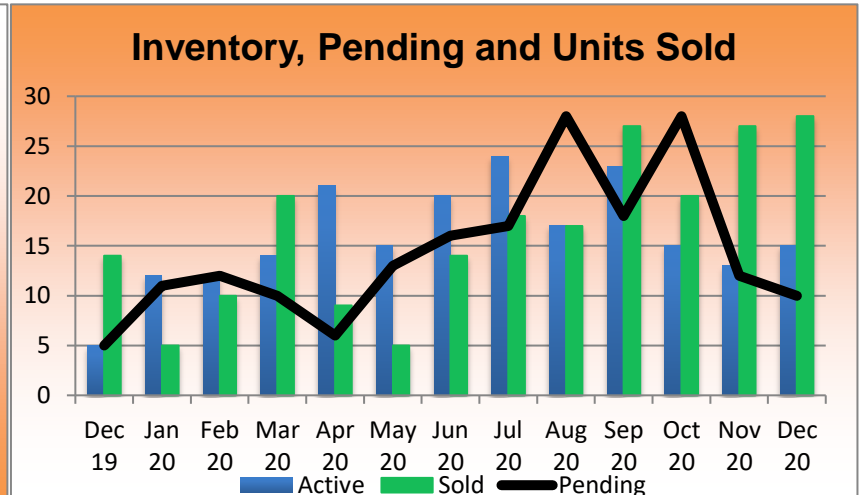
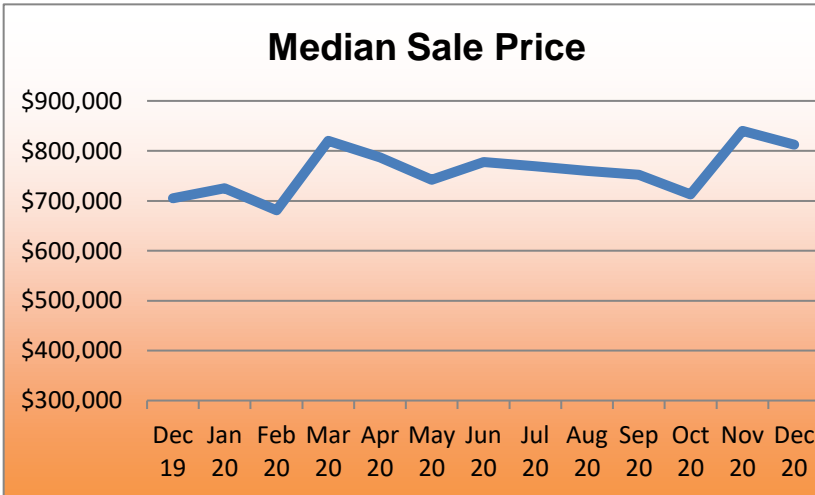


Market Activity Summary:

- Inventory: 15 units were listed for sale as of the last day of December - approximately 1 month of inventory.
- Sales Activity: 28 single-family attached units were sold during December.
- Median Sales Price: \$812,500 during December.
- Days-on-Market (DOM) year-to-date is approximately 19 days.
- Average sales price was 105.05% of the average list price during December.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	5	5	14	0.5	\$683,643	\$705,000	\$695,889	34	\$531	\$544	101.79%
Jan 20	12	11	5	1.2	\$693,800	\$725,000	\$719,400	44	\$520	\$532	103.69%
Feb 20	12	12	10	1.2	\$692,950	\$681,000	\$767,600	20	\$556	\$605	110.77%
Mar 20	14	10	20	1.5	\$789,350	\$820,000	\$835,850	17	\$513	\$540	105.89%
Apr 20	21	6	9	2.2	\$782,556	\$787,000	\$821,889	14	\$524	\$551	105.03%
May 20	15	13	5	1.5	\$768,600	\$742,500	\$765,300	21	\$501	\$498	99.57%
Jun 20	20	16	14	1.8	\$703,132	\$777,500	\$718,714	27	\$551	\$563	102.22%
Jul 20	24	17	18	1.8	\$757,213	\$769,500	\$790,265	25	\$527	\$549	104.37%
Aug 20	17	28	17	0.9	\$734,988	\$760,000	\$763,765	26	\$540	\$559	103.92%
Sep 20	23	18	27	1.2	\$717,333	\$752,000	\$752,507	28	\$580	\$604	104.90%
Oct 20	15	28	20	0.7	\$689,525	\$712,500	\$721,700	16	\$562	\$589	104.67%
Nov 20	13	12	27	0.6	\$795,837	\$840,000	\$839,042	25	\$538	\$565	105.43%
Dec 20	15	10	28	0.9	\$765,034	\$812,500	\$803,654	19	\$535	\$558	105.05%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	28	100.00%	\$765,034	11.91%	\$812,500	15.25%	\$803,654	15.49%	19	-43.52%	105.05%
Dec 19	14	-30.00%	\$683,643	-14.35%	\$705,000	-6.56%	\$695,889	-14.26%	34	-4.83%	101.79%
Dec 18	20	33.33%	\$798,200	34.10%	\$754,500	45.10%	\$811,600	32.60%	35	13.51%	101.68%

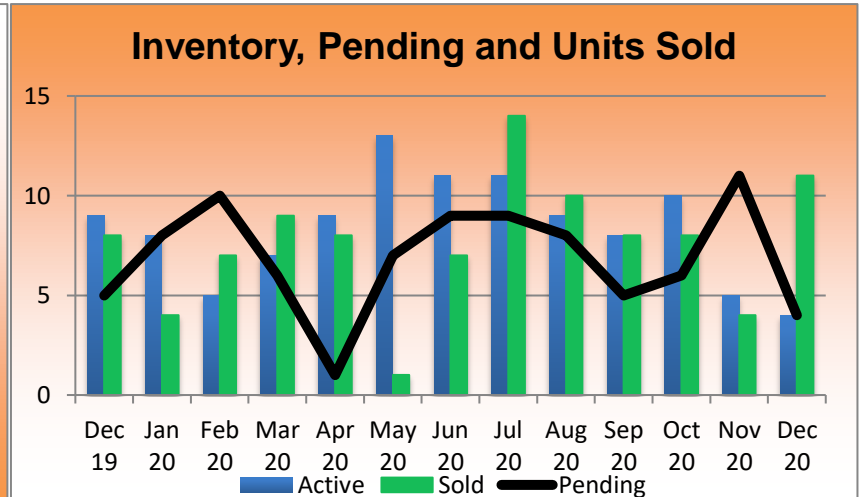
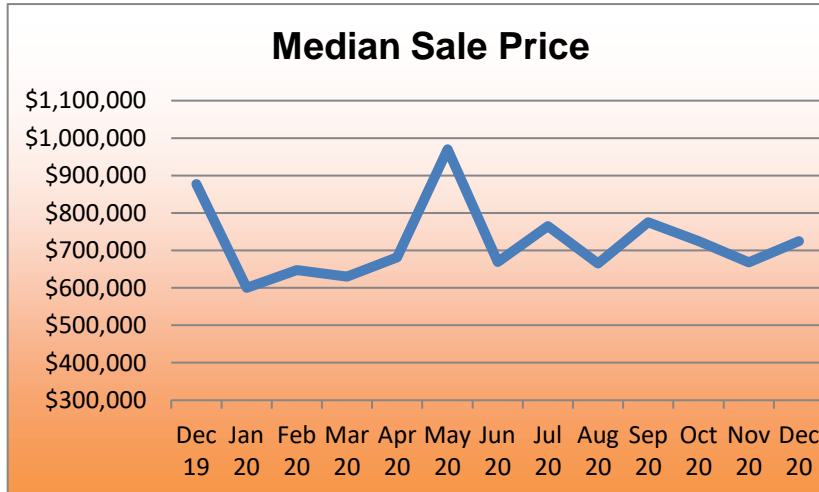
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k					1
\$300k-399k	3	3	5	6	19
\$400k-499k	27	29	20	24	21
\$500k-599k	18	24	17	26	17
\$600k-699k	25	32	29	35	42
\$700k-799k	46	49	48	51	41
\$800k-899k	53	43	42	31	15
\$900k-999k	12	10	17	23	4
\$1m - 1.49m	34	19	18	10	2
\$1.5m +	2	2	2		
Totals:	220	211	198	206	162

Presented by:

Market Activity Summary:

- Inventory: 4 units were listed for sale as of the last day of December - approximately 1 month of inventory.
- Sales Activity: 11 single-family attached units were sold during December.
- Median Sales Price: \$725,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 15 days.
- Average sales price was 103.99% of the average list price during December.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	9	5	8	1.0	\$787,896	\$877,625	\$795,403	20	\$487	\$495	100.95%
Jan 20	8	8	4	1.2	\$576,366	\$600,000	\$596,616	45	\$426	\$447	103.51%
Feb 20	5	10	7	0.7	\$699,161	\$648,000	\$712,061	35	\$488	\$497	101.85%
Mar 20	7	6	9	1.0	\$631,644	\$630,000	\$639,722	44	\$457	\$462	101.28%
Apr 20	9	1	8	1.4	\$675,744	\$682,000	\$697,500	26	\$514	\$532	103.22%
May 20	13	7	1	2.2	\$989,000	\$970,000	\$970,000	14	\$425	\$417	98.08%
Jun 20	11	9	7	1.9	\$697,818	\$669,000	\$706,413	30	\$470	\$477	101.23%
Jul 20	11	9	14	1.7	\$728,363	\$764,558	\$745,369	50	\$455	\$467	102.33%
Aug 20	9	8	10	1.1	\$654,736	\$665,000	\$665,146	42	\$441	\$448	101.59%
Sep 20	8	5	8	1.0	\$707,174	\$775,000	\$713,449	40	\$451	\$456	100.89%
Oct 20	10	6	8	1.4	\$688,988	\$724,500	\$691,250	20	\$439	\$443	100.33%
Nov 20	5	11	4	0.7	\$633,472	\$668,500	\$662,000	13	\$493	\$516	104.50%
Dec 20	4	4	11	0.6	\$688,631	\$725,000	\$716,091	15	\$490	\$513	103.99%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	11	37.50%	\$688,631	-12.60%	\$725,000	-17.39%	\$716,091	-9.97%	15	-21.25%	103.99%
Dec 19	8	166.67%	\$787,896	21.91%	\$877,625	29.06%	\$795,403	26.59%	20	-54.00%	100.95%
Dec 18	3	-25.00%	\$646,300	7.31%	\$680,000	8.37%	\$628,333	3.11%	43	100.78%	97.22%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k					
\$300k-399k	3	1	4	3	15
\$400k-499k	6	9	19	24	31
\$500k-599k	19	26	13	20	21
\$600k-699k	22	14	13	13	18
\$700k-799k	16	23	6	13	7
\$800k-899k	20	15	4	9	7
\$900k-999k	4	13	6	2	
\$1m - 1.49m	5				
\$1.5m +					
Totals:	95	101	65	84	99

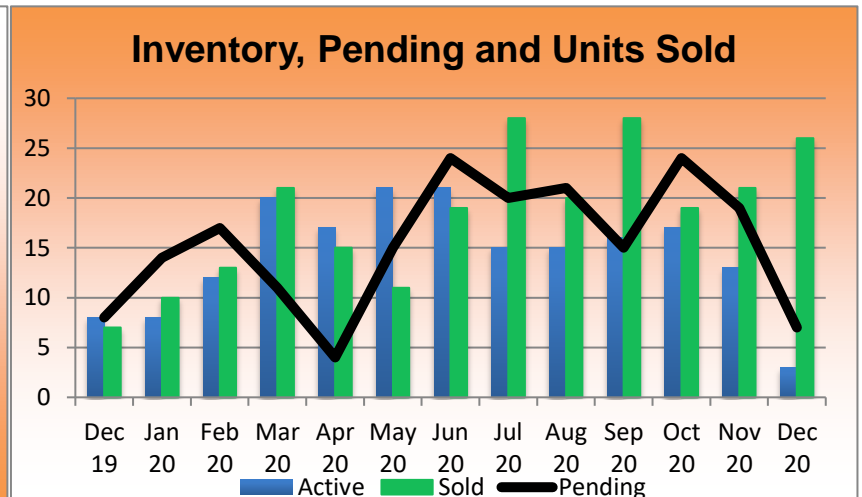
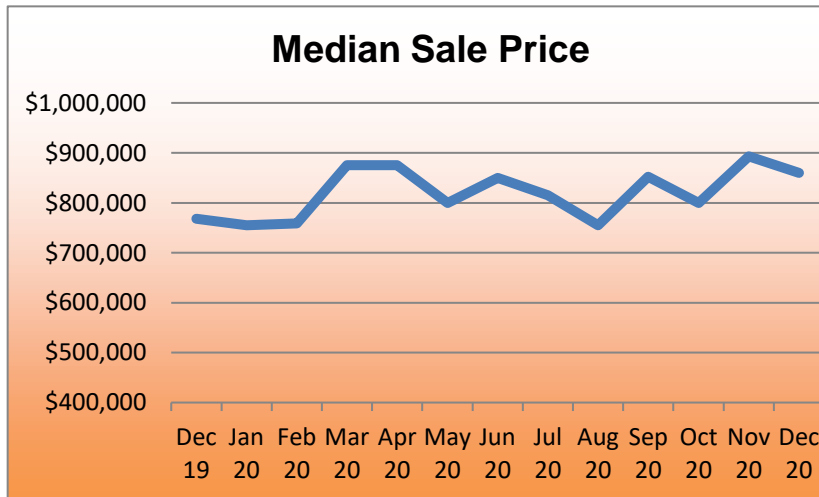
Presented by:

Danville: Condominiums & Townhomes

December 2020

Market Activity Summary:

- Inventory: 3 units were listed for sale as of the last day of December - approximately 0 month of inventory.
- Sales Activity: 26 single-family attached units were sold during December.
- Median Sales Price: \$860,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 13 days.
- Average sales price was 101.93% of the average list price during December.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	8	8	7	0.7	\$808,279	\$768,000	\$795,014	56	\$481	\$473	98.36%
Jan 20	8	14	10	0.7	\$749,840	\$755,000	\$737,100	37	\$575	\$565	98.30%
Feb 20	12	17	13	1.0	\$753,873	\$759,000	\$750,573	49	\$507	\$506	99.56%
Mar 20	20	11	21	1.6	\$870,319	\$875,000	\$879,905	7	\$598	\$604	101.10%
Apr 20	17	4	15	1.5	\$862,385	\$875,000	\$873,067	13	\$505	\$511	101.24%
May 20	21	15	11	1.8	\$837,955	\$800,000	\$834,182	17	\$496	\$494	99.55%
Jun 20	21	24	19	1.6	\$823,615	\$849,950	\$813,682	22	\$532	\$527	98.79%
Jul 20	15	20	28	1.0	\$802,111	\$815,000	\$798,509	19	\$494	\$492	99.55%
Aug 20	15	21	20	0.8	\$751,530	\$755,000	\$751,620	20	\$564	\$565	100.01%
Sep 20	16	15	28	0.8	\$846,053	\$852,000	\$857,321	19	\$549	\$555	101.33%
Oct 20	17	24	19	0.9	\$781,184	\$800,000	\$776,405	21	\$563	\$561	99.39%
Nov 20	13	19	21	0.7	\$836,826	\$893,000	\$847,476	20	\$535	\$541	101.27%
Dec 20	3	7	26	0.2	\$828,231	\$860,000	\$844,212	13	\$545	\$554	101.93%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	26	271.43%	\$828,231	2.47%	\$860,000	11.98%	\$844,212	6.19%	13	-76.62%	101.93%
Dec 19	7	-36.36%	\$808,279	8.83%	\$768,000	8.94%	\$795,014	8.04%	56	110.41%	98.36%
Dec 18	11	37.50%	\$742,718	-5.40%	\$705,000	-9.35%	\$735,818	-7.04%	27	88.20%	99.07%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k					
\$300k-399k					
\$400k-499k	1		1	3	2
\$500k-599k	26	13	15	23	27
\$600k-699k	31	32	26	34	65
\$700k-799k	39	53	57	71	68
\$800k-899k	66	45	59	50	39
\$900k-999k	56	28	35	22	8
\$1m - 1.49m	19	8	14	3	8
\$1.5m +	1				
Totals:	239	179	207	206	217

Presented by:

