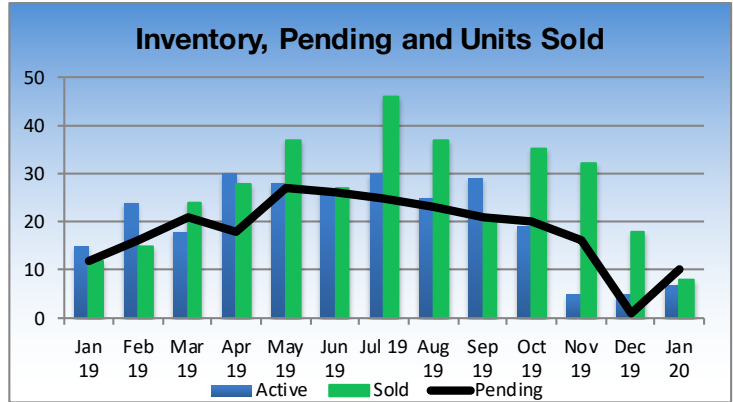
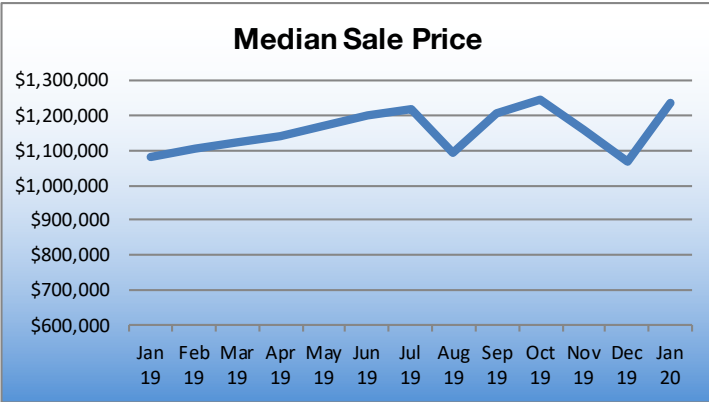


Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of January - approximately 1 month of inventory.
- Sales Activity: 8 single-family detached units were sold during January.
- Median Sales Price: \$1,237,500 during January.
- Days-on-Market (DOM) year-to-date is approximately 32 days.
- Average sales price was 101.12% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Jan 19	15	12	12	0.7	\$1,063,417	\$1,081,500	\$1,110,858	38	\$641	\$677	104.46%
Feb 19	24	16	15	1.1	\$1,109,467	\$1,105,000	\$1,217,337	17	\$599	\$662	109.72%
Mar 19	18	21	24	1.0	\$1,009,496	\$1,125,000	\$1,138,813	41	\$651	\$732	112.81%
Apr 19	30	18	28	1.8	\$1,137,029	\$1,142,500	\$1,243,164	11	\$643	\$703	109.33%
May 19	28	27	37	1.4	\$1,065,377	\$1,170,000	\$1,205,331	16	\$625	\$708	113.14%
Jun 19	27	26	27	1.2	\$1,073,183	\$1,200,000	\$1,188,737	15	\$597	\$658	110.77%
Jul 19	30	25	46	1.3	\$1,123,172	\$1,220,000	\$1,231,246	17	\$626	\$692	109.62%
Aug 19	25	23	37	1.0	\$961,470	\$1,095,000	\$1,055,597	20	\$667	\$726	109.79%
Sep 19	29	21	21	1.2	\$1,251,667	\$1,206,000	\$1,325,905	31	\$597	\$645	105.93%
Oct 19	19	20	35	0.9	\$1,158,711	\$1,245,000	\$1,273,274	20	\$643	\$706	109.89%
Nov 19	5	16	32	0.3	\$1,050,031	\$1,156,500	\$1,150,217	22	\$608	\$671	109.54%
Dec 19	5	1	18	0.3	\$1,100,833	\$1,067,500	\$1,176,944	19	\$631	\$678	106.91%
Jan 20	7	10	8	0.6	\$1,183,625	\$1,237,500	\$1,196,875	32	\$532	\$540	101.12%

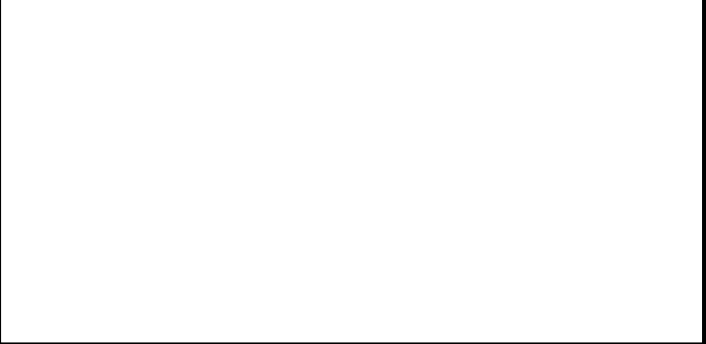
Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Jan 20	8	-33.33%	\$1,183,625	11.30%	\$1,237,500	14.42%	\$1,196,875	7.74%	32	-16.52%	101.12%
Jan 19	12	-14.29%	\$1,063,417	4.65%	\$1,081,500	15.67%	\$1,110,858	3.58%	38	44.65%	104.46%
Jan 18	14	0.00%	\$1,016,207	16.79%	\$935,000	0.00%	\$1,072,421	10.78%	27	27.49%	105.53%

Sales Activity & Price Trends

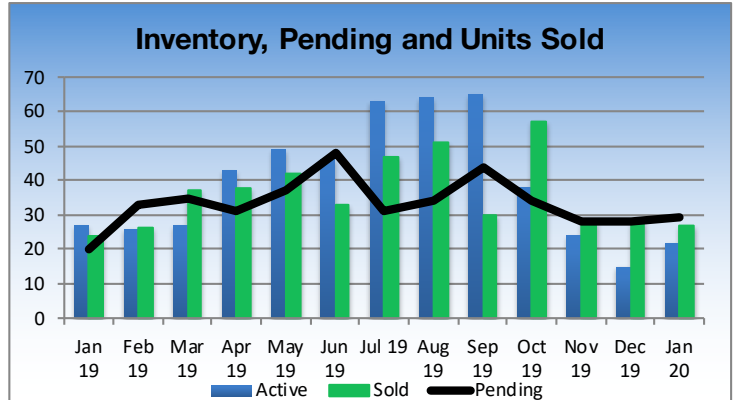
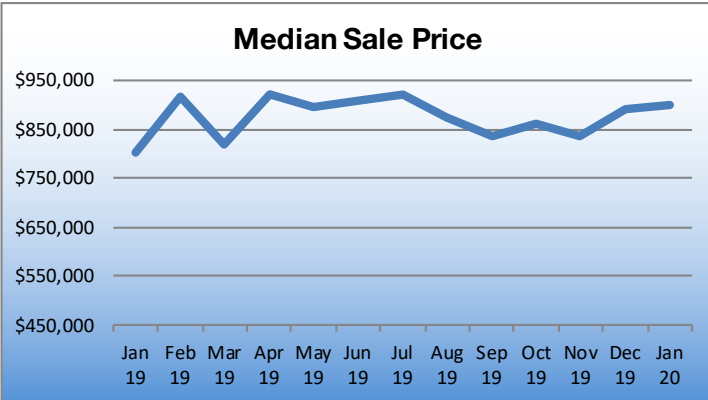
Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					
\$500-\$599K					2
\$600-\$699K			1		2
\$700-\$799K		1	2	5	3
\$800-\$899K	1	1	2	2	3
\$900-\$999K		2	3	1	6
\$1-\$1.299m	5	4	3	5	6
\$1.3-\$1.699m	2	3	1	1	2
\$1.7-\$1.999m			2		1
\$2-\$2.999m					1
>\$3m					
Totals:	8	11	14	14	26

Presented by:



Market Activity Summary:

- Inventory: 22 units were listed for sale as of the last day of January - approximately 1 month of inventory.
- Sales Activity: 27 single-family detached units were sold during January.
- Median Sales Price: \$900,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 32 days.
- Average sales price was 104.05% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 19	27	20	24	1.0	\$809,910	\$802,500	\$814,900	30	\$507	\$515	100.62%
Feb 19	26	33	26	0.9	\$935,188	\$915,000	\$937,150	29	\$496	\$503	100.21%
Mar 19	27	35	37	0.9	\$871,597	\$820,000	\$878,043	30	\$516	\$523	100.74%
Apr 19	43	31	38	1.4	\$942,901	\$921,500	\$957,385	24	\$512	\$524	101.54%
May 19	49	37	42	1.4	\$908,616	\$895,500	\$938,256	22	\$512	\$529	103.26%
Jun 19	46	48	33	1.2	\$990,318	\$910,000	\$993,126	17	\$516	\$524	100.28%
Jul 19	63	31	47	1.7	\$950,878	\$920,000	\$966,668	23	\$505	\$518	101.66%
Aug 19	64	34	51	1.7	\$961,246	\$875,000	\$970,697	22	\$567	\$576	100.98%
Sep 19	65	44	30	1.7	\$836,724	\$835,000	\$854,579	20	\$496	\$506	102.13%
Oct 19	38	34	57	1.1	\$894,171	\$863,000	\$911,641	21	\$503	\$513	101.95%
Nov 19	24	28	28	0.7	\$867,658	\$836,500	\$872,425	36	\$496	\$499	100.55%
Dec 19	15	28	28	0.4	\$920,358	\$891,250	\$912,381	56	\$471	\$473	99.13%
Jan 20	22	29	27	0.7	\$886,115	\$900,000	\$922,037	32	\$515	\$537	104.05%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 20	27	12.50%	\$886,115	9.41%	\$900,000	12.15%	\$922,037	13.15%	32	4.29%	104.05%
Jan 19	24	26.32%	\$809,910	1.23%	\$802,500	0.06%	\$814,900	-2.23%	30	186.34%	100.62%
Jan 18	19	-26.92%	\$800,097	3.33%	\$802,000	1.87%	\$833,474	7.06%	11	-74.22%	104.17%

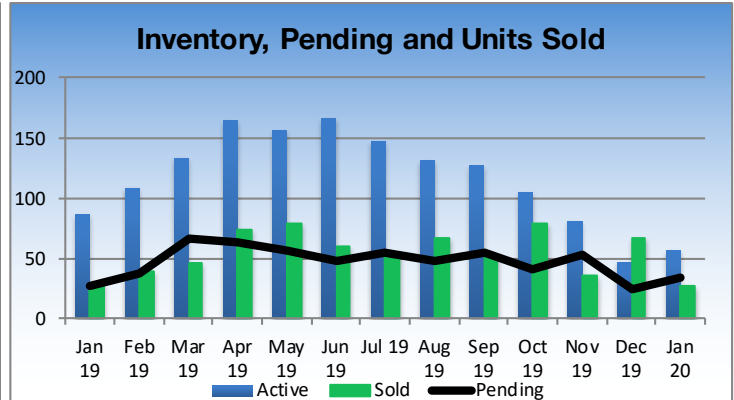
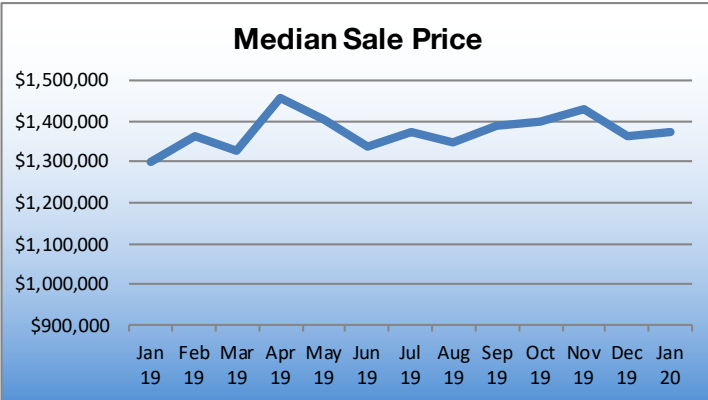
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K		1	1		5
\$500-\$599K		2	1	5	2
\$600-\$699K	3	5	1	6	10
\$700-\$799K	2	3	6	2	7
\$800-\$899K	8	6	3	6	8
\$900-\$999K	7	2	3	3	
\$1-\$1.299m	6	6	4	4	
\$1.3-\$1.699m	1				
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	27	25	19	26	32

Presented by:

Market Activity Summary:

- Inventory: 57 units were listed for sale as of the last day of January - approximately 2 months of inventory .
- Sales Activity: 26 single-family detached units were sold during January.
- Median Sales Price: \$1,375,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 68 days.
- Average sales price was 98.16% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Jan 19	86	27	29	1.7	\$1,375,934	\$1,300,000	\$1,340,671	54	\$541	\$532	97.44%
Feb 19	108	37	38	2.1	\$1,448,677	\$1,365,000	\$1,428,367	37	\$509	\$502	98.60%
Mar 19	133	66	45	2.6	\$1,524,971	\$1,325,000	\$1,509,047	49	\$541	\$536	98.96%
Apr 19	164	63	73	3.4	\$1,599,927	\$1,457,000	\$1,580,624	30	\$543	\$539	98.79%
May 19	156	56	79	2.8	\$1,614,951	\$1,406,500	\$1,608,000	24	\$542	\$541	99.57%
Jun 19	166	47	60	2.9	\$1,601,858	\$1,337,500	\$1,588,359	36	\$559	\$558	99.16%
Jul 19	147	54	55	2.7	\$1,548,883	\$1,375,000	\$1,528,893	34	\$527	\$521	98.71%
Aug 19	131	47	67	2.6	\$1,453,246	\$1,350,000	\$1,433,002	41	\$537	\$531	98.61%
Sep 19	127	55	52	2.5	\$1,508,870	\$1,390,000	\$1,478,095	45	\$542	\$533	97.96%
Oct 19	105	41	79	2.1	\$1,524,314	\$1,400,000	\$1,508,573	45	\$512	\$507	98.97%
Nov 19	81	53	36	1.7	\$1,581,231	\$1,430,000	\$1,553,769	50	\$540	\$533	98.26%
Dec 19	47	24	66	1.1	\$1,477,843	\$1,362,500	\$1,457,027	43	\$538	\$531	98.59%
Jan 20	57	34	26	1.5	\$1,565,688	\$1,375,000	\$1,536,817	68	\$529	\$520	98.16%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Jan 20	26	-10.34%	\$1,565,688	13.79%	\$1,375,000	5.77%	\$1,536,817	14.63%	68	26.09%	98.16%
Jan 19	29	-14.71%	\$1,375,934	1.71%	\$1,300,000	1.76%	\$1,340,671	-1.17%	54	22.82%	97.44%
Jan 18	34	-24.44%	\$1,352,772	5.02%	\$1,277,500	3.86%	\$1,356,548	7.14%	44	-10.14%	100.28%

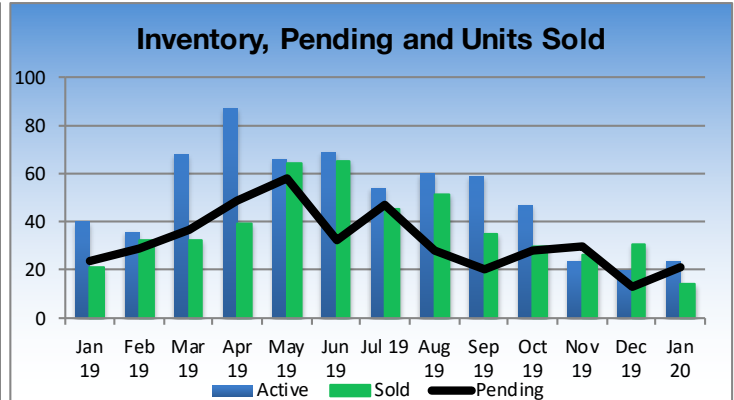
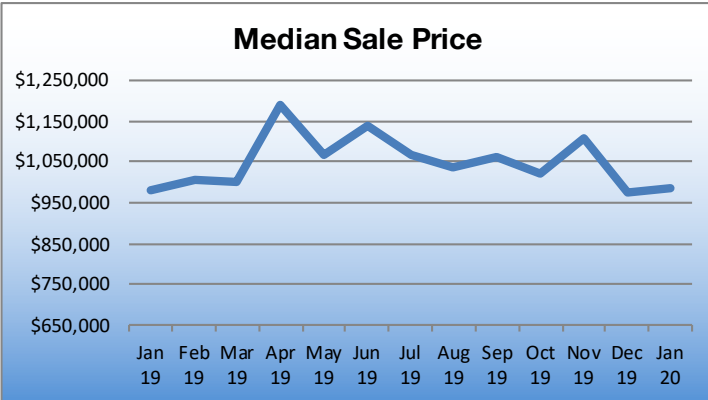
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					
\$500-\$599K					
\$600-\$699K					
\$700-\$799K					
\$800-\$899K		3	1	3	3
\$900-\$999K	3	2		7	4
\$1-\$1.299m	7	8	17	18	15
\$1.3-\$1.699m	8	13	13	14	12
\$1.7-\$1.999m	2	2	2	1	4
\$2-\$2.999m	5	1	1	2	3
>\$3m	1				1
Totals:	26	29	34	45	42

Presented by:

Market Activity Summary:

- Inventory: 24 units were listed for sale as of the last day of January - approximately 1 month of inventory.
- Sales Activity: 14 single-family detached units were sold during January.
- Median Sales Price: \$986,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 40 days.
- Average sales price was 99.52% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Jan 19	40	24	21	1.5	\$1,065,844	\$980,000	\$1,054,512	55	\$500	\$495	98.94%
Feb 19	36	29	32	1.2	\$1,052,275	\$1,008,000	\$1,047,653	26	\$517	\$516	99.56%
Mar 19	68	37	32	2.2	\$1,063,386	\$1,001,000	\$1,063,762	44	\$513	\$518	100.04%
Apr 19	87	49	39	2.5	\$1,171,174	\$1,190,000	\$1,176,678	24	\$473	\$476	100.47%
May 19	66	58	64	1.5	\$1,106,820	\$1,067,500	\$1,115,106	25	\$505	\$510	100.75%
Jun 19	69	32	65	1.6	\$1,180,699	\$1,140,000	\$1,177,468	25	\$488	\$488	99.73%
Jul 19	54	47	45	1.2	\$1,098,029	\$1,065,000	\$1,090,636	31	\$504	\$501	99.33%
Aug 19	60	28	51	1.5	\$1,138,799	\$1,035,000	\$1,129,109	32	\$505	\$503	99.15%
Sep 19	59	20	35	1.9	\$1,110,464	\$1,060,000	\$1,103,494	31	\$487	\$487	99.37%
Oct 19	47	28	30	1.5	\$1,134,107	\$1,022,500	\$1,131,783	25	\$463	\$463	99.80%
Nov 19	24	30	26	0.9	\$1,110,706	\$1,110,345	\$1,092,796	28	\$491	\$485	98.39%
Dec 19	20	13	31	0.9	\$1,061,151	\$975,000	\$1,054,774	39	\$512	\$512	99.40%
Jan 20	24	21	14	1.0	\$1,058,786	\$986,000	\$1,053,714	40	\$476	\$476	99.52%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Jan 20	14	-33.33%	\$1,058,786	-0.66%	\$986,000	0.61%	\$1,053,714	-0.08%	40	-26.37%	99.52%
Jan 19	21	40.00%	\$1,065,844	0.61%	\$980,000	-2.97%	\$1,054,512	-2.77%	55	560.71%	98.94%
Jan 18	15	-25.00%	\$1,059,431	-9.03%	\$1,010,000	-13.68%	\$1,084,500	-5.52%	8	-86.61%	102.37%

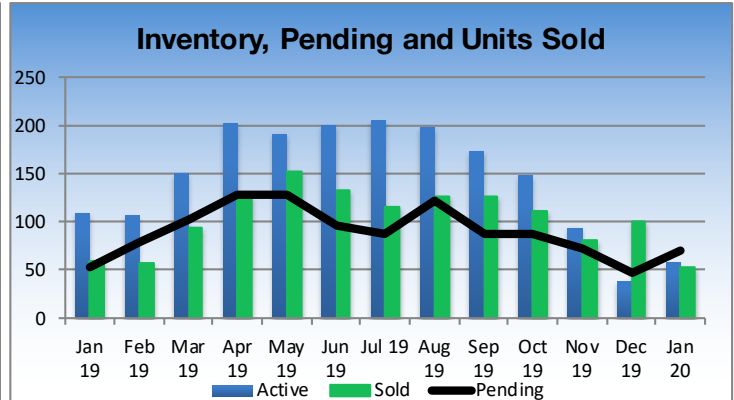
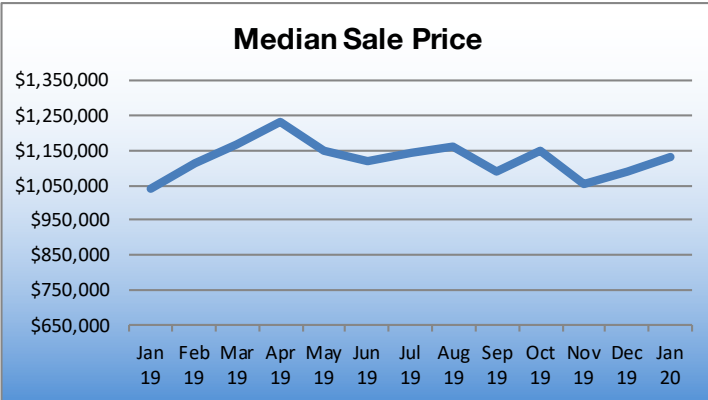
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					
\$500-\$599K					
\$600-\$699K					4
\$700-\$799K	1	4		4	5
\$800-\$899K	1	6	4	1	7
\$900-\$999K	6	1	2	1	3
\$1-\$1.299m	4	6	6	6	4
\$1.3-\$1.699m	2	3	3	7	2
\$1.7-\$1.999m				1	
\$2-\$2.999m					
>\$3m					
Totals:	14	20	15	20	25

