20	25	49	45	0.5	\$1,194,818	\$1,150,000	\$1,218,248	21	\$508	\$522	101.96%
Oct 20	27	57	52	0.5	\$1,147,502	\$1,099,500	\$1,186,420	13	\$530	\$552	103.39%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	52	73.33%	\$1,147,502	1.18%	\$1,099,500	7.53%	\$1,186,420	4.83%	13	-50.30%	103.39%
Oct 19	30	-16.67%	\$1,134,107	3.04%	\$1,022,500	-0.61%	\$1,131,783	2.22%	25	-18.27%	99.80%
Oct 18	36	-18.18%	\$1,100,606	6.59%	\$1,028,750	5.08%	\$1,107,173	7.10%	31	48.36%	100.60%

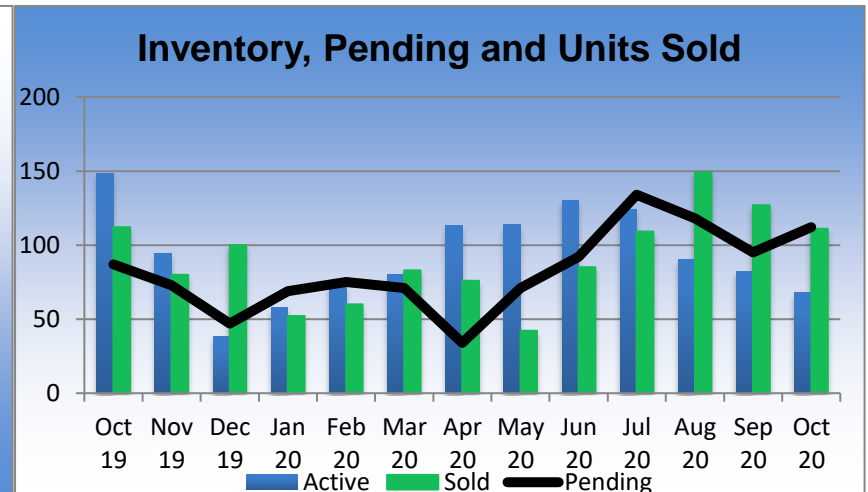
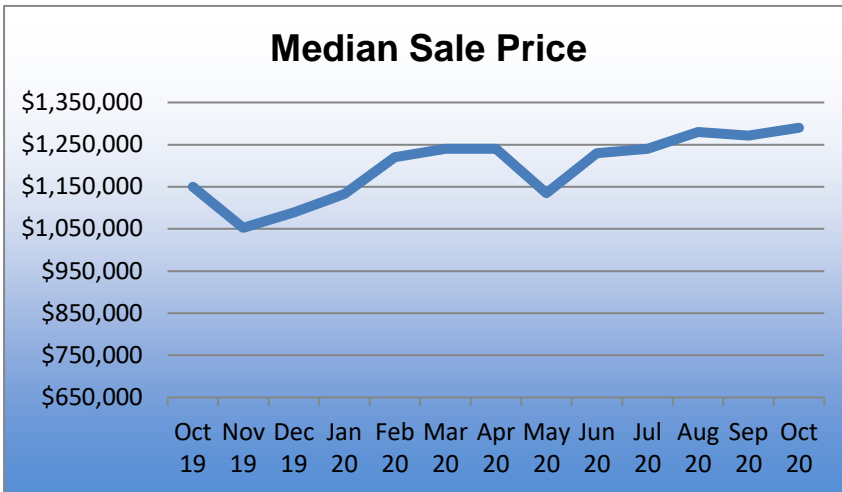
## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					
\$500-\$599K				1	1
\$600-\$699K		3	2	11	19
\$700-\$799K	11	27	19	61	75
\$800-\$899K	43	77	54	65	85
\$900-\$999K	65	61	69	56	50
\$1-\$1.299m	166	166	163	154	128
\$1.3-\$1.699m	85	91	82	73	51
\$1.7-\$1.999m	11	10	3	4	9
\$2-\$2.999m	5	4	3		
>\$3m					
<b>Totals:</b>	<b>386</b>	<b>439</b>	<b>395</b>	<b>425</b>	<b>418</b>

**Presented by:**

## Market Activity Summary:

- Inventory: 68 units were listed for sale as of the last day of October - approximately 1 month of inventory.
- Sales Activity: 111 single-family detached units were sold during October.
- Median Sales Price: \$1,290,000 during October.
- Days-on-Market (DOM) year-to-date is approximately 21 days.
- Average sales price was 102.98% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	148	87	112	1.5	\$1,217,323	\$1,150,000	\$1,210,198	33	\$696	\$696	99.41%
Nov 19	94	73	80	1.0	\$1,133,777	\$1,052,500	\$1,124,114	33	\$712	\$705	99.15%
Dec 19	38	47	100	0.5	\$1,132,269	\$1,089,500	\$1,126,516	39	\$712	\$712	99.49%
Jan 20	58	69	52	0.8	\$1,259,874	\$1,132,500	\$1,256,868	39	\$690	\$696	99.76%
Feb 20	73	75	60	1.1	\$1,353,716	\$1,220,000	\$1,379,665	25	\$685	\$704	101.92%
Mar 20	80	71	83	1.2	\$1,347,858	\$1,240,000	\$1,402,905	23	\$742	\$781	104.08%
Apr 20	113	34	76	1.8	\$1,307,481	\$1,239,750	\$1,353,743	14	\$695	\$725	103.54%
May 20	114	71	42	1.8	\$1,241,046	\$1,135,000	\$1,226,152	27	\$711	\$704	98.80%
Jun 20	130	92	85	1.9	\$1,294,708	\$1,230,000	\$1,302,838	22	\$731	\$736	100.63%
Jul 20	124	134	109	1.5	\$1,328,440	\$1,240,000	\$1,345,512	25	\$724	\$736	101.29%
Aug 20	90	118	149	0.9	\$1,353,659	\$1,280,000	\$1,369,239	21	\$723	\$735	101.15%
Sep 20	82	95	127	0.7	\$1,346,326	\$1,271,000	\$1,385,630	20	\$714	\$739	102.92%
Oct 20	68	112	111	0.6	\$1,353,208	\$1,290,000	\$1,393,482	21	\$740	\$764	102.98%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	111	-0.89%	\$1,353,208	11.16%	\$1,290,000	12.17%	\$1,393,482	15.14%	21	-35.64%	102.98%
Oct 19	112	-7.44%	\$1,217,323	-3.24%	\$1,150,000	-2.54%	\$1,210,198	-5.48%	33	21.22%	99.41%
Oct 18	121	-25.31%	\$1,258,058	8.90%	\$1,180,000	8.66%	\$1,280,346	6.11%	27	30.39%	101.77%

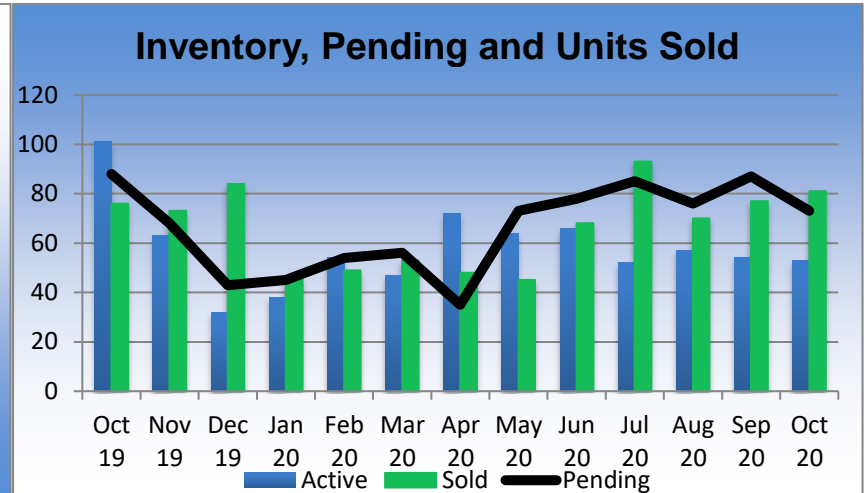
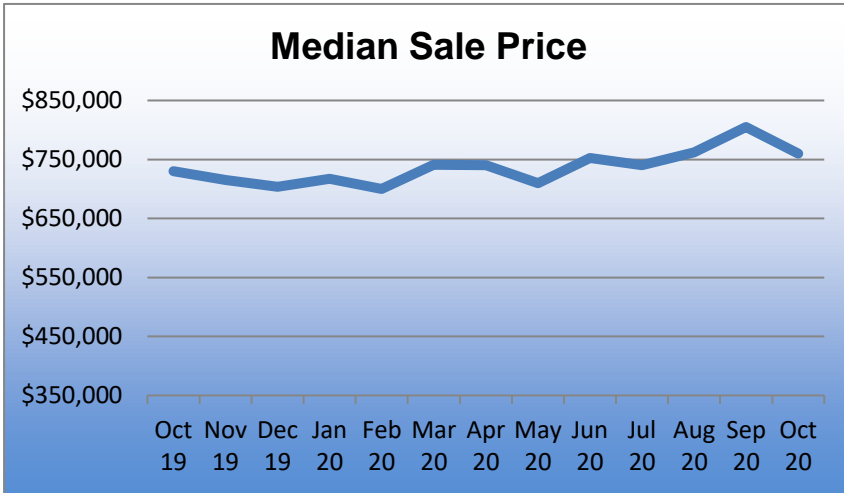
## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K		1			4
\$500-\$599K		1		1	11
\$600-\$699K	2	8	3	21	83
\$700-\$799K	18	49	13	98	194
\$800-\$899K	42	104	61	198	227
\$900-\$999K	96	179	119	248	267
\$1-\$1.299m	361	430	482	425	366
\$1.3-\$1.699m	244	235	302	223	200
\$1.7-\$1.999m	62	67	88	77	53
\$2-\$2.999m	84	74	66	64	28
>\$3m	6	7	10	2	6
<b>Totals:</b>	<b>915</b>	<b>1155</b>	<b>1144</b>	<b>1357</b>	<b>1439</b>

**Presented by:**

## Market Activity Summary:

- Inventory: 53 units were listed for sale as of the last day of October - approximately 1 month of inventory.
- Sales Activity: 81 single-family detached units were sold during October.
- Median Sales Price: \$760,000 during October.
- Days-on-Market (DOM) year-to-date is approximately 25 days.
- Average sales price was 104.73% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	101	88	76	1.3	\$756,773	\$730,000	\$757,081	37	\$480	\$482	100.04%
Nov 19	63	68	73	0.8	\$765,942	\$714,900	\$778,743	27	\$471	\$481	101.67%
Dec 19	32	43	84	0.5	\$800,937	\$704,000	\$804,980	39	\$484	\$491	100.50%
Jan 20	38	45	46	0.6	\$752,946	\$717,500	\$751,386	37	\$507	\$508	99.79%
Feb 20	54	54	49	1.0	\$719,279	\$700,000	\$749,544	38	\$485	\$510	104.21%
Mar 20	47	56	53	0.9	\$749,154	\$741,000	\$777,536	20	\$494	\$517	103.79%
Apr 20	72	35	48	1.5	\$752,457	\$740,000	\$777,027	11	\$513	\$534	103.27%
May 20	64	73	45	1.2	\$732,495	\$710,000	\$742,560	21	\$487	\$494	101.37%
Jun 20	66	78	68	1.1	\$795,138	\$752,500	\$823,778	24	\$491	\$517	103.60%
Jul 20	52	85	93	0.8	\$788,079	\$740,000	\$801,855	23	\$491	\$501	101.75%
Aug 20	57	76	70	0.7	\$805,254	\$762,000	\$839,892	15	\$498	\$519	104.30%
Sep 20	54	87	77	0.7	\$802,163	\$805,000	\$833,858	16	\$505	\$526	103.95%
Oct 20	53	73	81	0.7	\$792,551	\$760,000	\$830,026	25	\$499	\$522	104.73%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	81	6.58%	\$792,551	4.73%	\$760,000	4.11%	\$830,026	9.64%	25	-31.57%	104.73%
Oct 19	76	-24.75%	\$756,773	-2.42%	\$730,000	4.14%	\$757,081	-3.50%	37	24.50%	100.04%
Oct 18	101	-13.68%	\$775,538	11.73%	\$700,999	7.02%	\$784,578	8.93%	29	31.66%	101.17%

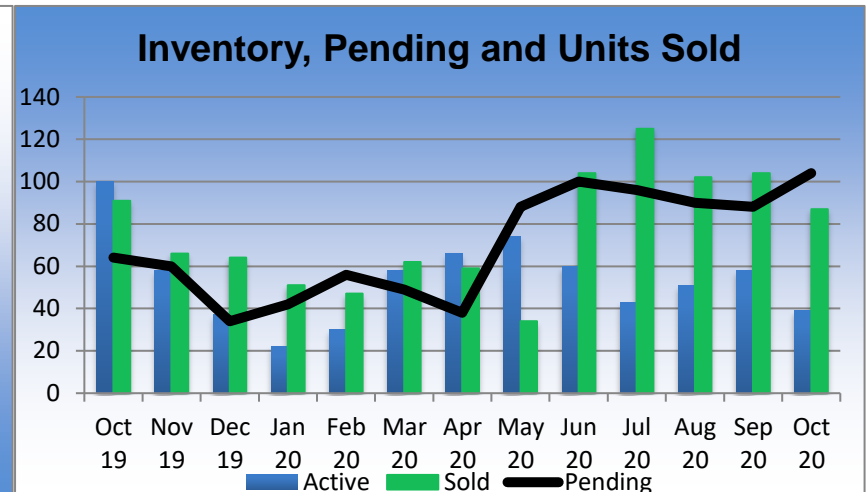
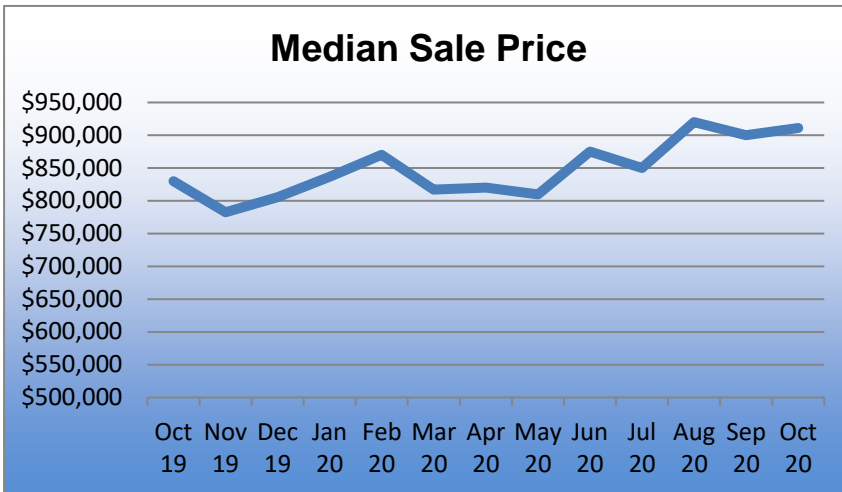
## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	16	21	15	87	211
\$500-\$599K	42	110	128	254	360
\$600-\$699K	183	287	262	279	154
\$700-\$799K	177	207	215	132	83
\$800-\$899K	104	119	107	63	48
\$900-\$999K	52	27	43	47	23
\$1-\$1.299m	65	63	72	43	20
\$1.3-\$1.699m	19	17	46	6	11
\$1.7-\$1.999m	5	5	4	6	
\$2-\$2.999m	1		3	2	
>\$3m					
<b>Totals:</b>	<b>664</b>	<b>856</b>	<b>895</b>	<b>919</b>	<b>910</b>

**Presented by:**

## Market Activity Summary:

- Inventory: 39 units were listed for sale as of the last day of October - approximately 0 month of inventory.
- Sales Activity: 87 single-family detached units were sold during October.
- Median Sales Price: \$911,000 during October.
- Days-on-Market (DOM) year-to-date is approximately 15 days.
- Average sales price was 104.23% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	100	64	91	1.5	\$960,095	\$830,000	\$958,852	35	\$478	\$480	99.87%
Nov 19	58	60	66	0.9	\$884,437	\$782,500	\$884,189	30	\$479	\$480	99.97%
Dec 19	37	34	64	0.7	\$898,560	\$805,500	\$886,980	36	\$489	\$484	98.71%
Jan 20	22	42	51	0.4	\$927,242	\$836,500	\$921,325	49	\$494	\$491	99.36%
Feb 20	30	56	47	0.6	\$952,365	\$869,950	\$948,066	40	\$511	\$511	99.55%
Mar 20	58	49	62	1.3	\$885,987	\$817,250	\$902,967	16	\$500	\$509	101.92%
Apr 20	66	38	59	1.4	\$934,639	\$820,000	\$944,603	13	\$491	\$498	101.07%
May 20	74	88	34	1.3	\$883,479	\$810,000	\$881,017	13	\$502	\$500	99.72%
Jun 20	60	100	104	0.9	\$965,037	\$875,000	\$965,286	22	\$495	\$498	100.03%
Jul 20	43	96	125	0.5	\$937,758	\$850,000	\$950,203	14	\$507	\$516	101.33%
Aug 20	51	90	102	0.5	\$1,014,609	\$920,031	\$1,027,566	22	\$491	\$500	101.28%
Sep 20	58	88	104	0.6	\$971,216	\$900,000	\$1,005,466	15	\$510	\$529	103.53%
Oct 20	39	104	87	0.4	\$1,015,641	\$911,000	\$1,058,626	15	\$516	\$540	104.23%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	87	-4.40%	\$1,015,641	5.79%	\$911,000	9.76%	\$1,058,626	10.41%	15	-57.66%	104.23%
Oct 19	91	15.19%	\$960,095	4.97%	\$830,000	0.61%	\$958,852	5.79%	35	24.57%	99.87%
Oct 18	79	-8.14%	\$914,672	0.75%	\$825,000	2.80%	\$906,394	-1.27%	28	31.91%	99.10%

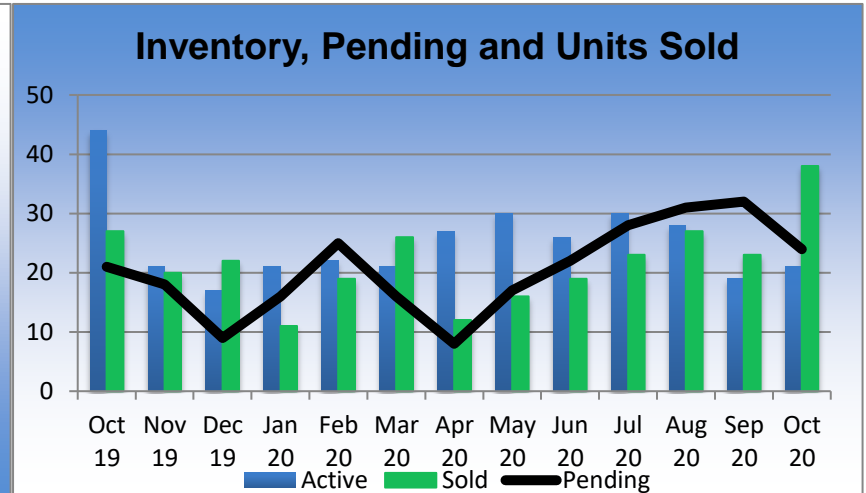
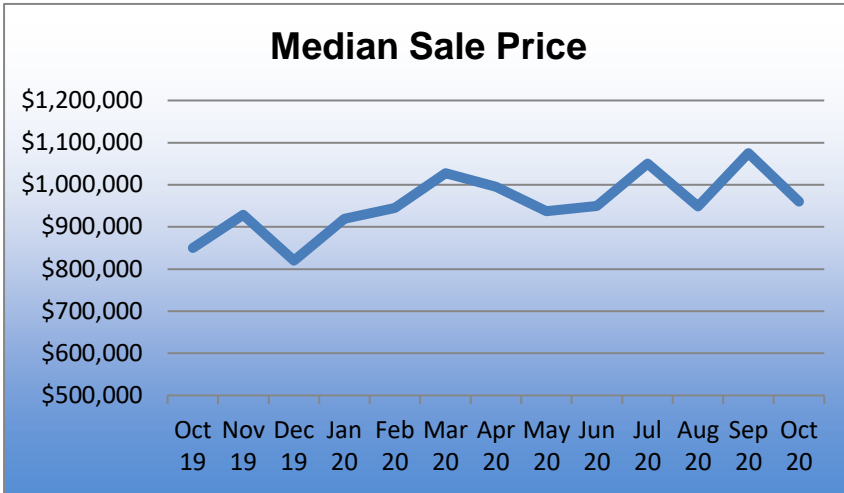
## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K		5	1	4	14
\$500-\$599K	5	15	15	46	108
\$600-\$699K	66	122	94	180	262
\$700-\$799K	163	244	231	210	177
\$800-\$899K	206	154	186	105	94
\$900-\$999K	118	70	98	71	49
\$1-\$1.299m	133	134	116	145	97
\$1.3-\$1.699m	90	88	84	64	57
\$1.7-\$1.999m	14	8	13	9	2
\$2-\$2.999m	9	4	3	3	2
>\$3m	1	4	1	1	1
<b>Totals:</b>	<b>805</b>	<b>848</b>	<b>842</b>	<b>838</b>	<b>863</b>

Presented by:

## Market Activity Summary:

- Inventory: 21 units were listed for sale as of the last day of October - approximately 1 month of inventory.
- Sales Activity: 38 single-family detached units were sold during October.
- Median Sales Price: \$960,000 during October.
- Days-on-Market (DOM) year-to-date is approximately 18 days.
- Average sales price was 102.65% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	44	21	27	1.9	\$942,645	\$850,000	\$923,759	42	\$571	\$563	98.00%
Nov 19	21	18	20	1.0	\$1,022,013	\$928,500	\$1,000,888	39	\$560	\$549	97.93%
Dec 19	17	9	22	1.0	\$865,084	\$820,000	\$848,722	47	\$636	\$628	98.11%
Jan 20	21	16	11	1.3	\$926,764	\$919,000	\$918,745	57	\$617	\$613	99.13%
Feb 20	22	25	19	1.3	\$967,036	\$945,000	\$993,442	27	\$607	\$630	102.73%
Mar 20	21	16	26	1.3	\$1,017,265	\$1,027,500	\$1,056,269	16	\$627	\$651	103.83%
Apr 20	27	8	12	1.7	\$956,965	\$995,000	\$996,760	16	\$601	\$617	104.16%
May 20	30	17	16	1.8	\$971,112	\$937,500	\$987,938	24	\$598	\$608	101.73%
Jun 20	26	22	19	1.7	\$998,872	\$950,000	\$1,026,012	18	\$623	\$641	102.72%
Jul 20	30	28	23	1.6	\$1,099,941	\$1,050,000	\$1,112,772	15	\$654	\$661	101.17%
Aug 20	28	31	27	1.1	\$993,938	\$949,000	\$1,013,391	17	\$643	\$663	101.96%
Sep 20	19	32	23	0.7	\$1,066,996	\$1,075,000	\$1,112,044	18	\$622	\$648	104.22%
Oct 20	21	24	38	0.7	\$1,016,213	\$960,000	\$1,043,127	18	\$657	\$676	102.65%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	38	40.74%	\$1,016,213	7.80%	\$960,000	12.94%	\$1,043,127	12.92%	18	-57.14%	102.65%
Oct 19	27	17.39%	\$942,645	2.99%	\$850,000	-6.59%	\$923,759	2.00%	42	35.51%	98.00%
Oct 18	23	-25.81%	\$915,302	17.22%	\$910,000	14.47%	\$905,669	11.59%	31	67.97%	98.95%

## Sales Activity & Price Trends

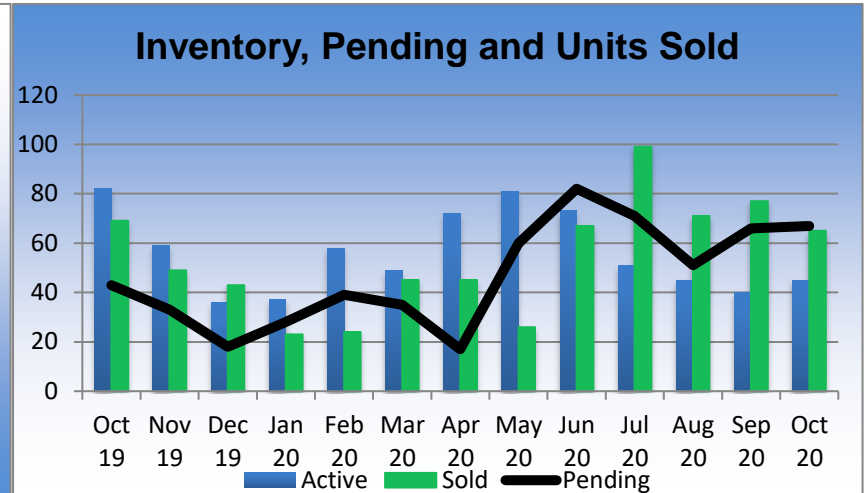
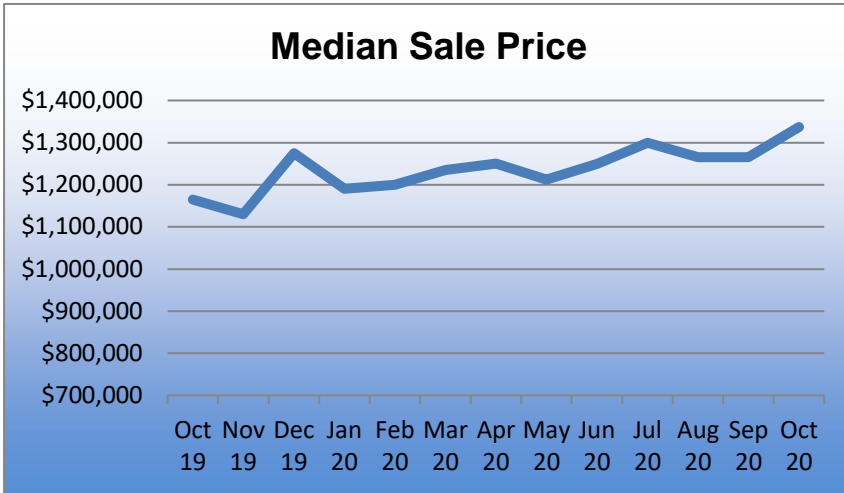
Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					3
\$500-\$599K		1	1	9	27
\$600-\$699K	2	11	10	35	51
\$700-\$799K	19	33	16	77	92
\$800-\$899K	39	84	49	80	57
\$900-\$999K	54	68	71	41	27
\$1-\$1.299m	72	81	113	34	20
\$1.3-\$1.699m	35	20	22	4	
\$1.7-\$1.999m					1
\$2-\$2.999m					
>\$3m	1				
<b>Totals:</b>	<b>222</b>	<b>298</b>	<b>282</b>	<b>280</b>	<b>278</b>

**Presented by:**



## Market Activity Summary:

- Inventory: 45 units were listed for sale as of the last day of October - approximately 1 month of inventory.
- Sales Activity: 65 single-family detached units were sold during October.
- Median Sales Price: \$1,337,000 during October.
- Days-on-Market (DOM) year-to-date is approximately 22 days.
- Average sales price was 103.02% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	82	43	69	1.7	\$1,418,282	\$1,165,000	\$1,398,057	40	\$572	\$565	98.57%
Nov 19	59	33	49	1.3	\$1,464,573	\$1,130,000	\$1,433,329	47	\$561	\$552	97.87%
Dec 19	36	18	43	1.0	\$1,457,713	\$1,275,000	\$1,456,058	33	\$579	\$587	99.89%
Jan 20	37	28	23	1.2	\$1,483,962	\$1,190,000	\$1,473,977	42	\$586	\$584	99.33%
Feb 20	58	39	24	2.0	\$1,313,033	\$1,200,162	\$1,322,493	21	\$591	\$594	100.72%
Mar 20	49	35	45	1.6	\$1,356,785	\$1,235,000	\$1,371,448	19	\$581	\$591	101.08%
Apr 20	72	17	45	2.4	\$1,395,189	\$1,250,000	\$1,395,721	33	\$576	\$576	100.04%
May 20	81	60	26	2.1	\$1,482,423	\$1,212,500	\$1,452,942	38	\$572	\$565	98.01%
Jun 20	73	82	67	1.5	\$1,491,421	\$1,249,000	\$1,467,941	30	\$586	\$579	98.43%
Jul 20	51	71	99	0.9	\$1,432,785	\$1,300,000	\$1,434,657	26	\$585	\$589	100.13%
Aug 20	45	51	71	0.7	\$1,400,097	\$1,265,000	\$1,419,403	19	\$612	\$623	101.38%
Sep 20	40	66	77	0.6	\$1,474,655	\$1,265,000	\$1,494,731	34	\$592	\$603	101.36%
Oct 20	45	67	65	0.7	\$1,436,172	\$1,337,000	\$1,479,495	22	\$595	\$616	103.02%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	65	-5.80%	\$1,436,172	1.26%	\$1,337,000	14.76%	\$1,479,495	5.83%	22	-44.09%	103.02%
Oct 19	69	23.21%	\$1,418,282	-3.03%	\$1,165,000	-5.09%	\$1,398,057	-3.28%	40	21.61%	98.57%
Oct 18	56	-8.20%	\$1,462,636	5.62%	\$1,227,500	9.11%	\$1,445,484	5.95%	33	11.08%	98.83%

## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K		2		2	1
\$500-\$599K	3				8
\$600-\$699K	1	2	2	8	7
\$700-\$799K	4	7	5	20	40
\$800-\$899K	20	30	24	74	76
\$900-\$999K	53	88	47	88	101
\$1-\$1.299m	209	237	252	186	161
\$1.3-\$1.699m	140	124	158	93	70
\$1.7-\$1.999m	35	35	41	47	30
\$2-\$2.999m	74	57	65	64	50
>\$3m	13	19	15	9	7
<b>Totals:</b>	<b>552</b>	<b>601</b>	<b>609</b>	<b>591</b>	<b>551</b>

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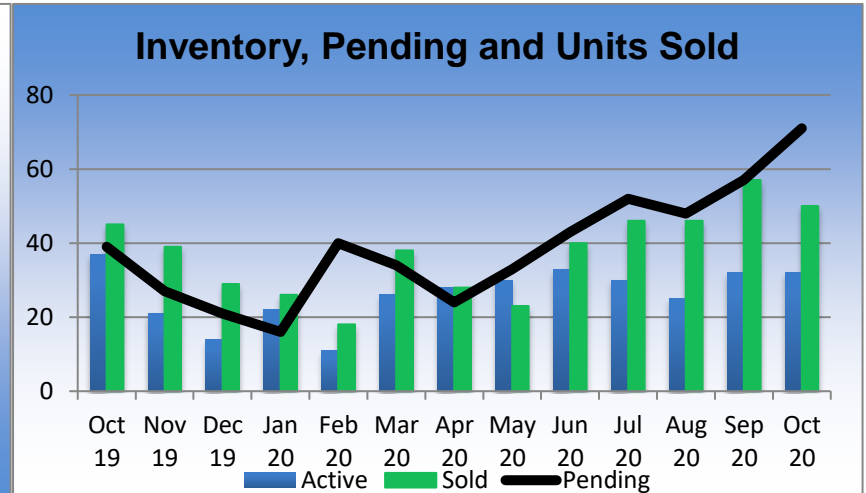
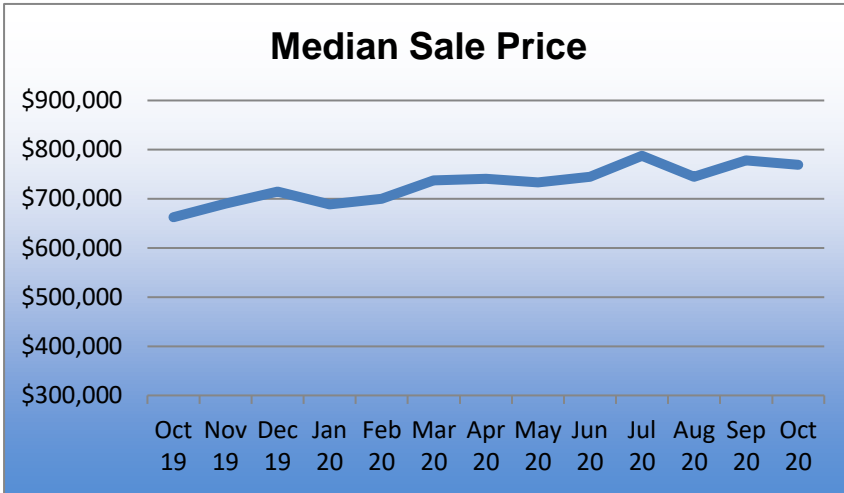
Includes the areas of Pleasanton, Sunol

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## Market Activity Summary:

- Inventory: 32 units were listed for sale as of the last day of October - approximately 1 month of inventory.
- Sales Activity: 50 single-family detached units were sold during October.
- Median Sales Price: \$769,500 during October.
- Days-on-Market (DOM) year-to-date is approximately 14 days.
- Average sales price was 107.74% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	37	39	45	0.8	\$703,366	\$662,500	\$722,440	22	\$499	\$511	102.71%
Nov 19	21	27	39	0.5	\$723,369	\$690,000	\$742,749	29	\$475	\$486	102.68%
Dec 19	14	21	29	0.4	\$703,159	\$715,000	\$724,026	22	\$474	\$486	102.97%
Jan 20	22	16	26	0.9	\$710,590	\$688,500	\$739,515	15	\$493	\$513	104.07%
Feb 20	11	40	18	0.4	\$717,594	\$700,000	\$756,556	26	\$553	\$579	105.43%
Mar 20	26	34	38	0.9	\$707,351	\$737,500	\$764,184	15	\$497	\$535	108.03%
Apr 20	28	24	28	1.0	\$735,497	\$741,000	\$769,833	9	\$551	\$573	104.67%
May 20	30	33	23	0.9	\$722,715	\$733,000	\$739,854	11	\$511	\$523	102.37%
Jun 20	33	43	40	1.0	\$761,231	\$745,000	\$782,750	27	\$534	\$548	102.83%
Jul 20	30	52	46	0.8	\$781,668	\$787,500	\$819,784	13	\$524	\$552	104.88%
Aug 20	25	48	46	0.6	\$747,254	\$745,000	\$776,797	22	\$534	\$556	103.95%
Sep 20	32	57	57	0.6	\$762,492	\$778,000	\$808,935	15	\$538	\$572	106.09%
Oct 20	32	71	50	0.6	\$742,753	\$769,500	\$800,250	14	\$515	\$554	107.74%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	50	11.11%	\$742,753	5.60%	\$769,500	16.15%	\$800,250	10.77%	14	-38.28%	107.74%
Oct 19	45	-19.64%	\$703,366	4.66%	\$662,500	-3.21%	\$722,440	3.56%	22	0.02%	102.71%
Oct 18	56	0.00%	\$672,069	7.61%	\$684,444	7.04%	\$697,633	5.44%	22	18.10%	103.80%

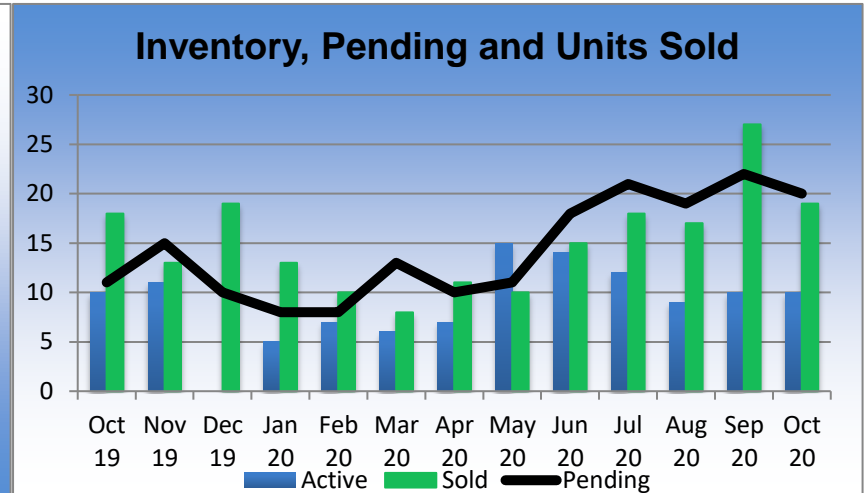
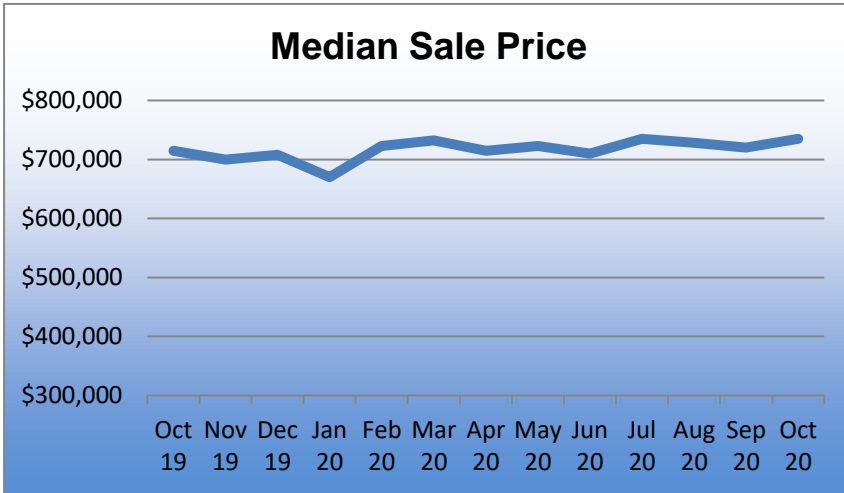
## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	3	15	4	41	106
\$500-\$599K	17	47	67	135	204
\$600-\$699K	96	160	191	214	137
\$700-\$799K	124	121	159	72	64
\$800-\$899K	66	65	57	49	36
\$900-\$999K	42	32	37	20	2
\$1-\$1.299m	32	22	19	4	5
\$1.3-\$1.699m	3	3		1	1
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m	1				
<b>Totals:</b>	<b>384</b>	<b>465</b>	<b>534</b>	<b>536</b>	<b>555</b>

**Presented by:**

## Market Activity Summary:

- Inventory: 10 units were listed for sale as of the last day of October - approximately 0 month of inventory.
- Sales Activity: 19 single-family detached units were sold during October.
- Median Sales Price: \$735,000 during October.
- Days-on-Market (DOM) year-to-date is approximately 8 days.
- Average sales price was 105.51% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	10	11	18	0.7	\$648,105	\$715,000	\$689,383	12	\$488	\$521	106.37%
Nov 19	11	15	13	0.7	\$667,822	\$700,000	\$699,154	15	\$501	\$526	104.69%
Dec 19	0	10	19	0.0	\$688,168	\$708,000	\$715,579	26	\$493	\$512	103.98%
Jan 20	5	8	13	0.5	\$644,411	\$670,000	\$682,231	11	\$554	\$588	105.87%
Feb 20	7	8	10	0.7	\$643,979	\$722,500	\$680,600	8	\$502	\$530	105.69%
Mar 20	6	13	8	0.6	\$684,125	\$732,500	\$727,500	9	\$564	\$601	106.34%
Apr 20	7	10	11	0.7	\$661,443	\$715,000	\$702,318	11	\$483	\$514	106.18%
May 20	15	11	10	1.4	\$705,285	\$722,500	\$733,000	14	\$530	\$551	103.93%
Jun 20	14	18	15	1.1	\$692,583	\$710,000	\$710,967	14	\$557	\$573	102.65%
Jul 20	12	21	18	0.8	\$697,016	\$735,000	\$732,494	13	\$543	\$568	105.09%
Aug 20	9	19	17	0.5	\$704,102	\$728,000	\$738,046	13	\$511	\$534	104.82%
Sep 20	10	22	27	0.5	\$685,534	\$720,000	\$715,259	20	\$567	\$591	104.34%
Oct 20	10	20	19	0.5	\$711,623	\$735,000	\$750,816	8	\$546	\$577	105.51%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	19	5.56%	\$711,623	9.80%	\$735,000	2.80%	\$750,816	8.91%	8	-33.28%	105.51%
Oct 19	18	-5.26%	\$648,105	3.11%	\$715,000	11.72%	\$689,383	7.15%	12	-56.09%	106.37%
Oct 18	19	-13.64%	\$628,550	7.47%	\$640,000	3.39%	\$643,410	5.56%	27	117.65%	102.36%

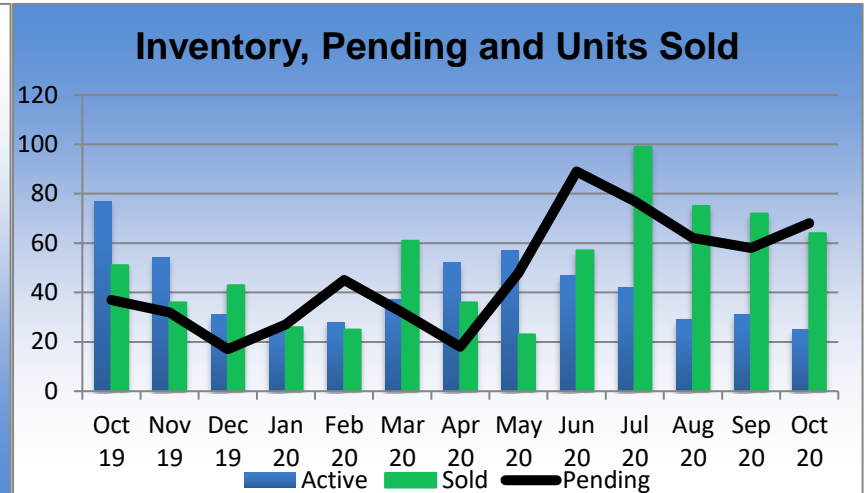
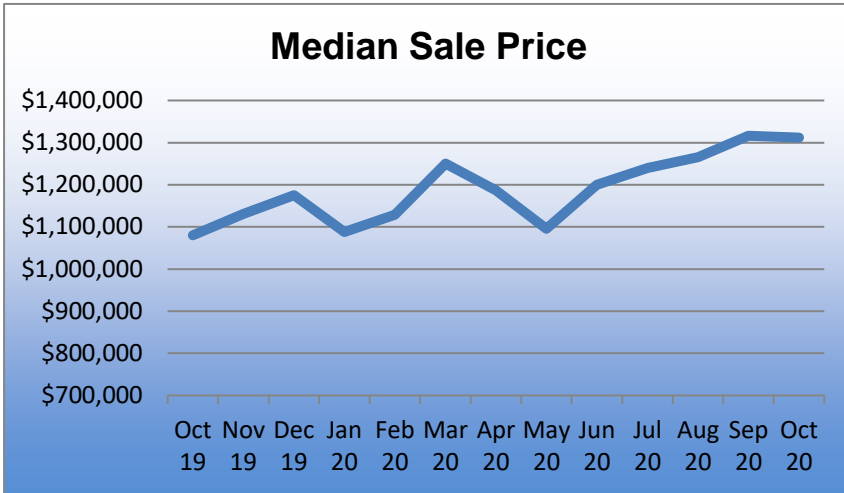
## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	1	6		9	30
\$500-\$599K	4	30	28	61	85
\$600-\$699K	46	103	72	77	32
\$700-\$799K	81	65	56	8	1
\$800-\$899K	16	5	5		
\$900-\$999K	2				
\$1-\$1.299m		1			
\$1.3-\$1.699m					
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
<b>Totals:</b>	<b>150</b>	<b>210</b>	<b>161</b>	<b>155</b>	<b>148</b>

**Presented by:**

## Market Activity Summary:

- Inventory: 25 units were listed for sale as of the last day of October - approximately 0 month of inventory.
- Sales Activity: 64 single-family detached units were sold during October.
- Median Sales Price: \$1,312,000 during October.
- Days-on-Market (DOM) year-to-date is approximately 15 days.
- Average sales price was 104.39% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	77	37	51	1.7	\$1,188,743	\$1,080,000	\$1,171,643	41	\$497	\$491	98.56%
Nov 19	54	32	36	1.4	\$1,136,980	\$1,131,000	\$1,128,937	32	\$495	\$492	99.29%
Dec 19	31	17	43	1.0	\$1,191,566	\$1,175,000	\$1,177,583	48	\$506	\$500	98.83%
Jan 20	25	27	26	0.9	\$1,225,761	\$1,087,500	\$1,225,012	31	\$492	\$495	99.94%
Feb 20	28	45	25	0.9	\$1,142,162	\$1,129,000	\$1,142,780	24	\$510	\$511	100.05%
Mar 20	37	32	61	1.2	\$1,324,593	\$1,250,000	\$1,344,000	21	\$486	\$495	101.47%
Apr 20	52	18	36	1.7	\$1,262,232	\$1,186,950	\$1,261,809	11	\$516	\$518	99.97%
May 20	57	48	23	1.6	\$1,143,893	\$1,095,000	\$1,138,988	18	\$553	\$551	99.57%
Jun 20	47	89	57	1.0	\$1,251,832	\$1,200,000	\$1,241,709	22	\$518	\$516	99.19%
Jul 20	42	77	99	0.7	\$1,270,878	\$1,240,000	\$1,283,456	15	\$501	\$507	100.99%
Aug 20	29	62	75	0.4	\$1,347,970	\$1,265,000	\$1,368,014	17	\$499	\$510	101.49%
Sep 20	31	58	72	0.4	\$1,314,916	\$1,316,200	\$1,370,557	18	\$519	\$542	104.23%
Oct 20	25	68	64	0.4	\$1,286,798	\$1,312,000	\$1,343,329	15	\$516	\$539	104.39%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	64	25.49%	\$1,286,798	8.25%	\$1,312,000	21.48%	\$1,343,329	14.65%	15	-64.04%	104.39%
Oct 19	51	-3.77%	\$1,188,743	-9.60%	\$1,080,000	-14.83%	\$1,171,643	-11.31%	41	10.04%	98.56%
Oct 18	53	-22.06%	\$1,314,977	7.69%	\$1,268,000	9.31%	\$1,321,028	8.40%	37	17.91%	100.46%

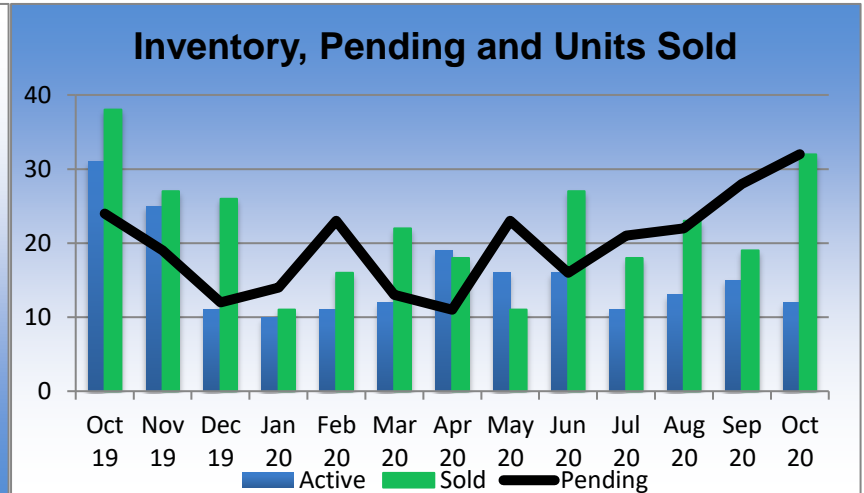
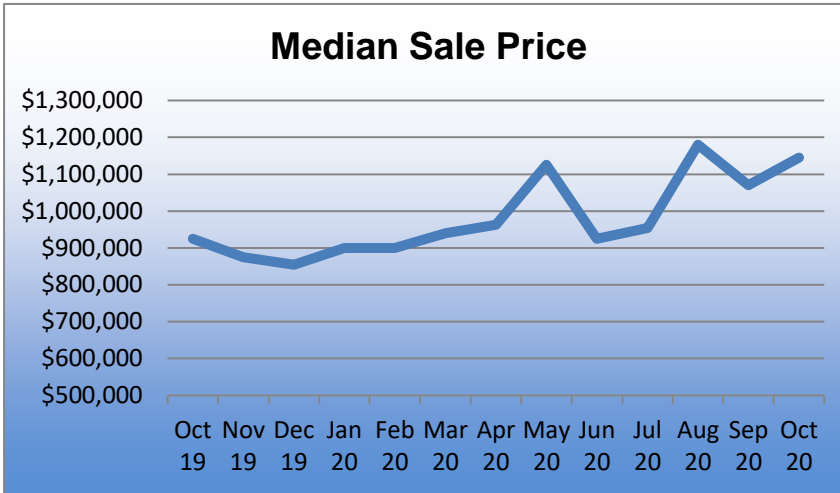
## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					1
\$500-\$599K		2	5	1	5
\$600-\$699K	3	12	5	5	6
\$700-\$799K	11	3	6	18	35
\$800-\$899K	13	35	39	102	113
\$900-\$999K	67	91	84	108	116
\$1-\$1.299m	222	269	237	238	216
\$1.3-\$1.699m	175	146	195	154	93
\$1.7-\$1.999m	40	17	26	17	12
\$2-\$2.999m	24	25	19	21	16
>\$3m					
<b>Totals:</b>	<b>555</b>	<b>600</b>	<b>616</b>	<b>664</b>	<b>613</b>

**Presented by:**

## Market Activity Summary:

- Inventory: 12 units were listed for sale as of the last day of October - approximately 0 month of inventory.
- Sales Activity: 32 single-family detached units were sold during October.
- Median Sales Price: \$1,145,000 during October.
- Days-on-Market (DOM) year-to-date is approximately 14 days.
- Average sales price was 105.92% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	31	24	38	1.2	\$977,259	\$925,000	\$972,915	43	\$539	\$539	99.56%
Nov 19	25	19	27	1.1	\$947,052	\$875,000	\$938,704	41	\$522	\$518	99.12%
Dec 19	11	12	26	0.5	\$907,782	\$854,500	\$895,466	51	\$540	\$527	98.64%
Jan 20	10	14	11	0.6	\$1,011,616	\$900,000	\$976,636	58	\$505	\$492	96.54%
Feb 20	11	23	16	0.6	\$940,031	\$900,000	\$932,109	35	\$542	\$539	99.16%
Mar 20	12	13	22	0.8	\$912,006	\$940,250	\$945,523	30	\$592	\$611	103.68%
Apr 20	19	11	18	1.2	\$913,865	\$962,500	\$947,883	7	\$563	\$582	103.72%
May 20	16	23	11	0.9	\$1,066,046	\$1,125,000	\$1,073,364	12	\$539	\$541	100.69%
Jun 20	16	16	27	1.0	\$942,386	\$925,000	\$954,809	22	\$583	\$593	101.32%
Jul 20	11	21	18	0.6	\$984,012	\$953,750	\$984,583	22	\$541	\$543	100.06%
Aug 20	13	22	23	0.6	\$1,146,915	\$1,180,000	\$1,150,739	25	\$551	\$554	100.33%
Sep 20	15	28	19	0.7	\$1,073,881	\$1,070,000	\$1,108,552	14	\$545	\$565	103.23%
Oct 20	12	32	32	0.5	\$1,071,062	\$1,145,000	\$1,134,500	14	\$558	\$589	105.92%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	32	-15.79%	\$1,071,062	9.60%	\$1,145,000	23.78%	\$1,134,500	16.61%	14	-68.48%	105.92%
Oct 19	38	35.71%	\$977,259	-7.36%	\$925,000	-7.04%	\$972,915	-9.62%	43	80.43%	99.56%
Oct 18	28	-15.15%	\$1,054,865	17.87%	\$995,000	13.45%	\$1,076,516	16.25%	24	42.97%	102.05%

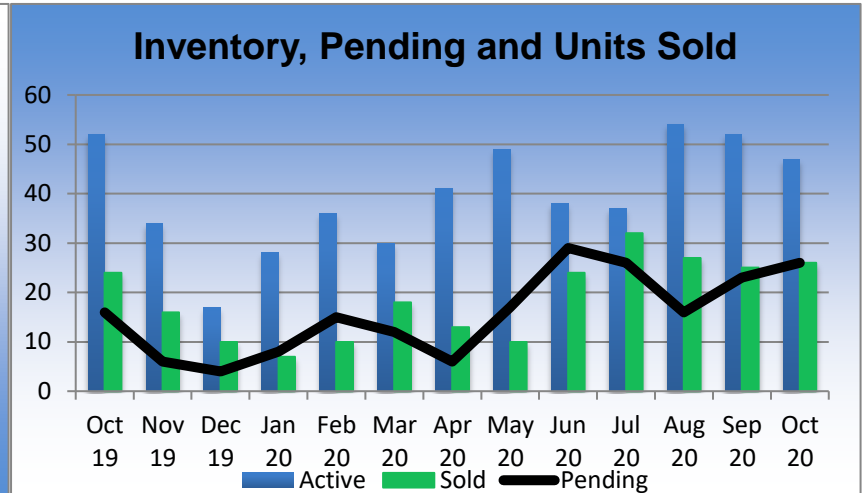
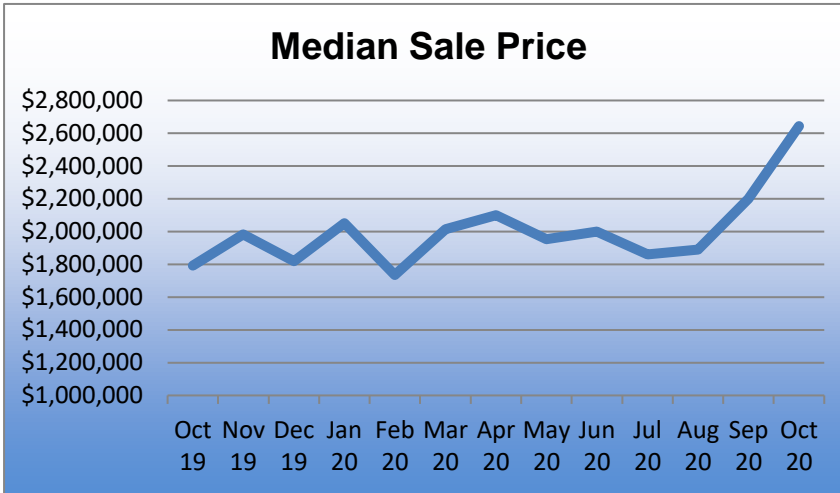
## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K				4	9
\$500-\$599K	3	4	5	13	23
\$600-\$699K	5	12	5	19	67
\$700-\$799K	13	51	26	67	101
\$800-\$899K	40	83	36	98	73
\$900-\$999K	44	76	60	64	50
\$1-\$1.299m	78	86	123	68	36
\$1.3-\$1.699m	16	22	42	10	2
\$1.7-\$1.999m	2				
\$2-\$2.999m					
>\$3m					
<b>Totals:</b>	<b>201</b>	<b>334</b>	<b>297</b>	<b>343</b>	<b>361</b>

**Presented by:**

## Market Activity Summary:

- Inventory: 47 units were listed for sale as of the last day of October - approximately 2 months of inventory .
- Sales Activity: 26 single-family detached units were sold during October.
- Median Sales Price: \$2,643,500 during October.
- Days-on-Market (DOM) year-to-date is approximately 31 days.
- Average sales price was 99.72% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	52	16	24	3.5	\$2,222,264	\$1,792,785	\$2,180,815	68	\$621	\$615	98.13%
Nov 19	34	6	16	2.6	\$2,063,119	\$1,982,444	\$2,022,274	78	\$595	\$587	98.02%
Dec 19	17	4	10	1.6	\$2,237,500	\$1,818,100	\$2,198,120	73	\$529	\$521	98.24%
Jan 20	28	8	7	3.3	\$2,489,857	\$2,050,000	\$2,431,714	98	\$680	\$669	97.66%
Feb 20	36	15	10	4.4	\$2,035,200	\$1,735,000	\$1,963,800	35	\$544	\$535	96.49%
Mar 20	30	12	18	3.1	\$2,067,083	\$2,013,549	\$2,043,510	81	\$549	\$553	98.86%
Apr 20	41	6	13	4.0	\$1,974,523	\$2,100,000	\$1,926,808	22	\$611	\$604	97.58%
May 20	49	17	10	3.9	\$2,121,100	\$1,952,500	\$2,127,250	16	\$578	\$578	100.29%
Jun 20	38	29	24	2.4	\$2,264,875	\$2,000,000	\$2,238,098	32	\$633	\$625	98.82%
Jul 20	37	26	32	1.9	\$2,332,528	\$1,860,000	\$2,285,166	33	\$645	\$631	97.97%
Aug 20	54	16	27	2.5	\$2,996,107	\$1,890,000	\$2,679,426	39	\$658	\$656	89.43%
Sep 20	52	23	25	2.2	\$2,340,710	\$2,200,000	\$2,340,357	35	\$649	\$653	99.98%
Oct 20	47	26	26	2.1	\$2,583,615	\$2,643,500	\$2,576,258	31	\$635	\$638	99.72%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	26	8.33%	\$2,583,615	16.26%	\$2,643,500	47.45%	\$2,576,258	18.13%	31	-53.85%	99.72%
Oct 19	24	41.18%	\$2,222,264	-2.80%	\$1,792,785	-3.87%	\$2,180,815	1.42%	68	5.67%	98.13%
Oct 18	17	88.89%	\$2,286,332	19.96%	\$1,865,000	19.94%	\$2,150,338	12.72%	64	107.59%	94.05%

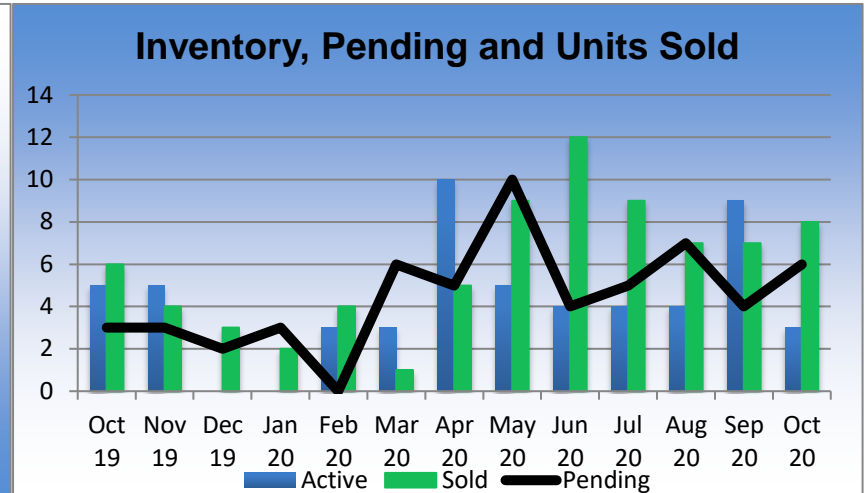
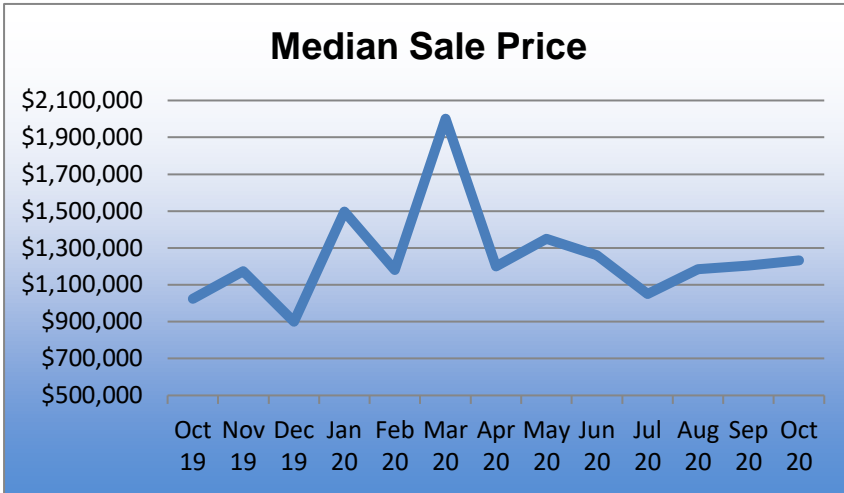
## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					
\$500-\$599K					
\$600-\$699K					
\$700-\$799K			1		
\$800-\$899K			1	2	
\$900-\$999K	1	1		2	3
\$1-\$1.299m	7	15	17	22	25
\$1.3-\$1.699m	52	60	74	73	72
\$1.7-\$1.999m	41	43	34	30	34
\$2-\$2.999m	71	61	44	30	37
>\$3m	29	20	21	18	14
<b>Totals:</b>	<b>201</b>	<b>200</b>	<b>192</b>	<b>177</b>	<b>185</b>

**Presented by:**

## Market Activity Summary:

- Inventory: 3 units were listed for sale as of the last day of October - approximately 1 month of inventory.
- Sales Activity: 8 single-family detached units were sold during October.
- Median Sales Price: \$1,233,500 during October.
- Days-on-Market (DOM) year-to-date is approximately 12 days.
- Average sales price was 119.01% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	5	3	6	1.0	\$915,500	\$1,025,000	\$1,070,000	13	\$707	\$842	116.88%
Nov 19	5	3	4	1.3	\$1,016,000	\$1,175,000	\$1,156,250	26	\$851	\$973	113.80%
Dec 19	0	2	3	0.0	\$953,000	\$900,000	\$1,083,333	70	\$695	\$786	113.68%
Jan 20	0	3	2	0.0	\$1,424,500	\$1,497,500	\$1,497,500	60	\$804	\$854	105.12%
Feb 20	3	0	4	1.5	\$918,000	\$1,180,000	\$1,183,750	35	\$705	\$923	128.95%
Mar 20	3	6	1	1.1	\$1,695,000	\$2,001,000	\$2,001,000	7	\$815	\$962	118.05%
Apr 20	10	5	5	2.9	\$897,400	\$1,200,000	\$1,160,600	12	\$820	\$1,060	129.33%
May 20	5	10	9	1.0	\$1,298,889	\$1,350,000	\$1,359,444	16	\$761	\$802	104.66%
Jun 20	4	4	12	0.6	\$1,073,000	\$1,260,000	\$1,208,333	13	\$802	\$911	112.61%
Jul 20	4	5	9	0.7	\$935,211	\$1,050,000	\$1,075,000	15	\$786	\$911	114.95%
Aug 20	4	7	7	0.6	\$1,037,571	\$1,185,000	\$1,161,429	14	\$791	\$901	111.94%
Sep 20	9	4	7	1.8	\$1,160,143	\$1,205,000	\$1,314,000	14	\$845	\$976	113.26%
Oct 20	3	6	8	0.5	\$1,089,125	\$1,233,500	\$1,296,125	12	\$709	\$832	119.01%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	8	33.33%	\$1,089,125	18.97%	\$1,233,500	20.34%	\$1,296,125	21.13%	12	-7.69%	119.01%
Oct 19	6	0.00%	\$915,500	3.33%	\$1,025,000	3.02%	\$1,070,000	4.52%	13	-37.60%	116.88%
Oct 18	6	-25.00%	\$886,000	-19.96%	\$995,000	-20.40%	\$1,023,750	-19.75%	21	15.74%	115.55%

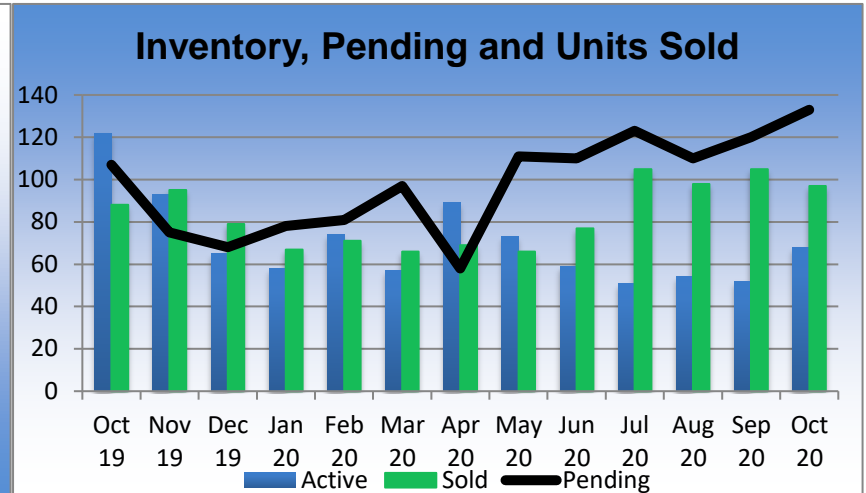
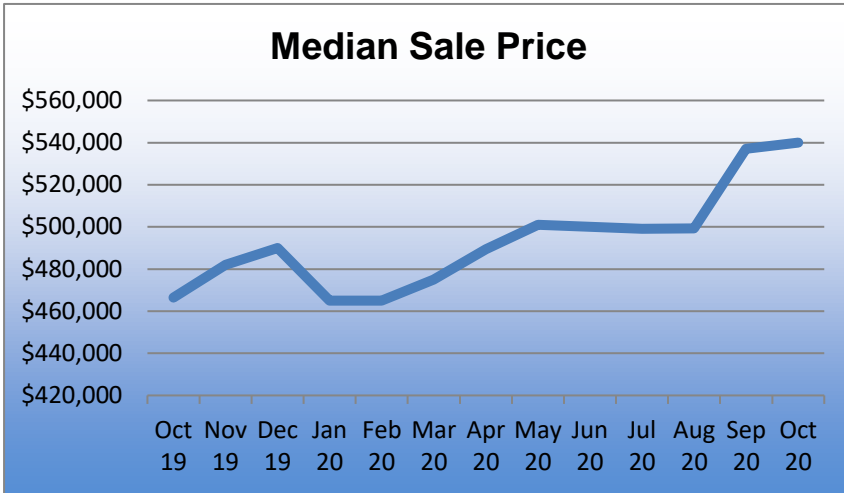
## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					
\$500-\$599K			1	1	1
\$600-\$699K	1	2	1	1	4
\$700-\$799K	2	3	2	6	12
\$800-\$899K	7	5	11	7	17
\$900-\$999K	7	14	17	16	11
\$1-\$1.299m	19	29	23	20	19
\$1.3-\$1.699m	20	20	16	15	9
\$1.7-\$1.999m	7	1	1	1	3
\$2-\$2.999m	1	3		2	
>\$3m					
<b>Totals:</b>	<b>64</b>	<b>77</b>	<b>72</b>	<b>68</b>	<b>76</b>

**Presented by:**

## Market Activity Summary:

- Inventory: 68 units were listed for sale as of the last day of October - approximately 1 month of inventory.
- Sales Activity: 97 single-family detached units were sold during October.
- Median Sales Price: \$540,000 during October.
- Days-on-Market (DOM) year-to-date is approximately 14 days.
- Average sales price was 104.16% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	122	107	88	1.2	\$478,680	\$466,500	\$479,069	29	\$263	\$263	100.08%
Nov 19	93	75	95	1.0	\$477,029	\$482,000	\$477,833	34	\$261	\$261	100.17%
Dec 19	65	68	79	0.8	\$479,942	\$490,000	\$481,384	38	\$253	\$254	100.30%
Jan 20	58	78	67	0.7	\$475,239	\$465,000	\$473,387	38	\$269	\$268	99.61%
Feb 20	74	81	71	1.0	\$456,298	\$465,000	\$460,243	43	\$274	\$275	100.86%
Mar 20	57	97	66	0.7	\$469,734	\$475,000	\$477,849	21	\$284	\$289	101.73%
Apr 20	89	58	69	1.1	\$497,828	\$489,500	\$506,952	16	\$269	\$274	101.83%
May 20	73	111	66	0.8	\$487,626	\$501,000	\$492,646	17	\$268	\$271	101.03%
Jun 20	59	110	77	0.6	\$497,762	\$500,000	\$501,468	20	\$272	\$273	100.74%
Jul 20	51	123	105	0.5	\$492,423	\$499,000	\$501,445	21	\$279	\$284	101.83%
Aug 20	54	110	98	0.5	\$493,980	\$499,250	\$505,020	18	\$289	\$295	102.23%
Sep 20	52	120	105	0.4	\$527,157	\$537,000	\$546,090	16	\$273	\$283	103.59%
Oct 20	68	133	97	0.6	\$519,929	\$540,000	\$541,581	14	\$285	\$296	104.16%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	97	10.23%	\$519,929	8.62%	\$540,000	15.76%	\$541,581	13.05%	14	-51.10%	104.16%
Oct 19	88	-18.52%	\$478,680	7.06%	\$466,500	5.42%	\$479,069	6.21%	29	29.65%	100.08%
Oct 18	108	-2.70%	\$447,105	3.75%	\$442,500	1.72%	\$451,048	3.09%	23	23.16%	100.88%

## Sales Activity & Price Trends

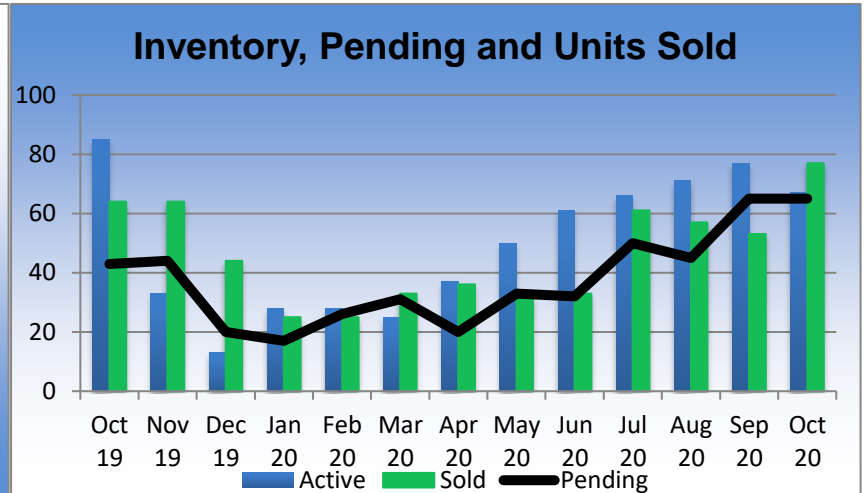
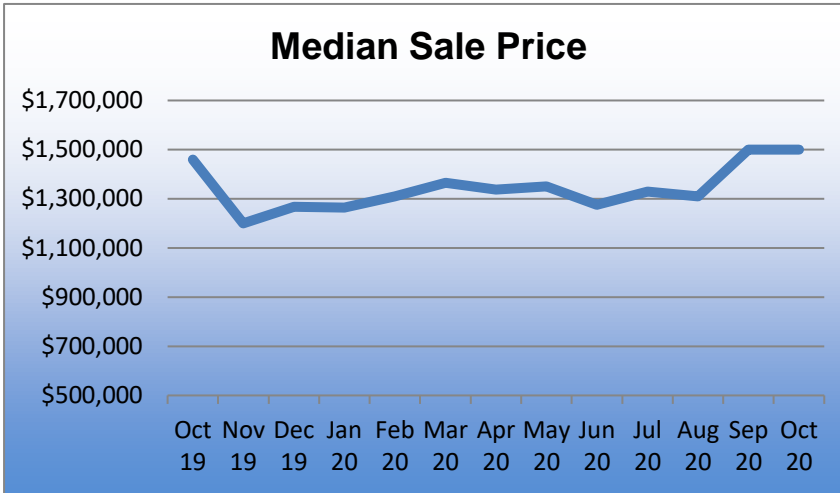
Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	443	587	739	814	1017
\$500-\$599K	320	306	253	177	81
\$600-\$699K	86	76	43	37	9
\$700-\$799K	24	14	8	4	1
\$800-\$899K	9	1	1		
\$900-\$999K			1		
\$1-\$1.299m	1				
\$1.3-\$1.699m					
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
<b>Totals:</b>	<b>883</b>	<b>984</b>	<b>1045</b>	<b>1032</b>	<b>1108</b>

Presented by:



## Market Activity Summary:

- Inventory: 67 units were listed for sale as of the last day of October - approximately 1 month of inventory.
- Sales Activity: 77 single-family detached units were sold during October.
- Median Sales Price: \$1,500,000 during October.
- Days-on-Market (DOM) year-to-date is approximately 22 days.
- Average sales price was 114.09% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	85	43	64	2.6	\$1,413,844	\$1,459,500	\$1,587,350	19	\$673	\$775	112.27%
Nov 19	33	44	64	0.9	\$1,141,123	\$1,200,000	\$1,267,609	19	\$686	\$772	111.08%
Dec 19	13	20	44	0.4	\$1,269,659	\$1,267,500	\$1,416,021	31	\$707	\$794	111.53%
Jan 20	28	17	25	0.9	\$1,253,320	\$1,265,000	\$1,312,560	42	\$688	\$728	104.73%
Feb 20	28	26	25	1.0	\$1,175,596	\$1,310,000	\$1,402,750	22	\$683	\$826	119.32%
Mar 20	25	31	33	1.1	\$1,339,842	\$1,365,000	\$1,570,621	25	\$698	\$836	117.22%
Apr 20	37	20	36	1.6	\$1,226,497	\$1,337,500	\$1,408,962	15	\$719	\$834	114.88%
May 20	50	33	32	1.8	\$1,398,927	\$1,350,000	\$1,486,531	14	\$756	\$817	106.26%
Jun 20	61	32	33	2.1	\$1,242,720	\$1,275,000	\$1,321,682	29	\$702	\$764	106.35%
Jul 20	66	50	61	2.0	\$1,335,344	\$1,330,000	\$1,469,574	17	\$774	\$863	110.05%
Aug 20	71	45	57	1.8	\$1,366,780	\$1,310,000	\$1,500,897	33	\$726	\$803	109.81%
Sep 20	77	65	53	1.6	\$1,495,811	\$1,500,000	\$1,665,409	18	\$749	\$857	111.34%
Oct 20	67	65	77	1.2	\$1,465,987	\$1,500,000	\$1,672,488	22	\$718	\$849	114.09%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	77	20.31%	\$1,465,987	3.69%	\$1,500,000	2.77%	\$1,672,488	5.36%	22	11.05%	114.09%
Oct 19	64	1.59%	\$1,413,844	23.76%	\$1,459,500	12.27%	\$1,587,350	16.19%	19	4.93%	112.27%
Oct 18	63	-13.70%	\$1,142,373	0.68%	\$1,300,000	7.44%	\$1,366,129	3.06%	19	-3.96%	119.59%

## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	1			1	2
\$500-\$599K	2	3	2	2	9
\$600-\$699K		4	9	10	36
\$700-\$799K	5	12	23	25	49
\$800-\$899K	21	36	24	40	48
\$900-\$999K	30	49	47	56	50
\$1-\$1.299m	117	123	131	165	129
\$1.3-\$1.699m	151	193	153	143	96
\$1.7-\$1.999m	41	44	55	31	36
\$2-\$2.999m	59	54	46	40	31
>\$3m	12	11	9	3	6
<b>Totals:</b>	<b>439</b>	<b>529</b>	<b>499</b>	<b>516</b>	<b>492</b>

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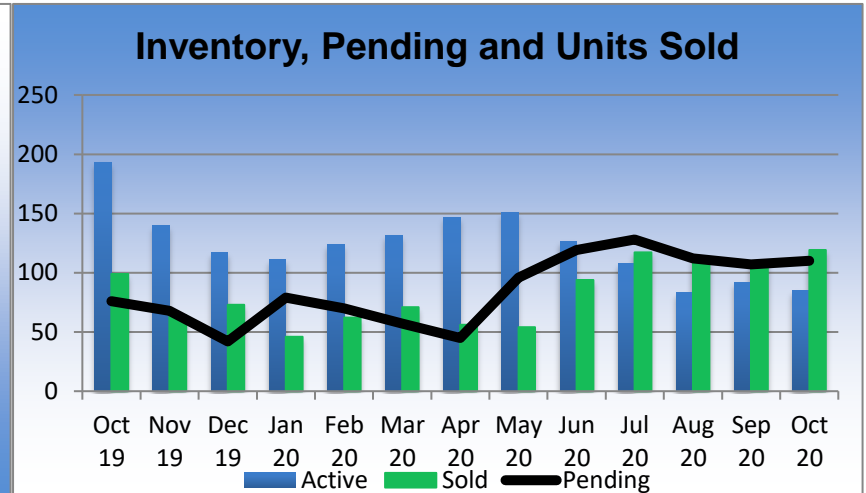
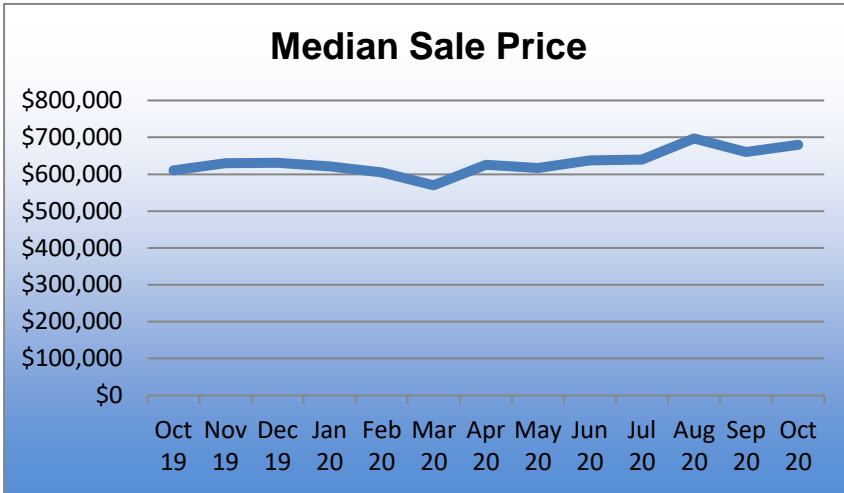
Includes the areas of Berkeley, Kensington

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## Market Activity Summary:

- Inventory: 85 units were listed for sale as of the last day of October - approximately 1 month of inventory.
- Sales Activity: 119 single-family detached units were sold during October.
- Median Sales Price: \$680,000 during October.
- Days-on-Market (DOM) year-to-date is approximately 23 days.
- Average sales price was 101.76% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	193	76	99	2.4	\$627,853	\$610,000	\$620,067	47	\$292	\$288	98.76%
Nov 19	140	68	64	1.8	\$664,840	\$630,000	\$659,516	36	\$292	\$290	99.20%
Dec 19	117	42	73	1.8	\$649,481	\$631,478	\$642,237	62	\$272	\$269	98.88%
Jan 20	111	79	46	1.7	\$717,289	\$621,500	\$694,863	68	\$286	\$281	96.87%
Feb 20	124	70	62	1.9	\$648,776	\$605,250	\$639,299	46	\$274	\$269	98.54%
Mar 20	131	57	71	2.1	\$614,553	\$569,950	\$613,228	46	\$292	\$291	99.78%
Apr 20	147	45	56	2.3	\$647,075	\$625,250	\$642,510	31	\$284	\$281	99.29%
May 20	151	96	54	2.3	\$640,177	\$617,245	\$636,699	34	\$279	\$279	99.46%
Jun 20	126	119	94	1.6	\$661,711	\$637,500	\$662,423	23	\$271	\$272	100.11%
Jul 20	108	128	117	1.1	\$679,883	\$640,000	\$680,294	42	\$279	\$279	100.06%
Aug 20	83	112	113	0.7	\$705,141	\$697,000	\$710,743	33	\$291	\$294	100.79%
Sep 20	92	107	109	0.8	\$696,219	\$660,000	\$700,190	27	\$293	\$295	100.57%
Oct 20	85	110	119	0.7	\$689,660	\$680,000	\$701,787	23	\$303	\$307	101.76%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	119	20.20%	\$689,660	9.84%	\$680,000	11.48%	\$701,787	13.18%	23	-51.87%	101.76%
Oct 19	99	32.00%	\$627,853	-10.70%	\$610,000	1.68%	\$620,067	-8.98%	47	24.39%	98.76%
Oct 18	75	-1.32%	\$703,077	16.14%	\$599,900	1.42%	\$681,267	12.82%	38	-20.56%	96.90%

## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	111	151	147	272	396
\$500-\$599K	223	256	297	262	237
\$600-\$699K	225	236	238	232	181
\$700-\$799K	164	136	154	96	82
\$800-\$899K	86	68	59	33	23
\$900-\$999K	42	19	20	12	8
\$1-\$1.299m	33	21	18	12	8
\$1.3-\$1.699m	6	2	8	4	
\$1.7-\$1.999m					
\$2-\$2.999m	1				
>\$3m			1		1
<b>Totals:</b>	<b>891</b>	<b>889</b>	<b>942</b>	<b>923</b>	<b>936</b>

**Presented by:**

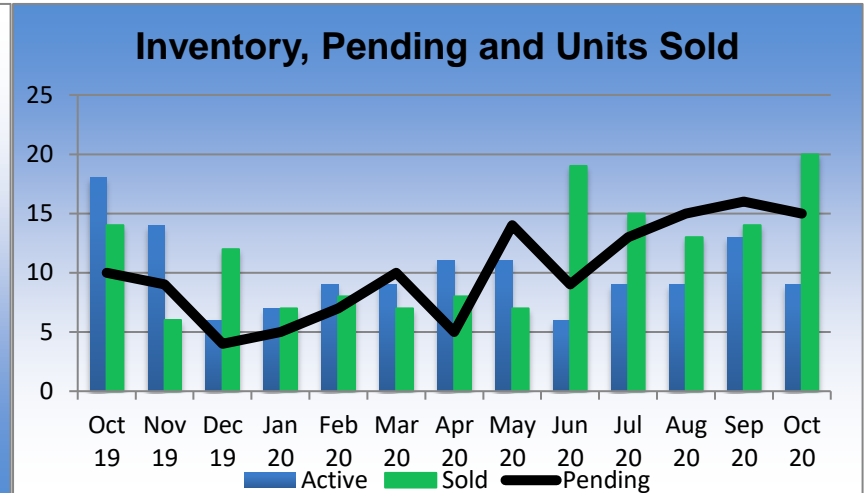
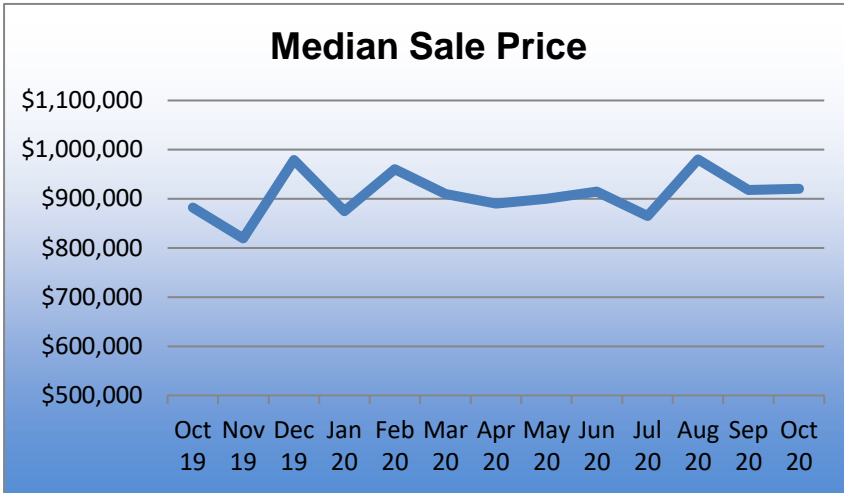
Includes the areas of Brentwood, Bethel Island, Byron, Knightsen

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## Market Activity Summary:

- Inventory: 9 units were listed for sale as of the last day of October - approximately 1 month of inventory.
- Sales Activity: 20 single-family detached units were sold during October.
- Median Sales Price: \$920,000 during October.
- Days-on-Market (DOM) year-to-date is approximately 13 days.
- Average sales price was 102.61% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	18	10	14	1.9	\$935,366	\$882,500	\$917,595	30	\$382	\$377	98.10%
Nov 19	14	9	6	1.5	\$889,000	\$819,500	\$874,333	81	\$368	\$366	98.35%
Dec 19	6	4	12	0.8	\$1,018,529	\$979,000	\$1,004,875	61	\$404	\$402	98.66%
Jan 20	7	5	7	1.0	\$948,064	\$875,000	\$960,571	33	\$375	\$379	101.32%
Feb 20	9	7	8	1.4	\$977,600	\$960,000	\$981,125	44	\$404	\$406	100.36%
Mar 20	9	10	7	1.4	\$907,429	\$910,000	\$936,825	6	\$406	\$420	103.24%
Apr 20	11	5	8	1.6	\$908,988	\$890,000	\$910,125	20	\$422	\$423	100.13%
May 20	11	14	7	1.2	\$869,429	\$900,000	\$872,429	23	\$375	\$377	100.35%
Jun 20	6	9	19	0.6	\$972,520	\$915,000	\$989,000	19	\$367	\$372	101.69%
Jul 20	9	13	15	0.9	\$855,346	\$864,900	\$853,280	13	\$409	\$408	99.76%
Aug 20	9	15	13	0.7	\$908,915	\$980,000	\$926,422	15	\$439	\$449	101.93%
Sep 20	13	16	14	1.0	\$932,731	\$917,500	\$959,464	10	\$410	\$423	102.87%
Oct 20	9	15	20	0.6	\$902,096	\$920,000	\$925,600	13	\$422	\$434	102.61%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	20	42.86%	\$902,096	-3.56%	\$920,000	4.25%	\$925,600	0.87%	13	-56.42%	102.61%
Oct 19	14	55.56%	\$935,366	6.70%	\$882,500	11.01%	\$917,595	5.51%	30	55.76%	98.10%
Oct 18	9	-25.00%	\$876,656	21.91%	\$795,000	2.25%	\$869,667	19.91%	19	-57.81%	99.20%

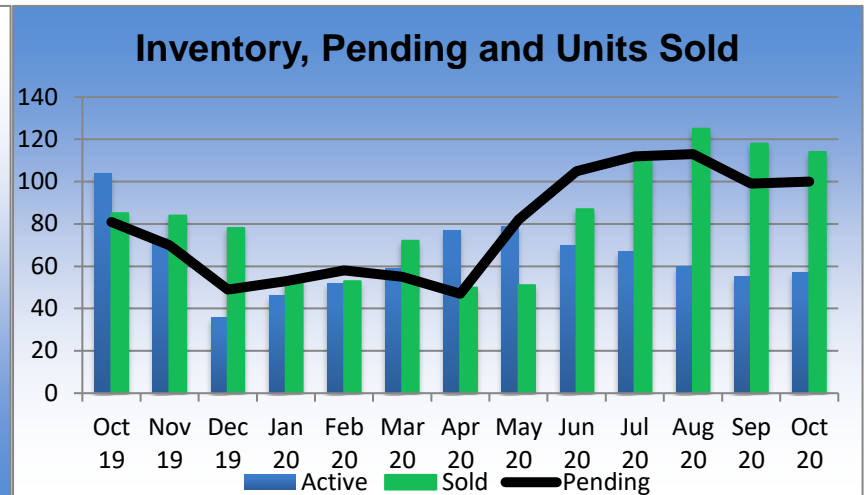
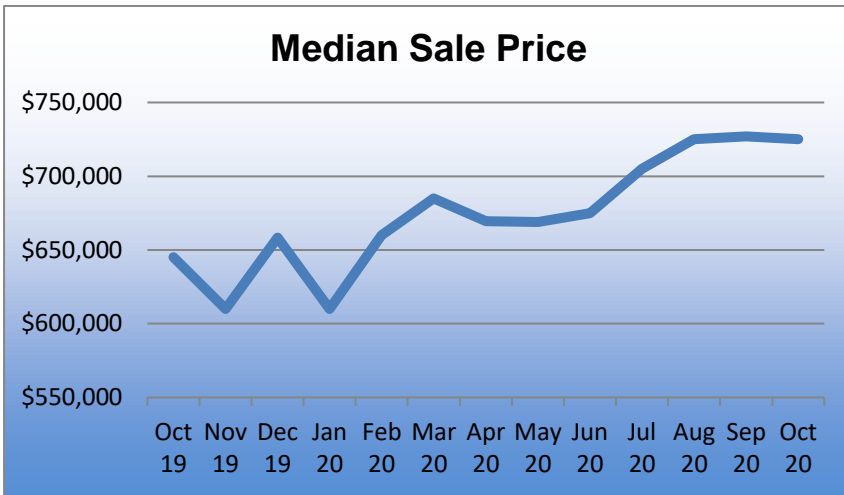
## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K		2	3	5	7
\$500-\$599K	1	4		4	4
\$600-\$699K	5	7	15	21	24
\$700-\$799K	22	20	35	36	28
\$800-\$899K	29	36	38	40	25
\$900-\$999K	37	28	21	8	7
\$1-\$1.299m	21	24	12	14	9
\$1.3-\$1.699m	8	5	1	2	
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
<b>Totals:</b>	<b>123</b>	<b>126</b>	<b>125</b>	<b>130</b>	<b>104</b>

**Presented by:**

## Market Activity Summary:

- Inventory: 57 units were listed for sale as of the last day of October - approximately 1 month of inventory.
- Sales Activity: 114 single-family detached units were sold during October.
- Median Sales Price: \$725,000 during October.
- Days-on-Market (DOM) year-to-date is approximately 14 days.
- Average sales price was 104.29% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	104	81	85	1.2	\$672,940	\$645,000	\$676,963	25	\$410	\$413	100.60%
Nov 19	73	70	84	0.9	\$630,122	\$610,000	\$631,439	20	\$410	\$412	100.21%
Dec 19	36	49	78	0.5	\$684,349	\$658,500	\$688,150	27	\$405	\$409	100.56%
Jan 20	46	53	54	0.7	\$630,095	\$610,000	\$642,197	43	\$397	\$407	101.92%
Feb 20	52	58	53	0.9	\$716,025	\$660,000	\$679,084	34	\$418	\$419	94.84%
Mar 20	59	55	72	1.1	\$697,721	\$685,000	\$719,522	16	\$428	\$441	103.12%
Apr 20	77	47	50	1.4	\$679,491	\$669,500	\$700,960	10	\$413	\$427	103.16%
May 20	79	82	51	1.3	\$679,591	\$669,000	\$683,893	23	\$408	\$411	100.63%
Jun 20	70	105	87	1.0	\$679,891	\$675,000	\$686,245	19	\$419	\$423	100.93%
Jul 20	67	112	111	0.8	\$712,491	\$705,000	\$727,557	16	\$416	\$425	102.11%
Aug 20	60	113	125	0.6	\$716,827	\$725,000	\$738,852	14	\$421	\$436	103.07%
Sep 20	55	99	118	0.5	\$729,859	\$727,000	\$754,451	15	\$428	\$444	103.37%
Oct 20	57	100	114	0.5	\$722,352	\$725,000	\$753,310	14	\$434	\$453	104.29%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	114	34.12%	\$722,352	7.34%	\$725,000	12.40%	\$753,310	11.28%	14	-43.62%	104.29%
Oct 19	85	-15.00%	\$672,940	7.64%	\$645,000	7.05%	\$676,963	8.36%	25	-17.09%	100.60%
Oct 18	100	-13.04%	\$625,161	3.86%	\$602,500	3.88%	\$624,731	3.10%	31	19.58%	99.93%

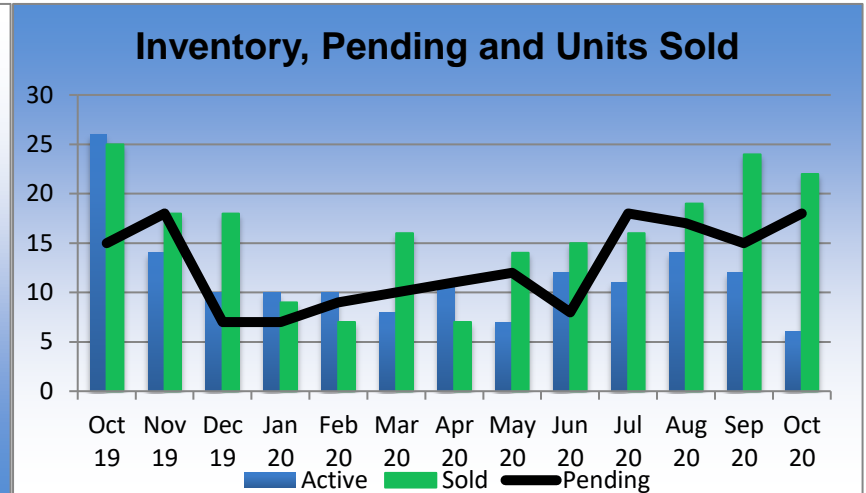
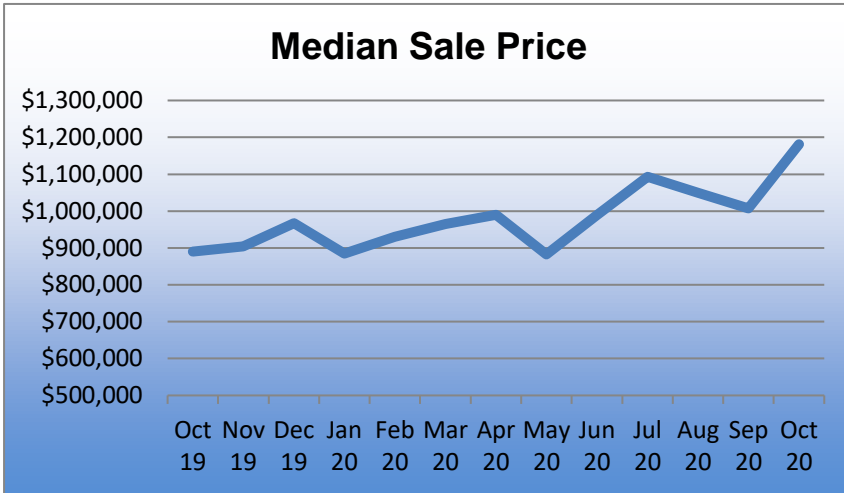
## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	38	95	102	199	322
\$500-\$599K	164	250	245	339	274
\$600-\$699K	246	309	284	250	198
\$700-\$799K	211	162	170	116	100
\$800-\$899K	114	69	66	51	34
\$900-\$999K	54	25	29	26	23
\$1-\$1.299m	47	30	22	16	8
\$1.3-\$1.699m	6	6	3		
\$1.7-\$1.999m				1	
\$2-\$2.999m					
>\$3m					1
<b>Totals:</b>	<b>880</b>	<b>946</b>	<b>921</b>	<b>998</b>	<b>960</b>

**Presented by:**

## Market Activity Summary:

- Inventory: 6 units were listed for sale as of the last day of October - approximately 0 month of inventory.
- Sales Activity: 22 single-family detached units were sold during October.
- Median Sales Price: \$1,181,250 during October.
- Days-on-Market (DOM) year-to-date is approximately 14 days.
- Average sales price was 120.27% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	26	15	25	1.8	\$867,196	\$890,000	\$988,374	21	\$588	\$671	113.97%
Nov 19	14	18	18	0.9	\$827,883	\$904,000	\$969,875	26	\$526	\$618	117.15%
Dec 19	10	7	18	0.7	\$968,000	\$967,500	\$1,090,994	18	\$595	\$672	112.71%
Jan 20	10	7	9	0.9	\$878,889	\$885,000	\$919,511	31	\$561	\$584	104.62%
Feb 20	10	9	7	1.0	\$891,857	\$930,000	\$1,004,857	20	\$625	\$699	112.67%
Mar 20	8	10	16	1.0	\$875,616	\$964,500	\$1,000,906	37	\$648	\$738	114.31%
Apr 20	11	11	7	1.2	\$931,421	\$990,000	\$1,064,000	26	\$605	\$708	114.23%
May 20	7	12	14	0.7	\$859,214	\$882,500	\$903,143	13	\$597	\$634	105.11%
Jun 20	12	8	15	1.2	\$991,800	\$989,000	\$1,055,770	19	\$606	\$659	106.45%
Jul 20	11	18	16	0.9	\$1,069,625	\$1,092,500	\$1,184,706	15	\$615	\$684	110.76%
Aug 20	14	17	19	1.0	\$961,053	\$1,050,000	\$1,074,526	19	\$624	\$700	111.81%
Sep 20	12	15	24	0.8	\$1,034,083	\$1,007,500	\$1,166,851	15	\$645	\$735	112.84%
Oct 20	6	18	22	0.4	\$963,364	\$1,181,250	\$1,158,685	14	\$633	\$763	120.27%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	22	-12.00%	\$963,364	11.09%	\$1,181,250	32.72%	\$1,158,685	17.23%	14	-35.71%	120.27%
Oct 19	25	66.67%	\$867,196	3.35%	\$890,000	0.00%	\$988,374	5.15%	21	16.67%	113.97%
Oct 18	15	-25.00%	\$839,067	-10.53%	\$890,000	1.71%	\$940,000	-6.93%	18	-40.10%	112.03%

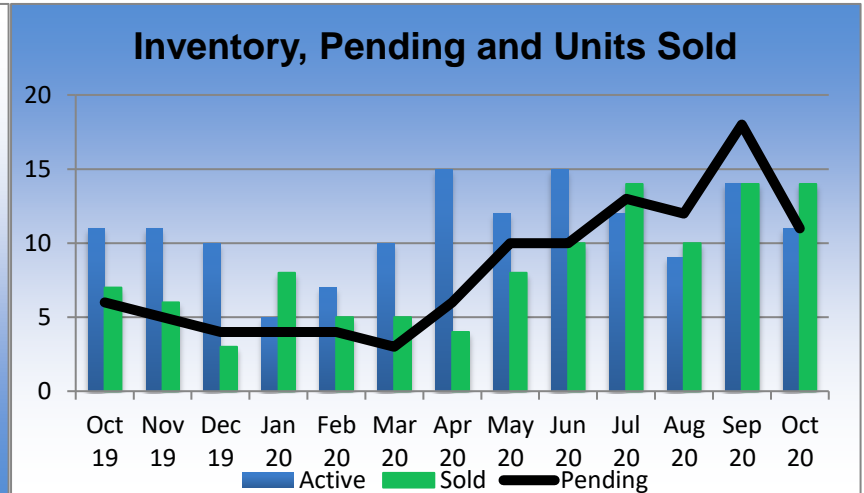
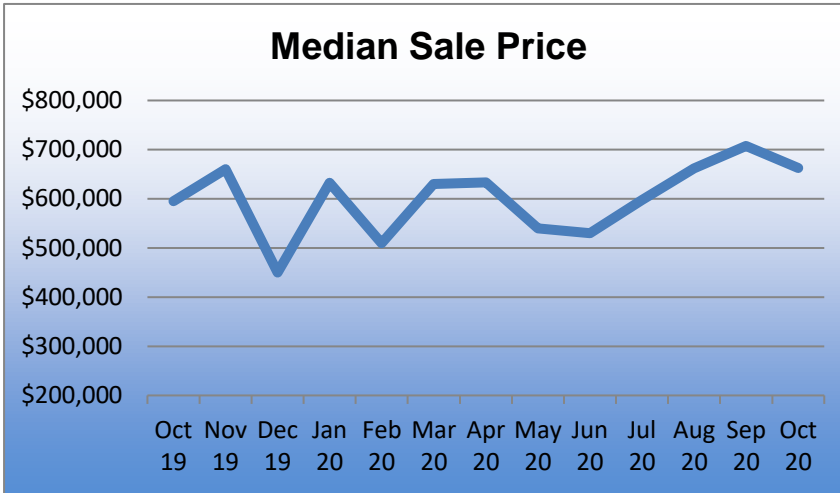
## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	1	1		2	6
\$500-\$599K	2	1	3	7	12
\$600-\$699K	4	15	7	12	34
\$700-\$799K	14	24	19	30	42
\$800-\$899K	27	34	29	41	41
\$900-\$999K	33	21	29	35	18
\$1-\$1.299m	42	45	51	41	24
\$1.3-\$1.699m	23	23	15	13	4
\$1.7-\$1.999m	5	2	4	2	
\$2-\$2.999m	1	1		3	
>\$3m	1				
<b>Totals:</b>	<b>153</b>	<b>167</b>	<b>157</b>	<b>186</b>	<b>181</b>

**Presented by:**

## Market Activity Summary:

- Inventory: 11 units were listed for sale as of the last day of October - approximately 1 month of inventory.
- Sales Activity: 14 single-family detached units were sold during October.
- Median Sales Price: \$662,500 during October.
- Days-on-Market (DOM) year-to-date is approximately 17 days.
- Average sales price was 105.54% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	11	6	7	1.3	\$634,286	\$595,000	\$643,413	48	\$415	\$423	101.44%
Nov 19	11	5	6	1.6	\$636,658	\$660,500	\$699,833	23	\$423	\$469	109.92%
Dec 19	10	4	3	2.1	\$453,300	\$450,000	\$473,300	21	\$486	\$509	104.41%
Jan 20	5	4	8	1.1	\$610,605	\$632,500	\$614,411	40	\$367	\$369	100.62%
Feb 20	7	4	5	1.6	\$490,370	\$510,000	\$512,000	25	\$375	\$389	104.41%
Mar 20	10	3	5	2.7	\$620,400	\$630,500	\$650,520	45	\$354	\$373	104.85%
Apr 20	15	6	4	3.5	\$573,750	\$633,500	\$601,750	12	\$395	\$421	104.88%
May 20	12	10	8	2.1	\$540,324	\$540,000	\$564,438	14	\$459	\$476	104.46%
Jun 20	15	10	10	2.1	\$563,545	\$530,000	\$567,750	13	\$464	\$471	100.75%
Jul 20	12	13	14	1.2	\$583,342	\$597,500	\$595,857	48	\$426	\$438	102.15%
Aug 20	9	12	10	0.8	\$613,490	\$661,500	\$641,500	13	\$430	\$447	104.57%
Sep 20	14	18	14	1.1	\$627,929	\$707,500	\$656,000	12	\$388	\$407	104.47%
Oct 20	11	11	14	0.8	\$665,882	\$662,500	\$702,782	17	\$428	\$452	105.54%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	14	100.00%	\$665,882	4.98%	\$662,500	11.34%	\$702,782	9.23%	17	-63.81%	105.54%
Oct 19	7	0.00%	\$634,286	-5.78%	\$595,000	-22.73%	\$643,413	-3.57%	48	41.10%	101.44%
Oct 18	7	-53.33%	\$673,186	9.92%	\$770,000	24.19%	\$667,214	7.22%	34	-20.36%	99.11%

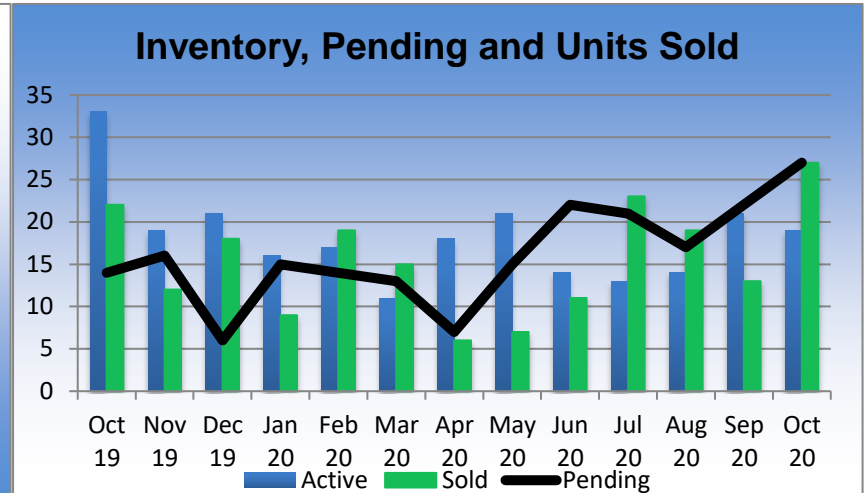
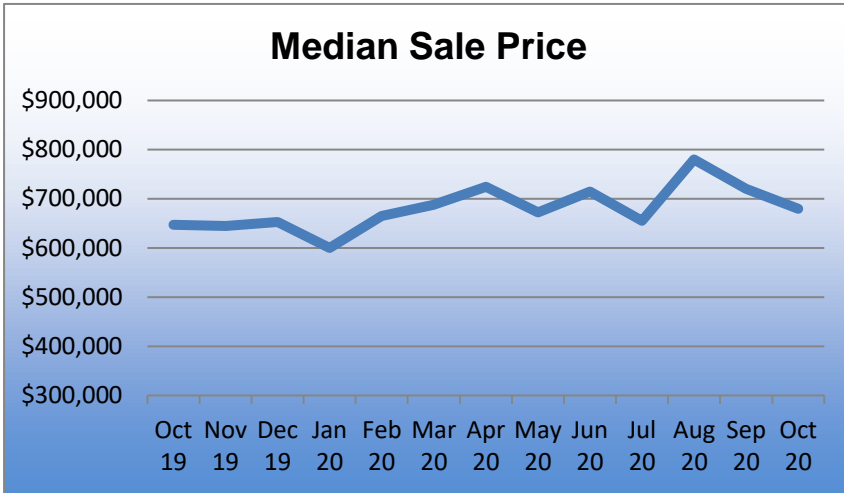
## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	21	20	16	41	60
\$500-\$599K	22	40	24	27	33
\$600-\$699K	27	29	26	23	15
\$700-\$799K	23	16	17	14	7
\$800-\$899K	3	6	8	3	
\$900-\$999K	2	4	1	1	1
\$1-\$1.299m	1	1	2		
\$1.3-\$1.699m		1			
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
<b>Totals:</b>	<b>99</b>	<b>117</b>	<b>94</b>	<b>109</b>	<b>116</b>

**Presented by:**

## Market Activity Summary:

- Inventory: 19 units were listed for sale as of the last day of October - approximately 1 month of inventory.
- Sales Activity: 27 single-family detached units were sold during October.
- Median Sales Price: \$680,000 during October.
- Days-on-Market (DOM) year-to-date is approximately 32 days.
- Average sales price was 102.51% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	33	14	22	2.0	\$679,477	\$647,500	\$690,114	37	\$350	\$356	101.57%
Nov 19	19	16	12	1.2	\$630,942	\$644,500	\$632,954	31	\$354	\$357	100.32%
Dec 19	21	6	18	1.6	\$653,721	\$652,500	\$655,035	53	\$340	\$341	100.20%
Jan 20	16	15	9	1.3	\$595,100	\$600,000	\$592,756	27	\$376	\$376	99.61%
Feb 20	17	14	19	1.3	\$652,610	\$665,000	\$659,249	25	\$369	\$377	101.02%
Mar 20	11	13	15	0.9	\$646,317	\$688,000	\$667,800	18	\$373	\$387	103.32%
Apr 20	18	7	6	1.5	\$673,954	\$724,250	\$699,083	11	\$352	\$364	103.73%
May 20	21	15	7	1.7	\$657,136	\$672,000	\$667,571	9	\$328	\$335	101.59%
Jun 20	14	22	11	1.0	\$756,536	\$715,000	\$738,455	43	\$362	\$360	97.61%
Jul 20	13	21	23	0.8	\$626,207	\$655,000	\$630,206	46	\$367	\$368	100.64%
Aug 20	14	17	19	0.7	\$777,566	\$780,000	\$801,842	23	\$344	\$354	103.12%
Sep 20	21	22	13	1.0	\$711,676	\$720,000	\$742,385	14	\$361	\$377	104.32%
Oct 20	19	27	27	0.9	\$666,285	\$680,000	\$682,981	32	\$356	\$366	102.51%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	27	22.73%	\$666,285	-1.94%	\$680,000	5.02%	\$682,981	-1.03%	32	-14.15%	102.51%
Oct 19	22	-8.33%	\$679,477	5.54%	\$647,500	-4.07%	\$690,114	4.99%	37	51.80%	101.57%
Oct 18	24	26.32%	\$643,825	18.47%	\$675,000	19.47%	\$657,289	21.15%	25	-45.90%	102.09%

## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	17	24	23	48	68
\$500-\$599K	21	44	40	55	64
\$600-\$699K	46	55	85	60	42
\$700-\$799K	55	42	56	6	9
\$800-\$899K	20	12	6	7	7
\$900-\$999K	2	10	4	1	
\$1-\$1.299m	4	2	1	1	1
\$1.3-\$1.699m	1				
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m	1				
<b>Totals:</b>	<b>167</b>	<b>189</b>	<b>215</b>	<b>178</b>	<b>191</b>

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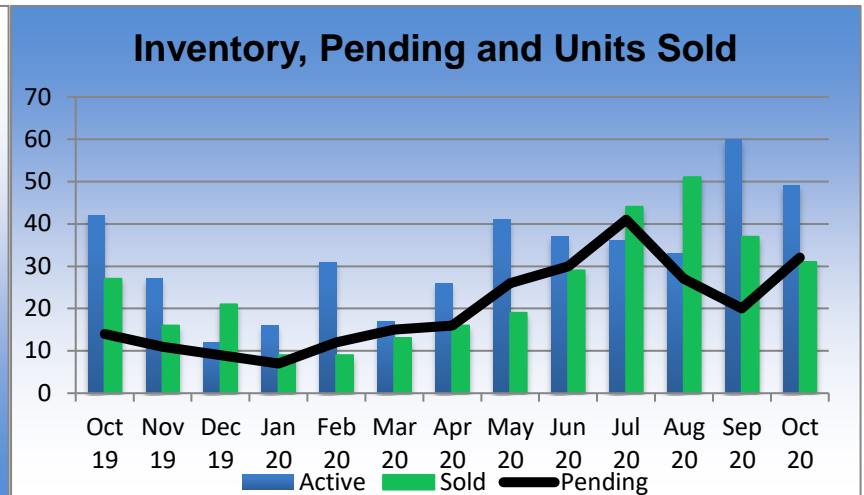
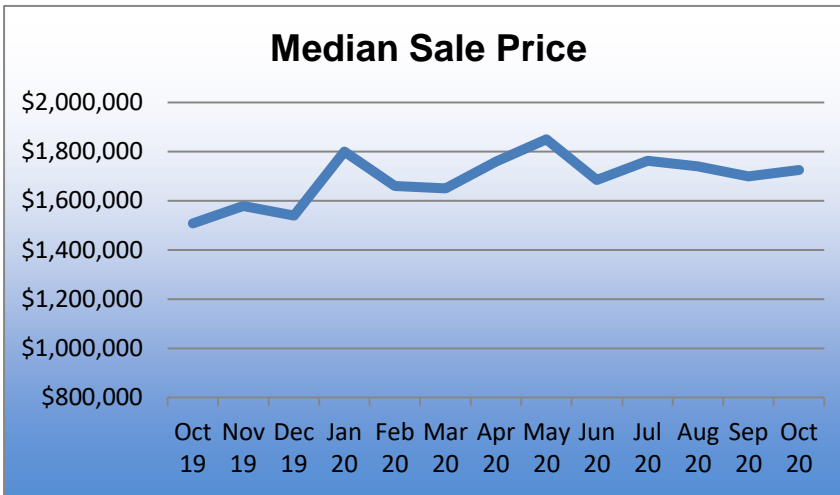
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## Market Activity Summary:

- Inventory: 49 units were listed for sale as of the last day of October - approximately 2 months of inventory .
- Sales Activity: 31 single-family detached units were sold during October.
- Median Sales Price: \$1,725,000 during October.
- Days-on-Market (DOM) year-to-date is approximately 17 days.
- Average sales price was 105.39% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Oct 19	42	14	27	2.3	\$1,694,704	\$1,508,000	\$1,681,220	39	\$661	\$657	99.20%
Nov 19	27	11	16	1.7	\$2,167,125	\$1,579,000	\$2,126,438	42	\$644	\$641	98.12%
Dec 19	12	9	21	0.9	\$1,690,071	\$1,540,000	\$1,690,699	37	\$633	\$634	100.04%
Jan 20	16	7	9	1.6	\$1,945,444	\$1,800,000	\$1,935,025	48	\$633	\$620	99.46%
Feb 20	31	12	9	3.2	\$1,863,000	\$1,660,000	\$1,941,470	3	\$641	\$679	104.21%
Mar 20	17	15	13	1.6	\$1,714,765	\$1,650,000	\$1,769,462	14	\$656	\$676	103.19%
Apr 20	26	16	16	2.1	\$1,679,738	\$1,760,000	\$1,669,318	17	\$691	\$689	99.38%
May 20	41	26	19	2.4	\$2,013,737	\$1,850,000	\$1,979,666	14	\$625	\$619	98.31%
Jun 20	37	30	29	1.7	\$1,747,190	\$1,685,000	\$1,760,812	12	\$717	\$729	100.78%
Jul 20	36	41	44	1.3	\$1,849,259	\$1,762,500	\$1,892,199	24	\$687	\$704	102.32%
Aug 20	33	27	51	1.1	\$2,062,155	\$1,740,000	\$2,081,930	26	\$715	\$736	100.96%
Sep 20	60	20	37	2.0	\$1,875,663	\$1,700,000	\$1,919,499	23	\$693	\$711	102.34%
Oct 20	49	32	31	1.6	\$1,711,934	\$1,725,000	\$1,804,278	17	\$671	\$711	105.39%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Oct 20	31	14.81%	\$1,711,934	1.02%	\$1,725,000	14.39%	\$1,804,278	7.32%	17	-54.82%	105.39%
Oct 19	27	0.00%	\$1,694,704	-13.01%	\$1,508,000	-8.89%	\$1,681,220	-16.40%	39	38.62%	99.20%
Oct 18	27	-18.18%	\$1,948,217	34.03%	\$1,655,190	24.45%	\$2,011,104	38.51%	28	-41.91%	103.23%

## Sales Activity & Price Trends

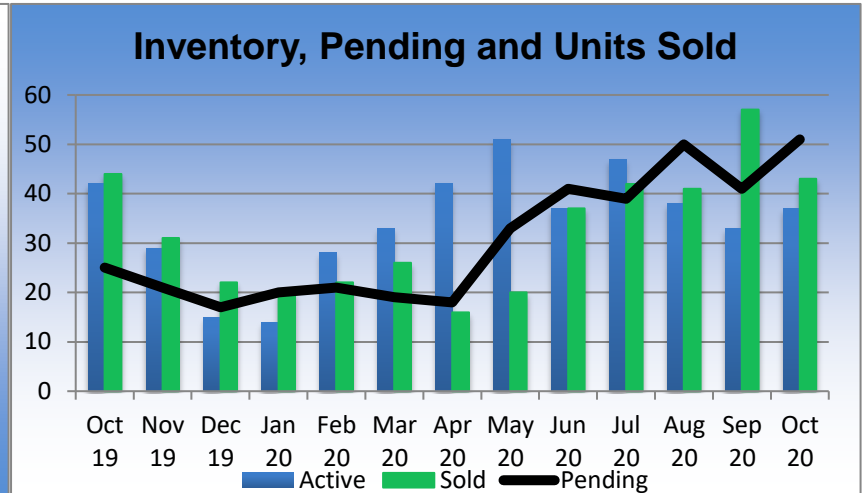
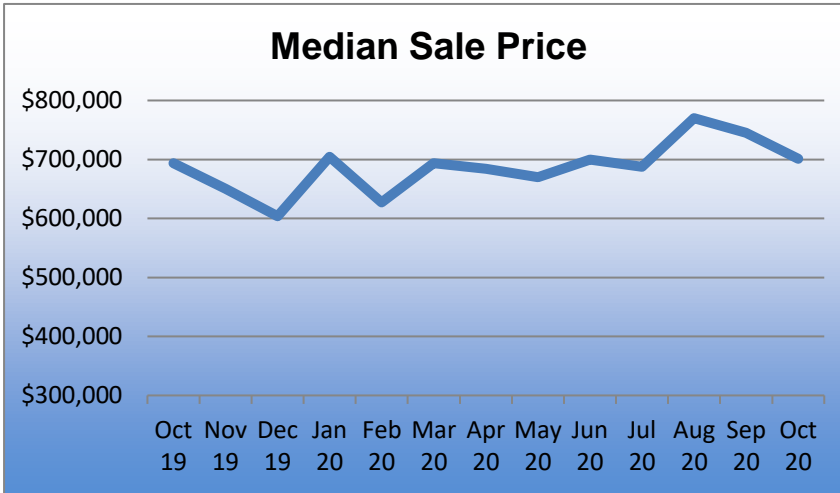
Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	1				
\$500-\$599K		1			
\$600-\$699K			1		2
\$700-\$799K	1	1	2	2	4
\$800-\$899K	3	1	6	14	14
\$900-\$999K	7	12	10	15	23
\$1-\$1.299m	44	45	55	70	49
\$1.3-\$1.699m	75	77	80	78	67
\$1.7-\$1.999m	60	38	37	38	27
\$2-\$2.999m	55	66	43	41	28
>\$3m	26	13	19	13	12
<b>Totals:</b>	<b>272</b>	<b>254</b>	<b>253</b>	<b>271</b>	<b>226</b>

Presented by:



## Market Activity Summary:

- Inventory: 37 units were listed for sale as of the last day of October - approximately 1 month of inventory.
- Sales Activity: 43 single-family detached units were sold during October.
- Median Sales Price: \$701,000 during October.
- Days-on-Market (DOM) year-to-date is approximately 17 days.
- Average sales price was 102.64% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	42	25	44	1.3	\$677,432	\$694,000	\$683,572	20	\$412	\$414	100.91%
Nov 19	29	21	31	1.0	\$653,616	\$650,000	\$654,257	33	\$398	\$398	100.10%
Dec 19	15	17	22	0.6	\$666,029	\$603,750	\$652,100	40	\$383	\$377	97.91%
Jan 20	14	20	20	0.7	\$768,226	\$704,500	\$771,345	34	\$401	\$405	100.41%
Feb 20	28	21	22	1.4	\$621,480	\$627,500	\$636,106	31	\$415	\$425	102.35%
Mar 20	33	19	26	1.7	\$690,563	\$693,500	\$706,342	21	\$410	\$421	102.28%
Apr 20	42	18	16	2.2	\$685,482	\$684,500	\$694,119	22	\$418	\$425	101.26%
May 20	51	33	20	2.2	\$658,983	\$670,000	\$655,450	18	\$426	\$426	99.46%
Jun 20	37	41	37	1.3	\$685,140	\$699,946	\$691,412	20	\$443	\$449	100.92%
Jul 20	47	39	42	1.4	\$712,348	\$687,500	\$728,699	22	\$442	\$452	102.30%
Aug 20	38	50	41	0.9	\$777,809	\$770,000	\$795,371	23	\$439	\$452	102.26%
Sep 20	33	41	57	0.8	\$741,681	\$745,500	\$763,630	18	\$431	\$444	102.96%
Oct 20	37	51	43	0.8	\$740,546	\$701,000	\$760,093	17	\$422	\$440	102.64%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	43	-2.27%	\$740,546	9.32%	\$701,000	1.01%	\$760,093	11.19%	17	-13.74%	102.64%
Oct 19	44	29.41%	\$677,432	5.19%	\$694,000	6.85%	\$683,572	6.34%	20	-33.55%	100.91%
Oct 18	34	-35.85%	\$644,020	4.00%	\$649,500	12.96%	\$642,794	3.08%	30	17.41%	99.81%

## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	29	75	69	101	146
\$500-\$599K	52	74	73	106	94
\$600-\$699K	88	84	111	122	85
\$700-\$799K	69	78	56	58	50
\$800-\$899K	57	38	44	31	19
\$900-\$999K	21	18	7	7	6
\$1-\$1.299m	16	8	16	11	6
\$1.3-\$1.699m	6	4	4	11	4
\$1.7-\$1.999m	3	2		3	1
\$2-\$2.999m		1	2	1	
>\$3m			1		
<b>Totals:</b>	<b>341</b>	<b>382</b>	<b>383</b>	<b>451</b>	<b>411</b>

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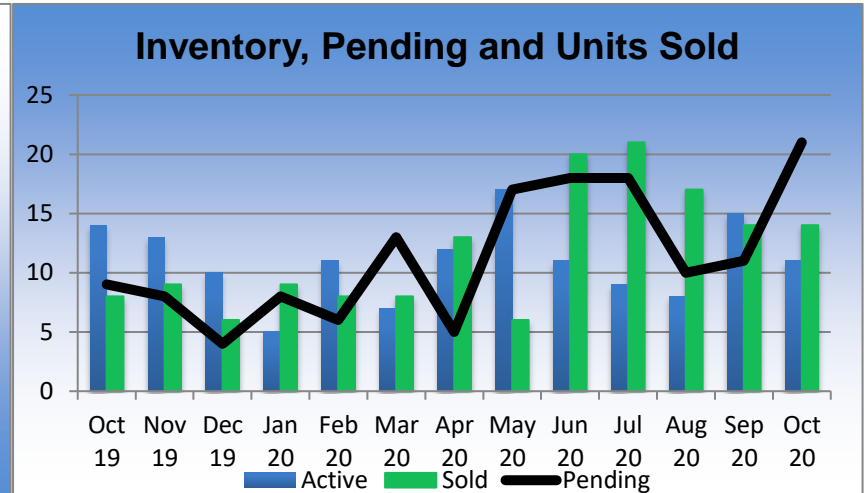
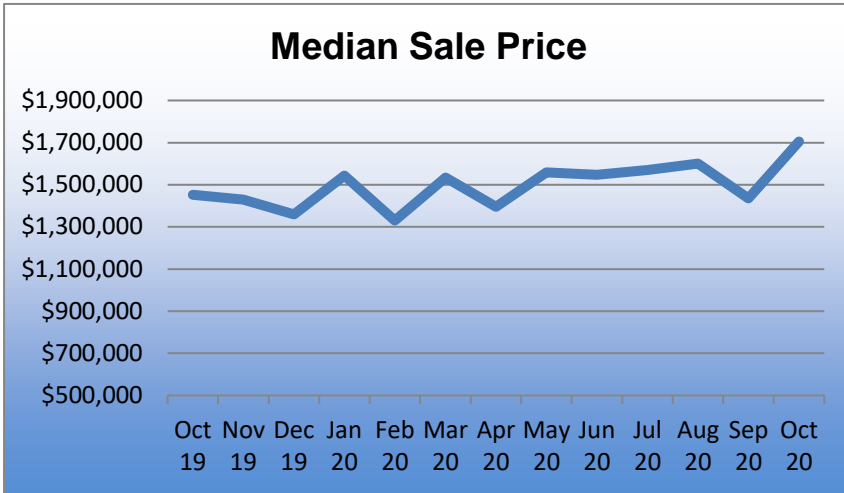
Includes the areas of Martinez, Crockett, Port Costa

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## Market Activity Summary:

- Inventory: 11 units were listed for sale as of the last day of October - approximately 1 month of inventory.
- Sales Activity: 14 single-family detached units were sold during October.
- Median Sales Price: \$1,705,000 during October.
- Days-on-Market (DOM) year-to-date is approximately 18 days.
- Average sales price was 104.92% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	14	9	8	1.4	\$1,455,125	\$1,452,500	\$1,464,233	33	\$573	\$578	100.63%
Nov 19	13	8	9	1.5	\$1,456,444	\$1,430,000	\$1,458,611	23	\$610	\$617	100.15%
Dec 19	10	4	6	1.5	\$1,361,500	\$1,360,000	\$1,367,500	9	\$600	\$605	100.44%
Jan 20	5	8	9	0.7	\$1,625,000	\$1,544,000	\$1,609,778	40	\$587	\$589	99.06%
Feb 20	11	6	8	1.7	\$1,369,188	\$1,330,000	\$1,376,438	50	\$619	\$629	100.53%
Mar 20	7	13	8	0.9	\$1,621,625	\$1,533,438	\$1,670,734	20	\$555	\$581	103.03%
Apr 20	12	5	13	1.5	\$1,476,000	\$1,395,000	\$1,511,154	7	\$636	\$653	102.38%
May 20	17	17	6	1.7	\$1,634,333	\$1,558,000	\$1,592,667	33	\$597	\$588	97.45%
Jun 20	11	18	20	0.8	\$1,576,535	\$1,546,750	\$1,579,300	16	\$665	\$672	100.18%
Jul 20	9	18	21	0.6	\$1,562,000	\$1,570,000	\$1,577,727	23	\$618	\$628	101.01%
Aug 20	8	10	17	0.5	\$1,645,235	\$1,600,000	\$1,704,706	13	\$614	\$636	103.61%
Sep 20	15	11	14	1.1	\$1,340,857	\$1,435,000	\$1,396,429	14	\$618	\$647	104.14%
Oct 20	11	21	14	0.7	\$1,583,929	\$1,705,000	\$1,661,786	18	\$624	\$654	104.92%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	14	75.00%	\$1,583,929	8.85%	\$1,705,000	17.38%	\$1,661,786	13.49%	18	-43.73%	104.92%
Oct 19	8	-27.27%	\$1,455,125	4.31%	\$1,452,500	5.64%	\$1,464,233	5.35%	33	69.93%	100.63%
Oct 18	11	-15.38%	\$1,394,943	-11.22%	\$1,375,000	-5.17%	\$1,389,909	-10.62%	19	-33.01%	99.64%

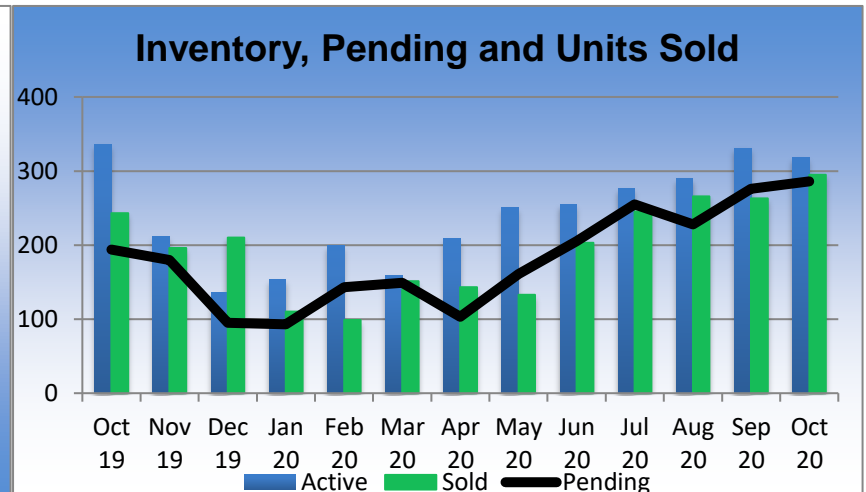
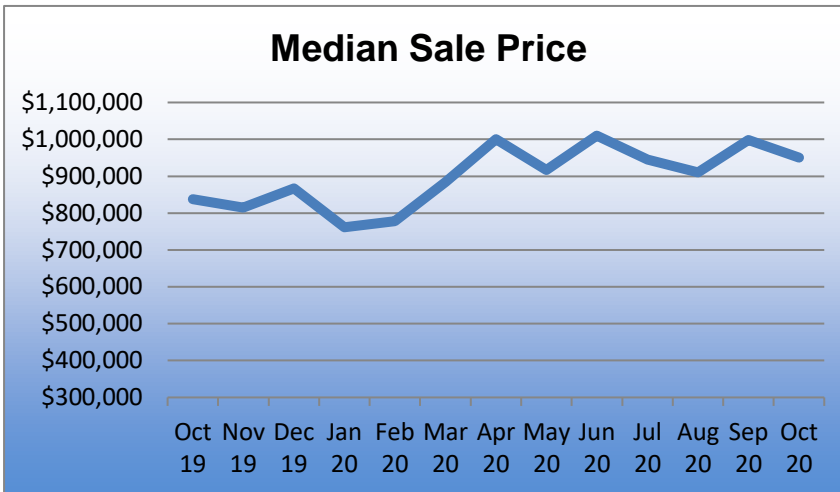
## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					
\$500-\$599K			1		
\$600-\$699K					1
\$700-\$799K			1	2	4
\$800-\$899K		1	4	3	2
\$900-\$999K	3	2	5	3	5
\$1-\$1.299m	27	34	32	48	40
\$1.3-\$1.699m	60	49	46	54	34
\$1.7-\$1.999m	28	24	19	15	4
\$2-\$2.999m	20	4	12	8	2
>\$3m	1		1		
<b>Totals:</b>	<b>139</b>	<b>114</b>	<b>121</b>	<b>133</b>	<b>92</b>

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## Market Activity Summary:

- Inventory: 318 units were listed for sale as of the last day of October - approximately 1 month of inventory.
- Sales Activity: 295 single-family detached units were sold during October.
- Median Sales Price: \$950,000 during October.
- Days-on-Market (DOM) year-to-date is approximately 23 days.
- Average sales price was 111.9% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	336	194	243	1.9	\$882,775	\$838,000	\$990,054	28	\$545	\$610	112.15%
Nov 19	212	180	196	1.2	\$911,056	\$815,000	\$1,003,476	30	\$539	\$598	110.14%
Dec 19	136	95	210	0.9	\$892,644	\$867,500	\$976,698	31	\$537	\$585	109.42%
Jan 20	153	93	110	1.1	\$805,240	\$761,500	\$863,401	44	\$494	\$529	107.22%
Feb 20	200	143	99	1.6	\$882,758	\$778,000	\$973,936	30	\$546	\$600	110.33%
Mar 20	159	149	151	1.3	\$1,070,914	\$884,000	\$1,199,233	22	\$3,482	\$3,719	111.98%
Apr 20	209	103	143	1.7	\$984,335	\$1,000,000	\$1,113,698	20	\$590	\$670	113.14%
May 20	251	161	133	1.8	\$1,095,928	\$916,500	\$1,149,282	22	\$596	\$628	104.87%
Jun 20	255	205	203	1.7	\$1,107,228	\$1,010,000	\$1,170,056	20	\$631	\$670	105.67%
Jul 20	276	255	245	1.5	\$1,011,920	\$945,220	\$1,098,642	22	\$596	\$646	108.57%
Aug 20	290	228	266	1.4	\$956,460	\$910,000	\$1,061,355	20	\$606	\$675	110.97%
Sep 20	331	276	263	1.4	\$1,040,447	\$998,000	\$1,160,312	22	\$586	\$656	111.52%
Oct 20	318	286	295	1.2	\$1,021,350	\$950,000	\$1,142,897	23	\$592	\$671	111.90%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	295	21.40%	\$1,021,350	15.70%	\$950,000	13.37%	\$1,142,897	15.44%	23	-15.75%	111.90%
Oct 19	243	-11.96%	\$882,775	1.67%	\$838,000	-0.59%	\$990,054	1.59%	28	13.53%	112.15%
Oct 18	276	8.66%	\$868,307	11.25%	\$843,000	10.85%	\$974,523	9.89%	24	-0.11%	112.23%

## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	202	345	392	575	719
\$500-\$599K	200	262	235	213	212
\$600-\$699K	161	203	198	201	228
\$700-\$799K	153	211	214	209	202
\$800-\$899K	218	205	184	148	164
\$900-\$999K	157	134	151	138	143
\$1-\$1.299m	335	333	333	270	265
\$1.3-\$1.699m	311	270	225	200	161
\$1.7-\$1.999m	93	101	101	90	60
\$2-\$2.999m	110	110	97	76	60
>\$3m	44	28	24	18	16
<b>Totals:</b>	<b>1984</b>	<b>2202</b>	<b>2154</b>	<b>2138</b>	<b>2230</b>

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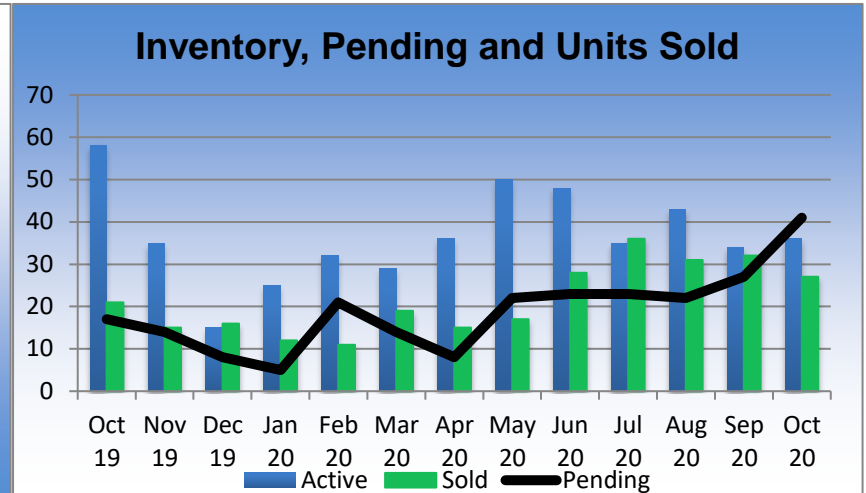
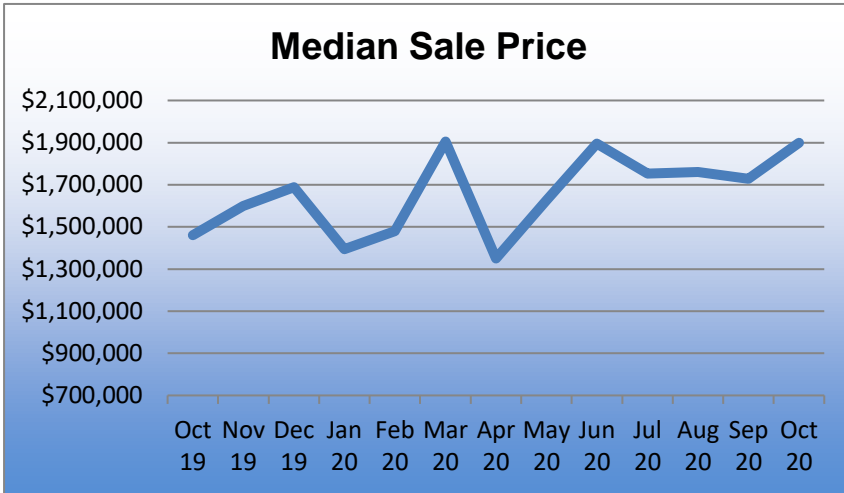
Includes the areas of Oakland, Emeryville, Piedmont

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## Market Activity Summary:

- Inventory: 36 units were listed for sale as of the last day of October - approximately 1 month of inventory.
- Sales Activity: 27 single-family detached units were sold during October.
- Median Sales Price: \$1,900,000 during October.
- Days-on-Market (DOM) year-to-date is approximately 17 days.
- Average sales price was 103.81% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	58	17	21	3.3	\$1,507,190	\$1,460,000	\$1,520,881	41	\$627	\$635	100.91%
Nov 19	35	14	15	2.2	\$1,742,000	\$1,600,000	\$1,733,313	29	\$623	\$628	99.50%
Dec 19	15	8	16	1.2	\$1,828,438	\$1,689,000	\$1,777,844	91	\$642	\$622	97.23%
Jan 20	25	5	12	2.3	\$1,764,167	\$1,393,500	\$1,731,750	64	\$635	\$623	98.16%
Feb 20	32	21	11	2.7	\$1,644,182	\$1,480,000	\$1,627,375	53	\$597	\$593	98.98%
Mar 20	29	14	19	2.4	\$1,787,368	\$1,905,000	\$1,910,501	28	\$620	\$667	106.89%
Apr 20	36	8	15	3.0	\$1,500,860	\$1,350,000	\$1,541,115	10	\$619	\$638	102.68%
May 20	50	22	17	3.1	\$1,911,765	\$1,625,000	\$1,857,647	32	\$657	\$648	97.17%
Jun 20	48	23	28	2.9	\$1,923,821	\$1,894,500	\$1,921,411	35	\$669	\$675	99.87%
Jul 20	35	23	36	1.8	\$1,939,042	\$1,752,846	\$1,948,408	30	\$678	\$687	100.48%
Aug 20	43	22	31	1.9	\$1,876,097	\$1,760,000	\$1,917,312	19	\$666	\$686	102.20%
Sep 20	34	27	32	1.4	\$1,725,828	\$1,727,500	\$1,809,740	20	\$648	\$686	104.86%
Oct 20	36	41	27	1.3	\$2,140,333	\$1,900,000	\$2,221,830	17	\$700	\$741	103.81%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	27	28.57%	\$2,140,333	42.01%	\$1,900,000	30.14%	\$2,221,830	46.09%	17	-58.79%	103.81%
Oct 19	21	-12.50%	\$1,507,190	-8.47%	\$1,460,000	-3.79%	\$1,520,881	-10.85%	41	-4.52%	100.91%
Oct 18	24	33.33%	\$1,646,704	5.82%	\$1,517,500	6.12%	\$1,706,000	10.15%	43	-10.96%	103.60%

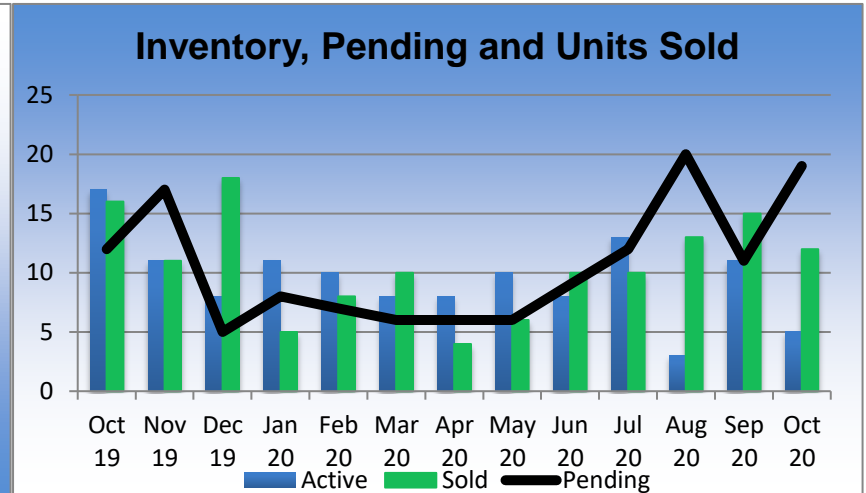
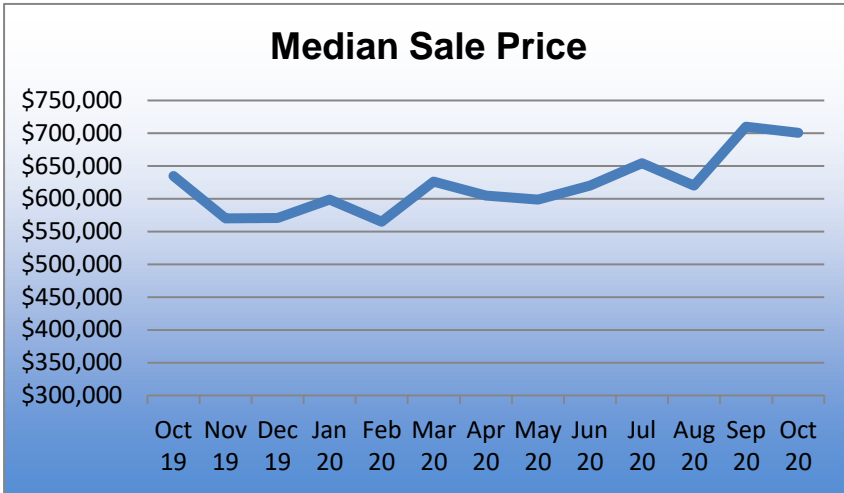
## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					
\$500-\$599K		1			
\$600-\$699K		1			
\$700-\$799K	1	2	3	4	2
\$800-\$899K	4	8	8	3	5
\$900-\$999K	6	7	12	10	12
\$1-\$1.299m	28	34	52	41	55
\$1.3-\$1.699m	69	89	79	72	63
\$1.7-\$1.999m	46	38	31	31	23
\$2-\$2.999m	64	41	44	38	29
>\$3m	15	5	17	5	4
<b>Totals:</b>	<b>233</b>	<b>226</b>	<b>246</b>	<b>204</b>	<b>193</b>

**Presented by:**

## Market Activity Summary:

- Inventory: 5 units were listed for sale as of the last day of October - approximately 0 month of inventory.
- Sales Activity: 12 single-family detached units were sold during October.
- Median Sales Price: \$700,389 during October.
- Days-on-Market (DOM) year-to-date is approximately 10 days.
- Average sales price was 110.27% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	17	12	16	1.2	\$610,231	\$635,000	\$619,938	25	\$394	\$402	101.59%
Nov 19	11	17	11	0.7	\$625,367	\$570,000	\$615,172	34	\$379	\$373	98.37%
Dec 19	8	5	18	0.7	\$579,967	\$571,000	\$579,722	23	\$391	\$390	99.96%
Jan 20	11	8	5	1.0	\$559,780	\$599,000	\$552,000	23	\$441	\$433	98.61%
Feb 20	10	7	8	1.1	\$553,705	\$565,000	\$572,375	46	\$408	\$423	103.37%
Mar 20	8	6	10	1.2	\$631,995	\$626,000	\$635,500	21	\$398	\$401	100.55%
Apr 20	8	6	4	1.2	\$603,487	\$605,000	\$612,500	10	\$419	\$426	101.49%
May 20	10	6	6	1.6	\$611,325	\$599,000	\$604,750	23	\$558	\$546	98.92%
Jun 20	8	9	10	1.2	\$636,250	\$620,000	\$664,200	17	\$421	\$440	104.39%
Jul 20	13	12	10	1.6	\$647,585	\$654,500	\$680,675	12	\$406	\$422	105.11%
Aug 20	3	20	13	0.3	\$619,457	\$620,000	\$636,776	15	\$429	\$441	102.80%
Sep 20	11	11	15	0.8	\$651,453	\$710,000	\$694,333	14	\$391	\$417	106.58%
Oct 20	5	19	12	0.3	\$617,471	\$700,389	\$680,890	10	\$449	\$492	110.27%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	12	-25.00%	\$617,471	1.19%	\$700,389	10.30%	\$680,890	9.83%	10	-60.74%	110.27%
Oct 19	16	23.08%	\$610,231	6.07%	\$635,000	15.45%	\$619,938	6.59%	25	-4.44%	101.59%
Oct 18	13	-13.33%	\$575,304	0.36%	\$550,000	3.77%	\$581,615	-0.86%	26	56.49%	101.10%

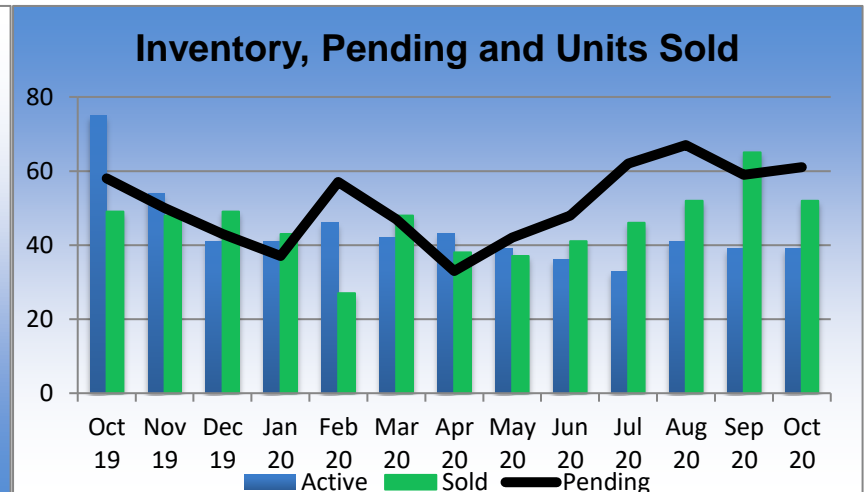
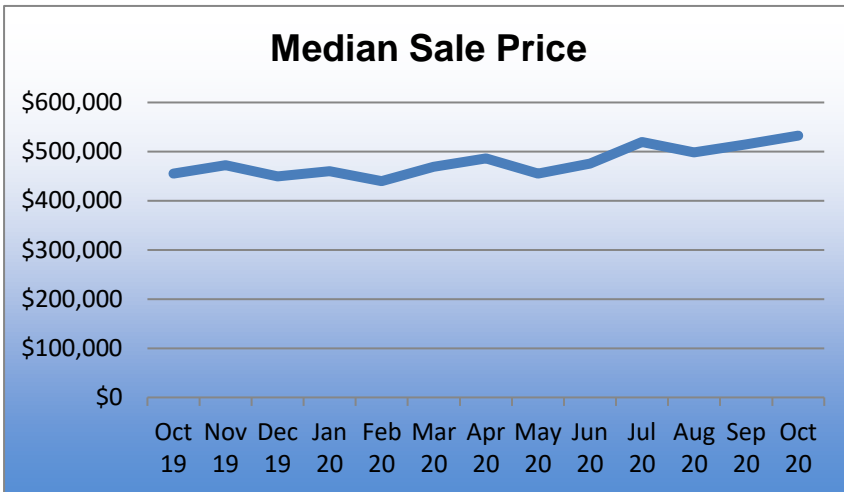
## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	3	14	9	36	75
\$500-\$599K	36	63	54	64	33
\$600-\$699K	33	48	50	26	23
\$700-\$799K	21	11	13	9	1
\$800-\$899K	5	5	7	5	2
\$900-\$999K	1	1	2		
\$1-\$1.299m	2		1		
\$1.3-\$1.699m					
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
<b>Totals:</b>	<b>101</b>	<b>142</b>	<b>136</b>	<b>140</b>	<b>134</b>

**Presented by:**

## Market Activity Summary:

- Inventory: 39 units were listed for sale as of the last day of October - approximately 1 month of inventory.
- Sales Activity: 52 single-family detached units were sold during October.
- Median Sales Price: \$532,550 during October.
- Days-on-Market (DOM) year-to-date is approximately 21 days.
- Average sales price was 103.36% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	75	58	49	1.3	\$470,715	\$455,000	\$471,378	29	\$302	\$303	100.14%
Nov 19	54	50	48	1.0	\$485,662	\$472,500	\$489,045	25	\$303	\$305	100.70%
Dec 19	41	43	49	0.8	\$479,412	\$450,000	\$479,358	36	\$281	\$281	99.99%
Jan 20	41	37	43	0.9	\$479,561	\$460,000	\$481,155	38	\$291	\$293	100.33%
Feb 20	46	57	27	1.0	\$451,986	\$440,000	\$463,796	24	\$317	\$326	102.61%
Mar 20	42	47	48	0.9	\$481,070	\$469,500	\$489,703	26	\$301	\$306	101.79%
Apr 20	43	33	38	1.0	\$493,659	\$486,000	\$499,043	25	\$297	\$302	101.09%
May 20	39	42	37	0.9	\$474,795	\$455,000	\$476,497	15	\$296	\$298	100.36%
Jun 20	36	48	41	0.8	\$478,733	\$475,888	\$475,273	21	\$304	\$300	99.28%
Jul 20	33	62	46	0.7	\$519,310	\$520,000	\$528,618	23	\$298	\$302	101.79%
Aug 20	41	67	52	0.7	\$487,246	\$498,500	\$500,938	13	\$319	\$329	102.81%
Sep 20	39	59	65	0.7	\$507,901	\$515,000	\$521,760	19	\$308	\$316	102.73%
Oct 20	39	61	52	0.6	\$519,182	\$532,550	\$536,608	21	\$320	\$330	103.36%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	52	6.12%	\$519,182	10.30%	\$532,550	17.04%	\$536,608	13.84%	21	-27.28%	103.36%
Oct 19	49	-22.22%	\$470,715	-0.93%	\$455,000	1.11%	\$471,378	-0.56%	29	24.68%	100.14%
Oct 18	63	-19.23%	\$475,154	5.44%	\$450,000	4.65%	\$474,013	3.92%	24	-2.63%	99.76%

## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	264	400	391	534	523
\$500-\$599K	137	109	102	109	135
\$600-\$699K	58	68	93	78	42
\$700-\$799K	25	20	22	16	10
\$800-\$899K	2	1	3	4	1
\$900-\$999K					
\$1-\$1.299m					
\$1.3-\$1.699m					
\$1.7-\$1.999m		1			
\$2-\$2.999m					
>\$3m					
<b>Totals:</b>	<b>486</b>	<b>599</b>	<b>611</b>	<b>741</b>	<b>711</b>

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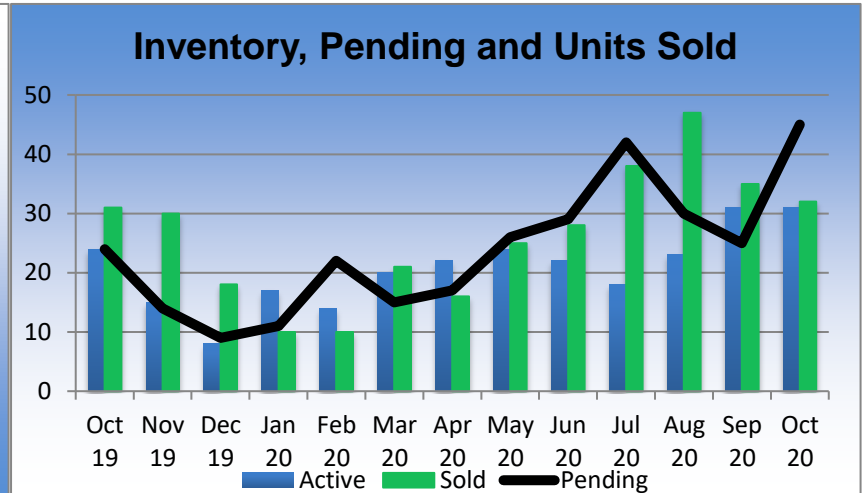
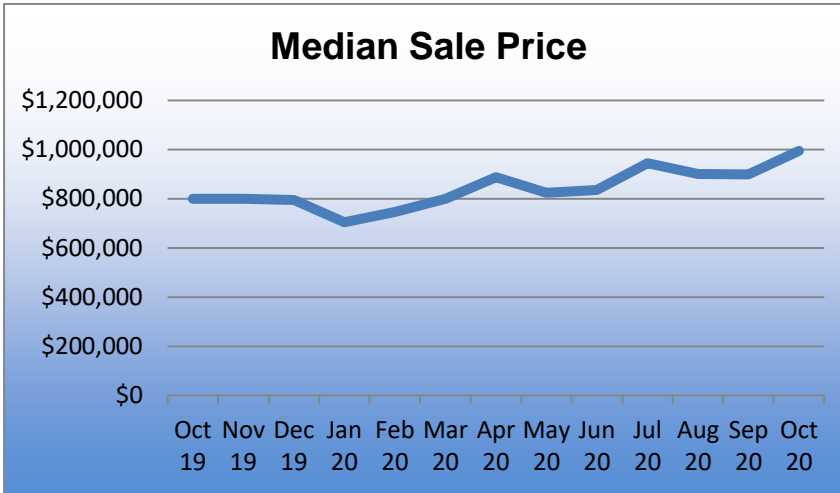
Includes the areas of Pittsburg, Bay Point

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## Market Activity Summary:

- Inventory: 31 units were listed for sale as of the last day of October - approximately 1 month of inventory.
- Sales Activity: 32 single-family detached units were sold during October.
- Median Sales Price: \$995,000 during October.
- Days-on-Market (DOM) year-to-date is approximately 14 days.
- Average sales price was 103.09% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	24	24	31	1.0	\$849,411	\$800,000	\$861,265	18	\$514	\$522	101.40%
Nov 19	15	14	30	0.7	\$824,099	\$799,500	\$829,106	26	\$538	\$541	100.61%
Dec 19	8	9	18	0.5	\$830,275	\$795,617	\$831,229	25	\$489	\$488	100.11%
Jan 20	17	11	10	1.2	\$741,495	\$704,500	\$737,189	46	\$468	\$467	99.42%
Feb 20	14	22	10	1.0	\$786,295	\$746,500	\$817,000	17	\$513	\$530	103.91%
Mar 20	20	15	21	1.4	\$866,469	\$800,000	\$886,764	13	\$574	\$588	102.34%
Apr 20	22	17	16	1.4	\$857,994	\$887,500	\$885,875	11	\$520	\$537	103.25%
May 20	24	26	25	1.2	\$867,918	\$824,000	\$864,920	17	\$529	\$529	99.65%
Jun 20	22	29	28	1.0	\$914,068	\$835,000	\$923,019	16	\$540	\$551	100.98%
Jul 20	18	42	38	0.6	\$915,304	\$945,000	\$933,368	15	\$520	\$531	101.97%
Aug 20	23	30	47	0.7	\$890,903	\$901,000	\$913,290	19	\$505	\$518	102.51%
Sep 20	31	25	35	1.0	\$888,413	\$900,000	\$932,729	14	\$562	\$593	104.99%
Oct 20	31	45	32	0.9	\$943,405	\$995,000	\$972,531	14	\$552	\$570	103.09%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	32	3.23%	\$943,405	11.07%	\$995,000	24.38%	\$972,531	12.92%	14	-22.32%	103.09%
Oct 19	31	-13.89%	\$849,411	17.11%	\$800,000	12.28%	\$861,265	17.66%	18	-36.20%	101.40%
Oct 18	36	33.33%	\$725,290	-5.98%	\$712,500	-13.11%	\$732,012	-7.44%	28	75.89%	100.93%

## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	1		4	11	21
\$500-\$599K	8	16	19	34	36
\$600-\$699K	34	40	44	65	68
\$700-\$799K	52	75	74	60	54
\$800-\$899K	48	59	51	54	51
\$900-\$999K	49	50	51	35	21
\$1-\$1.299m	62	49	41	18	12
\$1.3-\$1.699m	16	5	7	4	
\$1.7-\$1.999m	2	1	1		1
\$2-\$2.999m					
>\$3m					
<b>Totals:</b>	<b>272</b>	<b>295</b>	<b>292</b>	<b>281</b>	<b>264</b>

**Presented by:**

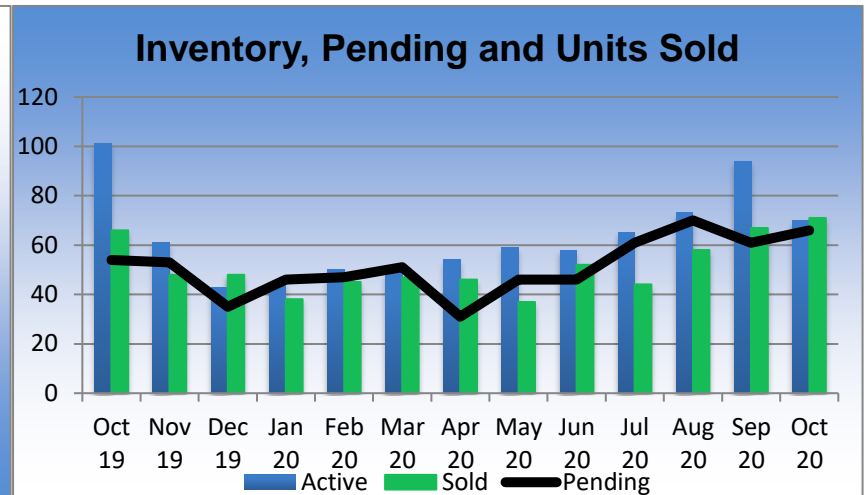
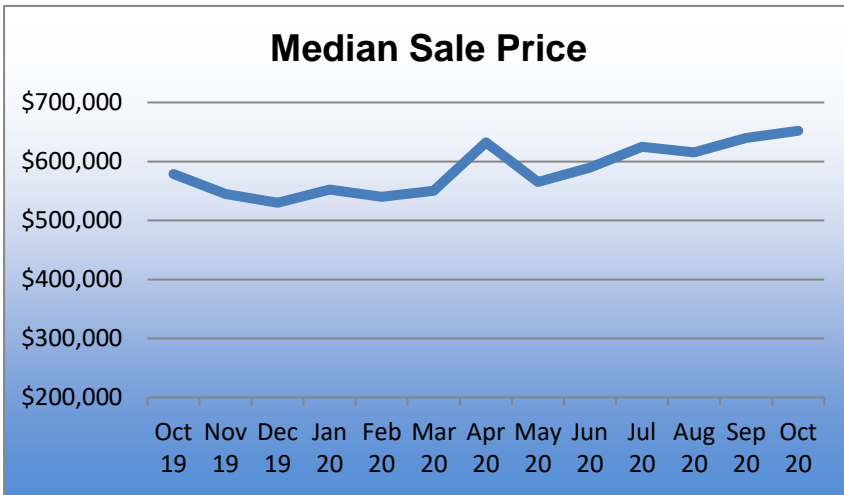
Includes the areas of Pleasant Hill, Pacheco

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## Market Activity Summary:

- Inventory: 70 units were listed for sale as of the last day of October - approximately 1 month of inventory.
- Sales Activity: 71 single-family detached units were sold during October.
- Median Sales Price: \$652,000 during October.
- Days-on-Market (DOM) year-to-date is approximately 22 days.
- Average sales price was 107.84% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	101	54	66	1.8	\$582,911	\$579,000	\$615,303	26	\$425	\$455	105.56%
Nov 19	61	53	48	1.1	\$563,239	\$545,000	\$605,936	28	\$411	\$440	107.58%
Dec 19	43	35	48	0.9	\$568,518	\$530,000	\$584,208	30	\$412	\$424	102.76%
Jan 20	45	46	38	1.0	\$563,816	\$552,444	\$590,133	30	\$379	\$397	104.67%
Feb 20	50	47	45	1.1	\$535,237	\$540,000	\$578,307	33	\$406	\$439	108.05%
Mar 20	49	51	47	1.1	\$542,209	\$550,000	\$594,469	25	\$434	\$475	109.64%
Apr 20	54	31	46	1.2	\$601,728	\$632,000	\$654,690	15	\$418	\$456	108.80%
May 20	59	46	37	1.3	\$594,958	\$565,000	\$613,432	17	\$419	\$433	103.11%
Jun 20	58	46	52	1.3	\$593,741	\$589,500	\$605,989	26	\$441	\$454	102.06%
Jul 20	65	61	44	1.4	\$640,718	\$624,750	\$668,645	23	\$469	\$490	104.36%
Aug 20	73	70	58	1.3	\$600,116	\$615,375	\$635,499	26	\$462	\$488	105.90%
Sep 20	94	61	67	1.6	\$635,259	\$640,000	\$659,721	25	\$444	\$458	103.85%
Oct 20	70	66	71	1.1	\$639,354	\$652,000	\$689,493	22	\$465	\$500	107.84%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	71	7.58%	\$639,354	9.68%	\$652,000	12.61%	\$689,493	12.06%	22	-15.29%	107.84%
Oct 19	66	-2.94%	\$582,911	3.74%	\$579,000	1.58%	\$615,303	3.55%	26	0.26%	105.56%
Oct 18	68	1.49%	\$561,916	11.45%	\$570,000	18.50%	\$594,232	13.25%	26	-11.18%	105.75%

## Sales Activity & Price Trends

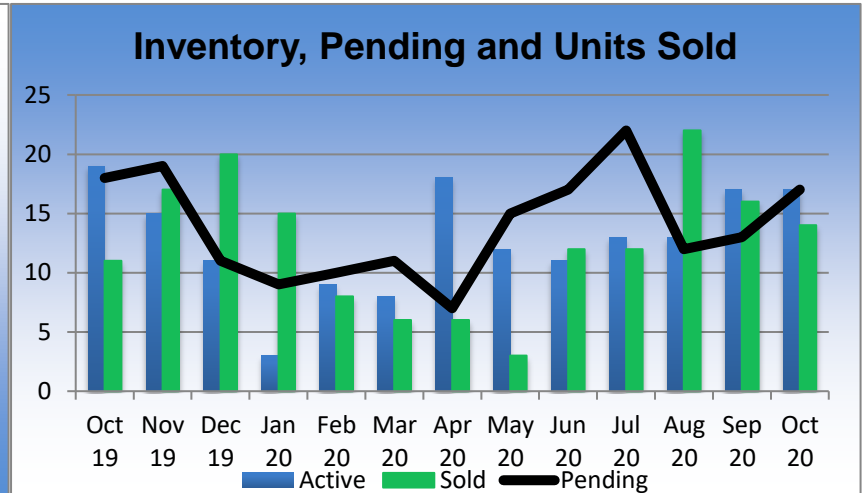
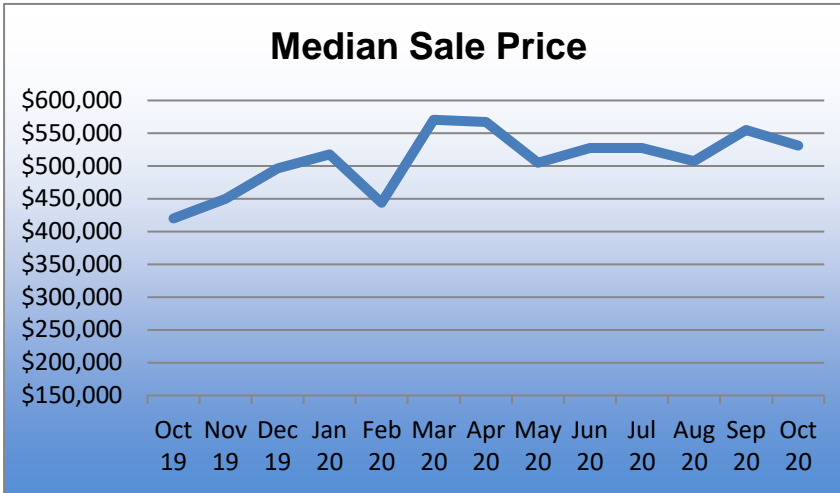
Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	143	183	250	407	438
\$500-\$599K	126	162	166	119	104
\$600-\$699K	84	96	97	56	74
\$700-\$799K	68	85	79	53	33
\$800-\$899K	71	39	42	20	9
\$900-\$999K	26	18	8	5	2
\$1-\$1.299m	14	10	5	5	4
\$1.3-\$1.699m	3	2	4	1	
\$1.7-\$1.999m		1	1	2	
\$2-\$2.999m					
>\$3m					
<b>Totals:</b>	<b>535</b>	<b>596</b>	<b>652</b>	<b>668</b>	<b>664</b>

Presented by:



## Market Activity Summary:

- Inventory: 17 units were listed for sale as of the last day of October - approximately 1 month of inventory.
- Sales Activity: 14 single-family detached units were sold during October.
- Median Sales Price: \$531,000 during October.
- Days-on-Market (DOM) year-to-date is approximately 16 days.
- Average sales price was 107.49% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	19	18	11	1.3	\$410,894	\$420,000	\$426,455	53	\$374	\$390	103.79%
Nov 19	15	19	17	1.0	\$486,710	\$450,000	\$495,647	19	\$410	\$417	101.84%
Dec 19	11	11	20	0.8	\$481,685	\$496,500	\$492,450	21	\$418	\$430	102.23%
Jan 20	3	9	15	0.2	\$506,745	\$517,500	\$509,087	36	\$367	\$370	100.46%
Feb 20	9	10	8	0.7	\$432,181	\$443,750	\$456,688	30	\$390	\$411	105.67%
Mar 20	8	11	6	0.8	\$532,123	\$570,500	\$551,833	36	\$436	\$450	103.70%
Apr 20	18	7	6	1.9	\$549,456	\$567,444	\$583,148	11	\$458	\$484	106.13%
May 20	12	15	3	1.1	\$411,283	\$505,000	\$425,000	5	\$382	\$398	103.34%
Jun 20	11	17	12	0.9	\$506,375	\$527,500	\$514,417	21	\$448	\$456	101.59%
Jul 20	13	22	12	0.9	\$513,087	\$527,500	\$529,750	29	\$438	\$450	103.25%
Aug 20	13	12	22	0.8	\$488,638	\$507,500	\$511,864	16	\$430	\$459	104.75%
Sep 20	17	13	16	1.1	\$531,730	\$555,000	\$540,806	23	\$404	\$411	101.71%
Oct 20	17	17	14	1.1	\$512,985	\$531,000	\$551,429	16	\$490	\$529	107.49%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	14	27.27%	\$512,985	24.85%	\$531,000	26.43%	\$551,429	29.31%	16	-69.69%	107.49%
Oct 19	11	-26.67%	\$410,894	-12.90%	\$420,000	-6.67%	\$426,455	-12.06%	53	83.73%	103.79%
Oct 18	15	-11.76%	\$471,740	12.87%	\$450,000	3.45%	\$484,933	12.99%	29	21.25%	102.80%

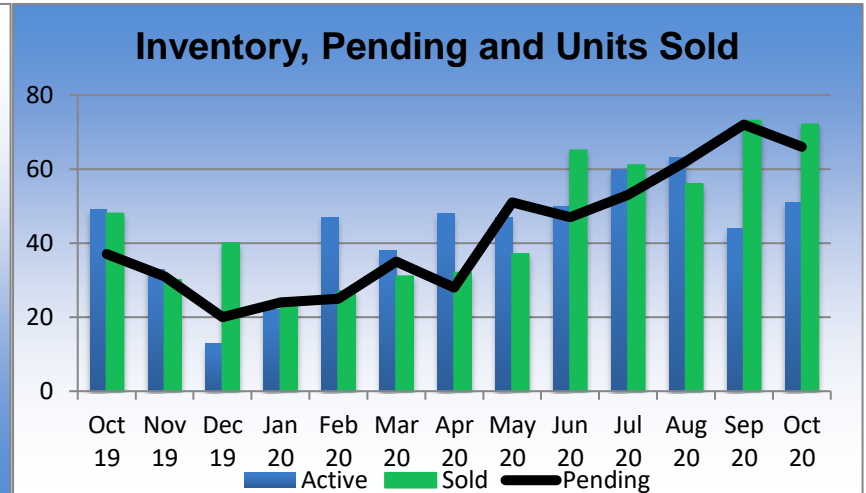
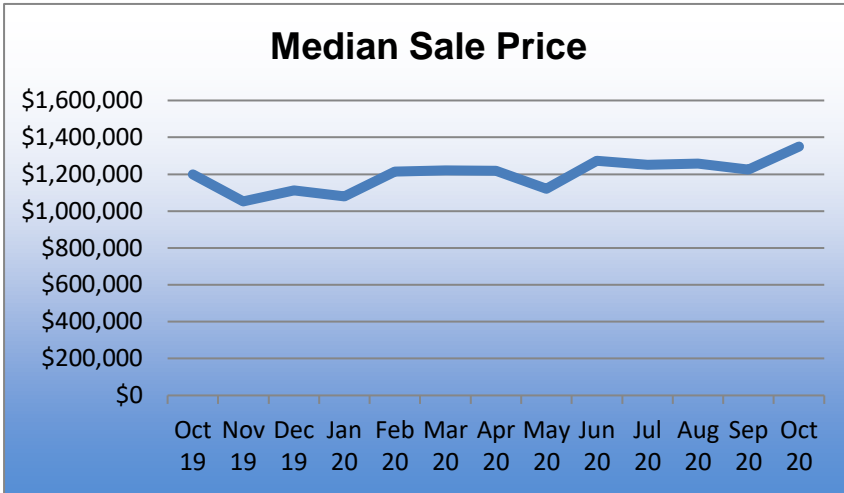
## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	44	77	109	138	175
\$500-\$599K	52	53	53	26	10
\$600-\$699K	24	11	9	1	
\$700-\$799K	5	5	2	2	1
\$800-\$899K		2			
\$900-\$999K					
\$1-\$1.299m					
\$1.3-\$1.699m					
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
<b>Totals:</b>	<b>125</b>	<b>148</b>	<b>173</b>	<b>167</b>	<b>186</b>

**Presented by:**

## Market Activity Summary:

- Inventory: 51 units were listed for sale as of the last day of October - approximately 1 month of inventory.
- Sales Activity: 72 single-family detached units were sold during October.
- Median Sales Price: \$1,350,000 during October.
- Days-on-Market (DOM) year-to-date is approximately 22 days.
- Average sales price was 104.54% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	49	37	48	1.3	\$1,247,288	\$1,200,000	\$1,244,359	30	\$545	\$548	99.77%
Nov 19	33	31	30	0.9	\$1,128,793	\$1,052,500	\$1,128,470	24	\$540	\$540	99.97%
Dec 19	13	20	40	0.4	\$1,283,510	\$1,113,250	\$1,271,357	32	\$550	\$548	99.05%
Jan 20	22	24	25	0.8	\$1,225,378	\$1,080,000	\$1,238,292	42	\$536	\$545	101.05%
Feb 20	47	25	27	1.9	\$1,198,963	\$1,215,000	\$1,213,667	19	\$599	\$607	101.23%
Mar 20	38	35	31	1.5	\$1,259,960	\$1,221,000	\$1,296,239	10	\$582	\$599	102.88%
Apr 20	48	28	32	1.7	\$1,284,392	\$1,217,500	\$1,290,688	12	\$557	\$566	100.49%
May 20	47	51	37	1.4	\$1,118,483	\$1,120,000	\$1,114,516	18	\$583	\$581	99.65%
Jun 20	50	47	65	1.2	\$1,259,072	\$1,272,013	\$1,271,872	16	\$577	\$584	101.02%
Jul 20	60	53	61	1.3	\$1,308,030	\$1,250,000	\$1,331,412	17	\$606	\$619	101.79%
Aug 20	63	62	56	1.2	\$1,254,561	\$1,257,510	\$1,305,518	18	\$611	\$635	104.06%
Sep 20	44	72	73	0.8	\$1,299,109	\$1,225,000	\$1,355,449	21	\$610	\$640	104.34%
Oct 20	51	66	72	0.8	\$1,357,664	\$1,350,000	\$1,419,278	22	\$600	\$627	104.54%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	72	50.00%	\$1,357,664	8.85%	\$1,350,000	12.50%	\$1,419,278	14.06%	22	-25.77%	104.54%
Oct 19	48	9.09%	\$1,247,288	7.89%	\$1,200,000	8.60%	\$1,244,359	6.07%	30	7.75%	99.77%
Oct 18	44	-16.98%	\$1,156,099	9.99%	\$1,105,000	0.45%	\$1,173,094	8.36%	27	31.92%	101.47%

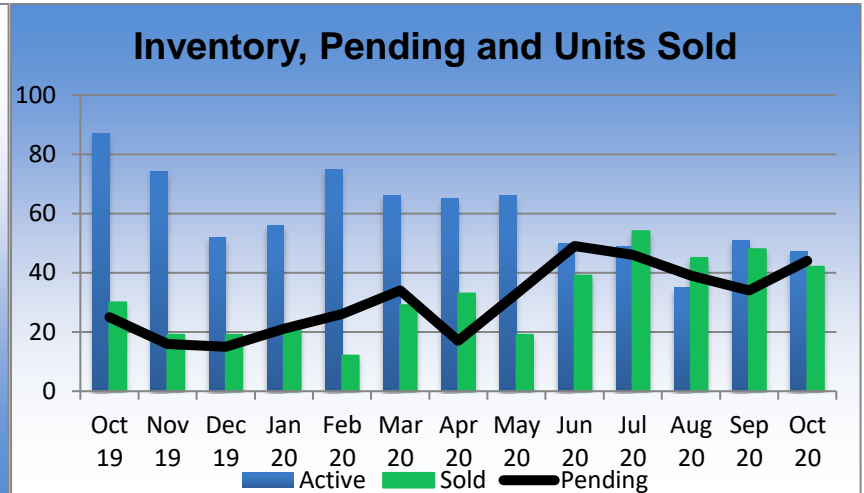
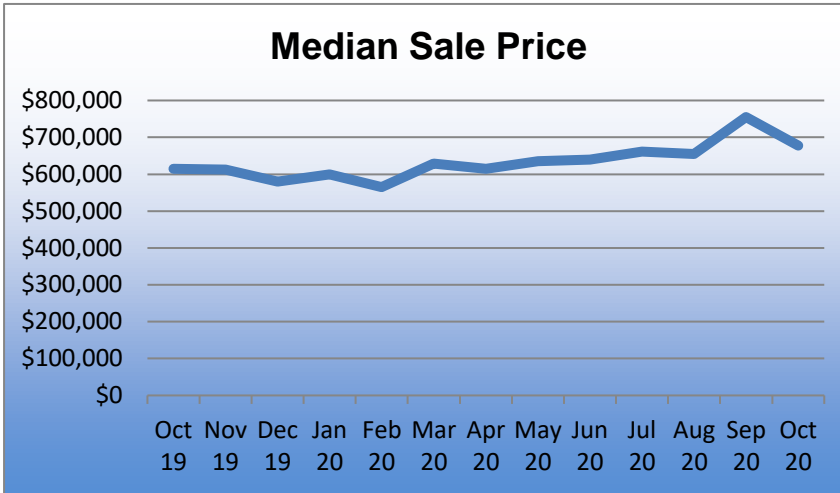
## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K		1	1	1	1
\$500-\$599K		2	1		2
\$600-\$699K	1	5	5	6	17
\$700-\$799K	10	17	18	27	49
\$800-\$899K	31	45	41	64	84
\$900-\$999K	55	64	81	83	82
\$1-\$1.299m	183	213	177	198	166
\$1.3-\$1.699m	160	122	105	95	63
\$1.7-\$1.999m	42	25	21	10	10
\$2-\$2.999m	18	10	11	9	11
>\$3m	2	2			1
<b>Totals:</b>	<b>502</b>	<b>506</b>	<b>461</b>	<b>493</b>	<b>486</b>

**Presented by:**

## Market Activity Summary:

- Inventory: 47 units were listed for sale as of the last day of October - approximately 1 month of inventory.
- Sales Activity: 42 single-family detached units were sold during October.
- Median Sales Price: \$677,500 during October.
- Days-on-Market (DOM) year-to-date is approximately 34 days.
- Average sales price was 100.% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	87	25	30	2.2	\$641,859	\$614,500	\$630,163	69	\$270	\$265	98.18%
Nov 19	74	16	19	2.5	\$637,405	\$612,166	\$630,977	65	\$239	\$237	98.99%
Dec 19	52	15	19	2.5	\$629,789	\$579,999	\$619,437	81	\$249	\$245	98.36%
Jan 20	56	21	21	2.9	\$717,976	\$600,000	\$692,667	108	\$287	\$277	96.47%
Feb 20	75	26	12	3.8	\$571,807	\$565,000	\$567,916	50	\$244	\$242	99.32%
Mar 20	66	34	29	2.8	\$678,929	\$629,000	\$667,424	56	\$270	\$265	98.31%
Apr 20	65	17	33	2.7	\$700,705	\$615,000	\$693,417	42	\$271	\$269	98.96%
May 20	66	33	19	2.4	\$706,617	\$635,000	\$694,000	48	\$257	\$253	98.21%
Jun 20	50	49	39	1.5	\$673,470	\$640,000	\$670,214	34	\$258	\$258	99.52%
Jul 20	49	46	54	1.4	\$796,669	\$661,500	\$787,302	53	\$295	\$292	98.82%
Aug 20	35	39	45	0.8	\$738,478	\$655,000	\$743,340	27	\$294	\$295	100.66%
Sep 20	51	34	48	1.2	\$810,701	\$755,000	\$809,485	36	\$318	\$319	99.85%
Oct 20	47	44	42	1.2	\$799,504	\$677,500	\$799,500	34	\$284	\$284	100.00%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	42	40.00%	\$799,504	24.56%	\$677,500	10.25%	\$799,500	26.87%	34	-50.30%	100.00%
Oct 19	30	66.67%	\$641,859	-14.75%	\$614,500	-13.83%	\$630,163	-14.62%	69	51.58%	98.18%
Oct 18	18	-35.71%	\$752,872	15.84%	\$713,125	24.18%	\$738,039	16.82%	45	-22.34%	98.03%

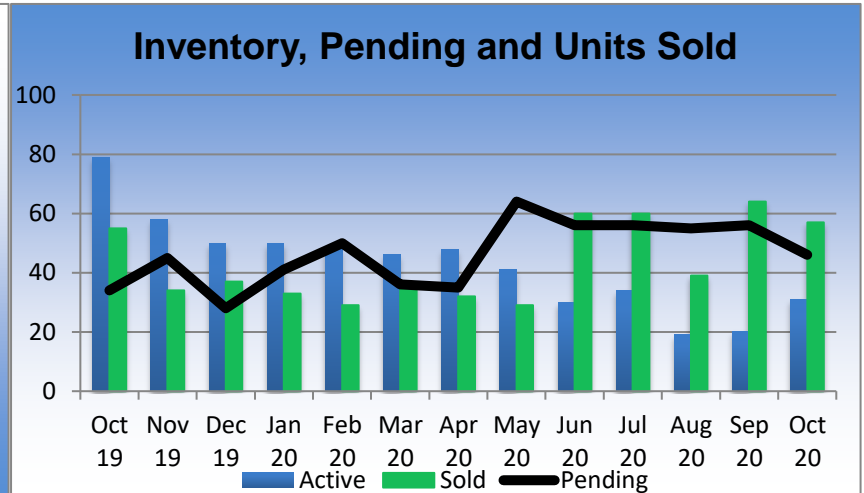
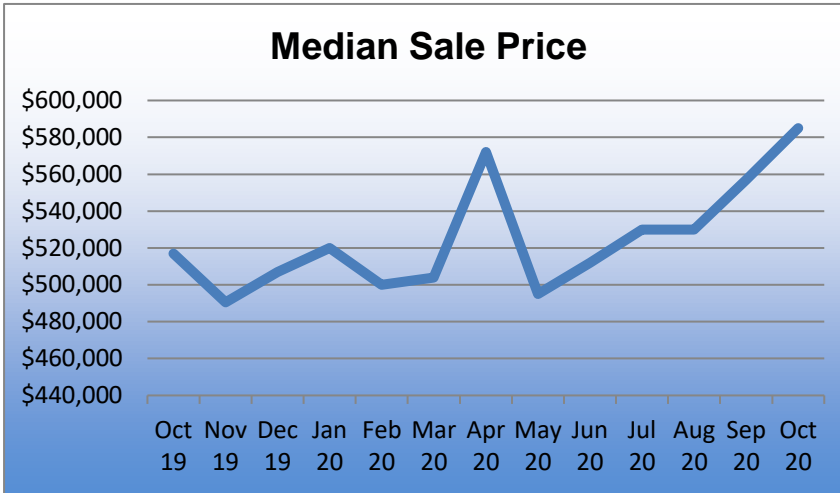
## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	17	35	39	59	111
\$500-\$599K	99	125	94	106	84
\$600-\$699K	116	90	53	50	16
\$700-\$799K	43	39	28	36	21
\$800-\$899K	38	19	24	17	17
\$900-\$999K	14	7	13	6	6
\$1-\$1.299m	24	8	13	6	10
\$1.3-\$1.699m	11	5	4	1	4
\$1.7-\$1.999m	1	2			
\$2-\$2.999m	2	1		2	2
>\$3m	1			1	
<b>Totals:</b>	<b>366</b>	<b>331</b>	<b>268</b>	<b>284</b>	<b>271</b>

**Presented by:**

## Market Activity Summary:

- Inventory: 31 units were listed for sale as of the last day of October - approximately 1 month of inventory.
- Sales Activity: 57 single-family detached units were sold during October.
- Median Sales Price: \$585,000 during October.
- Days-on-Market (DOM) year-to-date is approximately 14 days.
- Average sales price was 103.07% of the average list price during October.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Oct 19	79	34	55	1.7	\$525,185	\$517,000	\$522,365	31	\$264	\$263	99.46%
Nov 19	58	45	34	1.3	\$582,827	\$490,500	\$593,955	33	\$335	\$343	
Dec 19	50	28	37	1.4	\$506,436	\$507,000	\$501,442	38	\$257	\$254	99.01%
Jan 20	50	41	33	1.4	\$562,687	\$520,000	\$559,343	41	\$252	\$251	99.41%
Feb 20	48	50	29	1.2	\$529,667	\$500,000	\$532,287	46	\$271	\$273	100.49%
Mar 20	46	36	36	1.2	\$514,891	\$503,923	\$514,326	27	\$271	\$271	99.89%
Apr 20	48	35	32	1.2	\$559,959	\$572,000	\$561,028	33	\$280	\$281	100.19%
May 20	41	64	29	0.9	\$524,553	\$495,000	\$526,890	31	\$288	\$290	100.45%
Jun 20	30	56	60	0.6	\$529,344	\$512,000	\$530,162	26	\$270	\$271	100.15%
Jul 20	34	56	60	0.6	\$532,449	\$530,000	\$538,081	18	\$284	\$287	101.06%
Aug 20	19	55	39	0.3	\$549,596	\$530,000	\$559,685	18	\$276	\$282	101.84%
Sep 20	20	56	64	0.4	\$556,876	\$556,808	\$570,299	13	\$275	\$282	102.41%
Oct 20	31	46	57	0.6	\$582,906	\$585,000	\$600,786	14	\$286	\$294	103.07%

## Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Oct 20	57	3.64%	\$582,906	10.99%	\$585,000	13.15%	\$600,786	15.01%	14	-56.33%	103.07%
Oct 19	55	14.58%	\$525,185	0.92%	\$517,000	0.88%	\$522,365	-0.38%	31	31.25%	99.46%
Oct 18	48	-18.64%	\$520,409	7.89%	\$512,500	11.41%	\$524,348	7.93%	24	-2.09%	100.76%

## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	152	226	258	325	421
\$500-\$599K	181	154	178	116	78
\$600-\$699K	83	71	42	27	14
\$700-\$799K	30	25	13	14	4
\$800-\$899K	9	3	7	7	2
\$900-\$999K	4	2	2	1	
\$1-\$1.299m	1			2	
\$1.3-\$1.699m					
\$1.7-\$1.999m					
\$2-\$2.999m		1			
>\$3m					
<b>Totals:</b>	<b>460</b>	<b>482</b>	<b>500</b>	<b>492</b>	<b>519</b>

**Presented by:**