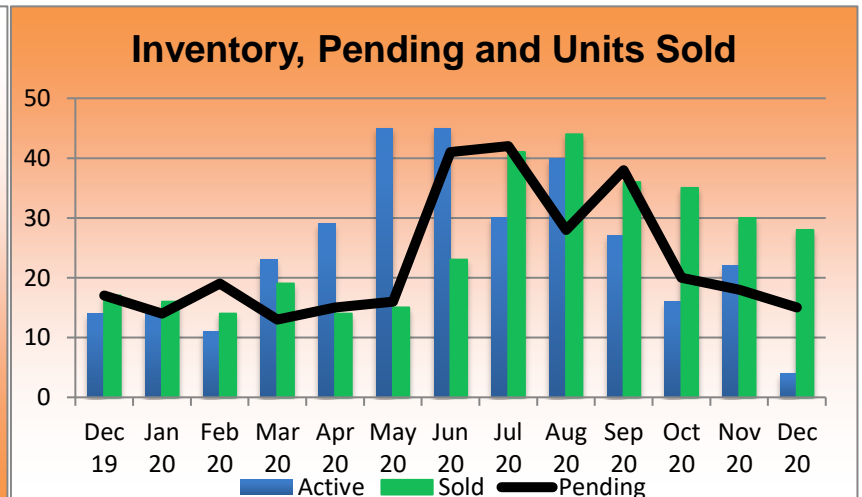
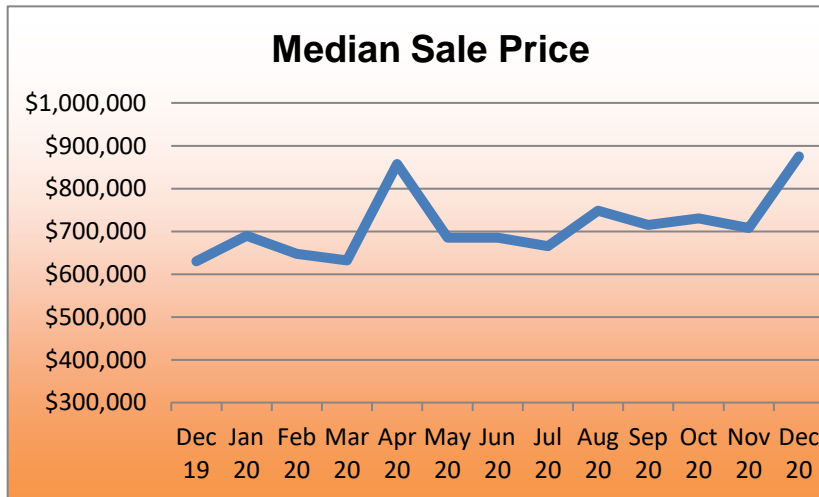
Includes the areas of Danville, Diablo, Alamo

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Market Activity Summary:

- Inventory: 4 units were listed for sale as of the last day of December - approximately 0 month of inventory.
- Sales Activity: 28 single-family attached units were sold during December.
- Median Sales Price: \$875,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 20 days.
- Average sales price was 101.96% of the average list price during December.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	14	17	17	0.7	\$648,267	\$630,000	\$643,953	32	\$465	\$463	99.33%
Jan 20	14	14	16	0.7	\$692,184	\$690,000	\$687,887	38	\$461	\$459	99.38%
Feb 20	11	19	14	0.7	\$647,176	\$647,500	\$653,823	25	\$470	\$477	101.03%
Mar 20	23	13	19	1.5	\$678,378	\$632,000	\$685,503	14	\$519	\$525	101.05%
Apr 20	29	15	14	1.9	\$849,820	\$857,500	\$853,456	16	\$474	\$476	100.43%
May 20	45	16	15	2.9	\$712,813	\$685,000	\$704,600	15	\$479	\$475	98.85%
Jun 20	45	41	23	2.1	\$709,366	\$685,000	\$705,122	21	\$472	\$469	99.40%
Jul 20	30	42	41	1.1	\$705,277	\$665,000	\$705,585	20	\$483	\$482	100.04%
Aug 20	40	28	44	1.3	\$717,051	\$748,500	\$716,241	31	\$493	\$492	99.89%
Sep 20	27	38	36	0.7	\$700,261	\$715,000	\$703,474	25	\$483	\$485	100.46%
Oct 20	16	20	35	0.5	\$725,954	\$730,000	\$736,742	23	\$488	\$495	101.49%
Nov 20	22	18	30	0.8	\$727,074	\$707,500	\$737,232	24	\$501	\$507	101.40%
Dec 20	4	15	28	0.2	\$784,824	\$875,000	\$800,187	20	\$479	\$487	101.96%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	28	64.71%	\$784,824	21.06%	\$875,000	38.89%	\$800,187	24.26%	20	-39.06%	101.96%
Dec 19	17	-22.73%	\$648,267	-9.06%	\$630,000	-9.29%	\$643,953	-9.87%	32	23.08%	99.33%
Dec 18	22	29.41%	\$712,821	6.03%	\$694,500	7.67%	\$714,506	4.53%	26	79.72%	100.24%

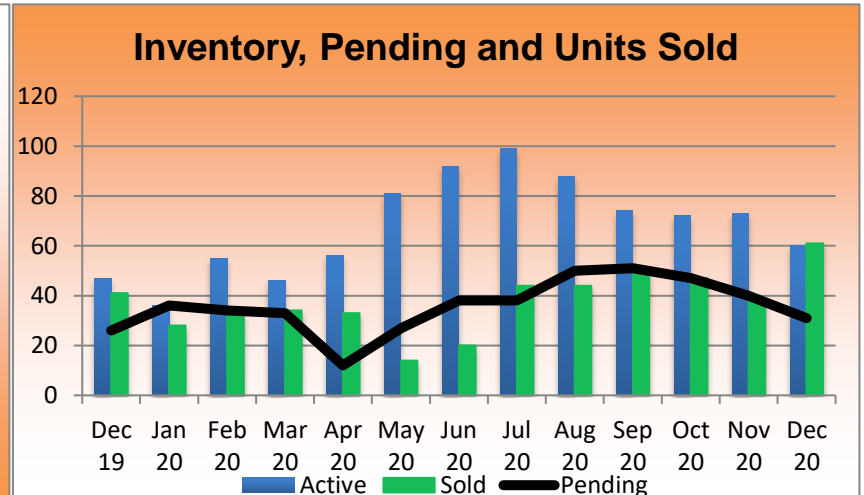
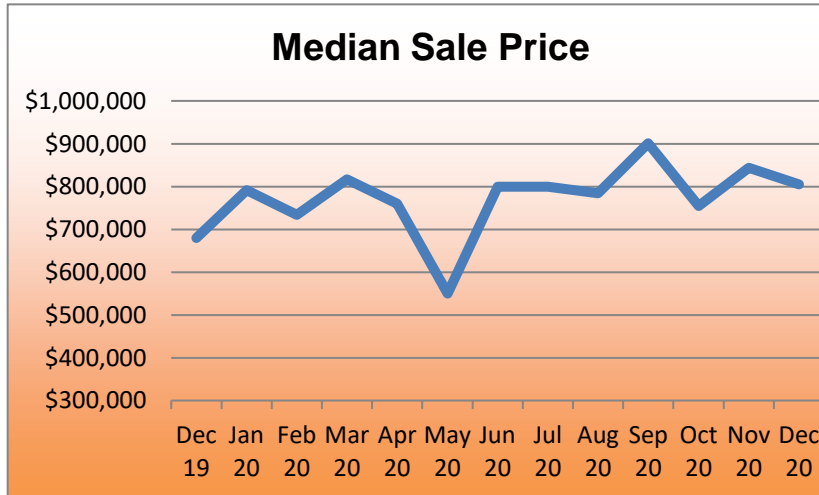
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k	2	3	4	3	8
\$300k-399k	7	7	6	3	10
\$400k-499k	13	16	9	21	13
\$500k-599k	43	61	26	65	109
\$600k-699k	97	72	78	124	104
\$700k-799k	44	82	102	71	66
\$800k-899k	78	70	92	52	34
\$900k-999k	42	19	28	6	3
\$1m - 1.49m	7		3		
\$1.5m +					
Totals:	333	330	348	345	347

Presented by:

Market Activity Summary:

- Inventory: 60 units were listed for sale as of the last day of December - approximately 1 month of inventory.
- Sales Activity: 61 single-family attached units were sold during December.
- Median Sales Price: \$805,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 38 days.
- Average sales price was 101.84% of the average list price during December.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Dec 19	47	26	41	1.4	\$702,152	\$680,000	\$691,151	55	\$590	\$584	98.43%
Jan 20	36	36	28	1.1	\$759,073	\$791,500	\$750,004	56	\$610	\$603	98.81%
Feb 20	55	34	32	1.7	\$800,098	\$734,000	\$806,086	26	\$612	\$616	100.75%
Mar 20	46	33	34	1.4	\$793,296	\$817,000	\$811,982	21	\$616	\$628	102.36%
Apr 20	56	12	33	1.9	\$757,666	\$759,999	\$769,539	13	\$621	\$630	101.57%
May 20	81	27	14	3.1	\$628,427	\$549,944	\$619,563	39	\$623	\$612	98.59%
Jun 20	92	38	20	3.3	\$778,494	\$800,000	\$772,140	32	\$604	\$600	99.18%
Jul 20	99	38	44	3.4	\$786,851	\$800,000	\$790,320	34	\$589	\$593	100.44%
Aug 20	88	50	44	2.3	\$780,558	\$783,900	\$776,101	39	\$609	\$606	99.43%
Sep 20	74	51	49	1.7	\$875,678	\$901,000	\$887,776	24	\$606	\$615	101.38%
Oct 20	72	47	47	1.5	\$768,958	\$754,650	\$779,706	28	\$599	\$606	101.40%
Nov 20	73	40	38	1.6	\$797,520	\$843,500	\$803,412	20	\$603	\$603	100.74%
Dec 20	60	31	61	1.4	\$776,917	\$805,000	\$791,185	38	\$615	\$625	101.84%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Dec 20	61	48.78%	\$776,917	10.65%	\$805,000	18.38%	\$791,185	14.47%	38	-29.76%	101.84%
Dec 19	41	-4.65%	\$702,152	-8.20%	\$680,000	-11.69%	\$691,151	-9.19%	55	63.14%	98.43%
Dec 18	43	-15.69%	\$764,844	16.33%	\$770,000	11.59%	\$761,057	10.91%	33	151.16%	99.50%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k				3	1
\$300k-399k	18	36	16	48	69
\$400k-499k	37	69	38	73	135
\$500k-599k	63	107	73	134	199
\$600k-699k	60	98	90	95	113
\$700k-799k	52	74	103	115	117
\$800k-899k	90	91	88	86	79
\$900k-999k	67	63	76	68	36
\$1m - 1.49m	91	100	121	59	24
\$1.5m +	2		3		
Totals:	480	638	608	681	773

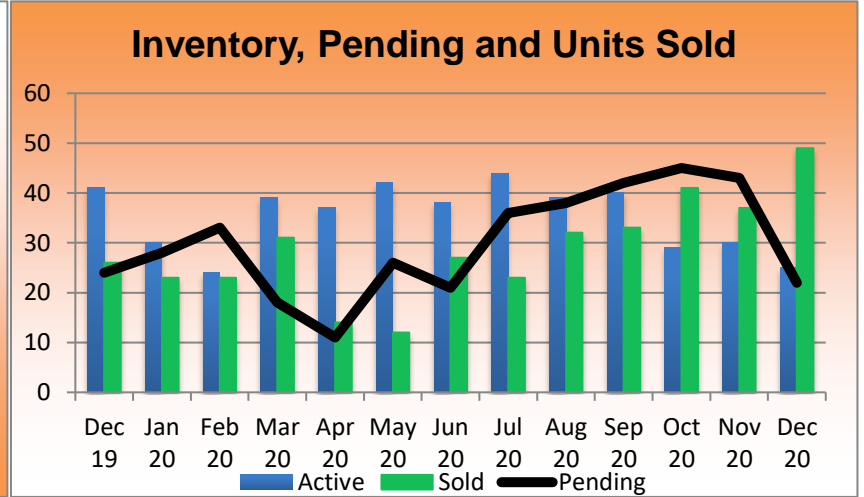
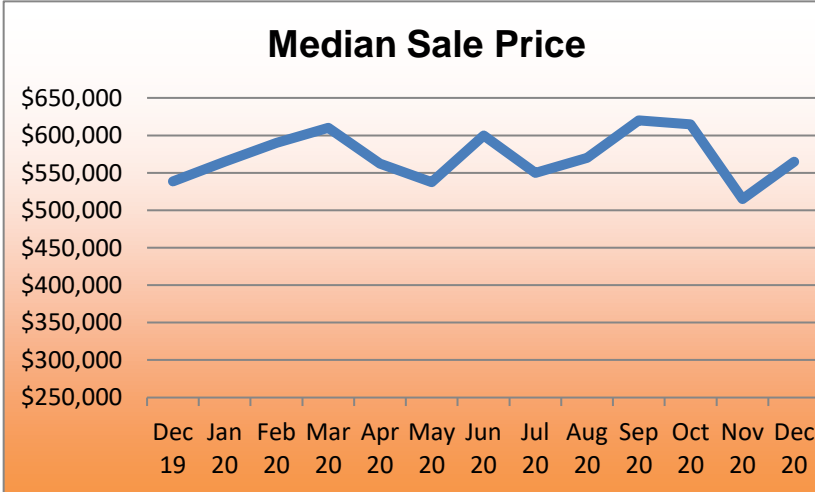
Presented by:

Hayward: Condominiums & Townhomes

December 2020

Market Activity Summary:

- Inventory: 25 units were listed for sale as of the last day of December - approximately 1 month of inventory.
- Sales Activity: 49 single-family attached units were sold during December.
- Median Sales Price: \$565,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 32 days.
- Average sales price was 102.78% of the average list price during December.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Dec 19	41	24	26	1.4	\$572,021	\$538,375	\$574,758	40	\$399	\$406	100.48%
Jan 20	30	28	23	1.1	\$580,188	\$565,000	\$579,304	59	\$441	\$445	99.85%
Feb 20	24	33	23	0.9	\$620,288	\$590,000	\$615,585	27	\$419	\$422	99.24%
Mar 20	39	18	31	1.5	\$591,150	\$610,000	\$598,947	31	\$442	\$451	101.32%
Apr 20	37	11	14	1.6	\$564,418	\$562,500	\$585,616	26	\$425	\$441	103.76%
May 20	42	26	12	1.9	\$546,826	\$537,500	\$554,190	25	\$430	\$437	101.35%
Jun 20	38	21	27	2.0	\$574,219	\$600,000	\$575,296	24	\$461	\$464	100.19%
Jul 20	44	36	23	1.9	\$561,385	\$550,000	\$566,255	34	\$453	\$457	100.87%
Aug 20	39	38	32	1.3	\$557,823	\$570,000	\$563,752	25	\$465	\$471	101.06%
Sep 20	40	42	33	1.2	\$620,753	\$620,000	\$632,045	25	\$428	\$437	101.82%
Oct 20	29	45	41	0.7	\$587,273	\$615,000	\$595,997	35	\$450	\$458	101.49%
Nov 20	30	43	37	0.7	\$531,185	\$515,000	\$540,337	28	\$455	\$466	101.72%
Dec 20	25	22	49	0.7	\$568,067	\$565,000	\$583,880	32	\$433	\$447	102.78%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Dec 20	49	88.46%	\$568,067	-0.69%	\$565,000	4.95%	\$583,880	1.59%	32	-20.21%	102.78%
Dec 19	26	-7.14%	\$572,021	2.48%	\$538,375	6.61%	\$574,758	1.79%	40	11.53%	100.48%
Dec 18	28	33.33%	\$558,184	22.38%	\$505,000	13.48%	\$564,657	17.82%	36	135.98%	101.16%

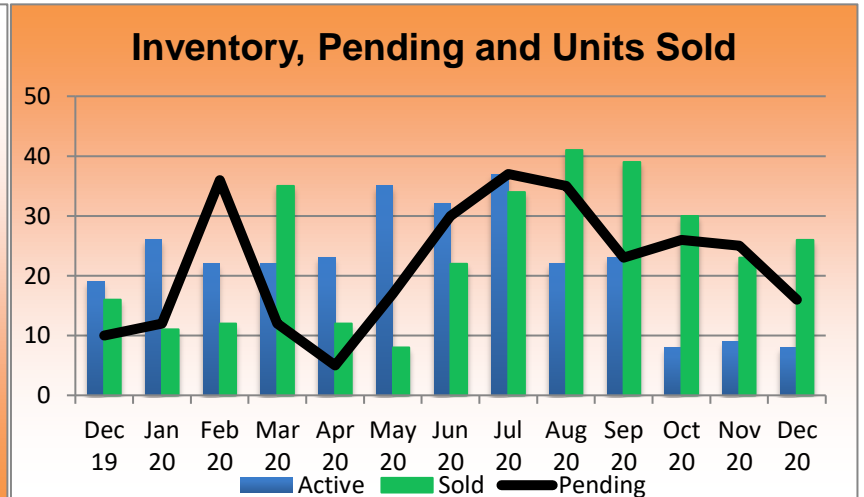
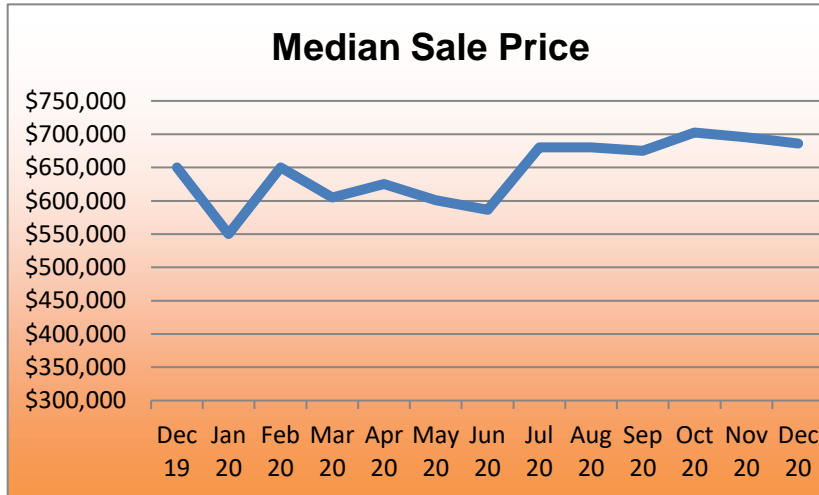
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k		4	1	10	48
\$300k-399k	21	31	48	87	117
\$400k-499k	90	114	126	130	129
\$500k-599k	103	125	125	96	96
\$600k-699k	77	73	61	60	31
\$700k-799k	80	68	45	12	1
\$800k-899k	13	2	8		
\$900k-999k			1		
\$1m - 1.49m					
\$1.5m +					
Totals:	384	417	415	395	422