Presented by:

Market Activity Summary:

- Inventory: 58 units were listed for sale as of the last day of January - approximately 1 month of inventory.
- Sales Activity: 52 single-family detached units were sold during January.
- Median Sales Price: \$1,132,500 during January.
- Days-on-Market (DOM) year-to-date is approximately 39 days.
- Average sales price was 99.76% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Jan 19	109	53	59	1.2	\$1,126,987	\$1,040,000	\$1,107,020	35	\$698	\$685	98.23%
Feb 19	107	79	57	1.2	\$1,158,116	\$1,110,000	\$1,172,564	28	\$717	\$727	101.25%
Mar 19	150	103	94	1.7	\$1,316,486	\$1,167,500	\$1,322,780	25	\$691	\$701	100.48%
Apr 19	202	128	127	2.2	\$1,309,216	\$1,231,313	\$1,326,811	23	\$699	\$716	101.34%
May 19	191	128	151	1.7	\$1,260,958	\$1,150,000	\$1,286,196	21	\$724	\$740	102.00%
Jun 19	200	95	132	1.8	\$1,220,963	\$1,120,000	\$1,224,753	22	\$712	\$720	100.31%
Jul 19	205	88	116	1.9	\$1,220,107	\$1,143,750	\$1,225,325	26	\$709	\$715	100.43%
Aug 19	198	122	126	1.8	\$1,277,035	\$1,160,000	\$1,279,312	31	\$691	\$692	100.18%
Sep 19	173	88	127	1.8	\$1,247,874	\$1,089,000	\$1,228,183	35	\$675	\$670	98.42%
Oct 19	148	87	112	1.5	\$1,217,323	\$1,150,000	\$1,210,198	33	\$696	\$696	99.41%
Nov 19	94	73	80	1.0	\$1,133,777	\$1,052,500	\$1,124,114	33	\$712	\$705	99.15%
Dec 19	38	47	100	0.5	\$1,132,269	\$1,089,500	\$1,126,516	39	\$712	\$712	99.49%
Jan 20	58	69	52	0.8	\$1,259,874	\$1,132,500	\$1,256,868	39	\$690	\$696	99.76%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Jan 20	52	-11.86%	\$1,259,874	11.79%	\$1,132,500	8.89%	\$1,256,868	13.54%	39	10.06%	99.76%
Jan 19	59	-3.28%	\$1,126,987	-3.87%	\$1,040,000	-13.33%	\$1,107,020	-12.07%	35	49.75%	98.23%
Jan 18	61	-20.78%	\$1,172,354	7.21%	\$1,200,000	29.59%	\$1,258,928	14.83%	23	-25.83%	107.38%

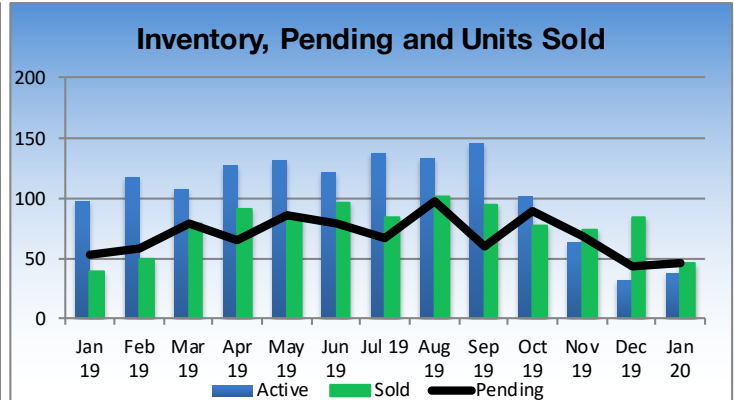
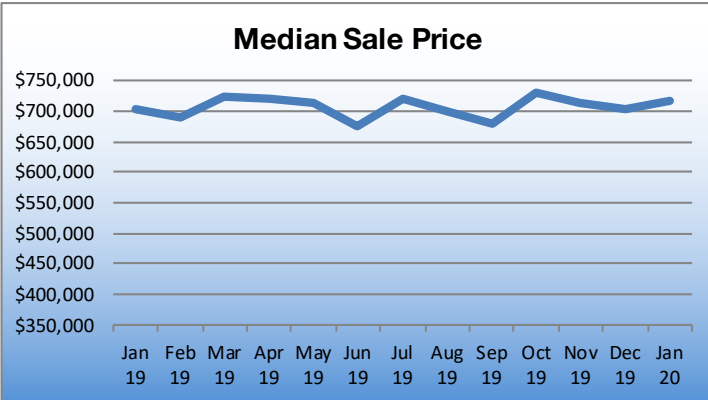
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					
\$500-\$599K					2
\$600-\$699K			1	1	12
\$700-\$799K	7	7		12	13
\$800-\$899K	4	5	6	15	12
\$900-\$999K	6	12	8	18	17
\$1-\$1.299m	22	26	22	19	13
\$1.3-\$1.699m	6	8	19	4	17
\$1.7-\$1.999m	3		3	4	1
\$2-\$2.999m	3	1	2	4	4
>\$3m	1	1			2
Totals:	52	60	61	77	93

Presented by:

Market Activity Summary:

- Inventory: 38 units were listed for sale as of the last day of January - approximately 1 month of inventory.
- Sales Activity: 46 single-family detached units were sold during January.
- Median Sales Price: \$717,500 during January.
- Days-on-Market (DOM) year-to-date is approximately 37 days.
- Average sales price was 99.79% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Jan 19	97	53	38	1.2	\$737,450	\$704,500	\$739,592	46	\$462	\$466	100.29%
Feb 19	117	57	50	1.5	\$719,759	\$691,000	\$716,717	36	\$457	\$458	99.58%
Mar 19	107	79	79	1.5	\$772,324	\$725,000	\$779,644	28	\$474	\$481	100.95%
Apr 19	127	65	91	2.0	\$773,325	\$720,000	\$780,816	36	\$490	\$500	100.97%
May 19	131	85	84	1.8	\$709,027	\$712,500	\$724,770	23	\$483	\$493	102.22%
Jun 19	121	78	95	1.6	\$690,350	\$675,000	\$699,836	19	\$486	\$494	101.37%
Jul 19	137	66	83	1.9	\$765,069	\$720,000	\$781,412	22	\$470	\$482	102.14%
Aug 19	133	97	101	1.6	\$753,604	\$699,000	\$768,389	29	\$470	\$481	101.96%
Sep 19	145	60	94	1.9	\$744,727	\$679,500	\$748,485	34	\$479	\$484	100.50%
Oct 19	101	88	76	1.3	\$756,773	\$730,000	\$757,081	37	\$480	\$482	100.04%
Nov 19	63	68	73	0.8	\$765,942	\$714,900	\$778,743	27	\$471	\$481	101.67%
Dec 19	32	43	84	0.5	\$800,937	\$704,000	\$804,980	39	\$484	\$491	100.50%
Jan 20	38	45	46	0.6	\$752,946	\$717,500	\$751,386	37	\$507	\$508	99.79%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Jan 20	46	21.05%	\$752,946	2.10%	\$717,500	1.85%	\$751,386	1.59%	37	-20.58%	99.79%
Jan 19	38	-41.54%	\$737,450	-2.41%	\$704,500	-3.49%	\$739,592	-5.28%	46	69.30%	100.29%
Jan 18	65	3.17%	\$755,625	26.99%	\$730,000	25.86%	\$780,825	28.70%	27	-23.52%	103.34%

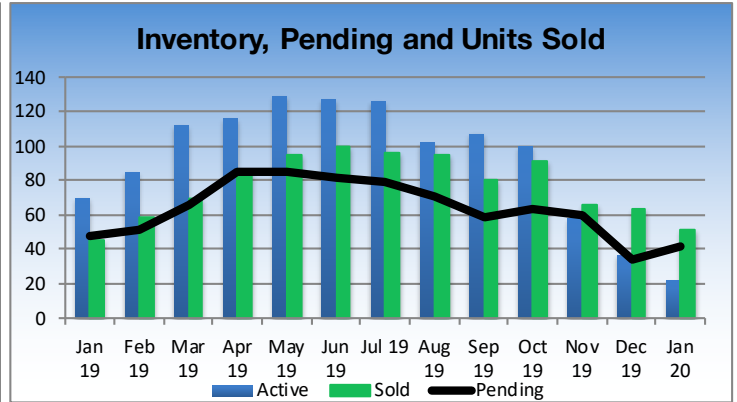
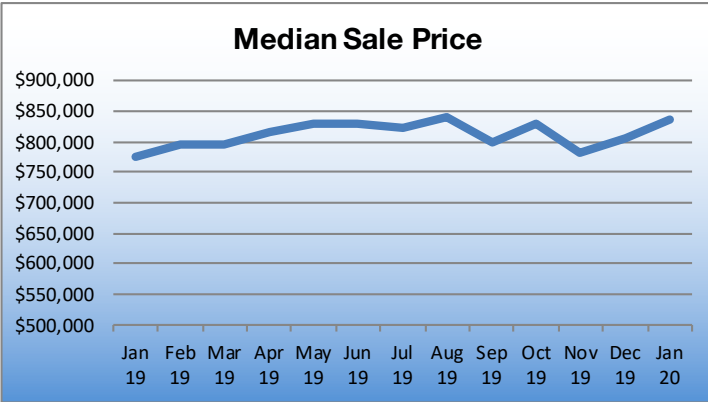
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	1	2		10	23
\$500-\$599K	6	5	11	26	35
\$600-\$699K	16	16	17	16	4
\$700-\$799K	8	11	18	4	6
\$800-\$899K	5	5	5	3	5
\$900-\$999K	5	2	4	3	3
\$1-\$1.299m	5	2	7	1	3
\$1.3-\$1.699m		1	3		
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	46	44	65	63	79

Presented by:

Market Activity Summary:

- Inventory: 22 units were listed for sale as of the last day of January - approximately 0 month of inventory.
- Sales Activity: 51 single-family detached units were sold during January.
- Median Sales Price: \$836,500 during January.
- Days-on-Market (DOM) year-to-date is approximately 49 days.
- Average sales price was 99.36% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Jan 19	70	48	45	1.0	\$936,091	\$775,000	\$931,062	46	\$478	\$475	99.46%
Feb 19	85	51	58	1.3	\$904,114	\$795,000	\$904,280	27	\$488	\$487	100.02%
Mar 19	112	66	69	1.9	\$895,147	\$795,000	\$893,970	24	\$510	\$510	99.87%
Apr 19	116	85	85	1.9	\$892,637	\$815,000	\$899,225	24	\$490	\$494	100.74%
May 19	129	85	95	1.8	\$949,150	\$830,000	\$952,768	22	\$484	\$488	100.38%
Jun 19	127	82	100	1.6	\$959,041	\$828,750	\$951,974	24	\$501	\$499	99.26%
Jul 19	126	79	96	1.5	\$969,458	\$822,500	\$974,744	25	\$477	\$481	100.55%
Aug 19	102	71	95	1.3	\$923,020	\$840,000	\$923,566	29	\$482	\$483	100.06%
Sep 19	107	58	80	1.5	\$879,742	\$797,500	\$879,796	26	\$495	\$496	100.01%
Oct 19	100	64	91	1.5	\$960,095	\$830,000	\$958,852	35	\$478	\$480	99.87%
Nov 19	58	60	66	0.9	\$884,437	\$782,500	\$884,189	30	\$479	\$480	99.97%
Dec 19	37	34	64	0.7	\$898,560	\$805,500	\$886,980	36	\$489	\$484	98.71%
Jan 20	22	42	51	0.4	\$927,242	\$836,500	\$921,325	49	\$494	\$491	99.36%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Jan 20	51	13.33%	\$927,242	-0.95%	\$836,500	7.94%	\$921,325	-1.05%	49	5.24%	99.36%
Jan 19	45	-2.17%	\$936,091	11.89%	\$775,000	-0.45%	\$931,062	8.87%	46	177.40%	99.46%
Jan 18	46	-9.80%	\$836,643	-1.92%	\$778,500	5.63%	\$855,202	0.93%	17	-52.93%	102.22%

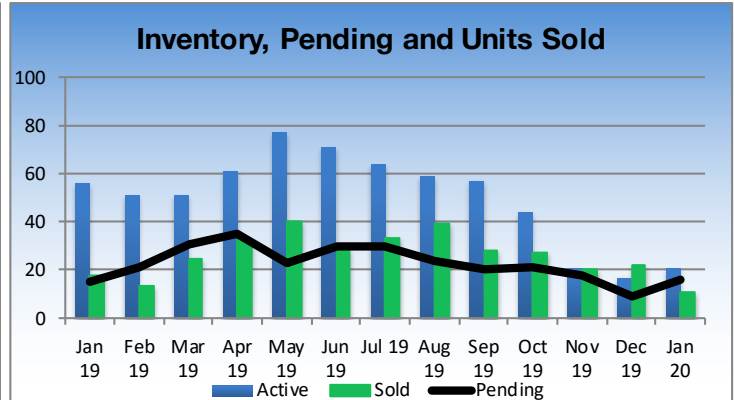
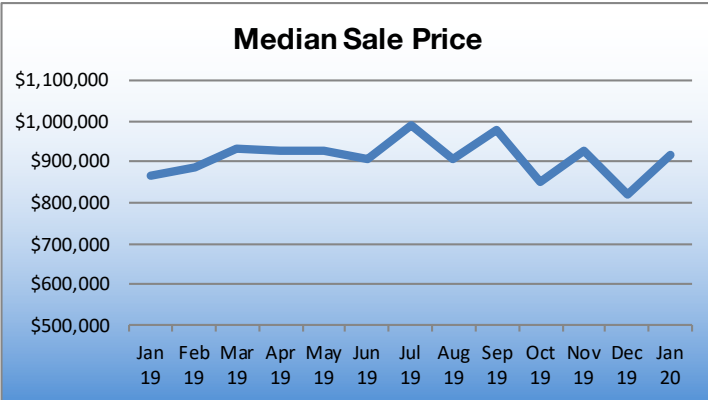
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K		1	1		2
\$500-\$599K	1	1		9	7
\$600-\$699K	8	8	7	12	12
\$700-\$799K	13	15	16	8	11
\$800-\$899K	9	6	8	4	5
\$900-\$999K	7	3	6	3	4
\$1-\$1.299m	9	7	4	10	5
\$1.3-\$1.699m	2	4	4	5	1
\$1.7-\$1.999m	1	1			
\$2-\$2.999m	1	1			1
>\$3m					
Totals:	51	47	46	51	48

Presented by:

Market Activity Summary:

- Inventory: 21 units were listed for sale as of the last day of January - approximately 1 month of inventory.
- Sales Activity: 11 single-family detached units were sold during January.
- Median Sales Price: \$919,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 57 days.
- Average sales price was 99.13% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Jan 19	56	15	18	2.1	\$900,801	\$866,500	\$889,433	38	\$592	\$584	98.74%
Feb 19	51	21	13	1.8	\$912,260	\$885,000	\$892,692	50	\$636	\$621	97.85%
Mar 19	51	31	25	2.0	\$957,697	\$933,000	\$957,639	38	\$608	\$613	99.99%
Apr 19	61	35	32	2.4	\$951,192	\$927,500	\$962,109	30	\$632	\$636	101.15%
May 19	77	23	40	2.8	\$966,706	\$927,500	\$972,122	27	\$590	\$593	100.56%
Jun 19	71	30	29	2.4	\$969,551	\$906,500	\$970,609	35	\$626	\$625	100.11%
Jul 19	64	30	33	2.2	\$1,007,766	\$990,000	\$999,636	39	\$596	\$590	99.19%
Aug 19	59	24	39	2.2	\$935,983	\$908,000	\$926,763	46	\$593	\$588	99.01%
Sep 19	57	20	28	2.2	\$1,014,035	\$980,000	\$1,012,769	41	\$596	\$594	99.88%
Oct 19	44	21	27	1.9	\$942,645	\$850,000	\$923,759	42	\$571	\$563	98.00%
Nov 19	21	18	20	1.0	\$1,022,013	\$928,500	\$1,000,888	39	\$560	\$549	97.93%
Dec 19	17	9	22	1.0	\$865,084	\$820,000	\$848,722	47	\$636	\$628	98.11%
Jan 20	21	16	11	1.3	\$926,764	\$919,000	\$918,745	57	\$617	\$613	99.13%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Jan 20	11	-38.89%	\$926,764	2.88%	\$919,000	6.06%	\$918,745	3.30%	57	49.11%	99.13%
Jan 19	18	-45.45%	\$900,801	4.27%	\$866,500	-6.32%	\$889,433	-4.12%	38	183.80%	98.74%
Jan 18	33	94.12%	\$863,893	6.60%	\$925,000	12.80%	\$927,667	13.48%	13	-59.57%	107.38%

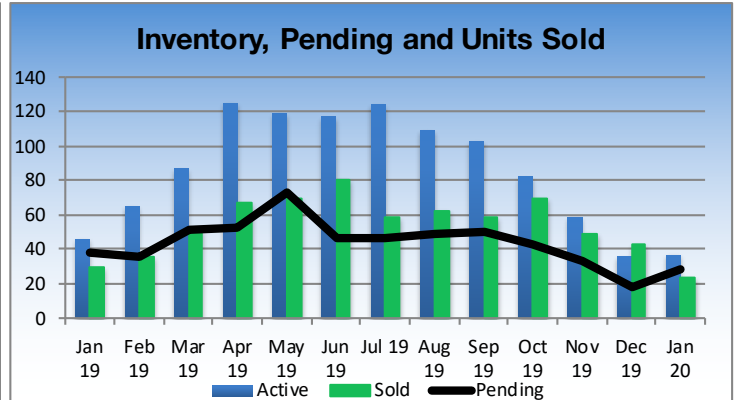
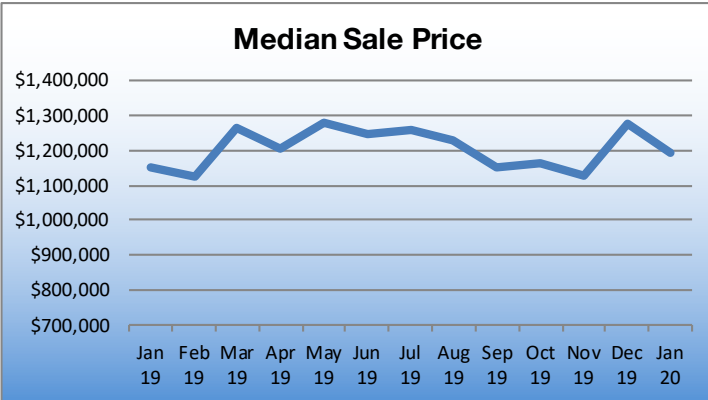
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					
\$500-\$599K					3
\$600-\$699K			6	4	3
\$700-\$799K	2	6	4	3	4
\$800-\$899K	2	7	5	7	1
\$900-\$999K	5	4	7	1	2
\$1-\$1.299m	2	1	9	2	1
\$1.3-\$1.699m		1	2		
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	11	19	33	17	14

Presented by:

Market Activity Summary:

- Inventory: 37 units were listed for sale as of the last day of January - approximately 1 month of inventory.
- Sales Activity: 23 single-family detached units were sold during January.
- Median Sales Price: \$1,190,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 42 days.
- Average sales price was 99.33% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Jan 19	46	38	30	0.9	\$1,240,048	\$1,149,063	\$1,214,346	40	\$577	\$565	97.93%
Feb 19	65	36	36	1.4	\$1,308,518	\$1,124,500	\$1,296,485	25	\$622	\$616	99.08%
Mar 19	87	51	51	2.0	\$1,382,699	\$1,265,000	\$1,379,611	15	\$552	\$554	99.78%
Apr 19	125	53	67	2.8	\$1,434,443	\$1,205,000	\$1,434,868	17	\$602	\$605	100.03%
May 19	119	73	69	2.2	\$1,393,537	\$1,278,888	\$1,394,372	19	\$581	\$584	100.06%
Jun 19	117	46	80	2.1	\$1,528,627	\$1,248,500	\$1,522,285	30	\$581	\$580	99.59%
Jul 19	124	47	59	2.3	\$1,343,128	\$1,260,000	\$1,339,792	31	\$576	\$578	99.75%
Aug 19	109	49	62	2.0	\$1,465,596	\$1,227,500	\$1,438,648	37	\$581	\$572	98.16%
Sep 19	103	50	58	2.1	\$1,337,857	\$1,150,000	\$1,323,322	35	\$581	\$577	98.91%
Oct 19	82	43	69	1.7	\$1,418,282	\$1,165,000	\$1,398,057	40	\$572	\$565	98.57%
Nov 19	59	33	49	1.3	\$1,464,573	\$1,130,000	\$1,433,329	47	\$561	\$552	97.87%
Dec 19	36	18	43	1.0	\$1,457,713	\$1,275,000	\$1,456,058	33	\$579	\$587	99.89%
Jan 20	37	28	23	1.2	\$1,483,962	\$1,190,000	\$1,473,977	42	\$586	\$584	99.33%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Jan 20	23	-23.33%	\$1,483,962	19.67%	\$1,190,000	3.56%	\$1,473,977	21.38%	42	4.37%	99.33%
Jan 19	30	42.86%	\$1,240,048	-10.90%	\$1,149,063	-4.24%	\$1,214,346	-13.46%	40	33.15%	97.93%
Jan 18	21	-38.24%	\$1,391,803	15.74%	\$1,200,000	14.83%	\$1,403,213	16.93%	30	-54.44%	100.82%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					
\$500-\$599K					
\$600-\$699K				4	
\$700-\$799K					6
\$800-\$899K	1	4	2	4	4
\$900-\$999K	3	8	3	4	4
\$1-\$1.299m	10	12	7	10	5
\$1.3-\$1.699m	2	5	5	6	5
\$1.7-\$1.999m	4	1	2	4	1
\$2-\$2.999m	2	2	1	2	3
>\$3m	1		1		1
Totals:	23	32	21	34	29

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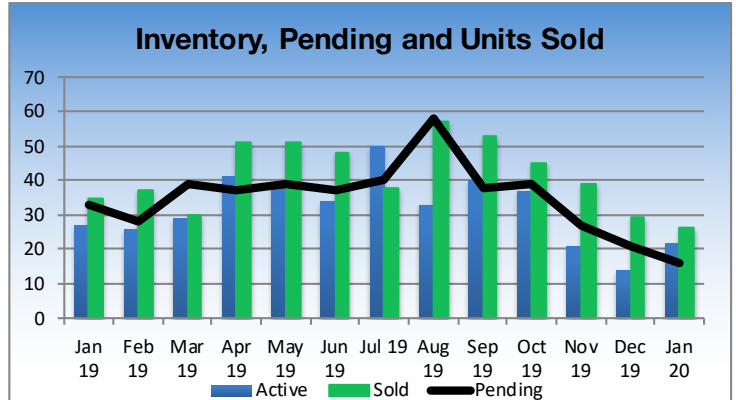
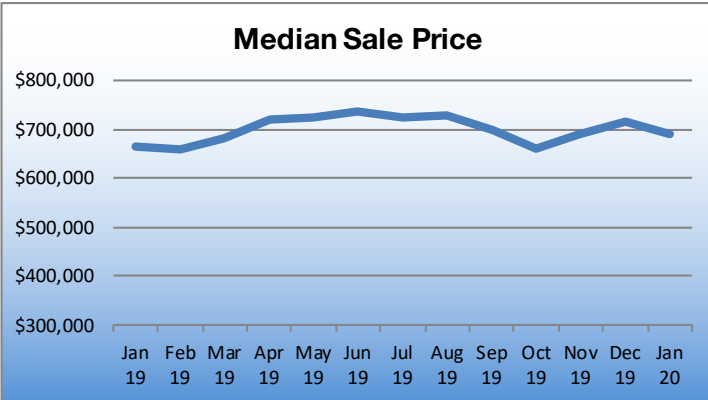
Includes the areas of Pleasanton, Sunol

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Market Activity Summary:

- Inventory: 22 units were listed for sale as of the last day of January - approximately 1 month of inventory.
- Sales Activity: 26 single-family detached units were sold during January.
- Median Sales Price: \$688,500 during January.
- Days-on-Market (DOM) year-to-date is approximately 15 days.
- Average sales price was 104.07% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 19	27	33	35	0.5	\$679,011	\$663,000	\$676,986	42	\$622	\$617	99.70%
Feb 19	26	28	37	0.6	\$683,668	\$659,000	\$684,909	33	\$491	\$492	100.18%
Mar 19	29	39	30	0.8	\$685,319	\$680,000	\$695,095	29	\$497	\$502	101.43%
Apr 19	41	37	51	1.2	\$699,015	\$720,000	\$732,578	18	\$460	\$481	104.80%
May 19	39	39	51	1.1	\$717,209	\$725,000	\$761,807	16	\$486	\$517	106.22%
Jun 19	34	37	48	0.9	\$739,592	\$736,500	\$767,960	18	\$504	\$524	103.84%
Jul 19	50	40	38	1.3	\$733,522	\$726,000	\$762,218	17	\$491	\$511	103.91%
Aug 19	33	58	57	0.8	\$719,628	\$728,000	\$747,422	22	\$507	\$527	103.86%
Sep 19	40	38	53	0.9	\$693,692	\$700,000	\$723,437	14	\$506	\$527	104.29%
Oct 19	37	39	45	0.8	\$703,366	\$662,500	\$722,440	22	\$499	\$511	102.71%
Nov 19	21	27	39	0.5	\$723,369	\$690,000	\$742,749	29	\$475	\$486	102.68%
Dec 19	14	21	29	0.4	\$703,159	\$715,000	\$724,026	22	\$474	\$486	102.97%
Jan 20	22	16	26	0.9	\$710,590	\$688,500	\$739,515	15	\$493	\$513	104.07%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 20	26	-25.71%	\$710,590	4.65%	\$688,500	3.85%	\$739,515	9.24%	15	-65.05%	104.07%
Jan 19	35	12.90%	\$679,011	7.04%	\$663,000	-1.04%	\$676,986	2.63%	42	168.69%	99.70%
Jan 18	31	-3.13%	\$634,357	10.01%	\$670,000	23.84%	\$659,623	13.53%	15	-49.58%	103.98%

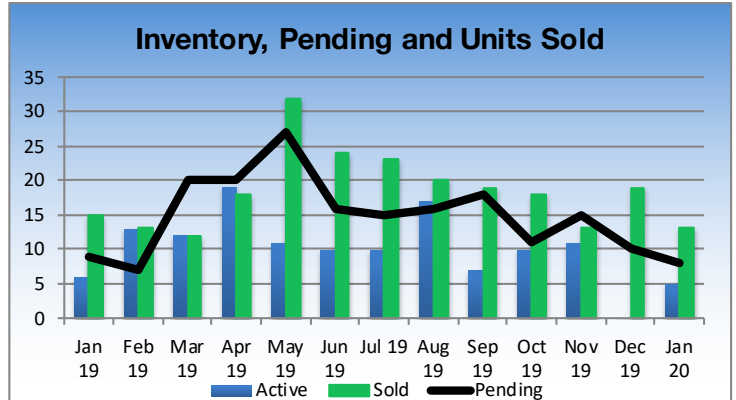
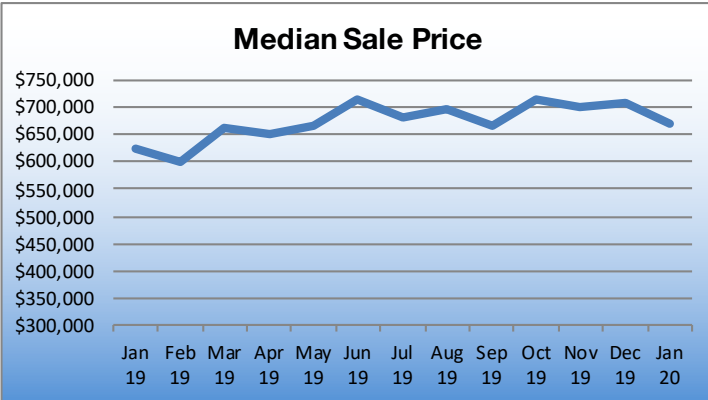
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	1	2	1	6	15
\$500-\$599K	3	11	5	14	11
\$600-\$699K	10	13	13	8	2
\$700-\$799K	5	4	11		3
\$800-\$899K	3	3	1	4	
\$900-\$999K	3	3			
\$1-\$1.299m		1			1
\$1.3-\$1.699m	1				
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	26	37	31	32	32

Presented by:

Market Activity Summary:

- Inventory: 5 units were listed for sale as of the last day of January - approximately 0 month of inventory.
- Sales Activity: 13 single-family detached units were sold during January.
- Median Sales Price: \$670,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 11 days.
- Average sales price was 105.87% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Jan 19	6	9	15	0.4	\$630,800	\$623,000	\$619,926	41	\$517	\$509	98.28%
Feb 19	13	7	13	0.9	\$592,231	\$600,000	\$585,308	35	\$471	\$465	98.83%
Mar 19	12	20	12	0.8	\$641,311	\$661,000	\$668,125	8	\$430	\$449	104.18%
Apr 19	19	20	18	1.4	\$621,769	\$650,000	\$656,139	17	\$505	\$531	105.53%
May 19	11	27	32	0.6	\$648,940	\$666,400	\$675,931	15	\$488	\$511	104.16%
Jun 19	10	16	24	0.5	\$660,695	\$715,000	\$695,495	8	\$491	\$516	105.27%
Jul 19	10	15	23	0.5	\$643,400	\$680,888	\$673,660	14	\$497	\$521	104.70%
Aug 19	17	16	20	0.9	\$646,789	\$698,500	\$686,125	17	\$489	\$518	106.08%
Sep 19	7	18	19	0.4	\$625,851	\$665,000	\$656,158	13	\$501	\$527	104.84%
Oct 19	10	11	18	0.7	\$648,105	\$715,000	\$689,383	12	\$488	\$521	106.37%
Nov 19	11	15	13	0.7	\$667,822	\$700,000	\$699,154	15	\$501	\$526	104.69%
Dec 19	0	10	19	0.0	\$688,168	\$708,000	\$715,579	26	\$493	\$512	103.98%
Jan 20	5	8	13	0.5	\$644,411	\$670,000	\$682,231	11	\$554	\$588	105.87%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Jan 20	13	-13.33%	\$644,411	2.16%	\$670,000	7.54%	\$682,231	10.05%	11	-72.51%	105.87%
Jan 19	15	15.38%	\$630,800	0.07%	\$623,000	-7.01%	\$619,926	-6.85%	41	35.38%	98.28%
Jan 18	13	8.33%	\$630,360	19.64%	\$670,000	25.82%	\$665,538	22.27%	30	-9.30%	105.58%

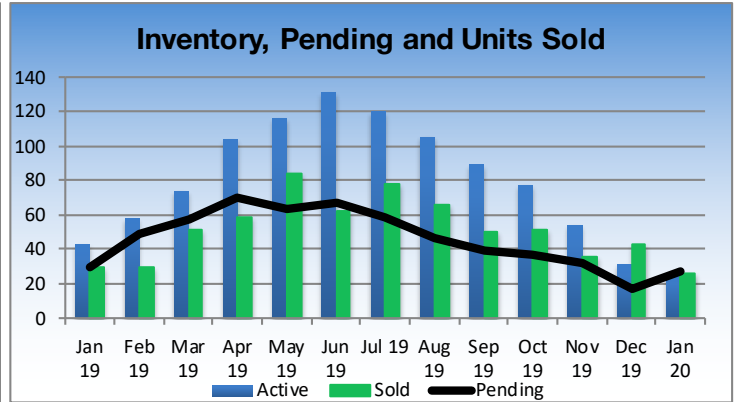
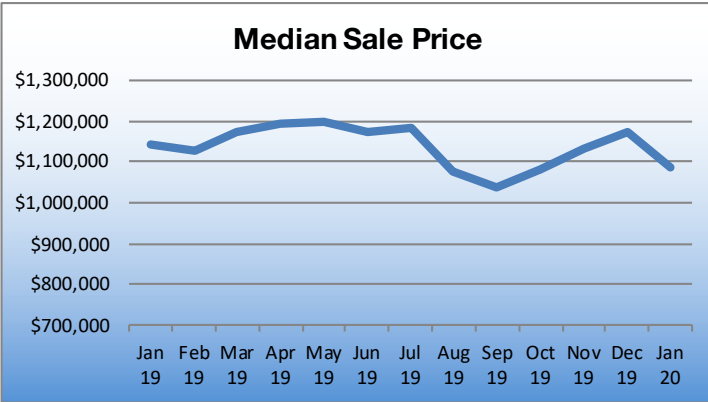
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K				1	4
\$500-\$599K		6	2	8	6
\$600-\$699K	8	9	8	3	
\$700-\$799K	5		3		
\$800-\$899K					
\$900-\$999K					
\$1-\$1.299m					
\$1.3-\$1.699m					
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	13	15	13	12	10

Presented by:

Market Activity Summary:

- Inventory: 25 units were listed for sale as of the last day of January - approximately 1 month of inventory.
- Sales Activity: 26 single-family detached units were sold during January.
- Median Sales Price: \$1,087,500 during January.
- Days-on-Market (DOM) year-to-date is approximately 31 days.
- Average sales price was 99.94% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Jan 19	43	30	29	1.1	\$1,183,627	\$1,141,000	\$1,164,500	36	\$508	\$500	98.38%
Feb 19	58	49	29	1.3	\$1,188,028	\$1,130,000	\$1,186,961	31	\$494	\$496	99.91%
Mar 19	74	57	51	1.7	\$1,226,758	\$1,175,000	\$1,228,458	14	\$476	\$479	100.14%
Apr 19	104	70	59	2.0	\$1,268,146	\$1,195,000	\$1,258,927	21	\$510	\$508	99.27%
May 19	116	63	84	1.9	\$1,249,500	\$1,198,500	\$1,251,887	16	\$509	\$511	100.19%
Jun 19	131	67	62	2.0	\$1,262,759	\$1,173,944	\$1,258,657	18	\$495	\$494	99.68%
Jul 19	120	59	78	1.9	\$1,249,320	\$1,184,750	\$1,237,830	32	\$507	\$505	99.08%
Aug 19	105	46	66	1.8	\$1,186,481	\$1,077,750	\$1,171,635	35	\$518	\$512	98.75%
Sep 19	89	39	50	1.7	\$1,150,354	\$1,037,500	\$1,141,553	35	\$515	\$512	99.23%
Oct 19	77	37	51	1.7	\$1,188,743	\$1,080,000	\$1,171,643	41	\$497	\$491	98.56%
Nov 19	54	32	36	1.4	\$1,136,980	\$1,131,000	\$1,128,937	32	\$495	\$492	99.29%
Dec 19	31	17	43	1.0	\$1,191,566	\$1,175,000	\$1,177,583	48	\$506	\$500	98.83%
Jan 20	25	27	26	0.9	\$1,225,761	\$1,087,500	\$1,225,012	31	\$492	\$495	99.94%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Jan 20	26	-10.34%	\$1,225,761	3.56%	\$1,087,500	-4.69%	\$1,225,012	5.20%	31	-13.43%	99.94%
Jan 19	29	26.09%	\$1,183,627	-3.41%	\$1,141,000	-3.25%	\$1,164,500	-6.20%	36	104.62%	98.38%
Jan 18	23	-39.47%	\$1,225,410	4.60%	\$1,179,311	9.44%	\$1,241,445	7.55%	17	-54.86%	101.31%

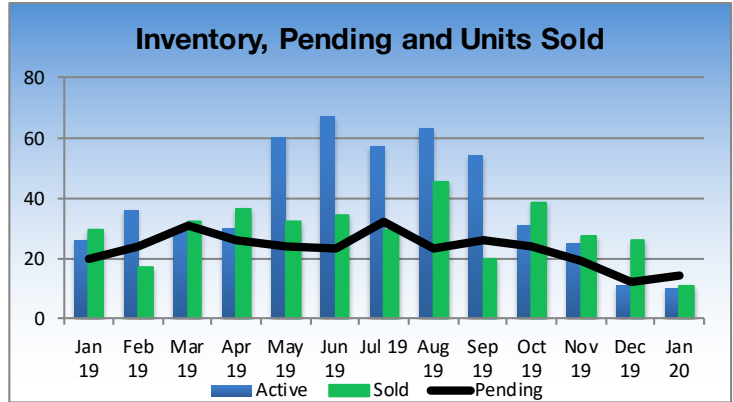
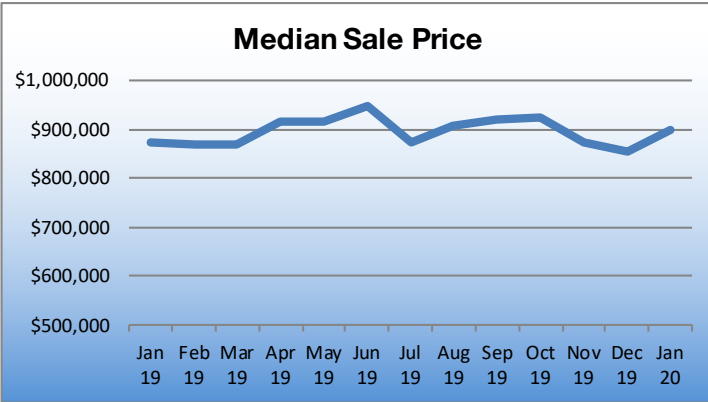
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<-\$500K					
\$500-\$599K		1	1	1	
\$600-\$699K	1			1	1
\$700-\$799K	3	1	1	1	2
\$800-\$899K	4	2	2	6	8
\$900-\$999K	2	2	3	6	3
\$1-\$1.299m	7	18	7	14	10
\$1.3-\$1.699m	6	8	6	5	3
\$1.7-\$1.999m	1		2	2	
\$2-\$2.999m	2	1	1	2	
>\$3m					
Totals:	26	33	23	38	27

Presented by:

Market Activity Summary:

- Inventory: 10 units were listed for sale as of the last day of January - approximately 1 month of inventory.
- Sales Activity: 11 single-family detached units were sold during January.
- Median Sales Price: \$900,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 58 days.
- Average sales price was 96.54% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 19	26	20	29	0.7	\$944,074	\$875,000	\$944,445	35	\$541	\$544	100.04%
Feb 19	36	24	17	1.0	\$906,872	\$871,000	\$907,471	34	\$549	\$547	100.07%
Mar 19	30	31	32	1.1	\$879,360	\$870,000	\$886,350	31	\$534	\$541	100.79%
Apr 19	30	26	36	1.2	\$916,696	\$915,000	\$941,077	16	\$576	\$590	102.66%
May 19	60	24	32	2.3	\$989,815	\$913,750	\$994,615	22	\$545	\$549	100.48%
Jun 19	67	23	34	2.6	\$962,757	\$947,700	\$973,526	23	\$525	\$528	101.12%
Jul 19	57	32	29	2.2	\$931,147	\$875,000	\$929,364	33	\$531	\$533	99.81%
Aug 19	63	23	45	2.5	\$989,630	\$908,000	\$990,427	30	\$510	\$509	100.08%
Sep 19	54	26	20	2.1	\$912,864	\$920,000	\$919,400	26	\$536	\$538	100.72%
Oct 19	31	24	38	1.2	\$977,259	\$925,000	\$972,915	43	\$539	\$539	99.56%
Nov 19	25	19	27	1.1	\$947,052	\$875,000	\$938,704	41	\$522	\$518	99.12%
Dec 19	11	12	26	0.5	\$907,782	\$854,500	\$895,466	51	\$540	\$527	98.64%
Jan 20	10	14	11	0.6	\$1,011,616	\$900,000	\$976,636	58	\$505	\$492	96.54%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 20	11	-62.07%	\$1,011,616	7.15%	\$900,000	2.86%	\$976,636	3.41%	58	64.42%	96.54%
Jan 19	29	52.63%	\$944,074	1.46%	\$875,000	-2.34%	\$944,445	-1.56%	35	74.20%	100.04%
Jan 18	19	-9.52%	\$930,515	23.80%	\$896,000	14.87%	\$959,421	24.70%	20	-11.96%	103.11%

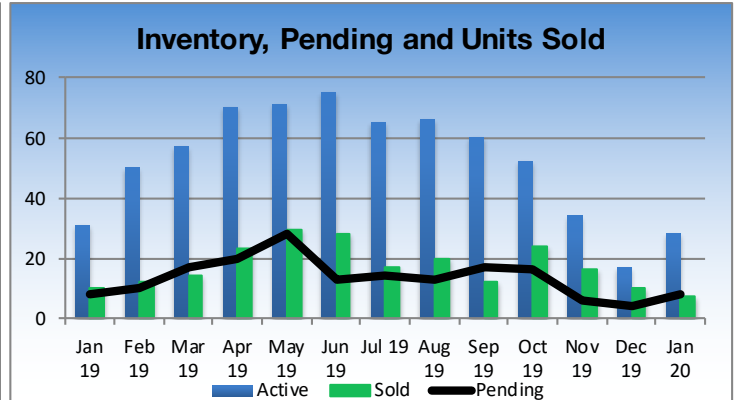
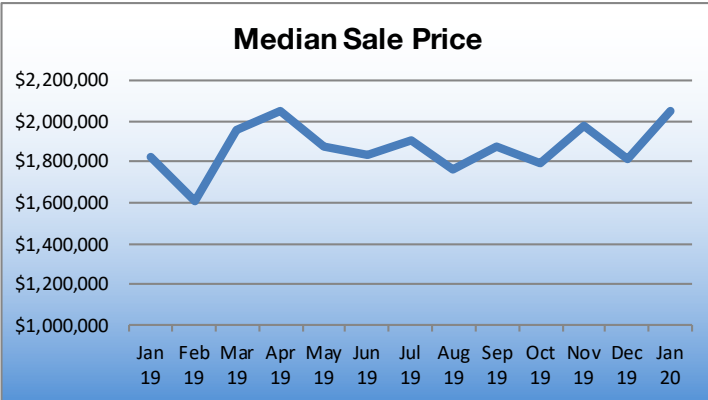
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K				2	1
\$500-\$599K				2	4
\$600-\$699K		2			11
\$700-\$799K	1	5	4	10	7
\$800-\$899K	4	8	6	3	5
\$900-\$999K	2	4	5	3	
\$1-\$1.299m	3	10	2	1	
\$1.3-\$1.699m	1	2	2		
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	11	31	19	21	28

Presented by:

Market Activity Summary:

- Inventory: 28 units were listed for sale as of the last day of January - approximately 3 months of inventory .
- Sales Activity: 7 single-family detached units were sold during January.
- Median Sales Price: \$2,050,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 98 days.
- Average sales price was 97.66% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Jan 19	31	8	10	1.7	\$1,944,739	\$1,828,650	\$1,852,480	73	\$553	\$531	95.26%
Feb 19	50	10	12	2.9	\$1,869,496	\$1,607,500	\$1,850,966	19	\$568	\$564	99.01%
Mar 19	57	17	14	3.9	\$2,151,857	\$1,957,500	\$2,128,821	25	\$612	\$608	98.93%
Apr 19	70	20	23	5.1	\$2,201,010	\$2,050,000	\$2,166,340	42	\$606	\$600	98.42%
May 19	71	28	29	3.8	\$1,978,550	\$1,875,000	\$1,974,448	17	\$582	\$584	99.79%
Jun 19	75	13	28	3.8	\$2,173,529	\$1,835,500	\$2,155,925	21	\$584	\$582	99.19%
Jul 19	65	14	17	3.5	\$2,062,438	\$1,910,000	\$2,014,147	46	\$560	\$548	97.66%
Aug 19	66	13	20	3.9	\$2,018,195	\$1,762,500	\$1,964,785	63	\$592	\$578	97.35%
Sep 19	60	17	12	4.2	\$2,431,750	\$1,875,000	\$2,336,500	82	\$624	\$597	96.08%
Oct 19	52	16	24	3.5	\$2,222,264	\$1,792,785	\$2,180,815	68	\$621	\$615	98.13%
Nov 19	34	6	16	2.6	\$2,063,119	\$1,982,444	\$2,022,274	78	\$595	\$587	98.02%
Dec 19	17	4	10	1.6	\$2,237,500	\$1,818,100	\$2,198,120	73	\$529	\$521	98.24%
Jan 20	28	8	7	3.3	\$2,489,857	\$2,050,000	\$2,431,714	98	\$680	\$669	97.66%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Jan 20	7	-30.00%	\$2,489,857	28.03%	\$2,050,000	12.10%	\$2,431,714	31.27%	98	34.05%	97.66%
Jan 19	10	-23.08%	\$1,944,739	18.52%	\$1,828,650	10.83%	\$1,852,480	14.10%	73	82.50%	95.26%
Jan 18	13	62.50%	\$1,640,904	-12.67%	\$1,650,000	3.13%	\$1,623,596	-9.31%	40	-13.28%	98.95%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					
\$500-\$599K					
\$600-\$699K					
\$700-\$799K			1		
\$800-\$899K					
\$900-\$999K					
\$1-\$1.299m	1	2	1	3	3
\$1.3-\$1.699m	1	4	7	1	3
\$1.7-\$1.999m	1		3	2	1
\$2-\$2.999m	2	5	1	1	1
>\$3m	2			1	1
Totals:	7	11	13	8	9

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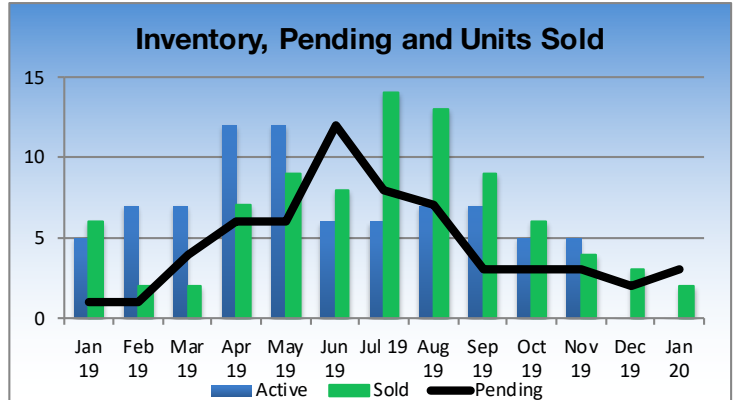
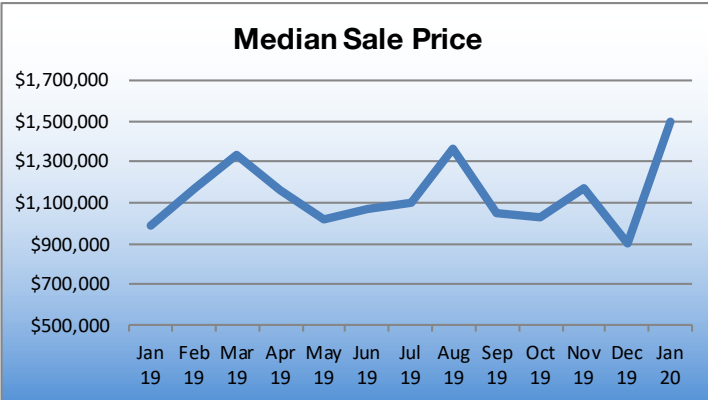
Includes the areas of Alamo, Diablo

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Market Activity Summary:

- Inventory: 0 units were listed for sale as of the last day of January - approximately 0 month of inventory.
- Sales Activity: 2 single-family detached units were sold during January.
- Median Sales Price: \$1,497,500 during January.
- Days-on-Market (DOM) year-to-date is approximately 60 days.
- Average sales price was 105.12% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 19	5	1	6	1.2	\$1,050,483	\$991,500	\$1,078,000	13	\$715	\$745	102.62%
Feb 19	7	1	2	2.5	\$887,500	\$1,173,500	\$1,173,500	12	\$701	\$914	132.23%
Mar 19	7	4	2	3.1	\$1,297,500	\$1,335,000	\$1,335,000	14	\$688	\$709	102.89%
Apr 19	12	6	7	4.0	\$946,000	\$1,160,000	\$1,211,857	31	\$764	\$956	128.10%
May 19	12	6	9	2.8	\$980,444	\$1,020,000	\$1,124,556	14	\$753	\$864	114.70%
Jun 19	6	12	8	0.9	\$957,000	\$1,065,000	\$1,069,513	23	\$769	\$859	111.76%
Jul 19	6	8	14	0.8	\$1,015,714	\$1,097,500	\$1,162,082	31	\$680	\$794	114.41%
Aug 19	7	7	13	0.8	\$1,140,769	\$1,365,000	\$1,357,154	49	\$726	\$864	118.97%
Sep 19	7	3	9	0.9	\$1,019,000	\$1,050,000	\$1,267,621	14	\$755	\$932	124.40%
Oct 19	5	3	6	1.0	\$915,500	\$1,025,000	\$1,070,000	13	\$707	\$842	116.88%
Nov 19	5	3	4	1.3	\$1,016,000	\$1,175,000	\$1,156,250	26	\$851	\$973	113.80%
Dec 19	0	2	3	0.0	\$953,000	\$900,000	\$1,083,333	70	\$695	\$786	113.68%
Jan 20	0	3	2	0.0	\$1,424,500	\$1,497,500	\$1,497,500	60	\$804	\$854	105.12%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 20	2	-66.67%	\$1,424,500	35.60%	\$1,497,500	51.03%	\$1,497,500	38.91%	60	373.68%	105.12%
Jan 19	6	200.00%	\$1,050,483	-27.55%	\$991,500	-29.43%	\$1,078,000	-23.27%	13	-29.63%	102.62%
Jan 18	2	-66.67%	\$1,450,000	82.93%	\$1,405,000	48.99%	\$1,405,000	50.99%	18	-47.32%	96.90%

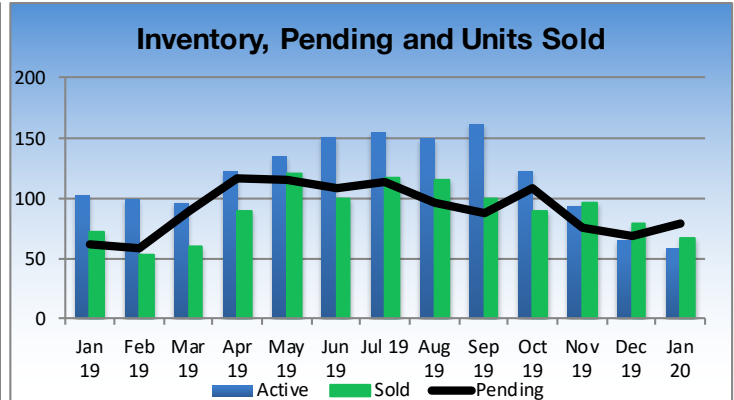
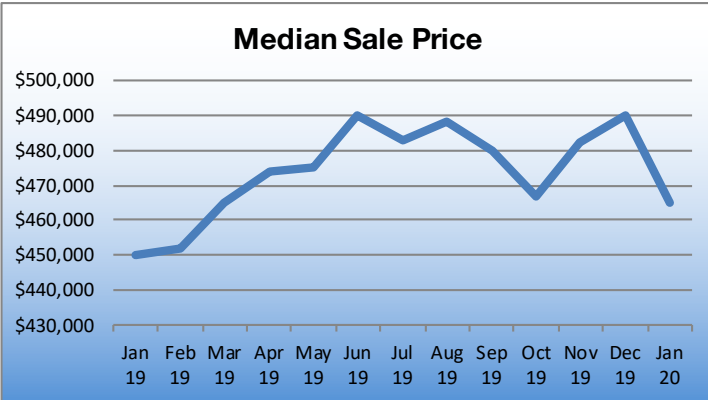
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					
\$500-\$599K					
\$600-\$699K				1	1
\$700-\$799K				1	1
\$800-\$899K		1			2
\$900-\$999K		2		4	
\$1-\$1.299m		2	1	1	
\$1.3-\$1.699m	2	1	1		1
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	2	6	2	6	5

Presented by:

Market Activity Summary:

- Inventory: 58 units were listed for sale as of the last day of January - approximately 1 month of inventory.
- Sales Activity: 67 single-family detached units were sold during January.
- Median Sales Price: \$465,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 38 days.
- Average sales price was 99.61% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Jan 19	102	61	72	1.1	\$455,015	\$450,000	\$450,241	42	\$254	\$251	98.95%
Feb 19	99	58	53	1.1	\$462,986	\$452,000	\$461,199	43	\$246	\$245	99.61%
Mar 19	96	89	59	1.3	\$474,312	\$465,000	\$474,516	37	\$259	\$260	100.04%
Apr 19	122	116	88	1.5	\$470,829	\$474,000	\$470,944	38	\$258	\$259	100.02%
May 19	134	114	120	1.4	\$472,432	\$475,000	\$476,590	25	\$262	\$266	100.88%
Jun 19	150	107	100	1.4	\$486,717	\$490,000	\$492,418	29	\$254	\$258	101.17%
Jul 19	154	113	117	1.4	\$485,777	\$483,000	\$487,169	23	\$260	\$261	100.29%
Aug 19	149	95	114	1.4	\$479,732	\$488,500	\$480,880	25	\$253	\$253	100.24%
Sep 19	161	87	99	1.6	\$483,606	\$480,000	\$483,338	28	\$253	\$253	99.94%
Oct 19	122	107	88	1.2	\$478,680	\$466,500	\$479,069	29	\$263	\$263	100.08%
Nov 19	93	75	95	1.0	\$477,029	\$482,000	\$477,833	34	\$261	\$261	100.17%
Dec 19	65	68	79	0.8	\$479,942	\$490,000	\$481,384	38	\$253	\$254	100.30%
Jan 20	58	78	67	0.7	\$475,239	\$465,000	\$473,387	38	\$269	\$268	99.61%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Jan 20	67	-6.94%	\$475,239	4.44%	\$465,000	3.33%	\$473,387	5.14%	38	-8.85%	99.61%
Jan 19	72	12.50%	\$455,015	10.40%	\$450,000	6.52%	\$450,241	7.20%	42	83.79%	98.95%
Jan 18	64	-25.58%	\$412,139	1.89%	\$422,475	5.62%	\$419,995	2.96%	23	-33.03%	101.91%

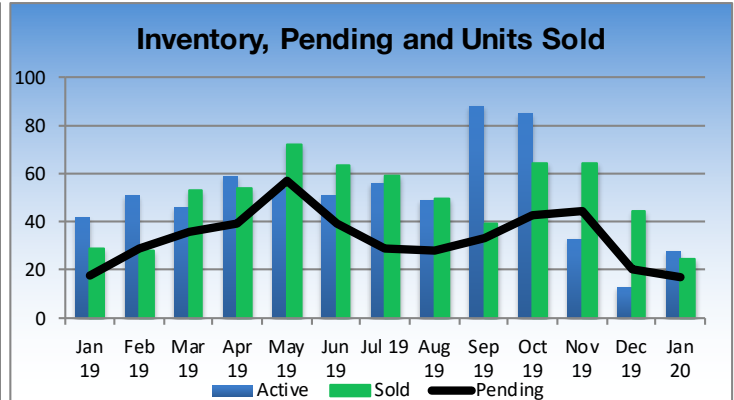
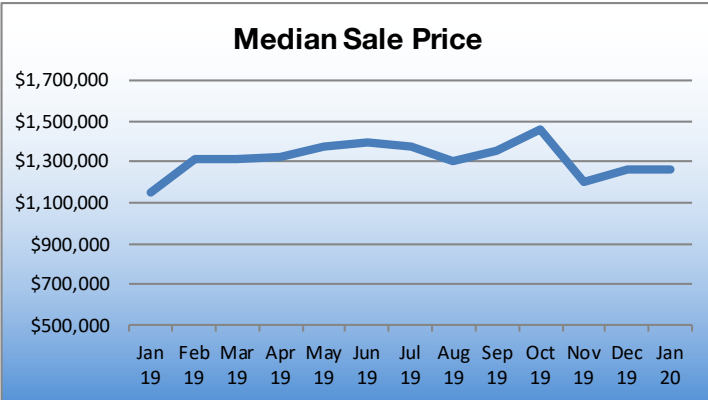
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	43	55	51	73	94
\$500-\$599K	19	15	12	10	9
\$600-\$699K	3	3	1	3	
\$700-\$799K	2	1			
\$800-\$899K					
\$900-\$999K					
\$1-\$1.299m					
\$1.3-\$1.699m					
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	67	74	64	86	103

Presented by:

Market Activity Summary:

- Inventory: 28 units were listed for sale as of the last day of January - approximately 1 month of inventory.
- Sales Activity: 25 single-family detached units were sold during January.
- Median Sales Price: \$1,265,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 42 days.
- Average sales price was 104.73% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 19	42	18	29	1.0	\$1,056,270	\$1,150,000	\$1,158,022	29	\$656	\$728	109.63%
Feb 19	51	29	28	1.2	\$1,184,250	\$1,312,500	\$1,318,531	18	\$692	\$788	111.34%
Mar 19	46	36	53	1.4	\$1,127,384	\$1,310,000	\$1,289,151	28	\$685	\$795	114.35%
Apr 19	59	39	54	1.9	\$1,136,917	\$1,320,000	\$1,377,620	16	\$681	\$837	121.17%
May 19	54	57	72	1.3	\$1,309,998	\$1,375,000	\$1,541,019	21	\$666	\$808	117.64%
Jun 19	51	39	63	1.2	\$1,292,674	\$1,400,000	\$1,497,742	22	\$666	\$795	115.86%
Jul 19	56	29	59	1.4	\$1,293,143	\$1,375,000	\$1,513,650	18	\$733	\$881	117.05%
Aug 19	49	28	50	1.3	\$1,217,480	\$1,305,000	\$1,468,559	18	\$719	\$868	120.62%
Sep 19	88	33	39	2.7	\$1,168,946	\$1,350,000	\$1,372,738	16	\$701	\$843	117.43%
Oct 19	85	43	64	2.6	\$1,413,844	\$1,459,500	\$1,587,350	19	\$673	\$775	112.27%
Nov 19	33	44	64	0.9	\$1,141,123	\$1,200,000	\$1,267,609	19	\$686	\$772	111.08%
Dec 19	13	20	44	0.4	\$1,269,659	\$1,267,500	\$1,416,021	31	\$707	\$794	111.53%
Jan 20	28	17	25	0.9	\$1,253,320	\$1,265,000	\$1,312,560	42	\$688	\$728	104.73%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 20	25	-13.79%	\$1,253,320	18.66%	\$1,265,000	10.00%	\$1,312,560	13.34%	42	45.21%	104.73%
Jan 19	29	61.11%	\$1,056,270	-7.88%	\$1,150,000	4.26%	\$1,158,022	-7.11%	29	-3.71%	109.63%
Jan 18	18	12.50%	\$1,146,568	-20.63%	\$1,103,000	-12.63%	\$1,246,643	-16.26%	30	-35.47%	108.73%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					
\$500-\$599K	1	1			2
\$600-\$699K		1	3		2
\$700-\$799K	1	2		2	4
\$800-\$899K	3	2	2	2	4
\$900-\$999K	3	6		1	1
\$1-\$1.299m	6	8	6	3	4
\$1.3-\$1.699m	7	7	4	5	2
\$1.7-\$1.999m	3	1	2		2
\$2-\$2.999m		1	1	1	2
>\$3m	1			2	
Totals:	25	29	18	16	23

Presented by:



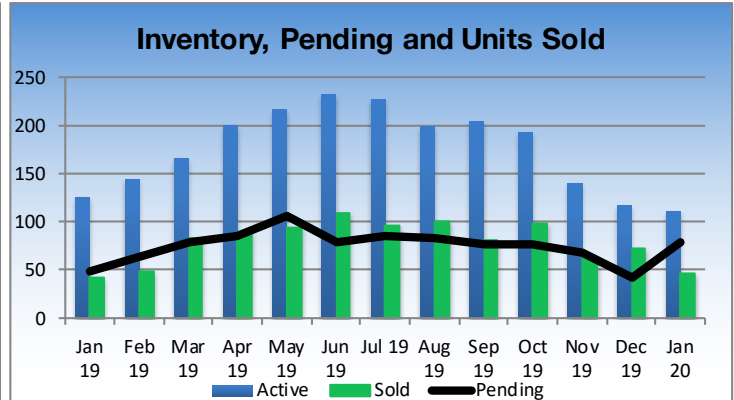
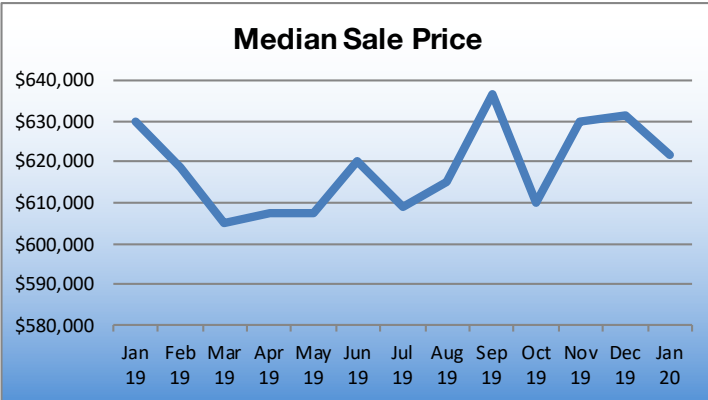
Includes the areas of Berkeley, Kensington

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Market Activity Summary:

- Inventory: 111 units were listed for sale as of the last day of January - approximately 2 months of inventory .
- Sales Activity: 46 single-family detached units were sold during January.
- Median Sales Price: \$621,500 during January.
- Days-on-Market (DOM) year-to-date is approximately 68 days.
- Average sales price was 96.87% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Jan 19	126	49	43	1.9	\$621,282	\$630,000	\$611,491	46	\$273	\$268	98.42%
Feb 19	144	63	48	2.2	\$609,082	\$618,690	\$602,787	47	\$293	\$289	98.97%
Mar 19	166	79	83	2.4	\$640,527	\$605,000	\$636,543	38	\$290	\$288	99.38%
Apr 19	200	85	89	2.9	\$634,605	\$607,500	\$631,466	36	\$295	\$294	99.51%
May 19	216	106	94	2.6	\$639,267	\$607,500	\$635,003	33	\$282	\$280	99.33%
Jun 19	232	79	109	2.7	\$646,445	\$620,000	\$639,821	36	\$284	\$281	98.98%
Jul 19	227	85	95	2.6	\$632,367	\$609,000	\$629,721	33	\$271	\$270	99.58%
Aug 19	199	82	101	2.3	\$651,969	\$614,950	\$643,963	46	\$297	\$294	98.77%
Sep 19	204	77	81	2.5	\$648,771	\$636,629	\$646,389	55	\$282	\$281	99.63%
Oct 19	193	76	99	2.4	\$627,853	\$610,000	\$620,067	47	\$292	\$288	98.76%
Nov 19	140	68	64	1.8	\$664,840	\$630,000	\$659,516	36	\$292	\$290	99.20%
Dec 19	117	42	73	1.8	\$649,481	\$631,478	\$642,237	62	\$272	\$269	98.88%
Jan 20	111	79	46	1.7	\$717,289	\$621,500	\$694,863	68	\$286	\$281	96.87%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Jan 20	46	6.98%	\$717,289	15.45%	\$621,500	-1.35%	\$694,863	13.63%	68	47.22%	96.87%
Jan 19	43	-41.10%	\$621,282	1.23%	\$630,000	5.88%	\$611,491	0.55%	46	4.47%	98.42%
Jan 18	73	7.35%	\$613,725	10.84%	\$595,000	9.42%	\$608,175	10.93%	44	-16.80%	99.10%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	9	11	19	31	36
\$500-\$599K	13	9	19	14	12
\$600-\$699K	9	12	13	16	9
\$700-\$799K	7	9	15	4	3
\$800-\$899K	3	3	4	1	1
\$900-\$999K	1	1	2	2	
\$1-\$1.299m	3		1		1
\$1.3-\$1.699m					
\$1.7-\$1.999m					
\$2-\$2.999m	1				
>\$3m					
Totals:	46	45	73	68	62

