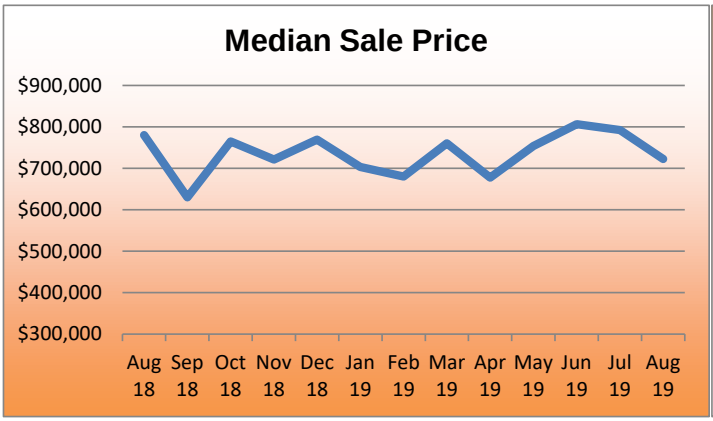
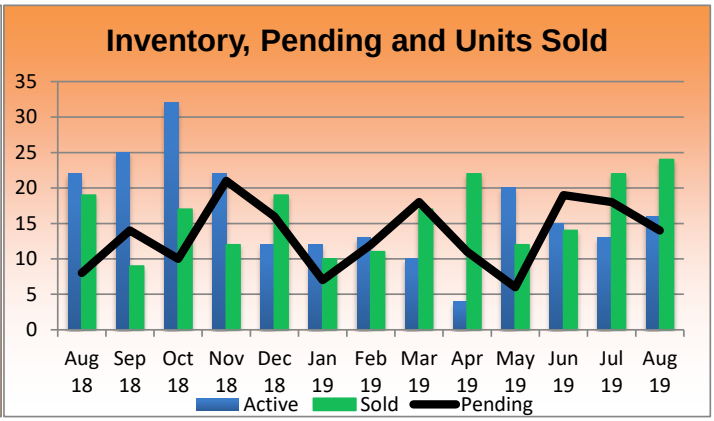
Alameda: Condominiums & Townhomes — August 2019

Market Activity Summary:

- Inventory: 16 units were listed for sale as of the last day of August - approximately 1 month of inventory.
- Sales Activity: 24 single-family attached units were sold during August.
- Median Sales Price: $722,500 during August.
- Days-on-Market (DOM) year-to-date is approximately 19 days.
- Average sales price was 105.94% of the average list price during August.





Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg $ Sqft Listed	Avg $ Sqft Sold	Sale Price/ List Price
Aug 18	22	8	19	2.2	$758,040	$780,000	$814,737	21	$508	$545	107.48%
Sep 18	25	14	9	2.4	$604,222	$630,000	$628,667	18	$552	$574	104.05%
Oct 18	32	10	17	2.9	$743,882	$765,000	$758,765	16	$529	$545	102.00%
Nov 18	22	21	12	1.7	$659,325	$721,250	$697,667	30	$529	$566	105.82%
Dec 18	12	16	19	0.8	$799,737	$769,000	$822,889	36	$524	$525	102.89%
Jan 19	12	7	10	0.9	$685,500	$703,438	$691,683	57	$521	$527	100.90%
Feb 19	13	12	11	0.9	$726,364	$680,000	$745,955	33	$524	$544	102.70%
Mar 19	10	18	17	0.8	$756,882	$760,000	$774,147	43	$524	$537	102.28%
Apr 19	4	11	22	0.3	$673,159	$677,500	$711,040	19	$536	$564	105.63%
May 19	20	6	12	1.7	$684,750	$753,750	$734,417	13	$522	$558	107.25%
Jun 19	15	19	14	1.1	$775,857	$806,500	$815,929	28	$547	$573	105.16%
Jul 19	13	18	22	1.0	$713,303	$792,500	$758,614	17	$506	$538	106.35%
Aug 19	16	14	24	1.1	$654,279	$722,500	$693,112	19	$540	$571	105.94%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Aug 19	24	26.32%	$654,279	-13.69%	$722,500	-7.37%	$693,112	-14.93%	19	-11.71%	105.94%
Aug 18	19	-34.48%	$758,040	16.81%	$780,000	11.59%	$814,737	19.08%	21	37.07%	107.48%
Aug 17	29	81.25%	$648,971	18.00%	$699,000	37.73%	$684,179	15.62%	16	-35.23%	105.43%

Sales Activity & Price Trends

Price Range	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold	2015 YTD units sold
< 100k					
$100k-299k					4
$300k-399k		4	4	13	15
$400k-499k	17	16	15	13	26
$500k-599k	14	9	17	11	21
$600k-699k	23	19	27	25	31
$700k-799k	30	26	29	25	23
$800k-899k	32	31	21	11	8
$900k-999k	7	11	20	3	4
$1m - 1.49m	13	11	8	2	1
$1.5m +	1	2			
Totals:	137	129	141	103	133

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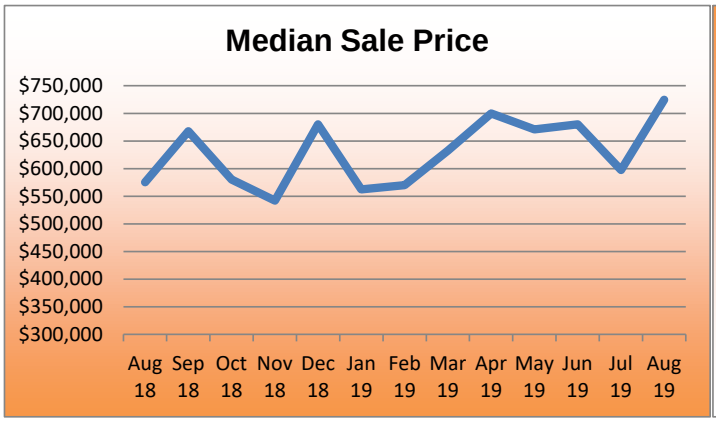
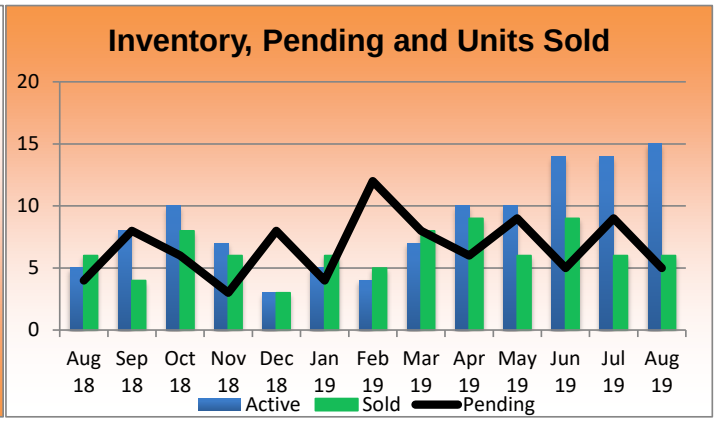
Castro Valley: Condominiums & Townhomes — August 2019

Market Activity Summary:

- Inventory: 15 units were listed for sale as of the last day of August - approximately 2 months of inventory .
- Sales Activity: 6 single-family attached units were sold during August.
- Median Sales Price: $724,500 during August.
- Days-on-Market (DOM) year-to-date is approximately 17 days.
- Average sales price was 100.45% of the average list price during August.





Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg $ Sqft Listed	Avg $ Sqft Sold	Sale Price/ List Price
Aug 18	5	4	6	1.3	$523,333	$575,500	$554,500	18	$424	$450	105.96%
Sep 18	8	8	4	1.6	$674,713	$667,500	$682,500	27	$450	$455	101.15%
Oct 18	10	6	8	1.7	$547,473	$580,000	$571,250	13	$469	$483	104.34%
Nov 18	7	3	6	1.3	$595,815	$542,000	$548,200	19	$476	$464	92.01%
Dec 18	3	8	3	0.5	$646,300	$680,000	$628,333	43	$524	$503	97.22%
Jan 19	5	4	6	1.0	$625,188	$562,500	$637,583	21	$414	$421	101.98%
Feb 19	4	12	5	0.6	$620,780	$570,000	$642,600	43	$466	$486	103.51%
Mar 19	7	8	8	0.9	$656,250	$632,500	$682,000	7	$499	$520	103.92%
Apr 19	10	6	9	1.3	$719,989	$700,000	$724,778	15	$450	$456	100.67%
May 19	10	9	6	1.1	$704,881	$671,000	$717,167	17	$454	$464	101.74%
Jun 19	14	5	9	2.0	$622,639	$680,000	$633,333	15	$447	$455	101.72%
Jul 19	14	9	6	1.9	$582,000	$597,500	$612,333	10	$489	$514	105.21%
Aug 19	15	5	6	2.1	$674,481	$724,500	$677,500	17	$500	$505	100.45%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Aug 19	6	0.00%	$674,481	28.88%	$724,500	25.89%	$677,500	22.18%	17	-1.90%	100.45%
Aug 18	6	-60.00%	$523,333	-11.23%	$575,500	0.09%	$554,500	-8.49%	18	3.35%	105.96%
Aug 17	15	87.50%	$589,563	-4.05%	$575,000	-10.23%	$605,933	-1.60%	17	-56.16%	102.78%

Sales Activity & Price Trends

Price Range	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold	2015 YTD units sold
< 100k					
$100k-299k					4
$300k-399k	1	4	1	9	16
$400k-499k	5	13	18	23	12
$500k-599k	18	8	17	10	9
$600k-699k	9	7	9	16	8
$700k-799k	13	4	8	5	11
$800k-899k	3	2	8	5	1
$900k-999k	8	5	2		
$1m - 1.49m					
$1.5m +					
Totals:	57	43	63	68	61

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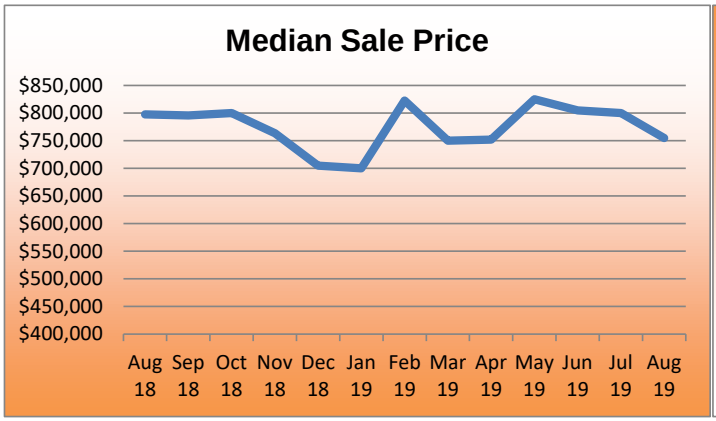
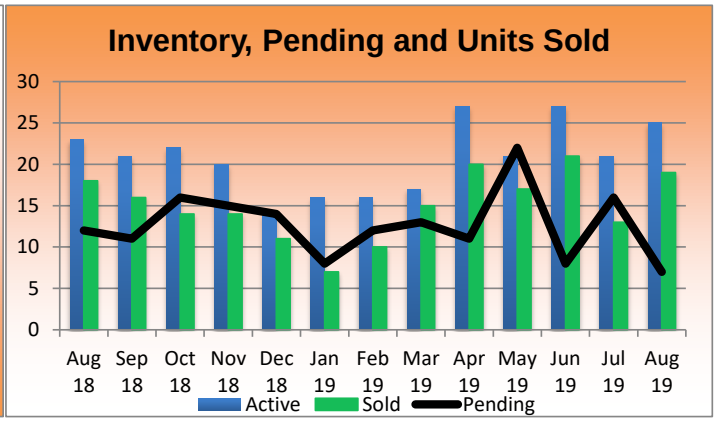
Danville: Condominiums & Townhomes — August 2019

Market Activity Summary:

- Inventory: 25 units were listed for sale as of the last day of August - approximately 2 months of inventory .
- Sales Activity: 19 single-family attached units were sold during August.
- Median Sales Price: $755,000 during August.
- Days-on-Market (DOM) year-to-date is approximately 32 days.
- Average sales price was 99.12% of the average list price during August.





Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg $ Sqft Listed	Avg $ Sqft Sold	Sale Price/ List Price
Aug 18	23	12	18	1.8	$798,528	$797,500	$824,639	10	$521	$536	103.27%
Sep 18	21	11	16	1.9	$787,434	$795,750	$787,344	21	$526	$527	99.99%
Oct 18	22	16	14	1.8	$799,981	$800,000	$785,714	33	$505	$496	98.22%
Nov 18	20	15	14	1.5	$780,921	$763,500	$780,143	34	$514	$514	99.90%
Dec 18	14	14	11	1.0	$742,718	$705,000	$735,818	27	$530	$526	99.07%
Jan 19	16	8	7	1.2	$756,036	$700,000	$740,214	35	$557	$543	97.91%
Feb 19	16	12	10	1.3	$787,885	$822,500	$797,800	21	$509	$521	101.26%
Mar 19	17	13	15	1.4	$756,327	$750,000	$759,747	20	$510	$512	100.45%
Apr 19	27	11	20	2.5	$752,272	$752,000	$752,770	21	$529	$529	100.07%
May 19	21	22	17	1.4	$818,673	$825,000	$818,471	24	$510	$511	99.98%
Jun 19	27	8	21	2.0	$784,038	$805,000	$789,952	23	$506	$511	100.75%
Jul 19	21	16	13	1.5	$806,058	$800,000	$815,000	13	$536	$542	101.11%
Aug 19	25	7	19	1.9	$779,668	$755,000	$772,811	32	$491	$486	99.12%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Aug 19	19	5.56%	$779,668	-2.36%	$755,000	-5.33%	$772,811	-6.28%	32	228.06%	99.12%
Aug 18	18	-5.26%	$798,528	0.98%	$797,500	-0.93%	$824,639	5.12%	10	-51.64%	103.27%
Aug 17	19	-32.14%	$790,758	13.33%	$805,000	18.34%	$784,447	12.07%	20	1.80%	99.20%

Sales Activity & Price Trends

Price Range	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold	2015 YTD units sold
< 100k					
$100k-299k					
$300k-399k					5
$400k-499k		1	3	2	17
$500k-599k	10	9	17	18	28
$600k-699k	23	16	24	43	40
$700k-799k	38	41	45	49	62
$800k-899k	30	42	37	26	20
$900k-999k	23	28	14	8	
$1m - 1.49m	2	13	2	6	1
$1.5m +					
Totals:	126	150	142	152	173

Presented by:

Includes the areas of Danville, Diablo, Alamo, Blackhawk

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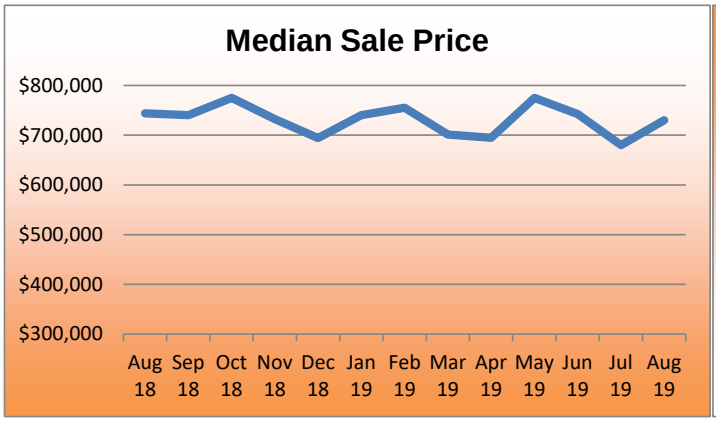
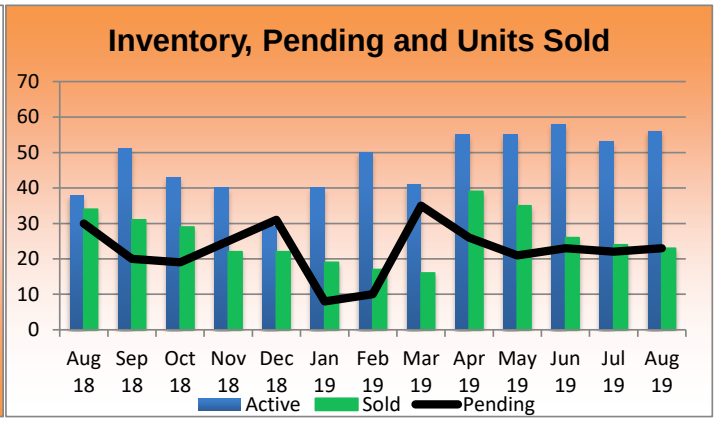
Dublin: Condominiums & Townhomes — August 2019

Market Activity Summary:

- Inventory: 56 units were listed for sale as of the last day of August - approximately 3 months of inventory .
- Sales Activity: 23 single-family attached units were sold during August.
- Median Sales Price: $730,000 during August.
- Days-on-Market (DOM) year-to-date is approximately 34 days.
- Average sales price was 99.53% of the average list price during August.





Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg $ Sqft Listed	Avg $ Sqft Sold	Sale Price/ List Price
Aug 18	38	30	34	1.1	$734,342	$744,000	$743,300	21	$484	$490	101.22%
Sep 18	51	20	31	1.8	$711,778	$740,000	$712,956	17	$505	$506	100.17%
Oct 18	43	19	29	1.8	$760,253	$775,000	$764,432	30	$489	$491	100.55%
Nov 18	40	25	22	1.7	$734,763	$732,000	$732,706	36	$515	$515	99.72%
Dec 18	29	31	22	1.2	$721,003	$694,500	$715,911	27	$470	$475	99.29%
Jan 19	40	8	19	1.9	$715,631	$740,000	$706,266	31	$494	$488	98.69%
Feb 19	50	10	17	2.7	$702,015	$755,000	$706,989	26	$479	$482	100.71%
Mar 19	41	35	16	2.0	$684,944	$701,250	$680,719	36	$490	$486	99.38%
Apr 19	55	26	39	2.8	$687,639	$695,000	$686,580	39	$515	$512	99.85%
May 19	55	21	35	2.4	$737,586	$775,000	$737,767	27	$498	$498	100.02%
Jun 19	58	23	26	2.2	$727,623	$742,500	$719,983	25	$466	$461	98.95%
Jul 19	53	22	24	2.3	$678,640	$680,000	$679,206	23	$470	$470	100.08%
Aug 19	56	23	23	2.5	$723,172	$730,000	$719,775	34	$475	$474	99.53%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Aug 19	23	-32.35%	$723,172	-1.52%	$730,000	-1.88%	$719,775	-3.16%	34	63.36%	99.53%
Aug 18	34	17.24%	$734,342	7.24%	$744,000	6.30%	$743,300	6.86%	21	34.63%	101.22%
Aug 17	29	-14.71%	$684,737	7.89%	$699,900	11.81%	$695,557	10.02%	15	-39.07%	101.58%

Sales Activity & Price Trends

Price Range	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold	2015 YTD units sold
< 100k					
$100k-299k	1	2	3	5	6
$300k-399k	4	3	2	7	9
$400k-499k	11	7	10	9	55
$500k-599k	36	17	53	75	79
$600k-699k	45	49	86	68	55
$700k-799k	48	75	50	47	23
$800k-899k	53	66	28	26	7
$900k-999k	15	19	4	2	1
$1m - 1.49m		2			
$1.5m +					
Totals:	213	240	236	239	235

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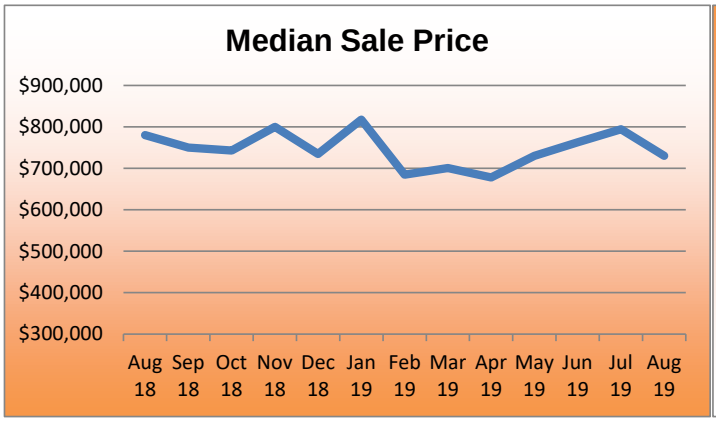
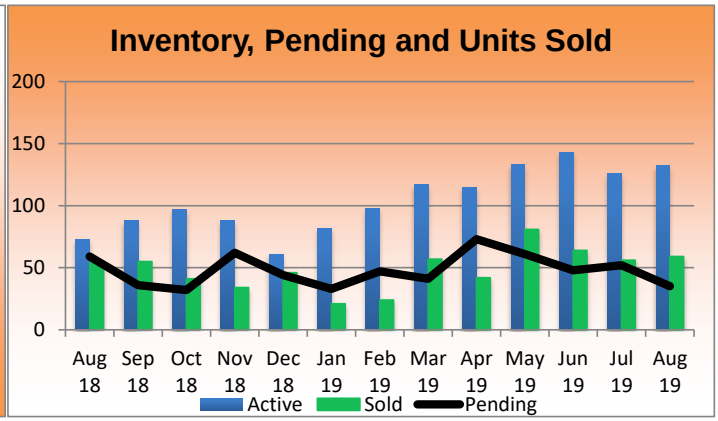
Fremont: Condominiums & Townhomes — August 2019

Market Activity Summary:

- Inventory: 132 units were listed for sale as of the last day of August - approximately 3 months of inventory .
- Sales Activity: 59 single-family attached units were sold during August.
- Median Sales Price: $730,000 during August.
- Days-on-Market (DOM) year-to-date is approximately 42 days.
- Average sales price was 98.96% of the average list price during August.





Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg $ Sqft Listed	Avg $ Sqft Sold	Sale Price/ List Price
Aug 18	73	59	54	1.4	$766,111	$780,000	$806,065	37	$628	$662	105.22%
Sep 18	88	36	55	1.8	$772,857	$750,000	$788,299	29	$632	$643	102.00%
Oct 18	97	32	41	2.3	$809,664	$743,000	$821,200	30	$640	$650	101.42%
Nov 18	88	62	34	1.9	$826,816	$800,000	$859,273	34	$637	$650	103.93%
Dec 18	61	44	46	1.4	$767,332	$735,000	$759,891	33	$640	$633	99.03%
Jan 19	82	33	21	1.9	$788,926	$817,499	$792,521	44	$614	$616	100.46%
Feb 19	98	47	24	2.1	$736,725	$685,000	$739,281	37	$612	$617	100.35%
Mar 19	117	41	57	2.8	$737,276	$701,000	$740,932	29	$616	$621	100.50%
Apr 19	115	73	42	2.4	$676,259	$678,000	$683,545	26	$604	$607	101.08%
May 19	133	61	81	2.4	$762,319	$730,000	$768,583	31	$621	$625	100.82%
Jun 19	143	48	64	2.6	$826,504	$763,000	$826,459	24	$630	$629	99.99%
Jul 19	126	52	56	2.2	$791,472	$794,000	$785,826	31	$618	$614	99.29%
Aug 19	132	35	59	2.7	$757,709	$730,000	$749,846	42	$606	$602	98.96%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Aug 19	59	9.26%	$757,709	-1.10%	$730,000	-6.41%	$749,846	-6.97%	42	11.21%	98.96%
Aug 18	54	-19.40%	$766,111	7.73%	$780,000	8.33%	$806,065	9.00%	37	144.42%	105.22%
Aug 17	67	-14.10%	$711,118	13.58%	$720,000	15.20%	$739,488	15.88%	15	-30.38%	103.99%

Sales Activity & Price Trends

Price Range	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold	2015 YTD units sold
< 100k					
$100k-299k			2	1	23
$300k-399k	24	10	35	47	97
$400k-499k	40	28	46	92	129
$500k-599k	71	48	91	135	104
$600k-699k	73	64	56	83	91
$700k-799k	55	66	88	87	66
$800k-899k	59	67	63	60	38
$900k-999k	46	53	49	25	13
$1m - 1.49m	75	86	35	15	20
$1.5m +		2			
Totals:	443	424	465	545	581

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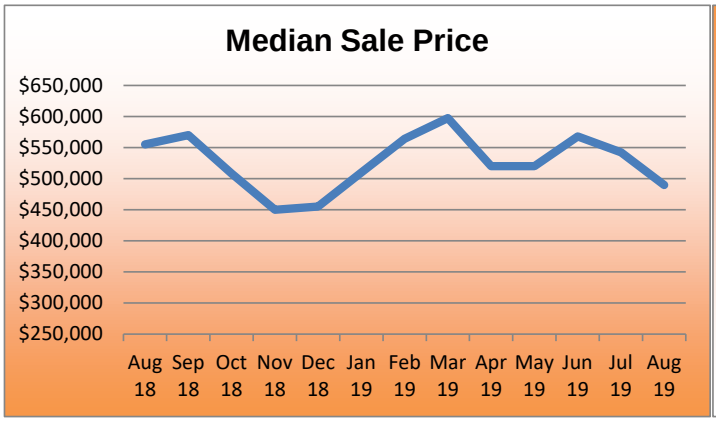
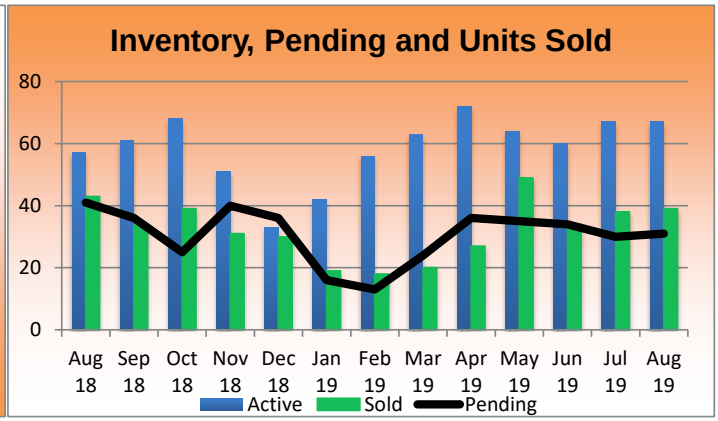
Hayward: Condominiums & Townhomes — August 2019

Market Activity Summary:

- Inventory: 67 units were listed for sale as of the last day of August - approximately 2 months of inventory .
- Sales Activity: 39 single-family attached units were sold during August.
- Median Sales Price: $489,900 during August.
- Days-on-Market (DOM) year-to-date is approximately 29 days.
- Average sales price was 101.71% of the average list price during August.





Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg $ Sqft Listed	Avg $ Sqft Sold	Sale Price/ List Price
Aug 18	57	41	43	1.7	$557,941	$555,000	$578,574	23	$410	$426	103.70%
Sep 18	61	36	34	1.7	$539,222	$570,000	$552,607	27	$436	$447	102.48%
Oct 18	68	25	39	1.9	$493,757	$508,000	$501,571	17	$435	$443	101.58%
Nov 18	51	40	31	1.4	$500,790	$450,000	$508,978	44	$435	$428	101.64%
Dec 18	33	36	30	1.0	$540,031	$455,000	$526,836	34	$417	$427	97.56%
Jan 19	42	16	19	1.4	$530,969	$510,000	$523,921	49	$409	$404	98.67%
Feb 19	56	13	18	2.1	$568,593	$564,000	$570,222	36	$422	$424	100.29%
Mar 19	63	24	20	2.8	$617,826	$597,500	$619,598	34	$408	$409	100.29%
Apr 19	72	36	27	3.2	$523,364	$520,000	$528,593	46	$424	$427	101.00%
May 19	64	35	49	2.4	$533,867	$520,000	$542,783	31	$419	$428	101.67%
Jun 19	60	34	34	1.9	$563,741	$568,000	$571,199	23	$414	$421	101.32%
Jul 19	67	30	38	2.0	$560,653	$542,500	$565,126	22	$409	$412	100.80%
Aug 19	67	31	39	2.1	$504,451	$489,900	$513,083	29	$423	$430	101.71%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Aug 19	39	-9.30%	$504,451	-9.59%	$489,900	-11.73%	$513,083	-11.32%	29	27.06%	101.71%
Aug 18	43	-14.00%	$557,941	22.90%	$555,000	22.92%	$578,574	22.58%	23	-10.64%	103.70%
Aug 17	50	11.11%	$453,966	4.99%	$451,500	0.33%	$472,009	5.77%	26	44.76%	103.97%

Sales Activity & Price Trends

Price Range	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold	2015 YTD units sold
< 100k					
$100k-299k	2	1	9	37	79
$300k-399k	22	24	63	76	115
$400k-499k	70	77	83	73	63
$500k-599k	80	84	65	54	37
$600k-699k	42	41	39	15	7
$700k-799k	42	30	6		
$800k-899k	1	3			
$900k-999k		1			
$1m - 1.49m					
$1.5m +					
Totals:	259	261	265	255	301

Presented by:

Includes the areas of Hayward, Hayward Hills

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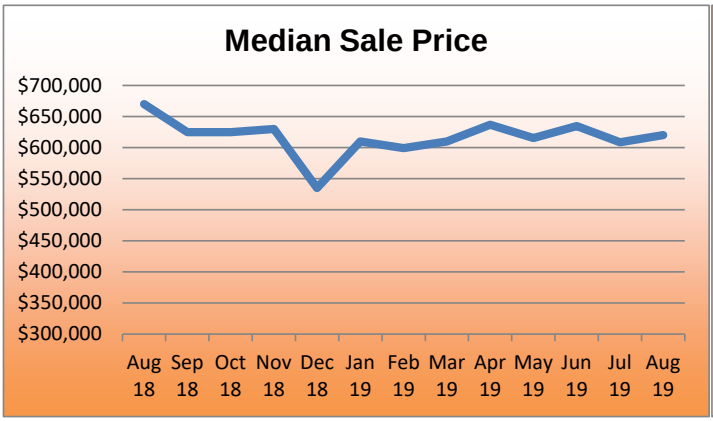
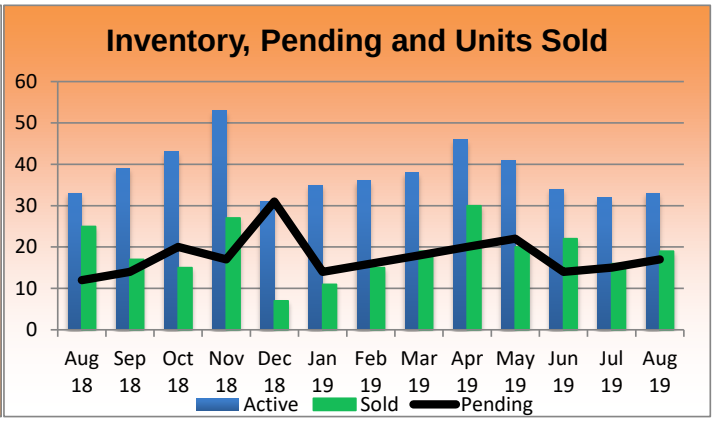
Livermore: Condominiums & Townhomes — August 2019

Market Activity Summary:

- Inventory: 33 units were listed for sale as of the last day of August - approximately 2 months of inventory .
- Sales Activity: 19 single-family attached units were sold during August.
- Median Sales Price: $620,000 during August.
- Days-on-Market (DOM) year-to-date is approximately 33 days.
- Average sales price was 99.5% of the average list price during August.





Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg $ Sqft Listed	Avg $ Sqft Sold	Sale Price/ List Price
Aug 18	33	12	25	2.0	$625,860	$670,000	$635,561	16	$465	$474	101.55%
Sep 18	39	14	17	2.6	$550,929	$625,000	$553,382	25	$497	$498	100.45%
Oct 18	43	20	15	2.6	$590,844	$625,000	$594,333	19	$486	$490	100.59%
Nov 18	53	17	27	3.4	$629,028	$630,000	$625,980	30	$459	$460	99.52%
Dec 18	31	31	7	1.5	$482,950	$535,000	$518,167	35	$500	$515	107.29%
Jan 19	35	14	11	1.7	$573,417	$610,000	$572,727	49	$468	$467	99.88%
Feb 19	36	16	15	1.8	$582,083	$599,000	$576,067	50	$482	$477	98.97%
Mar 19	38	18	19	1.9	$611,771	$610,000	$604,632	36	$470	$466	98.83%
Apr 19	46	20	30	2.7	$626,141	$636,750	$619,763	38	$469	$465	98.98%
May 19	41	22	20	2.2	$617,272	$615,500	$612,663	32	$474	$469	99.25%
Jun 19	34	14	22	1.8	$624,572	$634,500	$618,518	31	$461	$456	99.03%
Jul 19	32	15	16	1.8	$602,869	$608,745	$596,999	43	$442	$438	99.03%
Aug 19	33	17	19	1.9	$609,177	$620,000	$606,105	33	$485	$484	99.50%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Aug 19	19	-24.00%	$609,177	-2.67%	$620,000	-7.46%	$606,105	-4.63%	33	104.42%	99.50%
Aug 18	25	-13.79%	$625,860	9.02%	$670,000	12.61%	$635,561	10.22%	16	-36.10%	101.55%
Aug 17	29	52.63%	$574,053	4.41%	$595,000	9.17%	$576,634	5.14%	25	-10.68%	100.45%

Sales Activity & Price Trends

Price Range	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold	2015 YTD units sold
< 100k					
$100k-299k	1	1	7	20	16
$300k-399k	9	15	12	6	30
$400k-499k	18	9	23	39	28
$500k-599k	36	30	58	55	53
$600k-699k	67	64	50	47	31
$700k-799k	27	47	11	4	5
$800k-899k	3	2	1		
$900k-999k					
$1m - 1.49m					
$1.5m +					
Totals:	161	168	162	171	163

Presented by:

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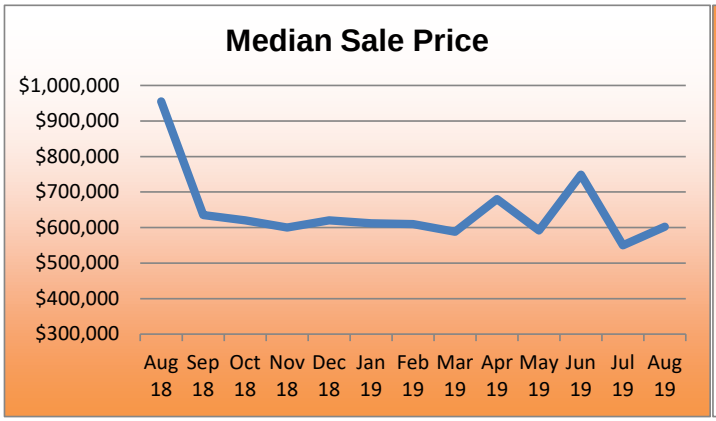
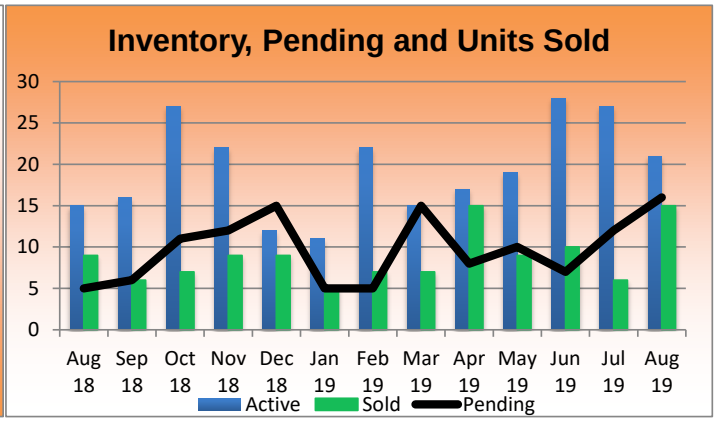
Newark: Condominiums & Townhomes — August 2019

Market Activity Summary:

- Inventory: 21 units were listed for sale as of the last day of August - approximately 2 months of inventory .
- Sales Activity: 15 single-family attached units were sold during August.
- Median Sales Price: $602,000 during August.
- Days-on-Market (DOM) year-to-date is approximately 36 days.
- Average sales price was 100.19% of the average list price during August.





Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg $ Sqft Listed	Avg $ Sqft Sold	Sale Price/ List Price
Aug 18	15	5	9	1.7	$833,426	$955,000	$895,444	29	$551	$593	107.44%
Sep 18	16	6	6	2.2	$640,850	$635,000	$646,500	41	$553	$554	100.88%
Oct 18	27	11	7	3.4	$679,643	$620,000	$691,429	18	$582	$594	101.73%
Nov 18	22	12	9	2.6	$683,632	$600,000	$632,500	25	$507	$509	92.52%
Dec 18	12	15	9	1.1	$736,378	$620,000	$666,543	29	$538	$505	90.52%
Jan 19	11	5	5	1.0	$670,800	$612,000	$661,400	49	$511	$505	98.60%
Feb 19	22	5	7	2.4	$666,699	$610,000	$664,141	30	$542	$540	99.62%
Mar 19	15	15	7	1.5	$672,555	$588,000	$672,555	73	$571	$571	100.00%
Apr 19	17	8	15	2.1	$713,507	$680,000	$704,843	26	$521	$518	98.79%
May 19	19	10	9	2.0	$633,584	$592,000	$643,765	12	$497	$507	101.61%
Jun 19	28	7	10	2.8	$788,686	$748,500	$780,027	35	$516	$510	98.90%
Jul 19	27	12	6	2.9	$614,798	$550,001	$617,500	25	$552	$551	100.44%
Aug 19	21	16	15	1.9	$648,615	$602,000	$649,833	36	$514	$515	100.19%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Aug 19	15	66.67%	$648,615	-22.17%	$602,000	-36.96%	$649,833	-27.43%	36	24.40%	100.19%
Aug 18	9	-10.00%	$833,426	35.13%	$955,000	48.06%	$895,444	40.33%	29	179.40%	107.44%
Aug 17	10	-9.09%	$616,765	28.26%	$645,000	34.94%	$638,099	28.18%	10	-50.74%	103.46%

Sales Activity & Price Trends

Price Range	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold	2015 YTD units sold
< 100k					
$100k-299k					4
$300k-399k		1	2	12	14
$400k-499k	5	3	15	45	47
$500k-599k	27	7	36	26	15
$600k-699k	17	28	24	17	4
$700k-799k	7	14	22	3	
$800k-899k	14	10	2		
$900k-999k	10	8			
$1m - 1.49m	1	6			
$1.5m +					
Totals:	81	77	101	103	84

Presented by:

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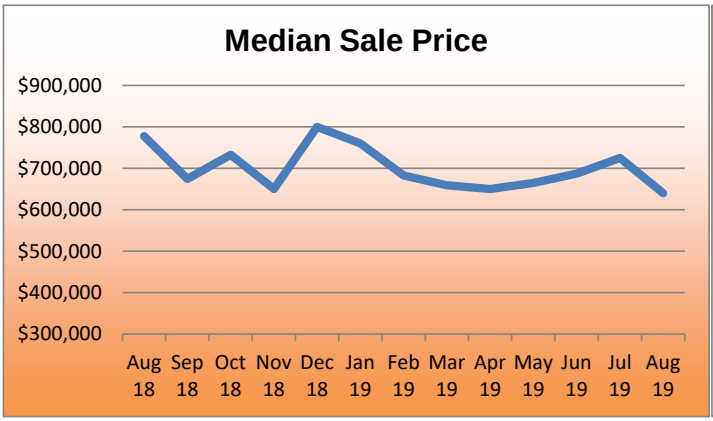
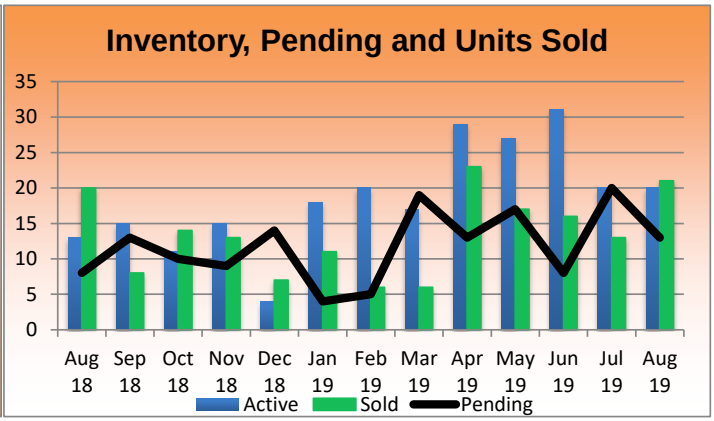
Pleasanton: Condominiums & Townhomes — August 2019

Market Activity Summary:

- Inventory: 20 units were listed for sale as of the last day of August - approximately 1 month of inventory.
- Sales Activity: 21 single-family attached units were sold during August.
- Median Sales Price: $640,000 during August.
- Days-on-Market (DOM) year-to-date is approximately 40 days.
- Average sales price was 99.75% of the average list price during August.





Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg $ Sqft Listed	Avg $ Sqft Sold	Sale Price/ List Price
Aug 18	13	8	20	0.9	$729,823	$777,500	$751,594	11	$559	$575	102.98%
Sep 18	15	13	8	1.1	$651,219	$674,500	$654,375	36	$541	$543	100.48%
Oct 18	11	10	14	0.9	$678,496	$732,500	$695,286	13	$579	$595	102.47%
Nov 18	15	9	13	1.5	$662,200	$650,000	$674,917	26	$549	$546	101.92%
Dec 18	4	14	7	0.3	$742,271	$800,000	$787,500	11	$523	$527	106.09%
Jan 19	18	4	11	1.9	$723,536	$760,000	$710,545	31	$540	$529	98.20%
Feb 19	20	5	6	2.5	$681,167	$682,500	$679,917	16	$543	$542	99.82%
Mar 19	17	19	6	1.6	$675,333	$659,000	$669,000	17	$548	$542	99.06%
Apr 19	29	13	23	2.8	$692,912	$650,000	$694,196	25	$548	$548	100.19%
May 19	27	17	17	2.0	$679,096	$665,000	$682,147	22	$535	$536	100.45%
Jun 19	31	8	16	2.2	$758,668	$687,500	$763,875	17	$567	$572	100.69%
Jul 19	20	20	13	1.4	$739,361	$725,000	$731,923	30	$532	$527	98.99%
Aug 19	20	13	21	1.4	$635,033	$640,000	$633,476	40	$526	$524	99.75%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Aug 19	21	5.00%	$635,033	-12.99%	$640,000	-17.68%	$633,476	-15.72%	40	276.95%	99.75%
Aug 18	20	11.11%	$729,823	0.67%	$777,500	5.93%	$751,594	2.02%	11	-60.29%	102.98%
Aug 17	18	38.46%	$724,993	21.30%	$734,000	24.41%	$736,722	21.87%	27	100.16%	101.62%

Sales Activity & Price Trends

Price Range	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold	2015 YTD units sold
< 100k					
$100k-299k					2
$300k-399k	2	1	1	4	18
$400k-499k	11	16	23	28	31
$500k-599k	26	18	39	28	27
$600k-699k	28	32	25	28	35
$700k-799k	25	40	36	27	22
$800k-899k	17	24	24	14	5
$900k-999k	7	11	3		
$1m - 1.49m	2	5	1		
$1.5m +	1				
Totals:	119	147	152	129	140

Presented by:

Includes the areas of Pleasanton, Sunol

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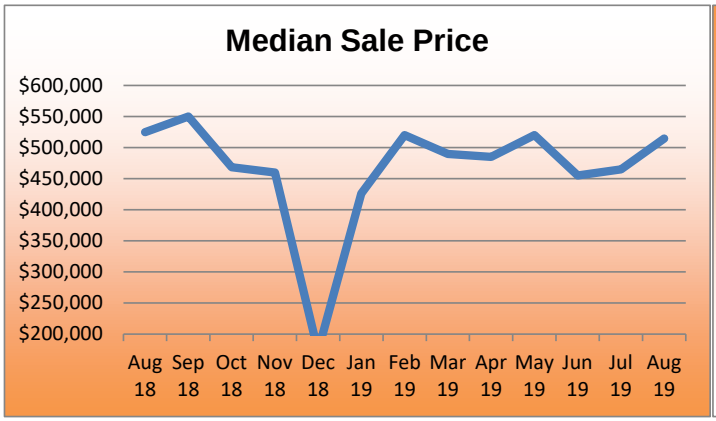
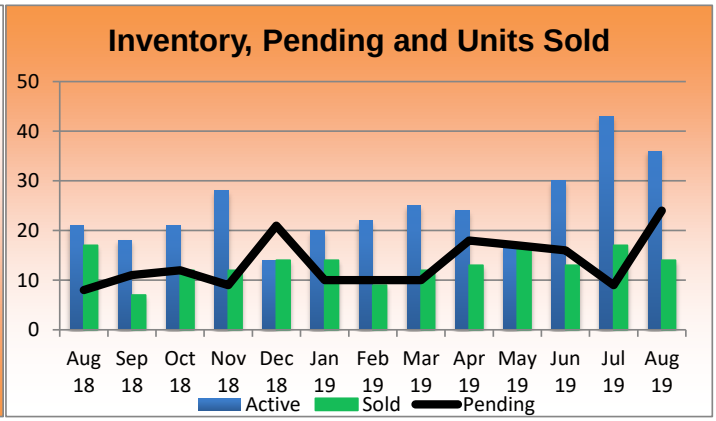
San Leandro: Condominiums & Townhomes — August 2019

Market Activity Summary:

- Inventory: 36 units were listed for sale as of the last day of August - approximately 2 months of inventory .
- Sales Activity: 14 single-family attached units were sold during August.
- Median Sales Price: $514,500 during August.
- Days-on-Market (DOM) year-to-date is approximately 32 days.
- Average sales price was 100.9% of the average list price during August.





Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg $ Sqft Listed	Avg $ Sqft Sold	Sale Price/ List Price
Aug 18	21	8	17	1.6	$475,614	$525,000	$486,056	27	$411	$418	102.20%
Sep 18	18	11	7	1.5	$534,429	$550,000	$559,357	35	$429	$450	104.66%
Oct 18	21	12	12	1.7	$458,400	$468,500	$466,167	28	$439	$447	101.69%
Nov 18	28	9	12	2.8	$464,913	$460,000	$478,682	25	$429	$426	102.96%
Dec 18	14	21	14	1.1	$514,490	$172,500	$455,000	39	$403	$394	88.44%
Jan 19	20	10	14	1.5	$407,124	$426,000	$417,964	42	$401	$412	102.66%
Feb 19	22	10	9	1.8	$492,060	$520,000	$499,000	31	$399	$403	101.41%
Mar 19	25	10	12	2.0	$490,811	$490,000	$488,375	65	$440	$437	99.50%
Apr 19	24	18	13	2.0	$488,972	$485,000	$491,308	26	$435	$437	100.48%
May 19	17	17	17	1.2	$504,582	$520,000	$515,647	32	$411	$417	102.19%
Jun 19	30	16	13	2.0	$463,053	$455,000	$473,692	30	$410	$423	102.30%
Jul 19	43	9	17	2.9	$488,099	$465,000	$500,346	21	$407	$418	102.51%
Aug 19	36	24	14	2.2	$505,007	$514,500	$509,532	32	$424	$428	100.90%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Aug 19	14	-17.65%	$505,007	6.18%	$514,500	-2.00%	$509,532	4.83%	32	18.05%	100.90%
Aug 18	17	70.00%	$475,614	11.78%	$525,000	29.63%	$486,056	10.97%	27	62.55%	102.20%
Aug 17	10	-37.50%	$425,495	8.58%	$405,000	0.75%	$438,000	6.23%	17	28.68%	102.94%

Sales Activity & Price Trends

Price Range	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold	2015 YTD units sold
< 100k					
$100k-299k	1	4	4	11	30
$300k-399k	17	18	46	42	51
$400k-499k	48	38	32	33	26
$500k-599k	33	31	23	18	3
$600k-699k	15	17	1		
$700k-799k	2	7	1		
$800k-899k		1			
$900k-999k					
$1m - 1.49m					
$1.5m +					
Totals:	116	116	107	104	110

Presented by:

Includes the areas of San Leandro, San Lorenzo

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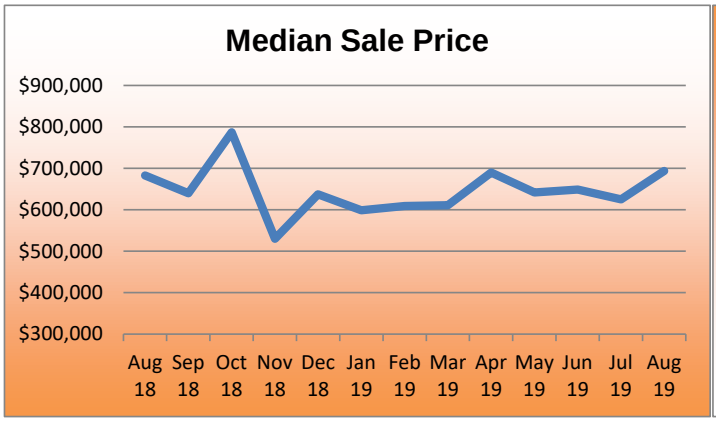
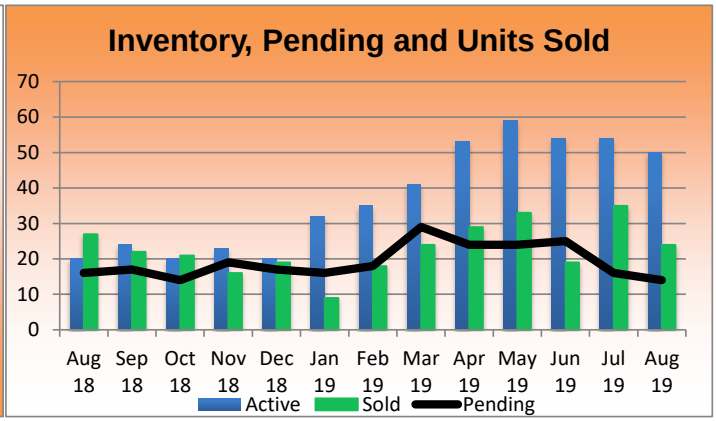
San Ramon: Condominiums & Townhomes — August 2019

Market Activity Summary:

- Inventory: 50 units were listed for sale as of the last day of August - approximately 3 months of inventory .
- Sales Activity: 24 single-family attached units were sold during August.
- Median Sales Price: $693,500 during August.
- Days-on-Market (DOM) year-to-date is approximately 51 days.
- Average sales price was 99.26% of the average list price during August.





Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg $ Sqft Listed	Avg $ Sqft Sold	Sale Price/ List Price
Aug 18	20	16	27	0.9	$701,723	$683,000	$713,852	17	$530	$541	101.73%
Sep 18	24	17	22	1.2	$653,606	$640,000	$655,745	16	$505	$506	100.33%
Oct 18	20	14	21	1.1	$742,890	$787,000	$749,262	28	$496	$501	100.86%
Nov 18	23	19	16	1.4	$632,112	$530,000	$604,608	22	$535	$554	95.65%
Dec 18	20	17	19	1.2	$677,786	$637,000	$677,069	28	$523	$516	99.89%
Jan 19	32	16	9	1.9	$601,761	$599,000	$599,550	29	$497	$495	99.63%
Feb 19	35	18	18	2.0	$638,082	$609,000	$637,238	32	$530	$529	99.87%
Mar 19	41	29	24	2.1	$654,908	$611,000	$646,912	25	$502	$497	98.78%
Apr 19	53	24	29	2.4	$693,119	$690,000	$692,310	25	$506	$505	99.88%
May 19	59	24	33	2.5	$679,549	$642,000	$678,259	26	$524	$522	99.81%
Jun 19	54	25	19	2.1	$708,886	$649,000	$702,073	19	$497	$492	99.04%
Jul 19	54	16	35	2.4	$683,554	$625,000	$678,883	44	$544	$540	99.32%
Aug 19	50	14	24	2.5	$709,113	$693,500	$703,850	51	$512	$507	99.26%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Aug 19	24	-11.11%	$709,113	1.05%	$693,500	1.54%	$703,850	-1.40%	51	204.93%	99.26%
Aug 18	27	-6.90%	$701,723	17.21%	$683,000	15.76%	$713,852	18.15%	17	-33.57%	101.73%
Aug 17	29	-38.30%	$598,686	-0.81%	$590,000	-0.51%	$604,193	-0.48%	25	4.21%	100.92%

Sales Activity & Price Trends

Price Range	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold	2015 YTD units sold
< 100k					
$100k-299k		1	6	2	10
$300k-399k	5	4	18	33	38
$400k-499k	31	37	24	29	59
$500k-599k	39	28	63	53	37
$600k-699k	46	43	20	18	31
$700k-799k	27	22	59	68	72
$800k-899k	35	36	38	25	14
$900k-999k	24	17	2	1	1
$1m - 1.49m	1	5			
$1.5m +					
Totals:	208	193	230	229	262

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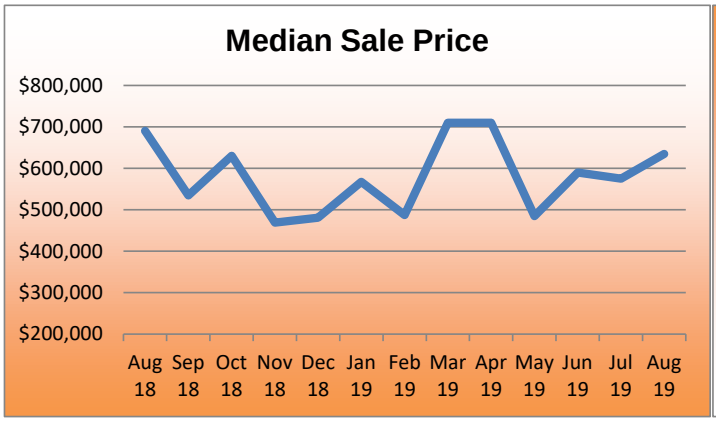
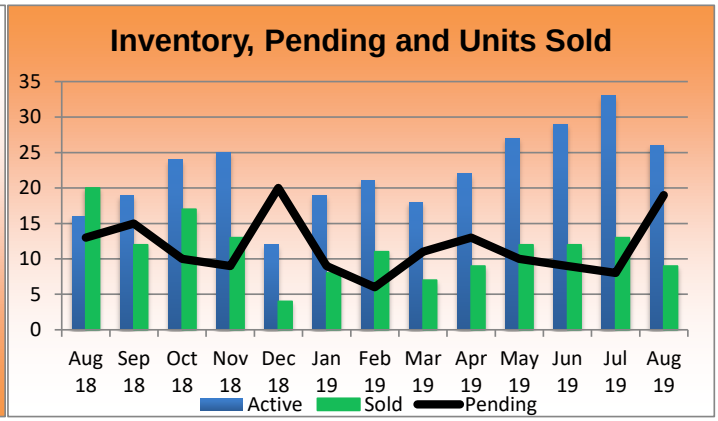
Union City: Condominiums & Townhomes — August 2019

Market Activity Summary:

- Inventory: 26 units were listed for sale as of the last day of August - approximately 2 months of inventory .
- Sales Activity: 9 single-family attached units were sold during August.
- Median Sales Price: $635,000 during August.
- Days-on-Market (DOM) year-to-date is approximately 28 days.
- Average sales price was 99.3% of the average list price during August.





Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg $ Sqft Listed	Avg $ Sqft Sold	Sale Price/ List Price
Aug 18	16	13	20	1.0	$619,732	$690,250	$660,000	18	$525	$555	106.50%
Sep 18	19	15	12	1.2	$545,894	$535,000	$568,548	30	$511	$531	104.15%
Oct 18	24	10	17	1.8	$627,460	$630,000	$643,546	21	$508	$516	102.56%
Nov 18	25	9	13	2.1	$525,889	$469,000	$515,324	19	$518	$513	97.99%
Dec 18	12	20	4	0.9	$557,194	$481,000	$530,667	60	$568	$572	95.24%
Jan 19	19	9	8	1.6	$581,592	$567,500	$579,993	30	$516	$514	99.73%
Feb 19	21	6	11	1.9	$534,162	$487,500	$529,127	15	$535	$529	99.06%
Mar 19	18	11	7	1.6	$645,977	$710,000	$670,000	27	$509	$522	103.72%
Apr 19	22	13	9	2.3	$661,193	$710,000	$663,200	26	$526	$528	100.30%
May 19	27	10	12	2.7	$537,487	$485,000	$534,971	22	$517	$514	99.53%
Jun 19	29	9	12	2.7	$595,942	$590,000	$601,147	37	$531	$534	100.87%
Jul 19	33	8	13	3.3	$575,122	$575,000	$573,796	50	$523	$524	99.77%
Aug 19	26	19	9	2.3	$608,953	$635,000	$604,667	28	$569	$563	99.30%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Aug 19	9	-55.00%	$608,953	-1.74%	$635,000	-8.00%	$604,667	-8.38%	28	58.73%	99.30%
Aug 18	20	53.85%	$619,732	29.59%	$690,250	51.70%	$660,000	33.46%	18	-1.87%	106.50%
Aug 17	13	8.33%	$478,211	13.08%	$455,000	17.42%	$494,538	16.46%	18	1.90%	103.41%

Sales Activity & Price Trends

Price Range	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold	2015 YTD units sold
< 100k					
$100k-299k					8
$300k-399k	7	2	24	36	33
$400k-499k	23	14	48	39	45
$500k-599k	18	15	33	28	15
$600k-699k	15	32	13	11	16
$700k-799k	18	25	7		
$800k-899k	7	6			
$900k-999k		5			
$1m - 1.49m		2			
$1.5m +	1				
Totals:	89	101	125	114	117

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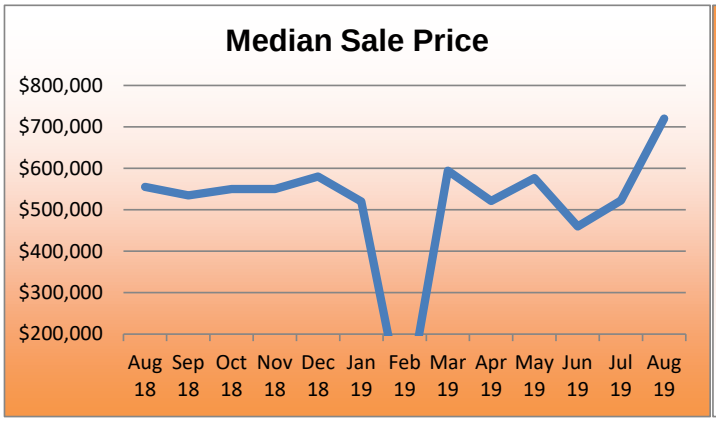
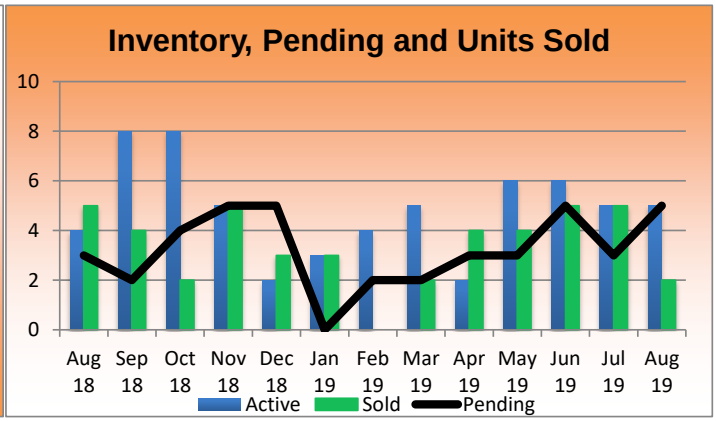
Albany: Condominiums & Townhomes — August 2019

Market Activity Summary:

- Inventory: 5 units were listed for sale as of the last day of August - approximately 1 month of inventory.
- Sales Activity: 2 single-family attached units were sold during August.
- Median Sales Price: $720,000 during August.
- Days-on-Market (DOM) year-to-date is approximately 21 days.
- Average sales price was 96.39% of the average list price during August.





Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg $ Sqft Listed	Avg $ Sqft Sold	Sale Price/ List Price
Aug 18	4	3	5	1.1	$543,200	$555,000	$546,000	34	$511	$519	100.52%
Sep 18	8	2	4	2.3	$511,975	$535,000	$531,250	35	$546	$570	103.76%
Oct 18	8	4	2	2.5	$547,000	$550,000	$550,000	66	$467	$470	100.55%
Nov 18	5	5	5	1.4	$521,600	$550,000	$543,750	31	$547	$545	104.25%
Dec 18	2	5	3	0.5	$534,333	$580,000	$555,000	42	$517	$534	103.87%
Jan 19	3	0	3	0.9	$501,300	$520,000	$506,000	69	$512	$518	100.94%
Feb 19	4	2	0	1.3	$0	#NUM!	$0	0	$0	$0	#DIV/0!
Mar 19	5	2	2	2.2	$543,944	$594,444	$594,444	77	$476	$520	109.28%
Apr 19	2	3	4	1.1	$479,250	$521,500	$529,500	14	$507	$555	110.49%
May 19	6	3	4	2.4	$538,000	$576,500	$597,500	22	$497	$542	111.06%
Jun 19	6	5	5	1.8	$494,600	$460,000	$510,420	27	$562	$577	103.20%
Jul 19	5	3	5	1.4	$500,000	$522,500	$528,078	25	$539	$568	105.62%
Aug 19	5	5	2	1.3	$747,000	$720,000	$720,000	21	$561	$567	96.39%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Aug 19	2	-60.00%	$747,000	37.52%	$720,000	29.73%	$720,000	31.87%	21	-38.24%	96.39%
Aug 18	5	-16.67%	$543,200	3.11%	$555,000	1.00%	$546,000	3.41%	34	104.00%	100.52%
Aug 17	6	0.00%	$526,798	12.40%	$549,500	15.93%	$527,983	6.09%	17	-40.12%	100.23%

Sales Activity & Price Trends

Price Range	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold	2015 YTD units sold
< 100k					
$100k-299k					
$300k-399k		1	2	4	10
$400k-499k	9	3	8	17	20
$500k-599k	7	8	23	8	6
$600k-699k	7	8	2		2
$700k-799k		1		1	1
$800k-899k	2	1	3		
$900k-999k			1		1
$1m - 1.49m					
$1.5m +					
Totals:	25	22	39	30	40

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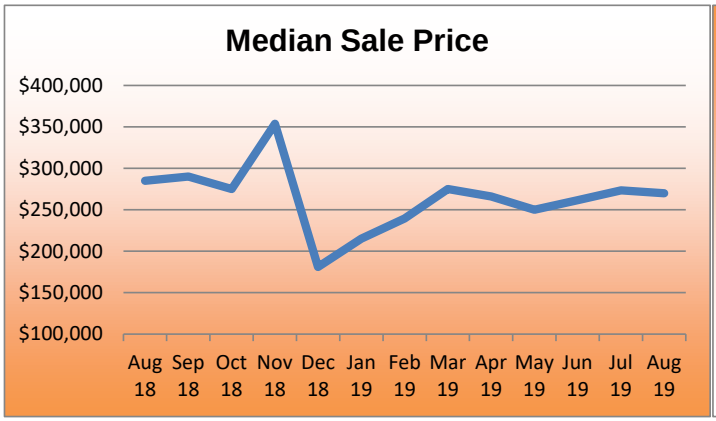
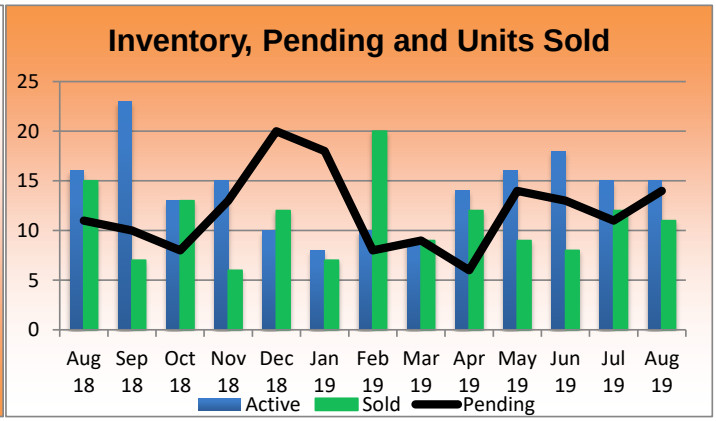
Antioch: Condominiums & Townhomes — August 2019

Market Activity Summary:

- Inventory: 15 units were listed for sale as of the last day of August - approximately 1 month of inventory.
- Sales Activity: 11 single-family attached units were sold during August.
- Median Sales Price: $270,000 during August.
- Days-on-Market (DOM) year-to-date is approximately 18 days.
- Average sales price was 100.1% of the average list price during August.





Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg $ Sqft Listed	Avg $ Sqft Sold	Sale Price/ List Price
Aug 18	16	11	15	1.5	$276,176	$285,000	$284,000	15	$262	$269	102.83%
Sep 18	23	10	7	2.0	$266,986	$290,000	$271,143	25	$278	$282	101.56%
Oct 18	13	8	13	1.2	$282,823	$275,000	$285,408	24	$246	$248	100.91%
Nov 18	15	13	6	1.4	$338,733	$353,750	$330,247	22	$264	$256	97.49%
Dec 18	10	20	12	0.8	$238,475	$181,000	$226,690	26	$252	$249	95.06%
Jan 19	8	18	7	0.5	$229,114	$215,000	$227,762	41	$264	$265	99.41%
Feb 19	10	8	20	0.7	$238,555	$239,500	$235,290	32	$244	$240	98.63%
Mar 19	9	9	9	0.7	$273,094	$275,000	$272,722	34	$259	$259	99.86%
Apr 19	14	6	12	1.4	$256,032	$265,950	$262,975	16	$272	$280	102.71%
May 19	16	14	9	1.7	$237,328	$249,900	$242,706	10	$243	$247	102.27%
Jun 19	18	13	8	1.7	$256,156	$261,500	$256,191	9	$268	$268	100.01%
Jul 19	15	11	12	1.4	$266,117	$273,500	$263,208	34	$283	$280	98.91%
Aug 19	15	14	11	1.2	$280,586	$270,000	$280,864	18	$273	$273	100.10%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Aug 19	11	-26.67%	$280,586	1.60%	$270,000	-5.26%	$280,864	-1.10%	18	15.20%	100.10%
Aug 18	15	150.00%	$276,176	11.59%	$285,000	21.28%	$284,000	13.61%	15	137.95%	102.83%
Aug 17	6	-62.50%	$247,483	20.09%	$235,000	16.63%	$249,983	18.75%	7	-36.20%	101.01%

Sales Activity & Price Trends

Price Range	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold	2015 YTD units sold
< 100k				4	21
$100k-299k	78	56	57	52	69
$300k-399k	13	22	14	8	
$400k-499k	3	2			
$500k-599k					
$600k-699k					
$700k-799k					
$800k-899k					
$900k-999k					
$1m - 1.49m					
$1.5m +					
Totals:	94	80	71	64	90

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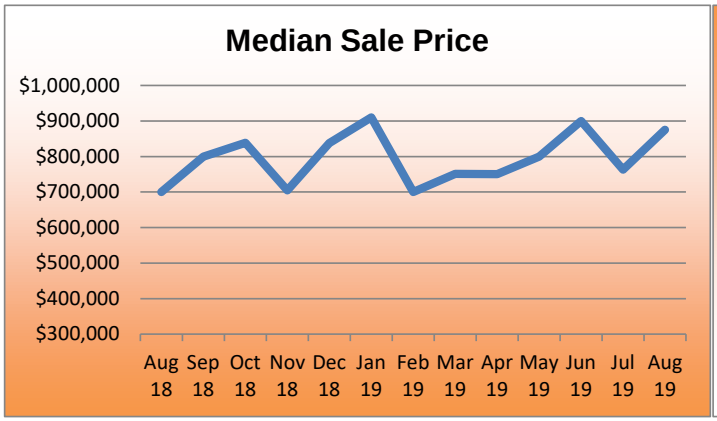
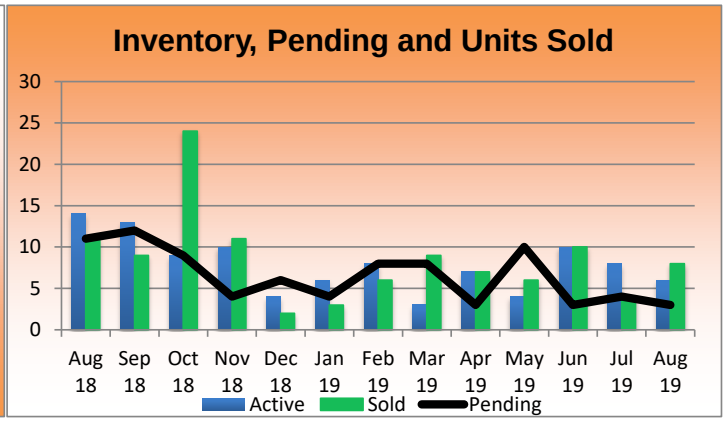
Berkeley: Condominiums & Townhomes — August 2019

Market Activity Summary:

- Inventory: 6 units were listed for sale as of the last day of August - approximately 1 month of inventory.
- Sales Activity: 8 single-family attached units were sold during August.
- Median Sales Price: $875,000 during August.
- Days-on-Market (DOM) year-to-date is approximately 28 days.
- Average sales price was 115.92% of the average list price during August.





Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg $ Sqft Listed	Avg $ Sqft Sold	Sale Price/ List Price
Aug 18	14	11	11	2.1	$684,164	$700,000	$731,682	31	$789	$850	106.95%
Sep 18	13	12	9	1.6	$732,422	$800,000	$746,133	67	$730	$743	101.87%
Oct 18	9	9	24	0.9	$785,583	$838,500	$868,375	36	$647	$711	110.54%
Nov 18	10	4	11	1.1	$713,899	$705,000	$759,227	29	$671	$712	106.35%
Dec 18	4	6	2	0.5	$768,500	$837,500	$837,500	36	$735	$795	108.98%
Jan 19	6	4	3	1.0	$986,333	$910,000	$1,085,000	28	$668	$700	110.00%
Feb 19	8	8	6	1.5	$732,167	$700,000	$776,667	57	$746	$792	106.08%
Mar 19	3	8	9	0.5	$670,444	$751,000	$725,876	21	$785	$845	108.27%
Apr 19	7	3	7	1.2	$718,843	$750,000	$811,857	21	$765	$840	112.94%
May 19	4	10	6	0.6	$689,167	$800,000	$780,000	48	$657	$755	113.18%
Jun 19	10	3	10	1.7	$771,500	$900,000	$927,000	13	$738	$877	120.16%
Jul 19	8	4	4	1.6	$787,250	$763,050	$945,275	13	$818	$928	120.07%
Aug 19	6	3	8	1.2	$762,500	$875,000	$883,875	28	$739	$831	115.92%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Aug 19	8	-27.27%	$762,500	11.45%	$875,000	25.00%	$883,875	20.80%	28	-9.01%	115.92%
Aug 18	11	0.00%	$684,164	14.57%	$700,000	4.79%	$731,682	11.58%	31	45.26%	106.95%
Aug 17	11	10.00%	$597,182	-2.61%	$668,000	-0.30%	$655,727	1.04%	21	-2.16%	109.80%

Sales Activity & Price Trends

Price Range	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold	2015 YTD units sold
< 100k					
$100k-299k					4
$300k-399k	1	2	2	1	11
$400k-499k	2	2	2	5	18
$500k-599k	5	5	7	10	8
$600k-699k	9	10	7	15	7
$700k-799k	8	8	15	8	13
$800k-899k	10	12	10	7	9
$900k-999k	7	10	10	4	5
$1m - 1.49m	9	2	7	3	5
$1.5m +	2	3		1	
Totals:	53	54	60	54	80

Presented by:

Includes the areas of Berkeley, Kensington

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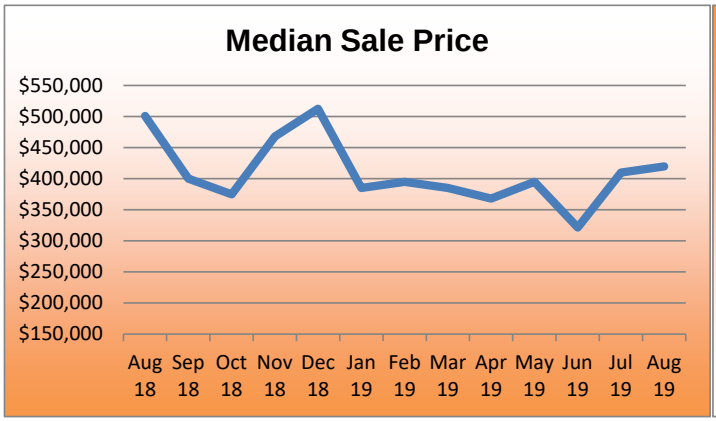
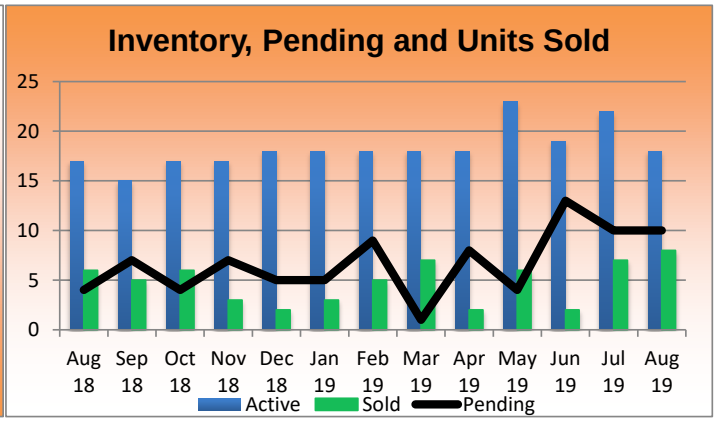
Brentwood: Condominiums & Townhomes — August 2019

Market Activity Summary:

- Inventory: 18 units were listed for sale as of the last day of August - approximately 2 months of inventory .
- Sales Activity: 8 single-family attached units were sold during August.
- Median Sales Price: $419,500 during August.
- Days-on-Market (DOM) year-to-date is approximately 55 days.
- Average sales price was 97.96% of the average list price during August.





Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg $ Sqft Listed	Avg $ Sqft Sold	Sale Price/ List Price
Aug 18	17	4	6	3.6	$496,514	$500,724	$490,158	28	$317	$313	98.72%
Sep 18	15	7	5	3.0	$456,049	$400,000	$452,122	75	$301	$298	99.14%
Oct 18	17	4	6	3.2	$380,492	$375,000	$374,167	18	$290	$285	98.34%
Nov 18	17	7	3	3.1	$445,667	$468,000	$439,333	24	$298	$294	98.58%
Dec 18	18	5	2	3.1	$532,700	$512,515	$512,515	112	$223	$219	96.21%
Jan 19	18	5	3	3.4	$348,317	$385,000	$341,667	21	$344	$337	98.09%
Feb 19	18	9	5	2.8	$426,360	$395,000	$414,000	49	$284	$276	97.10%
Mar 19	18	1	7	3.6	$398,584	$385,000	$399,041	24	$314	$314	100.11%
Apr 19	18	8	2	3.1	$386,900	$368,000	$368,000	90	$317	$303	95.12%
May 19	23	4	6	4.2	$387,992	$394,975	$387,492	62	$275	$274	99.87%
Jun 19	19	13	2	2.9	$327,000	$321,500	$321,500	44	$312	$307	98.32%
Jul 19	22	10	7	2.5	$408,805	$410,000	$404,979	94	$295	$293	99.06%
Aug 19	18	10	8	1.9	$442,298	$419,500	$433,260	55	$291	$287	97.96%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Aug 19	8	33.33%	$442,298	-10.92%	$419,500	-16.22%	$433,260	-11.61%	55	97.60%	97.96%
Aug 18	6	100.00%	$496,514	24.80%	$500,724	43.06%	$490,158	23.05%	28	41.53%	98.72%
Aug 17	3	-40.00%	$397,833	74.68%	$350,000	106.00%	$398,333	76.90%	20	-22.57%	100.13%

Sales Activity & Price Trends

Price Range	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold	2015 YTD units sold
< 100k					
$100k-299k	8	8	5	16	13
$300k-399k	22	11	24	20	20
$400k-499k	11	11	4	3	
$500k-599k	6	3	1	2	1
$600k-699k		2			
$700k-799k					
$800k-899k					
$900k-999k					
$1m - 1.49m					
$1.5m +					
Totals:	47	35	34	41	34

Presented by:

Includes the areas of Brentwood, Bethel Island, Byron, Discovery Bay, Knightsen, Oakley

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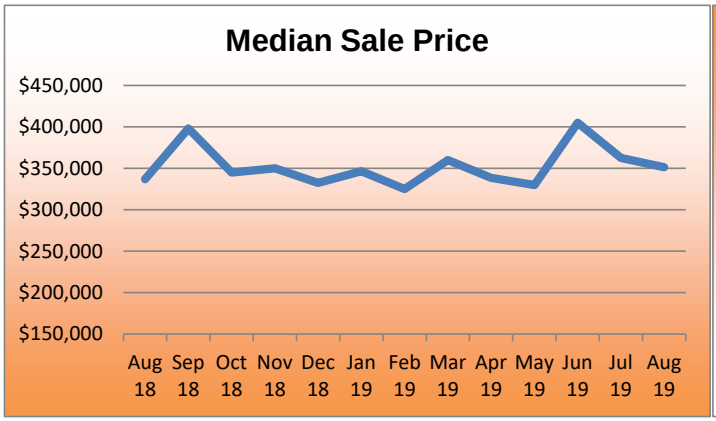
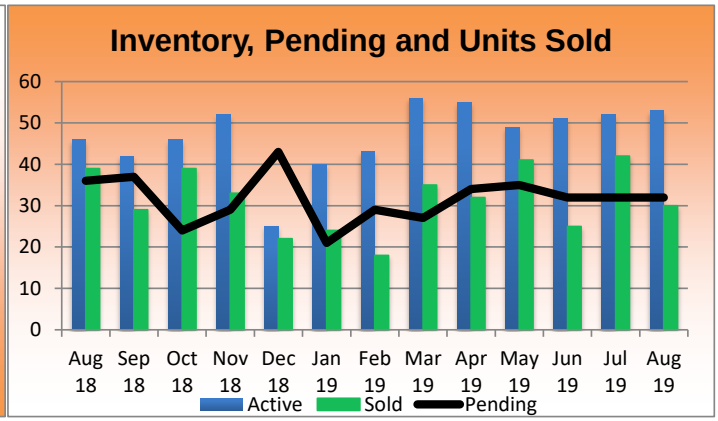
Concord: Condominiums & Townhomes — August 2019

Market Activity Summary:

- Inventory: 53 units were listed for sale as of the last day of August - approximately 2 months of inventory .
- Sales Activity: 30 single-family attached units were sold during August.
- Median Sales Price: $351,250 during August.
- Days-on-Market (DOM) year-to-date is approximately 14 days.
- Average sales price was 100.02% of the average list price during August.





Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg $ Sqft Listed	Avg $ Sqft Sold	Sale Price/ List Price
Aug 18	46	36	39	1.4	$353,055	$337,000	$361,486	21	$362	$372	102.39%
Sep 18	42	37	29	1.2	$417,182	$398,000	$421,033	25	$384	$388	100.92%
Oct 18	46	24	39	1.4	$374,589	$345,000	$374,120	29	$347	$346	99.87%
Nov 18	52	29	33	1.7	$382,501	$350,000	$402,672	24	$361	$360	105.27%
Dec 18	25	43	22	0.8	$354,840	$332,500	$354,062	21	$361	$360	99.78%
Jan 19	40	21	24	1.4	$379,029	$346,500	$370,729	43	$342	$335	97.81%
Feb 19	43	29	18	1.4	$361,502	$325,000	$359,556	27	$358	$357	99.46%
Mar 19	56	27	35	1.9	$385,979	$360,000	$392,037	28	$358	$364	101.57%
Apr 19	55	34	32	2.0	$355,636	$338,500	$359,797	37	$352	$355	101.17%
May 19	49	35	41	1.6	$361,195	$330,000	$363,457	23	$363	$367	100.63%
Jun 19	51	32	25	1.6	$434,109	$405,000	$436,276	34	$349	$351	100.50%
Jul 19	52	32	42	1.6	$374,558	$362,500	$377,247	31	$365	$366	100.72%
Aug 19	53	32	30	1.6	$390,020	$351,250	$390,097	14	$381	$382	100.02%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Aug 19	30	-23.08%	$390,020	10.47%	$351,250	4.23%	$390,097	7.91%	14	-34.28%	100.02%
Aug 18	39	-13.33%	$353,055	3.24%	$337,000	7.32%	$361,486	1.80%	21	35.09%	102.39%
Aug 17	45	-2.17%	$341,961	6.56%	$314,000	11.35%	$355,084	9.30%	15	-5.69%	103.84%

Sales Activity & Price Trends

Price Range	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold	2015 YTD units sold
< 100k					2
$100k-299k	67	58	119	152	183
$300k-399k	118	130	95	51	40
$400k-499k	38	38	27	32	26
$500k-599k	31	17	21	24	18
$600k-699k	13	25	17	7	2
$700k-799k	3	2	1		
$800k-899k					
$900k-999k					
$1m - 1.49m					
$1.5m +					
Totals:	270	270	280	266	271

Presented by:

Includes the areas of Concord, Clayton, Clyde

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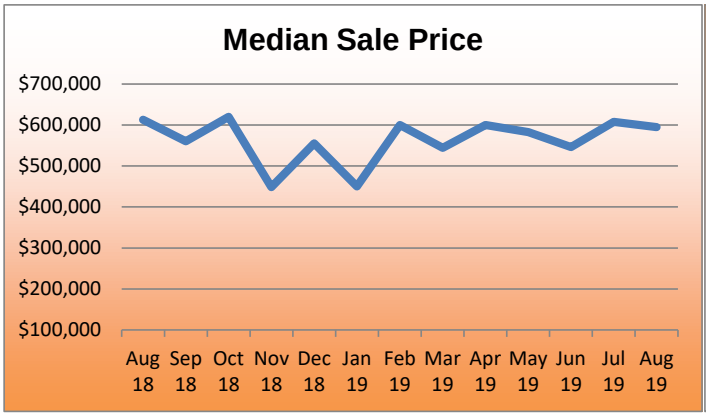
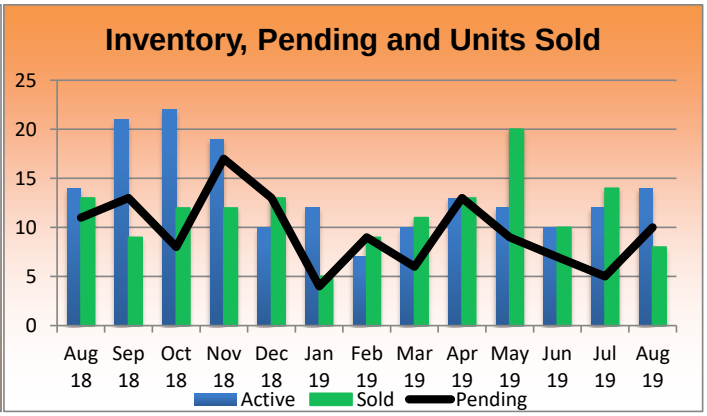
Emeryville: Condominiums & Townhomes — August 2019

Market Activity Summary:

- Inventory: 14 units were listed for sale as of the last day of August - approximately 2 months of inventory .
- Sales Activity: 8 single-family attached units were sold during August.
- Median Sales Price: $595,000 during August.
- Days-on-Market (DOM) year-to-date is approximately 30 days.
- Average sales price was 103.72% of the average list price during August.





Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg $ Sqft Listed	Avg $ Sqft Sold	Sale Price/ List Price
Aug 18	14	11	13	1.2	$585,215	$613,000	$614,492	21	$619	$647	105.00%
Sep 18	21	13	9	1.8	$558,222	$560,000	$618,778	14	$618	$688	110.85%
Oct 18	22	8	12	1.9	$602,407	$620,000	$624,083	41	$613	$642	103.60%
Nov 18	19	17	12	1.6	$451,732	$448,500	$477,300	29	$669	$712	105.66%
Dec 18	10	13	13	0.8	$496,800	$555,000	$509,158	35	$520	$515	102.49%
Jan 19	12	4	5	1.1	$532,400	$450,000	$546,800	40	$627	$644	102.70%
Feb 19	7	9	9	0.7	$586,989	$600,000	$598,889	28	$694	$707	102.03%
Mar 19	10	6	11	1.3	$528,182	$544,000	$532,955	23	$698	$708	100.90%
Apr 19	13	13	13	1.6	$647,538	$600,000	$675,346	20	$630	$654	104.29%
May 19	12	9	20	1.3	$582,500	$582,500	$598,650	22	$644	$660	102.77%
Jun 19	10	7	10	1.1	$554,120	$546,000	$567,500	21	$606	$628	102.41%
Jul 19	12	5	14	1.4	$567,604	$607,750	$607,569	15	$609	$642	107.04%
Aug 19	14	10	8	1.8	$576,049	$595,000	$597,500	30	$689	$717	103.72%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Aug 19	8	-38.46%	$576,049	-1.57%	$595,000	-2.94%	$597,500	-2.77%	30	42.26%	103.72%
Aug 18	13	-7.14%	$585,215	8.39%	$613,000	9.46%	$614,492	7.83%	21	20.99%	105.00%
Aug 17	14	-33.33%	$539,914	2.15%	$560,000	1.82%	$569,857	1.82%	17	-8.42%	105.55%

Sales Activity & Price Trends

Price Range	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold	2015 YTD units sold
< 100k					
$100k-299k		1	1	7	19
$300k-399k	11	5	24	34	33
$400k-499k	22	15	29	15	27
$500k-599k	17	26	20	19	9
$600k-699k	16	13	17	17	22
$700k-799k	11	16	10	13	12
$800k-899k	7	14	7	3	
$900k-999k	6	6	1		
$1m - 1.49m	2	1			
$1.5m +	1				
Totals:	93	97	109	108	122

Presented by:

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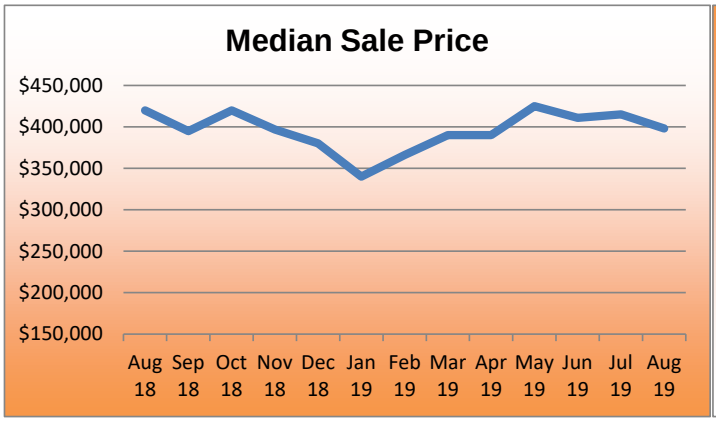
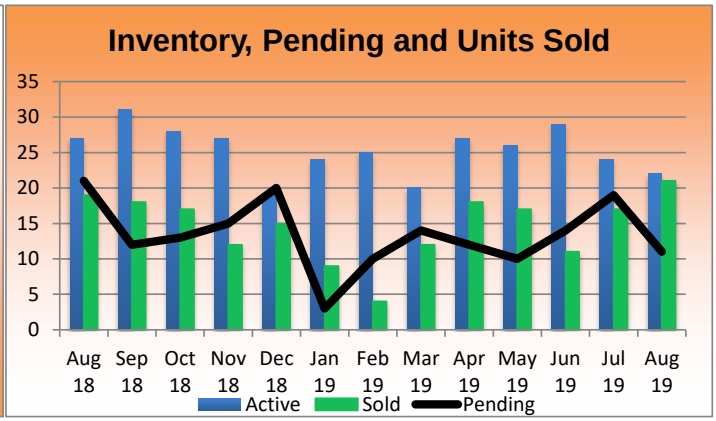
Hercules: Condominiums & Townhomes — August 2019

Market Activity Summary:

- Inventory: 22 units were listed for sale as of the last day of August - approximately 2 months of inventory .
- Sales Activity: 21 single-family attached units were sold during August.
- Median Sales Price: $398,000 during August.
- Days-on-Market (DOM) year-to-date is approximately 28 days.
- Average sales price was 100.35% of the average list price during August.





Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg $ Sqft Listed	Avg $ Sqft Sold	Sale Price/ List Price
Aug 18	27	21	19	1.6	$403,337	$420,000	$421,974	28	$341	$358	104.62%
Sep 18	31	12	18	1.9	$366,649	$395,000	$377,278	23	$346	$356	102.90%
Oct 18	28	13	17	1.6	$414,854	$420,000	$422,000	29	$318	$324	101.72%
Nov 18	27	15	12	1.8	$388,422	$396,944	$393,081	40	$328	$334	101.20%
Dec 18	19	20	15	1.3	$402,542	$380,000	$418,641	52	$340	$339	104.00%
Jan 19	24	3	9	1.9	$335,478	$340,000	$336,778	63	$342	$344	100.39%
Feb 19	25	10	4	2.1	$385,250	$366,000	$378,500	33	$333	$327	98.25%
Mar 19	20	14	12	1.7	$406,653	$390,000	$406,292	42	$359	$359	99.91%
Apr 19	27	12	18	2.8	$371,966	$390,000	$378,994	22	$356	$364	101.89%
May 19	26	10	17	2.3	$414,841	$425,000	$424,353	26	$343	$351	102.29%
Jun 19	29	14	11	2.3	$404,476	$411,000	$409,177	21	$352	$356	101.16%
Jul 19	24	19	17	1.7	$396,820	$415,000	$403,647	47	$339	$341	101.72%
Aug 19	22	11	21	1.6	$402,774	$398,000	$404,167	28	$353	$355	100.35%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Aug 19	21	10.53%	$402,774	-0.14%	$398,000	-5.24%	$404,167	-4.22%	28	-0.05%	100.35%
Aug 18	19	35.71%	$403,337	10.83%	$420,000	10.38%	$421,974	9.58%	28	53.16%	104.62%
Aug 17	14	-30.00%	$363,921	1.61%	$380,500	4.25%	$385,071	6.50%	18	-5.48%	105.81%

Sales Activity & Price Trends

Price Range	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold	2015 YTD units sold
< 100k					1
$100k-299k	10	10	36	48	65
$300k-399k	50	53	60	54	37
$400k-499k	41	46	33	22	14
$500k-599k	15	10	3	4	1
$600k-699k		3	1		
$700k-799k					
$800k-899k					
$900k-999k					
$1m - 1.49m					
$1.5m +					
Totals:	116	122	133	128	118

Presented by:

Includes the areas of Hercules, El Sobrante, Pinole, Rodeo

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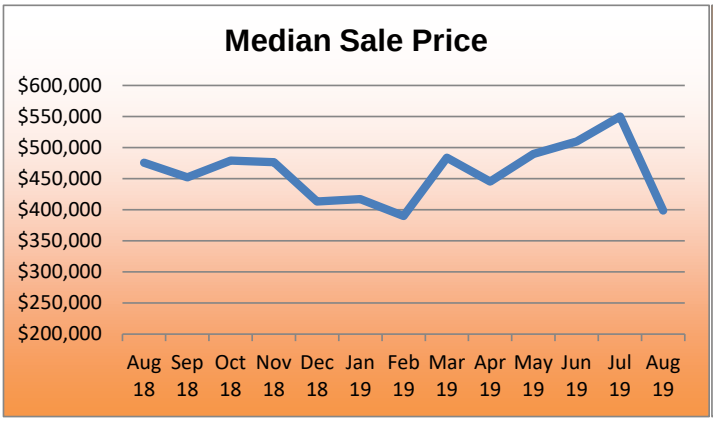
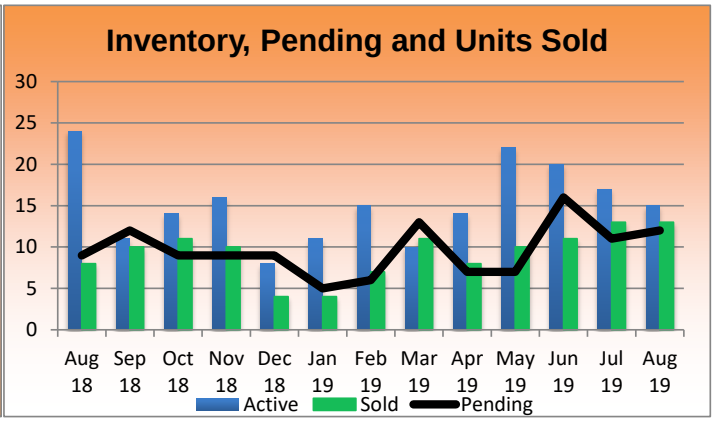
Martinez: Condominiums & Townhomes — August 2019

Market Activity Summary:

- Inventory: 15 units were listed for sale as of the last day of August - approximately 1 month of inventory.
- Sales Activity: 13 single-family attached units were sold during August.
- Median Sales Price: $399,000 during August.
- Days-on-Market (DOM) year-to-date is approximately 45 days.
- Average sales price was 99.41% of the average list price during August.





Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg $ Sqft Listed	Avg $ Sqft Sold	Sale Price/ List Price
Aug 18	24	9	8	2.7	$482,563	$475,750	$482,750	25	$373	$373	100.04%
Sep 18	11	12	10	1.2	$487,795	$452,000	$484,400	23	$358	$355	99.30%
Oct 18	14	9	11	1.6	$476,891	$479,000	$475,545	29	$352	$352	99.72%
Nov 18	16	9	10	1.6	$483,050	$476,500	$483,389	31	$379	$374	100.07%
Dec 18	8	9	4	0.8	$408,237	$413,500	$402,750	35	$363	$359	98.66%
Jan 19	11	5	4	1.4	$432,250	$417,000	$417,750	63	$376	$366	96.65%
Feb 19	15	6	7	2.1	$386,993	$390,000	$387,214	27	$387	$386	100.06%
Mar 19	10	13	11	1.2	$486,259	$484,000	$481,614	27	$367	$364	99.04%
Apr 19	14	7	8	1.8	$463,600	$445,500	$472,500	30	$400	$406	101.92%
May 19	22	7	10	2.7	$500,700	$490,000	$498,700	39	$364	$363	99.60%
Jun 19	20	16	11	1.9	$493,890	$510,000	$507,500	22	$413	$423	102.76%
Jul 19	17	11	13	1.7	$513,753	$550,000	$519,923	19	$410	$414	101.20%
Aug 19	15	12	13	1.3	$434,200	$399,000	$431,654	45	$371	$368	99.41%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Aug 19	13	62.50%	$434,200	-10.02%	$399,000	-16.13%	$431,654	-10.58%	45	77.34%	99.41%
Aug 18	8	-50.00%	$482,563	6.14%	$475,750	5.08%	$482,750	4.95%	25	65.04%	100.04%
Aug 17	16	-40.74%	$454,666	11.50%	$452,750	8.31%	$459,963	10.62%	15	30.95%	101.17%

Sales Activity & Price Trends

Price Range	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold	2015 YTD units sold
< 100k					
$100k-299k	3	2	4	7	24
$300k-399k	30	22	39	47	37
$400k-499k	19	32	36	43	31
$500k-599k	19	21	25	17	3
$600k-699k	14	2	7	3	
$700k-799k					
$800k-899k					
$900k-999k					
$1m - 1.49m					
$1.5m +					
Totals:	85	79	111	117	95

Presented by:

Includes the areas of Martinez, Crockett, Port Costa

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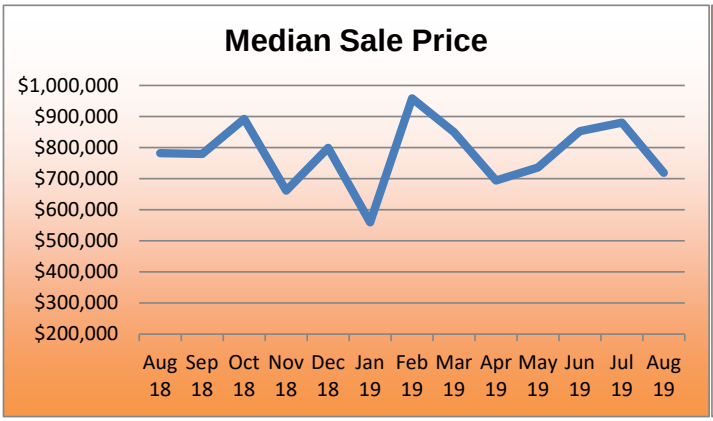
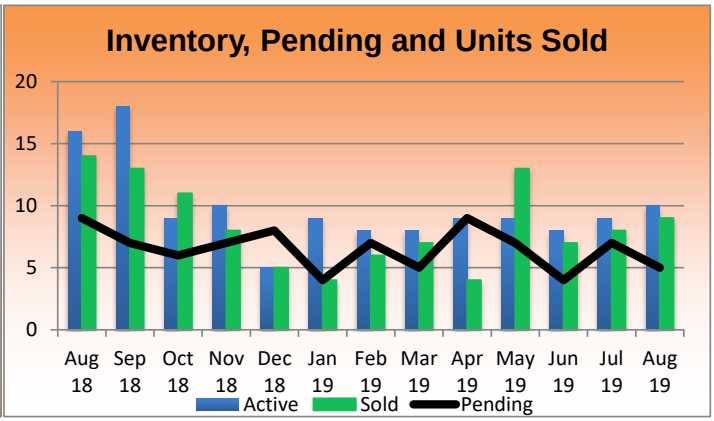
Moraga: Condominiums & Townhomes — August 2019

Market Activity Summary:

- Inventory: 10 units were listed for sale as of the last day of August - approximately 2 months of inventory .
- Sales Activity: 9 single-family attached units were sold during August.
- Median Sales Price: $719,000 during August.
- Days-on-Market (DOM) year-to-date is approximately 27 days.
- Average sales price was 101.73% of the average list price during August.





Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg $ Sqft Listed	Avg $ Sqft Sold	Sale Price/ List Price
Aug 18	16	9	14	1.6	$846,360	$782,500	$841,786	34	$631	$628	99.46%
Sep 18	18	7	13	2.1	$762,173	$780,000	$758,769	16	$494	$492	99.55%
Oct 18	9	6	11	1.2	$850,545	$892,000	$868,364	17	$516	$524	102.09%
Nov 18	10	7	8	1.4	$821,244	$661,500	$803,125	33	$619	$605	97.79%
Dec 18	5	8	5	0.7	$877,200	$799,000	$892,588	59	$500	$505	101.75%
Jan 19	9	4	4	1.4	$581,000	$559,500	$576,000	89	$493	$490	99.14%
Feb 19	8	7	6	1.2	$862,000	$958,500	$859,500	21	$517	$519	99.71%
Mar 19	8	5	7	1.3	$798,286	$850,000	$804,543	28	$434	$439	100.78%
Apr 19	9	9	4	1.4	$688,000	$694,000	$683,000	58	$501	$499	99.27%
May 19	9	7	13	1.3	$757,069	$736,000	$761,885	28	$494	$499	100.64%
Jun 19	8	4	7	1.3	$847,999	$853,000	$864,143	11	$542	$554	101.90%
Jul 19	9	7	8	1.3	$887,750	$880,000	$890,000	33	$491	$494	100.25%
Aug 19	10	5	9	1.7	$728,333	$719,000	$740,911	27	$574	$582	101.73%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Aug 19	9	-35.71%	$728,333	-13.95%	$719,000	-8.12%	$740,911	-11.98%	27	-20.43%	101.73%
Aug 18	14	40.00%	$846,360	6.96%	$782,500	-3.69%	$841,786	4.27%	34	138.26%	99.46%
Aug 17	10	-28.57%	$791,300	9.10%	$812,500	14.84%	$807,300	9.65%	14	-29.01%	102.02%

Sales Activity & Price Trends

Price Range	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold	2015 YTD units sold
< 100k					
$100k-299k					5
$300k-399k	2	2	2	5	7
$400k-499k	2	4	10	8	9
$500k-599k	8	9	5	6	14
$600k-699k	8	8	9	13	9
$700k-799k	11	17	16	13	11
$800k-899k	7	19	13	8	9
$900k-999k	10	10	10	2	3
$1m - 1.49m	11	20	5	9	1
$1.5m +		3		1	
Totals:	59	92	70	65	68

Presented by:

Includes the areas of Moraga, Lafatette, Orinda, Canyon

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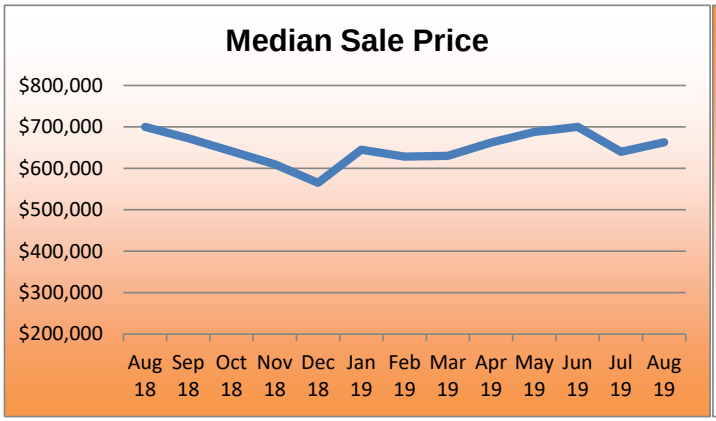
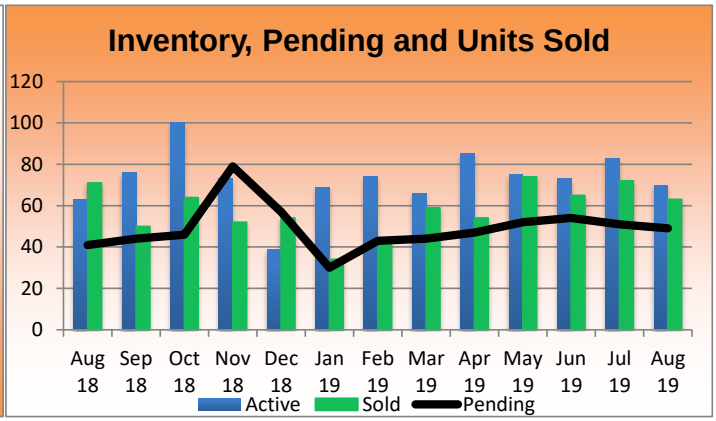
Oakland: Condominiums & Townhomes — August 2019

Market Activity Summary:

- Inventory: 70 units were listed for sale as of the last day of August - approximately 1 month of inventory.
- Sales Activity: 63 single-family attached units were sold during August.
- Median Sales Price: $662,635 during August.
- Days-on-Market (DOM) year-to-date is approximately 24 days.
- Average sales price was 105.4% of the average list price during August.





Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg $ Sqft Listed	Avg $ Sqft Sold	Sale Price/ List Price
Aug 18	63	41	71	1.2	$674,756	$700,000	$732,138	23	$563	$613	108.50%
Sep 18	76	44	50	1.5	$648,148	$672,500	$701,140	19	$564	$611	108.18%
Oct 18	100	46	64	2.2	$653,332	$641,000	$700,529	21	$607	$652	107.22%
Nov 18	73	79	52	1.4	$654,575	$610,000	$704,566	29	$570	$603	107.64%
Dec 18	39	57	54	0.7	$611,341	$565,000	$616,540	30	$557	$570	100.85%
Jan 19	69	30	34	1.3	$676,763	$645,000	$707,488	36	$612	$640	104.54%
Feb 19	74	43	42	1.4	$615,873	$628,000	$671,321	17	$540	$586	109.00%
Mar 19	66	44	59	1.5	$648,889	$630,000	$689,119	17	$610	$648	106.20%
Apr 19	85	47	54	2.1	$627,011	$662,500	$680,035	21	$618	$665	108.46%
May 19	75	52	74	1.6	$677,190	$688,000	$733,099	25	$590	$639	108.26%
Jun 19	73	54	65	1.5	$689,118	$700,000	$731,996	20	$609	$645	106.22%
Jul 19	83	51	72	1.6	$642,671	$640,000	$686,216	21	$599	$641	106.78%
Aug 19	70	49	63	1.4	$629,434	$662,635	$663,418	24	$586	$615	105.40%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Aug 19	63	-11.27%	$629,434	-6.72%	$662,635	-5.34%	$663,418	-9.39%	24	5.62%	105.40%
Aug 18	71	0.00%	$674,756	13.94%	$700,000	12.00%	$732,138	16.09%	23	7.48%	108.50%
Aug 17	71	-6.58%	$592,182	5.90%	$625,000	6.02%	$630,664	4.17%	21	24.91%	106.50%

Sales Activity & Price Trends

Price Range	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold	2015 YTD units sold
< 100k					
$100k-299k	2	3	6	17	55
$300k-399k	15	14	54	82	124
$400k-499k	59	83	90	104	151
$500k-599k	101	90	95	97	93
$600k-699k	109	96	110	95	53
$700k-799k	77	82	69	55	49
$800k-899k	47	56	37	31	16
$900k-999k	34	33	27	14	8
$1m - 1.49m	41	34	24	17	14
$1.5m +		12	1	2	
Totals:	485	503	513	514	563

Presented by:

Includes the areas of Oakland, Montclair, Piedmont

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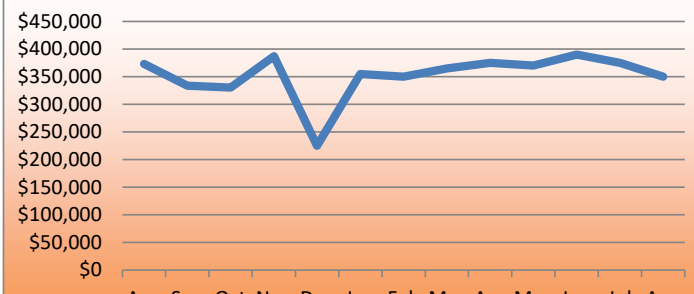
Pittsburg: Condominiums & Townhomes — August 2019

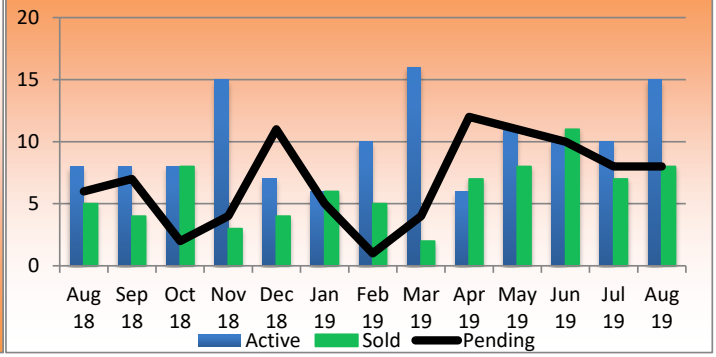
Market Activity Summary:

- Inventory: 15 units were listed for sale as of the last day of August - approximately 2 months of inventory .
- Sales Activity: 8 single-family attached units were sold during August.
- Median Sales Price: $350,000 during August.
- Days-on-Market (DOM) year-to-date is approximately 22 days.
- Average sales price was 102.61% of the average list price during August.

Median Sale Price



Inventory, Pending and Units Sold



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg $ Sqft Listed	Avg $ Sqft Sold	Sale Price/ List Price
Aug 18	8	6	5	2.0	$359,200	$373,000	$368,636	16	$275	$283	102.63%
Sep 18	8	7	4	1.7	$339,488	$333,500	$344,000	18	$284	$288	101.33%
Oct 18	8	2	8	1.8	$306,963	$330,500	$304,000	22	$289	$288	99.03%
Nov 18	15	4	3	3.2	$334,683	$387,000	$330,833	64	$275	$270	98.85%
Dec 18	7	11	4	1.2	$296,113	$225,000	$303,317	30	$304	$300	102.43%
Jan 19	6	5	6	1.1	$345,379	$355,000	$350,000	29	$292	$296	101.34%
Feb 19	10	1	5	1.9	$342,178	$350,000	$342,200	24	$283	$283	100.01%
Mar 19	16	4	2	3.0	$367,394	$365,000	$365,000	63	$275	$272	99.35%
Apr 19	6	12	7	1.1	$338,341	$375,000	$339,541	10	$301	$303	100.35%
May 19	11	11	8	1.6	$409,361	$370,000	$402,813	37	$299	$294	98.40%
Jun 19	10	10	11	1.1	$367,108	$390,000	$366,444	35	$289	$289	99.82%
Jul 19	10	8	7	1.0	$381,993	$375,000	$380,357	25	$289	$288	99.57%
Aug 19	15	8	8	1.6	$337,613	$350,000	$346,438	22	$324	$333	102.61%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Aug 19	8	60.00%	$337,613	-6.01%	$350,000	-6.17%	$346,438	-6.02%	22	38.62%	102.61%
Aug 18	5	-16.67%	$359,200	11.04%	$373,000	8.12%	$368,636	12.31%	16	-29.62%	102.63%
Aug 17	6	0.00%	$323,475	10.31%	$345,000	12.38%	$328,242	8.90%	22	24.30%	101.47%

Sales Activity & Price Trends

Price Range	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold	2015 YTD units sold
< 100k					
$100k-299k	13	9	21	42	40
$300k-399k	27	17	16	16	8
$400k-499k	15	12	12	1	1
$500k-599k	1	1			
$600k-699k	1				
$700k-799k					
$800k-899k					
$900k-999k					
$1m - 1.49m					
$1.5m +					
Totals:	57	39	49	59	49

Presented by:

Includes the areas of Pittsburg, Bay Point

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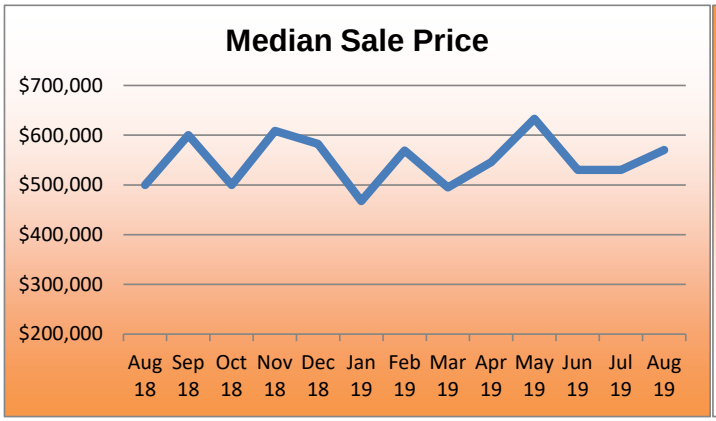
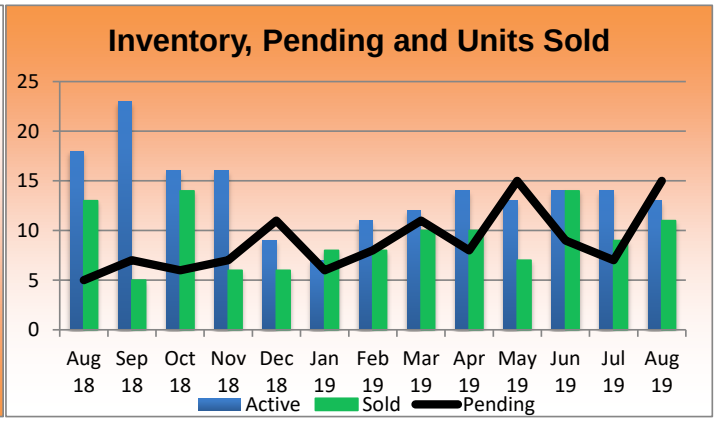
Pleasant Hill: Condominiums & Townhomes — August 2019

Market Activity Summary:

- Inventory: 13 units were listed for sale as of the last day of August - approximately 1 month of inventory.
- Sales Activity: 11 single-family attached units were sold during August.
- Median Sales Price: $570,000 during August.
- Days-on-Market (DOM) year-to-date is approximately 16 days.
- Average sales price was 100.45% of the average list price during August.





Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg $ Sqft Listed	Avg $ Sqft Sold	Sale Price/ List Price
Aug 18	18	5	13	1.5	$476,604	$500,000	$494,615	17	$397	$415	103.78%
Sep 18	23	7	5	2.9	$613,180	$600,000	$616,000	31	$450	$450	100.46%
Oct 18	16	6	14	2.3	$490,631	$499,975	$489,171	24	$414	$413	99.70%
Nov 18	16	7	6	2.6	$574,650	$608,575	$576,192	45	$418	$420	100.27%
Dec 18	9	11	6	1.2	$555,300	$582,500	$575,200	16	$399	$401	103.58%
Jan 19	7	6	8	0.9	$462,904	$467,500	$467,062	51	$397	$402	100.90%
Feb 19	11	8	8	1.4	$549,188	$569,000	$537,313	37	$416	$410	97.84%
Mar 19	12	11	10	1.3	$496,149	$495,000	$499,600	39	$403	$405	100.70%
Apr 19	14	8	10	1.7	$566,595	$545,500	$570,889	17	$396	$399	100.76%
May 19	13	15	7	1.2	$620,857	$633,000	$625,857	17	$449	$454	100.81%
Jun 19	14	9	14	1.3	$534,389	$530,000	$537,143	25	$408	$409	100.52%
Jul 19	14	7	9	1.4	$512,378	$530,000	$509,778	34	$412	$411	99.49%
Aug 19	13	15	11	1.1	$555,773	$570,000	$558,273	16	$396	$396	100.45%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Aug 19	11	-15.38%	$555,773	16.61%	$570,000	14.00%	$558,273	12.87%	16	-1.06%	100.45%
Aug 18	13	30.00%	$476,604	-5.51%	$500,000	-2.53%	$494,615	-3.92%	17	16.47%	103.78%
Aug 17	10	-9.09%	$504,389	12.16%	$513,000	10.56%	$514,800	15.28%	14	-50.57%	102.06%

Sales Activity & Price Trends

Price Range	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold	2015 YTD units sold
< 100k					
$100k-299k	3		3	5	16
$300k-399k	11	16	17	18	22
$400k-499k	15	21	17	28	35
$500k-599k	28	35	23	26	28
$600k-699k	14	24	12	16	3
$700k-799k	11	8	5	1	
$800k-899k		1			
$900k-999k					
$1m - 1.49m					
$1.5m +					
Totals:	82	105	77	94	104

Presented by:

Includes the areas of Pleasant Hill, Pacheco

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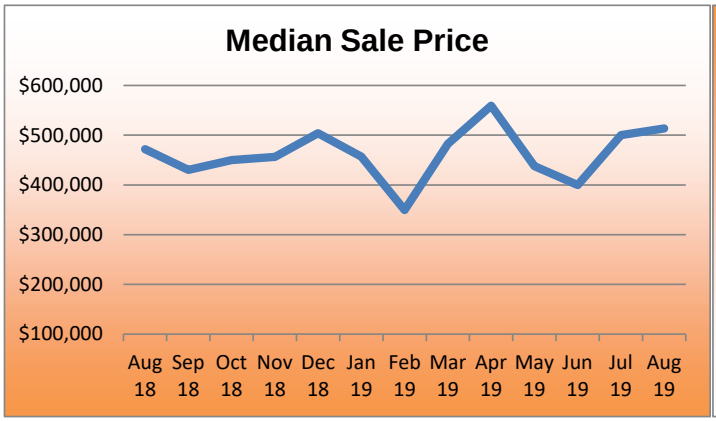
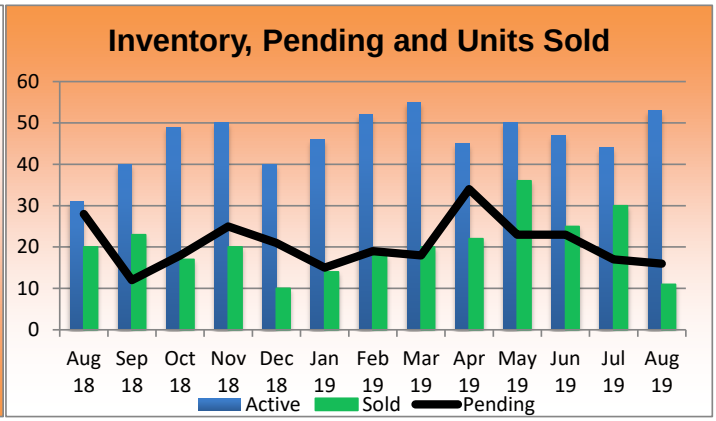
Richmond: Condominiums & Townhomes — August 2019

Market Activity Summary:

- Inventory: 53 units were listed for sale as of the last day of August - approximately 3 months of inventory .
- Sales Activity: 11 single-family attached units were sold during August.
- Median Sales Price: $513,500 during August.
- Days-on-Market (DOM) year-to-date is approximately 57 days.
- Average sales price was 101.% of the average list price during August.





Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg $ Sqft Listed	Avg $ Sqft Sold	Sale Price/ List Price
Aug 18	31	28	20	1.5	$463,095	$472,000	$490,161	12	$387	$411	105.84%
Sep 18	40	12	23	2.1	$426,187	$430,000	$437,728	33	$371	$380	102.71%
Oct 18	49	18	17	2.6	$480,275	$450,000	$491,147	21	$384	$392	102.26%
Nov 18	50	25	20	2.4	$487,714	$456,500	$499,889	21	$382	$398	102.50%
Dec 18	40	21	10	2.1	$504,700	$504,000	$502,556	57	$411	$399	99.58%
Jan 19	46	15	14	2.3	$474,029	$457,000	$472,143	23	$382	$379	99.60%
Feb 19	52	19	18	2.6	$413,041	$349,500	$409,328	46	$417	$412	99.10%
Mar 19	55	18	20	3.0	$524,014	$482,500	$523,650	55	$412	$411	99.93%
Apr 19	45	34	22	2.1	$541,491	$559,250	$557,254	41	$440	$449	102.91%
May 19	50	23	36	2.1	$468,149	$437,500	$475,442	45	$461	$465	101.56%
Jun 19	47	23	25	1.9	$431,243	$400,000	$435,679	33	$412	$413	101.03%
Jul 19	44	17	30	1.8	$506,459	$500,000	$509,350	35	$411	$414	100.57%
Aug 19	53	16	11	2.7	$536,817	$513,500	$542,181	57	$393	$395	101.00%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Aug 19	11	-45.00%	$536,817	15.92%	$513,500	8.79%	$542,181	10.61%	57	387.18%	101.00%
Aug 18	20	-13.04%	$463,095	15.13%	$472,000	13.19%	$490,161	16.26%	12	-40.73%	105.84%
Aug 17	23	-20.69%	$402,235	6.87%	$417,000	11.20%	$421,616	10.25%	20	-34.20%	104.82%

Sales Activity & Price Trends

Price Range	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold	2015 YTD units sold
< 100k					1
$100k-299k	16	10	46	53	72
$300k-399k	41	46	52	43	54
$400k-499k	51	57	40	30	27
$500k-599k	36	37	25	29	13
$600k-699k	22	21	12	9	1
$700k-799k	11	3	4	1	6
$800k-899k	7	1			
$900k-999k	3	2			
$1m - 1.49m					
$1.5m +					
Totals:	187	177	179	165	174

Presented by:

Includes the areas of Richmond, Point Richmond, Richmond View, San Pablo

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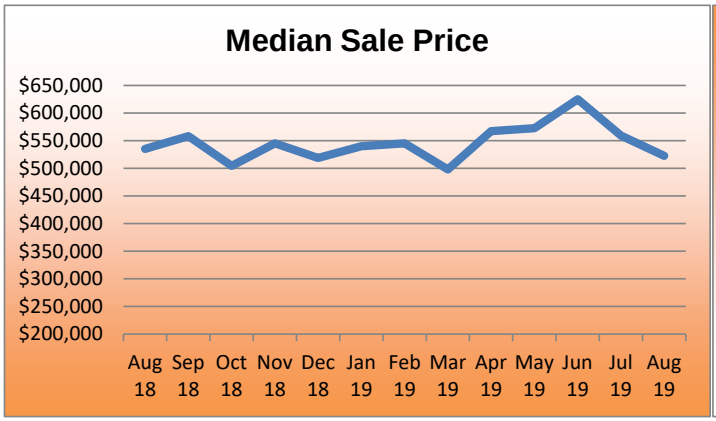
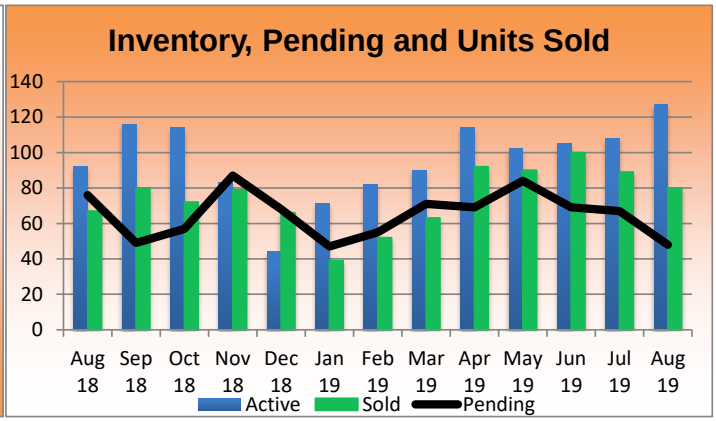
Walnut Creek: Condominiums & Townhomes — August 2019

Market Activity Summary:

- Inventory: 127 units were listed for sale as of the last day of August - approximately 2 months of inventory .
- Sales Activity: 80 single-family attached units were sold during August.
- Median Sales Price: $522,750 during August.
- Days-on-Market (DOM) year-to-date is approximately 29 days.
- Average sales price was 100.96% of the average list price during August.





Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg $ Sqft Listed	Avg $ Sqft Sold	Sale Price/ List Price
Aug 18	92	76	67	1.3	$576,069	$535,000	$585,422	26	$469	$476	101.62%
Sep 18	116	49	80	1.9	$571,942	$558,000	$577,549	27	$460	$464	100.98%
Oct 18	114	57	72	2.0	$581,020	$504,500	$588,649	32	$484	$488	101.31%
Nov 18	83	87	79	1.2	$588,356	$545,000	$598,533	26	$473	$469	101.73%
Dec 18	44	68	66	0.7	$570,704	$519,000	$565,736	42	$474	$469	99.13%
Jan 19	71	47	39	1.1	$553,552	$540,000	$552,021	39	$470	$469	99.72%
Feb 19	82	55	52	1.3	$558,613	$545,000	$563,287	29	$464	$467	100.84%
Mar 19	90	71	63	1.5	$563,204	$498,000	$569,938	27	$475	$481	101.20%
Apr 19	114	69	92	1.9	$631,509	$567,500	$643,758	25	$477	$484	101.94%
May 19	102	84	90	1.5	$599,089	$572,500	$603,223	26	$511	$515	100.69%
Jun 19	105	69	100	1.4	$621,802	$625,000	$629,083	29	$503	$509	101.17%
Jul 19	108	67	89	1.5	$599,828	$559,000	$602,671	25	$491	$494	100.47%
Aug 19	127	48	80	1.9	$573,714	$522,750	$579,233	29	$483	$487	100.96%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Aug 19	80	19.40%	$573,714	-0.41%	$522,750	-2.29%	$579,233	-1.06%	29	12.69%	100.96%
Aug 18	67	-17.28%	$576,069	2.46%	$535,000	-1.11%	$585,422	3.20%	26	5.86%	101.62%
Aug 17	81	1.25%	$562,216	14.98%	$541,000	11.55%	$567,267	14.50%	24	-12.67%	100.90%

Sales Activity & Price Trends

Price Range	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold	2015 YTD units sold
< 100k					1
$100k-299k	13	24	53	69	136
$300k-399k	101	157	137	171	159
$400k-499k	144	109	114	121	136
$500k-599k	101	100	104	97	92
$600k-699k	95	76	83	111	84
$700k-799k	69	78	68	44	57
$800k-899k	55	57	29	28	24
$900k-999k	28	24	17	7	3
$1m - 1.49m	28	18	20	16	8
$1.5m +	2	6	1	1	2
Totals:	636	649	626	665	702

Presented by:

Includes the areas of Walnut Creek, Rossmoor

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