Presented by:

Market Activity Summary:

- Inventory: 8 units were listed for sale as of the last day of December - approximately 0 month of inventory.
- Sales Activity: 26 single-family attached units were sold during December.
- Median Sales Price: \$686,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 17 days.
- Average sales price was 102.82% of the average list price during December.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	19	10	16	1.3	\$645,184	\$650,000	\$642,559	27	\$446	\$445	99.59%
Jan 20	26	12	11	2.1	\$589,531	\$550,000	\$588,955	14	\$492	\$492	99.90%
Feb 20	22	36	12	1.2	\$594,316	\$650,000	\$591,617	64	\$476	\$475	99.55%
Mar 20	22	12	35	1.3	\$603,685	\$605,000	\$612,434	25	\$465	\$468	101.45%
Apr 20	23	5	12	1.4	\$597,123	\$625,000	\$594,792	42	\$491	\$490	99.61%
May 20	35	17	8	2.0	\$581,606	\$601,000	\$580,323	25	\$453	\$450	99.78%
Jun 20	32	30	22	2.0	\$578,340	\$586,500	\$579,387	24	\$475	\$476	100.18%
Jul 20	37	37	34	1.7	\$658,066	\$680,000	\$660,895	39	\$456	\$458	100.43%
Aug 20	22	35	41	0.7	\$649,942	\$680,000	\$657,118	27	\$446	\$451	101.10%
Sep 20	23	23	39	0.7	\$652,778	\$675,000	\$658,071	21	\$479	\$483	100.81%
Oct 20	8	26	30	0.3	\$683,714	\$702,500	\$694,180	20	\$491	\$500	101.53%
Nov 20	9	25	23	0.3	\$647,134	\$695,000	\$660,331	25	\$443	\$453	102.04%
Dec 20	8	16	26	0.4	\$646,617	\$686,000	\$664,871	17	\$481	\$495	102.82%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	26	62.50%	\$646,617	0.22%	\$686,000	5.54%	\$664,871	3.47%	17	-37.47%	102.82%
Dec 19	16	166.67%	\$645,184	25.24%	\$650,000	20.37%	\$642,559	24.01%	27	19.67%	99.59%
Dec 18	6	-70.00%	\$515,142	-11.66%	\$540,000	-15.95%	\$518,167	-12.76%	23	30.11%	100.59%

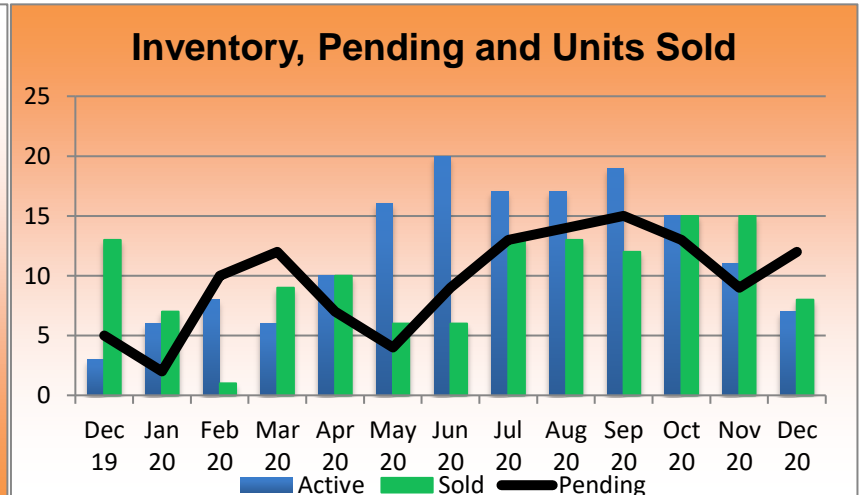
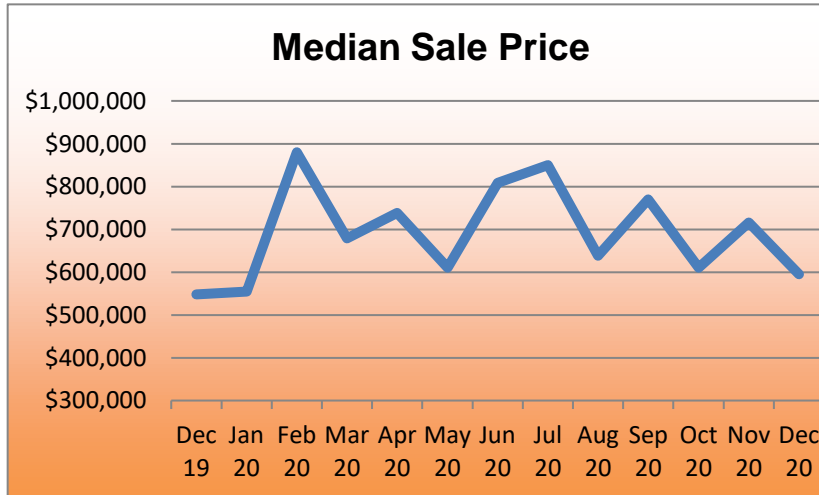
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k		1	2	8	23
\$300k-399k	29	15	25	22	14
\$400k-499k	14	26	15	28	59
\$500k-599k	68	54	44	84	88
\$600k-699k	95	97	88	85	62
\$700k-799k	85	40	62	30	5
\$800k-899k	29	6	4	2	
\$900k-999k					
\$1m - 1.49m					
\$1.5m +					
Totals:	320	239	240	259	251

Presented by:

Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of December - approximately 1 month of inventory.
- Sales Activity: 8 single-family attached units were sold during December.
- Median Sales Price: \$595,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 43 days.
- Average sales price was 101.16% of the average list price during December.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Dec 19	3	5	13	0.3	\$557,125	\$548,000	\$550,462	61	\$501	\$498	98.80%
Jan 20	6	2	7	0.7	\$618,977	\$555,000	\$610,714	64	\$499	\$491	98.67%
Feb 20	8	10	1	1.1	\$875,000	\$880,000	\$880,000	0	\$582	\$585	100.57%
Mar 20	6	12	9	0.8	\$674,431	\$679,000	\$689,000	12	\$568	\$582	102.16%
Apr 20	10	7	10	1.3	\$762,600	\$738,750	\$775,930	11	\$490	\$498	101.75%
May 20	16	4	6	1.9	\$652,752	\$610,094	\$649,013	26	\$516	\$514	99.43%
Jun 20	20	9	6	2.5	\$801,990	\$808,500	\$812,833	18	\$511	\$518	101.35%
Jul 20	17	13	13	2.1	\$759,478	\$850,000	\$771,107	17	\$546	\$549	101.53%
Aug 20	17	14	13	1.7	\$693,037	\$638,000	\$705,444	48	\$520	\$531	101.79%
Sep 20	19	15	12	1.5	\$777,548	\$770,250	\$770,708	29	\$525	\$524	99.12%
Oct 20	15	13	15	1.1	\$691,228	\$610,000	\$693,467	24	\$528	\$532	100.32%
Nov 20	11	9	15	0.9	\$724,513	\$715,500	\$728,667	19	\$537	\$541	100.57%
Dec 20	7	12	8	0.6	\$649,736	\$595,000	\$657,250	43	\$520	\$528	101.16%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Dec 20	8	-38.46%	\$649,736	16.62%	\$595,000	8.58%	\$657,250	19.40%	43	-29.77%	101.16%
Dec 19	13	30.00%	\$557,125	-26.60%	\$548,000	-23.36%	\$550,462	-23.18%	61	108.98%	98.80%
Dec 18	10	100.00%	\$759,040	30.93%	\$715,000	36.19%	\$716,580	20.03%	29	160.44%	94.41%

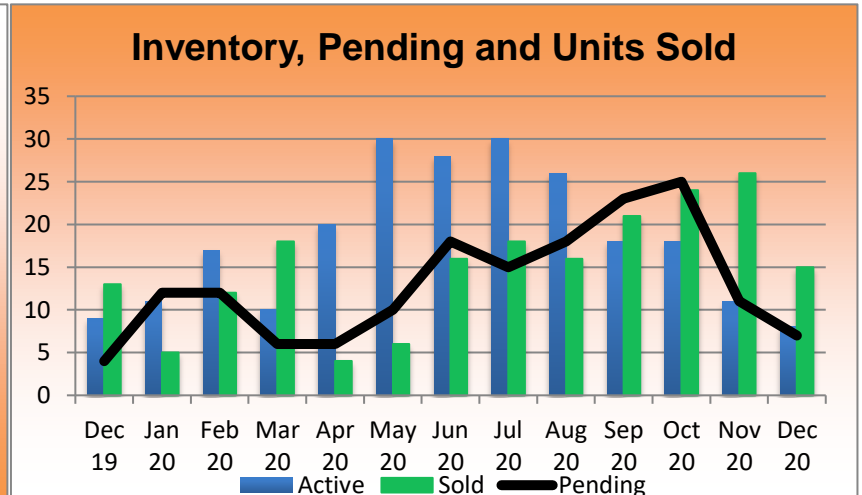
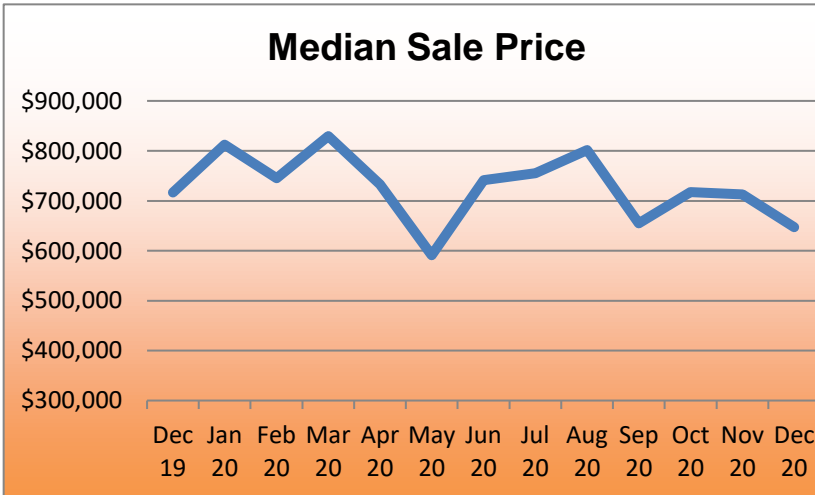
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k					
\$300k-399k			1	4	12
\$400k-499k	8	18	5	19	66
\$500k-599k	34	50	14	43	50
\$600k-699k	25	25	43	36	25
\$700k-799k	8	11	16	34	6
\$800k-899k	25	20	16	4	1
\$900k-999k	21	11	10		
\$1m - 1.49m	3	2	7		
\$1.5m +					
Totals:	124	137	112	140	160

Presented by:

Market Activity Summary:

- Inventory: 8 units were listed for sale as of the last day of December - approximately 0 month of inventory.
- Sales Activity: 15 single-family attached units were sold during December.
- Median Sales Price: \$647,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 46 days.
- Average sales price was 100.71% of the average list price during December.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Dec 19	9	4	13	1.2	\$705,373	\$717,000	\$699,269	53	\$512	\$510	99.13%
Jan 20	11	12	5	1.3	\$827,590	\$812,500	\$808,900	98	\$447	\$436	97.74%
Feb 20	17	12	12	1.7	\$695,095	\$744,898	\$689,150	43	\$549	\$543	99.14%
Mar 20	10	6	18	1.2	\$767,234	\$829,500	\$772,711	31	\$544	\$547	100.71%
Apr 20	20	6	4	2.2	\$737,750	\$732,554	\$754,527	13	\$498	\$509	102.27%
May 20	30	10	6	3.5	\$595,817	\$591,000	\$596,167	15	\$617	\$618	100.06%
Jun 20	28	18	16	2.8	\$716,605	\$741,500	\$710,938	28	\$524	\$519	99.21%
Jul 20	30	15	18	2.4	\$742,353	\$755,000	\$737,303	26	\$546	\$541	99.32%
Aug 20	26	18	16	1.7	\$748,602	\$801,500	\$743,219	22	\$547	\$543	99.28%
Sep 20	18	23	21	1.0	\$671,418	\$655,000	\$671,874	28	\$582	\$579	100.07%
Oct 20	18	25	24	0.9	\$682,466	\$717,500	\$690,836	33	\$557	\$563	101.23%
Nov 20	11	11	26	0.6	\$757,837	\$712,501	\$773,154	17	\$542	\$553	102.02%
Dec 20	8	7	15	0.5	\$650,649	\$647,000	\$655,300	46	\$550	\$551	100.71%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Dec 20	15	15.38%	\$650,649	-7.76%	\$647,000	-9.76%	\$655,300	-6.29%	46	-12.95%	100.71%
Dec 19	13	116.67%	\$705,373	-8.51%	\$717,000	-11.75%	\$699,269	-11.20%	53	409.18%	99.13%
Dec 18	6	-64.71%	\$770,983	20.06%	\$812,500	24.05%	\$787,500	19.70%	10	-54.95%	102.14%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k				1	
\$300k-399k	4	2	1	1	7
\$400k-499k	26	17	22	35	41
\$500k-599k	31	32	27	53	41
\$600k-699k	28	36	39	38	44
\$700k-799k	29	43	50	53	49
\$800k-899k	39	30	33	36	21
\$900k-999k	24	10	14	6	
\$1m - 1.49m	9	3	5	1	
\$1.5m +		1			1
Totals:	190	174	191	224	204

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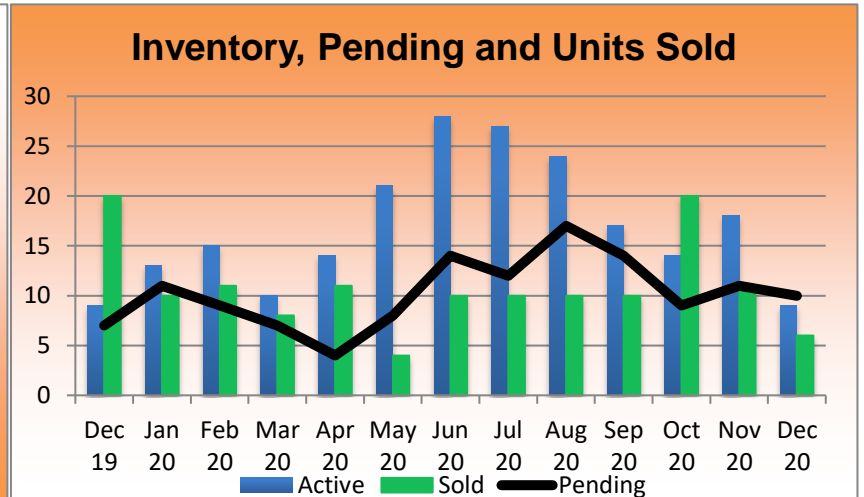
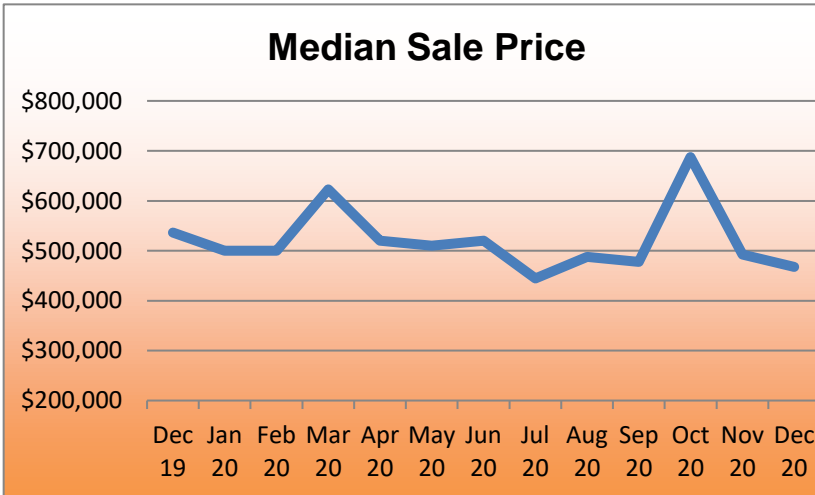
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Market Activity Summary:

- Inventory: 9 units were listed for sale as of the last day of December - approximately 1 month of inventory.
- Sales Activity: 6 single-family attached units were sold during December.
- Median Sales Price: \$467,500 during December.
- Days-on-Market (DOM) year-to-date is approximately 35 days.
- Average sales price was 103.55% of the average list price during December.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	9	7	20	0.8	\$548,963	\$536,000	\$550,197	65	\$437	\$440	100.22%
Jan 20	13	11	10	1.1	\$552,053	\$499,750	\$553,975	50	\$445	\$454	100.35%
Feb 20	15	9	11	1.3	\$566,941	\$500,000	\$560,382	63	\$433	\$440	98.84%
Mar 20	10	7	8	1.2	\$579,850	\$623,000	\$589,613	21	\$415	\$437	101.68%
Apr 20	14	4	11	1.8	\$550,982	\$520,000	\$559,091	12	\$414	\$424	101.47%
May 20	21	8	4	3.0	\$526,000	\$510,000	\$538,750	24	\$409	\$424	102.42%
Jun 20	28	14	10	3.4	\$551,953	\$520,000	\$555,280	66	\$446	\$452	100.60%
Jul 20	27	12	10	2.8	\$495,795	\$444,500	\$498,400	24	\$421	\$424	100.53%
Aug 20	24	17	10	1.9	\$487,700	\$487,500	\$492,800	27	\$448	\$455	101.05%
Sep 20	17	14	10	1.2	\$498,195	\$478,000	\$505,400	25	\$444	\$450	101.45%
Oct 20	14	9	20	1.1	\$625,063	\$687,500	\$616,823	39	\$431	\$434	98.68%
Nov 20	18	11	11	1.4	\$500,707	\$492,664	\$508,050	23	\$463	\$474	101.47%
Dec 20	9	10	6	0.8	\$487,492	\$467,500	\$504,800	35	\$441	\$453	103.55%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	6	-70.00%	\$487,492	-11.20%	\$467,500	-12.78%	\$504,800	-8.25%	35	-46.74%	103.55%
Dec 19	20	100.00%	\$548,963	18.24%	\$536,000	17.80%	\$550,197	17.69%	65	153.49%	100.22%
Dec 18	10	-16.67%	\$464,286	-14.80%	\$455,000	-19.40%	\$467,500	-17.71%	26	47.43%	100.69%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k		1	4	4	17
\$300k-399k	9	26	24	61	67
\$400k-499k	55	77	58	51	56
\$500k-599k	26	55	47	36	31
\$600k-699k	14	26	24	8	
\$700k-799k	29	12	8	1	
\$800k-899k	1	1	1		
\$900k-999k					
\$1m - 1.49m					
\$1.5m +					
Totals:	134	198	166	161	171

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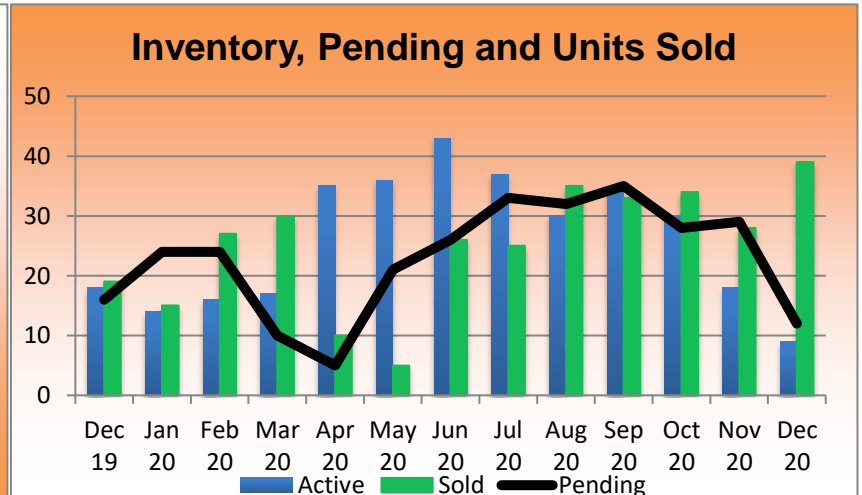
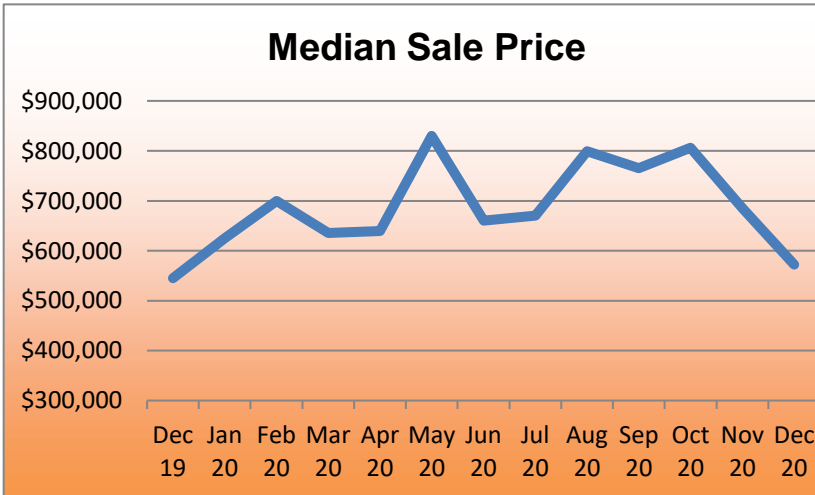
Includes the areas of San Leandro, San Lorenzo

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Market Activity Summary:

- Inventory: 9 units were listed for sale as of the last day of December - approximately 0 month of inventory.
- Sales Activity: 39 single-family attached units were sold during December.
- Median Sales Price: \$572,500 during December.
- Days-on-Market (DOM) year-to-date is approximately 27 days.
- Average sales price was 101.03% of the average list price during December.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	18	16	19	1.1	\$590,363	\$545,000	\$581,895	36	\$548	\$540	98.57%
Jan 20	14	24	15	0.8	\$717,998	\$625,000	\$708,200	58	\$492	\$484	98.64%
Feb 20	16	24	27	0.8	\$688,534	\$700,000	\$688,426	52	\$531	\$527	99.98%
Mar 20	17	10	30	0.9	\$678,558	\$635,250	\$685,893	16	\$522	\$527	101.08%
Apr 20	35	5	10	2.2	\$667,578	\$639,500	\$669,090	19	\$546	\$548	100.23%
May 20	36	21	5	2.4	\$708,800	\$830,000	\$691,775	27	\$512	\$496	97.60%
Jun 20	43	26	26	2.8	\$704,337	\$660,000	\$698,300	22	\$536	\$531	99.14%
Jul 20	37	33	25	1.7	\$690,958	\$670,000	\$691,078	28	\$521	\$521	100.02%
Aug 20	30	32	35	1.1	\$733,563	\$799,000	\$732,751	29	\$511	\$510	99.89%
Sep 20	34	35	33	1.1	\$732,127	\$765,000	\$734,373	21	\$488	\$489	100.31%
Oct 20	30	28	34	0.9	\$728,511	\$806,500	\$733,463	34	\$510	\$513	100.68%
Nov 20	18	29	28	0.6	\$697,957	\$685,000	\$702,505	36	\$515	\$517	100.65%
Dec 20	9	12	39	0.3	\$609,191	\$572,500	\$615,444	27	\$550	\$553	101.03%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	39	105.26%	\$609,191	3.19%	\$572,500	5.05%	\$615,444	5.77%	27	-23.57%	101.03%
Dec 19	19	0.00%	\$590,363	-11.53%	\$545,000	-14.44%	\$581,895	-12.44%	36	31.15%	98.57%
Dec 18	19	-9.52%	\$667,312	12.23%	\$637,000	6.17%	\$664,592	9.64%	27	149.94%	99.59%

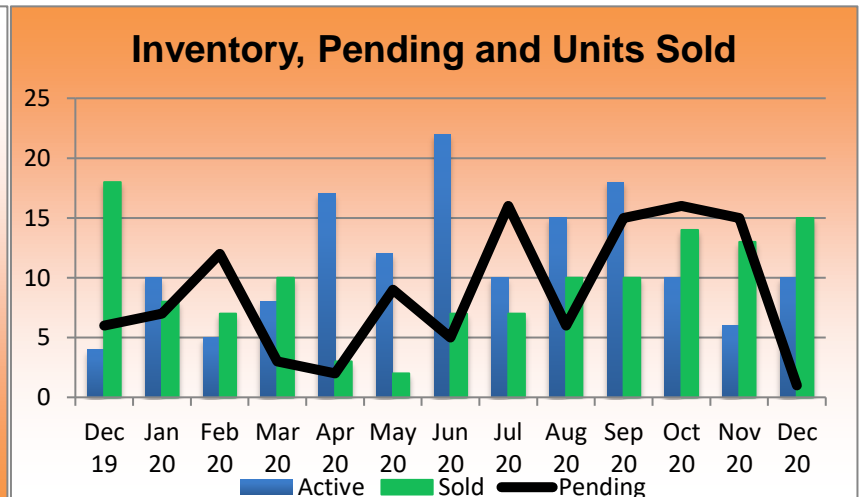
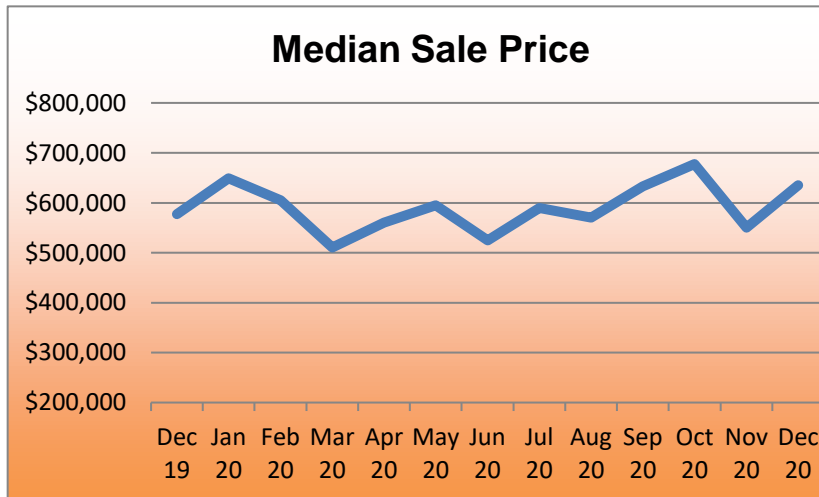
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k			1	6	7
\$300k-399k	15	8	9	23	41
\$400k-499k	48	51	49	42	45
\$500k-599k	53	54	43	84	74
\$600k-699k	57	60	57	36	35
\$700k-799k	23	37	36	92	92
\$800k-899k	90	53	57	56	30
\$900k-999k	40	26	21	7	2
\$1m - 1.49m	4	1	5	1	
\$1.5m +					
Totals:	330	290	278	347	326

Presented by:

Market Activity Summary:

- Inventory: 10 units were listed for sale as of the last day of December - approximately 1 month of inventory.
- Sales Activity: 15 single-family attached units were sold during December.
- Median Sales Price: \$635,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 34 days.
- Average sales price was 103.15% of the average list price during December.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	4	6	18	0.4	\$587,348	\$577,000	\$579,417	35	\$503	\$496	98.65%
Jan 20	10	7	8	1.0	\$664,402	\$649,000	\$659,125	26	\$487	\$483	99.21%
Feb 20	5	12	7	0.5	\$673,516	\$605,000	\$662,138	17	\$519	\$513	98.31%
Mar 20	8	3	10	1.1	\$558,389	\$510,500	\$566,689	27	\$527	\$535	101.49%
Apr 20	17	2	3	2.8	\$501,667	\$560,000	\$512,667	11	\$557	\$571	102.19%
May 20	12	9	2	1.8	\$572,944	\$595,000	\$595,000	7	\$469	\$484	103.85%
Jun 20	22	5	7	4.6	\$582,700	\$525,000	\$577,679	28	\$581	\$578	99.14%
Jul 20	10	16	7	1.3	\$626,141	\$590,000	\$625,856	19	\$514	\$514	99.95%
Aug 20	15	6	10	1.7	\$573,400	\$570,000	\$572,800	33	\$530	\$528	99.90%
Sep 20	18	15	10	1.7	\$629,164	\$632,500	\$643,888	27	\$479	\$493	102.34%
Oct 20	10	16	14	0.8	\$670,056	\$677,500	\$674,999	24	\$538	\$544	100.74%
Nov 20	6	15	13	0.5	\$576,130	\$550,000	\$588,230	38	\$539	\$547	102.10%
Dec 20	10	1	15	0.9	\$649,008	\$635,000	\$669,442	34	\$528	\$542	103.15%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	15	-16.67%	\$649,008	10.50%	\$635,000	10.05%	\$669,442	15.54%	34	-2.61%	103.15%
Dec 19	18	350.00%	\$587,348	16.43%	\$577,000	19.96%	\$579,417	16.99%	35	-44.49%	98.65%
Dec 18	4	-76.47%	\$504,444	-3.47%	\$481,000	-5.69%	\$495,250	-9.08%	64	180.66%	98.18%

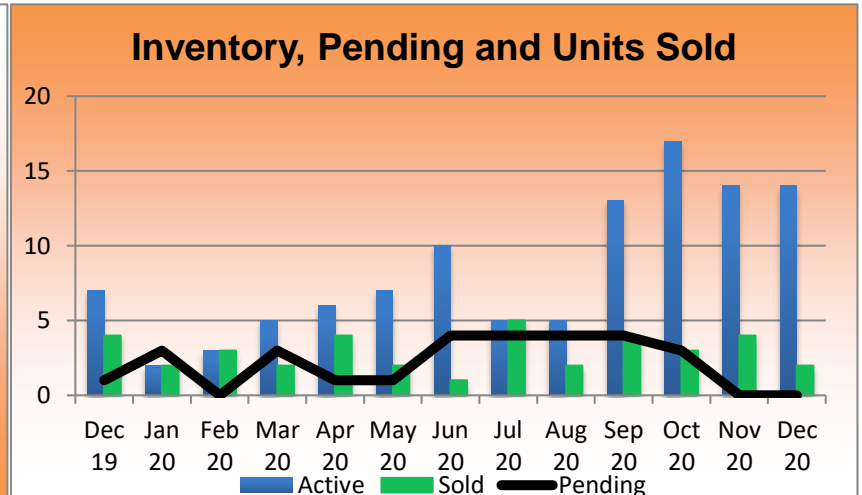
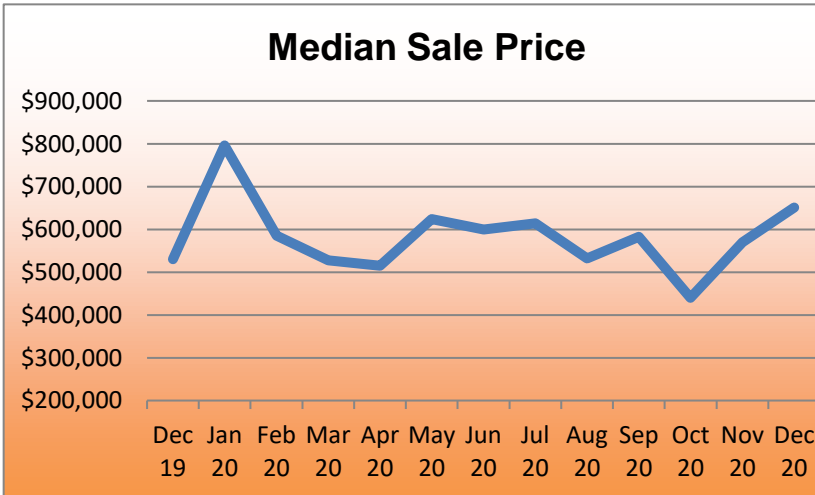
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k		1			1
\$300k-399k	1	10	6	31	48
\$400k-499k	27	40	25	69	55
\$500k-599k	34	35	31	45	45
\$600k-699k	26	27	42	21	27
\$700k-799k	10	26	32	16	
\$800k-899k	14	12	6	1	1
\$900k-999k	8		8		
\$1m - 1.49m			2		
\$1.5m +					
Totals:	120	151	152	183	177

Presented by:

Market Activity Summary:

- Inventory: 14 units were listed for sale as of the last day of December - approximately 8 months of inventory .
- Sales Activity: 2 single-family attached units were sold during December.
- Median Sales Price: \$651,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 43 days.
- Average sales price was 99.77% of the average list price during December.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	7	1	4	1.9	\$592,750	\$530,000	\$610,000	11	\$686	\$702	102.91%
Jan 20	2	3	2	0.6	\$814,500	\$796,000	\$796,000	19	\$445	\$434	97.73%
Feb 20	3	0	3	1.3	\$595,000	\$585,000	\$590,000	80	\$671	\$667	99.16%
Mar 20	5	3	2	2.9	\$499,444	\$527,500	\$527,500	9	\$591	\$627	105.62%
Apr 20	6	1	4	3.4	\$551,500	\$515,000	\$568,250	50	\$498	\$511	103.04%
May 20	7	1	2	5.6	\$624,000	\$624,000	\$624,000	26	\$697	\$700	100.00%
Jun 20	10	4	1	4.4	\$595,000	\$600,000	\$600,000	27	\$572	\$577	100.84%
Jul 20	5	4	5	2.0	\$594,990	\$614,000	\$593,800	16	\$622	\$620	99.80%
Aug 20	5	4	2	1.5	\$552,000	\$532,000	\$532,000	56	\$519	\$500	96.38%
Sep 20	13	4	4	3.3	\$573,250	\$582,500	\$578,250	25	\$511	\$515	100.87%
Oct 20	17	3	3	4.5	\$587,667	\$440,000	\$600,000	30	\$602	\$614	102.10%
Nov 20	14	0	4	5.1	\$592,972	\$570,000	\$593,000	50	\$519	\$519	100.00%
Dec 20	14	0	2	8.0	\$652,475	\$651,000	\$651,000	43	\$548	\$547	99.77%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	2	-50.00%	\$652,475	10.08%	\$651,000	22.83%	\$651,000	6.72%	43	300.00%	99.77%
Dec 19	4	33.33%	\$592,750	10.93%	\$530,000	-8.62%	\$610,000	9.91%	11	-74.20%	102.91%
Dec 18	3	200.00%	\$534,333	-7.07%	\$580,000	3.57%	\$555,000	-0.89%	42	420.83%	103.87%

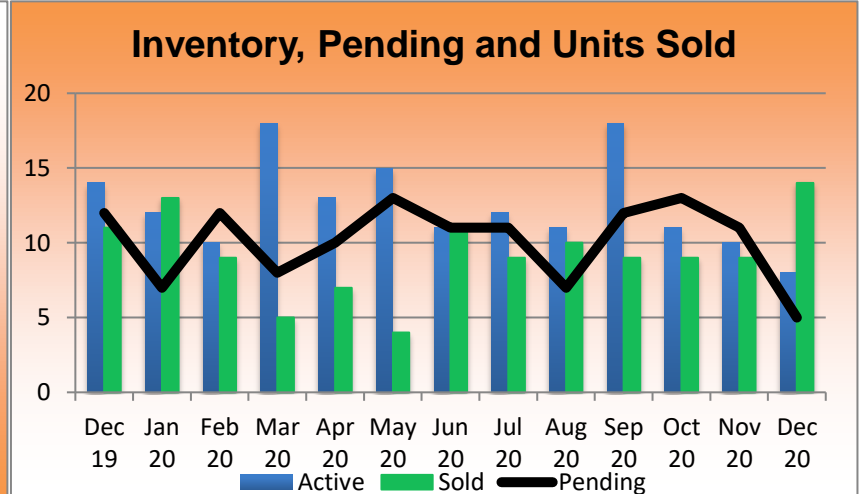
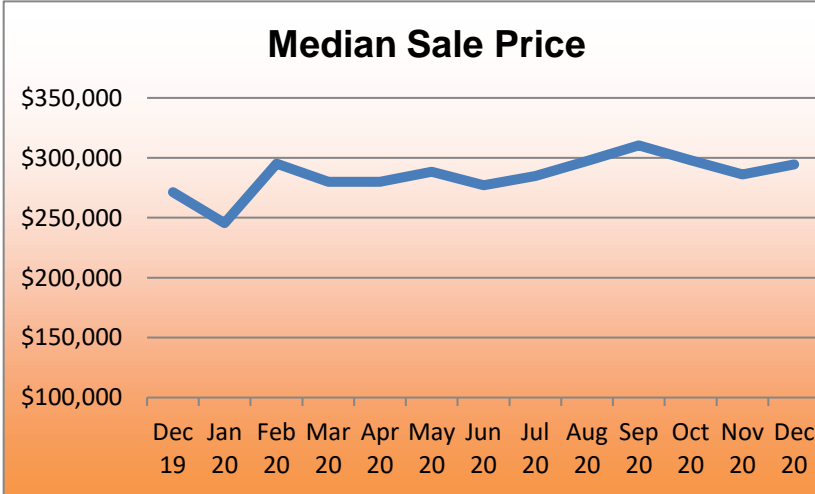
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k					
\$300k-399k	1		2	3	5
\$400k-499k	5	13	6	13	25
\$500k-599k	15	16	13	25	11
\$600k-699k	10	14	13	5	
\$700k-799k	3	1	1	1	2
\$800k-899k	1	3	1	3	
\$900k-999k	1	1		1	
\$1m - 1.49m	1				
\$1.5m +					
Totals:	37	48	36	51	43

Presented by:

Market Activity Summary:

- Inventory: 8 units were listed for sale as of the last day of December - approximately 1 month of inventory.
- Sales Activity: 14 single-family attached units were sold during December.
- Median Sales Price: \$294,500 during December.
- Days-on-Market (DOM) year-to-date is approximately 11 days.
- Average sales price was 101.59% of the average list price during December.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	14	12	11	1.2	\$267,823	\$271,500	\$266,432	24	\$282	\$280	99.48%
Jan 20	12	7	13	1.2	\$274,258	\$245,500	\$264,058	46	\$263	\$254	96.28%
Feb 20	10	12	9	0.9	\$291,672	\$295,000	\$288,267	53	\$272	\$269	98.83%
Mar 20	18	8	5	1.8	\$277,660	\$280,000	\$277,600	21	\$286	\$287	99.98%
Apr 20	13	10	7	1.4	\$270,279	\$280,000	\$285,000	35	\$280	\$295	105.45%
May 20	15	13	4	1.4	\$293,113	\$288,500	\$299,863	27	\$284	\$289	102.30%
Jun 20	11	11	11	1.0	\$276,246	\$277,200	\$275,018	30	\$269	\$268	99.56%
Jul 20	12	11	9	1.1	\$296,967	\$285,000	\$304,333	25	\$314	\$320	102.48%
Aug 20	11	7	10	1.0	\$289,065	\$297,500	\$293,945	42	\$282	\$286	101.69%
Sep 20	18	12	9	1.8	\$322,433	\$310,400	\$329,600	14	\$296	\$303	102.22%
Oct 20	11	13	9	1.0	\$299,278	\$298,000	\$308,278	32	\$298	\$306	103.01%
Nov 20	10	11	9	0.9	\$260,989	\$286,000	\$266,883	17	\$280	\$285	102.26%
Dec 20	8	5	14	0.8	\$319,700	\$294,500	\$324,775	11	\$294	\$299	101.59%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	14	27.27%	\$319,700	19.37%	\$294,500	8.47%	\$324,775	21.90%	11	-52.62%	101.59%
Dec 19	11	0.00%	\$267,823	14.73%	\$271,500	20.13%	\$266,432	15.16%	24	10.08%	99.48%
Dec 18	11	57.14%	\$233,427	8.68%	\$226,000	25.56%	\$231,355	3.22%	22	201.90%	99.11%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					4
\$100k-299k	74	114	83	86	83
\$300k-399k	40	22	33	20	13
\$400k-499k	10	9	5		
\$500k-599k					
\$600k-699k					
\$700k-799k					
\$800k-899k					
\$900k-999k					
\$1m - 1.49m					
\$1.5m +					
Totals:	124	145	121	106	100

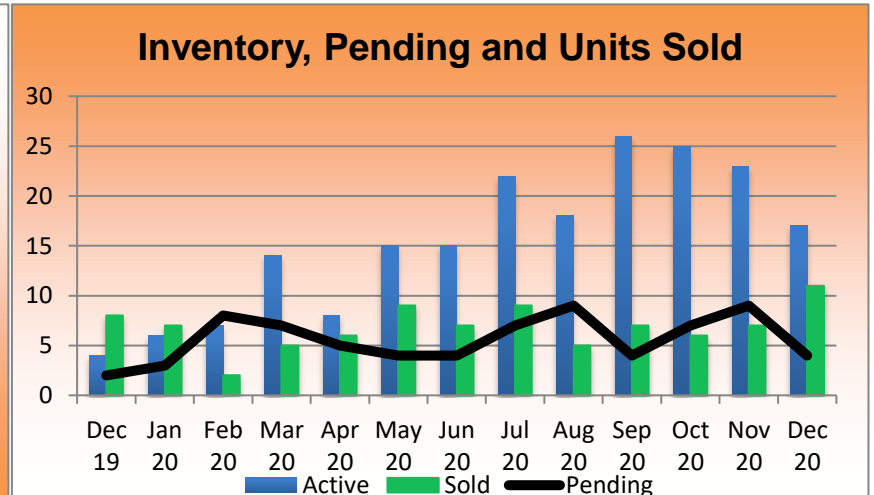
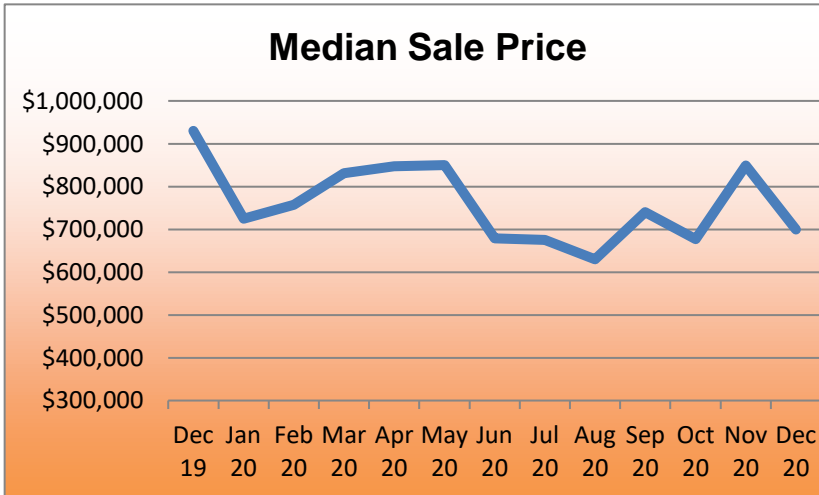
Presented by:

Berkeley: Condominiums & Townhomes

December 2020

Market Activity Summary:

- Inventory: 17 units were listed for sale as of the last day of December - approximately 3 months of inventory .
- Sales Activity: 11 single-family attached units were sold during December.
- Median Sales Price: \$700,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 22 days.
- Average sales price was 104.57% of the average list price during December.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	4	2	8	0.7	\$784,500	\$930,000	\$840,000	29	\$709	\$753	107.07%
Jan 20	6	3	7	1.1	\$840,571	\$725,000	\$848,571	65	\$721	\$724	100.95%
Feb 20	7	8	2	1.5	\$742,000	\$757,500	\$757,500	7	\$792	\$812	102.09%
Mar 20	14	7	5	2.8	\$723,600	\$831,000	\$859,750	34	\$767	\$870	118.82%
Apr 20	8	5	6	1.4	\$750,500	\$847,000	\$829,500	32	\$741	\$802	110.53%
May 20	15	4	9	2.5	\$782,556	\$850,000	\$791,044	10	\$746	\$757	101.08%
Jun 20	15	4	7	3.0	\$732,071	\$679,000	\$755,214	17	\$836	\$866	103.16%
Jul 20	22	7	9	4.4	\$637,209	\$675,000	\$683,598	25	\$797	\$831	107.28%
Aug 20	18	9	5	3.0	\$662,778	\$630,000	\$741,000	37	\$701	\$764	111.80%
Sep 20	26	4	7	4.3	\$700,094	\$740,000	\$742,737	29	\$682	\$710	106.09%
Oct 20	25	7	6	3.7	\$617,333	\$677,500	\$687,167	18	\$719	\$772	111.31%
Nov 20	23	9	7	3.2	\$772,286	\$849,000	\$821,000	13	\$759	\$805	106.31%
Dec 20	17	4	11	2.8	\$761,620	\$700,000	\$796,438	22	\$679	\$717	104.57%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	11	37.50%	\$761,620	-2.92%	\$700,000	-24.73%	\$796,438	-5.19%	22	-24.75%	104.57%
Dec 19	8	300.00%	\$784,500	2.08%	\$930,000	11.04%	\$840,000	0.30%	29	-18.66%	107.07%
Dec 18	2	-60.00%	\$768,500	14.68%	\$837,500	23.53%	\$837,500	19.80%	36	-40.03%	108.98%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k	4		1	1	
\$300k-399k	5	1	3	3	2
\$400k-499k	2	4	4	4	9
\$500k-599k	5	7	8	10	13
\$600k-699k	20	17	17	13	20
\$700k-799k	12	9	16	22	17
\$800k-899k	12	12	22	13	8
\$900k-999k	12	15	15	13	5
\$1m - 1.49m	12	15	11	10	3
\$1.5m +	1	2	4		1
Totals:	85	82	101	89	78

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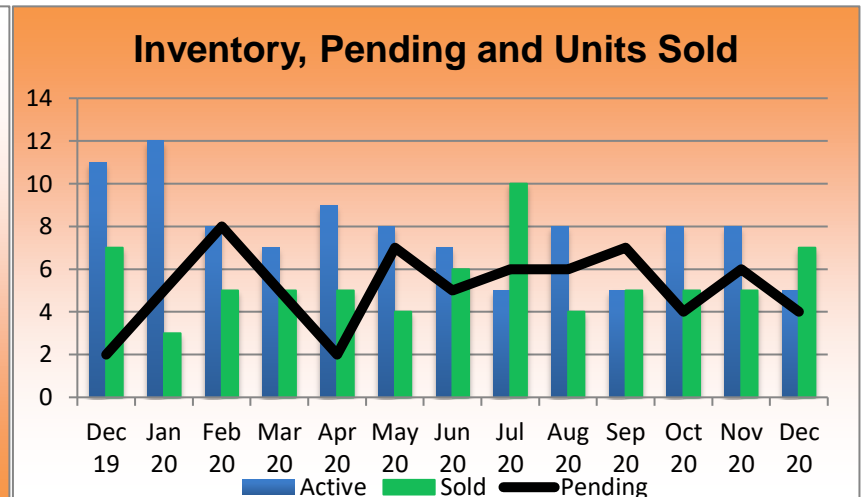
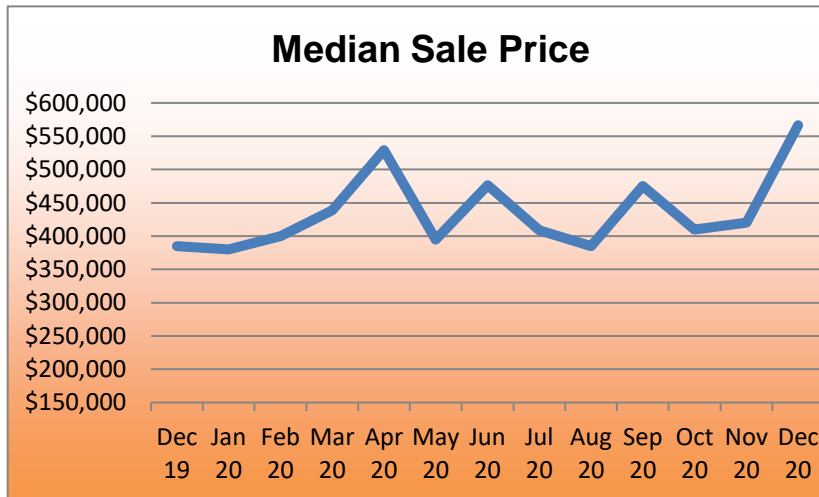
Includes the areas of Berkeley, Kensington

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Market Activity Summary:

- Inventory: 5 units were listed for sale as of the last day of December - approximately 1 month of inventory.
- Sales Activity: 7 single-family attached units were sold during December.
- Median Sales Price: \$566,474 during December.
- Days-on-Market (DOM) year-to-date is approximately 56 days.
- Average sales price was 99.8% of the average list price during December.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	11	2	7	2.4	\$376,828	\$385,000	\$377,883	99	\$257	\$258	100.28%
Jan 20	12	5	3	2.4	\$393,000	\$380,000	\$390,000	18	\$349	\$345	99.24%
Feb 20	8	8	5	1.4	\$392,538	\$400,000	\$370,800	40	\$324	\$303	94.46%
Mar 20	7	5	5	1.4	\$450,655	\$439,000	\$449,255	31	\$323	\$322	99.69%
Apr 20	9	2	5	1.8	\$478,155	\$529,034	\$480,675	66	\$424	\$427	100.53%
May 20	8	7	4	1.5	\$407,914	\$394,500	\$405,250	89	\$307	\$306	99.35%
Jun 20	7	5	6	1.5	\$480,265	\$476,431	\$474,599	128	\$350	\$347	98.82%
Jul 20	5	6	10	1.0	\$396,990	\$408,500	\$391,800	42	\$312	\$308	98.69%
Aug 20	8	6	4	1.3	\$413,250	\$385,000	\$407,000	29	\$274	\$269	98.49%
Sep 20	5	7	5	0.8	\$483,360	\$475,000	\$486,800	14	\$353	\$355	100.71%
Oct 20	8	4	5	1.4	\$486,837	\$410,000	\$477,200	21	\$350	\$343	98.02%
Nov 20	8	6	5	1.4	\$437,000	\$420,000	\$414,000	19	\$371	\$355	94.74%
Dec 20	5	4	7	1.0	\$509,258	\$566,474	\$508,255	56	\$382	\$383	99.80%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	7	0.00%	\$509,258	35.14%	\$566,474	47.14%	\$508,255	34.50%	56	-43.95%	99.80%
Dec 19	7	250.00%	\$376,828	-29.26%	\$385,000	-24.88%	\$377,883	-26.27%	99	-11.48%	100.28%
Dec 18	2	-66.67%	\$532,700	57.03%	\$512,515	58.92%	\$512,515	52.84%	112	242.86%	96.21%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k	5	17	12	13	19
\$300k-399k	22	34	14	33	28
\$400k-499k	27	16	15	8	4
\$500k-599k	17	13	8	2	4
\$600k-699k	2		4		
\$700k-799k	1				
\$800k-899k					
\$900k-999k					
\$1m - 1.49m					
\$1.5m +					
Totals:	74	80	53	56	55

Presented by:

Includes the areas of Brentwood, Bethel Island, Byron, Discovery Bay, Knightsen, Oakley

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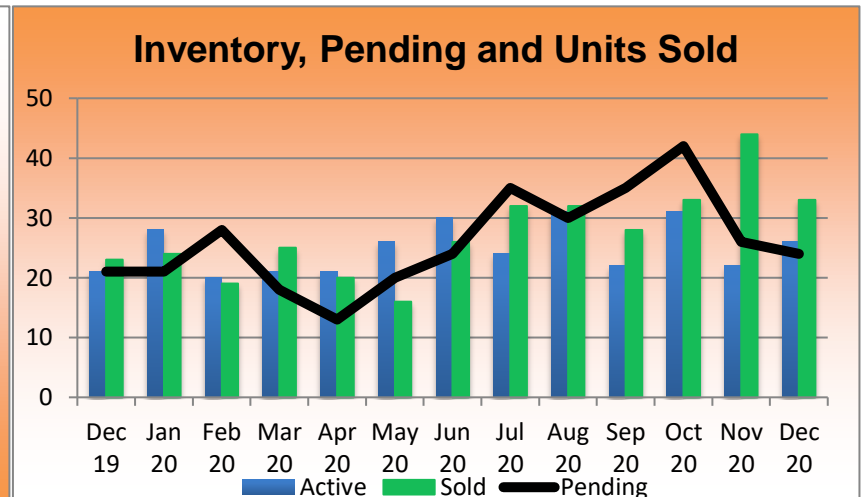
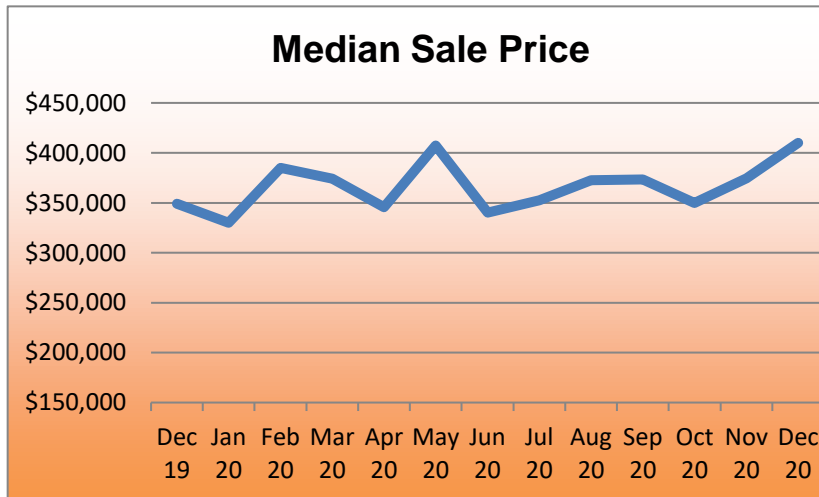
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Concord: Condominiums & Townhomes

December 2020

Market Activity Summary:

- Inventory: 26 units were listed for sale as of the last day of December - approximately 1 month of inventory.
- Sales Activity: 33 single-family attached units were sold during December.
- Median Sales Price: \$410,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 21 days.
- Average sales price was 101.21% of the average list price during December.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Dec 19	21	21	23	0.9	\$369,083	\$349,000	\$369,217	38	\$366	\$366	100.04%
Jan 20	28	21	24	1.2	\$350,573	\$330,000	\$349,240	55	\$356	\$356	99.62%
Feb 20	20	28	19	0.8	\$400,550	\$385,000	\$406,053	26	\$382	\$388	101.37%
Mar 20	21	18	25	1.0	\$389,996	\$374,000	\$392,660	23	\$365	\$366	100.68%
Apr 20	21	13	20	1.1	\$387,774	\$345,750	\$383,575	24	\$358	\$351	98.92%
May 20	26	20	16	1.3	\$413,971	\$407,500	\$414,313	22	\$371	\$371	100.08%
Jun 20	30	24	26	1.6	\$377,573	\$340,250	\$374,996	43	\$360	\$358	99.32%
Jul 20	24	35	32	1.0	\$388,077	\$352,500	\$388,906	19	\$365	\$365	100.21%
Aug 20	31	30	32	1.1	\$392,051	\$372,500	\$399,859	14	\$367	\$376	101.99%
Sep 20	22	35	28	0.7	\$388,296	\$373,500	\$395,918	15	\$374	\$380	101.96%
Oct 20	31	42	33	0.9	\$362,262	\$350,000	\$367,561	21	\$375	\$380	101.46%
Nov 20	22	26	44	0.7	\$401,906	\$374,500	\$412,710	17	\$372	\$382	102.69%
Dec 20	26	24	33	0.8	\$447,627	\$410,000	\$453,045	21	\$383	\$388	101.21%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Dec 20	33	43.48%	\$447,627	21.28%	\$410,000	17.48%	\$453,045	22.70%	21	-44.50%	101.21%
Dec 19	23	-8.00%	\$369,083	6.90%	\$349,000	2.65%	\$369,217	6.90%	38	82.70%	100.04%
Dec 18	25	-3.85%	\$345,259	0.72%	\$340,000	1.64%	\$345,372	-1.02%	21	-5.34%	100.03%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k	68	108	90	153	236
\$300k-399k	175	174	196	164	86
\$400k-499k	68	61	59	43	41
\$500k-599k	29	50	27	29	30
\$600k-699k	21	20	35	21	11
\$700k-799k	11	4	4	2	
\$800k-899k					
\$900k-999k					
\$1m - 1.49m					
\$1.5m +					
Totals:	372	417	411	412	404

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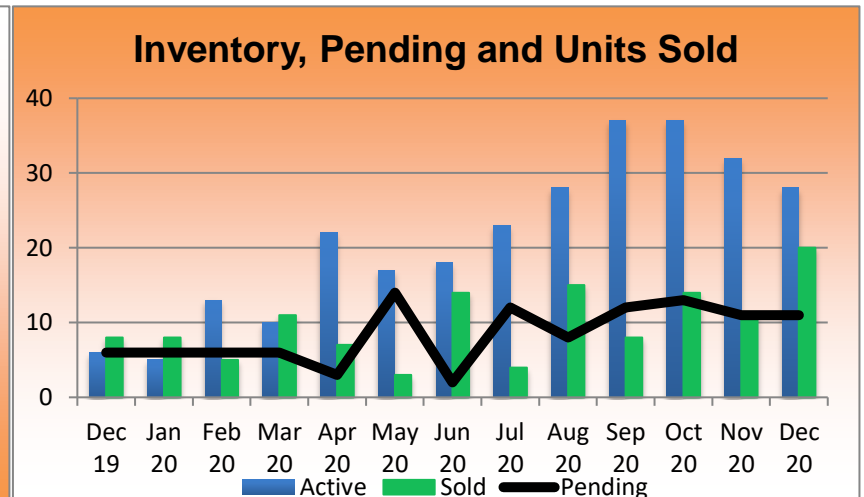
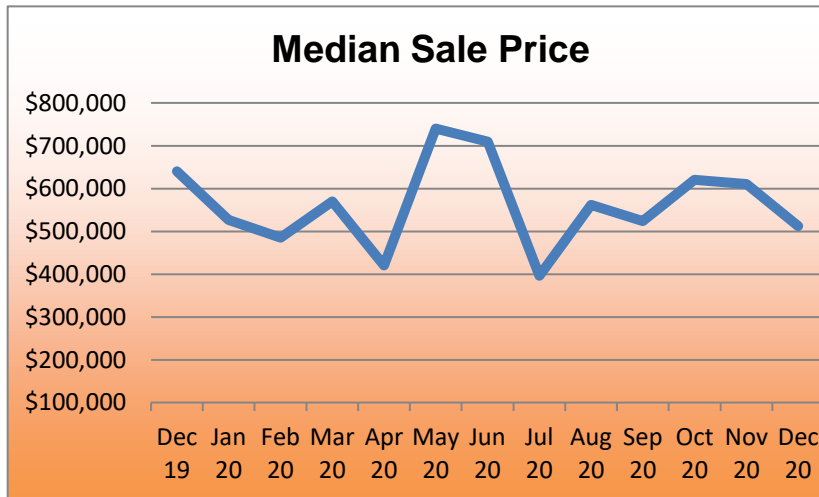
Includes the areas of Concord, Clayton

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Market Activity Summary:

- Inventory: 28 units were listed for sale as of the last day of December - approximately 2 months of inventory .
- Sales Activity: 20 single-family attached units were sold during December.
- Median Sales Price: \$512,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 66 days.
- Average sales price was 100.58% of the average list price during December.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	6	6	8	0.8	\$631,125	\$640,000	\$630,250	30	\$688	\$688	99.86%
Jan 20	5	6	8	0.7	\$555,588	\$527,000	\$565,463	34	\$674	\$691	101.78%
Feb 20	13	6	5	2.1	\$506,400	\$485,000	\$516,200	25	\$631	\$639	101.94%
Mar 20	10	6	11	1.7	\$540,818	\$570,000	\$566,492	36	\$691	\$718	104.75%
Apr 20	22	3	7	4.2	\$528,414	\$420,000	\$513,129	29	\$671	\$641	97.11%
May 20	17	14	3	2.3	\$638,333	\$740,000	\$650,000	24	\$631	\$644	101.83%
Jun 20	18	2	14	2.9	\$663,063	\$709,500	\$653,893	29	\$638	\$631	98.62%
Jul 20	23	12	4	3.0	\$405,100	\$396,200	\$407,850	12	\$596	\$600	100.68%
Aug 20	28	8	15	3.1	\$607,500	\$562,000	\$607,933	38	\$687	\$690	100.07%
Sep 20	37	12	8	4.4	\$590,750	\$524,000	\$595,250	21	\$626	\$628	100.76%
Oct 20	37	13	14	3.3	\$614,671	\$620,000	\$619,743	33	\$585	\$587	100.83%
Nov 20	32	11	11	2.9	\$601,700	\$610,000	\$603,273	46	\$606	\$607	100.26%
Dec 20	28	11	20	2.4	\$528,034	\$512,000	\$531,094	66	\$641	\$641	100.58%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	20	150.00%	\$528,034	-16.33%	\$512,000	-20.00%	\$531,094	-15.73%	66	121.18%	100.58%
Dec 19	8	-46.67%	\$631,125	24.86%	\$640,000	15.32%	\$630,250	23.20%	30	-8.18%	99.86%
Dec 18	15	25.00%	\$505,460	2.09%	\$555,000	6.73%	\$511,560	-4.61%	32	2.86%	101.21%

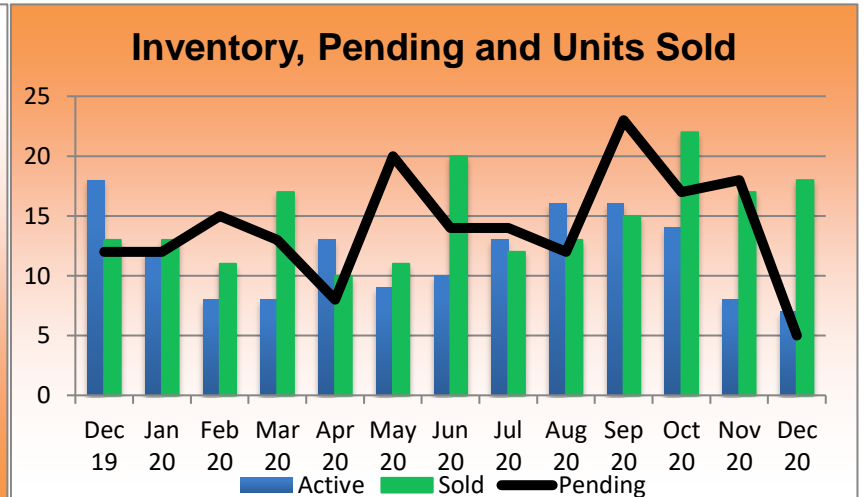
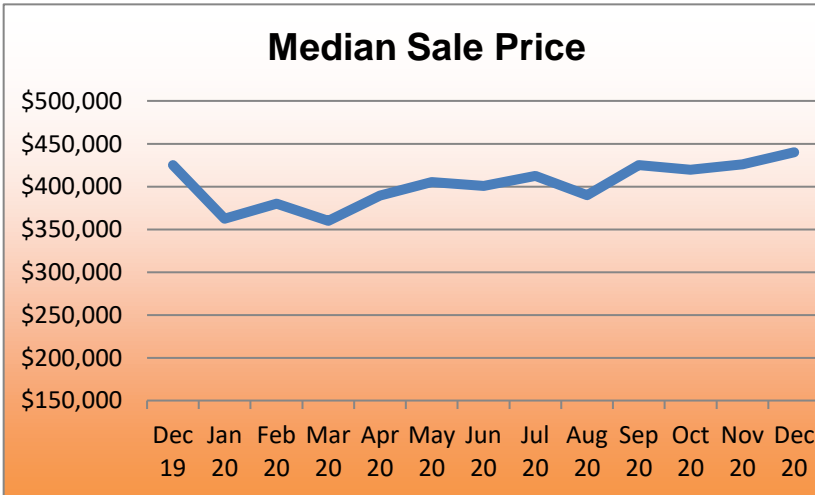
Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k			3	3	12
\$300k-399k	20	17	11	32	48
\$400k-499k	41	38	25	41	26
\$500k-599k	21	23	47	33	29
\$600k-699k	17	27	23	22	30
\$700k-799k	9	19	24	20	19
\$800k-899k	17	11	18	13	4
\$900k-999k	2	12	6	3	
\$1m - 1.49m	3	3	1		
\$1.5m +					
Totals:	130	150	158	167	168

Presented by:

Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of December - approximately 0 month of inventory.
- Sales Activity: 18 single-family attached units were sold during December.
- Median Sales Price: \$440,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 18 days.
- Average sales price was 105.% of the average list price during December.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	18	12	13	1.3	\$415,377	\$425,000	\$416,577	44	\$350	\$350	100.29%
Jan 20	12	12	13	0.9	\$387,535	\$362,500	\$382,038	51	\$363	\$358	98.58%
Feb 20	8	15	11	0.6	\$377,074	\$380,000	\$379,182	29	\$350	\$353	100.56%
Mar 20	8	13	17	0.6	\$363,332	\$359,900	\$368,582	37	\$354	\$360	101.44%
Apr 20	13	8	10	1.1	\$368,865	\$389,500	\$379,790	14	\$367	\$378	102.96%
May 20	9	20	11	0.6	\$400,154	\$405,000	\$410,000	30	\$350	\$358	102.46%
Jun 20	10	14	20	0.7	\$402,602	\$400,750	\$409,225	20	\$370	\$376	101.65%
Jul 20	13	14	12	0.9	\$402,324	\$412,500	\$411,708	14	\$361	\$369	102.33%
Aug 20	16	12	13	1.1	\$395,261	\$390,000	\$403,308	11	\$380	\$388	102.04%
Sep 20	16	23	15	1.0	\$421,386	\$425,000	\$431,500	15	\$370	\$380	102.40%
Oct 20	14	17	22	0.8	\$433,460	\$419,500	\$447,341	13	\$381	\$395	103.20%
Nov 20	8	18	17	0.5	\$436,119	\$426,000	\$455,529	15	\$367	\$381	104.45%
Dec 20	7	5	18	0.4	\$450,035	\$440,000	\$472,528	18	\$371	\$390	105.00%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	18	38.46%	\$450,035	8.34%	\$440,000	3.53%	\$472,528	13.43%	18	-59.07%	105.00%
Dec 19	13	-27.78%	\$415,377	5.15%	\$425,000	4.17%	\$416,577	6.21%	44	-23.45%	100.29%
Dec 18	18	-10.00%	\$395,035	12.24%	\$407,975	17.23%	\$392,219	9.96%	57	162.74%	99.29%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k	17	19	21	50	72
\$300k-399k	83	77	77	84	87
\$400k-499k	70	65	84	60	42
\$500k-599k	27	22	15	9	5
\$600k-699k	9	5	5	1	
\$700k-799k					
\$800k-899k					
\$900k-999k					
\$1m - 1.49m					
\$1.5m +					
Totals:	206	188	202	204	206

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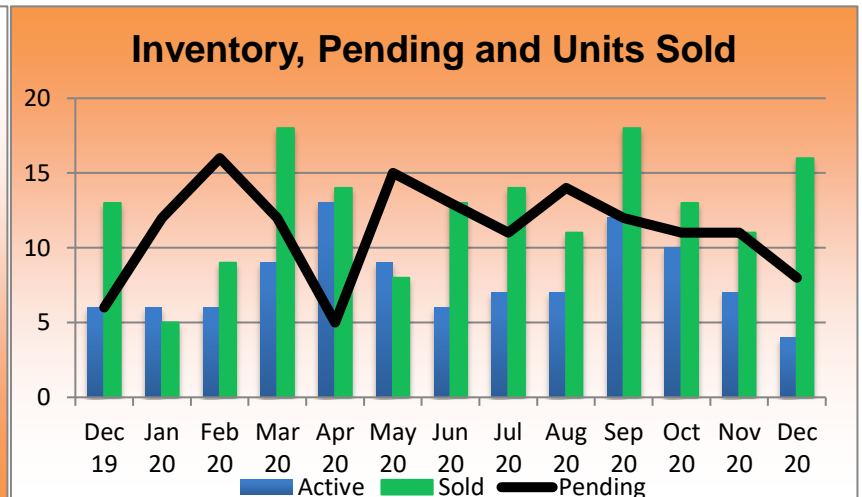
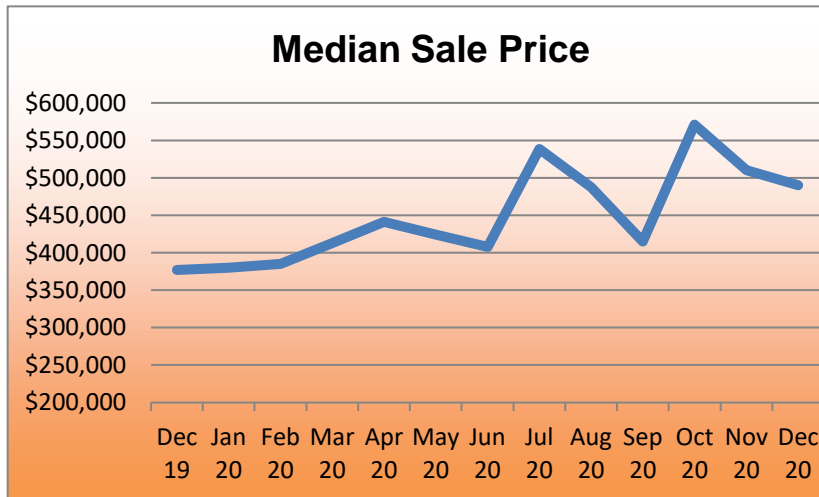
Includes the areas of Hercules, El Sobrante, Pinole, Rodeo

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Market Activity Summary:

- Inventory: 4 units were listed for sale as of the last day of December - approximately 0 month of inventory.
- Sales Activity: 16 single-family attached units were sold during December.
- Median Sales Price: \$490,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 17 days.
- Average sales price was 101.12% of the average list price during December.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Dec 19	6	6	13	0.6	\$394,827	\$377,000	\$394,923	49	\$347	\$347	100.02%
Jan 20	6	12	5	0.5	\$483,940	\$380,000	\$469,960	42	\$337	\$329	97.11%
Feb 20	6	16	9	0.5	\$396,555	\$385,000	\$405,778	13	\$403	\$410	102.33%
Mar 20	9	12	18	0.8	\$441,119	\$413,000	\$450,988	12	\$385	\$394	102.24%
Apr 20	13	5	14	1.2	\$444,743	\$441,250	\$446,314	25	\$380	\$382	100.35%
May 20	9	15	8	0.8	\$403,987	\$424,000	\$408,578	14	\$367	\$371	101.14%
Jun 20	6	13	13	0.5	\$455,523	\$408,000	\$458,377	21	\$410	\$413	100.63%
Jul 20	7	11	14	0.6	\$493,417	\$538,750	\$503,036	32	\$385	\$392	101.95%
Aug 20	7	14	11	0.5	\$488,955	\$487,500	\$502,591	9	\$393	\$403	102.79%
Sep 20	12	12	18	1.0	\$404,547	\$415,000	\$414,667	18	\$384	\$394	102.50%
Oct 20	10	11	13	0.8	\$569,404	\$571,000	\$585,923	9	\$420	\$433	102.90%
Nov 20	7	11	11	0.6	\$515,812	\$510,000	\$525,000	16	\$401	\$407	101.78%
Dec 20	4	8	16	0.4	\$485,125	\$490,000	\$490,563	17	\$413	\$417	101.12%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Dec 20	16	23.08%	\$485,125	22.87%	\$490,000	29.97%	\$490,563	24.22%	17	-65.58%	101.12%
Dec 19	13	85.71%	\$394,827	4.57%	\$377,000	7.71%	\$394,923	6.74%	49	-22.14%	100.02%
Dec 18	7	-46.15%	\$377,564	-25.55%	\$350,000	-33.33%	\$370,000	-27.38%	63	104.61%	98.00%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k	14	6	4	4	10
\$300k-399k	40	57	40	50	62
\$400k-499k	53	34	41	50	67
\$500k-599k	43	26	33	41	24
\$600k-699k	15	18	7	17	4
\$700k-799k	5				
\$800k-899k	2				
\$900k-999k					
\$1m - 1.49m					
\$1.5m +					
Totals:	172	141	125	162	167

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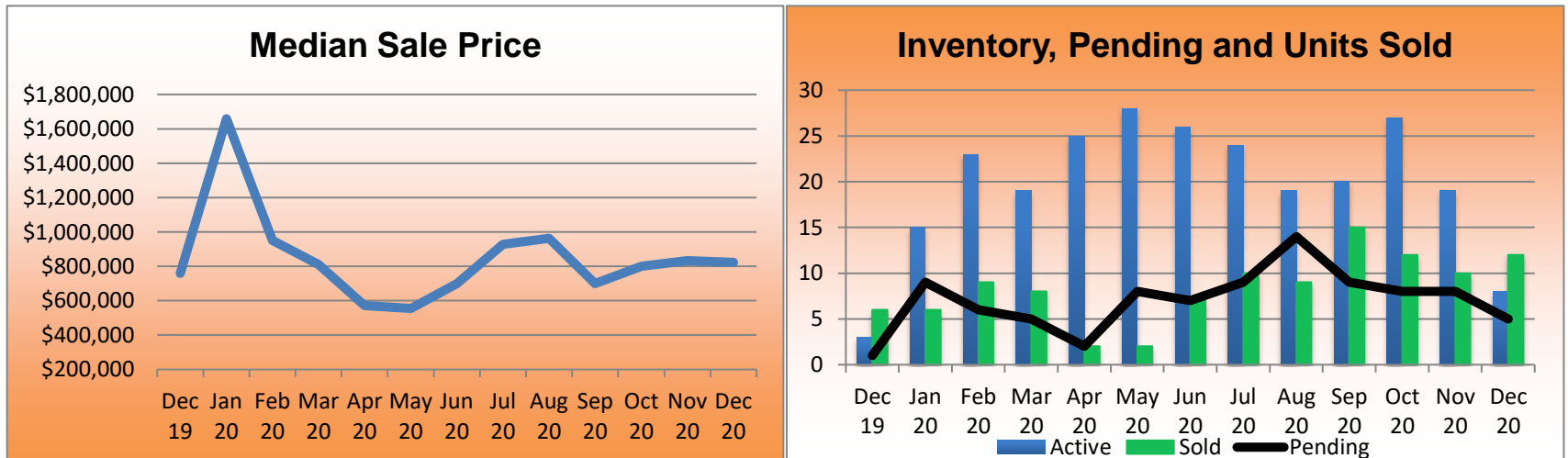
Includes the areas of Martinez, Crockett, Port Costa

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Market Activity Summary:

- Inventory: 8 units were listed for sale as of the last day of December - approximately 1 month of inventory.
- Sales Activity: 12 single-family attached units were sold during December.
- Median Sales Price: \$822,500 during December.
- Days-on-Market (DOM) year-to-date is approximately 44 days.
- Average sales price was 98.1% of the average list price during December.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	3	1	6	0.6	\$798,992	\$760,000	\$781,658	29	\$559	\$545	97.83%
Jan 20	15	9	6	3.0	\$1,675,686	\$1,658,800	\$1,685,326	19	\$777	\$789	100.58%
Feb 20	23	6	9	4.8	\$1,109,502	\$950,000	\$1,135,442	38	\$629	\$642	102.34%
Mar 20	19	5	8	3.6	\$835,500	\$810,000	\$862,125	11	\$565	\$588	103.19%
Apr 20	25	2	2	4.5	\$574,500	\$572,000	\$572,000	11	\$588	\$575	99.56%
May 20	28	8	2	5.3	\$569,000	\$555,000	\$555,000	6	\$474	\$461	97.54%
Jun 20	26	7	7	4.7	\$844,000	\$700,000	\$847,000	43	\$543	\$543	100.36%
Jul 20	24	9	10	3.7	\$910,247	\$928,750	\$909,750	51	\$615	\$614	99.95%
Aug 20	19	14	9	2.0	\$1,041,533	\$963,000	\$1,022,000	36	\$506	\$493	98.12%
Sep 20	20	9	15	2.1	\$702,800	\$700,000	\$716,067	29	\$559	\$565	101.89%
Oct 20	27	8	12	2.7	\$820,875	\$800,000	\$827,324	25	\$538	\$544	100.79%
Nov 20	19	8	10	1.9	\$788,595	\$832,500	\$784,520	21	\$529	\$529	99.48%
Dec 20	8	5	12	1.1	\$997,496	\$822,500	\$978,500	44	\$587	\$578	98.10%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	12	100.00%	\$997,496	24.84%	\$822,500	8.22%	\$978,500	25.18%	44	49.15%	98.10%
Dec 19	6	50.00%	\$798,992	-10.88%	\$760,000	-19.96%	\$781,658	-12.43%	29	-53.44%	97.83%
Dec 18	4	-55.56%	\$896,500	8.64%	\$949,500	13.92%	\$892,588	9.41%	63	238.26%	99.56%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k					
\$300k-399k	3	5	3	2	6
\$400k-499k	7	4	7	13	12
\$500k-599k	11	12	14	8	9
\$600k-699k	12	8	16	13	22
\$700k-799k	14	16	21	22	22
\$800k-899k	19	16	23	15	10
\$900k-999k	14	16	13	16	3
\$1m - 1.49m	18	15	28	13	12
\$1.5m +	12		4		1
Totals:	110	92	129	102	97

Presented by:

Includes the areas of Moraga, Lafayette, Orinda

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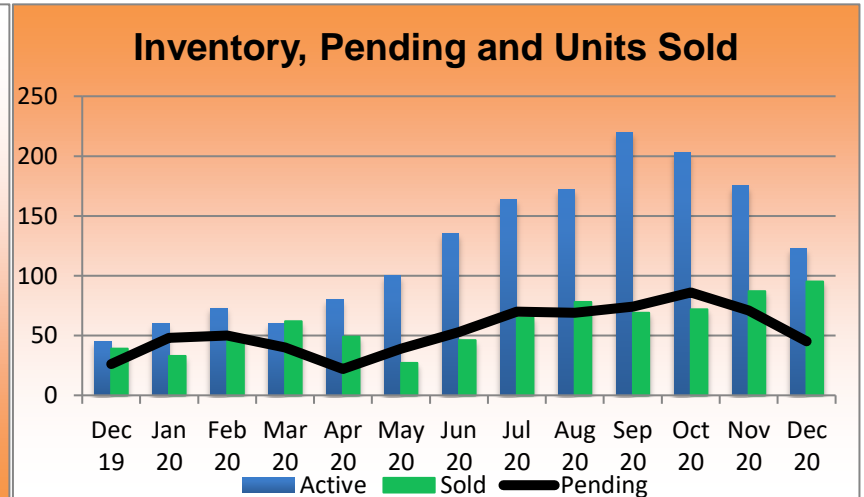
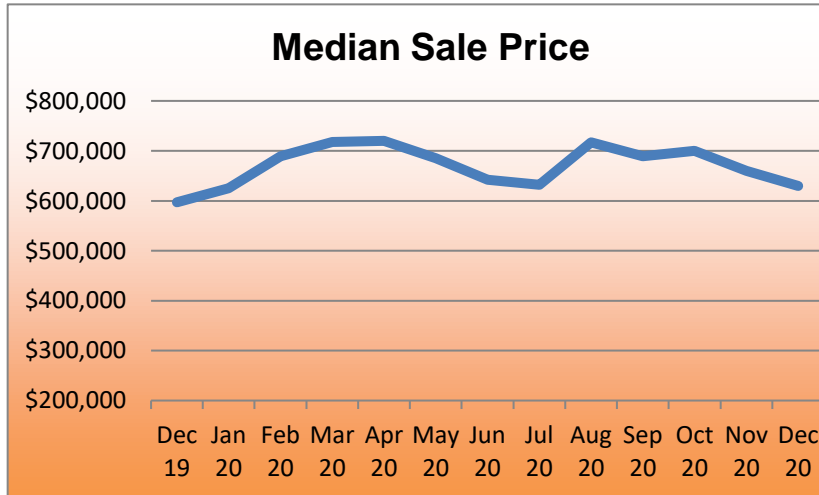
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Oakland: Condominiums & Townhomes

December 2020

Market Activity Summary:

- Inventory: 123 units were listed for sale as of the last day of December - approximately 2 months of inventory .
- Sales Activity: 95 single-family attached units were sold during December.
- Median Sales Price: \$630,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 36 days.
- Average sales price was 102.87% of the average list price during December.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	45	26	39	1.2	\$613,038	\$597,000	\$632,350	39	\$592	\$613	103.15%
Jan 20	60	48	33	1.5	\$642,056	\$625,000	\$656,061	42	\$597	\$609	102.18%
Feb 20	73	50	49	1.8	\$662,441	\$689,000	\$698,342	37	\$597	\$628	105.42%
Mar 20	60	40	62	1.5	\$668,647	\$717,500	\$701,471	29	\$591	\$625	104.91%
Apr 20	80	22	49	2.0	\$719,028	\$720,000	\$757,947	22	\$592	\$626	105.41%
May 20	100	39	27	2.6	\$679,970	\$685,000	\$705,596	23	\$652	\$672	103.77%
Jun 20	135	53	46	3.5	\$712,326	\$642,500	\$722,377	34	\$604	\$614	101.41%
Jul 20	164	70	65	3.6	\$623,297	\$632,000	\$642,037	30	\$607	\$621	103.01%
Aug 20	172	69	78	3.0	\$704,245	\$717,000	\$725,200	26	\$630	\$644	102.98%
Sep 20	220	74	69	3.3	\$710,743	\$689,000	\$740,180	28	\$612	\$639	104.14%
Oct 20	203	86	72	2.7	\$679,241	\$700,000	\$698,627	31	\$600	\$614	102.85%
Nov 20	175	71	87	2.3	\$679,584	\$660,000	\$701,960	29	\$610	\$629	103.29%
Dec 20	123	45	95	1.8	\$625,112	\$630,000	\$643,046	36	\$590	\$608	102.87%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	95	143.59%	\$625,112	1.97%	\$630,000	5.53%	\$643,046	1.69%	36	-8.30%	102.87%
Dec 19	39	-30.36%	\$613,038	0.95%	\$597,000	1.62%	\$632,350	2.77%	39	33.99%	103.15%
Dec 18	56	0.00%	\$607,275	2.64%	\$587,500	-2.00%	\$615,279	-2.15%	29	18.16%	101.32%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k	3	3	4	7	26
\$300k-399k	41	31	25	71	115
\$400k-499k	105	99	132	148	165
\$500k-599k	135	153	138	150	146
\$600k-699k	152	173	152	162	148
\$700k-799k	158	130	112	102	87
\$800k-899k	79	66	85	58	48
\$900k-999k	51	49	47	37	20
\$1m - 1.49m	76	66	57	33	21
\$1.5m +		1	14	1	2
Totals:	800	771	766	769	778

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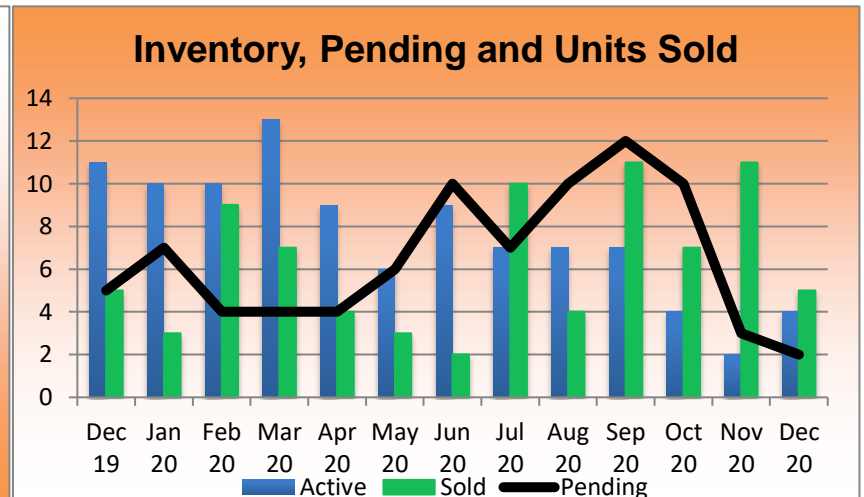
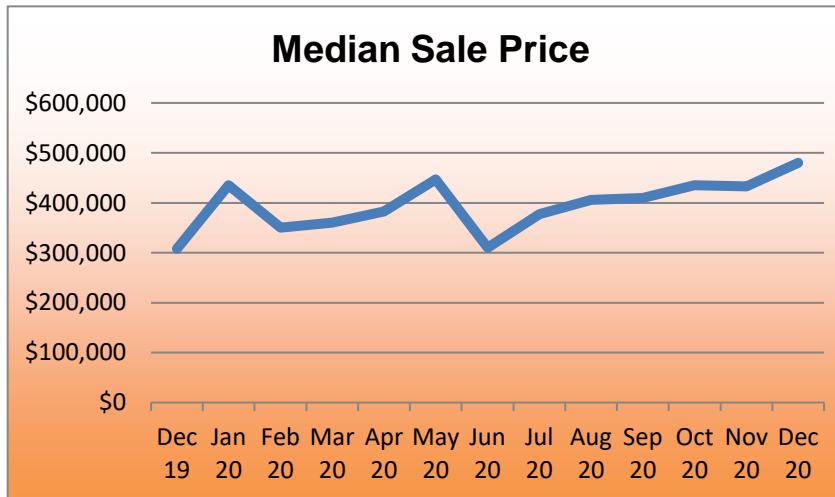
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Market Activity Summary:

- Inventory: 4 units were listed for sale as of the last day of December - approximately 1 month of inventory.
- Sales Activity: 5 single-family attached units were sold during December.
- Median Sales Price: \$480,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 24 days.
- Average sales price was 100.81% of the average list price during December.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Dec 19	11	5	5	1.9	\$309,580	\$308,000	\$306,100	47	\$319	\$315	98.88%
Jan 20	10	7	3	1.7	\$374,317	\$435,000	\$371,000	11	\$295	\$293	99.11%
Feb 20	10	4	9	1.9	\$337,594	\$350,000	\$339,333	28	\$310	\$312	100.52%
Mar 20	13	4	7	2.6	\$327,279	\$360,000	\$325,714	18	\$305	\$303	99.52%
Apr 20	9	4	4	1.9	\$366,722	\$382,944	\$363,472	17	\$263	\$261	99.11%
May 20	6	6	3	1.3	\$391,100	\$447,000	\$389,467	119	\$290	\$291	99.58%
Jun 20	9	10	2	1.5	\$307,450	\$310,000	\$310,000	25	\$291	\$295	100.83%
Jul 20	7	7	10	1.0	\$353,349	\$377,500	\$360,708	19	\$305	\$311	102.08%
Aug 20	7	10	4	0.8	\$419,463	\$406,000	\$422,500	82	\$320	\$323	100.72%
Sep 20	7	12	11	0.7	\$376,900	\$410,000	\$383,158	15	\$334	\$339	101.66%
Oct 20	4	10	7	0.4	\$387,143	\$435,000	\$394,286	12	\$296	\$301	101.85%
Nov 20	2	3	11	0.2	\$395,909	\$433,000	\$403,727	18	\$314	\$320	101.97%
Dec 20	4	2	5	0.6	\$442,800	\$480,000	\$446,400	24	\$286	\$287	100.81%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Dec 20	5	0.00%	\$442,800	43.03%	\$480,000	55.84%	\$446,400	45.83%	24	-49.79%	100.81%
Dec 19	5	0.00%	\$309,580	-15.09%	\$308,000	-28.21%	\$306,100	-13.43%	47	70.29%	98.88%
Dec 18	5	25.00%	\$364,590	29.29%	\$429,000	49.22%	\$353,590	22.46%	28	234.55%	96.98%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k	25	20	15	31	61
\$300k-399k	21	41	28	26	28
\$400k-499k	36	23	17	16	8
\$500k-599k	8	2	1		
\$600k-699k		1			
\$700k-799k					
\$800k-899k					
\$900k-999k					
\$1m - 1.49m					
\$1.5m +					
Totals:	90	87	61	73	97

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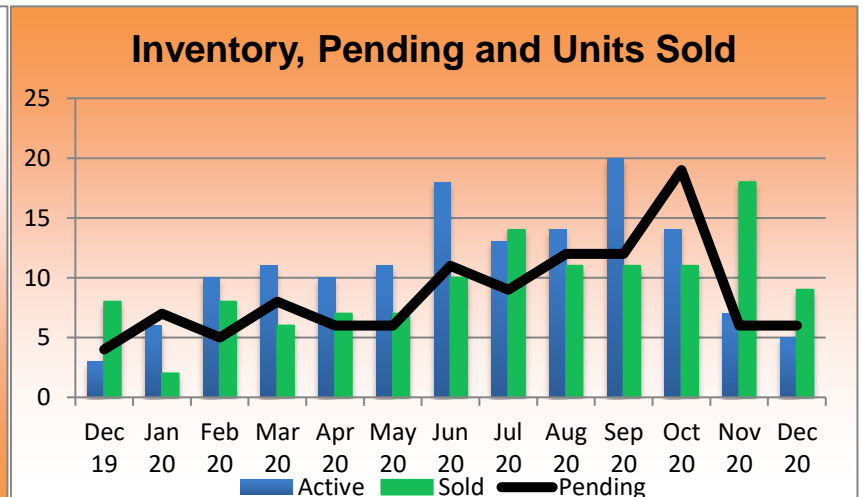
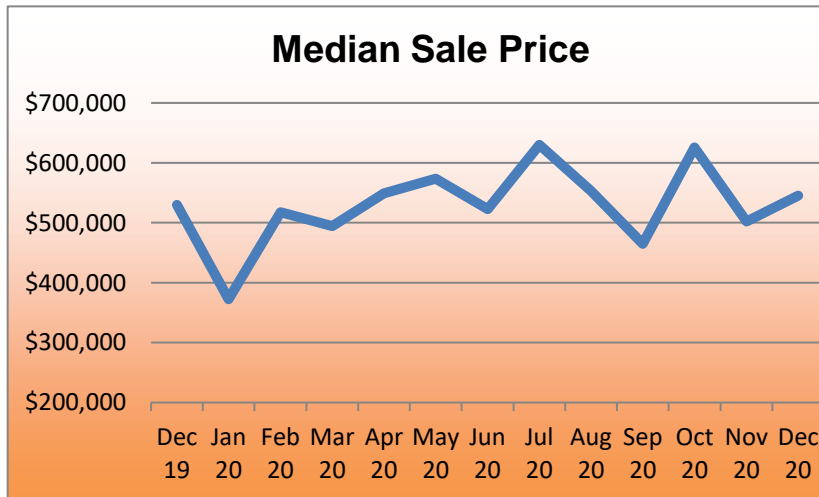
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Market Activity Summary:

- Inventory: 5 units were listed for sale as of the last day of December - approximately 0 month of inventory.
- Sales Activity: 9 single-family attached units were sold during December.
- Median Sales Price: \$545,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 24 days.
- Average sales price was 100.12% of the average list price during December.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Dec 19	3	4	8	0.5	\$528,250	\$530,000	\$530,813	40	\$425	\$428	100.49%
Jan 20	6	7	2	0.9	\$379,950	\$372,475	\$372,475	37	\$458	\$448	98.03%
Feb 20	10	5	8	1.7	\$508,986	\$517,500	\$507,986	16	\$414	\$413	99.80%
Mar 20	11	8	6	1.8	\$541,975	\$494,500	\$549,917	31	\$443	\$452	101.47%
Apr 20	10	6	7	1.5	\$556,571	\$549,000	\$555,571	15	\$433	\$431	99.82%
May 20	11	6	7	1.8	\$570,341	\$573,888	\$570,413	27	\$408	\$408	100.01%
Jun 20	18	11	10	2.3	\$536,525	\$522,450	\$533,340	27	\$455	\$453	99.41%
Jul 20	13	9	14	1.6	\$588,386	\$630,000	\$597,500	15	\$405	\$412	101.55%
Aug 20	14	12	11	1.5	\$547,273	\$553,000	\$554,000	13	\$436	\$443	101.23%
Sep 20	20	12	11	1.8	\$489,932	\$465,000	\$498,591	17	\$447	\$457	101.77%
Oct 20	14	19	11	1.1	\$604,986	\$626,000	\$625,355	31	\$412	\$426	103.37%
Nov 20	7	6	18	0.6	\$533,430	\$502,000	\$535,500	39	\$429	\$430	100.39%
Dec 20	5	6	9	0.5	\$533,767	\$545,000	\$534,433	24	\$442	\$446	100.12%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Dec 20	9	12.50%	\$533,767	1.04%	\$545,000	2.83%	\$534,433	0.68%	24	-40.28%	100.12%
Dec 19	8	33.33%	\$528,250	-3.10%	\$530,000	-9.01%	\$530,813	-4.07%	40	348.61%	100.49%
Dec 18	6	-33.33%	\$545,150	-0.14%	\$582,500	7.87%	\$553,333	1.37%	9	-59.90%	101.50%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k	2	4	2	3	6
\$300k-399k	17	18	20	24	29
\$400k-499k	27	23	26	27	40
\$500k-599k	30	42	46	35	40
\$600k-699k	26	23	31	23	23
\$700k-799k	16	14	11	6	2
\$800k-899k	1		2		
\$900k-999k					
\$1m - 1.49m					
\$1.5m +					
Totals:	119	124	138	118	140

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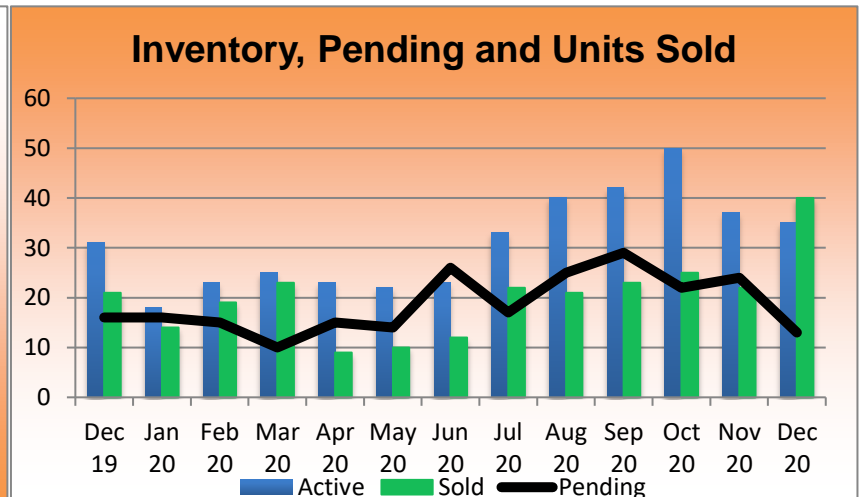
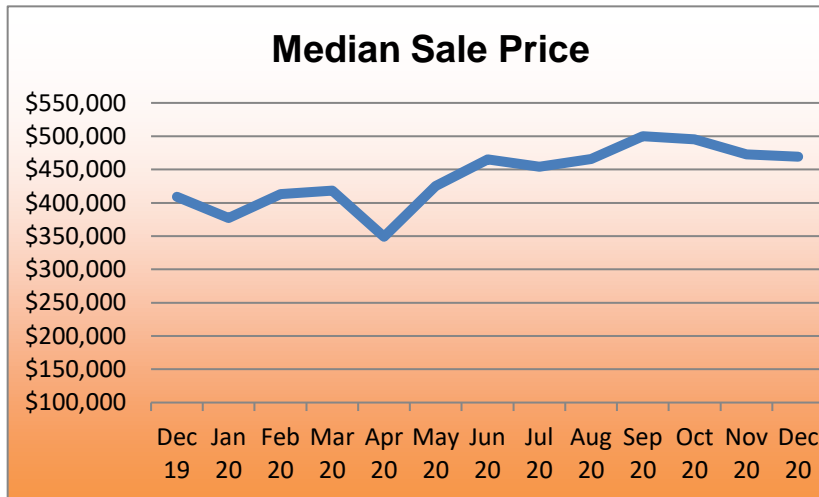
Includes the areas of Pleasant Hill, Pacheco

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Market Activity Summary:

- Inventory: 35 units were listed for sale as of the last day of December - approximately 2 months of inventory .
- Sales Activity: 40 single-family attached units were sold during December.
- Median Sales Price: \$469,500 during December.
- Days-on-Market (DOM) year-to-date is approximately 46 days.
- Average sales price was 100.54% of the average list price during December.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Dec 19	31	16	21	1.6	\$420,604	\$409,000	\$417,612	56	\$412	\$408	99.29%
Jan 20	18	16	14	0.9	\$391,744	\$377,000	\$394,925	37	\$371	\$375	100.81%
Feb 20	23	15	19	1.3	\$437,430	\$413,000	\$434,968	68	\$428	\$427	99.44%
Mar 20	25	10	23	1.8	\$494,865	\$418,000	\$506,478	32	\$436	\$443	102.35%
Apr 20	23	15	9	1.6	\$355,310	\$349,000	\$356,754	33	\$355	\$355	100.41%
May 20	22	14	10	1.6	\$456,290	\$425,000	\$453,200	14	\$411	\$406	99.32%
Jun 20	23	26	12	1.4	\$476,000	\$465,000	\$480,854	19	\$458	\$460	101.02%
Jul 20	33	17	22	1.8	\$478,409	\$454,000	\$482,159	22	\$438	\$442	100.78%
Aug 20	40	25	21	2.0	\$498,210	\$465,888	\$503,383	24	\$415	\$417	101.04%
Sep 20	42	29	23	1.7	\$489,507	\$500,000	\$495,505	23	\$399	\$405	101.23%
Oct 20	50	22	25	2.2	\$489,920	\$495,000	\$496,780	30	\$429	\$434	101.40%
Nov 20	37	24	22	1.5	\$476,527	\$472,500	\$478,727	51	\$436	\$438	100.46%
Dec 20	35	13	40	1.6	\$503,432	\$469,500	\$506,155	46	\$434	\$436	100.54%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Dec 20	40	90.48%	\$503,432	19.69%	\$469,500	14.79%	\$506,155	21.20%	46	-18.87%	100.54%
Dec 19	21	61.54%	\$420,604	-16.43%	\$409,000	-18.20%	\$417,612	-16.00%	56	-13.42%	99.29%
Dec 18	13	-51.85%	\$503,308	34.95%	\$500,000	42.86%	\$497,154	30.13%	65	143.85%	98.78%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k	24	25	18	55	80
\$300k-399k	78	69	66	84	66
\$400k-499k	64	93	80	76	56
\$500k-599k	45	54	57	41	46
\$600k-699k	34	36	32	21	12
\$700k-799k	16	18	9	6	2
\$800k-899k	11	6	1		2
\$900k-999k	2	4	2		
\$1m - 1.49m	2			1	
\$1.5m +					
Totals:	276	305	265	284	264

Presented by:

Includes the areas of Richmond, El Cerrito, San Pablo

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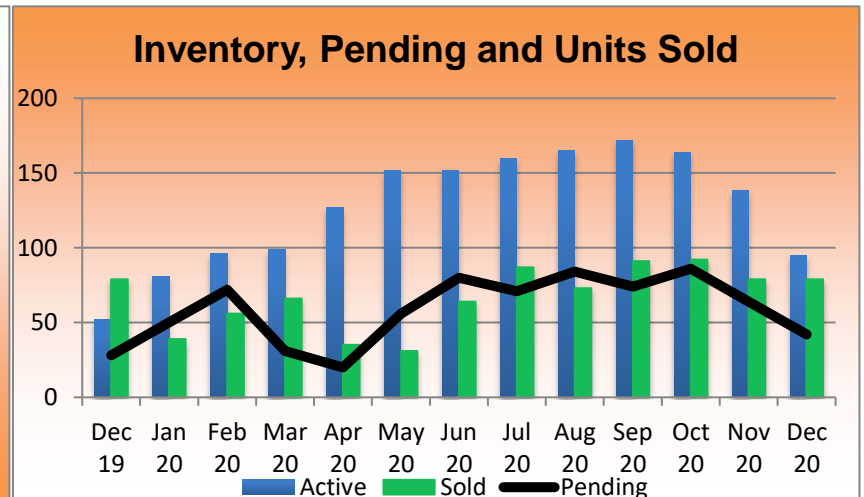
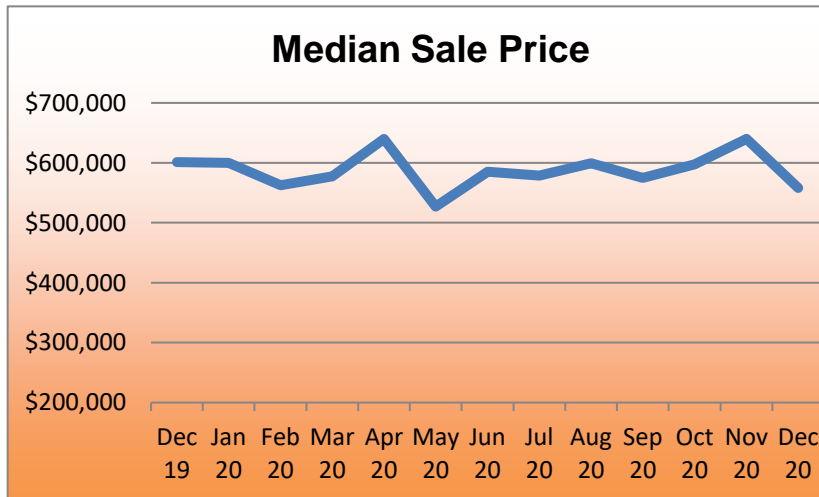
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Walnut Creek: Condominiums & Townhomes

December 2020

Market Activity Summary:

- Inventory: 95 units were listed for sale as of the last day of December - approximately 1 month of inventory.
- Sales Activity: 79 single-family attached units were sold during December.
- Median Sales Price: \$558,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 43 days.
- Average sales price was 100.11% of the average list price during December.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Dec 19	52	28	79	0.9	\$657,290	\$601,000	\$656,857	46	\$500	\$500	99.93%
Jan 20	81	50	39	1.5	\$662,656	\$600,000	\$661,379	47	\$494	\$492	99.81%
Feb 20	96	72	56	1.8	\$605,682	\$562,500	\$606,136	34	\$497	\$498	100.08%
Mar 20	99	31	66	2.2	\$596,775	\$577,500	\$601,714	26	\$499	\$504	100.83%
Apr 20	127	20	35	2.9	\$669,043	\$639,950	\$665,370	23	\$488	\$486	99.45%
May 20	152	56	31	3.4	\$578,377	\$527,000	\$568,477	26	\$476	\$466	98.29%
Jun 20	152	80	64	3.3	\$587,408	\$584,975	\$581,489	37	\$487	\$482	98.99%
Jul 20	160	71	87	2.8	\$608,046	\$579,000	\$600,893	32	\$491	\$486	98.82%
Aug 20	165	84	73	2.3	\$674,662	\$599,000	\$676,351	27	\$487	\$488	100.25%
Sep 20	172	74	91	2.2	\$601,389	\$575,000	\$603,687	36	\$486	\$487	100.38%
Oct 20	164	86	92	2.1	\$588,736	\$597,475	\$590,838	37	\$480	\$481	100.36%
Nov 20	138	64	79	1.8	\$680,148	\$640,000	\$680,436	45	\$485	\$485	100.04%
Dec 20	95	42	79	1.4	\$579,881	\$558,000	\$580,546	43	\$484	\$484	100.11%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Dec 20	79	0.00%	\$579,881	-11.78%	\$558,000	-7.15%	\$580,546	-11.62%	43	-6.47%	100.11%
Dec 19	79	21.54%	\$657,290	15.72%	\$601,000	12.34%	\$656,857	15.25%	46	9.93%	99.93%
Dec 18	65	-10.96%	\$568,007	2.39%	\$535,000	0.00%	\$569,917	3.03%	42	-1.86%	100.34%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k	33	23	39	76	91
\$300k-399k	140	155	216	212	259
\$400k-499k	140	214	172	183	176
\$500k-599k	149	146	161	153	147
\$600k-699k	129	139	109	132	154
\$700k-799k	93	119	118	102	67
\$800k-899k	85	76	73	45	44
\$900k-999k	43	40	33	26	11
\$1m - 1.49m	30	55	31	27	21
\$1.5m +	14	4	10	2	2
Totals:	856	971	962	958	972

Presented by:

Includes the areas of Walnut Creek, Rossmoor

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