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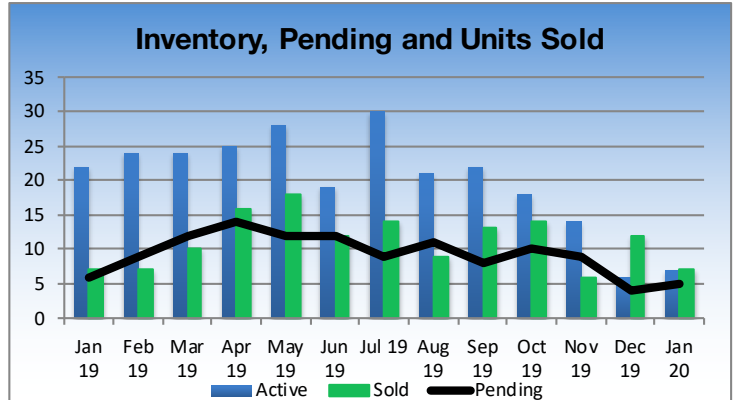
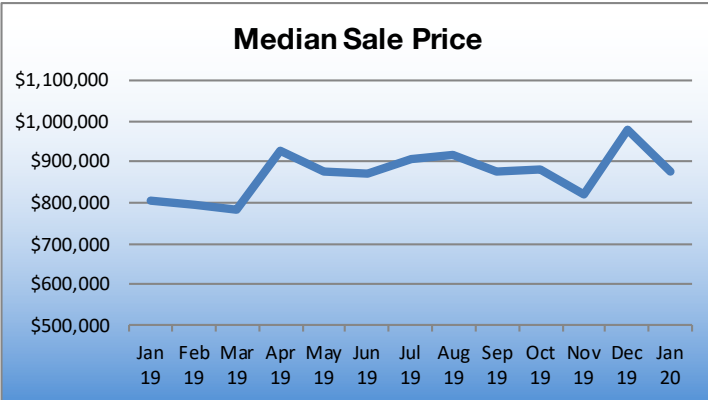
Includes the areas of Brentwood, Bethel Island, Byron, Knightsen

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Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of January - approximately 1 month of inventory.
- Sales Activity: 7 single-family detached units were sold during January.
- Median Sales Price: \$875,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 33 days.
- Average sales price was 101.32% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Jan 19	22	6	7	2.0	\$867,041	\$803,990	\$829,427	64	\$414	\$402	95.66%
Feb 19	24	9	7	2.3	\$797,414	\$795,000	\$794,000	50	\$336	\$335	99.57%
Mar 19	24	12	10	2.5	\$847,929	\$782,750	\$833,250	36	\$427	\$420	98.27%
Apr 19	25	14	16	2.4	\$1,040,722	\$927,250	\$1,015,406	48	\$405	\$397	97.57%
May 19	28	12	18	2.4	\$906,556	\$877,500	\$911,233	24	\$371	\$373	100.52%
Jun 19	19	12	12	1.5	\$878,071	\$872,500	\$877,750	33	\$362	\$364	99.96%
Jul 19	30	9	14	2.6	\$943,064	\$909,000	\$928,000	24	\$397	\$391	98.40%
Aug 19	21	11	9	1.9	\$955,889	\$915,000	\$952,444	27	\$385	\$384	99.64%
Sep 19	22	8	13	2.2	\$870,222	\$875,000	\$852,531	56	\$374	\$366	97.97%
Oct 19	18	10	14	1.9	\$935,366	\$882,500	\$917,595	30	\$382	\$377	98.10%
Nov 19	14	9	6	1.5	\$889,000	\$819,500	\$874,333	81	\$368	\$366	98.35%
Dec 19	6	4	12	0.8	\$1,018,529	\$979,000	\$1,004,875	61	\$404	\$402	98.66%
Jan 20	7	5	7	1.0	\$948,064	\$875,000	\$960,571	33	\$375	\$379	101.32%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Jan 20	7	0.00%	\$948,064	9.34%	\$875,000	8.83%	\$960,571	15.81%	33	-47.87%	101.32%
Jan 19	7	75.00%	\$867,041	12.27%	\$803,990	4.08%	\$829,427	6.85%	64	123.06%	95.66%
Jan 18	4	0.00%	\$772,250	13.61%	\$772,500	15.74%	\$776,250	14.79%	29	-34.48%	100.52%

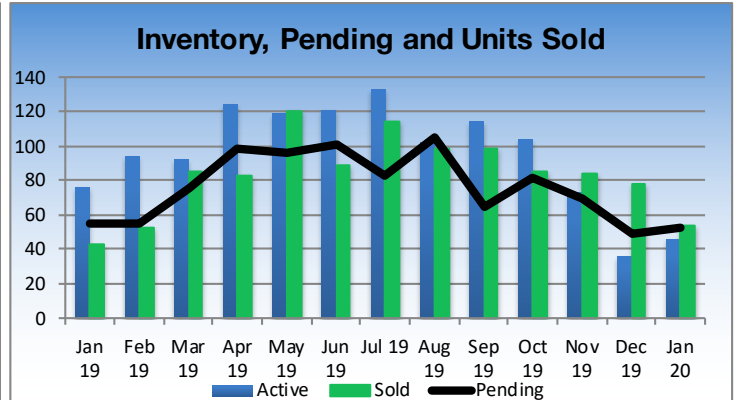
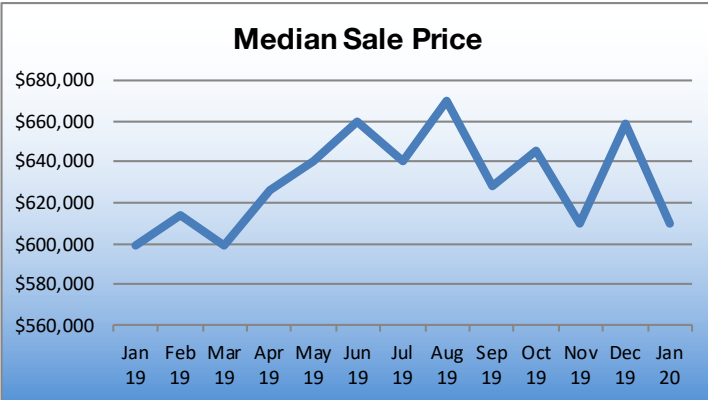
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K		1			1
\$500-\$599K		1			1
\$600-\$699K	1		2	3	
\$700-\$799K	2	1		1	1
\$800-\$899K	1	2	1		1
\$900-\$999K			1		
\$1-\$1.299m	2	2			
\$1.3-\$1.699m	1				
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	7	7	4	4	4

Presented by:

Market Activity Summary:

- Inventory: 46 units were listed for sale as of the last day of January - approximately 1 month of inventory.
- Sales Activity: 54 single-family detached units were sold during January.
- Median Sales Price: \$610,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 43 days.
- Average sales price was 101.92% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Jan 19	76	55	43	1.0	\$631,006	\$599,000	\$628,630	44	\$395	\$393	99.62%
Feb 19	94	55	53	1.3	\$609,579	\$614,000	\$612,162	38	\$412	\$413	100.42%
Mar 19	92	76	85	1.4	\$640,945	\$599,000	\$642,023	32	\$426	\$428	100.17%
Apr 19	124	98	83	1.7	\$644,061	\$626,000	\$655,506	18	\$414	\$422	101.78%
May 19	119	96	120	1.5	\$661,055	\$640,500	\$674,029	21	\$413	\$421	101.96%
Jun 19	121	101	89	1.3	\$661,612	\$660,000	\$670,626	20	\$393	\$399	101.36%
Jul 19	133	83	114	1.4	\$661,341	\$640,000	\$670,607	20	\$423	\$430	101.40%
Aug 19	102	105	99	1.1	\$671,601	\$670,000	\$680,758	28	\$407	\$415	101.36%
Sep 19	114	65	98	1.3	\$651,415	\$628,500	\$657,340	26	\$414	\$419	100.91%
Oct 19	104	81	85	1.2	\$672,940	\$645,000	\$676,963	25	\$410	\$413	100.60%
Nov 19	73	70	84	0.9	\$630,122	\$610,000	\$631,439	20	\$410	\$412	100.21%
Dec 19	36	49	78	0.5	\$684,349	\$658,500	\$688,150	27	\$405	\$409	100.56%
Jan 20	46	53	54	0.7	\$630,095	\$610,000	\$642,197	43	\$397	\$407	101.92%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Jan 20	54	25.58%	\$630,095	-0.14%	\$610,000	1.84%	\$642,197	2.16%	43	-2.82%	101.92%
Jan 19	43	-27.12%	\$631,006	-0.70%	\$599,000	0.67%	\$628,630	-2.12%	44	33.26%	99.62%
Jan 18	59	-9.23%	\$635,472	6.12%	\$595,000	7.22%	\$642,236	7.74%	33	-17.96%	101.06%

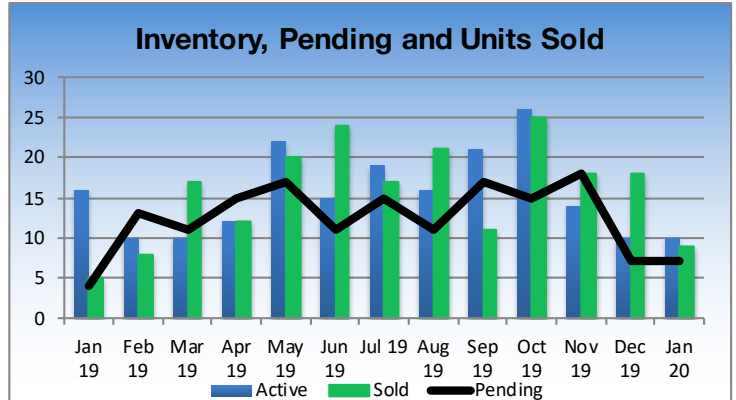
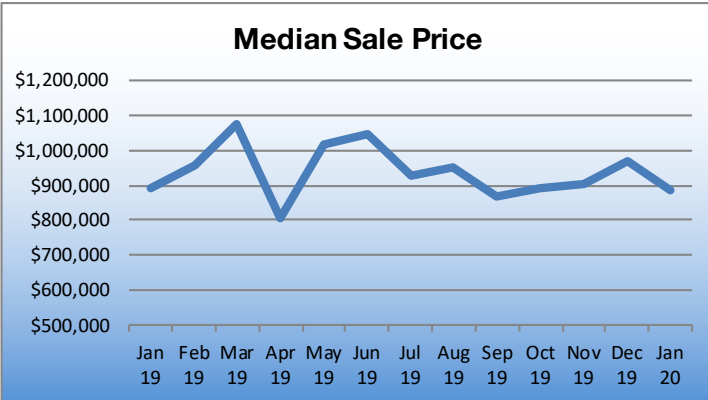
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	7	8	10	22	24
\$500-\$599K	16	16	20	21	9
\$600-\$699K	12	14	11	9	15
\$700-\$799K	12	5	9	6	5
\$800-\$899K	4	2	2	3	4
\$900-\$999K	2		6	2	
\$1-\$1.299m		2	1	1	1
\$1.3-\$1.699m	1				
\$1.7-\$1.999m				1	
\$2-\$2.999m					
>\$3m					
Totals:	54	47	59	65	58

Presented by:

Market Activity Summary:

- Inventory: 10 units were listed for sale as of the last day of January - approximately 1 month of inventory.
- Sales Activity: 9 single-family detached units were sold during January.
- Median Sales Price: \$885,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 31 days.
- Average sales price was 104.62% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Jan 19	16	4	5	1.2	\$901,600	\$890,000	\$980,000	36	\$483	\$532	108.70%
Feb 19	10	13	8	0.8	\$832,750	\$957,500	\$951,875	32	\$556	\$625	114.31%
Mar 19	10	11	17	1.0	\$863,261	\$1,075,000	\$1,030,059	25	\$533	\$633	119.32%
Apr 19	12	15	12	1.1	\$751,640	\$805,500	\$863,500	32	\$621	\$701	114.88%
May 19	22	17	20	1.6	\$877,720	\$1,015,500	\$1,066,925	19	\$545	\$657	121.56%
Jun 19	15	11	24	1.1	\$885,833	\$1,047,500	\$1,051,292	17	\$528	\$628	118.68%
Jul 19	19	15	17	1.3	\$855,162	\$925,000	\$968,647	22	\$562	\$624	113.27%
Aug 19	16	11	21	1.2	\$855,138	\$950,000	\$1,003,430	19	\$573	\$670	117.34%
Sep 19	21	17	11	1.6	\$796,173	\$870,000	\$914,545	18	\$583	\$653	114.87%
Oct 19	26	15	25	1.8	\$867,196	\$890,000	\$988,374	21	\$588	\$671	113.97%
Nov 19	14	18	18	0.9	\$827,883	\$904,000	\$969,875	26	\$526	\$618	117.15%
Dec 19	10	7	18	0.7	\$968,000	\$967,500	\$1,090,994	18	\$595	\$672	112.71%
Jan 20	10	7	9	0.9	\$878,889	\$885,000	\$919,511	31	\$561	\$584	104.62%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Jan 20	9	80.00%	\$878,889	-2.52%	\$885,000	-0.56%	\$919,511	-6.17%	31	-15.45%	104.62%
Jan 19	5	25.00%	\$901,600	15.48%	\$890,000	-4.97%	\$980,000	15.43%	36	47.07%	108.70%
Jan 18	4	-66.67%	\$780,750	-5.65%	\$936,500	12.16%	\$849,000	-5.57%	25	-25.94%	108.74%

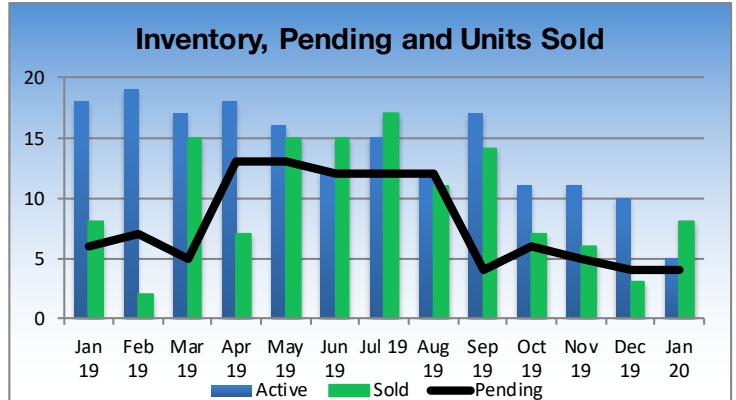
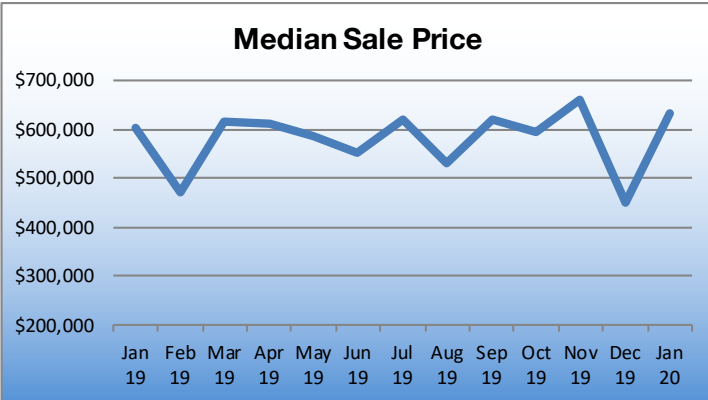
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K				1	
\$500-\$599K			1		1
\$600-\$699K	1			1	3
\$700-\$799K	2			1	4
\$800-\$899K	2	3		4	1
\$900-\$999K	2	1	3		
\$1-\$1.299m	1			4	2
\$1.3-\$1.699m	1	1		1	
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	9	5	4	12	11

Presented by:

Market Activity Summary:

- Inventory: 5 units were listed for sale as of the last day of January - approximately 1 month of inventory.
- Sales Activity: 8 single-family detached units were sold during January.
- Median Sales Price: \$632,500 during January.
- Days-on-Market (DOM) year-to-date is approximately 40 days.
- Average sales price was 100.62% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Jan 19	18	6	8	1.8	\$606,125	\$603,750	\$615,625	57	\$352	\$359	101.57%
Feb 19	19	7	2	1.9	\$470,000	\$472,500	\$472,500	66	\$392	\$394	100.53%
Mar 19	17	5	15	2.1	\$625,037	\$615,000	\$624,933	38	\$435	\$433	99.98%
Apr 19	18	13	7	2.3	\$587,698	\$610,000	\$603,000	24	\$378	\$387	102.60%
May 19	16	13	15	1.7	\$606,390	\$585,000	\$635,921	38	\$391	\$411	104.87%
Jun 19	12	12	15	1.1	\$604,386	\$550,000	\$626,326	44	\$387	\$397	103.63%
Jul 19	15	12	17	1.2	\$608,286	\$620,000	\$627,769	20	\$395	\$415	103.20%
Aug 19	12	12	11	1.0	\$552,259	\$530,000	\$570,909	25	\$383	\$398	103.38%
Sep 19	17	4	14	1.7	\$609,711	\$621,500	\$642,500	18	\$384	\$413	105.38%
Oct 19	11	6	7	1.3	\$634,286	\$595,000	\$643,413	48	\$415	\$423	101.44%
Nov 19	11	5	6	1.6	\$636,658	\$660,500	\$699,833	23	\$423	\$469	109.92%
Dec 19	10	4	3	2.1	\$453,300	\$450,000	\$473,300	21	\$486	\$509	104.41%
Jan 20	5	4	8	1.1	\$610,605	\$632,500	\$614,411	40	\$367	\$369	100.62%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Jan 20	8	0.00%	\$610,605	0.74%	\$632,500	4.76%	\$614,411	-0.20%	40	-30.33%	100.62%
Jan 19	8	0.00%	\$606,125	12.51%	\$603,750	5.64%	\$615,625	8.17%	57	23.31%	101.57%
Jan 18	8	-20.00%	\$538,738	-1.27%	\$571,500	20.32%	\$569,125	7.56%	46	52.06%	105.64%

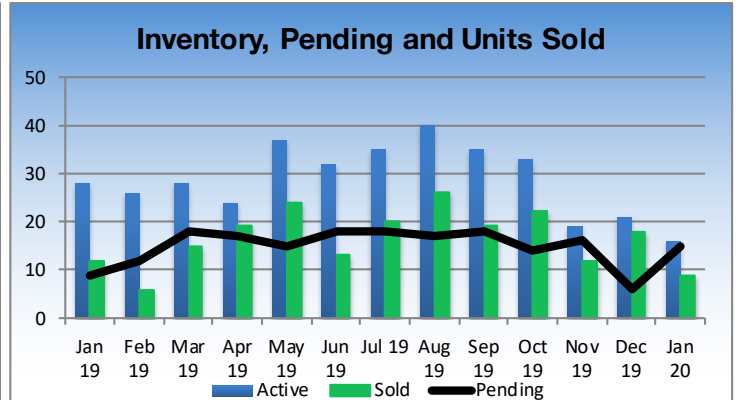
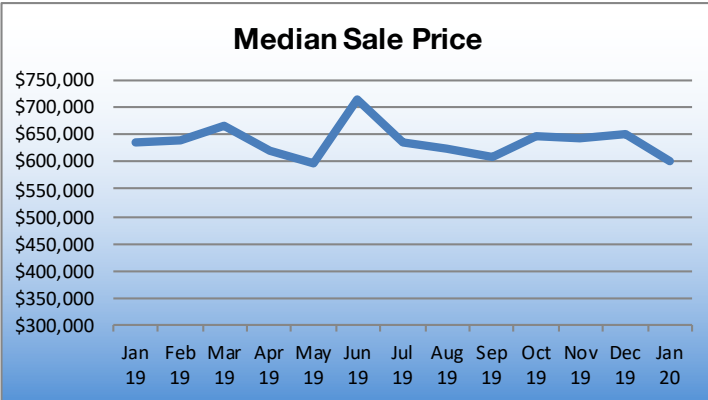
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	1		2	6	6
\$500-\$599K	2	3	3	2	2
\$600-\$699K	3	3	1		
\$700-\$799K	2	1	2	1	
\$800-\$899K		1			
\$900-\$999K				1	
\$1-\$1.299m					
\$1.3-\$1.699m					
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	8	8	8	10	8

Presented by:

Market Activity Summary:

- Inventory: 16 units were listed for sale as of the last day of January - approximately 1 month of inventory.
- Sales Activity: 9 single-family detached units were sold during January.
- Median Sales Price: \$600,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 27 days.
- Average sales price was 99.61% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Jan 19	28	9	12	1.6	\$645,881	\$634,000	\$649,042	44	\$316	\$319	100.49%
Feb 19	26	12	6	1.6	\$645,233	\$639,000	\$653,417	35	\$336	\$341	101.27%
Mar 19	28	18	15	2.0	\$651,256	\$665,000	\$666,794	41	\$353	\$362	102.39%
Apr 19	24	17	19	1.7	\$577,649	\$622,000	\$590,993	52	\$360	\$369	102.31%
May 19	37	15	24	2.4	\$605,476	\$597,444	\$613,526	31	\$370	\$372	101.33%
Jun 19	32	18	13	1.9	\$687,377	\$715,000	\$701,231	16	\$317	\$324	102.02%
Jul 19	35	18	20	2.1	\$662,551	\$637,500	\$682,223	28	\$353	\$365	102.97%
Aug 19	40	17	26	2.4	\$628,622	\$624,500	\$636,342	31	\$341	\$346	101.23%
Sep 19	35	18	19	2.0	\$639,041	\$610,000	\$646,610	27	\$363	\$367	101.18%
Oct 19	33	14	22	2.0	\$679,477	\$647,500	\$690,114	37	\$350	\$356	101.57%
Nov 19	19	16	12	1.2	\$630,942	\$644,500	\$632,954	31	\$354	\$357	100.32%
Dec 19	21	6	18	1.6	\$653,721	\$652,500	\$655,035	53	\$340	\$341	100.20%
Jan 20	16	15	9	1.3	\$595,100	\$600,000	\$592,756	27	\$376	\$376	99.61%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Jan 20	9	-25.00%	\$595,100	-7.86%	\$600,000	-5.36%	\$592,756	-8.67%	27	-37.39%	99.61%
Jan 19	12	-36.84%	\$645,881	14.34%	\$634,000	13.21%	\$649,042	14.19%	44	21.76%	100.49%
Jan 18	19	-17.39%	\$564,876	2.03%	\$560,000	1.82%	\$568,404	3.26%	36	-25.07%	100.62%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	3		4	7	1
\$500-\$599K	1	5	7	10	4
\$600-\$699K	4	5	6	4	1
\$700-\$799K		2	2	1	1
\$800-\$899K	1			1	
\$900-\$999K		1			
\$1-\$1.299m					1
\$1.3-\$1.699m					
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	9	13	19	23	8

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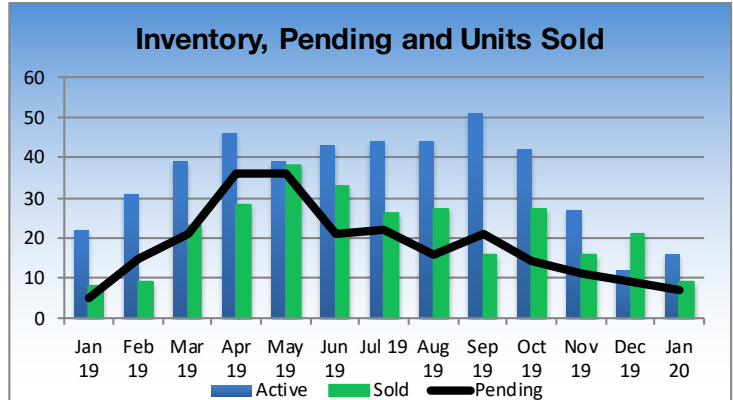
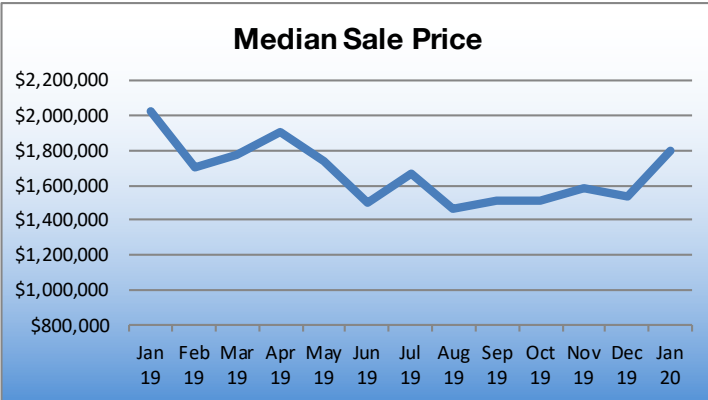
Includes the areas of Hercules, Rodeo

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Market Activity Summary:

- Inventory: 16 units were listed for sale as of the last day of January - approximately 2 months of inventory .
- Sales Activity: 9 single-family detached units were sold during January.
- Median Sales Price: \$1,800,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 48 days.
- Average sales price was 99.46% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Jan 19	22	5	8	1.1	\$2,195,000	\$2,023,500	\$2,210,000	46	\$605	\$610	100.68%
Feb 19	31	15	9	1.6	\$2,045,389	\$1,705,000	\$2,067,000	33	\$644	\$656	101.06%
Mar 19	39	21	23	2.5	\$1,802,348	\$1,775,500	\$1,873,130	27	\$703	\$732	103.93%
Apr 19	46	36	28	2.4	\$1,909,821	\$1,907,500	\$1,956,250	25	\$680	\$705	102.43%
May 19	39	36	38	1.4	\$1,828,474	\$1,737,000	\$1,867,091	24	\$678	\$697	102.11%
Jun 19	43	21	33	1.5	\$1,541,524	\$1,500,000	\$1,594,948	24	\$690	\$717	103.47%
Jul 19	44	22	26	1.5	\$1,733,615	\$1,662,500	\$1,774,339	34	\$592	\$611	102.35%
Aug 19	44	16	27	1.9	\$1,613,141	\$1,465,000	\$1,660,078	33	\$646	\$678	102.91%
Sep 19	51	21	16	2.6	\$1,804,125	\$1,507,500	\$1,780,371	31	\$660	\$665	98.68%
Oct 19	42	14	27	2.3	\$1,694,704	\$1,508,000	\$1,681,220	39	\$661	\$657	99.20%
Nov 19	27	11	16	1.7	\$2,167,125	\$1,579,000	\$2,126,438	42	\$644	\$641	98.12%
Dec 19	12	9	21	0.9	\$1,690,071	\$1,540,000	\$1,690,699	37	\$633	\$634	100.04%
Jan 20	16	7	9	1.6	\$1,945,444	\$1,800,000	\$1,935,025	48	\$633	\$620	99.46%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Jan 20	9	12.50%	\$1,945,444	-11.37%	\$1,800,000	-11.05%	\$1,935,025	-12.44%	48	3.02%	99.46%
Jan 19	8	100.00%	\$2,195,000	99.45%	\$2,023,500	68.98%	\$2,210,000	90.93%	46	518.33%	100.68%
Jan 18	4	-33.33%	\$1,100,500	-30.25%	\$1,197,500	-21.45%	\$1,157,500	-26.73%	8	-75.00%	105.18%

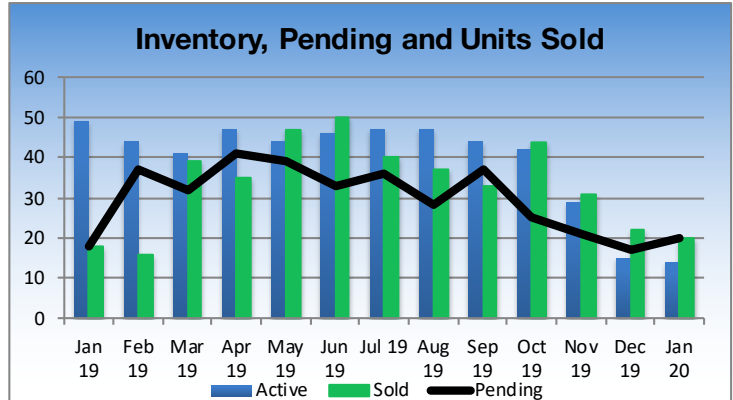
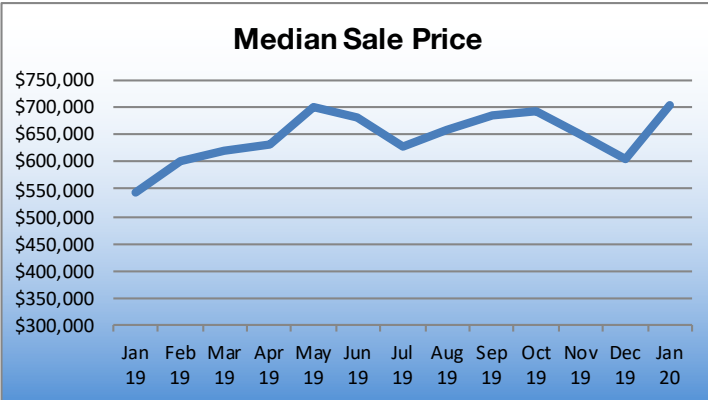
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					
\$500-\$599K					
\$600-\$699K					
\$700-\$799K					1
\$800-\$899K					2
\$900-\$999K	1		1		
\$1-\$1.299m		1	3	2	3
\$1.3-\$1.699m	3			3	2
\$1.7-\$1.999m	2	3			1
\$2-\$2.999m	2	1		1	2
>\$3m	1	2			1
Totals:	9	7	4	6	12

Presented by:

Market Activity Summary:

- Inventory: 14 units were listed for sale as of the last day of January - approximately 1 month of inventory.
- Sales Activity: 20 single-family detached units were sold during January.
- Median Sales Price: \$704,500 during January.
- Days-on-Market (DOM) year-to-date is approximately 34 days.
- Average sales price was 100.41% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Jan 19	49	18	18	1.6	\$592,008	\$543,750	\$576,750	56	\$388	\$380	97.42%
Feb 19	44	37	16	1.4	\$602,312	\$600,000	\$604,813	62	\$389	\$391	100.42%
Mar 19	41	32	39	1.3	\$637,674	\$620,000	\$631,127	35	\$389	\$386	98.97%
Apr 19	47	41	35	1.5	\$642,165	\$632,500	\$640,272	37	\$401	\$399	99.71%
May 19	44	39	47	1.2	\$688,193	\$700,000	\$694,095	32	\$406	\$411	100.86%
Jun 19	46	33	50	1.3	\$697,127	\$682,500	\$706,949	22	\$412	\$419	101.41%
Jul 19	47	36	40	1.3	\$755,184	\$627,500	\$755,448	25	\$430	\$432	100.03%
Aug 19	47	28	37	1.4	\$648,986	\$660,000	\$649,419	24	\$396	\$397	100.07%
Sep 19	44	37	33	1.3	\$668,271	\$685,000	\$683,633	34	\$389	\$398	102.30%
Oct 19	42	25	44	1.3	\$677,432	\$694,000	\$683,572	20	\$412	\$414	100.91%
Nov 19	29	21	31	1.0	\$653,616	\$650,000	\$654,257	33	\$398	\$398	100.10%
Dec 19	15	17	22	0.6	\$666,029	\$603,750	\$652,100	40	\$383	\$377	97.91%
Jan 20	14	20	20	0.7	\$768,226	\$704,500	\$771,345	34	\$401	\$405	100.41%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Jan 20	20	11.11%	\$768,226	29.77%	\$704,500	29.56%	\$771,345	33.74%	34	-40.24%	100.41%
Jan 19	18	-25.00%	\$592,008	-8.91%	\$543,750	-14.03%	\$576,750	-11.58%	56	28.28%	97.42%
Jan 18	24	-27.27%	\$649,904	2.15%	\$632,500	9.43%	\$652,313	4.02%	44	6.43%	100.37%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	2	6	5	11	7
\$500-\$599K	3	7	4	9	5
\$600-\$699K	4		8	7	2
\$700-\$799K	6	5	4	3	2
\$800-\$899K	3	1	1		
\$900-\$999K			1		1
\$1-\$1.299m					
\$1.3-\$1.699m	1		1	3	
\$1.7-\$1.999m	1				
\$2-\$2.999m					
>\$3m					
Totals:	20	19	24	33	17

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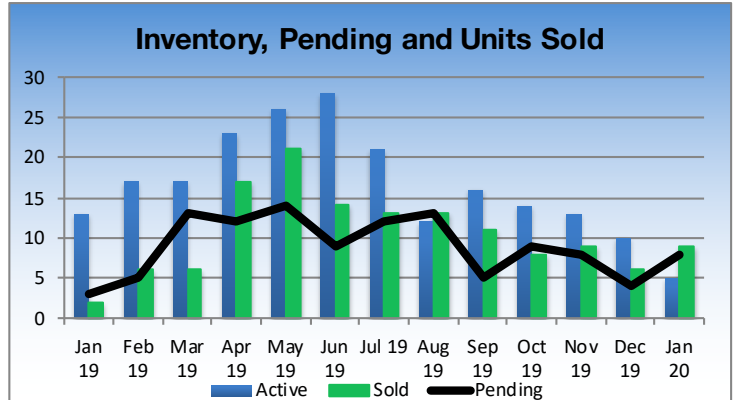
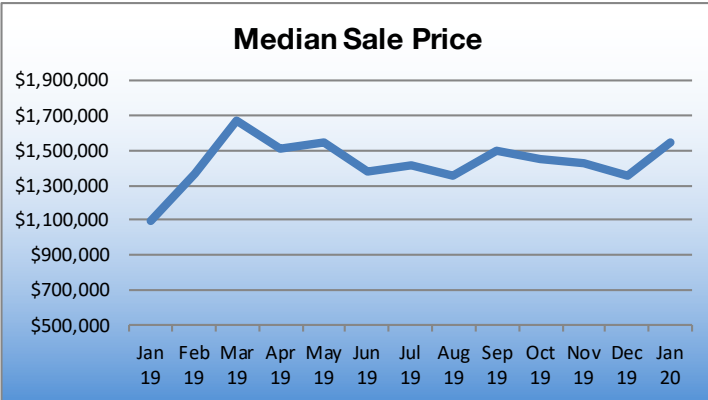
Includes the areas of Martinez, Crockett, Port Costa

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Market Activity Summary:

- Inventory: 5 units were listed for sale as of the last day of January - approximately 1 month of inventory.
- Sales Activity: 9 single-family detached units were sold during January.
- Median Sales Price: \$1,544,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 40 days.
- Average sales price was 99.06% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 19	13	3	2	2.6	\$1,074,500	\$1,095,500	\$1,095,500	50	\$657	\$671	101.95%
Feb 19	17	5	6	4.0	\$1,513,667	\$1,362,500	\$1,466,667	29	\$604	\$581	96.89%
Mar 19	17	13	6	2.8	\$1,563,333	\$1,670,000	\$1,568,333	12	\$629	\$633	100.32%
Apr 19	23	12	17	2.8	\$1,578,598	\$1,515,250	\$1,627,010	11	\$599	\$617	103.07%
May 19	26	14	21	2.4	\$1,491,238	\$1,550,000	\$1,541,762	13	\$604	\$627	103.39%
Jun 19	28	9	14	2.3	\$1,434,993	\$1,375,000	\$1,430,286	26	\$618	\$620	99.67%
Jul 19	21	12	13	1.8	\$1,430,385	\$1,415,000	\$1,452,308	17	\$615	\$624	101.53%
Aug 19	12	13	13	1.0	\$1,411,692	\$1,360,000	\$1,410,200	38	\$601	\$605	99.89%
Sep 19	16	5	11	1.6	\$1,469,455	\$1,500,000	\$1,475,545	29	\$583	\$587	100.41%
Oct 19	14	9	8	1.4	\$1,455,125	\$1,452,500	\$1,464,233	33	\$573	\$578	100.63%
Nov 19	13	8	9	1.5	\$1,456,444	\$1,430,000	\$1,458,611	23	\$610	\$617	100.15%
Dec 19	10	4	6	1.5	\$1,361,500	\$1,360,000	\$1,367,500	9	\$600	\$605	100.44%
Jan 20	5	8	9	0.7	\$1,625,000	\$1,544,000	\$1,609,778	40	\$587	\$589	99.06%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 20	9	350.00%	\$1,625,000	51.23%	\$1,544,000	40.94%	\$1,609,778	46.94%	40	-18.29%	99.06%
Jan 19	2	-80.00%	\$1,074,500	-28.52%	\$1,095,500	-18.19%	\$1,095,500	-26.14%	50	74.91%	101.95%
Jan 18	10	100.00%	\$1,503,200	24.26%	\$1,339,000	14.44%	\$1,483,132	24.63%	28	-69.64%	98.66%

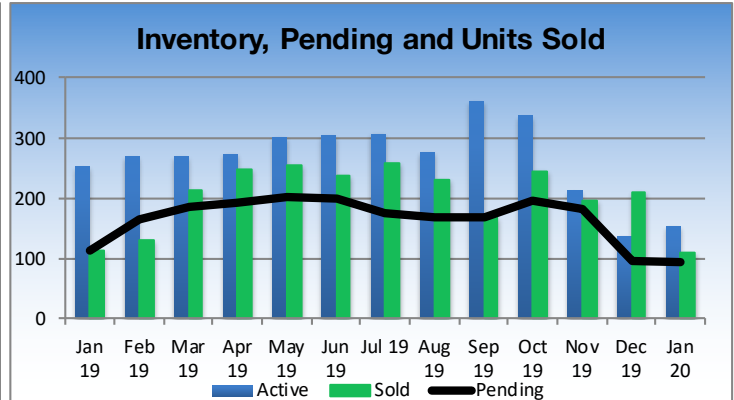
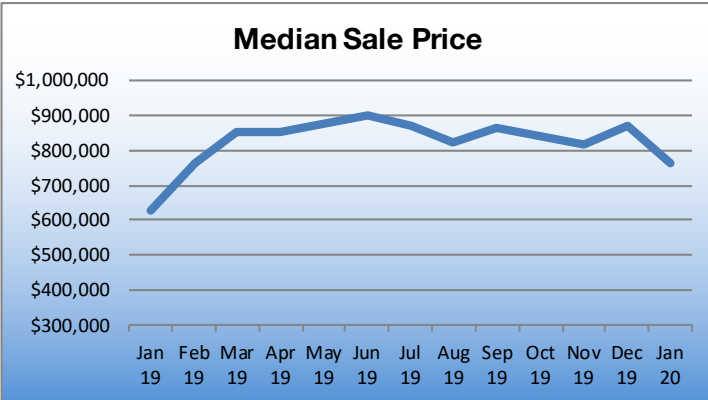
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					
\$500-\$599K					
\$600-\$699K					
\$700-\$799K					
\$800-\$899K				1	1
\$900-\$999K		1			
\$1-\$1.299m	1	1	5	2	2
\$1.3-\$1.699m	5		3	2	1
\$1.7-\$1.999m	1				
\$2-\$2.999m	2		2		1
>\$3m					
Totals:	9	2	10	5	5

Presented by:

Market Activity Summary:

- Inventory: 153 units were listed for sale as of the last day of January - approximately 1 month of inventory.
- Sales Activity: 110 single-family detached units were sold during January.
- Median Sales Price: \$761,500 during January.
- Days-on-Market (DOM) year-to-date is approximately 44 days.
- Average sales price was 107.22% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 19	252	113	112	1.3	\$695,055	\$627,500	\$722,806	37	\$489	\$510	103.99%
Feb 19	268	164	131	1.4	\$795,437	\$760,000	\$890,998	29	\$489	\$547	112.01%
Mar 19	268	183	212	1.6	\$950,797	\$854,000	\$1,056,413	25	\$523	\$583	111.11%
Apr 19	273	193	248	1.7	\$941,331	\$853,500	\$1,055,742	25	\$537	\$610	112.15%
May 19	300	201	253	1.6	\$907,683	\$875,000	\$1,050,685	21	\$535	\$619	115.75%
Jun 19	303	197	235	1.6	\$961,306	\$900,000	\$1,093,426	22	\$536	\$612	113.74%
Jul 19	306	173	256	1.6	\$898,714	\$872,500	\$1,031,581	20	\$536	\$617	114.78%
Aug 19	276	169	231	1.5	\$848,818	\$820,000	\$957,970	27	\$524	\$594	112.86%
Sep 19	360	169	169	2.0	\$899,647	\$865,000	\$1,014,464	21	\$538	\$603	112.76%
Oct 19	336	194	243	1.9	\$882,775	\$838,000	\$990,054	28	\$545	\$610	112.15%
Nov 19	212	180	196	1.2	\$911,056	\$815,000	\$1,003,476	30	\$539	\$598	110.14%
Dec 19	136	95	210	0.9	\$892,644	\$867,500	\$976,698	31	\$537	\$585	109.42%
Jan 20	153	93	110	1.1	\$805,240	\$761,500	\$863,401	44	\$494	\$529	107.22%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 20	110	-1.79%	\$805,240	15.85%	\$761,500	21.35%	\$863,401	19.45%	44	17.72%	107.22%
Jan 19	112	-12.50%	\$695,055	-1.76%	\$627,500	-4.92%	\$722,806	-5.27%	37	-2.71%	103.99%
Jan 18	128	-11.11%	\$707,501	4.10%	\$660,000	8.55%	\$763,030	5.13%	38	4.61%	107.85%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	18	35	42	54	66
\$500-\$599K	18	16	17	15	17
\$600-\$699K	14	14	16	17	20
\$700-\$799K	10	11	8	18	8
\$800-\$899K	12	12	11	6	7
\$900-\$999K	7	7	12	5	10
\$1-\$1.299m	16	10	10	13	11
\$1.3-\$1.699m	9	8	6	9	1
\$1.7-\$1.999m	4		2	4	2
\$2-\$2.999m	1	3	3	3	
>\$3m	1	1	1		1
Totals:	110	117	128	144	143

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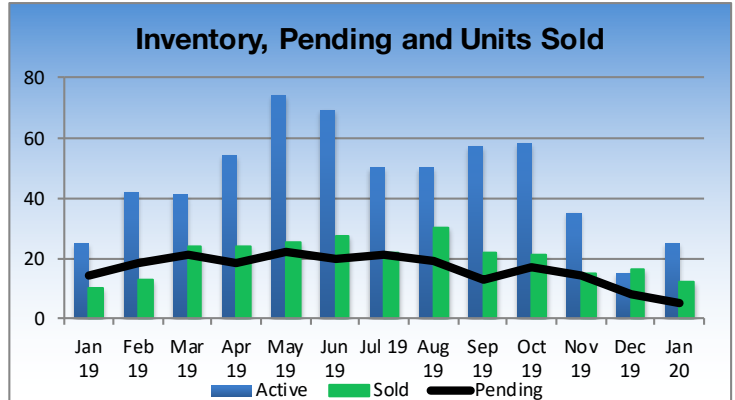
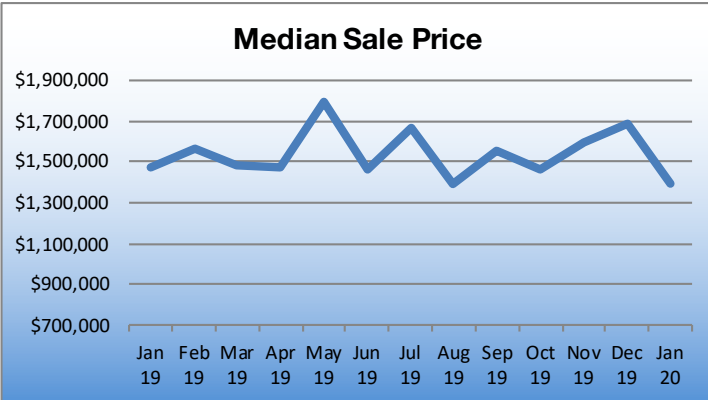
Includes the areas of Oakland, Emeryville, Piedmont

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Market Activity Summary:

- Inventory: 25 units were listed for sale as of the last day of January - approximately 2 months of inventory .
- Sales Activity: 12 single-family detached units were sold during January.
- Median Sales Price: \$1,393,500 during January.
- Days-on-Market (DOM) year-to-date is approximately 64 days.
- Average sales price was 98.16% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Jan 19	25	14	10	1.3	\$1,443,600	\$1,471,500	\$1,450,000	45	\$548	\$548	100.44%
Feb 19	42	18	13	2.2	\$1,689,850	\$1,565,000	\$1,693,791	54	\$606	\$613	100.23%
Mar 19	41	21	24	2.1	\$1,561,917	\$1,487,500	\$1,578,440	33	\$640	\$653	101.06%
Apr 19	54	18	24	3.0	\$1,601,792	\$1,475,000	\$1,631,923	28	\$600	\$617	101.88%
May 19	74	22	25	3.7	\$1,689,800	\$1,795,000	\$1,763,800	22	\$620	\$648	104.38%
Jun 19	69	20	27	3.4	\$1,441,311	\$1,460,000	\$1,493,943	23	\$617	\$637	103.65%
Jul 19	50	21	22	2.5	\$1,700,280	\$1,662,500	\$1,726,240	39	\$637	\$651	101.53%
Aug 19	50	19	30	2.4	\$1,512,976	\$1,395,000	\$1,510,797	40	\$606	\$611	99.86%
Sep 19	57	13	22	3.1	\$1,846,182	\$1,557,500	\$1,826,433	53	\$603	\$603	98.93%
Oct 19	58	17	21	3.3	\$1,507,190	\$1,460,000	\$1,520,881	41	\$627	\$635	100.91%
Nov 19	35	14	15	2.2	\$1,742,000	\$1,600,000	\$1,733,313	29	\$623	\$628	99.50%
Dec 19	15	8	16	1.2	\$1,828,438	\$1,689,000	\$1,777,844	91	\$642	\$622	97.23%
Jan 20	25	5	12	2.3	\$1,764,167	\$1,393,500	\$1,731,750	64	\$635	\$623	98.16%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Jan 20	12	20.00%	\$1,764,167	22.21%	\$1,393,500	-5.30%	\$1,731,750	19.43%	64	41.43%	98.16%
Jan 19	10	66.67%	\$1,443,600	32.81%	\$1,471,500	23.71%	\$1,450,000	23.75%	45	-5.47%	100.44%
Jan 18	6	0.00%	\$1,087,000	-9.33%	\$1,189,500	9.38%	\$1,171,729	1.20%	48	61.02%	107.79%

Sales Activity & Price Trends

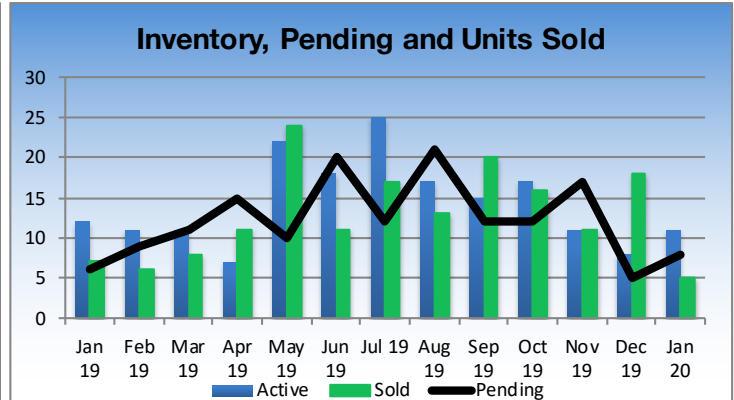
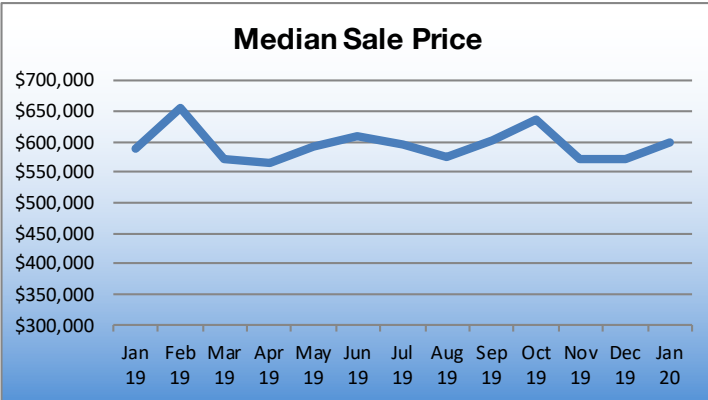
Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					
\$500-\$599K					
\$600-\$699K					
\$700-\$799K				1	
\$800-\$899K		2	1		1
\$900-\$999K	1	1		1	
\$1-\$1.299m	4		4	3	2
\$1.3-\$1.699m	3	5	1		1
\$1.7-\$1.999m	3			1	1
\$2-\$2.999m		2			1
>\$3m	1				
Totals:	12	10	6	6	6

Presented by:



Market Activity Summary:

- Inventory: 11 units were listed for sale as of the last day of January - approximately 1 month of inventory.
- Sales Activity: 5 single-family detached units were sold during January.
- Median Sales Price: \$599,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 23 days.
- Average sales price was 98.61% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Jan 19	12	6	7	1.0	\$565,370	\$590,000	\$581,114	45	\$398	\$409	102.78%
Feb 19	11	9	6	1.1	\$649,000	\$655,000	\$648,333	31	\$367	\$366	99.90%
Mar 19	11	11	8	1.2	\$587,591	\$570,000	\$590,625	17	\$402	\$403	100.52%
Apr 19	7	15	11	0.7	\$566,803	\$565,000	\$573,273	25	\$386	\$390	101.14%
May 19	22	10	24	2.0	\$588,429	\$592,500	\$597,958	28	\$398	\$405	101.62%
Jun 19	18	20	11	1.3	\$604,659	\$610,000	\$616,455	15	\$391	\$400	101.95%
Jul 19	25	12	17	1.8	\$606,053	\$595,000	\$631,412	19	\$395	\$413	104.18%
Aug 19	17	21	13	1.1	\$613,517	\$575,000	\$616,154	26	\$384	\$386	100.43%
Sep 19	15	12	20	0.9	\$590,425	\$603,500	\$594,125	26	\$418	\$420	100.63%
Oct 19	17	12	16	1.2	\$610,231	\$635,000	\$619,938	25	\$394	\$402	101.59%
Nov 19	11	17	11	0.7	\$625,367	\$570,000	\$615,172	34	\$379	\$373	98.37%
Dec 19	8	5	18	0.7	\$579,967	\$571,000	\$579,722	23	\$391	\$390	99.96%
Jan 20	11	8	5	1.0	\$559,780	\$599,000	\$552,000	23	\$441	\$433	98.61%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Jan 20	5	-28.57%	\$559,780	-0.99%	\$599,000	1.53%	\$552,000	-5.01%	23	-49.17%	98.61%
Jan 19	7	0.00%	\$565,370	-7.79%	\$590,000	-9.23%	\$581,114	-5.95%	45	-35.46%	102.78%
Jan 18	7	0.00%	\$613,129	20.57%	\$650,000	28.71%	\$617,857	18.59%	70	120.14%	100.77%

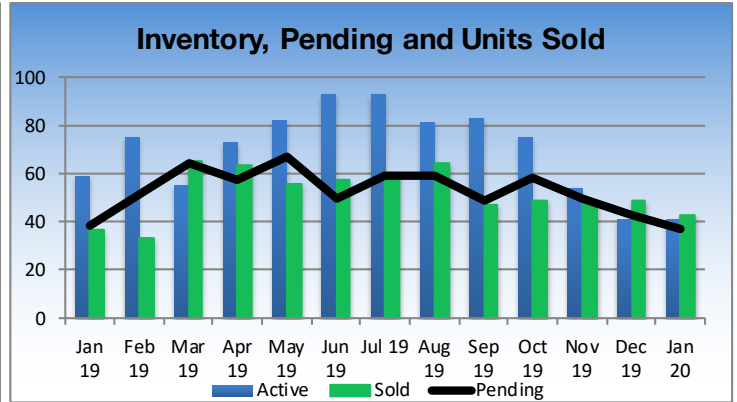
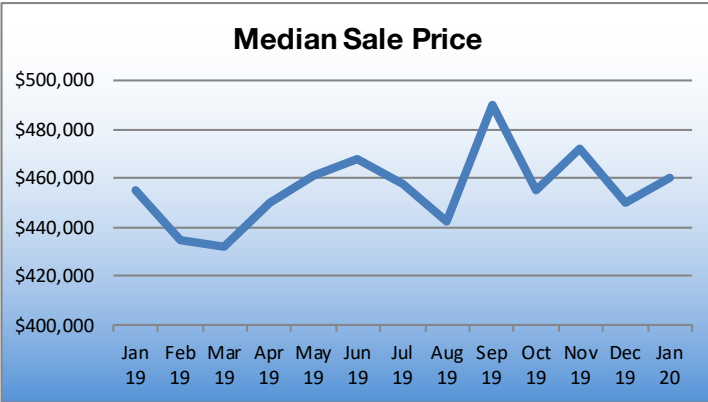
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	1	1		2	10
\$500-\$599K	2	4	2	5	1
\$600-\$699K	2	3	5		1
\$700-\$799K					
\$800-\$899K					
\$900-\$999K					
\$1-\$1.299m					
\$1.3-\$1.699m					
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	5	8	7	7	12

Presented by:

Market Activity Summary:

- Inventory: 41 units were listed for sale as of the last day of January - approximately 1 month of inventory.
- Sales Activity: 43 single-family detached units were sold during January.
- Median Sales Price: \$460,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 38 days.
- Average sales price was 100.33% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Jan 19	59	38	37	1.0	\$474,659	\$455,000	\$474,199	50	\$273	\$273	99.90%
Feb 19	75	51	33	1.3	\$446,103	\$435,087	\$451,213	38	\$305	\$309	101.15%
Mar 19	55	64	65	1.1	\$427,912	\$432,000	\$432,590	39	\$281	\$285	101.09%
Apr 19	73	57	63	1.4	\$464,570	\$450,000	\$470,523	36	\$285	\$289	101.28%
May 19	82	67	56	1.4	\$469,764	\$461,000	\$470,248	20	\$290	\$291	100.10%
Jun 19	93	50	57	1.6	\$512,046	\$468,000	\$510,068	27	\$292	\$294	99.61%
Jul 19	93	59	60	1.6	\$468,223	\$457,500	\$476,971	22	\$300	\$307	101.87%
Aug 19	81	59	64	1.4	\$449,676	\$442,000	\$449,599	21	\$298	\$299	99.98%
Sep 19	83	49	47	1.5	\$507,614	\$490,000	\$506,024	38	\$284	\$284	99.69%
Oct 19	75	58	49	1.3	\$470,715	\$455,000	\$471,378	29	\$302	\$303	100.14%
Nov 19	54	50	48	1.0	\$485,662	\$472,500	\$489,045	25	\$303	\$305	100.70%
Dec 19	41	43	49	0.8	\$479,412	\$450,000	\$479,358	36	\$281	\$281	99.99%
Jan 20	41	37	43	0.9	\$479,561	\$460,000	\$481,155	38	\$291	\$293	100.33%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Jan 20	43	16.22%	\$479,561	1.03%	\$460,000	1.10%	\$481,155	1.47%	38	-24.26%	100.33%
Jan 19	37	-40.32%	\$474,659	9.48%	\$455,000	6.18%	\$474,199	8.20%	50	109.91%	99.90%
Jan 18	62	12.73%	\$433,546	7.86%	\$428,500	22.43%	\$438,280	9.24%	24	-20.33%	101.09%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	29	27	45	42	42
\$500-\$599K	9	9	11	10	10
\$600-\$699K	4	4	6	1	5
\$700-\$799K	1	1		2	
\$800-\$899K					
\$900-\$999K					
\$1-\$1.299m					
\$1.3-\$1.699m					
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	43	41	62	55	57

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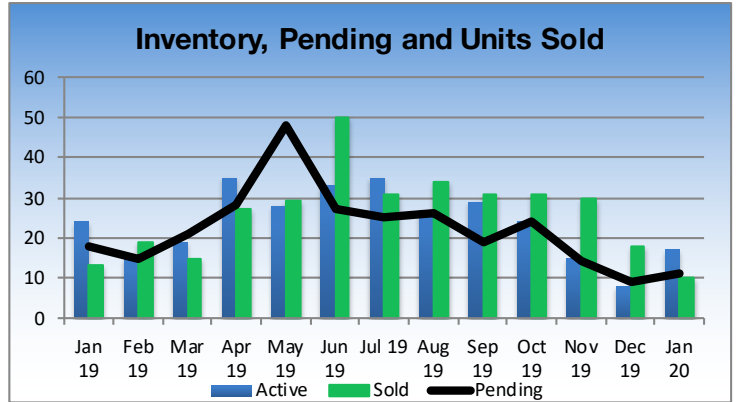
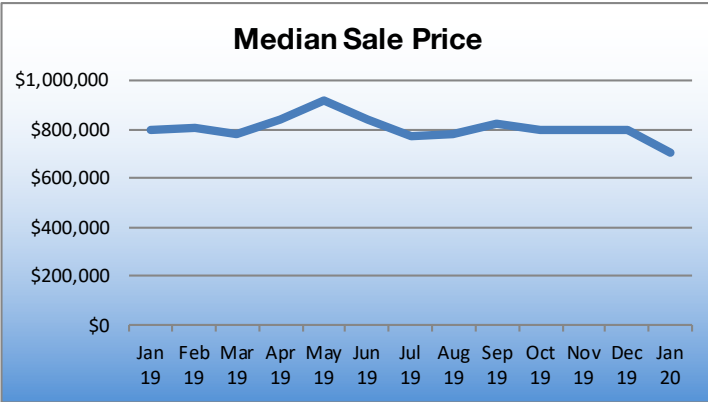
Includes the areas of Pittsburg, Bay Point

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Market Activity Summary:

- Inventory: 17 units were listed for sale as of the last day of January - approximately 1 month of inventory.
- Sales Activity: 10 single-family detached units were sold during January.
- Median Sales Price: \$704,500 during January.
- Days-on-Market (DOM) year-to-date is approximately 46 days.
- Average sales price was 99.42% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Jan 19	24	18	13	1.0	\$779,446	\$800,000	\$757,088	49	\$440	\$429	97.13%
Feb 19	15	15	19	0.7	\$815,632	\$810,000	\$825,816	37	\$497	\$505	101.25%
Mar 19	19	21	15	1.0	\$809,193	\$782,500	\$814,767	29	\$504	\$508	100.69%
Apr 19	35	28	27	1.7	\$874,314	\$836,000	\$896,830	17	\$482	\$495	102.58%
May 19	28	48	29	1.0	\$871,809	\$918,000	\$886,390	12	\$515	\$524	101.67%
Jun 19	33	27	50	1.1	\$867,728	\$837,500	\$887,773	15	\$508	\$519	102.31%
Jul 19	35	25	31	1.1	\$842,821	\$775,000	\$847,238	31	\$491	\$495	100.52%
Aug 19	27	26	34	0.9	\$807,994	\$781,500	\$821,324	20	\$495	\$505	101.65%
Sep 19	29	19	31	1.2	\$865,447	\$819,000	\$865,482	22	\$458	\$460	100.00%
Oct 19	24	24	31	1.0	\$849,411	\$800,000	\$861,265	18	\$514	\$522	101.40%
Nov 19	15	14	30	0.7	\$824,099	\$799,500	\$829,106	26	\$538	\$541	100.61%
Dec 19	8	9	18	0.5	\$830,275	\$795,617	\$831,229	25	\$489	\$488	100.11%
Jan 20	17	11	10	1.2	\$741,495	\$704,500	\$737,189	46	\$468	\$467	99.42%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Jan 20	10	-23.08%	\$741,495	-4.87%	\$704,500	-11.94%	\$737,189	-2.63%	46	-5.51%	99.42%
Jan 19	13	-7.14%	\$779,446	-5.62%	\$800,000	-4.19%	\$757,088	-10.65%	49	257.29%	97.13%
Jan 18	14	-6.67%	\$825,843	14.51%	\$835,000	12.53%	\$847,285	14.54%	14	-37.66%	102.60%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	1			1	2
\$500-\$599K	2	4	2	1	3
\$600-\$699K	2	1	2	4	5
\$700-\$799K	1	1	2	4	2
\$800-\$899K	1	6	2	3	2
\$900-\$999K	2	1	3	2	1
\$1-\$1.299m	1	1	3		1
\$1.3-\$1.699m					
\$1.7-\$1.999m					1
\$2-\$2.999m					
>\$3m					
Totals:	10	14	14	15	17

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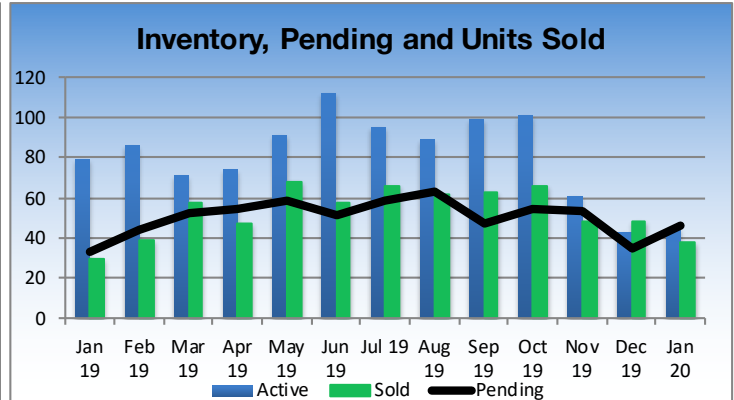
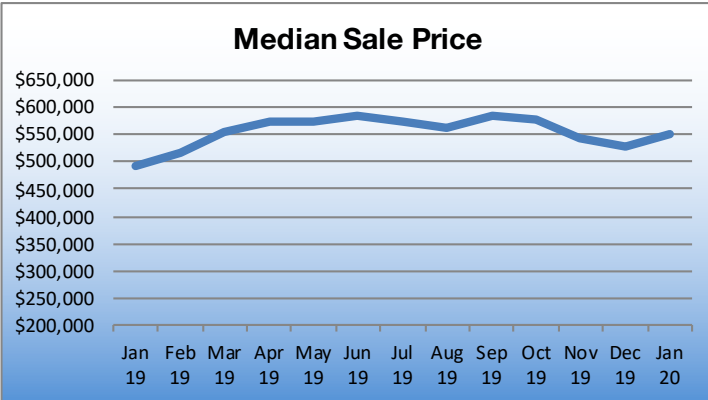
Includes the areas of Pleasant Hill, Pacheco

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Market Activity Summary:

- Inventory: 45 units were listed for sale as of the last day of January - approximately 1 month of inventory.
- Sales Activity: 38 single-family detached units were sold during January.
- Median Sales Price: \$552,444 during January.
- Days-on-Market (DOM) year-to-date is approximately 30 days.
- Average sales price was 104.67% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Jan 19	79	33	30	1.2	\$499,972	\$492,500	\$504,277	52	\$405	\$409	100.86%
Feb 19	86	44	39	1.4	\$543,474	\$515,000	\$581,461	28	\$378	\$408	106.99%
Mar 19	71	52	57	1.4	\$545,780	\$555,000	\$573,112	29	\$440	\$463	105.01%
Apr 19	74	54	47	1.6	\$551,537	\$575,000	\$580,996	42	\$469	\$496	105.34%
May 19	91	59	68	1.7	\$564,063	\$575,000	\$612,966	34	\$413	\$452	108.67%
Jun 19	112	51	57	2.1	\$603,918	\$585,000	\$643,612	24	\$421	\$447	106.57%
Jul 19	95	58	66	1.7	\$571,785	\$575,000	\$613,783	22	\$427	\$462	107.35%
Aug 19	89	63	62	1.5	\$574,928	\$564,000	\$594,747	27	\$406	\$424	103.45%
Sep 19	99	47	63	1.8	\$603,213	\$585,000	\$625,498	27	\$407	\$425	103.69%
Oct 19	101	54	66	1.8	\$582,911	\$579,000	\$615,303	26	\$425	\$455	105.56%
Nov 19	61	53	48	1.1	\$563,239	\$545,000	\$605,936	28	\$411	\$440	107.58%
Dec 19	43	35	48	0.9	\$568,518	\$530,000	\$584,208	30	\$412	\$424	102.76%
Jan 20	45	46	38	1.0	\$563,816	\$552,444	\$590,133	30	\$379	\$397	104.67%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Jan 20	38	26.67%	\$563,816	12.77%	\$552,444	12.17%	\$590,133	17.03%	30	-42.16%	104.67%
Jan 19	30	-37.50%	\$499,972	-2.48%	\$492,500	-0.51%	\$504,277	-5.13%	52	33.67%	100.86%
Jan 18	48	-26.15%	\$512,686	6.35%	\$495,000	20.00%	\$531,540	8.23%	39	4.20%	103.68%

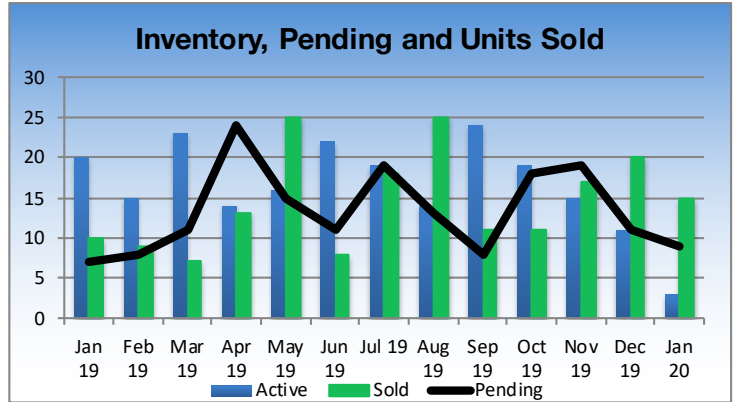
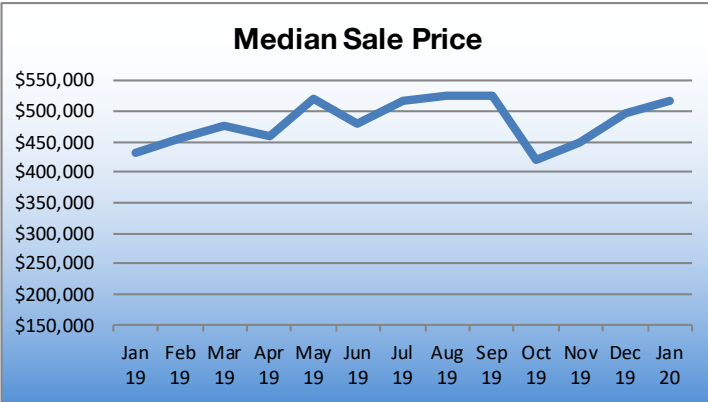
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	13	18	25	40	35
\$500-\$599K	10	9	10	8	5
\$600-\$699K	6	5	5	8	2
\$700-\$799K	3	1	4	5	2
\$800-\$899K	2		2	2	
\$900-\$999K	3		1		
\$1-\$1.299m				1	
\$1.3-\$1.699m	1		1	1	
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	38	33	48	65	44

Presented by:

Market Activity Summary:

- Inventory: 3 units were listed for sale as of the last day of January - approximately 0 month of inventory.
- Sales Activity: 15 single-family detached units were sold during January.
- Median Sales Price: \$517,500 during January.
- Days-on-Market (DOM) year-to-date is approximately 36 days.
- Average sales price was 100.46% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Jan 19	20	7	10	1.4	\$429,969	\$430,000	\$423,960	44	\$466	\$460	98.60%
Feb 19	15	8	9	1.2	\$456,089	\$457,000	\$484,889	25	\$369	\$386	106.31%
Mar 19	23	11	7	2.2	\$478,427	\$475,000	\$485,357	50	\$382	\$388	101.45%
Apr 19	14	24	13	1.1	\$484,296	\$460,000	\$490,538	23	\$429	\$436	101.29%
May 19	16	15	25	1.1	\$489,050	\$520,000	\$515,708	33	\$386	\$409	105.45%
Jun 19	22	11	8	1.4	\$464,569	\$479,263	\$448,441	37	\$418	\$408	96.53%
Jul 19	19	19	18	1.1	\$503,230	\$515,000	\$518,500	24	\$394	\$410	103.03%
Aug 19	14	13	25	1.0	\$491,388	\$525,000	\$528,497	27	\$419	\$449	107.55%
Sep 19	24	8	11	1.9	\$509,515	\$525,000	\$529,818	31	\$434	\$451	103.98%
Oct 19	19	18	11	1.3	\$410,894	\$420,000	\$426,455	53	\$374	\$390	103.79%
Nov 19	15	19	17	1.0	\$486,710	\$450,000	\$495,647	19	\$410	\$417	101.84%
Dec 19	11	11	20	0.8	\$481,685	\$496,500	\$492,450	21	\$418	\$430	102.23%
Jan 20	3	9	15	0.2	\$506,745	\$517,500	\$509,087	36	\$367	\$370	100.46%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Jan 20	15	50.00%	\$506,745	17.86%	\$517,500	20.35%	\$509,087	20.08%	36	-19.34%	100.46%
Jan 19	10	-33.33%	\$429,969	3.88%	\$430,000	4.88%	\$423,960	-2.77%	44	55.62%	98.60%
Jan 18	15	25.00%	\$413,927	11.79%	\$410,000	8.61%	\$436,053	16.84%	28	-56.32%	105.35%

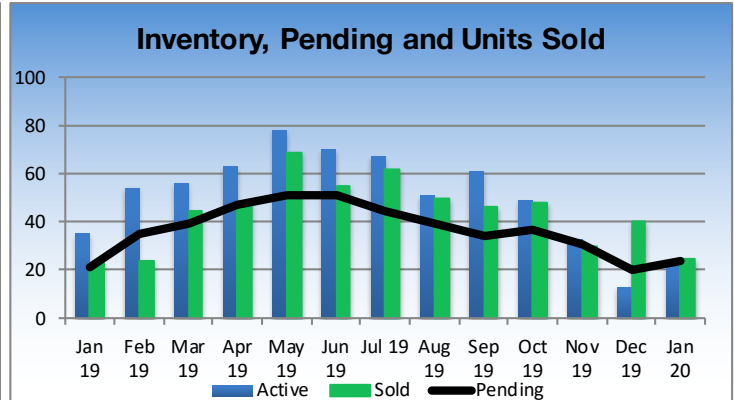
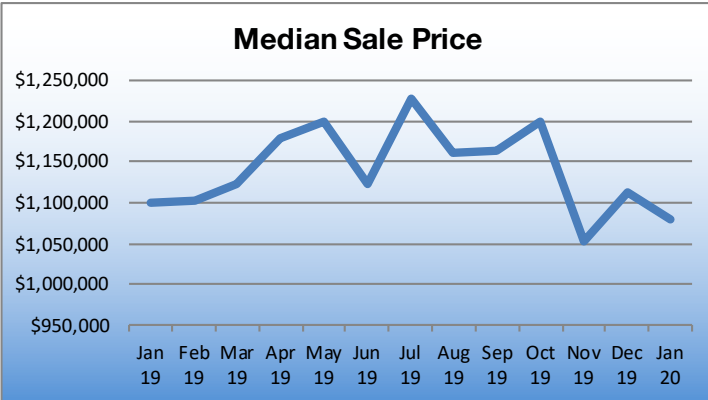
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	6	10	12	11	12
\$500-\$599K	7	2	3	1	1
\$600-\$699K	2				
\$700-\$799K					
\$800-\$899K					
\$900-\$999K					
\$1-\$1.299m					
\$1.3-\$1.699m					
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	15	12	15	12	13

Presented by:

Market Activity Summary:

- Inventory: 22 units were listed for sale as of the last day of January - approximately 1 month of inventory.
- Sales Activity: 25 single-family detached units were sold during January.
- Median Sales Price: \$1,080,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 42 days.
- Average sales price was 101.05% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Jan 19	35	21	23	1.0	\$1,192,261	\$1,100,000	\$1,185,063	25	\$521	\$520	99.40%
Feb 19	54	35	24	1.5	\$1,165,241	\$1,103,500	\$1,169,813	21	\$501	\$505	100.39%
Mar 19	56	39	44	1.7	\$1,184,445	\$1,124,000	\$1,205,619	24	\$553	\$562	101.79%
Apr 19	63	47	48	1.8	\$1,164,497	\$1,180,110	\$1,182,566	25	\$555	\$565	101.55%
May 19	78	51	69	1.8	\$1,218,496	\$1,200,000	\$1,243,761	18	\$548	\$562	102.07%
Jun 19	70	51	55	1.5	\$1,132,838	\$1,122,990	\$1,163,858	21	\$557	\$573	102.74%
Jul 19	67	44	62	1.4	\$1,243,681	\$1,227,650	\$1,255,343	24	\$538	\$544	100.94%
Aug 19	51	39	50	1.1	\$1,212,349	\$1,160,000	\$1,212,418	23	\$556	\$557	100.01%
Sep 19	61	34	46	1.5	\$1,307,803	\$1,165,000	\$1,305,152	33	\$673	\$659	99.80%
Oct 19	49	37	48	1.3	\$1,247,288	\$1,200,000	\$1,244,359	30	\$545	\$548	99.77%
Nov 19	33	31	30	0.9	\$1,128,793	\$1,052,500	\$1,128,470	24	\$540	\$540	99.97%
Dec 19	13	20	40	0.4	\$1,283,510	\$1,113,250	\$1,271,357	32	\$550	\$548	99.05%
Jan 20	22	24	25	0.8	\$1,225,378	\$1,080,000	\$1,238,292	42	\$536	\$545	101.05%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Jan 20	25	8.70%	\$1,225,378	2.78%	\$1,080,000	-1.82%	\$1,238,292	4.49%	42	67.14%	101.05%
Jan 19	23	0.00%	\$1,192,261	7.03%	\$1,100,000	2.80%	\$1,185,063	5.23%	25	-11.44%	99.40%
Jan 18	23	27.78%	\$1,113,935	11.87%	\$1,070,000	6.03%	\$1,126,180	11.50%	28	36.12%	101.10%

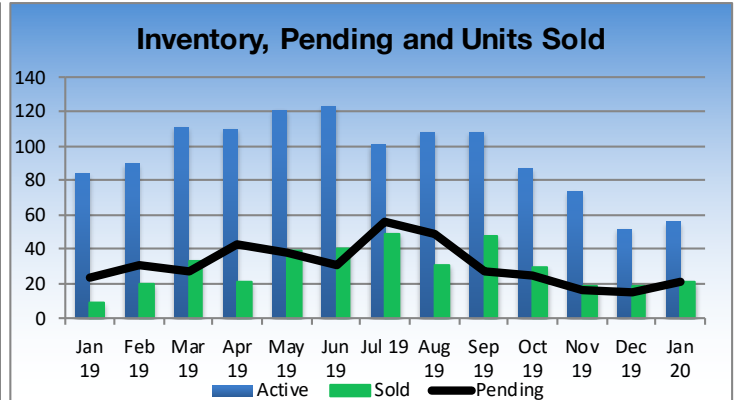
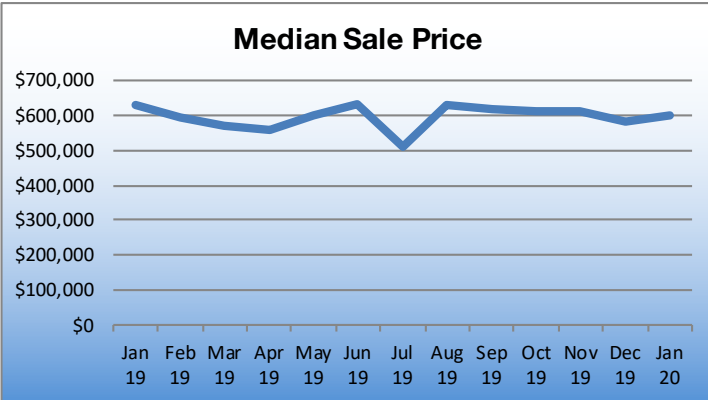
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					
\$500-\$599K					
\$600-\$699K				1	1
\$700-\$799K		3		1	2
\$800-\$899K		2	5	3	7
\$900-\$999K	8	3	6	4	5
\$1-\$1.299m	8	11	8	7	2
\$1.3-\$1.699m	5	3	2	2	7
\$1.7-\$1.999m	4	1	2		1
\$2-\$2.999m					
>\$3m		1			
Totals:	25	24	23	18	25

Presented by:

Market Activity Summary:

- Inventory: 56 units were listed for sale as of the last day of January - approximately 3 months of inventory .
- Sales Activity: 21 single-family detached units were sold during January.
- Median Sales Price: \$600,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 108 days.
- Average sales price was 96.47% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Jan 19	84	23	9	2.9	\$666,983	\$630,000	\$645,883	92	\$266	\$258	96.84%
Feb 19	90	31	20	3.0	\$719,407	\$596,250	\$706,138	46	\$262	\$258	98.16%
Mar 19	111	27	33	3.8	\$652,532	\$570,000	\$634,253	61	\$275	\$267	97.20%
Apr 19	110	43	21	3.5	\$601,690	\$561,000	\$594,186	66	\$272	\$268	98.75%
May 19	121	38	39	3.5	\$691,001	\$599,000	\$677,087	43	\$267	\$263	97.99%
Jun 19	123	31	41	3.5	\$725,593	\$632,000	\$713,655	65	\$260	\$256	98.35%
Jul 19	101	56	49	2.4	\$561,644	\$510,000	\$563,774	24	\$282	\$283	100.38%
Aug 19	108	49	31	2.5	\$652,809	\$627,000	\$649,489	41	\$252	\$251	99.49%
Sep 19	108	27	48	2.7	\$703,772	\$620,000	\$687,940	74	\$255	\$250	97.75%
Oct 19	87	25	30	2.2	\$641,859	\$614,500	\$630,163	69	\$270	\$265	98.18%
Nov 19	74	16	19	2.5	\$637,405	\$612,166	\$630,977	65	\$239	\$237	98.99%
Dec 19	52	15	19	2.5	\$629,789	\$579,999	\$619,437	81	\$249	\$245	98.36%
Jan 20	56	21	21	2.9	\$717,976	\$600,000	\$692,667	108	\$287	\$277	96.47%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Jan 20	21	133.33%	\$717,976	7.65%	\$600,000	-4.76%	\$692,667	7.24%	108	17.12%	96.47%
Jan 19	9	-35.71%	\$666,983	1.55%	\$630,000	6.33%	\$645,883	-0.09%	92	68.10%	96.84%
Jan 18	14	-46.15%	\$656,806	-10.41%	\$592,500	4.41%	\$646,493	-8.97%	55	3.71%	98.43%

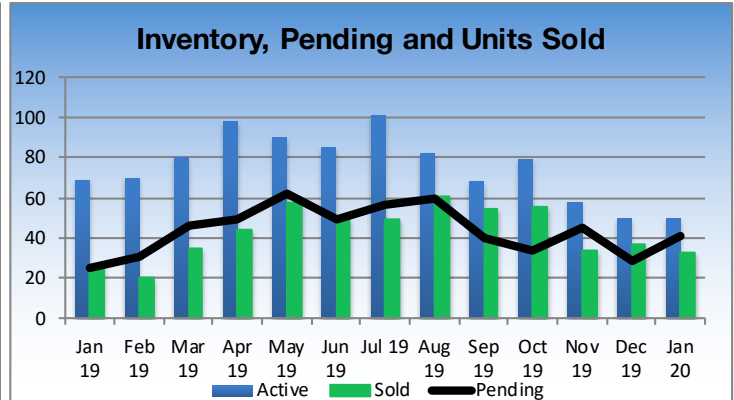
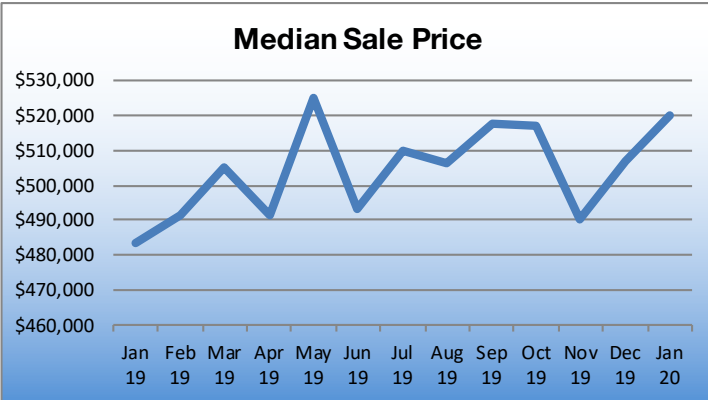
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	3	2	1	8	8
\$500-\$599K	6	2	6	8	2
\$600-\$699K	4	4	5	5	2
\$700-\$799K	3		1	1	1
\$800-\$899K	2	2		3	1
\$900-\$999K	1				
\$1-\$1.299m	2				2
\$1.3-\$1.699m			1		1
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m				1	
Totals:	21	10	14	26	17

Presented by:

Market Activity Summary:

- Inventory: 50 units were listed for sale as of the last day of January - approximately 1 month of inventory.
- Sales Activity: 33 single-family detached units were sold during January.
- Median Sales Price: \$520,000 during January.
- Days-on-Market (DOM) year-to-date is approximately 41 days.
- Average sales price was 99.41% of the average list price during January.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Jan 19	69	25	26	1.8	\$500,555	\$483,444	\$497,679	31	\$269	\$268	99.43%
Feb 19	70	31	20	1.9	\$513,582	\$491,250	\$515,073	38	\$270	\$273	100.29%
Mar 19	80	46	35	2.1	\$507,452	\$505,000	\$510,222	36	\$271	\$272	100.55%
Apr 19	98	49	44	2.6	\$503,168	\$491,500	\$498,126	49	\$276	\$273	99.00%
May 19	90	62	57	1.9	\$552,125	\$525,000	\$550,666	34	\$272	\$271	99.74%
Jun 19	85	49	49	1.7	\$505,897	\$493,000	\$505,937	33	\$278	\$277	100.01%
Jul 19	101	56	49	1.9	\$561,644	\$510,000	\$563,774	24	\$282	\$283	100.38%
Aug 19	82	60	61	1.4	\$535,358	\$506,435	\$533,758	39	\$262	\$262	99.70%
Sep 19	68	40	54	1.3	\$540,618	\$517,500	\$539,011	38	\$256	\$255	99.70%
Oct 19	79	34	55	1.7	\$525,185	\$517,000	\$522,365	31	\$264	\$263	99.46%
Nov 19	58	45	34	1.3	\$582,827	\$490,500	\$593,955	33	\$335	\$343	
Dec 19	50	28	37	1.4	\$506,436	\$507,000	\$501,442	38	\$257	\$254	99.01%
Jan 20	50	41	33	1.4	\$562,687	\$520,000	\$559,343	41	\$252	\$251	99.41%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Jan 20	33	26.92%	\$562,687	12.41%	\$520,000	7.56%	\$559,343	12.39%	41	32.57%	99.41%
Jan 19	26	-39.53%	\$500,555	6.98%	\$483,444	2.86%	\$497,679	5.21%	31	6.90%	99.43%
Jan 18	43	22.86%	\$467,911	6.63%	\$470,000	14.63%	\$473,026	7.62%	29	25.61%	101.09%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K	8	16	26	26	34
\$500-\$599K	19	7	16	7	7
\$600-\$699K	2	5	1	2	
\$700-\$799K	2				
\$800-\$899K					
\$900-\$999K	2				
\$1-\$1.299m					
\$1.3-\$1.699m					
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	33	28	43	35	41

Presented by: