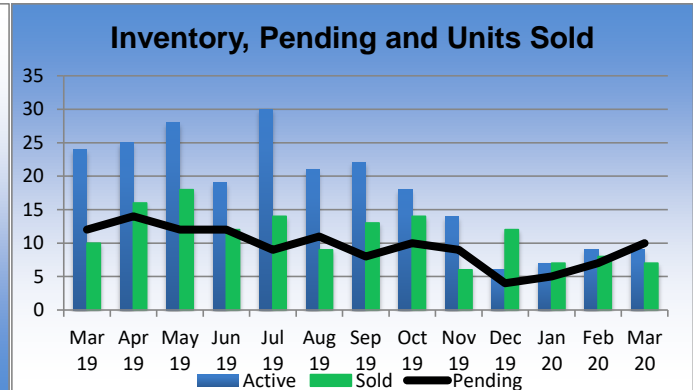
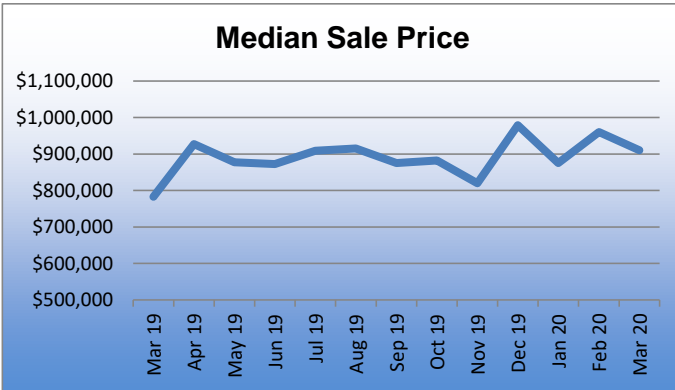


Market Activity Summary:

- Inventory: 9 units were listed for sale as of the last day of March - approximately 1 month of inventory.
- Sales Activity: 7 single-family detached units were sold during March.
- Median Sales Price: \$910,000 during March.
- Days-on-Market (DOM) year-to-date is approximately 6 days.
- Average sales price was 103.24% of the average list price during March.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Mar 19	24	12	10	2.5	\$847,929	\$782,750	\$833,250	36	\$427	\$420	98.27%
Apr 19	25	14	16	2.4	\$1,040,722	\$927,250	\$1,015,406	48	\$405	\$397	97.57%
May 19	28	12	18	2.4	\$906,556	\$877,500	\$911,233	24	\$371	\$373	100.52%
Jun 19	19	12	12	1.5	\$878,071	\$872,500	\$877,750	33	\$362	\$364	99.96%
Jul 19	30	9	14	2.6	\$943,064	\$909,000	\$928,000	24	\$397	\$391	98.40%
Aug 19	21	11	9	1.9	\$955,889	\$915,000	\$952,444	27	\$385	\$384	99.64%
Sep 19	22	8	13	2.2	\$870,222	\$875,000	\$852,531	56	\$374	\$366	97.97%
Oct 19	18	10	14	1.9	\$935,366	\$882,500	\$917,595	30	\$382	\$377	98.10%
Nov 19	14	9	6	1.5	\$889,000	\$819,500	\$874,333	81	\$368	\$366	98.35%
Dec 19	6	4	12	0.8	\$1,018,529	\$979,000	\$1,004,875	61	\$404	\$402	98.66%
Jan 20	7	5	7	1.0	\$948,064	\$875,000	\$960,571	33	\$375	\$379	101.32%
Feb 20	9	7	8	1.4	\$977,600	\$960,000	\$981,125	44	\$404	\$406	100.36%
Mar 20	9	10	7	1.4	\$907,429	\$910,000	\$936,825	6	\$406	\$420	103.24%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Mar 20	7	-30.00%	\$907,429	7.02%	\$910,000	16.26%	\$936,825	12.43%	6	-84.44%	103.24%
Mar 19	10	-33.33%	\$847,929	6.85%	\$782,750	-2.76%	\$833,250	3.68%	36	196.69%	98.27%
Mar 18	15	-21.05%	\$793,600	-12.06%	\$805,000	-6.40%	\$803,687	-9.98%	12	-71.20%	101.27%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K		1		1	2
\$500-\$599K		2			2
\$600-\$699K	1	1	5	8	2
\$700-\$799K	5	9	5	8	7
\$800-\$899K	4	6	10	12	3
\$900-\$999K	5	1	4	1	
\$1-\$1.299m	4	5	1	4	1
\$1.3-\$1.699m	3			1	
\$1.7-\$1.999m					
\$2-\$2.999m					
>\$3m					
Totals:	22	25	25	35	17

Presented by:

