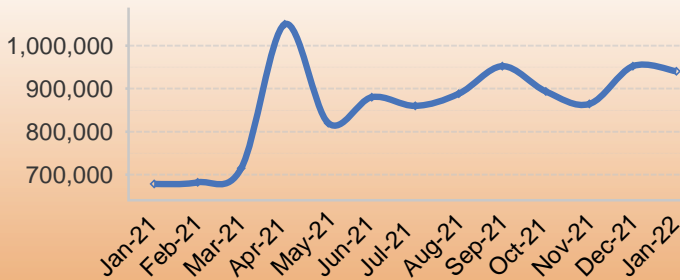


## Market Activity Summary:

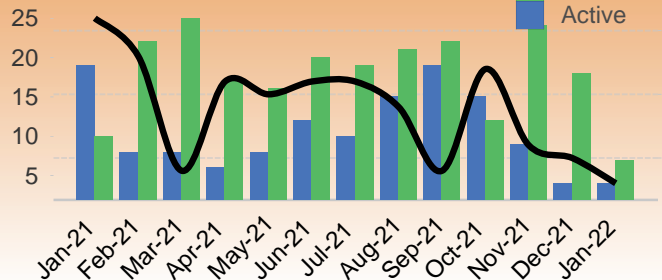
- Inventory: 6 units were listed for sale as of the last day of January - approximately 0.4 months of inventory.
- Sales Activity: 7 single-family detached units were sold during January
- Median Sales Price: \$940,000 during January
- Average price per sq.ft. in January was \$675
- Days-on-Market (DOM) year-to-date is approximately 7 days
- Sold over Asking: On average, buyers paid 110% of list price in January



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 4      | 8       | 7    | 0.4           | \$766,363      | \$940,000      | \$864,000      | 14          | \$649              | \$675            | 110%                    |
| Dec-21 | 4      | 10      | 18   | 0.3           | \$853,634      | \$952,433      | \$967,843      | 34          | \$647              | \$612            | 106%                    |
| Nov-21 | 9      | 11      | 24   | 0.5           | \$833,801      | \$864,562      | \$867,380      | 20          | \$713              | \$643            | 107%                    |
| Oct-21 | 15     | 17      | 12   | 1.0           | \$812,376      | \$893,750      | \$863,958      | 12          | \$611              | \$621            | 108%                    |
| Sep-21 | 19     | 9       | 22   | 1.0           | \$801,838      | \$952,500      | \$933,252      | 14          | \$624              | \$633            | 109%                    |
| Aug-21 | 15     | 14      | 21   | 0.8           | \$815,599      | \$888,000      | \$829,947      | 11          | \$565              | \$648            | 110%                    |
| Jul-21 | 10     | 16      | 19   | 0.5           | \$819,421      | \$860,000      | \$854,485      | 7           | \$584              | \$640            | 110%                    |
| Jun-21 | 12     | 16      | 20   | 0.7           | \$767,861      | \$880,000      | \$915,104      | 8           | \$607              | \$668            | 110%                    |
| May-21 | 8      | 15      | 16   | 0.4           | \$860,641      | \$820,000      | \$838,625      | 7           | \$643              | \$674            | 111%                    |
| Apr-21 | 6      | 16      | 17   | 0.3           | \$885,853      | \$1,050,000    | \$942,925      | 13          | \$676              | \$637            | 108%                    |
| Mar-21 | 8      | 9       | 25   | 0.4           | \$741,562      | \$715,000      | \$758,186      | 29          | \$615              | \$591            | 108%                    |
| Feb-21 | 8      | 18      | 22   | 0.4           | \$689,076      | \$682,500      | \$709,136      | 11          | \$539              | \$599            | 107%                    |
| Jan-21 | 19     | 21      | 10   | 0.9           | \$711,913      | \$678,500      | \$743,800      | 42          | \$553              | \$594            | 103%                    |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 7    | -30%     | \$766,363      | 7.65%    | \$940,000      | 38.5%    | \$864,000      | 16.2%   | 14          | -66.7%   | 110%                    |
| Jan-21 | 10   | 42.9%    | \$711,913      | -4.88%   | \$678,500      | -9.41%   | \$743,800      | -4.66%  | 42          | 68%      | 103%                    |
| Jan-20 | 7    | -41.7%   | \$748,444      | 13.5%    | \$749,000      | 6.48%    | \$780,142      | 14.4%   | 25          | -55.4%   | 104%                    |

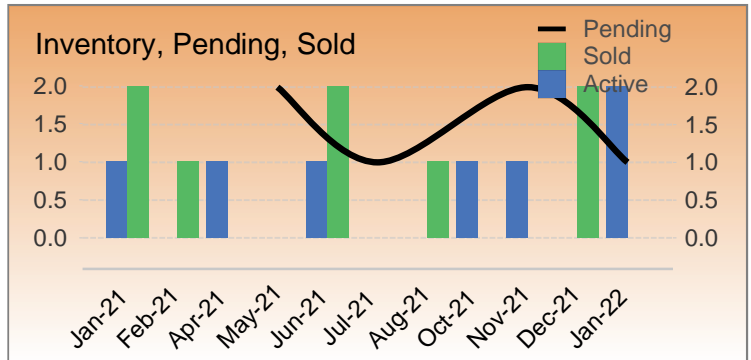
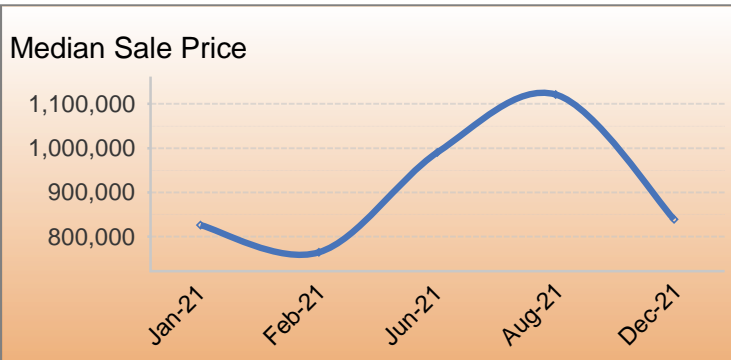
## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 0                   | 27                  | 31                  | 31                  | 26                  |
| \$500-599K   | 1                   | 15                  | 16                  | 20                  | 16                  |
| \$600-699K   | 1                   | 30                  | 19                  | 25                  | 28                  |
| \$700-799K   | 1                   | 15                  | 44                  | 42                  | 43                  |
| \$800-899K   | 0                   | 37                  | 46                  | 33                  | 34                  |
| \$900-999K   | 2                   | 35                  | 9                   | 6                   | 9                   |
| \$1-1.299M   | 2                   | 50                  | 30                  | 10                  | 13                  |
| \$1.3-1.699M | 0                   | 5                   | 1                   | 4                   | 1                   |
| \$1.7-1.999M | 0                   | 1                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 1                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 3                   | 200                 | 196                 | 171                 | 170                 |

## Presented by:

## Market Activity Summary:

- Inventory: 2 units were listed for sale as of the last day of January - approximately months of inventory.
- Sales Activity: 0 single-family detached units were sold during January
- Median Sales Price: during January
- Average price per sq.ft. in January was
- Days-on-Market (DOM) year-to-date is approximately days
- Sold over Asking: On average, buyers paid % of list price in January



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 2      | 1       | 0    | -             | \$1,057,650    | -              | -              | -           | \$568              | -                | -                       |
| Dec-21 | 0      | 0       | 2    | 0.0           | -              | \$839,500      | \$839,500      | 12          | -                  | \$652            | 103%                    |
| Nov-21 | 1      | 2       | 0    | -             | \$819,000      | -              | -              | -           | \$539              | -                | -                       |
| Oct-21 | 1      | 0       | 0    | -             | \$1,125,000    | -              | -              | -           | \$539              | -                | -                       |
| Aug-21 | 0      | 0       | 1    | 0.0           | -              | \$1,121,000    | \$1,121,000    | 7           | -                  | \$683            | 112%                    |
| Jul-21 | 0      | 1       | 0    | -             | \$998,000      | -              | -              | -           | -                  | -                | -                       |
| Jun-21 | 1      | 0       | 2    | 1.5           | \$899,950      | \$990,500      | \$990,500      | 14          | \$722              | \$586            | 103%                    |
| May-21 | 0      | 2       | 0    | -             | \$998,000      | -              | -              | -           | -                  | -                | -                       |
| Apr-21 | 1      | 0       | 0    | -             | \$928,000      | -              | -              | -           | \$528              | -                | -                       |
| Feb-21 | 0      | 0       | 1    | 0.0           | -              | \$765,000      | \$765,000      | 104         | -                  | \$516            | 96%                     |
| Jan-21 | 1      | 0       | 2    | 1.0           | -              | \$826,500      | \$826,500      | 50          | \$536              | \$537            | 99%                     |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 0    | -100%    | \$1,057,650    | -        | -              | -        | -              | -       | -           | -        | -                       |
| Jan-21 | 2    | 100%     | -              | -        | \$826,500      | 3.57%    | \$826,500      | 3.57%   | 50          | -55.4%   | 99%                     |
| Jan-20 | 1    | -        | \$767,000      | 5.79%    | \$798,000      | -        | \$798,000      | -       | 112         | -        | 94%                     |

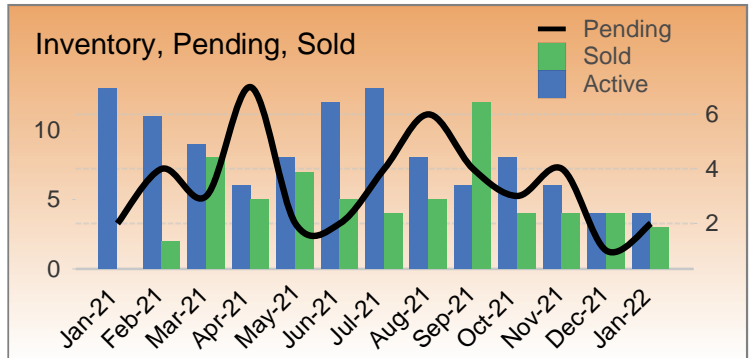
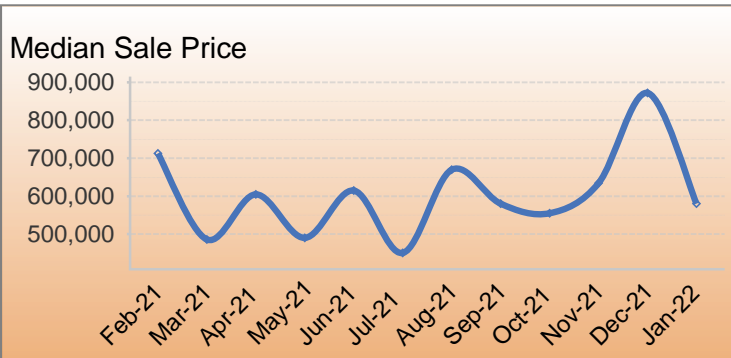
## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$500-599K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$600-699K   | 0                   | 1                   | 4                   | 0                   | 1                   |
| \$700-799K   | 0                   | 1                   | 1                   | 1                   | 3                   |
| \$800-899K   | 0                   | 3                   | 4                   | 0                   | 1                   |
| \$900-999K   | 0                   | 1                   | 3                   | 1                   | 1                   |
| \$1-1.299M   | 0                   | 2                   | 0                   | 1                   | 0                   |
| \$1.3-1.699M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 0                   | 6                   | 8                   | 1                   | 4                   |

## Presented by:

## Market Activity Summary:

- Inventory: 4 units were listed for sale as of the last day of January - approximately 1.1 months of inventory.
- Sales Activity: 3 single-family detached units were sold during January
- Median Sales Price: \$580,000 during January
- Average price per sq.ft. in January was \$482
- Days-on-Market (DOM) year-to-date is approximately 7 days
- Sold over Asking: On average, buyers paid 101% of list price in January



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 4      | 2       | 3    | 1.1           | \$525,666      | \$580,000      | \$546,666      | 13          | \$483              | \$482            | 101%                    |
| Dec-21 | 4      | 1       | 4    | 1.0           | \$614,000      | \$872,500      | \$896,354      | 34          | \$550              | \$643            | 110%                    |
| Nov-21 | 6      | 4       | 4    | 1.1           | \$680,200      | \$634,000      | \$617,250      | 16          | \$529              | \$552            | 105%                    |
| Oct-21 | 8      | 3       | 4    | 1.1           | \$650,666      | \$555,000      | \$552,500      | 52          | \$535              | \$622            | 109%                    |
| Sep-21 | 6      | 4       | 12   | 0.9           | \$609,000      | \$580,000      | \$607,750      | 37          | \$507              | \$550            | 101%                    |
| Aug-21 | 8      | 6       | 5    | 1.7           | \$678,360      | \$670,000      | \$707,000      | 21          | \$492              | \$666            | 103%                    |
| Jul-21 | 13     | 4       | 4    | 2.4           | \$599,321      | \$450,125      | \$461,062      | 14          | \$543              | \$512            | 98%                     |
| Jun-21 | 12     | 2       | 5    | 2.1           | \$523,990      | \$615,000      | \$575,000      | 27          | \$525              | \$505            | 102%                    |
| May-21 | 8      | 2       | 7    | 1.2           | \$590,200      | \$490,000      | \$626,428      | 45          | \$581              | \$666            | 106%                    |
| Apr-21 | 6      | 7       | 5    | 1.4           | \$608,857      | \$605,000      | \$619,000      | 55          | \$520              | \$556            | 106%                    |
| Mar-21 | 9      | 3       | 8    | 3.0           | \$496,333      | \$485,500      | \$556,437      | 80          | \$500              | \$496            | 99%                     |
| Feb-21 | 11     | 4       | 2    | 8.3           | \$689,500      | \$713,000      | \$713,000      | 32          | \$496              | \$662            | 107%                    |
| Jan-21 | 13     | 2       | 0    | -             | \$570,125      | -              | -              | -           | \$483              | -                | -                       |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 3    | -        | \$525,666      | -7.8%    | \$580,000      | -        | \$546,666      | -       | 13          | -        | 101%                    |
| Jan-21 | 0    | -100%    | \$570,125      | -15.5%   | -              | -        | -              | -       | -           | -        | -                       |
| Jan-20 | 2    | -33.3%   | \$675,000      | 8%       | \$796,000      | 53.1%    | \$796,000      | 57.3%   | 19          | -13.6%   | 97%                     |

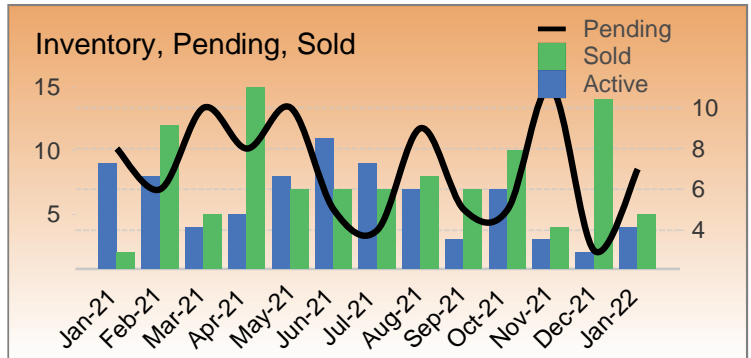
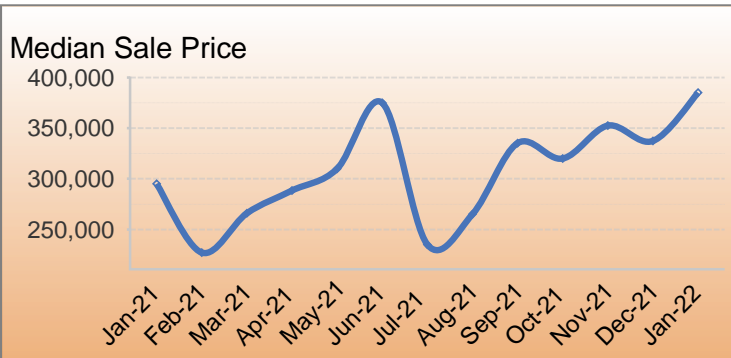
## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 1                   | 19                  | 6                   | 13                  | 8                   |
| \$500-599K   | 1                   | 9                   | 15                  | 14                  | 14                  |
| \$600-699K   | 1                   | 17                  | 8                   | 13                  | 12                  |
| \$700-799K   | 0                   | 2                   | 2                   | 1                   | 1                   |
| \$800-899K   | 0                   | 3                   | 1                   | 3                   | 1                   |
| \$900-999K   | 0                   | 3                   | 1                   | 1                   | 0                   |
| \$1-1.299M   | 0                   | 2                   | 1                   | 0                   | 0                   |
| \$1.3-1.699M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 1                   | 50                  | 32                  | 31                  | 35                  |

## Presented by:

## Market Activity Summary:

- Inventory: 4 units were listed for sale as of the last day of January - approximately 0.5 months of inventory.
- Sales Activity: 5 single-family detached units were sold during January
- Median Sales Price: \$385,000 during January
- Average price per sq.ft. in January was \$294
- Days-on-Market (DOM) year-to-date is approximately 10 days
- Sold over Asking: On average, buyers paid 103% of list price in January



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 4      | 7       | 5    | 0.5           | \$311,237      | \$385,000      | \$347,400      | 30          | \$296              | \$294            | 103%                    |
| Dec-21 | 2      | 3       | 14   | 0.2           | \$301,862      | \$337,500      | \$319,785      | 29          | \$221              | \$323            | 101%                    |
| Nov-21 | 3      | 11      | 4    | 0.4           | \$323,128      | \$352,500      | \$362,500      | 13          | \$308              | \$331            | 107%                    |
| Oct-21 | 7      | 5       | 10   | 0.8           | \$326,140      | \$320,000      | \$313,950      | 18          | \$327              | \$330            | 101%                    |
| Sep-21 | 3      | 5       | 7    | 0.7           | \$351,583      | \$335,000      | \$340,057      | 18          | \$278              | \$333            | 101%                    |
| Aug-21 | 7      | 9       | 8    | 1.2           | \$323,474      | \$265,000      | \$273,593      | 25          | \$273              | \$296            | 102%                    |
| Jul-21 | 9      | 4       | 7    | 1.3           | \$281,330      | \$235,000      | \$244,571      | 15          | \$267              | \$252            | 94%                     |
| Jun-21 | 11     | 5       | 7    | 1.1           | \$251,932      | \$375,000      | \$370,571      | 8           | \$272              | \$355            | 105%                    |
| May-21 | 8      | 10      | 7    | 0.9           | \$292,273      | \$310,000      | \$317,857      | 12          | \$272              | \$330            | 103%                    |
| Apr-21 | 5      | 8       | 15   | 0.5           | \$305,061      | \$288,500      | \$288,263      | 29          | \$274              | \$278            | 101%                    |
| Mar-21 | 4      | 10      | 5    | 0.6           | \$297,464      | \$265,950      | \$262,590      | 18          | \$275              | \$282            | 101%                    |
| Feb-21 | 8      | 6       | 12   | 0.8           | \$232,485      | \$227,000      | \$251,783      | 24          | \$270              | \$269            | 99%                     |
| Jan-21 | 9      | 8       | 2    | 0.9           | \$260,283      | \$295,000      | \$295,000      | 18          | \$289              | \$275            | 102%                    |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 5    | 150%     | \$311,237      | 19.6%    | \$385,000      | 30.5%    | \$347,400      | 17.8%   | 30          | 66.7%    | 103%                    |
| Jan-21 | 2    | -81.8%   | \$260,283      | -4.4%    | \$295,000      | 25.5%    | \$295,000      | 17.6%   | 18          | -59.1%   | 102%                    |
| Jan-20 | 11   | 57.1%    | \$272,250      | 9.56%    | \$235,000      | 9.3%     | \$250,772      | 24.6%   | 44          | -8.33%   | 98%                     |

## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 5                   | 93                  | 107                 | 124                 | 92                  |
| \$500-599K   | 0                   | 5                   | 0                   | 0                   | 0                   |
| \$600-699K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$700-799K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$800-899K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$900-999K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1-1.299M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.3-1.699M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 5                   | 98                  | 107                 | 124                 | 92                  |

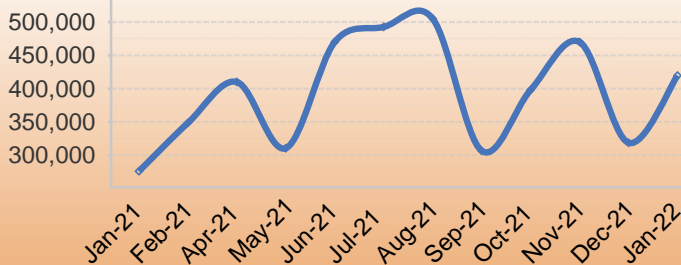
## Presented by:

## Market Activity Summary:

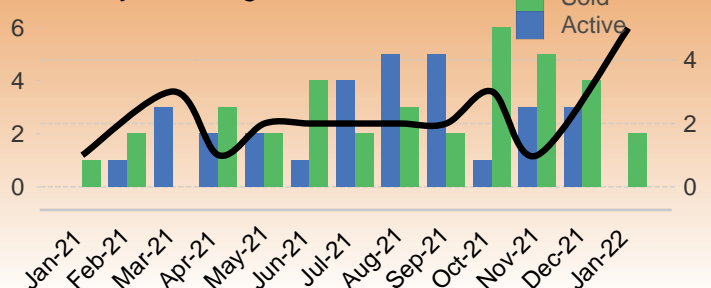
- Inventory: 0 units were listed for sale as of the last day of January - approximately 0.0 months of inventory.
- Sales Activity: 2 single-family detached units were sold during January
- Median Sales Price: \$419,444 during January
- Average price per sq.ft. in January was \$393
- Days-on-Market (DOM) year-to-date is approximately 7 days
- Sold over Asking: On average, buyers paid 111% of list price in January



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 0      | 5       | 2    | 0.0           | \$326,225      | \$419,444      | \$419,444      | 7           | -                  | \$393            | 111%                    |
| Dec-21 | 3      | 0       | 4    | 0.6           | \$382,444      | \$318,500      | \$319,750      | 36          | \$357              | \$361            | 107%                    |
| Nov-21 | 3      | 1       | 5    | 0.9           | \$343,200      | \$470,000      | \$431,000      | 12          | \$328              | \$357            | 103%                    |
| Oct-21 | 1      | 3       | 6    | 0.3           | \$456,380      | \$398,000      | \$400,583      | 18          | \$405              | \$333            | 103%                    |
| Sep-21 | 5      | 2       | 2    | 2.1           | \$342,250      | \$306,500      | \$306,500      | 27          | \$343              | \$334            | 94%                     |
| Aug-21 | 5      | 2       | 3    | 1.7           | \$390,700      | \$505,000      | \$422,666      | 8           | \$352              | \$408            | 105%                    |
| Jul-21 | 4      | 2       | 2    | 1.5           | \$385,600      | \$492,500      | \$492,500      | 8           | \$369              | \$375            | 113%                    |
| Jun-21 | 1      | 2       | 4    | 0.3           | \$331,500      | \$470,000      | \$450,000      | 14          | \$369              | \$358            | 105%                    |
| May-21 | 2      | 2       | 2    | 1.2           | \$443,316      | \$310,750      | \$310,750      | 9           | \$339              | \$340            | 111%                    |
| Apr-21 | 2      | 1       | 3    | 1.2           | \$410,000      | \$410,000      | \$396,666      | 5           | \$345              | \$328            | 103%                    |
| Mar-21 | 3      | 3       | 0    | -             | \$415,180      | -              | -              | -           | \$336              | -                | -                       |
| Feb-21 | 1      | 0       | 2    | 0.8           | \$337,000      | \$348,500      | \$348,500      | 31          | \$288              | \$322            | 104%                    |
| Jan-21 | 0      | 1       | 1    | 0.0           | -              | \$276,000      | \$276,000      | 10          | -                  | \$310            | 110%                    |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change  | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|-----------|-------------------------|
| Jan-22 | 2    | 100%     | \$326,225      | -        | \$419,444      | 52%      | \$419,444      | 52%     | 7           | -30%      | 111%                    |
| Jan-21 | 1    | 0%       | -              | -        | \$276,000      | -34.1%   | \$276,000      | -34.1%  | 10          | -90.5%    | 110%                    |
| Jan-20 | 1    | 0%       | -              | -        | \$419,000      | 62.1%    | \$419,000      | 62.1%   | 105         | 1.21e+03% | 98%                     |

## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 2                   | 25                  | 24                  | 18                  | 15                  |
| \$500-599K   | 1                   | 9                   | 0                   | 0                   | 0                   |
| \$600-699K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$700-799K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$800-899K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$900-999K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1-1.299M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.3-1.699M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 3                   | 34                  | 24                  | 18                  | 15                  |

## Presented by:

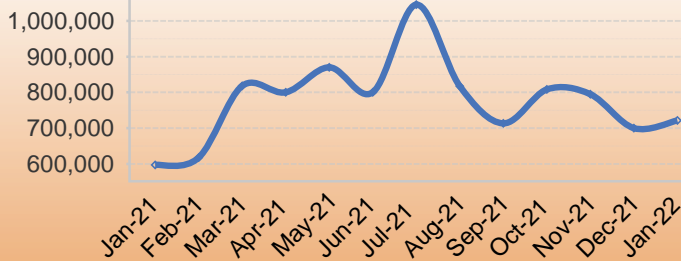


## Market Activity Summary:

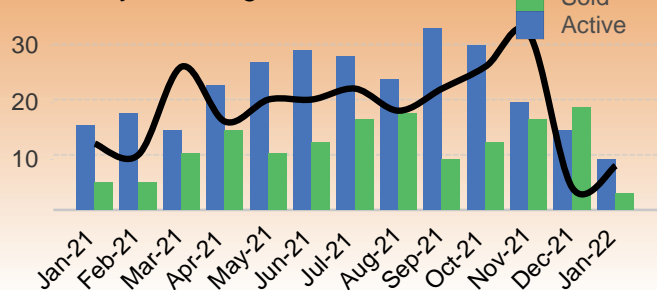
- Inventory: 10 units were listed for sale as of the last day of January - approximately 0.8 months of inventory.
- Sales Activity: 4 single-family detached units were sold during January
- Median Sales Price: \$722,000 during January
- Average price per sq.ft. in January was \$815
- Days-on-Market (DOM) year-to-date is approximately 35 days
- Sold over Asking: On average, buyers paid 100% of list price in January



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 10     | 4       | 4    | 0.8           | \$885,888      | \$722,000      | \$719,500      | 32          | \$864              | \$815            | 100%                    |
| Dec-21 | 15     | 2       | 19   | 0.9           | \$902,500      | \$700,000      | \$839,368      | 38          | \$860              | \$867            | 110%                    |
| Nov-21 | 20     | 16      | 17   | 1.5           | \$643,062      | \$795,000      | \$807,234      | 34          | \$803              | \$872            | 105%                    |
| Oct-21 | 30     | 13      | 13   | 2.2           | \$881,323      | \$808,000      | \$801,024      | 17          | \$798              | \$793            | 107%                    |
| Sep-21 | 33     | 11      | 10   | 2.2           | \$784,522      | \$714,000      | \$647,560      | 52          | \$801              | \$831            | 105%                    |
| Aug-21 | 24     | 9       | 18   | 1.5           | \$793,000      | \$817,500      | \$851,388      | 21          | \$788              | \$909            | 112%                    |
| Jul-21 | 28     | 11      | 17   | 2.0           | \$732,173      | \$1,045,000    | \$1,008,264    | 15          | \$789              | \$888            | 110%                    |
| Jun-21 | 29     | 10      | 13   | 2.3           | \$816,679      | \$800,000      | \$873,606      | 24          | \$797              | \$850            | 110%                    |
| May-21 | 27     | 10      | 11   | 2.4           | \$821,850      | \$870,000      | \$886,272      | 15          | \$801              | \$905            | 111%                    |
| Apr-21 | 23     | 8       | 15   | 2.2           | \$802,214      | \$800,000      | \$776,733      | 17          | \$743              | \$904            | 107%                    |
| Mar-21 | 15     | 13      | 11   | 2.1           | \$843,411      | \$818,000      | \$782,454      | 22          | \$723              | \$903            | 108%                    |
| Feb-21 | 18     | 5       | 6    | 2.6           | \$692,666      | \$618,500      | \$660,333      | 37          | \$762              | \$959            | 107%                    |
| Jan-21 | 16     | 6       | 6    | 2.0           | \$677,875      | \$597,500      | \$654,833      | 50          | \$818              | \$909            | 101%                    |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 4    | -33.3%   | \$885,888      | 30.7%    | \$722,000      | 20.8%    | \$719,500      | 9.88%   | 32          | -36%     | 100%                    |
| Jan-21 | 6    | -14.3%   | \$677,875      | -9.08%   | \$597,500      | -17.6%   | \$654,833      | -22.8%  | 50          | 38.9%    | 101%                    |
| Jan-20 | 7    | 250%     | \$745,555      | 9.3%     | \$725,000      | -2.03%   | \$848,571      | 14.7%   | 36          | 12.5%    | 101%                    |

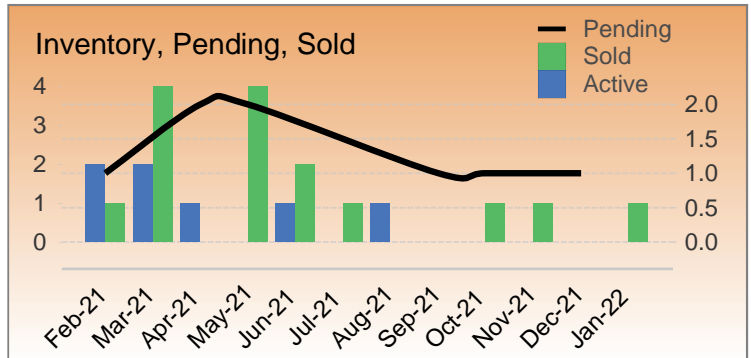
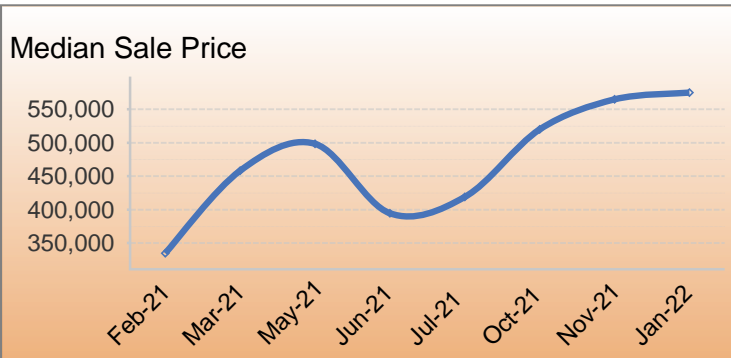
## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 1                   | 6                   | 11                  | 5                   | 9                   |
| \$500-599K   | 0                   | 15                  | 5                   | 7                   | 8                   |
| \$600-699K   | 1                   | 28                  | 20                  | 15                  | 14                  |
| \$700-799K   | 0                   | 27                  | 9                   | 9                   | 13                  |
| \$800-899K   | 1                   | 26                  | 12                  | 9                   | 19                  |
| \$900-999K   | 0                   | 11                  | 10                  | 14                  | 16                  |
| \$1-1.299M   | 1                   | 29                  | 8                   | 11                  | 11                  |
| \$1.3-1.699M | 0                   | 6                   | 4                   | 3                   | 3                   |
| \$1.7-1.999M | 0                   | 0                   | 1                   | 1                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 1                   | 142                 | 80                  | 65                  | 93                  |

## Presented by:

## Market Activity Summary:

- Inventory: 0 units were listed for sale as of the last day of January - approximately 0.0 months of inventory.
- Sales Activity: 1 single-family detached units were sold during January
- Median Sales Price: \$575,000 during January
- Average price per sq.ft. in January was \$410
- Days-on-Market (DOM) year-to-date is approximately 10 days
- Sold over Asking: On average, buyers paid 99% of list price in January



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 0      | 0       | 1    | 0.0           | -              | \$575,000      | \$575,000      | 10          | -                  | \$410            | 99%                     |
| Dec-21 | 0      | 1       | 0    | -             | \$579,950      | -              | -              | -           | -                  | -                | -                       |
| Nov-21 | 0      | 0       | 1    | 0.0           | -              | \$565,000      | \$565,000      | 6           | -                  | \$403            | 103%                    |
| Oct-21 | 0      | 1       | 1    | 0.0           | \$549,000      | \$520,000      | \$520,000      | 39          | -                  | \$350            | 100%                    |
| Sep-21 | 0      | 1       | 0    | -             | -              | -              | -              | -           | -                  | -                | -                       |
| Aug-21 | 1      | 0       | 0    | -             | \$520,000      | -              | -              | -           | \$350              | -                | -                       |
| Jul-21 | 0      | 0       | 1    | 0.0           | -              | \$419,000      | \$419,000      | 7           | -                  | \$441            | 107%                    |
| Jun-21 | 1      | 0       | 2    | 0.5           | \$450,000      | \$394,500      | \$394,500      | 13          | \$411              | \$379            | 96%                     |
| May-21 | 0      | 2       | 4    | 0.0           | \$407,666      | \$498,750      | \$480,625      | 7           | -                  | \$360            | 106%                    |
| Apr-21 | 1      | 2       | 0    | -             | \$475,000      | -              | -              | -           | \$456              | -                | -                       |
| Mar-21 | 2      | 0       | 4    | 1.2           | \$446,000      | \$458,500      | \$468,000      | 5           | \$316              | \$371            | 101%                    |
| Feb-21 | 2      | 1       | 1    | 3.0           | \$486,666      | \$335,000      | \$335,000      | 6           | \$363              | \$347            | 103%                    |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 1    | 0%       | -              | -        | \$575,000      | 40.2%    | \$575,000      | 40.2%   | 10          | 11.1%    | 99%                     |
| Jan-20 | 1    | -        | \$356,225      | -13.1%   | \$410,000      | -        | \$410,000      | -       | 9           | -        | 103%                    |

## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 0                   | 9                   | 11                  | 15                  | 8                   |
| \$500-599K   | 1                   | 4                   | 0                   | 2                   | 4                   |
| \$600-699K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$700-799K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$800-899K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$900-999K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1-1.299M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.3-1.699M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 1                   | 13                  | 11                  | 17                  | 12                  |

## Presented by:

## Market Activity Summary:

- Inventory: units were listed for sale as of the last day of January - approximately months of inventory.
- Sales Activity: single-family detached units were sold during January
- Median Sales Price: during January
- Average price per sq.ft. in January was
- Days-on-Market (DOM) year-to-date is approximately days
- Sold over Asking: On average, buyers paid % of list price in January



No data to display

No data to display

## Monthly Market Activity

Month

## Market Trends

Month

## Sales Activity and Price Trends

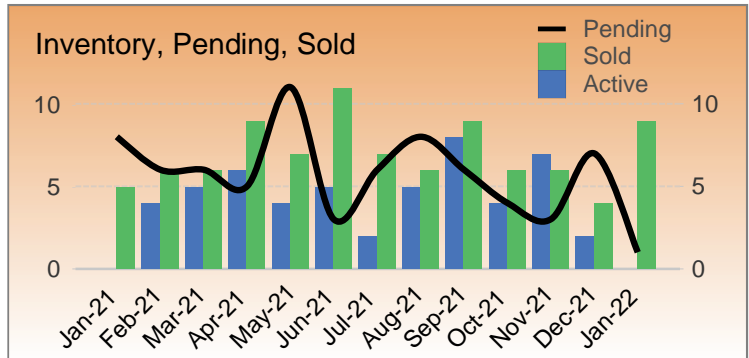
| Price Range | 2022 YTD<br>units sold | 2021 YTD<br>units sold | 2020 YTD<br>units sold | 2019 YTD<br>units sold | 2018 YTD<br>units sold |
|-------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| -           | 0                      | 0                      | 0                      | 0                      | 0                      |

***Presented by:***



## Market Activity Summary:

- Inventory: 0 units were listed for sale as of the last day of January - approximately 0.0 months of inventory.
- Sales Activity: 9 single-family detached units were sold during January
- Median Sales Price: \$835,000 during January
- Average price per sq.ft. in January was \$590
- Days-on-Market (DOM) year-to-date is approximately 13 days
- Sold over Asking: On average, buyers paid 108% of list price in January



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 0      | 1       | 9    | 0.0           | \$778,500      | \$835,000      | \$882,555      | 21          | -                  | \$590            | 108%                    |
| Dec-21 | 2      | 7       | 4    | 0.4           | \$786,770      | \$900,000      | \$838,750      | 11          | \$506              | \$544            | 102%                    |
| Nov-21 | 7      | 3       | 6    | 1.0           | \$832,400      | \$854,000      | \$817,166      | 34          | \$541              | \$529            | 103%                    |
| Oct-21 | 4      | 4       | 6    | 0.6           | \$557,500      | \$750,650      | \$758,716      | 12          | \$533              | \$539            | 104%                    |
| Sep-21 | 8      | 6       | 9    | 1.1           | \$731,705      | \$818,000      | \$796,555      | 21          | \$511              | \$577            | 109%                    |
| Aug-21 | 5      | 8       | 6    | 0.6           | \$760,073      | \$767,500      | \$796,333      | 9           | \$486              | \$587            | 108%                    |
| Jul-21 | 2      | 6       | 7    | 0.2           | \$776,666      | \$760,000      | \$691,428      | 14          | \$413              | \$510            | 108%                    |
| Jun-21 | 5      | 3       | 11   | 0.6           | \$695,166      | \$940,000      | \$938,636      | 8           | \$469              | \$622            | 109%                    |
| May-21 | 4      | 11      | 7    | 0.5           | \$798,613      | \$635,000      | \$672,984      | 9           | \$475              | \$560            | 110%                    |
| Apr-21 | 6      | 5       | 9    | 0.9           | \$681,625      | \$700,000      | \$738,333      | 14          | \$501              | \$580            | 109%                    |
| Mar-21 | 5      | 6       | 6    | 0.9           | \$664,098      | \$742,500      | \$726,333      | 16          | \$528              | \$549            | 109%                    |
| Feb-21 | 4      | 6       | 6    | 0.5           | \$626,333      | \$845,000      | \$801,666      | 27          | \$508              | \$497            | 100%                    |
| Jan-21 | 0      | 8       | 5    | 0.0           | \$732,800      | \$688,000      | \$690,600      | 16          | -                  | \$483            | 106%                    |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 9    | 80%      | \$778,500      | 6.24%    | \$835,000      | 21.4%    | \$882,555      | 27.8%   | 21          | 31.3%    | 108%                    |
| Jan-21 | 5    | 25%      | \$732,800      | 0.378%   | \$688,000      | 14.7%    | \$690,600      | 15.8%   | 16          | -50%     | 106%                    |
| Jan-20 | 4    | -33.3%   | \$730,037      | 19.8%    | \$600,000      | 6.67%    | \$596,615      | -6.43%  | 32          | 52.4%    | 106%                    |

## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 0                   | 6                   | 9                   | 10                  | 23                  |
| \$500-599K   | 1                   | 11                  | 18                  | 24                  | 11                  |
| \$600-699K   | 2                   | 12                  | 22                  | 12                  | 13                  |
| \$700-799K   | 0                   | 10                  | 13                  | 17                  | 5                   |
| \$800-899K   | 1                   | 15                  | 14                  | 14                  | 2                   |
| \$900-999K   | 1                   | 13                  | 4                   | 13                  | 5                   |
| \$1-1.299M   | 2                   | 10                  | 3                   | 0                   | 0                   |
| \$1.3-1.699M | 1                   | 0                   | 0                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 3                   | 67                  | 83                  | 90                  | 54                  |

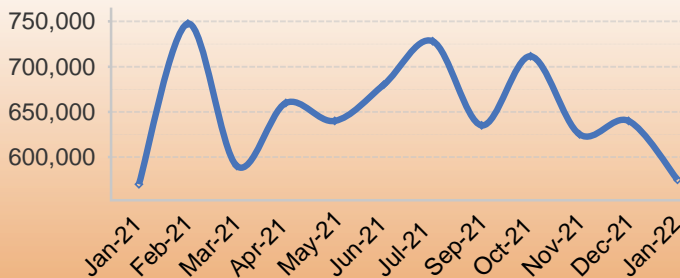
## Presented by:

## Market Activity Summary:

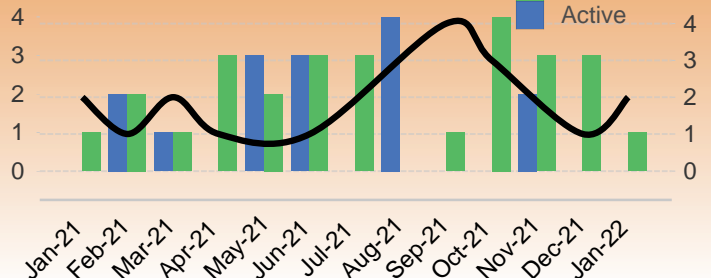
- Inventory: 0 units were listed for sale as of the last day of January - approximately 0.0 months of inventory.
- Sales Activity: 1 single-family detached units were sold during January
- Median Sales Price: \$575,000 during January
- Average price per sq.ft. in January was \$560
- Days-on-Market (DOM) year-to-date is approximately 4 days
- Sold over Asking: On average, buyers paid 100% of list price in January



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 0      | 2       | 1    | 0.0           | \$647,000      | \$575,000      | \$575,000      | 4           | -                  | \$560            | 100%                    |
| Dec-21 | 0      | 1       | 3    | 0.0           | \$575,000      | \$640,000      | \$652,166      | 8           | -                  | \$536            | 107%                    |
| Nov-21 | 2      | 0       | 3    | 0.8           | \$626,666      | \$625,000      | \$671,666      | 4           | \$492              | \$512            | 105%                    |
| Oct-21 | 0      | 3       | 4    | 0.0           | \$625,666      | \$711,500      | \$702,000      | 23          | -                  | \$530            | 104%                    |
| Sep-21 | 0      | 4       | 1    | 0.0           | \$775,000      | \$635,000      | \$635,000      | 35          | -                  | \$435            | 98%                     |
| Aug-21 | 4      | 0       | 0    | -             | \$641,375      | -              | -              | -           | \$513              | -                | -                       |
| Jul-21 | 0      | 0       | 3    | 0.0           | -              | \$728,000      | \$680,333      | 15          | -                  | \$479            | 104%                    |
| Jun-21 | 3      | 1       | 3    | 1.1           | \$682,400      | \$680,000      | \$668,666      | 9           | \$473              | \$535            | 106%                    |
| May-21 | 3      | 0       | 2    | 1.5           | \$619,700      | \$640,000      | \$640,000      | 7           | \$507              | \$536            | 110%                    |
| Apr-21 | 0      | 1       | 3    | 0.0           | \$579,000      | \$660,000      | \$643,333      | 5           | -                  | \$486            | 108%                    |
| Mar-21 | 1      | 2       | 1    | 0.8           | \$629,000      | \$590,000      | \$590,000      | 4           | \$464              | \$471            | 107%                    |
| Feb-21 | 2      | 1       | 2    | 0.9           | \$570,298      | \$747,500      | \$747,500      | 6           | \$445              | \$408            | 105%                    |
| Jan-21 | 0      | 2       | 1    | 0.0           | \$714,000      | \$570,000      | \$570,000      | 27          | -                  | \$413            | 97%                     |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 1    | 0%       | \$647,000      | -9.38%   | \$575,000      | 0.877%   | \$575,000      | 0.877%  | 4           | -85.2%   | 100%                    |
| Jan-21 | 1    | 0%       | \$714,000      | 27.3%    | \$570,000      | -5%      | \$570,000      | -5%     | 27          | 286%     | 97%                     |
| Jan-20 | 1    | 0%       | \$560,987      | 8.09%    | \$600,000      | 30.4%    | \$600,000      | 30.4%   | 7           | -70.8%   | 100%                    |

## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 0                   | 0                   | 3                   | 9                   | 4                   |
| \$500-599K   | 1                   | 7                   | 9                   | 16                  | 5                   |
| \$600-699K   | 0                   | 11                  | 7                   | 5                   | 9                   |
| \$700-799K   | 0                   | 5                   | 2                   | 0                   | 0                   |
| \$800-899K   | 0                   | 3                   | 0                   | 0                   | 0                   |
| \$900-999K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1-1.299M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.3-1.699M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 1                   | 26                  | 21                  | 30                  | 18                  |

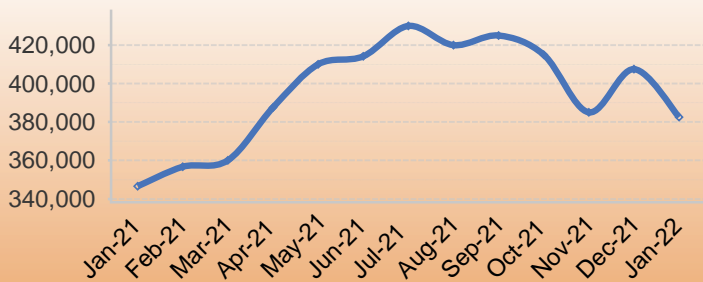
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## Market Activity Summary:

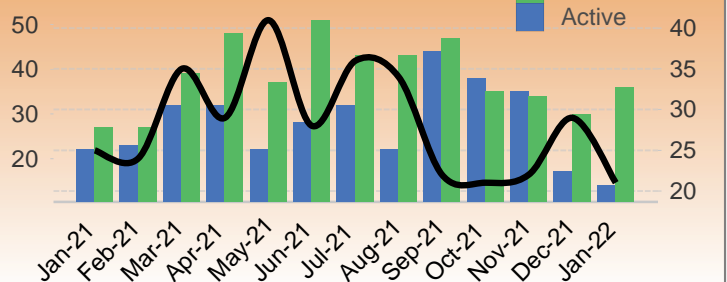
- Inventory: 14 units were listed for sale as of the last day of January - approximately 0.4 months of inventory.
- Sales Activity: 36 single-family detached units were sold during January
- Median Sales Price: \$382,500 during January
- Average price per sq.ft. in January was \$433
- Days-on-Market (DOM) year-to-date is approximately 10 days
- Sold over Asking: On average, buyers paid 103% of list price in January



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 14     | 21      | 36   | 0.4           | \$418,108      | \$382,500      | \$402,000      | 23          | \$438              | \$433            | 103%                    |
| Dec-21 | 17     | 29      | 30   | 0.5           | \$392,588      | \$407,500      | \$404,238      | 33          | \$415              | \$428            | 102%                    |
| Nov-21 | 35     | 22      | 34   | 1.0           | \$375,446      | \$385,000      | \$419,605      | 12          | \$412              | \$428            | 103%                    |
| Oct-21 | 38     | 21      | 35   | 0.9           | \$384,467      | \$415,000      | \$464,200      | 16          | \$420              | \$425            | 102%                    |
| Sep-21 | 44     | 22      | 47   | 1.0           | \$417,128      | \$425,000      | \$468,004      | 14          | \$413              | \$414            | 103%                    |
| Aug-21 | 22     | 34      | 43   | 0.5           | \$431,621      | \$420,000      | \$444,908      | 13          | \$400              | \$425            | 104%                    |
| Jul-21 | 32     | 36      | 43   | 0.8           | \$476,691      | \$430,000      | \$443,693      | 10          | \$413              | \$417            | 106%                    |
| Jun-21 | 28     | 28      | 51   | 0.7           | \$416,885      | \$414,200      | \$437,258      | 14          | \$404              | \$419            | 105%                    |
| May-21 | 22     | 41      | 37   | 0.6           | \$404,269      | \$410,000      | \$427,751      | 11          | \$419              | \$410            | 106%                    |
| Apr-21 | 32     | 29      | 48   | 0.9           | \$398,715      | \$387,500      | \$395,129      | 10          | \$402              | \$397            | 105%                    |
| Mar-21 | 32     | 35      | 39   | 1.0           | \$392,772      | \$360,000      | \$398,146      | 13          | \$388              | \$405            | 105%                    |
| Feb-21 | 23     | 24      | 27   | 1.0           | \$385,416      | \$356,750      | \$381,881      | 28          | \$384              | \$381            | 102%                    |
| Jan-21 | 22     | 25      | 27   | 0.8           | \$353,900      | \$346,600      | \$353,503      | 21          | \$386              | \$390            | 102%                    |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 36   | 33.3%    | \$418,108      | 18.1%    | \$382,500      | 10.4%    | \$402,000      | 13.7%   | 23          | 9.52%    | 103%                    |
| Jan-21 | 27   | 3.85%    | \$353,900      | 3.53%    | \$346,600      | 5.27%    | \$353,503      | 5.94%   | 21          | -58%     | 102%                    |
| Jan-20 | 26   | 8.33%    | \$341,822      | -1.04%   | \$329,250      | -3.3%    | \$333,681      | -2.71%  | 50          | 28.2%    | 100%                    |

## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 31                  | 361                 | 302                 | 324                 | 350                 |
| \$500-599K   | 3                   | 37                  | 17                  | 19                  | 18                  |
| \$600-699K   | 1                   | 27                  | 8                   | 4                   | 8                   |
| \$700-799K   | 1                   | 24                  | 0                   | 0                   | 0                   |
| \$800-899K   | 1                   | 2                   | 0                   | 0                   | 0                   |
| \$900-999K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1-1.299M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.3-1.699M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 35                  | 451                 | 327                 | 347                 | 376                 |

## Presented by:

## Market Activity Summary:

- Inventory: 1 units were listed for sale as of the last day of January - approximately 3.0 months of inventory.
- Sales Activity: 1 single-family detached units were sold during January
- Median Sales Price: \$530,000 during January
- Average price per sq.ft. in January was \$366
- Days-on-Market (DOM) year-to-date is approximately 16 days
- Sold over Asking: On average, buyers paid 100% of list price in January

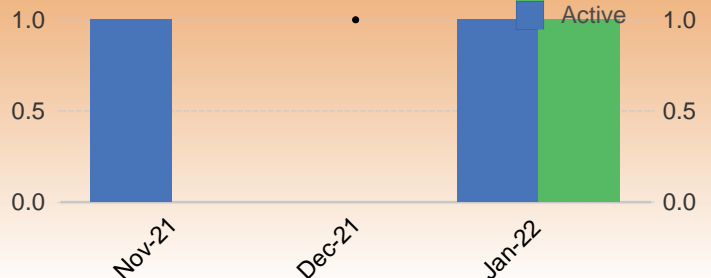


### Median Sale Price

550,000  
540,000  
530,000  
520,000  
510,000

Jan-22

### Inventory, Pending, Sold



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 1      | 0       | 1    | 3.0           | \$519,900      | \$530,000      | \$530,000      | 16          | \$359              | \$366            | 100%                    |
| Dec-21 | 0      | 1       | 0    | -             | -              | -              | -              | -           | -                  | -                | -                       |
| Nov-21 | 1      | 0       | 0    | -             | \$530,000      | -              | -              | -           | \$366              | -                | -                       |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 1    | 0%       | \$519,900      | -        | \$530,000      | 47.2%    | \$530,000      | 47.2%   | 16          | -90.2%   | 100%                    |
| Jan-20 | 1    | -50%     | -              | -        | \$360,000      | 13.2%    | \$360,000      | 13.2%   | 164         | 290%     | 100%                    |

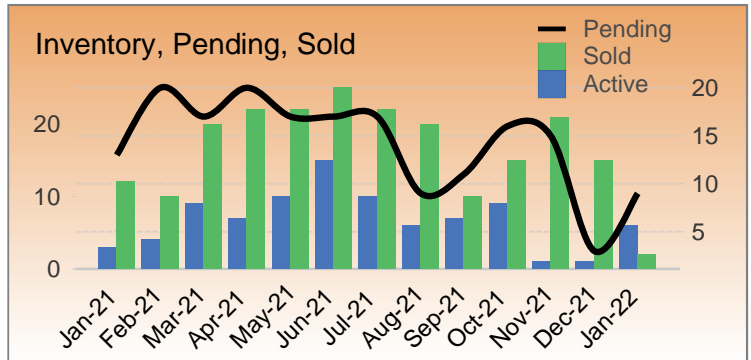
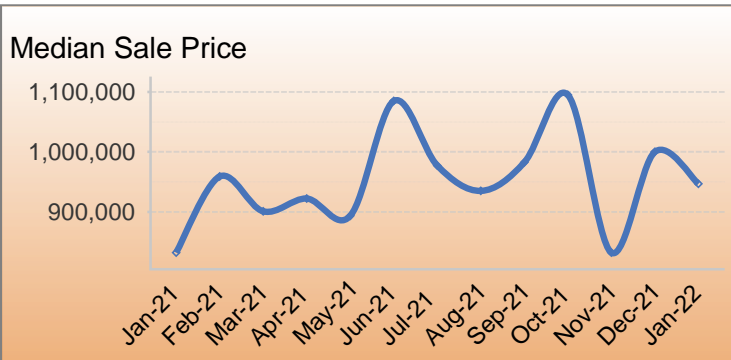
## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 0                   | 0                   | 4                   | 5                   | 4                   |
| \$500-599K   | 1                   | 0                   | 0                   | 0                   | 0                   |
| \$600-699K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$700-799K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$800-899K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$900-999K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1-1.299M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.3-1.699M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 1                   | 0                   | 4                   | 5                   | 4                   |

## Presented by:

## Market Activity Summary:

- Inventory: 6 units were listed for sale as of the last day of January - approximately 0.5 months of inventory.
- Sales Activity: 2 single-family detached units were sold during January
- Median Sales Price: \$947,000 during January
- Average price per sq.ft. in January was \$655
- Days-on-Market (DOM) year-to-date is approximately 11 days
- Sold over Asking: On average, buyers paid 106% of list price in January



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 6      | 9       | 2    | 0.5           | \$1,011,384    | \$947,000      | \$947,000      | 11          | \$790              | \$655            | 106%                    |
| Dec-21 | 1      | 3       | 15   | 0.1           | \$876,749      | \$1,000,000    | \$948,900      | 11          | \$663              | \$659            | 104%                    |
| Nov-21 | 1      | 15      | 21   | 0.1           | \$927,553      | \$832,500      | \$920,380      | 9           | \$663              | \$643            | 104%                    |
| Oct-21 | 9      | 16      | 15   | 0.6           | \$977,842      | \$1,095,000    | \$1,047,959    | 15          | \$598              | \$665            | 104%                    |
| Sep-21 | 7      | 11      | 10   | 0.4           | \$912,114      | \$982,750      | \$981,050      | 11          | \$622              | \$683            | 105%                    |
| Aug-21 | 6      | 9       | 20   | 0.4           | \$1,003,990    | \$935,000      | \$966,675      | 14          | \$610              | \$624            | 107%                    |
| Jul-21 | 10     | 17      | 22   | 0.4           | \$849,847      | \$977,500      | \$949,670      | 12          | \$636              | \$630            | 105%                    |
| Jun-21 | 15     | 17      | 25   | 0.7           | \$938,182      | \$1,085,000    | \$1,034,908    | 7           | \$609              | \$669            | 111%                    |
| May-21 | 10     | 17      | 22   | 0.5           | \$916,651      | \$893,500      | \$936,795      | 9           | \$654              | \$631            | 108%                    |
| Apr-21 | 7      | 20      | 22   | 0.4           | \$946,097      | \$922,500      | \$900,949      | 7           | \$625              | \$612            | 105%                    |
| Mar-21 | 9      | 17      | 20   | 0.7           | \$840,418      | \$901,000      | \$866,600      | 6           | \$568              | \$602            | 106%                    |
| Feb-21 | 4      | 20      | 10   | 0.3           | \$802,044      | \$959,000      | \$941,600      | 17          | \$697              | \$580            | 106%                    |
| Jan-21 | 3      | 13      | 12   | 0.2           | \$869,538      | \$832,500      | \$784,000      | 21          | \$601              | \$512            | 102%                    |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 2    | -83.3%   | \$1,011,384    | 16.3%    | \$947,000      | 13.8%    | \$947,000      | 20.8%   | 11          | -47.6%   | 106%                    |
| Jan-21 | 12   | 71.4%    | \$869,538      | 26.6%    | \$832,500      | 30.1%    | \$784,000      | 16.3%   | 21          | -38.2%   | 102%                    |
| Jan-20 | 7    | 0%       | \$686,622      | -14.8%   | \$640,000      | -8.57%   | \$674,285      | -8.91%  | 34          | -2.86%   | 98%                     |

## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 0                   | 0                   | 1                   | 0                   | 0                   |
| \$500-599K   | 0                   | 10                  | 26                  | 13                  | 16                  |
| \$600-699K   | 0                   | 25                  | 27                  | 30                  | 25                  |
| \$700-799K   | 0                   | 20                  | 27                  | 43                  | 48                  |
| \$800-899K   | 1                   | 37                  | 50                  | 29                  | 40                  |
| \$900-999K   | 0                   | 32                  | 34                  | 17                  | 26                  |
| \$1-1.299M   | 1                   | 75                  | 11                  | 4                   | 11                  |
| \$1.3-1.699M | 0                   | 8                   | 2                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 1                   | 207                 | 151                 | 136                 | 166                 |

**Presented by:**

## Market Activity Summary:

- Inventory: units were listed for sale as of the last day of January - approximately months of inventory.
- Sales Activity: single-family detached units were sold during January
- Median Sales Price: during January
- Average price per sq.ft. in January was
- Days-on-Market (DOM) year-to-date is approximately days
- Sold over Asking: On average, buyers paid % of list price in January



No data to display

No data to display

## Monthly Market Activity

# Month

## Market Trends

Month

## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$500-599K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$600-699K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$700-799K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$800-899K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$900-999K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1-1.299M   | 0                   | 0                   | 1                   | 1                   | 1                   |
| \$1.3-1.699M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 0                   | 0                   | 1                   | 1                   | 1                   |

***Presented by:***

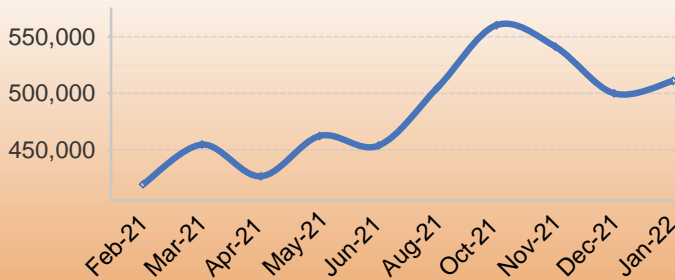


## Market Activity Summary:

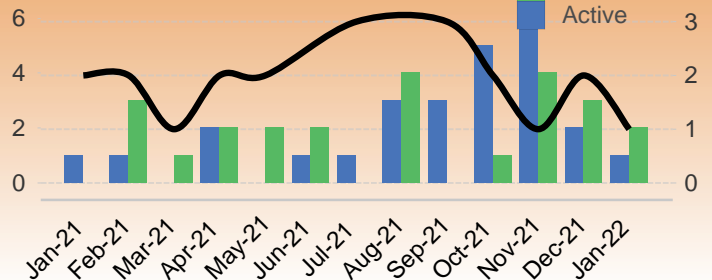
- Inventory: 1 units were listed for sale as of the last day of January - approximately 0.3 months of inventory.
- Sales Activity: 2 single-family detached units were sold during January
- Median Sales Price: \$511,000 during January
- Average price per sq.ft. in January was \$370
- Days-on-Market (DOM) year-to-date is approximately 33 days
- Sold over Asking: On average, buyers paid 99% of list price in January



Median Sale Price



Inventory, Pending, Sold



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 1      | 1       | 2    | 0.3           | -              | \$511,000      | \$511,000      | 33          | \$349              | \$370            | 99%                     |
| Dec-21 | 2      | 2       | 3    | 0.8           | -              | \$500,000      | \$483,333      | 63          | \$340              | \$360            | 98%                     |
| Nov-21 | 6      | 1       | 4    | 3.6           | \$542,000      | \$541,250      | \$540,625      | 22          | \$359              | \$346            | 101%                    |
| Oct-21 | 5      | 2       | 1    | 3.0           | \$519,750      | \$560,000      | \$560,000      | 5           | \$365              | \$413            | 104%                    |
| Sep-21 | 3      | 3       | 0    | -             | \$524,670      | -              | -              | -           | \$337              | -                | -                       |
| Aug-21 | 3      | 0       | 4    | 1.5           | \$525,000      | \$505,000      | \$503,750      | 11          | \$343              | \$354            | 102%                    |
| Jul-21 | 1      | 3       | 0    | -             | \$496,266      | -              | -              | -           | \$358              | -                | -                       |
| Jun-21 | 1      | 0       | 2    | 0.5           | \$485,000      | \$454,000      | \$454,000      | 26          | \$358              | \$340            | 102%                    |
| May-21 | 0      | 2       | 2    | 0.0           | -              | \$462,500      | \$462,500      | 9           | -                  | \$380            | 107%                    |
| Apr-21 | 2      | 2       | 2    | 1.0           | \$456,399      | \$427,000      | \$427,000      | 22          | \$336              | \$268            | 101%                    |
| Mar-21 | 0      | 1       | 1    | 0.0           | -              | \$455,000      | \$455,000      | 0           | -                  | \$323            | 114%                    |
| Feb-21 | 1      | 2       | 3    | 1.0           | \$414,616      | \$420,000      | \$438,333      | 9           | \$269              | \$287            | 103%                    |
| Jan-21 | 1      | 2       | 0    | -             | \$439,500      | -              | -              | -           | \$340              | -                | -                       |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 2    | -        | -              | -        | \$511,000      | -        | \$511,000      | -       | 33          | -        | 99%                     |
| Jan-21 | 0    | -        | \$439,500      | -        | -              | -        | -              | -       | -           | -        | -                       |

## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 0                   | 12                  | 26                  | 18                  | 12                  |
| \$500-599K   | 1                   | 9                   | 0                   | 0                   | 1                   |
| \$600-699K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$700-799K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$800-899K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$900-999K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1-1.299M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.3-1.699M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 1                   | 21                  | 26                  | 18                  | 13                  |

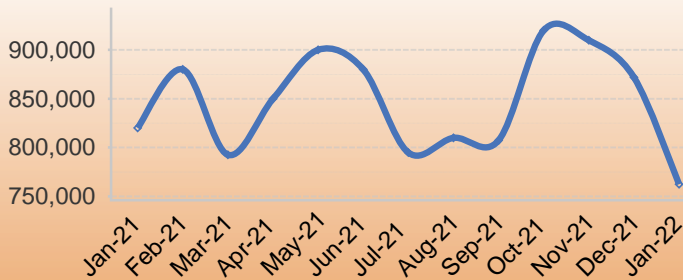
## Presented by:

## Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of January - approximately 0.2 months of inventory.
- Sales Activity: 20 single-family detached units were sold during January
- Median Sales Price: \$762,500 during January
- Average price per sq.ft. in January was \$645
- Days-on-Market (DOM) year-to-date is approximately 7 days
- Sold over Asking: On average, buyers paid 107% of list price in January



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 7      | 12      | 20   | 0.2           | \$900,465      | \$762,500      | \$870,522      | 11          | \$587              | \$645            | 107%                    |
| Dec-21 | 2      | 19      | 31   | 0.1           | \$803,045      | \$872,000      | \$887,223      | 13          | \$594              | \$625            | 105%                    |
| Nov-21 | 7      | 26      | 34   | 0.2           | \$827,493      | \$910,000      | \$956,455      | 12          | \$582              | \$619            | 104%                    |
| Oct-21 | 18     | 30      | 33   | 0.5           | \$941,615      | \$920,000      | \$889,022      | 13          | \$614              | \$592            | 105%                    |
| Sep-21 | 23     | 31      | 50   | 0.4           | \$883,713      | \$807,500      | \$835,097      | 14          | \$604              | \$600            | 103%                    |
| Aug-21 | 23     | 42      | 50   | 0.5           | \$857,077      | \$810,000      | \$841,367      | 12          | \$598              | \$584            | 106%                    |
| Jul-21 | 31     | 41      | 55   | 0.7           | \$807,632      | \$795,000      | \$843,981      | 8           | \$599              | \$603            | 106%                    |
| Jun-21 | 27     | 49      | 47   | 0.6           | \$788,608      | \$880,000      | \$904,265      | 7           | \$561              | \$597            | 111%                    |
| May-21 | 17     | 42      | 47   | 0.4           | \$816,318      | \$900,000      | \$874,960      | 10          | \$558              | \$562            | 108%                    |
| Apr-21 | 15     | 41      | 57   | 0.5           | \$824,409      | \$850,000      | \$869,508      | 7           | \$528              | \$569            | 108%                    |
| Mar-21 | 18     | 46      | 30   | 0.9           | \$785,327      | \$792,500      | \$840,907      | 7           | \$540              | \$533            | 107%                    |
| Feb-21 | 16     | 23      | 13   | 0.7           | \$764,741      | \$880,000      | \$831,890      | 10          | \$538              | \$513            | 105%                    |
| Jan-21 | 15     | 14      | 24   | 0.5           | \$794,125      | \$820,000      | \$795,391      | 12          | \$537              | \$493            | 103%                    |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 20   | -16.7%   | \$900,465      | 13.4%    | \$762,500      | -7.01%   | \$870,522      | 9.45%   | 11          | -8.33%   | 107%                    |
| Jan-21 | 24   | 41.2%    | \$794,125      | 13.8%    | \$820,000      | 18%      | \$795,391      | 15.4%   | 12          | -65.7%   | 103%                    |
| Jan-20 | 17   | 0%       | \$697,716      | -5.06%   | \$695,000      | 6.6%     | \$689,452      | -1.17%  | 35          | 16.7%    | 100%                    |

## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 1                   | 19                  | 22                  | 25                  | 20                  |
| \$500-599K   | 1                   | 20                  | 44                  | 57                  | 24                  |
| \$600-699K   | 3                   | 52                  | 92                  | 62                  | 77                  |
| \$700-799K   | 6                   | 102                 | 44                  | 66                  | 85                  |
| \$800-899K   | 1                   | 69                  | 71                  | 65                  | 98                  |
| \$900-999K   | 0                   | 62                  | 38                  | 18                  | 23                  |
| \$1-1.299M   | 7                   | 100                 | 7                   | 0                   | 3                   |
| \$1.3-1.699M | 0                   | 13                  | 0                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 17                  | 437                 | 274                 | 293                 | 330                 |

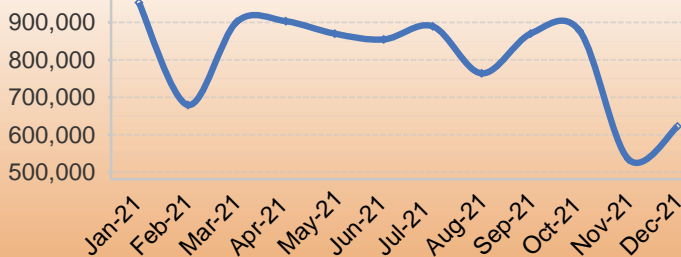
## Presented by:

## Market Activity Summary:

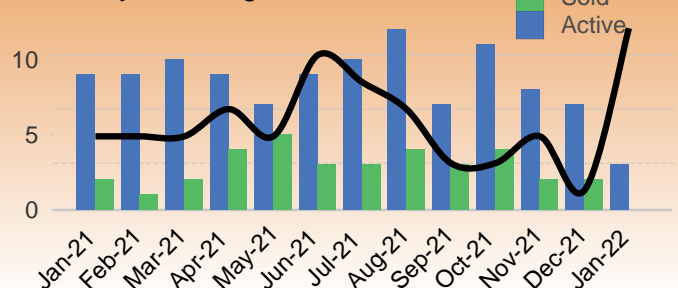
- Inventory: 3 units were listed for sale as of the last day of January - approximately months of inventory.
- Sales Activity: 0 single-family detached units were sold during January
- Median Sales Price: during January
- Average price per sq.ft. in January was
- Days-on-Market (DOM) year-to-date is approximately days
- Sold over Asking: On average, buyers paid % of list price in January



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 3      | 7       | 0    | -             | \$729,000      | -              | -              | -           | \$646              | -                | -                       |
| Dec-21 | 7      | 1       | 2    | 2.6           | \$699,000      | \$622,500      | \$622,500      | 12          | \$753              | \$610            | 109%                    |
| Nov-21 | 8      | 3       | 2    | 2.7           | \$779,666      | \$534,750      | \$534,750      | 61          | \$759              | \$562            | 99%                     |
| Oct-21 | 11     | 2       | 4    | 3.3           | \$693,000      | \$877,714      | \$813,857      | 24          | \$776              | \$641            | 102%                    |
| Sep-21 | 7      | 2       | 3    | 2.4           | \$787,000      | \$870,000      | \$983,333      | 19          | \$760              | \$661            | 111%                    |
| Aug-21 | 12     | 4       | 4    | 3.6           | \$812,000      | \$764,000      | \$799,500      | 53          | \$720              | \$647            | 105%                    |
| Jul-21 | 10     | 5       | 3    | 2.7           | \$698,250      | \$890,000      | \$830,833      | 47          | \$765              | \$695            | 113%                    |
| Jun-21 | 9      | 6       | 3    | 2.3           | \$835,659      | \$855,000      | \$848,333      | 9           | \$784              | \$646            | 114%                    |
| May-21 | 7      | 3       | 5    | 1.9           | \$805,000      | \$870,000      | \$836,034      | 46          | \$779              | \$642            | 108%                    |
| Apr-21 | 9      | 4       | 4    | 3.9           | \$809,570      | \$903,446      | \$900,324      | 36          | \$695              | \$668            | 98%                     |
| Mar-21 | 10     | 3       | 2    | 6.0           | \$695,000      | \$901,761      | \$901,760      | 93          | \$697              | \$669            | 100%                    |
| Feb-21 | 9      | 3       | 1    | 3.4           | \$841,151      | \$680,000      | \$680,000      | 13          | \$723              | \$472            | 108%                    |
| Jan-21 | 9      | 3       | 2    | 1.7           | \$799,666      | \$953,045      | \$953,045      | 145         | \$689              | \$568            | 100%                    |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 0    | -100%    | \$729,000      | -8.84%   | -              | -        | -              | -       | -           | -        | -                       |
| Jan-21 | 2    | -        | \$799,666      | 29.4%    | \$953,045      | -        | \$953,045      | -       | 145         | -        | 100%                    |
| Jan-20 | 0    | -        | \$618,000      | -        | -              | -        | -              | -       | -           | -        | -                       |

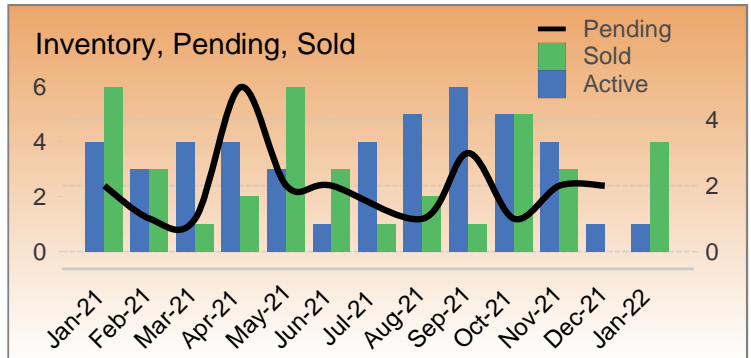
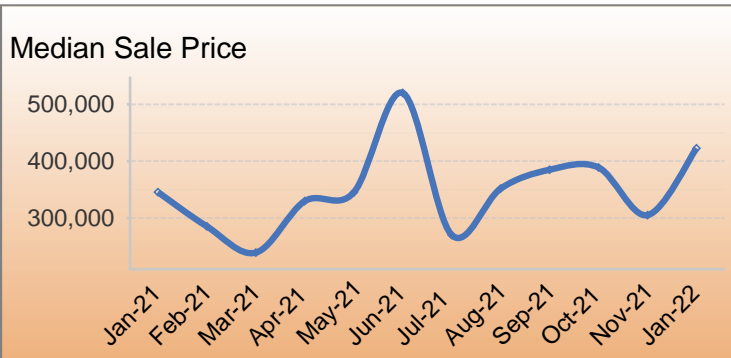
## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 0                   | 0                   | 4                   | 3                   | 1                   |
| \$500-599K   | 0                   | 4                   | 1                   | 1                   | 4                   |
| \$600-699K   | 0                   | 5                   | 7                   | 6                   | 1                   |
| \$700-799K   | 0                   | 3                   | 3                   | 1                   | 2                   |
| \$800-899K   | 0                   | 12                  | 8                   | 1                   | 0                   |
| \$900-999K   | 0                   | 9                   | 1                   | 1                   | 1                   |
| \$1-1.299M   | 0                   | 2                   | 2                   | 0                   | 0                   |
| \$1.3-1.699M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 0                   | 35                  | 25                  | 10                  | 7                   |

## Presented by:

## Market Activity Summary:

- Inventory: 1 units were listed for sale as of the last day of January - approximately 0.4 months of inventory.
- Sales Activity: 4 single-family detached units were sold during January
- Median Sales Price: \$422,500 during January
- Average price per sq.ft. in January was \$393
- Days-on-Market (DOM) year-to-date is approximately 13 days
- Sold over Asking: On average, buyers paid 103% of list price in January



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 1      | 0       | 4    | 0.4           | \$310,000      | \$422,500      | \$401,000      | 16          | \$507              | \$393            | 103%                    |
| Dec-21 | 1      | 2       | 0    | -             | \$407,500      | -              | -              | -           | \$365              | -                | -                       |
| Nov-21 | 4      | 2       | 3    | 1.3           | \$264,500      | \$305,000      | \$373,333      | 43          | \$423              | \$452            | 103%                    |
| Oct-21 | 5      | 1       | 5    | 1.9           | \$390,500      | \$389,000      | \$427,600      | 13          | \$405              | \$372            | 103%                    |
| Sep-21 | 6      | 3       | 1    | 4.5           | \$420,777      | \$385,000      | \$385,000      | 35          | \$393              | \$368            | 96%                     |
| Aug-21 | 5      | 1       | 2    | 2.5           | \$374,981      | \$351,750      | \$351,750      | 25          | \$380              | \$400            | 105%                    |
| Jul-21 | 4      | 0       | 1    | 1.2           | \$323,666      | \$270,000      | \$270,000      | 8           | \$398              | \$450            | 100%                    |
| Jun-21 | 1      | 2       | 3    | 0.3           | \$269,900      | \$520,000      | \$486,666      | 6           | \$482              | \$400            | 105%                    |
| May-21 | 3      | 2       | 6    | 1.0           | \$353,333      | \$345,000      | \$350,500      | 11          | \$389              | \$389            | 105%                    |
| Apr-21 | 4      | 5       | 2    | 2.0           | \$375,699      | \$330,000      | \$330,000      | 26          | \$374              | \$410            | 103%                    |
| Mar-21 | 4      | 1       | 1    | 1.2           | \$364,500      | \$239,000      | \$239,000      | 358         | \$357              | \$351            | 100%                    |
| Feb-21 | 3      | 1       | 3    | 0.9           | \$345,000      | \$285,000      | \$303,000      | 4           | \$368              | \$385            | 101%                    |
| Jan-21 | 4      | 2       | 6    | 1.5           | \$295,963      | \$345,500      | \$358,166      | 29          | \$364              | \$366            | 102%                    |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 4    | -33.3%   | \$310,000      | 4.74%    | \$422,500      | 22.3%    | \$401,000      | 12%     | 16          | -44.8%   | 103%                    |
| Jan-21 | 6    | 200%     | \$295,963      | 17.4%    | \$345,500      | 43.7%    | \$358,166      | 48.9%   | 29          | -54%     | 102%                    |
| Jan-20 | 2    | -33.3%   | \$252,000      | 2.02%    | \$240,500      | -11.3%   | \$240,500      | -11.6%  | 63          | 1.61%    | 98%                     |

## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 2                   | 28                  | 19                  | 20                  | 27                  |
| \$500-599K   | 2                   | 4                   | 0                   | 0                   | 0                   |
| \$600-699K   | 0                   | 1                   | 0                   | 0                   | 0                   |
| \$700-799K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$800-899K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$900-999K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1-1.299M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.3-1.699M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| <b>Total</b> | <b>2</b>            | <b>33</b>           | <b>19</b>           | <b>20</b>           | <b>27</b>           |

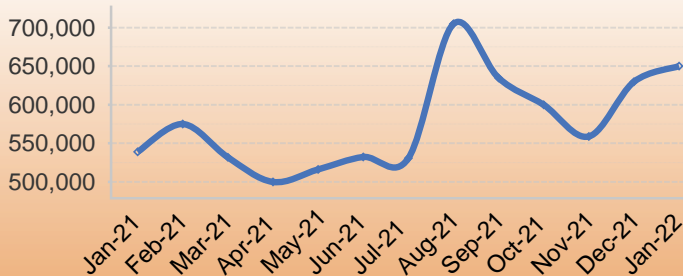
## Presented by:

## Market Activity Summary:

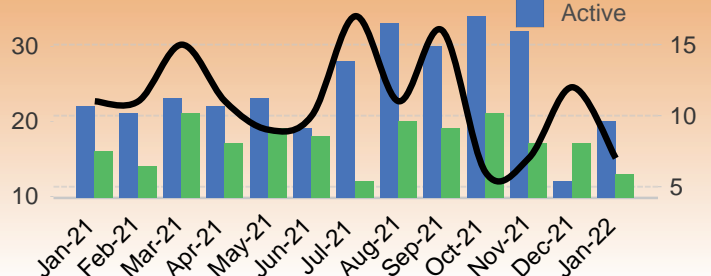
- Inventory: 25 units were listed for sale as of the last day of January - approximately 1.6 months of inventory.
- Sales Activity: 13 single-family detached units were sold during January
- Median Sales Price: \$650,000 during January
- Average price per sq.ft. in January was \$605
- Days-on-Market (DOM) year-to-date is approximately 15 days
- Sold over Asking: On average, buyers paid 102% of list price in January



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 20     | 7       | 13   | 1.6           | \$651,540      | \$650,000      | \$634,015      | 33          | \$695              | \$605            | 102%                    |
| Dec-21 | 12     | 12      | 17   | 0.8           | \$745,500      | \$630,000      | \$636,888      | 21          | \$669              | \$652            | 104%                    |
| Nov-21 | 32     | 7       | 17   | 1.8           | \$582,285      | \$559,000      | \$631,625      | 34          | \$660              | \$625            | 102%                    |
| Oct-21 | 34     | 6       | 21   | 1.8           | \$638,226      | \$600,000      | \$606,019      | 21          | \$658              | \$710            | 104%                    |
| Sep-21 | 30     | 16      | 19   | 1.9           | \$624,933      | \$635,000      | \$651,631      | 35          | \$666              | \$669            | 106%                    |
| Aug-21 | 33     | 11      | 20   | 2.0           | \$535,519      | \$705,000      | \$701,700      | 23          | \$654              | \$661            | 106%                    |
| Jul-21 | 28     | 17      | 12   | 1.7           | \$561,188      | \$530,500      | \$547,033      | 42          | \$653              | \$672            | 106%                    |
| Jun-21 | 19     | 10      | 18   | 1.1           | \$579,310      | \$532,500      | \$592,722      | 26          | \$629              | \$714            | 105%                    |
| May-21 | 23     | 9       | 19   | 1.4           | \$553,900      | \$516,000      | \$549,815      | 29          | \$643              | \$658            | 102%                    |
| Apr-21 | 22     | 11      | 17   | 1.4           | \$623,111      | \$500,000      | \$537,764      | 14          | \$657              | \$672            | 103%                    |
| Mar-21 | 23     | 15      | 21   | 1.4           | \$512,675      | \$532,000      | \$594,776      | 21          | \$649              | \$638            | 103%                    |
| Feb-21 | 21     | 11      | 14   | 1.4           | \$644,417      | \$575,000      | \$568,964      | 32          | \$618              | \$683            | 101%                    |
| Jan-21 | 22     | 11      | 16   | 1.5           | \$564,894      | \$539,000      | \$554,781      | 61          | \$662              | \$604            | 100%                    |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 13   | -18.8%   | \$651,540      | 15.3%    | \$650,000      | 20.6%    | \$634,015      | 14.3%   | 33          | -45.9%   | 102%                    |
| Jan-21 | 16   | 100%     | \$564,894      | 7.89%    | \$539,000      | 2.28%    | \$554,781      | -1.89%  | 61          | 110%     | 100%                    |
| Jan-20 | 8    | -11.1%   | \$523,598      | -15.5%   | \$527,000      | 17.1%    | \$565,462      | 0.398%  | 29          | -3.33%   | 102%                    |

## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 3                   | 71                  | 57                  | 53                  | 41                  |
| \$500-599K   | 3                   | 39                  | 20                  | 20                  | 45                  |
| \$600-699K   | 1                   | 36                  | 15                  | 25                  | 24                  |
| \$700-799K   | 3                   | 14                  | 9                   | 17                  | 28                  |
| \$800-899K   | 4                   | 24                  | 16                  | 8                   | 15                  |
| \$900-999K   | 0                   | 7                   | 2                   | 8                   | 6                   |
| \$1-1.299M   | 0                   | 4                   | 1                   | 3                   | 0                   |
| \$1.3-1.699M | 0                   | 1                   | 0                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 8                   | 196                 | 120                 | 126                 | 159                 |

## Presented by:

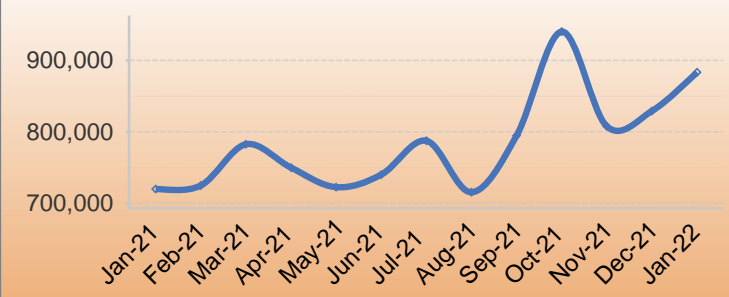


## Market Activity Summary:

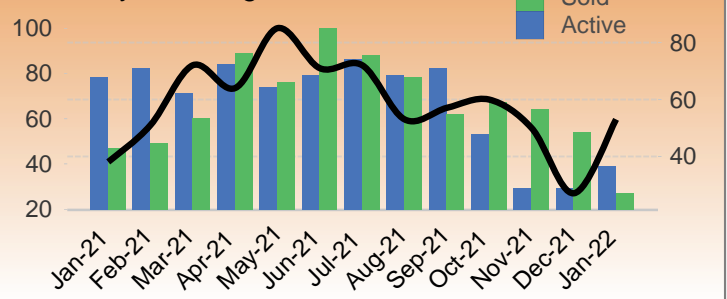
- Inventory: 41 units were listed for sale as of the last day of January - approximately 0.8 months of inventory.
- Sales Activity: 27 single-family detached units were sold during January
- Median Sales Price: \$883,110 during January
- Average price per sq.ft. in January was \$723
- Days-on-Market (DOM) year-to-date is approximately 8 days
- Sold over Asking: On average, buyers paid 109% of list price in January



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 39     | 53      | 27   | 0.8           | \$898,924      | \$883,110      | \$898,127      | 12          | \$699              | \$723            | 109%                    |
| Dec-21 | 29     | 27      | 54   | 0.5           | \$926,839      | \$829,000      | \$920,708      | 21          | \$692              | \$682            | 103%                    |
| Nov-21 | 29     | 50      | 64   | 0.5           | \$969,917      | \$807,500      | \$849,649      | 23          | \$654              | \$683            | 105%                    |
| Oct-21 | 53     | 60      | 67   | 0.8           | \$823,988      | \$940,000      | \$968,882      | 21          | \$649              | \$676            | 104%                    |
| Sep-21 | 82     | 57      | 62   | 1.1           | \$823,753      | \$794,440      | \$863,586      | 22          | \$658              | \$681            | 103%                    |
| Aug-21 | 79     | 53      | 78   | 0.9           | \$818,506      | \$715,500      | \$785,625      | 20          | \$663              | \$664            | 104%                    |
| Jul-21 | 86     | 72      | 88   | 1.0           | \$856,135      | \$787,500      | \$859,131      | 14          | \$659              | \$680            | 104%                    |
| Jun-21 | 79     | 71      | 100  | 0.9           | \$828,850      | \$740,000      | \$835,538      | 14          | \$658              | \$670            | 105%                    |
| May-21 | 74     | 85      | 76   | 1.1           | \$853,951      | \$722,500      | \$783,052      | 20          | \$646              | \$653            | 105%                    |
| Apr-21 | 84     | 64      | 89   | 1.3           | \$775,227      | \$750,000      | \$785,095      | 18          | \$649              | \$640            | 104%                    |
| Mar-21 | 71     | 72      | 60   | 1.5           | \$796,211      | \$782,769      | \$814,907      | 20          | \$638              | \$655            | 104%                    |
| Feb-21 | 82     | 51      | 49   | 1.8           | \$726,116      | \$725,000      | \$782,020      | 28          | \$634              | \$645            | 102%                    |
| Jan-21 | 78     | 38      | 47   | 1.8           | \$775,213      | \$720,000      | \$733,759      | 29          | \$626              | \$637            | 101%                    |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 27   | -42.6%   | \$898,924      | 16%      | \$883,110      | 22.7%    | \$898,127      | 22.4%   | 12          | -58.6%   | 109%                    |
| Jan-21 | 47   | 56.7%    | \$775,213      | -5.05%   | \$720,000      | -9.03%   | \$733,759      | -3.23%  | 29          | -44.2%   | 101%                    |
| Jan-20 | 30   | 50%      | \$816,476      | 8.53%    | \$791,500      | 5.82%    | \$758,253      | -0.269% | 52          | 4%       | 99%                     |

## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 4                   | 99                  | 54                  | 101                 | 65                  |
| \$500-599K   | 2                   | 83                  | 59                  | 94                  | 71                  |
| \$600-699K   | 3                   | 122                 | 59                  | 80                  | 96                  |
| \$700-799K   | 4                   | 115                 | 48                  | 66                  | 106                 |
| \$800-899K   | 3                   | 81                  | 81                  | 81                  | 86                  |
| \$900-999K   | 3                   | 73                  | 58                  | 49                  | 76                  |
| \$1-1.299M   | 6                   | 162                 | 69                  | 58                  | 88                  |
| \$1.3-1.699M | 2                   | 62                  | 7                   | 1                   | 8                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 15                  | 797                 | 376                 | 530                 | 596                 |

## Presented by:

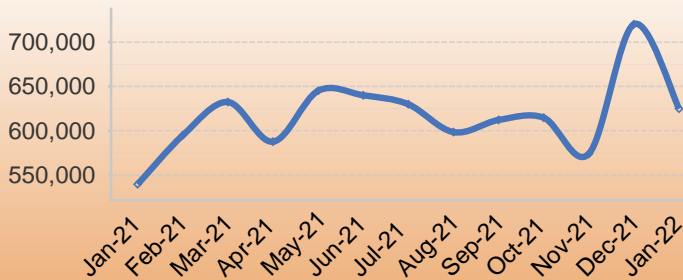


## Market Activity Summary:

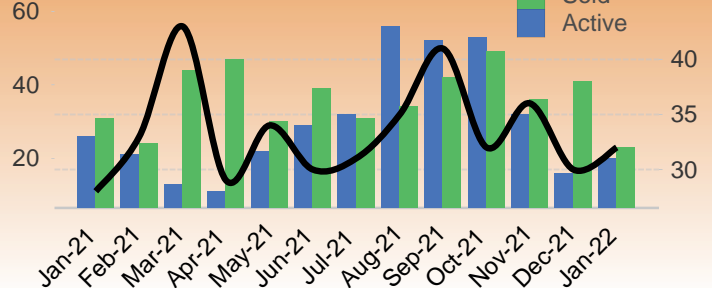
- Inventory: 20 units were listed for sale as of the last day of January - approximately 0.6 months of inventory.
- Sales Activity: 23 single-family detached units were sold during January
- Median Sales Price: \$625,000 during January
- Average price per sq.ft. in January was \$546
- Days-on-Market (DOM) year-to-date is approximately 14 days
- Sold over Asking: On average, buyers paid 105% of list price in January



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 20     | 32      | 23   | 0.6           | \$626,893      | \$625,000      | \$664,995      | 16          | \$557              | \$546            | 105%                    |
| Dec-21 | 16     | 30      | 41   | 0.4           | \$598,031      | \$720,000      | \$710,388      | 21          | \$572              | \$530            | 104%                    |
| Nov-21 | 32     | 36      | 36   | 0.8           | \$633,747      | \$574,000      | \$609,793      | 21          | \$539              | \$514            | 105%                    |
| Oct-21 | 53     | 32      | 49   | 1.3           | \$650,733      | \$615,000      | \$630,895      | 16          | \$516              | \$510            | 104%                    |
| Sep-21 | 52     | 41      | 42   | 1.5           | \$604,162      | \$612,500      | \$648,159      | 17          | \$501              | \$525            | 107%                    |
| Aug-21 | 56     | 35      | 34   | 1.7           | \$579,248      | \$598,500      | \$628,365      | 13          | \$497              | \$525            | 107%                    |
| Jul-21 | 32     | 31      | 31   | 1.0           | \$601,749      | \$630,000      | \$648,931      | 13          | \$517              | \$502            | 106%                    |
| Jun-21 | 29     | 30      | 39   | 0.8           | \$648,608      | \$640,000      | \$656,976      | 9           | \$505              | \$513            | 108%                    |
| May-21 | 22     | 34      | 30   | 0.6           | \$609,519      | \$645,000      | \$651,234      | 11          | \$478              | \$519            | 107%                    |
| Apr-21 | 11     | 29      | 47   | 0.4           | \$565,268      | \$588,000      | \$603,712      | 11          | \$476              | \$496            | 107%                    |
| Mar-21 | 13     | 43      | 44   | 0.5           | \$552,779      | \$632,500      | \$608,644      | 14          | \$478              | \$486            | 106%                    |
| Feb-21 | 21     | 33      | 24   | 0.7           | \$586,479      | \$595,000      | \$576,265      | 27          | \$480              | \$474            | 102%                    |
| Jan-21 | 26     | 28      | 31   | 0.7           | \$527,254      | \$540,000      | \$568,020      | 24          | \$468              | \$449            | 103%                    |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 23   | -25.8%   | \$626,893      | 18.9%    | \$625,000      | 15.7%    | \$664,995      | 17.1%   | 16          | -33.3%   | 105%                    |
| Jan-21 | 31   | 24%      | \$527,254      | -13.2%   | \$540,000      | -4.42%   | \$568,020      | -2.84%  | 24          | -48.9%   | 103%                    |
| Jan-20 | 25   | 4.17%    | \$607,090      | 7.37%    | \$565,000      | 9.71%    | \$584,599      | 11.4%   | 47          | -2.08%   | 100%                    |

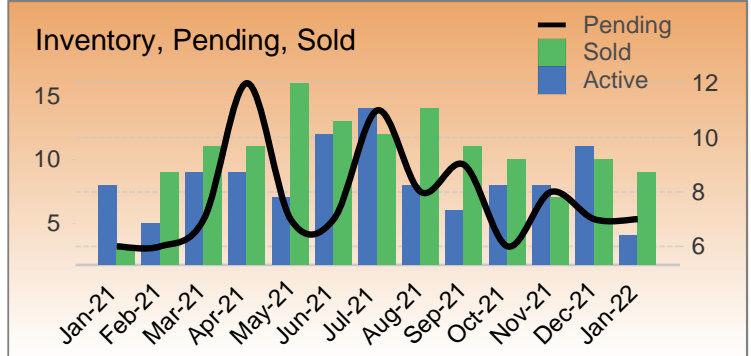
## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 3                   | 97                  | 116                 | 141                 | 191                 |
| \$500-599K   | 6                   | 107                 | 97                  | 111                 | 121                 |
| \$600-699K   | 6                   | 71                  | 70                  | 61                  | 55                  |
| \$700-799K   | 4                   | 81                  | 73                  | 56                  | 42                  |
| \$800-899K   | 1                   | 46                  | 9                   | 2                   | 8                   |
| \$900-999K   | 4                   | 22                  | 0                   | 0                   | 1                   |
| \$1-1.299M   | 0                   | 2                   | 0                   | 0                   | 0                   |
| \$1.3-1.699M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 14                  | 426                 | 365                 | 371                 | 418                 |

## Presented by:

## Market Activity Summary:

- Inventory: 6 units were listed for sale as of the last day of January - approximately 0.7 months of inventory.
- Sales Activity: 9 single-family detached units were sold during January
- Median Sales Price: \$462,500 during January
- Average price per sq.ft. in January was \$482
- Days-on-Market (DOM) year-to-date is approximately 13 days
- Sold over Asking: On average, buyers paid 105% of list price in January



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 4      | 7       | 9    | 0.7           | \$571,831      | \$462,500      | \$469,222      | 19          | \$467              | \$482            | 105%                    |
| Dec-21 | 11     | 7       | 10   | 1.3           | \$432,349      | \$530,000      | \$549,900      | 13          | \$461              | \$444            | 108%                    |
| Nov-21 | 8      | 8       | 7    | 0.9           | \$513,840      | \$530,000      | \$551,428      | 12          | \$435              | \$452            | 106%                    |
| Oct-21 | 8      | 6       | 10   | 0.7           | \$525,999      | \$450,000      | \$480,685      | 12          | \$425              | \$469            | 103%                    |
| Sep-21 | 6      | 9       | 11   | 0.6           | \$484,968      | \$440,000      | \$490,345      | 21          | \$420              | \$440            | 104%                    |
| Aug-21 | 8      | 8       | 14   | 0.6           | \$463,142      | \$462,500      | \$464,285      | 13          | \$387              | \$442            | 105%                    |
| Jul-21 | 14     | 11      | 12   | 1.1           | \$469,505      | \$513,500      | \$544,375      | 11          | \$396              | \$441            | 106%                    |
| Jun-21 | 12     | 7       | 13   | 1.0           | \$472,537      | \$500,000      | \$503,078      | 13          | \$394              | \$448            | 107%                    |
| May-21 | 7      | 7       | 16   | 0.6           | \$493,593      | \$522,500      | \$532,187      | 9           | \$426              | \$411            | 107%                    |
| Apr-21 | 9      | 12      | 11   | 1.1           | \$486,204      | \$476,500      | \$494,954      | 6           | \$437              | \$425            | 107%                    |
| Mar-21 | 9      | 7       | 11   | 1.2           | \$456,417      | \$454,500      | \$485,227      | 17          | \$422              | \$416            | 105%                    |
| Feb-21 | 5      | 6       | 9    | 0.8           | \$427,874      | \$450,000      | \$460,444      | 8           | \$417              | \$388            | 101%                    |
| Jan-21 | 8      | 6       | 3    | 0.9           | \$483,990      | \$453,500      | \$443,666      | 10          | \$398              | \$382            | 105%                    |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 9    | 200%     | \$571,831      | 18.1%    | \$462,500      | 1.98%    | \$469,222      | 5.76%   | 19          | 90%      | 105%                    |
| Jan-21 | 3    | -57.1%   | \$483,990      | 31.7%    | \$453,500      | 35.4%    | \$443,666      | 17.5%   | 10          | -80%     | 105%                    |
| Jan-20 | 7    | 75%      | \$367,454      | -6.38%   | \$335,000      | -2.9%    | \$377,428      | 4.12%   | 50          | 2.04%    | 98%                     |

## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 7                   | 67                  | 120                 | 108                 | 129                 |
| \$500-599K   | 1                   | 31                  | 12                  | 9                   | 5                   |
| \$600-699K   | 1                   | 20                  | 1                   | 1                   | 0                   |
| \$700-799K   | 0                   | 4                   | 0                   | 0                   | 0                   |
| \$800-899K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$900-999K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1-1.299M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.3-1.699M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 8                   | 122                 | 133                 | 118                 | 134                 |

**Presented by:**

## Market Activity Summary:

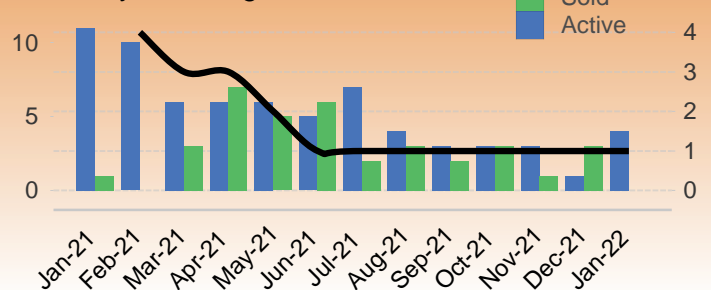
- Inventory: 4 units were listed for sale as of the last day of January - approximately months of inventory.
- Sales Activity: 0 single-family detached units were sold during January
- Median Sales Price: during January
- Average price per sq.ft. in January was
- Days-on-Market (DOM) year-to-date is approximately days
- Sold over Asking: On average, buyers paid % of list price in January



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 4      | 1       | 0    | -             | \$1,455,259    | -              | -              | -           | \$931              | -                | -                       |
| Dec-21 | 1      | 0       | 3    | 0.4           | \$877,236      | \$1,260,000    | \$1,363,333    | 53          | \$576              | \$778            | 98%                     |
| Nov-21 | 3      | 0       | 1    | 2.0           | \$1,920,880    | \$1,005,000    | \$1,005,000    | 10          | \$947              | \$894            | 101%                    |
| Oct-21 | 3      | 0       | 3    | 1.5           | \$995,000      | \$1,325,000    | \$1,200,000    | 55          | \$925              | \$763            | 99%                     |
| Sep-21 | 3      | 0       | 2    | 2.6           | \$1,180,000    | \$1,055,000    | \$1,055,000    | 150         | \$800              | \$749            | 103%                    |
| Aug-21 | 4      | 0       | 3    | 1.1           | \$875,000      | \$980,000      | \$1,136,000    | 25          | \$845              | \$703            | 103%                    |
| Jul-21 | 7      | 1       | 2    | 1.6           | \$1,467,500    | \$790,000      | \$790,000      | 30          | \$790              | \$651            | 100%                    |
| Jun-21 | 5      | 1       | 6    | 0.8           | \$1,043,250    | \$1,175,000    | \$1,239,166    | 32          | \$779              | \$792            | 104%                    |
| May-21 | 6      | 2       | 5    | 1.4           | \$782,720      | \$1,075,000    | \$1,139,001    | 44          | \$771              | \$752            | 103%                    |
| Apr-21 | 6      | 3       | 7    | 2.1           | \$1,297,500    | \$1,520,000    | \$1,422,142    | 39          | \$825              | \$812            | 99%                     |
| Mar-21 | 6      | 3       | 3    | 6.8           | \$1,277,000    | \$942,500      | \$975,833      | 10          | \$821              | \$813            | 106%                    |
| Feb-21 | 10     | 4       | 0    | -             | \$1,078,916    | -              | -              | -           | \$799              | -                | -                       |
| Jan-21 | 11     | 0       | 1    | 4.7           | \$1,402,425    | \$965,000      | \$965,000      | 9           | \$831              | \$869            | 100%                    |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 0    | -100%    | \$1,455,259    | 3.77%    | -              | -        | -              | -       | -           | -        | -                       |
| Jan-21 | 1    | -80%     | \$1,402,425    | -9.6%    | \$965,000      | -43.2%   | \$965,000      | -49.3%  | 9           | -55%     | 100%                    |
| Jan-20 | 5    | 150%     | \$1,551,423    | -1.56%   | \$1,698,118    | 140%     | \$1,905,074    | 169%    | 20          | -60%     | 101%                    |

## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$500-599K   | 0                   | 0                   | 1                   | 0                   | 0                   |
| \$600-699K   | 0                   | 2                   | 2                   | 3                   | 3                   |
| \$700-799K   | 0                   | 1                   | 2                   | 5                   | 4                   |
| \$800-899K   | 0                   | 3                   | 7                   | 2                   | 5                   |
| \$900-999K   | 0                   | 6                   | 2                   | 2                   | 3                   |
| \$1-1.299M   | 0                   | 11                  | 1                   | 2                   | 15                  |
| \$1.3-1.699M | 0                   | 8                   | 6                   | 2                   | 1                   |
| \$1.7-1.999M | 0                   | 3                   | 3                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 3                   | 0                   | 3                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 0                   | 31                  | 19                  | 10                  | 28                  |

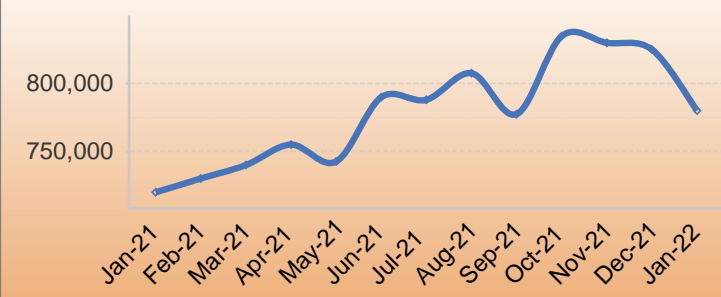
## Presented by:

## Market Activity Summary:

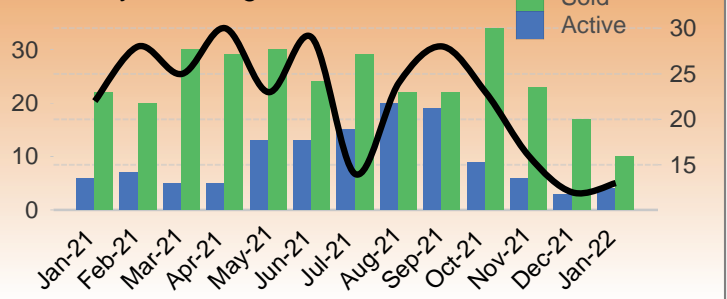
- Inventory: 4 units were listed for sale as of the last day of January - approximately 0.2 months of inventory.
- Sales Activity: 10 single-family detached units were sold during January
- Median Sales Price: \$780,000 during January
- Average price per sq.ft. in January was \$572
- Days-on-Market (DOM) year-to-date is approximately 8 days
- Sold over Asking: On average, buyers paid 103% of list price in January



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 4      | 13      | 10   | 0.2           | \$803,703      | \$780,000      | \$706,400      | 8           | \$532              | \$572            | 103%                    |
| Dec-21 | 3      | 12      | 17   | 0.1           | \$659,600      | \$825,000      | \$788,479      | 17          | \$548              | \$542            | 103%                    |
| Nov-21 | 6      | 16      | 23   | 0.2           | \$777,305      | \$830,000      | \$765,435      | 19          | \$520              | \$523            | 102%                    |
| Oct-21 | 9      | 23      | 34   | 0.4           | \$755,342      | \$835,000      | \$805,044      | 20          | \$482              | \$540            | 103%                    |
| Sep-21 | 19     | 28      | 22   | 0.8           | \$758,153      | \$777,500      | \$777,444      | 14          | \$533              | \$557            | 103%                    |
| Aug-21 | 20     | 24      | 22   | 0.8           | \$738,967      | \$807,500      | \$803,545      | 10          | \$515              | \$529            | 106%                    |
| Jul-21 | 15     | 14      | 29   | 0.6           | \$834,730      | \$788,000      | \$728,724      | 11          | \$528              | \$521            | 104%                    |
| Jun-21 | 13     | 29      | 24   | 0.5           | \$745,084      | \$790,000      | \$756,529      | 12          | \$512              | \$538            | 107%                    |
| May-21 | 13     | 23      | 30   | 0.4           | \$693,540      | \$742,500      | \$714,475      | 7           | \$514              | \$537            | 106%                    |
| Apr-21 | 5      | 30      | 29   | 0.3           | \$669,146      | \$755,000      | \$707,807      | 7           | \$470              | \$530            | 108%                    |
| Mar-21 | 5      | 25      | 30   | 0.3           | \$675,144      | \$740,000      | \$709,466      | 8           | \$554              | \$512            | 105%                    |
| Feb-21 | 7      | 28      | 20   | 0.4           | \$665,771      | \$730,000      | \$715,645      | 12          | \$505              | \$489            | 104%                    |
| Jan-21 | 6      | 22      | 22   | 0.3           | \$669,185      | \$720,000      | \$655,518      | 13          | \$456              | \$476            | 103%                    |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 10   | -54.5%   | \$803,703      | 20.1%    | \$780,000      | 8.33%    | \$706,400      | 7.76%   | 8           | -38.5%   | 103%                    |
| Jan-21 | 22   | 120%     | \$669,185      | 17.8%    | \$720,000      | 32.1%    | \$655,518      | 13.1%   | 13          | -7.14%   | 103%                    |
| Jan-20 | 10   | 11.1%    | \$567,861      | -7.54%   | \$545,000      | -10.7%   | \$579,350      | 4.18%   | 14          | -70.2%   | 100%                    |

## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 2                   | 39                  | 41                  | 44                  | 44                  |
| \$500-599K   | 1                   | 10                  | 57                  | 43                  | 37                  |
| \$600-699K   | 1                   | 41                  | 78                  | 77                  | 62                  |
| \$700-799K   | 2                   | 64                  | 72                  | 28                  | 49                  |
| \$800-899K   | 2                   | 70                  | 21                  | 4                   | 3                   |
| \$900-999K   | 1                   | 48                  | 0                   | 0                   | 0                   |
| \$1-1.299M   | 0                   | 9                   | 0                   | 0                   | 0                   |
| \$1.3-1.699M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 3                   | 281                 | 269                 | 196                 | 195                 |

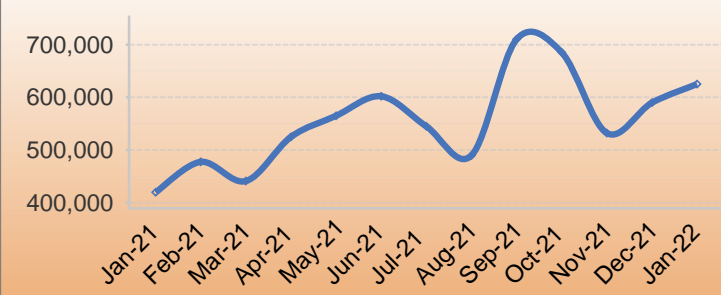
## Presented by:

## Market Activity Summary:

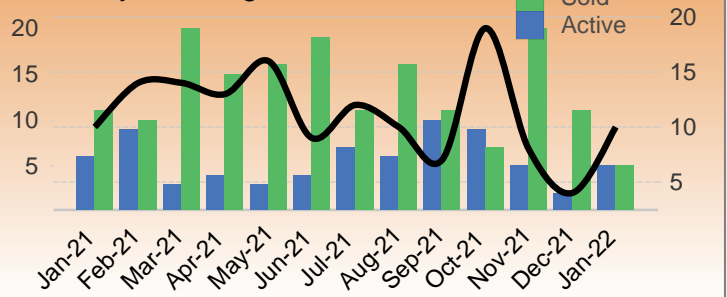
- Inventory: 5 units were listed for sale as of the last day of January - approximately 0.4 months of inventory.
- Sales Activity: 5 single-family detached units were sold during January
- Median Sales Price: \$625,000 during January
- Average price per sq.ft. in January was \$507
- Days-on-Market (DOM) year-to-date is approximately 9 days
- Sold over Asking: On average, buyers paid 102% of list price in January



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 5      | 10      | 5    | 0.4           | \$616,983      | \$625,000      | \$591,423      | 30          | \$450              | \$507            | 102%                    |
| Dec-21 | 2      | 4       | 11   | 0.2           | \$551,606      | \$590,000      | \$579,810      | 24          | \$488              | \$448            | 102%                    |
| Nov-21 | 5      | 8       | 20   | 0.5           | \$541,273      | \$532,500      | \$534,260      | 12          | \$430              | \$479            | 102%                    |
| Oct-21 | 9      | 19      | 7    | 0.9           | \$541,054      | \$685,000      | \$624,428      | 12          | \$453              | \$493            | 101%                    |
| Sep-21 | 10     | 7       | 11   | 0.9           | \$557,611      | \$710,000      | \$635,889      | 9           | \$458              | \$437            | 103%                    |
| Aug-21 | 6      | 10      | 16   | 0.4           | \$627,500      | \$490,000      | \$509,781      | 9           | \$461              | \$447            | 104%                    |
| Jul-21 | 7      | 12      | 11   | 0.5           | \$519,870      | \$545,000      | \$577,202      | 9           | \$414              | \$449            | 105%                    |
| Jun-21 | 4      | 9       | 19   | 0.2           | \$531,749      | \$601,838      | \$612,876      | 9           | \$423              | \$466            | 109%                    |
| May-21 | 3      | 16      | 16   | 0.2           | \$588,261      | \$565,000      | \$554,215      | 8           | \$463              | \$444            | 106%                    |
| Apr-21 | 4      | 13      | 15   | 0.3           | \$541,920      | \$525,000      | \$553,733      | 9           | \$436              | \$434            | 109%                    |
| Mar-21 | 3      | 14      | 20   | 0.2           | \$503,842      | \$441,000      | \$495,950      | 9           | \$409              | \$437            | 104%                    |
| Feb-21 | 9      | 14      | 10   | 0.8           | \$480,150      | \$477,500      | \$491,400      | 5           | \$392              | \$383            | 106%                    |
| Jan-21 | 6      | 10      | 11   | 0.6           | \$489,917      | \$420,000      | \$454,181      | 32          | \$434              | \$389            | 100%                    |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 5    | -54.5%   | \$616,983      | 25.9%    | \$625,000      | 48.8%    | \$591,423      | 30.2%   | 30          | -6.25%   | 102%                    |
| Jan-21 | 11   | 120%     | \$489,917      | 23.5%    | \$420,000      | 8.53%    | \$454,181      | 7.79%   | 32          | 3.23%    | 100%                    |
| Jan-20 | 5    | 150%     | \$396,825      | -8.11%   | \$387,000      | -7.19%   | \$421,360      | 1.05%   | 31          | 10.7%    | 98%                     |

## Sales Activity and Price Trends

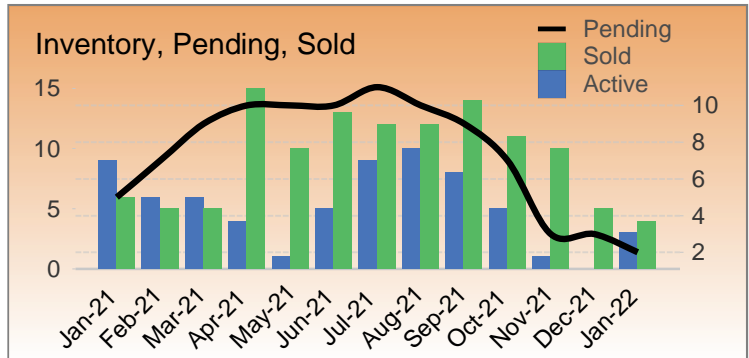
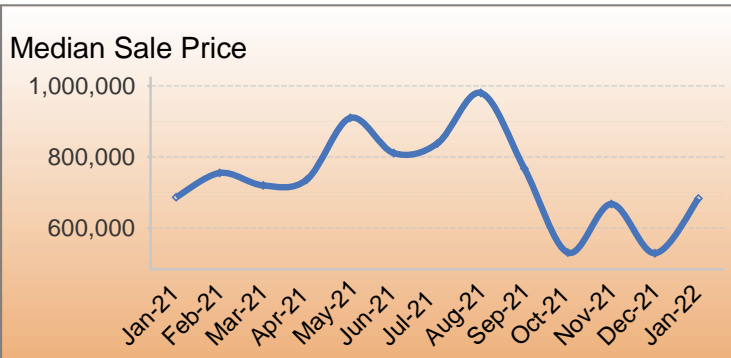
| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 2                   | 68                  | 96                  | 89                  | 81                  |
| \$500-599K   | 1                   | 33                  | 36                  | 19                  | 25                  |
| \$600-699K   | 1                   | 37                  | 6                   | 7                   | 0                   |
| \$700-799K   | 1                   | 21                  | 1                   | 0                   | 0                   |
| \$800-899K   | 1                   | 2                   | 0                   | 0                   | 0                   |
| \$900-999K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1-1.299M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.3-1.699M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 3                   | 161                 | 139                 | 115                 | 106                 |

**Presented by:**



## Market Activity Summary:

- Inventory: 3 units were listed for sale as of the last day of January - approximately 0.5 months of inventory.
- Sales Activity: 4 single-family detached units were sold during January
- Median Sales Price: \$682,500 during January
- Average price per sq.ft. in January was \$584
- Days-on-Market (DOM) year-to-date is approximately 5 days
- Sold over Asking: On average, buyers paid 109% of list price in January



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 3      | 2       | 4    | 0.5           | \$687,648      | \$682,500      | \$725,625      | 13          | \$594              | \$584            | 109%                    |
| Dec-21 | 0      | 3       | 5    | 0.0           | \$911,000      | \$529,000      | \$779,400      | 27          | -                  | \$542            | 105%                    |
| Nov-21 | 1      | 3       | 10   | 0.1           | \$968,750      | \$667,500      | \$838,000      | 18          | \$578              | \$508            | 101%                    |
| Oct-21 | 5      | 7       | 11   | 0.4           | \$723,833      | \$530,000      | \$689,636      | 18          | \$506              | \$526            | 103%                    |
| Sep-21 | 8      | 9       | 14   | 0.6           | \$624,375      | \$766,944      | \$815,134      | 21          | \$459              | \$560            | 103%                    |
| Aug-21 | 10     | 10      | 12   | 0.8           | \$699,230      | \$980,000      | \$899,458      | 8           | \$550              | \$552            | 106%                    |
| Jul-21 | 9      | 11      | 12   | 0.8           | \$911,746      | \$837,500      | \$836,994      | 12          | \$502              | \$565            | 109%                    |
| Jun-21 | 5      | 10      | 13   | 0.4           | \$710,656      | \$811,000      | \$861,846      | 9           | \$506              | \$601            | 107%                    |
| May-21 | 1      | 10      | 10   | 0.1           | \$867,666      | \$909,975      | \$921,695      | 11          | \$373              | \$579            | 106%                    |
| Apr-21 | 4      | 10      | 15   | 0.5           | \$823,175      | \$736,000      | \$794,406      | 31          | \$459              | \$490            | 102%                    |
| Mar-21 | 6      | 9       | 5    | 1.1           | \$700,124      | \$720,000      | \$711,800      | 7           | \$404              | \$580            | 104%                    |
| Feb-21 | 6      | 7       | 5    | 0.9           | \$537,980      | \$755,000      | \$745,000      | 30          | \$499              | \$505            | 102%                    |
| Jan-21 | 9      | 5       | 6    | 1.3           | \$843,746      | \$686,000      | \$748,656      | 43          | \$522              | \$511            | 99%                     |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 4    | -33.3%   | \$687,648      | -18.5%   | \$682,500      | -0.51%   | \$725,625      | -3.08%  | 13          | -69.8%   | 109%                    |
| Jan-21 | 6    | 500%     | \$843,746      | -9.83%   | \$686,000      | 16.9%    | \$748,656      | 27.6%   | 43          | 291%     | 99%                     |
| Jan-20 | 1    | -66.7%   | \$935,723      | 14.6%    | \$586,586      | 17.3%    | \$586,586      | 26.6%   | 11          | -93.2%   | 101%                    |

## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 1                   | 16                  | 11                  | 7                   | 10                  |
| \$500-599K   | 1                   | 21                  | 11                  | 10                  | 11                  |
| \$600-699K   | 0                   | 10                  | 8                   | 5                   | 12                  |
| \$700-799K   | 0                   | 16                  | 9                   | 9                   | 16                  |
| \$800-899K   | 1                   | 10                  | 10                  | 15                  | 15                  |
| \$900-999K   | 0                   | 5                   | 10                  | 12                  | 10                  |
| \$1-1.299M   | 1                   | 26                  | 9                   | 4                   | 8                   |
| \$1.3-1.699M | 0                   | 10                  | 2                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 1                   | 78                  | 40                  | 62                  | 72                  |

## Presented by:

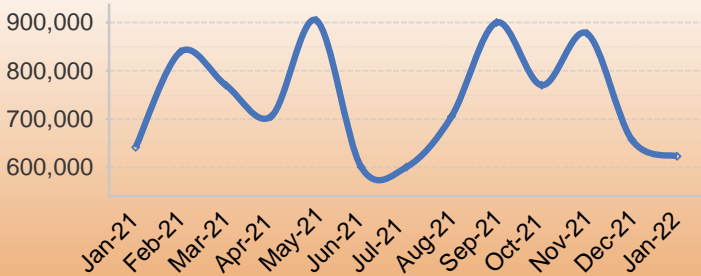


## Market Activity Summary:

- Inventory: 3 units were listed for sale as of the last day of January - approximately 0.2 months of inventory.
- Sales Activity: 12 single-family detached units were sold during January
- Median Sales Price: \$622,500 during January
- Average price per sq.ft. in January was \$553
- Days-on-Market (DOM) year-to-date is approximately 8 days
- Sold over Asking: On average, buyers paid 102% of list price in January



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 3      | 6       | 12   | 0.2           | \$882,691      | \$622,500      | \$685,375      | 16          | \$621              | \$553            | 102%                    |
| Dec-21 | 2      | 11      | 12   | 0.1           | \$760,481      | \$656,250      | \$702,875      | 28          | \$691              | \$611            | 103%                    |
| Nov-21 | 8      | 8       | 16   | 0.5           | \$630,224      | \$877,500      | \$874,562      | 11          | \$589              | \$584            | 104%                    |
| Oct-21 | 11     | 12      | 17   | 0.6           | \$770,753      | \$770,000      | \$801,852      | 11          | \$561              | \$583            | 104%                    |
| Sep-21 | 7      | 20      | 20   | 0.4           | \$825,785      | \$900,500      | \$900,044      | 13          | \$546              | \$586            | 105%                    |
| Aug-21 | 11     | 14      | 15   | 0.8           | \$795,817      | \$705,000      | \$731,749      | 11          | \$584              | \$575            | 105%                    |
| Jul-21 | 15     | 11      | 15   | 0.9           | \$810,270      | \$600,000      | \$727,066      | 11          | \$554              | \$583            | 104%                    |
| Jun-21 | 14     | 14      | 15   | 0.7           | \$723,472      | \$600,000      | \$643,419      | 22          | \$558              | \$572            | 103%                    |
| May-21 | 9      | 9       | 21   | 0.6           | \$694,111      | \$905,000      | \$841,619      | 7           | \$526              | \$581            | 105%                    |
| Apr-21 | 9      | 16      | 24   | 0.6           | \$725,550      | \$705,000      | \$779,741      | 13          | \$536              | \$565            | 104%                    |
| Mar-21 | 8      | 21      | 15   | 0.6           | \$814,229      | \$770,000      | \$746,866      | 12          | \$526              | \$554            | 103%                    |
| Feb-21 | 13     | 13      | 9    | 1.1           | \$708,447      | \$840,000      | \$780,866      | 7           | \$541              | \$517            | 102%                    |
| Jan-21 | 13     | 10      | 18   | 1.1           | \$742,397      | \$641,500      | \$698,210      | 23          | \$536              | \$555            | 102%                    |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 12   | -33.3%   | \$882,691      | 18.9%    | \$622,500      | -2.96%   | \$685,375      | -1.84%  | 16          | -30.4%   | 102%                    |
| Jan-21 | 18   | 200%     | \$742,397      | -1.2%    | \$641,500      | 15.6%    | \$698,210      | 19.5%   | 23          | -58.9%   | 102%                    |
| Jan-20 | 6    | 0%       | \$751,411      | 2.95%    | \$555,000      | -5.29%   | \$584,166      | -7.81%  | 56          | 19.1%    | 99%                     |

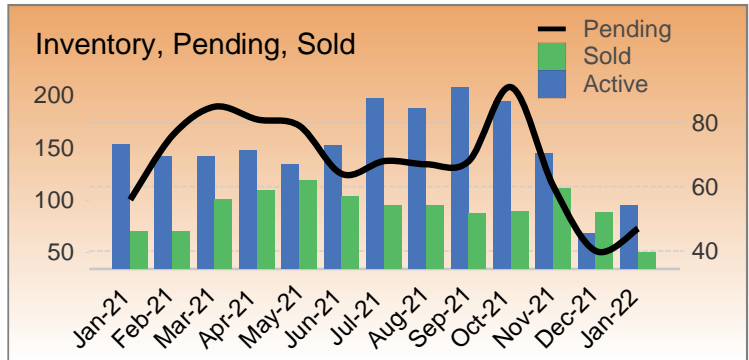
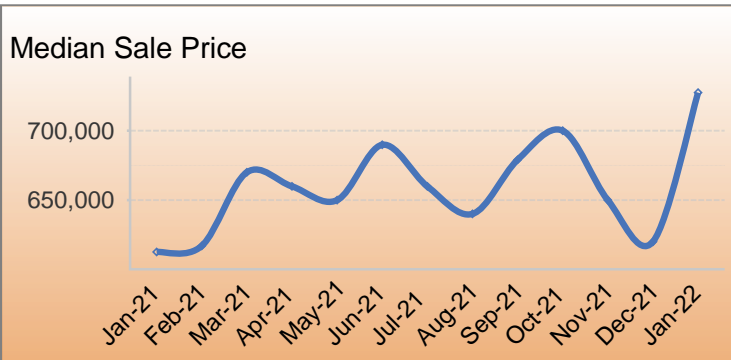
## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 0                   | 10                  | 6                   | 18                  | 7                   |
| \$500-599K   | 3                   | 36                  | 31                  | 45                  | 14                  |
| \$600-699K   | 5                   | 34                  | 22                  | 19                  | 40                  |
| \$700-799K   | 1                   | 23                  | 8                   | 8                   | 17                  |
| \$800-899K   | 1                   | 18                  | 24                  | 14                  | 16                  |
| \$900-999K   | 0                   | 32                  | 20                  | 9                   | 8                   |
| \$1-1.299M   | 1                   | 30                  | 1                   | 2                   | 7                   |
| \$1.3-1.699M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 9                   | 183                 | 112                 | 115                 | 102                 |

## Presented by:

## Market Activity Summary:

- Inventory: 98 units were listed for sale as of the last day of January - approximately 1.2 months of inventory.
- Sales Activity: 50 single-family detached units were sold during January
- Median Sales Price: \$727,500 during January
- Average price per sq.ft. in January was \$671
- Days-on-Market (DOM) year-to-date is approximately 39 days
- Sold over Asking: On average, buyers paid 103% of list price in January



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 95     | 47      | 50   | 1.2           | \$650,219      | \$727,500      | \$736,520      | 44          | \$624              | \$671            | 103%                    |
| Dec-21 | 68     | 40      | 88   | 0.7           | \$611,635      | \$620,000      | \$649,522      | 44          | \$597              | \$629            | 104%                    |
| Nov-21 | 145    | 60      | 111  | 1.5           | \$671,498      | \$650,000      | \$708,002      | 36          | \$620              | \$643            | 105%                    |
| Oct-21 | 194    | 91      | 89   | 2.2           | \$656,773      | \$700,000      | \$738,014      | 25          | \$611              | \$664            | 107%                    |
| Sep-21 | 208    | 68      | 87   | 2.3           | \$666,852      | \$679,000      | \$705,354      | 22          | \$625              | \$626            | 106%                    |
| Aug-21 | 188    | 67      | 95   | 2.0           | \$667,250      | \$640,000      | \$667,926      | 25          | \$617              | \$624            | 106%                    |
| Jul-21 | 197    | 68      | 95   | 1.9           | \$635,197      | \$660,000      | \$714,528      | 27          | \$618              | \$674            | 107%                    |
| Jun-21 | 152    | 64      | 104  | 1.4           | \$657,066      | \$690,000      | \$715,082      | 23          | \$609              | \$663            | 106%                    |
| May-21 | 134    | 79      | 119  | 1.3           | \$658,654      | \$650,000      | \$718,624      | 21          | \$622              | \$644            | 107%                    |
| Apr-21 | 147    | 81      | 109  | 1.6           | \$638,592      | \$660,000      | \$693,423      | 28          | \$624              | \$628            | 105%                    |
| Mar-21 | 142    | 85      | 101  | 1.8           | \$643,624      | \$670,000      | \$694,674      | 29          | \$601              | \$644            | 107%                    |
| Feb-21 | 142    | 76      | 70   | 1.9           | \$649,210      | \$617,000      | \$654,012      | 40          | \$597              | \$608            | 103%                    |
| Jan-21 | 153    | 56      | 70   | 1.9           | \$650,518      | \$612,500      | \$644,571      | 44          | \$601              | \$619            | 103%                    |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 50   | -28.6%   | \$650,219      | -0.046%  | \$727,500      | 18.8%    | \$736,520      | 14.3%   | 44          | 0%       | 103%                    |
| Jan-21 | 70   | 84.2%    | \$650,518      | -0.0347% | \$612,500      | -2%      | \$644,571      | -2.05%  | 44          | 15.8%    | 103%                    |
| Jan-20 | 38   | 0%       | \$650,744      | -4.44%   | \$625,000      | -1.57%   | \$658,076      | -4.54%  | 38          | 11.8%    | 102%                    |

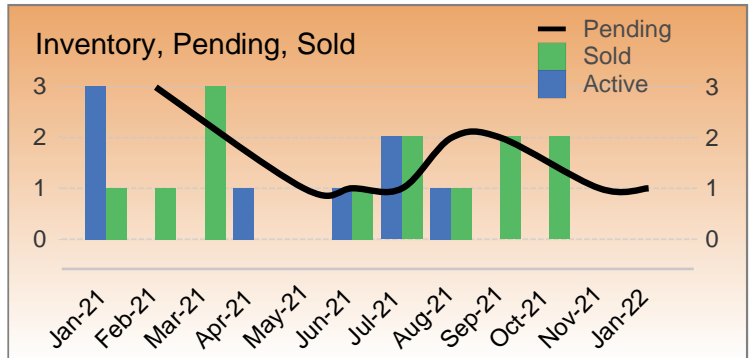
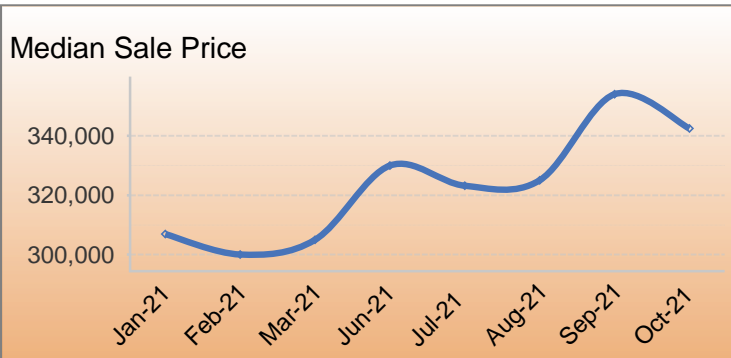
## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 10                  | 224                 | 149                 | 130                 | 169                 |
| \$500-599K   | 10                  | 177                 | 125                 | 139                 | 134                 |
| \$600-699K   | 5                   | 215                 | 134                 | 153                 | 149                 |
| \$700-799K   | 11                  | 185                 | 143                 | 110                 | 111                 |
| \$800-899K   | 3                   | 98                  | 71                  | 62                  | 81                  |
| \$900-999K   | 3                   | 67                  | 43                  | 44                  | 41                  |
| \$1-1.299M   | 5                   | 72                  | 54                  | 50                  | 40                  |
| \$1.3-1.699M | 2                   | 25                  | 19                  | 10                  | 17                  |
| \$1.7-1.999M | 0                   | 2                   | 0                   | 1                   | 1                   |
| \$2-2.999M   | 0                   | 1                   | 0                   | 0                   | 1                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 31                  | 1066                | 738                 | 699                 | 743                 |

## Presented by:

## Market Activity Summary:

- Inventory: 0 units were listed for sale as of the last day of January - approximately months of inventory.
- Sales Activity: 0 single-family detached units were sold during January
- Median Sales Price: during January
- Average price per sq.ft. in January was
- Days-on-Market (DOM) year-to-date is approximately days
- Sold over Asking: On average, buyers paid % of list price in January



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 0      | 1       | 0    | -             | \$350,000      | -              | -              | -           | -                  | -                | -                       |
| Nov-21 | 0      | 1       | 0    | -             | \$349,950      | -              | -              | -           | -                  | -                | -                       |
| Oct-21 | 0      | 0       | 2    | 0.0           | -              | \$342,500      | \$342,500      | 10          | -                  | \$287            | 103%                    |
| Sep-21 | 0      | 2       | 2    | 0.0           | \$320,000      | \$354,000      | \$354,000      | 6           | -                  | \$324            | 101%                    |
| Aug-21 | 1      | 2       | 1    | 0.8           | \$355,000      | \$325,000      | \$325,000      | 10          | \$262              | \$298            | 100%                    |
| Jul-21 | 2      | 1       | 2    | 2.0           | \$339,666      | \$323,250      | \$323,250      | 7           | \$291              | \$296            | 104%                    |
| Jun-21 | 1      | 1       | 1    | 3.0           | \$209,065      | \$330,000      | \$330,000      | 33          | \$298              | \$251            | 100%                    |
| May-21 | 0      | 1       | 0    | -             | -              | -              | -              | -           | -                  | -                | -                       |
| Apr-21 | 1      | 0       | 0    | -             | \$329,000      | -              | -              | -           | \$250              | -                | -                       |
| Mar-21 | 0      | 0       | 3    | 0.0           | \$310,000      | \$305,000      | \$287,000      | 31          | -                  | \$263            | 97%                     |
| Feb-21 | 0      | 3       | 1    | 0.0           | \$325,000      | \$300,000      | \$300,000      | 3           | -                  | \$275            | 92%                     |
| Jan-21 | 3      | 0       | 1    | 9.0           | \$294,983      | \$307,000      | \$307,000      | 80          | \$286              | \$281            | 95%                     |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 0    | -100%    | \$350,000      | 18.7%    | -              | -        | -              | -       | -           | -        | -                       |
| Jan-21 | 1    | -        | \$294,983      | -        | \$307,000      | -        | \$307,000      | -       | 80          | -        | 95%                     |
| Jan-20 | 0    | -100%    | -              | -        | -              | -        | -              | -       | -           | -        | -                       |

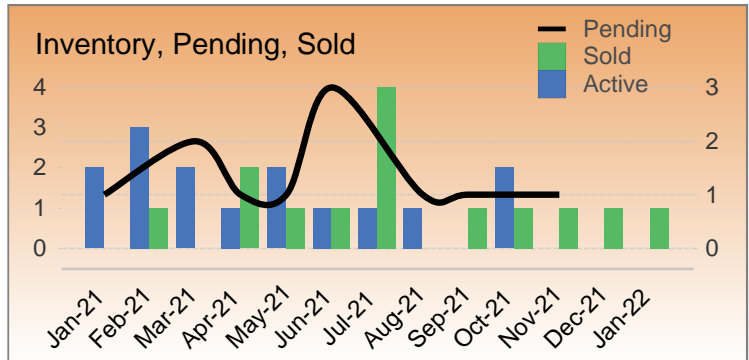
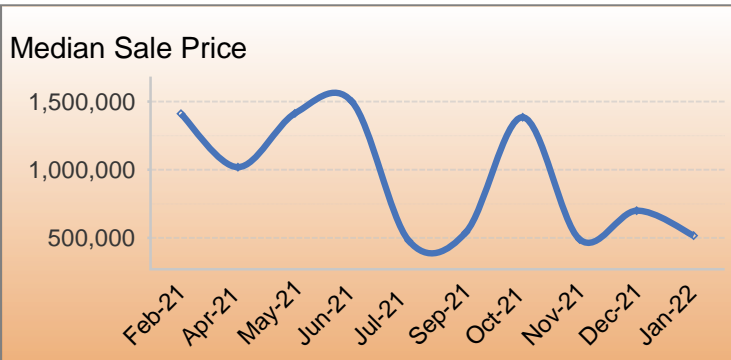
## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 0                   | 13                  | 4                   | 14                  | 11                  |
| \$500-599K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$600-699K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$700-799K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$800-899K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$900-999K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1-1.299M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.3-1.699M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 0                   | 13                  | 4                   | 14                  | 11                  |

## Presented by:

## Market Activity Summary:

- Inventory: 0 units were listed for sale as of the last day of January - approximately 0.0 months of inventory.
- Sales Activity: 1 single-family detached units were sold during January
- Median Sales Price: \$515,000 during January
- Average price per sq.ft. in January was \$574
- Days-on-Market (DOM) year-to-date is approximately 10 days
- Sold over Asking: On average, buyers paid 104% of list price in January



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 0      | 0       | 1    | 0.0           | \$495,000      | \$515,000      | \$515,000      | 10          | -                  | \$574            | 104%                    |
| Dec-21 | 0      | 0       | 1    | 0.0           | -              | \$700,000      | \$700,000      | 8           | -                  | \$686            | 102%                    |
| Nov-21 | 0      | 1       | 1    | 0.0           | -              | \$488,000      | \$488,000      | 6           | -                  | \$725            | 105%                    |
| Oct-21 | 2      | 0       | 1    | 3.0           | \$577,000      | \$1,385,000    | \$1,385,000    | 43          | \$683              | \$543            | 96%                     |
| Sep-21 | 0      | 1       | 1    | 0.0           | -              | \$540,000      | \$540,000      | 20          | -                  | \$602            | 102%                    |
| Aug-21 | 1      | 1       | 0    | -             | \$1,450,000    | -              | -              | -           | \$569              | -                | -                       |
| Jul-21 | 1      | 0       | 4    | 0.5           | \$529,000      | \$478,000      | \$473,500      | 62          | \$589              | \$656            | 103%                    |
| Jun-21 | 1      | 3       | 1    | 0.8           | \$437,450      | \$1,500,000    | \$1,500,000    | 6           | \$623              | \$672            | 108%                    |
| May-21 | 2      | 1       | 1    | 2.0           | \$922,500      | \$1,413,365    | \$1,413,365    | 6           | \$621              | \$657            | 95%                     |
| Apr-21 | 1      | 1       | 2    | 1.0           | -              | \$1,017,500    | \$1,017,500    | 20          | \$574              | \$668            | 101%                    |
| Mar-21 | 2      | 2       | 0    | -             | \$1,440,000    | -              | -              | -           | \$634              | -                | -                       |
| Feb-21 | 3      | 0       | 1    | 9.0           | \$599,900      | \$1,411,100    | \$1,411,100    | 9           | \$616              | \$668            | 98%                     |
| Jan-21 | 2      | 1       | 0    | -             | \$985,000      | -              | -              | -           | \$585              | -                | -                       |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 1    | -        | \$495,000      | -49.7%   | \$515,000      | -        | \$515,000      | -       | 10          | -        | 104%                    |
| Jan-21 | 0    | -        | \$985,000      | -17.2%   | -              | -        | -              | -       | -           | -        | -                       |

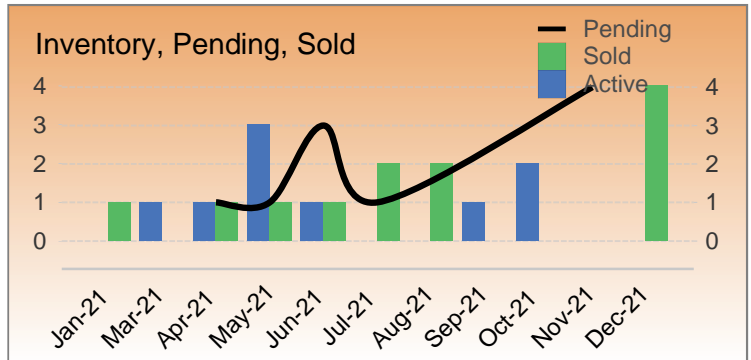
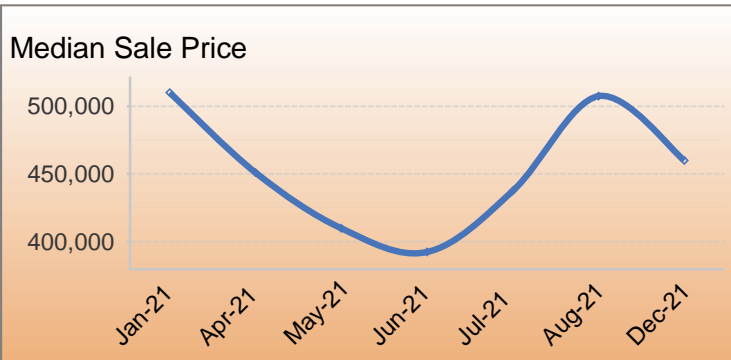
## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 0                   | 3                   | 0                   | 1                   | 0                   |
| \$500-599K   | 1                   | 4                   | 0                   | 0                   | 1                   |
| \$600-699K   | 0                   | 0                   | 1                   | 0                   | 0                   |
| \$700-799K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$800-899K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$900-999K   | 0                   | 0                   | 0                   | 1                   | 2                   |
| \$1-1.299M   | 0                   | 0                   | 1                   | 4                   | 6                   |
| \$1.3-1.699M | 0                   | 5                   | 3                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 1                   | 12                  | 4                   | 5                   | 9                   |

**Presented by:**

## Market Activity Summary:

- Inventory: units were listed for sale as of the last day of January - approximately months of inventory.
- Sales Activity: single-family detached units were sold during January
- Median Sales Price: during January
- Average price per sq.ft. in January was
- Days-on-Market (DOM) year-to-date is approximately days
- Sold over Asking: On average, buyers paid % of list price in January



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Dec-21 | 0      | 0       | 4    | 0.0           | -              | \$460,000      | \$472,750      | 17          | -                  | \$416            | 99%                     |
| Nov-21 | 0      | 4       | 0    | -             | \$474,500      | -              | -              | -           | -                  | -                | -                       |
| Oct-21 | 2      | 0       | 0    | -             | \$418,000      | -              | -              | -           | \$387              | -                | -                       |
| Sep-21 | 1      | 0       | 0    | -             | \$550,000      | -              | -              | -           | \$401              | -                | -                       |
| Aug-21 | 0      | 0       | 2    | 0.6           | -              | \$507,500      | \$507,500      | 18          | -                  | \$422            | 98%                     |
| Jul-21 | 0      | 1       | 2    | 0.8           | -              | \$437,500      | \$437,500      | 8           | -                  | \$443            | 105%                    |
| Jun-21 | 1      | 3       | 1    | 2.0           | \$402,000      | \$392,500      | \$392,500      | 12          | \$408              | \$442            | 98%                     |
| May-21 | 3      | 1       | 1    | 4.5           | \$487,900      | \$410,000      | \$410,000      | 15          | \$449              | \$461            | 103%                    |
| Apr-21 | 1      | 1       | 1    | 3.0           | \$400,000      | \$451,000      | \$451,000      | 2           | \$450              | \$469            | 113%                    |
| Mar-21 | 1      | 0       | 0    | -             | \$399,999      | -              | -              | -           | \$416              | -                | -                       |
| Jan-21 | 0      | 0       | 1    | 0.0           | -              | \$510,000      | \$510,000      | 14          | -                  | \$372            | 97%                     |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-21 | 1    | 0%       | -              | -        | \$510,000      | 41.7%    | \$510,000      | 41.7%   | 14          | -64.1%   | 97%                     |
| Jan-20 | 1    | -50%     | -              | -        | \$359,950      | -0.291%  | \$359,950      | -0.291% | 39          | 5.41%    | 100%                    |

## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 0                   | 9                   | 4                   | 10                  | 12                  |
| \$500-599K   | 0                   | 3                   | 0                   | 3                   | 1                   |
| \$600-699K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$700-799K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$800-899K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$900-999K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1-1.299M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.3-1.699M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 0                   | 12                  | 4                   | 13                  | 13                  |

## Presented by:

## Market Activity Summary:

- Inventory: units were listed for sale as of the last day of January - approximately months of inventory.
- Sales Activity: single-family detached units were sold during January
- Median Sales Price: during January
- Average price per sq.ft. in January was
- Days-on-Market (DOM) year-to-date is approximately days
- Sold over Asking: On average, buyers paid % of list price in January



No data to display

No data to display

## Monthly Market Activity

# Month

## Market Trends

# Month

## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$500-599K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$600-699K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$700-799K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$800-899K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$900-999K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1-1.299M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.3-1.699M | 0                   | 0                   | 0                   | 0                   | 3                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 4                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 0                   | 0                   | 0                   | 0                   | 7                   |

***Presented by:***

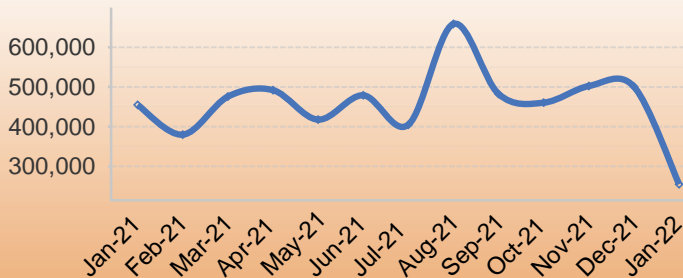


## Market Activity Summary:

- Inventory: 1 units were listed for sale as of the last day of January - approximately 0.3 months of inventory.
- Sales Activity: 1 single-family detached units were sold during January
- Median Sales Price: \$255,000 during January
- Average price per sq.ft. in January was \$354
- Days-on-Market (DOM) year-to-date is approximately 11 days
- Sold over Asking: On average, buyers paid 102% of list price in January



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 1      | 1       | 1    | 0.3           | \$597,000      | \$255,000      | \$255,000      | 11          | \$409              | \$354            | 102%                    |
| Dec-21 | 0      | 1       | 5    | 0.0           | -              | \$501,000      | \$549,200      | 14          | -                  | \$402            | 106%                    |
| Nov-21 | 2      | 5       | 4    | 0.5           | \$499,296      | \$502,500      | \$510,000      | 26          | \$360              | \$408            | 104%                    |
| Oct-21 | 6      | 2       | 3    | 2.0           | \$472,414      | \$460,000      | \$476,666      | 27          | \$390              | \$423            | 102%                    |
| Sep-21 | 2      | 1       | 4    | 1.0           | \$421,000      | \$482,500      | \$502,500      | 16          | \$386              | \$423            | 108%                    |
| Aug-21 | 3      | 2       | 2    | 0.8           | \$492,000      | \$658,500      | \$658,500      | 10          | \$414              | \$393            | 106%                    |
| Jul-21 | 4      | 1       | 3    | 1.0           | \$503,150      | \$405,000      | \$433,333      | 22          | \$386              | \$430            | 107%                    |
| Jun-21 | 1      | 1       | 7    | 0.3           | \$399,000      | \$478,500      | \$502,642      | 21          | \$400              | \$404            | 106%                    |
| May-21 | 3      | 4       | 2    | 1.7           | \$466,479      | \$417,500      | \$417,500      | 44          | \$375              | \$429            | 101%                    |
| Apr-21 | 4      | 0       | 3    | 1.9           | \$488,000      | \$492,000      | \$497,333      | 7           | \$379              | \$396            | 103%                    |
| Mar-21 | 2      | 2       | 2    | 1.5           | \$529,450      | \$476,000      | \$476,000      | 14          | \$406              | \$394            | 101%                    |
| Feb-21 | 4      | 0       | 3    | 2.0           | \$409,999      | \$380,000      | \$357,333      | 43          | \$399              | \$392            | 101%                    |
| Jan-21 | 1      | 4       | 1    | 0.4           | \$446,650      | \$454,900      | \$454,900      | 7           | \$413              | \$423            | 103%                    |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 1    | 0%       | \$597,000      | 33.7%    | \$255,000      | -43.9%   | \$255,000      | -43.9%  | 11          | 57.1%    | 102%                    |
| Jan-21 | 1    | -80%     | \$446,650      | 48.9%    | \$454,900      | 13.7%    | \$454,900      | 6.06%   | 7           | -83.3%   | 103%                    |
| Jan-20 | 5    | 25%      | \$299,950      | -        | \$400,000      | 4.58%    | \$428,900      | 12.1%   | 42          | -61.8%   | 100%                    |

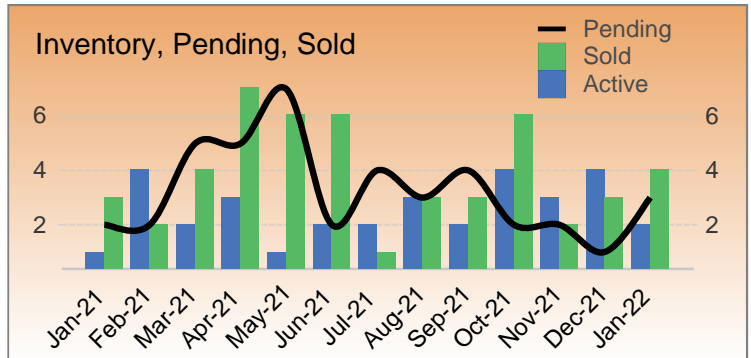
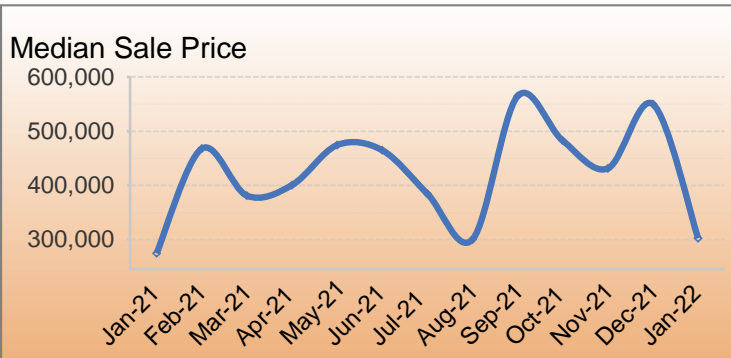
## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 1                   | 23                  | 22                  | 22                  | 28                  |
| \$500-599K   | 0                   | 8                   | 6                   | 3                   | 3                   |
| \$600-699K   | 0                   | 5                   | 1                   | 0                   | 0                   |
| \$700-799K   | 0                   | 2                   | 0                   | 0                   | 0                   |
| \$800-899K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$900-999K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1-1.299M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.3-1.699M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 1                   | 38                  | 29                  | 25                  | 31                  |

## Presented by:

## Market Activity Summary:

- Inventory: 4 units were listed for sale as of the last day of January - approximately 1.3 months of inventory.
- Sales Activity: 4 single-family detached units were sold during January
- Median Sales Price: \$302,499 during January
- Average price per sq.ft. in January was \$420
- Days-on-Market (DOM) year-to-date is approximately 10 days
- Sold over Asking: On average, buyers paid 100% of list price in January



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 2      | 3       | 4    | 1.3           | \$497,377      | \$302,499      | \$376,374      | 12          | \$386              | \$420            | 100%                    |
| Dec-21 | 4      | 1       | 3    | 1.4           | \$419,966      | \$550,000      | \$525,833      | 11          | \$434              | \$359            | 103%                    |
| Nov-21 | 3      | 2       | 2    | 1.1           | \$510,975      | \$431,592      | \$431,592      | 17          | \$374              | \$299            | 98%                     |
| Oct-21 | 4      | 2       | 6    | 1.0           | \$501,866      | \$483,000      | \$475,166      | 11          | \$353              | \$400            | 104%                    |
| Sep-21 | 2      | 4       | 3    | 0.9           | \$478,750      | \$565,000      | \$568,000      | 10          | \$405              | \$360            | 101%                    |
| Aug-21 | 3      | 3       | 3    | 0.9           | \$329,633      | \$300,000      | \$298,000      | 30          | \$358              | \$384            | 99%                     |
| Jul-21 | 2      | 4       | 1    | 0.5           | \$478,300      | \$385,000      | \$385,000      | 6           | \$350              | \$333            | 110%                    |
| Jun-21 | 2      | 2       | 6    | 0.3           | \$409,333      | \$465,000      | \$477,500      | 9           | \$431              | \$377            | 112%                    |
| May-21 | 1      | 7       | 6    | 0.2           | \$456,176      | \$474,500      | \$479,583      | 8           | \$453              | \$335            | 105%                    |
| Apr-21 | 3      | 5       | 7    | 0.7           | \$375,714      | \$400,500      | \$434,357      | 11          | \$400              | \$319            | 106%                    |
| Mar-21 | 2      | 5       | 4    | 1.0           | \$420,133      | \$381,000      | \$402,000      | 7           | \$345              | \$329            | 105%                    |
| Feb-21 | 4      | 2       | 2    | 1.3           | \$413,499      | \$468,000      | \$468,000      | 4           | \$276              | \$330            | 108%                    |
| Jan-21 | 1      | 2       | 3    | 0.3           | \$400,000      | \$275,000      | \$270,666      | 128         | \$345              | \$276            | 96%                     |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change  | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|-----------|-------------------------|
| Jan-22 | 4    | 33.3%    | \$497,377      | 24.3%    | \$302,499      | 10%      | \$376,374      | 39.1%   | 12          | -90.6%    | 100%                    |
| Jan-21 | 3    | 0%       | \$400,000      | 8.8%     | \$275,000      | -36.8%   | \$270,666      | -27%    | 128         | 1.06e+03% | 96%                     |
| Jan-20 | 3    | -25%     | \$367,650      | -6.56%   | \$435,000      | 27%      | \$371,000      | 7.54%   | 11          | -70.3%    | 99%                     |

## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 3                   | 28                  | 39                  | 42                  | 31                  |
| \$500-599K   | 0                   | 14                  | 7                   | 1                   | 2                   |
| \$600-699K   | 1                   | 4                   | 0                   | 1                   | 0                   |
| \$700-799K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$800-899K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$900-999K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1-1.299M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.3-1.699M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 4                   | 46                  | 46                  | 43                  | 33                  |

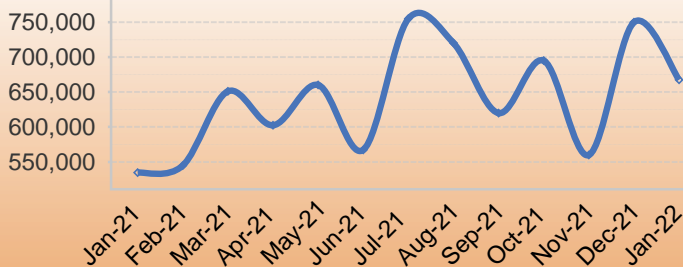
## Presented by:

## Market Activity Summary:

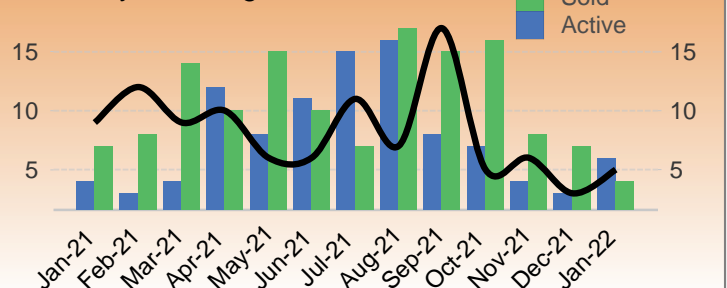
- Inventory: 6 units were listed for sale as of the last day of January - approximately 0.9 months of inventory.
- Sales Activity: 4 single-family detached units were sold during January
- Median Sales Price: \$667,500 during January
- Average price per sq.ft. in January was \$491
- Days-on-Market (DOM) year-to-date is approximately 9 days
- Sold over Asking: On average, buyers paid 105% of list price in January



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 6      | 5       | 4    | 0.9           | \$677,666      | \$667,500      | \$650,500      | 24          | \$462              | \$491            | 105%                    |
| Dec-21 | 3      | 3       | 7    | 0.3           | \$615,380      | \$750,000      | \$699,000      | 14          | \$498              | \$479            | 103%                    |
| Nov-21 | 4      | 6       | 8    | 0.3           | \$671,250      | \$560,000      | \$575,250      | 21          | \$476              | \$471            | 100%                    |
| Oct-21 | 7      | 5       | 16   | 0.4           | \$729,611      | \$695,000      | \$704,228      | 19          | \$503              | \$447            | 102%                    |
| Sep-21 | 8      | 17      | 15   | 0.6           | \$653,817      | \$620,000      | \$593,466      | 21          | \$488              | \$474            | 101%                    |
| Aug-21 | 16     | 7       | 17   | 1.5           | \$620,590      | \$720,000      | \$690,705      | 12          | \$452              | \$472            | 104%                    |
| Jul-21 | 15     | 11      | 7    | 1.5           | \$626,421      | \$755,000      | \$732,785      | 13          | \$457              | \$515            | 105%                    |
| Jun-21 | 11     | 6       | 10   | 0.9           | \$652,639      | \$567,500      | \$581,970      | 15          | \$434              | \$471            | 105%                    |
| May-21 | 8      | 6       | 15   | 0.6           | \$648,798      | \$660,000      | \$635,685      | 8           | \$457              | \$489            | 107%                    |
| Apr-21 | 12     | 10      | 10   | 1.1           | \$622,692      | \$602,500      | \$656,325      | 8           | \$466              | \$509            | 106%                    |
| Mar-21 | 4      | 9       | 14   | 0.4           | \$564,270      | \$651,000      | \$624,678      | 9           | \$433              | \$467            | 104%                    |
| Feb-21 | 3      | 12      | 8    | 0.4           | \$600,333      | \$545,000      | \$546,725      | 44          | \$464              | \$441            | 102%                    |
| Jan-21 | 4      | 9       | 7    | 0.3           | \$571,636      | \$535,000      | \$568,297      | 34          | \$441              | \$443            | 103%                    |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 4    | -42.9%   | \$677,666      | 18.5%    | \$667,500      | 24.8%    | \$650,500      | 14.5%   | 24          | -29.4%   | 105%                    |
| Jan-21 | 7    | 250%     | \$571,636      | 13.5%    | \$535,000      | 22%      | \$568,297      | 29.6%   | 34          | -26.1%   | 103%                    |
| Jan-20 | 2    | -77.8%   | \$503,717      | -5.66%   | \$438,500      | -0.341%  | \$438,500      | -6.01%  | 46          | 12.2%    | 97%                     |

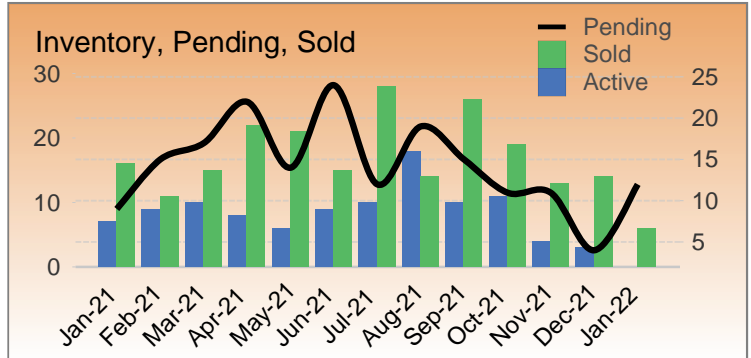
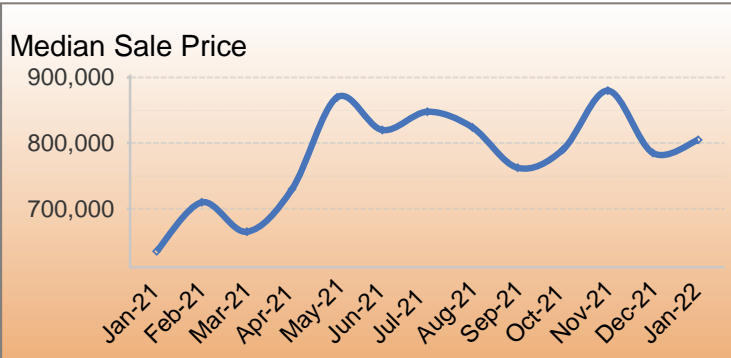
## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 1                   | 26                  | 41                  | 34                  | 36                  |
| \$500-599K   | 1                   | 25                  | 30                  | 37                  | 42                  |
| \$600-699K   | 0                   | 31                  | 25                  | 20                  | 25                  |
| \$700-799K   | 1                   | 20                  | 15                  | 13                  | 7                   |
| \$800-899K   | 1                   | 23                  | 0                   | 0                   | 1                   |
| \$900-999K   | 0                   | 4                   | 0                   | 0                   | 0                   |
| \$1-1.299M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.3-1.699M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 1                   | 129                 | 111                 | 104                 | 111                 |

## Presented by:

## Market Activity Summary:

- Inventory: 0 units were listed for sale as of the last day of January - approximately 0.0 months of inventory.
- Sales Activity: 6 single-family detached units were sold during January
- Median Sales Price: \$805,000 during January
- Average price per sq.ft. in January was \$663
- Days-on-Market (DOM) year-to-date is approximately 9 days
- Sold over Asking: On average, buyers paid 110% of list price in January



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 0      | 12      | 6    | 0.0           | \$740,789      | \$805,000      | \$846,666      | 10          | -                  | \$663            | 110%                    |
| Dec-21 | 3      | 4       | 14   | 0.2           | \$891,666      | \$785,000      | \$852,250      | 23          | \$631              | \$662            | 102%                    |
| Nov-21 | 4      | 11      | 13   | 0.2           | \$864,983      | \$880,000      | \$876,538      | 11          | \$654              | \$637            | 103%                    |
| Oct-21 | 11     | 11      | 19   | 0.6           | \$792,812      | \$790,000      | \$791,578      | 19          | \$647              | \$618            | 102%                    |
| Sep-21 | 10     | 15      | 26   | 0.5           | \$736,461      | \$762,500      | \$818,423      | 10          | \$631              | \$642            | 104%                    |
| Aug-21 | 18     | 19      | 14   | 0.9           | \$816,834      | \$824,000      | \$852,000      | 9           | \$586              | \$672            | 104%                    |
| Jul-21 | 10     | 12      | 28   | 0.5           | \$778,362      | \$848,000      | \$834,480      | 7           | \$610              | \$629            | 108%                    |
| Jun-21 | 9      | 24      | 15   | 0.5           | \$763,744      | \$820,000      | \$836,400      | 8           | \$574              | \$654            | 110%                    |
| May-21 | 6      | 14      | 21   | 0.3           | \$801,557      | \$870,000      | \$866,014      | 18          | \$581              | \$631            | 108%                    |
| Apr-21 | 8      | 22      | 22   | 0.5           | \$805,593      | \$730,000      | \$721,659      | 10          | \$602              | \$630            | 105%                    |
| Mar-21 | 10     | 17      | 15   | 0.7           | \$701,807      | \$665,000      | \$726,153      | 21          | \$577              | \$577            | 103%                    |
| Feb-21 | 9      | 15      | 11   | 0.7           | \$662,021      | \$710,000      | \$702,353      | 13          | \$572              | \$607            | 103%                    |
| Jan-21 | 7      | 9       | 16   | 0.4           | \$697,766      | \$635,500      | \$700,687      | 22          | \$587              | \$556            | 102%                    |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 6    | -62.5%   | \$740,789      | 6.17%    | \$805,000      | 26.7%    | \$846,666      | 20.8%   | 10          | -54.5%   | 110%                    |
| Jan-21 | 16   | 220%     | \$697,766      | -1.76%   | \$635,500      | -21.8%   | \$700,687      | -13.4%  | 22          | -65.1%   | 102%                    |
| Jan-20 | 5    | -44.4%   | \$710,279      | 14.7%    | \$812,500      | 6.91%    | \$808,900      | 20.2%   | 63          | 152%     | 98%                     |

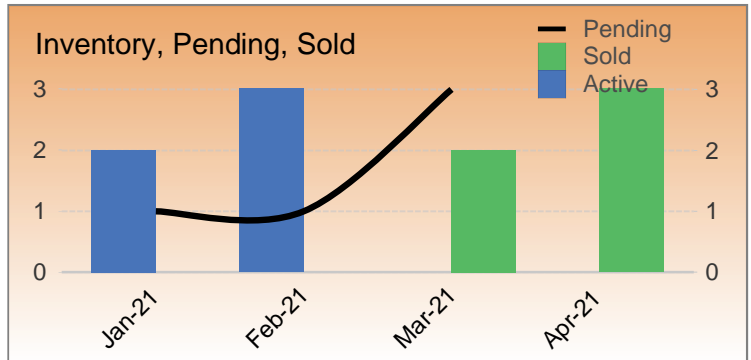
## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 0                   | 17                  | 29                  | 18                  | 23                  |
| \$500-599K   | 0                   | 36                  | 28                  | 26                  | 25                  |
| \$600-699K   | 1                   | 26                  | 28                  | 33                  | 39                  |
| \$700-799K   | 2                   | 30                  | 27                  | 37                  | 44                  |
| \$800-899K   | 2                   | 21                  | 33                  | 22                  | 26                  |
| \$900-999K   | 0                   | 22                  | 15                  | 1                   | 3                   |
| \$1-1.299M   | 1                   | 47                  | 0                   | 0                   | 0                   |
| \$1.3-1.699M | 0                   | 1                   | 0                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 1                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 3                   | 200                 | 132                 | 137                 | 160                 |

## Presented by:

## Market Activity Summary:

- Inventory: units were listed for sale as of the last day of January - approximately months of inventory.
- Sales Activity: single-family detached units were sold during January
- Median Sales Price: during January
- Average price per sq.ft. in January was
- Days-on-Market (DOM) year-to-date is approximately days
- Sold over Asking: On average, buyers paid % of list price in January



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Apr-21 | 0      | 0       | 3    | 0.0           | -              | \$977,000      | \$1,106,125    | 47          | -                  | \$485            | 99%                     |
| Mar-21 | 0      | 3       | 2    | 0.0           | -              | \$995,000      | \$995,000      | 17          | -                  | \$452            | 95%                     |
| Feb-21 | 3      | 1       | 0    | -             | \$1,385,000    | -              | -              | -           | \$490              | -                | -                       |
| Jan-21 | 2      | 1       | 0    | -             | \$983,797      | -              | -              | -           | \$420              | -                | -                       |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-21 | 0    | -        | \$983,797      | -        | -              | -        | -              | -       | -           | -        | -                       |

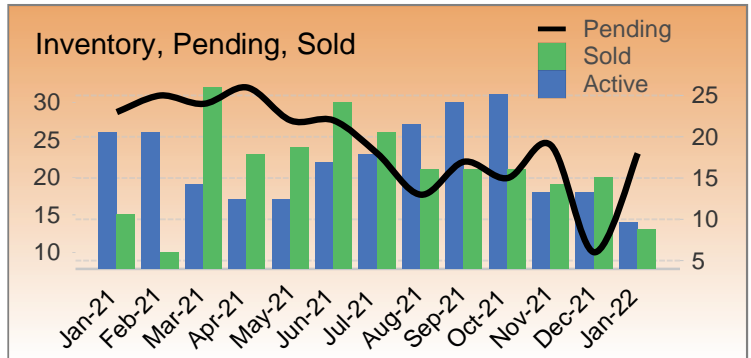
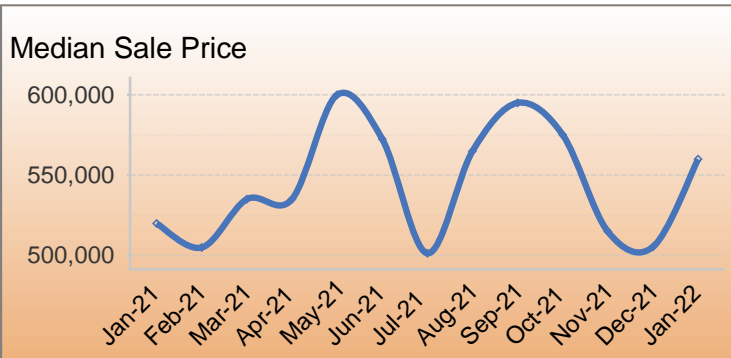
## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 0                   | 0                   | 0                   | 0                   | 1                   |
| \$500-599K   | 0                   | 0                   | 0                   | 1                   | 1                   |
| \$600-699K   | 0                   | 0                   | 0                   | 0                   | 2                   |
| \$700-799K   | 0                   | 0                   | 0                   | 1                   | 0                   |
| \$800-899K   | 0                   | 1                   | 2                   | 1                   | 0                   |
| \$900-999K   | 0                   | 2                   | 0                   | 1                   | 0                   |
| \$1-1.299M   | 0                   | 1                   | 0                   | 1                   | 0                   |
| \$1.3-1.699M | 0                   | 1                   | 0                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 0                   | 3                   | 2                   | 1                   | 3                   |

## Presented by:

## Market Activity Summary:

- Inventory: 15 units were listed for sale as of the last day of January - approximately 0.9 months of inventory.
- Sales Activity: 13 single-family detached units were sold during January
- Median Sales Price: \$560,000 during January
- Average price per sq.ft. in January was \$471
- Days-on-Market (DOM) year-to-date is approximately 15 days
- Sold over Asking: On average, buyers paid 103% of list price in January



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 14     | 18      | 13   | 0.9           | \$594,739      | \$560,000      | \$585,627      | 27          | \$485              | \$471            | 103%                    |
| Dec-21 | 18     | 6       | 20   | 0.9           | \$508,708      | \$505,500      | \$530,525      | 26          | \$466              | \$520            | 101%                    |
| Nov-21 | 18     | 19      | 19   | 0.9           | \$513,988      | \$515,000      | \$522,105      | 17          | \$450              | \$515            | 101%                    |
| Oct-21 | 31     | 15      | 21   | 1.6           | \$542,246      | \$575,000      | \$562,333      | 19          | \$510              | \$525            | 103%                    |
| Sep-21 | 30     | 17      | 21   | 1.4           | \$525,315      | \$595,000      | \$570,756      | 19          | \$493              | \$506            | 103%                    |
| Aug-21 | 27     | 13      | 21   | 1.2           | \$507,287      | \$565,000      | \$535,926      | 30          | \$468              | \$475            | 105%                    |
| Jul-21 | 23     | 18      | 26   | 0.9           | \$501,549      | \$501,500      | \$527,884      | 17          | \$428              | \$547            | 105%                    |
| Jun-21 | 22     | 22      | 30   | 0.9           | \$525,139      | \$572,500      | \$557,360      | 20          | \$417              | \$491            | 104%                    |
| May-21 | 17     | 22      | 24   | 0.7           | \$486,082      | \$600,000      | \$590,729      | 14          | \$454              | \$492            | 105%                    |
| Apr-21 | 17     | 26      | 23   | 0.8           | \$587,501      | \$535,000      | \$527,430      | 25          | \$401              | \$523            | 102%                    |
| Mar-21 | 19     | 24      | 32   | 1.1           | \$498,666      | \$535,000      | \$528,765      | 26          | \$438              | \$481            | 102%                    |
| Feb-21 | 26     | 25      | 10   | 1.9           | \$499,132      | \$505,000      | \$502,852      | 27          | \$458              | \$505            | 101%                    |
| Jan-21 | 26     | 23      | 15   | 1.5           | \$513,088      | \$520,000      | \$552,266      | 28          | \$468              | \$490            | 100%                    |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 13   | -13.3%   | \$594,739      | 15.9%    | \$560,000      | 7.69%    | \$585,627      | 6.04%   | 27          | -3.57%   | 103%                    |
| Jan-21 | 15   | 15.4%    | \$513,088      | 9.79%    | \$520,000      | 26.5%    | \$552,266      | 33%     | 28          | -9.68%   | 100%                    |
| Jan-20 | 13   | 18.2%    | \$467,335      | 0.36%    | \$411,000      | -9.67%   | \$415,303      | -15.7%  | 31          | 63.2%    | 101%                    |

## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 3                   | 104                 | 95                  | 120                 | 99                  |
| \$500-599K   | 5                   | 65                  | 29                  | 39                  | 35                  |
| \$600-699K   | 4                   | 47                  | 28                  | 27                  | 30                  |
| \$700-799K   | 0                   | 33                  | 13                  | 13                  | 7                   |
| \$800-899K   | 1                   | 2                   | 2                   | 3                   | 0                   |
| \$900-999K   | 0                   | 2                   | 1                   | 3                   | 1                   |
| \$1-1.299M   | 0                   | 1                   | 0                   | 0                   | 0                   |
| \$1.3-1.699M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 13                  | 252                 | 168                 | 202                 | 172                 |

## Presented by:

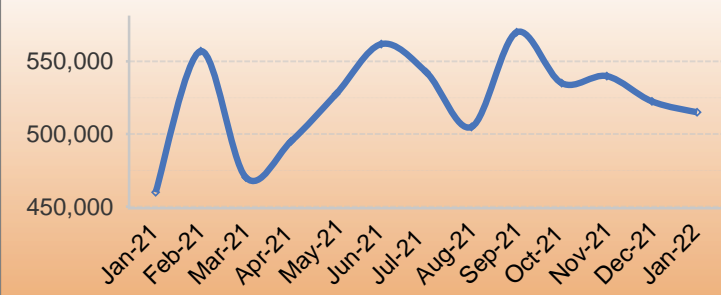


## Market Activity Summary:

- Inventory: 9 units were listed for sale as of the last day of January - approximately 1.0 months of inventory.
- Sales Activity: 6 single-family detached units were sold during January
- Median Sales Price: \$515,000 during January
- Average price per sq.ft. in January was \$548
- Days-on-Market (DOM) year-to-date is approximately 21 days
- Sold over Asking: On average, buyers paid 106% of list price in January



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 9      | 7       | 6    | 1.0           | \$538,357      | \$515,000      | \$563,000      | 31          | \$482              | \$548            | 106%                    |
| Dec-21 | 3      | 6       | 12   | 0.3           | \$459,500      | \$522,475      | \$529,804      | 22          | \$516              | \$478            | 106%                    |
| Nov-21 | 9      | 9       | 10   | 0.9           | \$480,111      | \$540,000      | \$579,248      | 9           | \$493              | \$469            | 105%                    |
| Oct-21 | 15     | 10      | 13   | 1.1           | \$599,449      | \$535,000      | \$570,422      | 19          | \$508              | \$501            | 105%                    |
| Sep-21 | 12     | 6       | 15   | 1.1           | \$559,626      | \$570,000      | \$565,000      | 22          | \$491              | \$508            | 106%                    |
| Aug-21 | 14     | 11      | 14   | 1.3           | \$540,650      | \$505,000      | \$571,385      | 14          | \$496              | \$499            | 107%                    |
| Jul-21 | 19     | 11      | 10   | 1.4           | \$537,894      | \$542,500      | \$540,795      | 10          | \$479              | \$504            | 107%                    |
| Jun-21 | 12     | 11      | 16   | 0.9           | \$520,141      | \$562,000      | \$585,393      | 12          | \$465              | \$501            | 108%                    |
| May-21 | 10     | 9       | 16   | 0.7           | \$554,162      | \$527,500      | \$546,118      | 7           | \$456              | \$513            | 109%                    |
| Apr-21 | 9      | 14      | 13   | 0.9           | \$509,508      | \$495,000      | \$509,211      | 9           | \$425              | \$488            | 103%                    |
| Mar-21 | 10     | 10      | 17   | 1.1           | \$497,100      | \$470,000      | \$494,730      | 20          | \$445              | \$495            | 106%                    |
| Feb-21 | 6      | 12      | 5    | 1.4           | \$522,672      | \$557,000      | \$484,400      | 31          | \$447              | \$415            | 101%                    |
| Jan-21 | 10     | 5       | 9    | 1.6           | \$511,737      | \$460,000      | \$497,500      | 32          | \$476              | \$463            | 100%                    |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 6    | -33.3%   | \$538,357      | 5.2%     | \$515,000      | 12%      | \$563,000      | 13.2%   | 31          | -3.13%   | 106%                    |
| Jan-21 | 9    | -10%     | \$511,737      | -5.05%   | \$460,000      | -7.95%   | \$497,500      | -10.2%  | 32          | -36%     | 100%                    |
| Jan-20 | 10   | -33.3%   | \$538,950      | 14.2%    | \$499,750      | 14.1%    | \$553,975      | 30.5%   | 50          | 25%      | 101%                    |

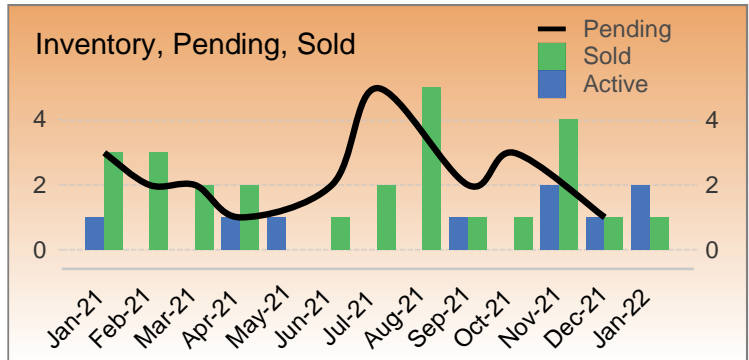
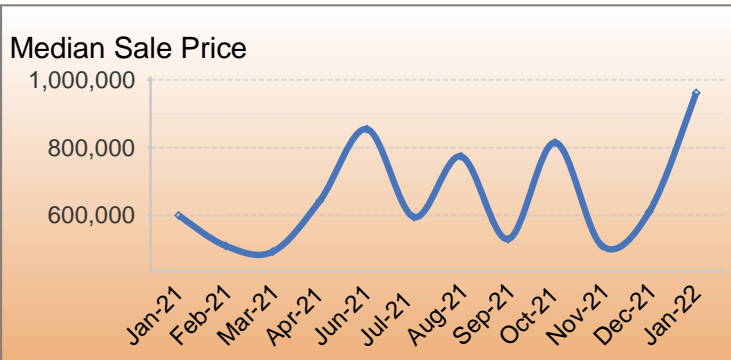
## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 2                   | 61                  | 55                  | 91                  | 82                  |
| \$500-599K   | 1                   | 43                  | 19                  | 46                  | 37                  |
| \$600-699K   | 0                   | 19                  | 9                   | 14                  | 18                  |
| \$700-799K   | 1                   | 14                  | 22                  | 9                   | 0                   |
| \$800-899K   | 0                   | 4                   | 1                   | 1                   | 0                   |
| \$900-999K   | 0                   | 2                   | 0                   | 0                   | 0                   |
| \$1-1.299M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.3-1.699M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 3                   | 143                 | 106                 | 161                 | 137                 |

## Presented by:

## Market Activity Summary:

- Inventory: 2 units were listed for sale as of the last day of January - approximately 1.0 months of inventory.
- Sales Activity: 1 single-family detached units were sold during January
- Median Sales Price: \$962,000 during January
- Average price per sq.ft. in January was \$551
- Days-on-Market (DOM) year-to-date is approximately 4 days
- Sold over Asking: On average, buyers paid 111% of list price in January



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 2      | 0       | 1    | 1.0           | \$492,750      | \$962,000      | \$962,000      | 4           | \$515              | \$551            | 111%                    |
| Dec-21 | 1      | 1       | 1    | 0.5           | \$869,000      | \$610,000      | \$610,000      | 6           | \$710              | \$419            | 117%                    |
| Nov-21 | 2      | 0       | 4    | 1.0           | \$934,950      | \$510,000      | \$527,500      | 7           | \$534              | \$527            | 109%                    |
| Oct-21 | 0      | 3       | 1    | 0.0           | \$497,250      | \$815,000      | \$815,000      | 10          | -                  | \$413            | 109%                    |
| Sep-21 | 1      | 2       | 1    | 0.4           | \$564,500      | \$530,000      | \$530,000      | 9           | \$473              | \$501            | 105%                    |
| Aug-21 | 0      | 0       | 5    | 0.0           | -              | \$775,000      | \$732,000      | 9           | -                  | \$546            | 109%                    |
| Jul-21 | 0      | 5       | 2    | 0.0           | \$605,740      | \$595,000      | \$595,000      | 8           | -                  | \$484            | 106%                    |
| Jun-21 | 0      | 2       | 1    | 0.0           | \$702,000      | \$855,000      | \$855,000      | 11          | -                  | \$562            | 122%                    |
| May-21 | 1      | 0       | 0    | -             | \$778,000      | -              | -              | -           | \$459              | -                | -                       |
| Apr-21 | 1      | 1       | 2    | 0.4           | \$637,000      | \$643,000      | \$643,000      | 9           | \$459              | \$537            | 115%                    |
| Mar-21 | 0      | 2       | 2    | 0.0           | \$561,500      | \$492,500      | \$492,500      | 16          | -                  | \$479            | 103%                    |
| Feb-21 | 0      | 2       | 3    | 0.0           | \$500,000      | \$510,000      | \$530,166      | 29          | -                  | \$470            | 106%                    |
| Jan-21 | 1      | 3       | 3    | 0.4           | \$577,000      | \$600,000      | \$600,200      | 6           | \$505              | \$481            | 103%                    |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 1    | -66.7%   | \$492,750      | -14.6%   | \$962,000      | 60.3%    | \$962,000      | 60.3%   | 4           | -33.3%   | 111%                    |
| Jan-21 | 3    | -        | \$577,000      | 29.7%    | \$600,000      | -        | \$600,200      | -       | 6           | -        | 103%                    |
| Jan-20 | 0    | -100%    | \$445,000      | -32.1%   | -              | -        | -              | -       | -           | -        | -                       |

## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 0                   | 4                   | 8                   | 9                   | 8                   |
| \$500-599K   | 0                   | 9                   | 3                   | 1                   | 5                   |
| \$600-699K   | 0                   | 4                   | 2                   | 4                   | 5                   |
| \$700-799K   | 0                   | 4                   | 8                   | 3                   | 8                   |
| \$800-899K   | 0                   | 2                   | 0                   | 0                   | 1                   |
| \$900-999K   | 1                   | 1                   | 0                   | 0                   | 0                   |
| \$1-1.299M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.3-1.699M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 1                   | 16                  | 13                  | 17                  | 14                  |

## Presented by:

## Market Activity Summary:

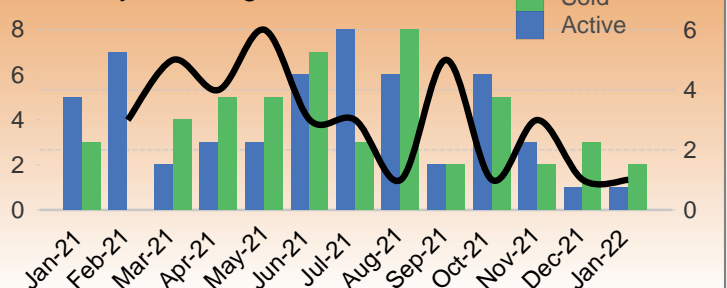
- Inventory: 1 units were listed for sale as of the last day of January - approximately 0.4 months of inventory.
- Sales Activity: 2 single-family detached units were sold during January
- Median Sales Price: \$656,500 during January
- Average price per sq.ft. in January was \$355
- Days-on-Market (DOM) year-to-date is approximately 27 days
- Sold over Asking: On average, buyers paid 102% of list price in January



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 1      | 1       | 2    | 0.4           | \$539,900      | \$656,500      | \$656,500      | 27          | \$348              | \$355            | 102%                    |
| Dec-21 | 1      | 1       | 3    | 0.3           | \$688,000      | \$420,000      | \$436,666      | 19          | \$401              | \$337            | 104%                    |
| Nov-21 | 3      | 3       | 2    | 1.0           | \$489,000      | \$325,000      | \$325,000      | 40          | \$355              | \$282            | 100%                    |
| Oct-21 | 6      | 1       | 5    | 1.2           | \$460,814      | \$405,000      | \$431,000      | 28          | \$337              | \$365            | 102%                    |
| Sep-21 | 2      | 5       | 2    | 0.5           | \$375,666      | \$367,500      | \$367,500      | 31          | \$358              | \$377            | 103%                    |
| Aug-21 | 6      | 1       | 8    | 1.0           | \$481,250      | \$467,500      | \$471,750      | 11          | \$358              | \$373            | 104%                    |
| Jul-21 | 8      | 3       | 3    | 1.6           | \$445,200      | \$570,000      | \$526,666      | 11          | \$352              | \$383            | 105%                    |
| Jun-21 | 6      | 3       | 7    | 1.2           | \$503,483      | \$315,000      | \$358,714      | 14          | \$347              | \$344            | 104%                    |
| May-21 | 3      | 6       | 5    | 1.1           | \$365,333      | \$400,000      | \$370,800      | 29          | \$376              | \$361            | 107%                    |
| Apr-21 | 3      | 4       | 5    | 2.0           | \$378,347      | \$380,000      | \$378,400      | 38          | \$318              | \$365            | 109%                    |
| Mar-21 | 2      | 5       | 4    | 1.3           | \$293,000      | \$517,500      | \$467,500      | 20          | \$302              | \$347            | 106%                    |
| Feb-21 | 7      | 3       | 0    | -             | \$347,377      | -              | -              | -           | \$343              | -                | -                       |
| Jan-21 | 5      | 0       | 3    | 0.9           | \$403,500      | \$365,000      | \$395,296      | 29          | \$360              | \$330            | 106%                    |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 2    | -33.3%   | \$539,900      | 33.8%    | \$656,500      | 79.9%    | \$656,500      | 66.1%   | 27          | -6.9%    | 102%                    |
| Jan-21 | 3    | 0%       | \$403,500      | 13.7%    | \$365,000      | 17.7%    | \$395,296      | 24.2%   | 29          | -9.38%   | 106%                    |
| Jan-20 | 3    | 50%      | \$354,944      | -16.9%   | \$310,000      | -10%     | \$318,333      | -7.6%   | 32          | -8.57%   | 102%                    |

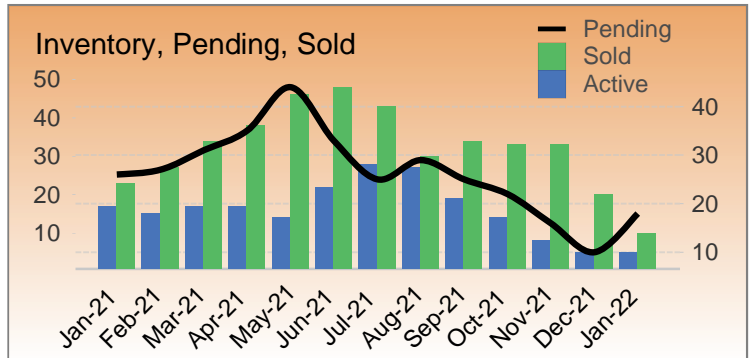
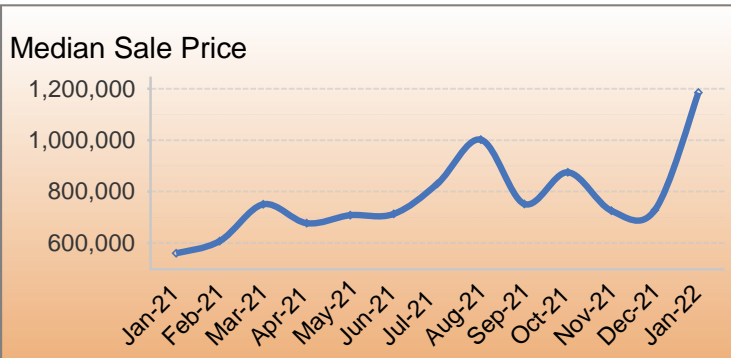
## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 0                   | 33                  | 51                  | 55                  | 67                  |
| \$500-599K   | 1                   | 10                  | 4                   | 3                   | 6                   |
| \$600-699K   | 0                   | 4                   | 0                   | 0                   | 0                   |
| \$700-799K   | 1                   | 0                   | 0                   | 0                   | 0                   |
| \$800-899K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$900-999K   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1-1.299M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.3-1.699M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 1                   | 47                  | 55                  | 58                  | 73                  |

## Presented by:

## Market Activity Summary:

- Inventory: 5 units were listed for sale as of the last day of January - approximately 0.2 months of inventory.
- Sales Activity: 10 single-family detached units were sold during January
- Median Sales Price: \$1,185,000 during January
- Average price per sq.ft. in January was \$693
- Days-on-Market (DOM) year-to-date is approximately 5 days
- Sold over Asking: On average, buyers paid 111% of list price in January



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 5      | 18      | 10   | 0.2           | \$851,240      | \$1,185,000    | \$1,070,900    | 11          | \$698              | \$693            | 111%                    |
| Dec-21 | 5      | 10      | 20   | 0.2           | \$884,900      | \$727,500      | \$822,490      | 15          | \$631              | \$617            | 105%                    |
| Nov-21 | 8      | 16      | 33   | 0.2           | \$744,084      | \$725,000      | \$764,393      | 18          | \$590              | \$614            | 103%                    |
| Oct-21 | 14     | 22      | 33   | 0.4           | \$743,733      | \$875,000      | \$834,333      | 15          | \$621              | \$599            | 105%                    |
| Sep-21 | 19     | 25      | 34   | 0.5           | \$783,623      | \$752,250      | \$826,117      | 12          | \$604              | \$625            | 105%                    |
| Aug-21 | 27     | 29      | 30   | 0.7           | \$764,348      | \$1,002,500    | \$926,376      | 14          | \$599              | \$592            | 103%                    |
| Jul-21 | 28     | 25      | 43   | 0.6           | \$845,268      | \$830,000      | \$888,372      | 9           | \$594              | \$636            | 108%                    |
| Jun-21 | 22     | 33      | 48   | 0.5           | \$810,115      | \$712,500      | \$787,594      | 7           | \$583              | \$581            | 107%                    |
| May-21 | 14     | 44      | 46   | 0.4           | \$765,708      | \$707,500      | \$773,108      | 8           | \$529              | \$623            | 108%                    |
| Apr-21 | 17     | 35      | 38   | 0.5           | \$745,771      | \$677,500      | \$779,128      | 7           | \$543              | \$586            | 107%                    |
| Mar-21 | 17     | 31      | 34   | 0.6           | \$762,843      | \$750,000      | \$805,250      | 11          | \$549              | \$567            | 107%                    |
| Feb-21 | 15     | 27      | 27   | 0.5           | \$675,898      | \$607,500      | \$670,681      | 12          | \$570              | \$587            | 104%                    |
| Jan-21 | 17     | 26      | 23   | 0.6           | \$711,343      | \$560,000      | \$666,423      | 22          | \$539              | \$571            | 101%                    |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 10   | -56.5%   | \$851,240      | 19.7%    | \$1,185,000    | 112%     | \$1,070,900    | 60.7%   | 11          | -50%     | 111%                    |
| Jan-21 | 23   | 35.3%    | \$711,343      | -0.594%  | \$560,000      | -10.4%   | \$666,423      | -5.88%  | 22          | -54.2%   | 101%                    |
| Jan-20 | 17   | 41.7%    | \$715,595      | 11.4%    | \$625,000      | 11.9%    | \$708,058      | 22.6%   | 48          | 45.5%    | 99%                     |

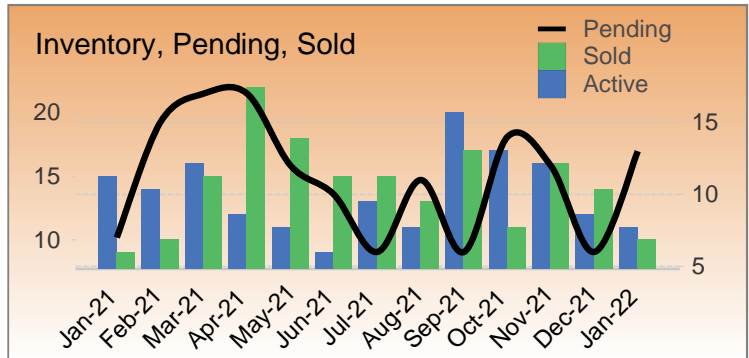
## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 0                   | 58                  | 62                  | 54                  | 60                  |
| \$500-599K   | 0                   | 54                  | 50                  | 48                  | 45                  |
| \$600-699K   | 2                   | 68                  | 56                  | 50                  | 57                  |
| \$700-799K   | 1                   | 38                  | 19                  | 31                  | 27                  |
| \$800-899K   | 0                   | 24                  | 87                  | 41                  | 53                  |
| \$900-999K   | 0                   | 30                  | 37                  | 18                  | 18                  |
| \$1-1.299M   | 1                   | 98                  | 4                   | 0                   | 4                   |
| \$1.3-1.699M | 4                   | 12                  | 0                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 7                   | 382                 | 315                 | 242                 | 264                 |

## Presented by:

## Market Activity Summary:

- Inventory: 13 units were listed for sale as of the last day of January - approximately 1.0 months of inventory.
- Sales Activity: 10 single-family detached units were sold during January
- Median Sales Price: \$687,500 during January
- Average price per sq.ft. in January was \$574
- Days-on-Market (DOM) year-to-date is approximately 30 days
- Sold over Asking: On average, buyers paid 101% of list price in January



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqSf Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 11     | 13      | 10   | 1.0           | \$680,768      | \$687,500      | \$677,250      | 38          | \$645              | \$574            | 101%                    |
| Dec-21 | 12     | 6       | 14   | 1.0           | \$574,954      | \$602,500      | \$647,564      | 14          | \$615              | \$608            | 103%                    |
| Nov-21 | 16     | 12      | 16   | 1.1           | \$660,430      | \$710,250      | \$729,156      | 22          | \$626              | \$621            | 103%                    |
| Oct-21 | 17     | 14      | 11   | 1.3           | \$670,407      | \$775,000      | \$739,353      | 20          | \$609              | \$617            | 104%                    |
| Sep-21 | 20     | 6       | 17   | 1.3           | \$689,356      | \$615,000      | \$637,792      | 16          | \$607              | \$613            | 106%                    |
| Aug-21 | 11     | 11      | 13   | 0.8           | \$597,928      | \$705,000      | \$683,692      | 14          | \$603              | \$644            | 105%                    |
| Jul-21 | 13     | 6       | 15   | 0.9           | \$645,517      | \$720,000      | \$700,808      | 11          | \$599              | \$642            | 107%                    |
| Jun-21 | 9      | 10      | 15   | 0.5           | \$642,435      | \$676,000      | \$697,008      | 9           | \$589              | \$633            | 110%                    |
| May-21 | 11     | 12      | 18   | 0.6           | \$637,392      | \$600,000      | \$677,940      | 19          | \$565              | \$596            | 108%                    |
| Apr-21 | 12     | 17      | 22   | 0.8           | \$667,973      | \$668,944      | \$675,063      | 11          | \$560              | \$589            | 106%                    |
| Mar-21 | 16     | 17      | 15   | 1.4           | \$33,033,978   | \$690,000      | \$700,252      | 13          | \$45,422           | \$568            | 106%                    |
| Feb-21 | 14     | 15      | 10   | 1.4           | \$642,348      | \$717,531      | \$712,805      | 18          | \$557              | \$556            | 103%                    |
| Jan-21 | 15     | 7       | 9    | 1.4           | \$627,175      | \$660,000      | \$670,664      | 24          | \$542              | \$568            | 102%                    |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 10   | 11.1%    | \$680,768      | 8.55%    | \$687,500      | 4.17%    | \$677,250      | 0.982%  | 38          | 58.3%    | 101%                    |
| Jan-21 | 9    | 12.5%    | \$627,175      | 1.61%    | \$660,000      | 1.69%    | \$670,664      | 1.75%   | 24          | -4%      | 102%                    |
| Jan-20 | 8    | -11.1%   | \$617,208      | 18.5%    | \$649,000      | 21.3%    | \$659,125      | 17.2%   | 25          | -13.8%   | 99%                     |

## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 1                   | 28                  | 27                  | 50                  | 35                  |
| \$500-599K   | 2                   | 36                  | 33                  | 29                  | 33                  |
| \$600-699K   | 2                   | 23                  | 21                  | 21                  | 35                  |
| \$700-799K   | 4                   | 22                  | 7                   | 18                  | 34                  |
| \$800-899K   | 1                   | 40                  | 12                  | 13                  | 6                   |
| \$900-999K   | 0                   | 11                  | 8                   | 0                   | 7                   |
| \$1-1.299M   | 0                   | 4                   | 0                   | 0                   | 0                   |
| \$1.3-1.699M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$1.7-1.999M | 0                   | 0                   | 0                   | 0                   | 0                   |
| \$2-2.999M   | 0                   | 0                   | 0                   | 0                   | 0                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 7                   | 164                 | 108                 | 131                 | 115                 |

## Presented by:

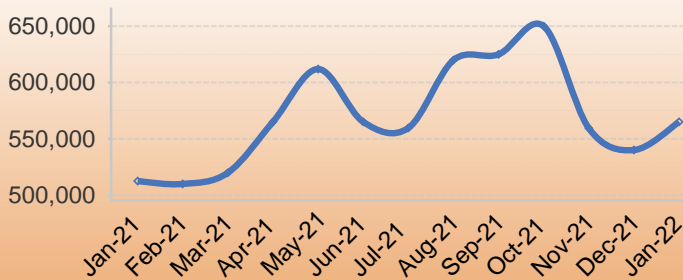


## Market Activity Summary:

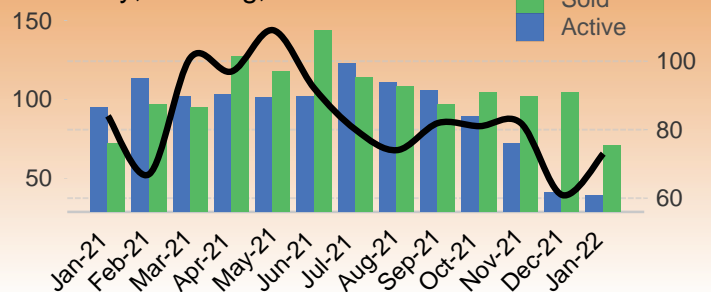
- Inventory: 39 units were listed for sale as of the last day of January - approximately 0.4 months of inventory.
- Sales Activity: 71 single-family detached units were sold during January
- Median Sales Price: \$564,950 during January
- Average price per sq.ft. in January was \$529
- Days-on-Market (DOM) year-to-date is approximately 11 days
- Sold over Asking: On average, buyers paid 104% of list price in January



Median Sale Price



Inventory, Pending, Sold



## Monthly Market Activity

| Month  | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Jan-22 | 39     | 73      | 71   | 0.4           | \$683,182      | \$564,950      | \$646,363      | 28          | \$589              | \$529            | 104%                    |
| Dec-21 | 41     | 61      | 104  | 0.4           | \$603,216      | \$540,000      | \$615,330      | 22          | \$571              | \$499            | 102%                    |
| Nov-21 | 72     | 82      | 102  | 0.7           | \$665,812      | \$559,500      | \$621,790      | 31          | \$557              | \$528            | 101%                    |
| Oct-21 | 89     | 81      | 104  | 0.9           | \$625,582      | \$650,000      | \$677,116      | 29          | \$533              | \$536            | 102%                    |
| Sep-21 | 106    | 82      | 97   | 1.0           | \$637,009      | \$625,000      | \$687,860      | 21          | \$522              | \$521            | 101%                    |
| Aug-21 | 111    | 74      | 108  | 0.9           | \$689,154      | \$620,000      | \$661,480      | 14          | \$518              | \$547            | 102%                    |
| Jul-21 | 123    | 80      | 114  | 1.0           | \$645,480      | \$559,750      | \$633,592      | 20          | \$515              | \$525            | 103%                    |
| Jun-21 | 102    | 92      | 144  | 0.8           | \$622,242      | \$565,000      | \$638,717      | 20          | \$536              | \$519            | 104%                    |
| May-21 | 101    | 109     | 118  | 0.9           | \$657,429      | \$612,000      | \$662,748      | 23          | \$523              | \$533            | 103%                    |
| Apr-21 | 103    | 97      | 127  | 1.0           | \$622,884      | \$565,000      | \$632,681      | 23          | \$528              | \$511            | 102%                    |
| Mar-21 | 102    | 101     | 95   | 1.2           | \$630,631      | \$520,000      | \$574,525      | 21          | \$517              | \$495            | 102%                    |
| Feb-21 | 113    | 67      | 97   | 1.4           | \$579,994      | \$510,000      | \$565,686      | 36          | \$519              | \$475            | 100%                    |
| Jan-21 | 95     | 84      | 72   | 1.2           | \$589,623      | \$512,500      | \$547,891      | 39          | \$507              | \$500            | 100%                    |

## Market Trends

| Month  | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Jan-22 | 71   | -1.39%   | \$683,182      | 15.9%    | \$564,950      | 10.2%    | \$646,363      | 18%     | 28          | -28.2%   | 104%                    |
| Jan-21 | 72   | 60%      | \$589,623      | -3.4%    | \$512,500      | -14.6%   | \$547,891      | -15.9%  | 39          | 18.2%    | 100%                    |
| Jan-20 | 45   | 4.65%    | \$610,397      | 8.44%    | \$600,000      | 17.6%    | \$651,395      | 21.5%   | 33          | -5.71%   | 100%                    |

## Sales Activity and Price Trends

| Price Range  | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold | 2019 YTD units sold | 2018 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K        | 24                  | 511                 | 314                 | 388                 | 430                 |
| \$500-599K   | 16                  | 163                 | 139                 | 138                 | 157                 |
| \$600-699K   | 10                  | 172                 | 123                 | 129                 | 105                 |
| \$700-799K   | 4                   | 118                 | 85                  | 112                 | 109                 |
| \$800-899K   | 3                   | 92                  | 79                  | 68                  | 67                  |
| \$900-999K   | 4                   | 62                  | 34                  | 30                  | 27                  |
| \$1-1.299M   | 13                  | 82                  | 25                  | 46                  | 27                  |
| \$1.3-1.699M | 1                   | 25                  | 7                   | 9                   | 7                   |
| \$1.7-1.999M | 0                   | 8                   | 5                   | 3                   | 4                   |
| \$2-2.999M   | 0                   | 4                   | 1                   | 0                   | 1                   |
| >3M          | 0                   | 0                   | 0                   | 0                   | 0                   |
| Total        | 71                  | 1237                | 812                 | 923                 | 907                 |

## Presented by: